

# **FMI Associate Member Search Results**

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If you find information that needs to be updated, please email membership@fmi.org.

FMI 2345 Crystal Drive, Suite 800 Arlington, VA 22202 Phone: 202.452.8444 | Fax: 202.429.4519

### Quri, Inc.

Address: 475 Brannan

San Francisco, CA 94107-5418



Tel: 805-598-0887
Website: www.quri.com
Email: info@quri.com

Products / Services: Consulting Services; Merchandising Services; Research; Technology

Services

Primary Contact: Mr. David Gottlieb

President & COO

Parent Company: Trax Retail
Brands: Easyshift, Quri

## **Takeoff Technologies**

Address: 203 Crescent Street

Suite 203

Waltham, MA 02453-3420

Tel: 617-825-3633
Website: takeoff.com

Email: jen@takeoff.com

Products / Services: Supply Chain; Technology Services

Company Takeoff is transforming grocery by empowering grocers to thrive online.

Description: The key is micro-fulfillment: small, automated fulfillment centers that can

be leveraged at a hyper-local scale. We go beyond robotics, offering the software orchestration, maintenance, and partnership grocers need to make the most out of a micro fulfillment solution. To learn more, visit

takeoff.com.

# **Taylor Farms**

Address: 150 Main Street

Suite 300

Salinas, CA 93901-3441



Tel: 813-676-9600



Website: taylorfarmsdeli.com

www.taylorfarms.com

Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables

Primary Contact: Ms. Maureen Davis

National Director of Sales -Deli Division

### **Taylor Farms Foodservice**

Address: 9055 Junction Drive

Annapolis Junction, MD

20701-1107

Tel: 301-617-2942

Website: www.taylorfarmsfoodservice.com

Primary Contact: Garth Borman

President, Prep'd Foods & Deli

Parent Company: Taylor Farms

# **TGW Systems Inc.**

Address: 3001 Orchard Vista Drive SE

Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: www.tgw-group.com

Email: us.info@tgw-group.com

Products / Services: Supply Chain; Technology Services; Other

Company TGW is a global systems integrator of automated warehouse solutions.

Description: We are driven to combat supply chain challenges through innovative and

reliable automation systems. Our technology is specially engineered for

grocery, especially for chilled and freezer environments.

Primary Contact: Marissa Dierlam

Head of Marketing

# The Advantage Group International, Inc.

Address: 20 Toronto Street

Sixth Floor

Toronto, ON M5C 2B8

Canada

Tel: 416-863-0685

Website: www.advantagegroup.com

www. advantagegroup.com

Products / Services: Research; Other

## The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.

Suite 520

Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: https://www.allansullivan.com
Email: racrey@allansullivan.com

Products / Services: Consulting Services; Technology Services

Company We've been in your shoes. We've experienced your frustration. The Allan Description: Sullivan Co. was born when we set out to change it. We built the

Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your

position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey

Partner

# The Chemours Company

Address: 1007 Market Street

P.O. Box 2047

Wilmington, DE 19899-2047

Tel: 302-773-1000

Website: www.chemours.com

www.opteon.com

Products / Services: Refrigeration



Company Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants

offers users solutions with zero ozone depletion potential (ODP) and low

to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome

NA Market Development Senior Consultant

Brands: Opteon

### The Reisner Group

Address: 10406 Rockley Road

Houston, TX 77099-3524

Tel: 281-396-4882

Website: https://www.thereisnergroup.com/

www.seekerpitch.com

Products / Services: Consulting Services; Employment

Company he Reisner Group is a professional recruiting firm specializing in

Description: supermarkets for the past 13 years.

As a committed resource to both our clients and candidates, we truly take

the time to understand your needs.

The Reisner Group are specialist's in: Recruiting, Retention and

Outplacement

Our systematic recruiting process will increase your human capital investment through: Data Intelligence, Semantic Sourcing, Accelerated Referrals, On-boarding Programs and Talent Acquisition Consultation.

The Reisner Group is partnering with clients across North America and our professionals continue to provide the most up-to-date and relevant expertise to your opportunities. With day-to-day consultation, we assist in shaping the future of your organization through preferred talent

identification.

Primary Contact: Mr. Ryan Reisner

President

# The Simply Good Food Company

Address: 1225 17th St

STE 1000

Denver, CO 80202-5599

Tel: 303-633-2860

Website: https://thesimplygoodfoodscompa

ny.gcs-web.com/



Reisner Group

Company Description: At Simply Good Foods, our mission is to empower and educate consumers about how to eat right and snack smarter through our education, advocacy, products and tools. Our vision is to lead the nutritional snacking movement with trusted brands that offer a rich variety of innovative, convenient, better-for-you snacks and meals that provide optimal nutrition for everyone.

With our heritage of science-based nutrition, we are committed to growing our portfolio of nutritious snacking brands. We distribute our products in major retail channels including grocery, club and mass merchandise, as well as through e-commerce, convenience, specialty and other channels. Our strong platform allows us to introduce new products, expand distribution, and appeal to current and potential consumers. We are well-positioned to continue to selectively pursue acquisition opportunities in the nutritious snacking and broader health and wellness food space.

Ms. Jill Short **Primary Contact:** 

Chief Customer Officer

### The Wonderful Company

Address: 11444 W. Olympic Boulevard

Los Angeles, CA 90064-1549

Wonderful

Tel: 513-375-2241

Website: www.wonderfulpistachiosandalmo

nds.com

www.wonderful.com

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic;

Perishables; Unsaleables

Company We aspire to provide our customers with consistently superior quality, Description:

food safety and service by holding ourselves to standards far beyond our

direct competition.

We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every

day, we try to make them better. From our trees to your hearts.

**Primary Contact:** Mr. Kurt Vetter

President, Wonderful Sales

#### **ThinkLP**

Address: 219 Labrador Dr

Waterloo, Ontario N2K 4M8

Canada



Tel: 650-888-4062

Website: https://thinklp.com/
Email: info@thinkLP.com

Products / Services: Food Safety; Security Systems & Droducts; Supply Chain;

**Technology Services** 

Company ThinkLP is a leading-edge Loss Prevention and Safety Management Description: integrated software platform helping organizations centralize their data

and empower their teams. With easily configurable case forms, customizable metric tracking, complex workflow automation, beautiful reports & amp; dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new

way.

Primary Contact: Steph Flamen

VP of Sales & Marketing

# **Threads Uniform Agency**

Address: 14201 Sommerville Court

Midlothian, VA 23113-6884



Tel: 804-323-3300

Website: www.threadsuniforms.com
Email: inquiry@threadsuniforms.com

Products / Services: Uniforms

Company Threads Uniform Agency is a leading corporate apparel and business Uniform Company located in Richmond, Va. We were birthed from

Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer

expectations every step of the way from concept through commercialization.

Brands: customized company uniforms including: shirts, hats, aprons,

pants, vests, etc. combined with ongoing support services.

Primary Contact: Mr. Jeff Ukrop

President and CEO

### **Tippmann Group**

Address: 9009 Coldwater Road

Fort Wayne, IN 46825-2072



Tel: 260-490-3000

Website: www.tippmanngroup.com

Email: tippsales@tippmanngroup.com

Products / Services: Construction; Refrigeration; Supply Chain; Transportation/Distribution

Services; Other

Company Offering more than 50 years of experience in the refrigeration industry,
Description: Tippmann Group is a design/build company specializing in fast-track

construction of refrigerated/frozen distribution centers. Tippmann Group is directly involved with all facets of refrigerated warehousing, and has the most experienced staff of refrigerated facility specialists in the industry, making Tippmann Group your complete source for design, construction and distribution. Tradition, flexibility, quality, and performance are the cornerstones of Tippmann Group/Interstate

Warehousing.

Primary Contact: Mr. Mark Wolf

Marketing Manager

Brands: QFR Zone

QTR Zone

# **Total Negotiation Group**

Address: Team House

1 Fairview Estate

Henley-On-Thames, Oxfordshire

RG9 1HE United Kingdom



Tel: 514-909-4207

Website: https://www.totalnegotiation.com/

https://www.totalnegotiation.com/

Products / Services: Consulting Services

Company Total Negotiation Group is a dynamic and inspiring, commercial partner,

Description: helping organisations enact their change ambitions in a more effective

way.

We exist to help our clients create value through better commercial relationships. We help organisations to improve their commercial skills

and ultimately boost profitability.

Primary Contact: Dany Aboukhaled

President, North America

# Trace Register Inc.

Address: 119 First Avenue South

Suite 440

Seattle, WA 98104-3429



Smart. Simple. Trusted.

Tel: 206-621-1601

Website: www.traceregister.com
Email: info@traceregister.com

Products / Services: Food Safety; Supply Chain; Technology Services

Company Our founder, Phil Werdal, started out working in Alaska's seafood Description: industry in 1970. Over time, he discovered a vast information gap

between the people who catch and process fish and those who buy and eat it. He found that consumers are often left wondering what the seafood

product actually was and where it came from.

Phil believed traceability was the solution to fill that information gap and started Trace Register in 2005, bringing together a team with a depth of

experience in the seafood industry and technology.

Primary Contact: Mr. Phil Werdal

Chief Executive Officer

### trakref®

Address: 501 Union street

**STE 200C** 

Nashville, TN 37219-1712

Tel: 615-834-0233

Website: www.trakref.com

Trakref.com

Products / Services: Technology Services

Company The most-comprehensive refrigerant tracking and management software

Description: on the market for compliance and operations.

Primary Contact: Ms. Roya Payne

Senior Account Executive

### **Transnational Foods**

Address: 1110 Brickell Avenue

Suite 808

Miami, FL 33131-3138



Tel: 305-365-9652

Website: www.transnationalfoods.com
Email: info@transnationalfoods.com

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Primary Contact: Mr. Americo Preneste

**Chief Operating Officer** 

Brands: Pampa, So Natural, Della Natura

#### Trax Retail

Address: 621 17th Street

Suite 777

Denver, CO 80293-0701



Tel: 770-727-0029

Website: www.trax-usa.com

https://traxretail.com/

Products / Services: Technology Services

Company Trax is the world leader in computer vision solutions for retail, ranking in Description: the top 25 Fastest Growing Companies on Deloitte's Technology Fast

the top 25 Fastest Growing Companies on Deloitte's Technology Fast 500 list.

Primary Contact: Mr. David Gottlieb

Chief Revenue Officer

### **Tredence**

Address: 1900 Camden Avenue

#66

San Jose, CA 95124-2948



Tel: 408-819-2336

Website: https://www.tredence.com/

https://www.tredence.com/

Products / Services: Technology Services

Company Tredence is a global data science solutions provider focused on solving Description: the last mile problem in Al. The 'last mile' is the gap between insight

the last mile problem in AI. The 'last mile' is the gap between insight creation and value realization. Headquartered in San Jose, the company embraces a vertical-first approach and an outcome-driven mindset to help clients win and accelerate value realization from their analytics investments. Tredence is a Great Place to Work-Certified and a 'Leader' in the Forrester Wave: Customer Analytics Services. Tredence is 1,500-plus employees strong with offices in San Jose, Foster City,

Chicago, London, Toronto, and Bangalore, with the largest companies in retail, CPG, hi-tech, telecom, healthcare, travel, and industrials as clients.

Primary Contact: Mr. Gaurav Zibbu

Vice President, CPG Industry

# **Trident Seafood Corporation**

Address: 5303 Shilshole Avenue Northwest

Seattle, WA 98107-4021



TrueCommerce<sup>®</sup>

Tel: 206-783-3818

Website: www.tridentseafoods.com
Email: sales@tridentseafoods.com

Products / Services: Food Products/Snacks; Pet Health & Dutrition

Company Here at Trident, catching fish isn't just our business. It's our livelihood. It's

Description: our calling. We are all fishermen here, and catching the purest and

healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where

we fish, it's what we'll be doing 40 years from now, too.

Primary Contact: Mr. Joseph Bundrant

Chief Executive Officer

Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse,

Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean

Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse,

PureCatch, Royal Pink, Royal Red, San Juan Seafoods,

#### **TrueCommerce**

Address: 10 West Kensinger Dr.

Suite 100

Cranberry Township, PA 16066

Tel: 888-430-4489

Website: https://www.truecommerce.com/

Products / Services: Consulting Services; Technology Services

Company TrueCommerce delivers the most complete and scalable EDI solution

Description: that makes it easier and more cost-effective to do business with your

trading partners.

Primary Contact: Mr. John Fay

CEO

#### Trustwell

4747 Skyline Rd S Address:

Suite 100

Salem, OR 97306-5700

Tel: 503-585-6242

Website: www.trustwell.com

Consulting Services; Food Safety; Packaging; Supply Chain; Technology Products / Services:

Services

Company ESHA Research and FoodLogiQ merged in 2023 to become Trustwell. Description: Combining FoodLogiQ's supply chain management software with

> Genesis' nutritional analysis and label development solution, the Trustwell platform creates the food industry's only software platform connecting product development and regulatory compliant labeling into supplier compliance, enhanced traceability, and automated recall management. We are committed to advancing innovation and technology in the food industry together with our customers while delivering the

**Primary Contact:** Ms Julie McGill

VP Supply Chain Strategy and Insights

Brands: Grower Relationship Management, Supplier Sustainability Assessment,

> Whole Chain Traceability U.S., Canada, Mexico, Chile

#### **Tusan Commodities**

Address: 3651 Peachtree Parkway Suite E

314

Suwanee, GA 30024-6034

Tel: 770-362-9041

Website:

Email: daniel@tusancommodities.com Products / Services: Co-Packer; Frozen; Meat/Poultry

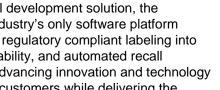
Company Tusan Commodities was created in 2017 by Daniel Tuta. After 13-years Description: of experience in the food industry, Daniel decided that it was time to

> capitalize on his proven success, expertise, and well-established industry reputation by going into business on his own. Daniel started his career working for General Mills and Tia Maria Bakery in the early 2000s where he learned how to place products on the shelves for a variety of retailers and gained food production experience. He continued his career at Sherwood Foods as a Buyer. Soon after, he worked 2-year for Colorado Boxed Beef, where he mastered both areas of expertise, buying and selling commodities. This experience led him to a successful 8-year career with Signature Foods. At Signature he managed the procurement and sales department, further developed the Pick-5 business brand and

expanded and grew the company's IQF chicken product line,

domestically and internationally. Daniel became the most successful

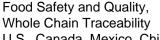
sales employee within Signature Foods.



Trustwell ?

highest standards of products and services.





IBM, Muddy



Primary Contact: Mr Daniel Tuta

President

Brands: Mr Chikin