Feeding Families Enriching Lives

Grocery Store Chains Net Profit – Percent Of SalesAll Firms

Year	Income Before Taxes	Net Profit After Taxes	Year	Income Before Taxes	Net Profit After Taxes
1984/1985 ¹	1.79	1.15	1998/1999	1.83	1.03
1985/1986	1.84	1,19	1999/2000	2.07	1.18
1986/1987	1.73	1.12	2000/2001	1.96	1,25
1987/1988	1.50	0.77	2001/2002	2.23	1.36
1988/1989	1.11	0.71	2002/2003	2.59	.95
1989/1990	1.43	0.86	2003/2004	1.56	.88
1990/1991	1.56	0.96	2004/2005	1.75	1.16
1991/1992	1.39	0.77	2005/2006	2.09	1.46
1992/1993	1.31	0.49 ²	2006/2007	2.53	1.91
1993/1994	1.70	0.93	2007/2008 ³	2.80	1.84
1994/1995	1.81	1.14	2008/2009	2.73	1.86
1995/1996	1.99	1.20	2009/2010	1.89	1.21
1996/1997	1.86	1.08	2010/2011	2.03	1.09
1997/1998	2.11	1.22			

Source: Food Marketing Institute Annual Financial Review.

Key Industry Facts – Prepared by FMI Information Service May 2012

¹ Prior to 1984-1985, Annual Financial Review statistics were based on sales, assets and liabilities of companies operating only supermarkets. Beginning with the 1984/1985 edition, the Annual Financial Review includes diversified companies with primary supermarket operations.

² Net profit was pulled down by extraordinary items not related to normal supermarket operations. These included accounting changes, debt retirement, and the sale of major subsidiaries. If these factors are removed, net profit is 0.74 percent.

³ 2007/2008, 2008/2009, 2009/2010 figures are from the FMI Annual Financial Review, 2010/2011.