



## **FMI Associate Member Search Results**

This search was performed on 04/27/2024 at 09:45 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## A-Gas

Address: 1100 Haskins Road  
Bowling Green, OH 43402-9363



Tel: 419-867-8990

Website: <https://www.agas.com/us/>

Products / Services: Refrigeration

Company Description: A-Gas is the world leader in the supply and lifecycle management of refrigerants and associated products and services. For over 30 years, through our first-class recovery, reclamation, and repurposing processes, we have been capturing refrigerant gas for future re-use or safe destruction, preventing its harmful release into the atmosphere. Our unique Rapid Recovery service is comprised of a network of EPA-Certified technicians who go to store locations, recover refrigerant racks, deliver EPA documentation, and then provide our customers with a commitment to provide a matching volume of AHRI-certified refrigerant gas. This assurance gives grocery stores the peace of mind that they can get the refrigerants they need in a tightening market.

Primary Contact: Ms. Jana Fish  
Event and Marketing Specialist

Brands: A-Gas Rapid Recovery

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## A.J. Letizio Sales & Marketing, Inc.

Address: 55 Enterprise Drive  
Windham, NH 03087-2031

Tel: 603-894-4445

Website: [www.ajletizio.com](http://www.ajletizio.com)

Products / Services: Brokers

Primary Contact: Mr. Robert Tessitore  
President, Chief Operating Officer

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## Accenture

Address: 161 N. Clark Street  
Chicago, IL 60601-3206



Tel: 312-693-5818

Website: [www.accenture.com](http://www.accenture.com)

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Description: Accenture is the world's leading management consulting and technology services company. Committed to delivering innovation, Accenture collaborates with its clients to help them realize their visions and create tangible value. With deep industry expertise, broad global resources and proven experience in consulting and outsourcing, Accenture can mobilize the right people, skills, alliances and technologies.

Primary Contact: Ms. Jennifer Pritchard  
Managing Director, NA Food Retail Lead

Brands: Accenture.

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## Acosta

Address: 6600 Corporate Center Parkway  
Jacksonville, FL 32216-0973



Tel: 904-281-9800

Website: [www.acosta.com](http://www.acosta.com)  
[acosta.com](http://acosta.com)

Products / Services: Brokers

Primary Contact: Mr. Darian Pickett  
Chief Executive Officer. North American Sales Agency

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## Action Food Sales, Inc.

Address: 201 McCullough Drive  
Suite 380  
Charlotte, NC 28262-1370

Tel: 704-549-8500

Website: [www.actionfoodsales.com](http://www.actionfoodsales.com)

Primary Contact: Mr. John Nilsson  
President

Brands: Broker

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## AdAdapted

Address: 206 E Huron Street  
Ann Arbor, MI 48104-1922

Tel: 734-358-1213



Website:

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description: Understanding the drivers behind consumer decisions about what they buy at the grocery store is our superpower. We offer a unique approach to aligning CPG brands with category-relevant consumers creating a data-driven connection based upon prior list building activity.

Primary Contact: Robert Bryan  
Marketing Director

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## Advanced Refrigeration Systems

Address: 4119 South Market Ct  
Sacramento, CA 95834-1223

Tel: 916-371-3354

Website: [www.advancedracks.com/index.php](http://www.advancedracks.com/index.php)

Parent Company: CoolSys

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## Advantage Solutions

Address: 18100 Von Karman Avenue  
Suite 1000  
Irvine, CA 92612-7196



Tel: 949-797-2900

Website: [www.daymon.com](http://www.daymon.com)  
[www.advantagesolutions.net](http://www.advantagesolutions.net)

Products / Services: Advertising/Marketing and Design; Brokers; Construction; Consulting Services; Merchandising Services; Private Brands; Research

Company Description: Advantage Solutions was formed in 1987 on founder Sonny King's vision of building a national sales and marketing agency focused on unparalleled service, customized solutions, and outstanding results. Today we are the leading sales and marketing agency in the industry with a workforce of over 40,000 talented associates generating over \$65B in sales.

Primary Contact: Chris Brown  
Senior Vice President, Sales

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## Affinity Group

Address: 2928 Walden Avenue  
Buffalo, NY 14043-2615



Tel: 716-675-2944  
Website: <https://affinitysales.com/>  
Email: [shane.coughlin@affinitysales.com](mailto:shane.coughlin@affinitysales.com)  
Products / Services: Brokers  
Company Description: Affinity Group's experience in all aspects of the retail and foodservice industry make us the perfect partner to help you grow your brand and drive results.  
Primary Contact: Mr. Shane Coughlin  
Executive Vice President

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## Afresh Technologies

Address: 33 New Montgomery St.  
#1100  
San Francisco, CA 94105-4527



Tel: 805-551-9245  
Website: <https://www.afresh.com/>  
Email: [hello@afreshtechnologies.com](mailto:hello@afreshtechnologies.com)  
Products / Services: Fresh; Perishables; Supply Chain; Technology Services

**Company Description:** Afresh is the world's leading fresh technology company helping grocers make smarter decisions throughout their fresh supply chain, ultimately increasing profits and significantly reducing food waste.

Success in fresh relies on making good decisions with incomplete, ever-changing, and uncertain information — realities inherent and inevitable in fresh grocery. Legacy systems and practices for managing fresh inventory are not built to recognize or respond to this reality. Many grocers today are stuck betting their most strategic category on brittle technology and convoluted labor practices, leading to increased costs and reduced quality for consumers.

With Afresh's built-for-fresh approach, more than 3,000 stores are seeing incredible results, on average:

- +3% sales increase
- +20% improvement in labor efficiency
- 25% shrink reduction
- 80% stockout reduction
- +7% faster inventory turns

Learn more at [www.afresh.com](http://www.afresh.com)

**Primary Contact:** Kelsie Skinner  
Vice President, Marketing

## AHT Cooling Systems GmbH

**Address:** Werksgasse 57  
Rottenmann  
Austria

**Tel:** +43-3614-2451 ext.0

**Website:** [www.aht.at](http://www.aht.at)

**Email:** [office@aht.at](mailto:office@aht.at)

**Parent Company:** AHT Cooling Systems USA Inc.

## AHT Cooling Systems USA Inc.

**Address:** 7058 Weber Boulevard  
Ladson, SC 29456-6758

**Tel:** 843-767-6855

**Website:** [www.ahtusa.net](http://www.ahtusa.net)

**Email:** [sales@ahtusa.net](mailto:sales@ahtusa.net)

**Products / Services:** Refrigeration

**Primary Contact:** Mr. Clay Galloway C.E.M.  
Director, Sales

**Brands:** AHT Cooling Systems



## Air-Row Fans

Address: 485 Gradle Drive  
CARMEL, IN 46032-2535



Tel: 317-574-1009

Website: [www.airrowfans.com](http://www.airrowfans.com)

Email: [khale@airrowfans.com](mailto:khale@airrowfans.com)

Products / Services: Energy Management; Equipment; Maintenance; Store Design

Company Description: Air-Row fans began in 1988 with the goal of cooling commercial buildings with energy efficient technology. Today, Air-Row is one of the most highly regarded providers of air rotation, or destratification, solutions. Air-Row's fan products produce a savings of 20% or more in large buildings, warehouses, big-box stores, supermarkets, sports stadiums, and more.

Air-Row's success in helping companies reduce or eliminate energy waste has been recognized nationally. Air-Row is registering with the US Green Building Council and will be accredited by the Green Building Certification Institute. Air-Row products will be certified as part of the LEED (Leadership in Energy & Environmental Design) program, allowing projects to qualify for energy credits.

Air-Row is based in Carmel, IN.

Primary Contact: Kash Hale  
Vice President

Brands: Air-Row

## AKI Technologies

Address: 375 Alabama St.  
Suite 480  
San Francisco, CA 94110-7329

Tel:

Website: <https://www.a.ki/>

Parent Company: Inmar Inc.

## Alaska Seafood Marketing Institute

Address: 150 Nickerson Street  
Suite 310  
Seattle, WA 98109-1634

Tel: 206-352-8920

Website: [www.alaskaseafood.org](http://www.alaskaseafood.org)  
[alaskaseafood.org](http://alaskaseafood.org)

Products / Services: Association; Food Safety; Natural/Organic; Perishables; Unsaleables

## AlixPartners LLP

Address: 909 Third Avenue  
New York, NY 10022-4731



Tel: 212-490-2500

Website: [www.alixpartners.com](http://www.alixpartners.com)

Products / Services: Consulting Services

**Company Description:** AlixPartners has expanded our focus to apply our when it really matters mindset, honed in urgent situations, to the high-level, high-stakes matters that materially affect the future of organizations. Today, we partner with management of both healthy and challenged companies across more than 20 industries and in more than 60 countries around the world.

We have built a legacy of pursuing the highest standards of excellence in all areas of our business. We have achieved this by remaining focused on our clients and our people – and by adhering to our Core Values of Commitment, Professionalism, Teamwork, Common Sense, Personal Respect, and Communication.

**Primary Contact:** John Bonno  
Managing Director

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## ALL-TAG Corporation

Address: 1155 Broken Sound Parkway  
Unit E  
Boca Raton, FL 33487-3538

Tel: 561-998-9983

Website: [www.all-tag.com](http://www.all-tag.com)

Products / Services: Security Systems & Products

**Company Description:** ALL-TAG is an American manufacturer of Electronic Article Surveillance (EAS) products and services designed to help retailers protect their merchandise from shoplifting. Our innovative and cost-effective EAS solutions are compatible with Acousto-Magnetic (AM) Radio-Frequency and (RF) systems made by Sensormatic®, Checkpoint® Systems and others. ALL-TAG is intensely focused on the source tagging of hard goods and apparel, as well as custom EAS products tailor-made to help loss prevention professionals reach their specific goals.

**Primary Contact:** Ms. Catherine Berry  
National Account Manager

**Brands:** ALL-TAG manufactures and supplies their own brand of Sensormatic compatible AM and Checkpoint compatible RF Labels, Hard Tags, and other EAS solutions.

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## Alliance Foods, Inc.

Address: 605 W. Chicago Street  
Coldwater, MI 49036-8400

Tel: 517-278-2396

Website: [www.alliance-foods.com](http://www.alliance-foods.com)

Products / Services: Brokers

Primary Contact: Mr. Sal Stazzone  
President and CEO

## Alliance Marketing, LLC

Address: 161 Saundersville Rd.  
Suite 200  
Hendersonville, TN 37075-3097

Tel: 888-859-8183

Website: <https://www.allianceretailgroup.com/>

Products / Services: Advertising/Marketing and Design

Primary Contact: Heidi Huff  
Senior VP Consumer Engagement

Parent Company: Alliance Retail Group



## AllianceBernstein

Address: 501 Commerce Street  
Nashville, TN 37203-6039

Tel: 800-251-0539

Website: <https://www.bernsteinresearch.com/brweb/Home.aspx#/>  
<https://www.alliancebernstein.com/corporate/en/home.html>

Products / Services: Financial Services; Other

**Company Description:** AllianceBernstein (AB) is a leading global investment management firm that offers high-quality research and diversified investment services to institutional investors, individuals, and private wealth clients in major world markets. We are one of the largest investment management firms in the world, with more than \$770 billion in assets under management as of December 31, 2021. We foster a diverse, connected, collaborative culture that encourages different ways of thinking and differentiated insights. We embrace innovation to address increasingly complex investing challenges. And we pursue responsibility at all levels of the firm—from how we work and act to the solutions we design for clients.

Primary Contact: Dean Rosenblum  
VP, Sr. Analyst US Retail

Brands: AllianceBernstein, AB Bernstein, Autonomous

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## ALTO

Address: 1101 Brickell Ave, South Tower,  
8th FL  
Miami, FL 33131



Tel: 630-423-2988

Website: [www.alto.us](http://www.alto.us)

Email: [rasher@alto-us.com](mailto:rasher@alto-us.com)

Products / Services: Consulting Services; Other

Company Description: ALTO is the last mile in Asset Protection strategies by supporting retailers to deliver consequences for those who disrupt the safety of stores and their teams.

ALTO's tech-enabled teams analyze patterns and capture the necessary evidence to build a robust case based on data from in-store incident reports. ALTO's on-site teams adeptly establish partnerships with key community stakeholders to forge communication and collaboration. Finally, ALTO's local Staff Attorneys and Paralegals advocate on behalf of our partners in court, delivering accountability for those who are disrupting the safety of retail stores and businesses.

Primary Contact: Constanza Trebilcock  
Marketing Director

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## ALTO S.A.

Address: Max Iver 283, Piso 6  
Santiago  
Chile

Tel: 56-2-7963820

Website: [ww.alto.cl](http://ww.alto.cl)

Email: [infor@alto.cl](mailto:infor@alto.cl)

Primary Contact: Mr. Jorge Nazer  
President and CEO

Parent Company: ALTO

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## American Beverage Association

Address: 1275 Pennsylvania Avenue NW  
Suite 1100  
Washington, DC 20004-2417

Tel: 202-463-6732

Website: [www.ameribev.org](http://www.ameribev.org)  
[www.ameribev.org](http://www.ameribev.org)

Products / Services: Association; Beverages

Primary Contact: Carrie Kupferschmidt  
Associate

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## American Environmental Group

Address: 5565 Lindero Canyon Rd.  
Suite 701  
Westlake Village, CA 91362

Tel: 888-699-6653

Website: [WWW.Americanenv.com](http://WWW.Americanenv.com)

Email: [Projects@americanenv.com](mailto:Projects@americanenv.com)

Products / Services: Construction; Consulting Services; Food Safety; Other

Primary Contact: Mr. Chris Cervantes  
Senior Vice President

Brands: AEG  
McLarens

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## American Farmers Network

Address: 500 E. Pike St. Suite 200  
Seattle, WA 98122-3885



Tel: 425-749-1906

Website: [www.americanfarmersnetwork.com](http://www.americanfarmersnetwork.com)

Email: [kip.gruell@americanfarmersnetwork.com](mailto:kip.gruell@americanfarmersnetwork.com)

Company Description: At American Farmers Network, we are passionate about healthy living at every stage of the supply chain. We work tirelessly with a small group of trusted ranchers who believe in the power of organic, sustainable practices just as much as we do. Our animals are happy, well-fed, and truly free-range.

Primary Contact: Brett Shank  
Director of Sales

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## American Heart Association

Address: 7272 Greenville Avenue  
Dallas, TX 75231-5129



Tel: 214-706-1000

Website: [www.heart.org](http://www.heart.org)  
[www.heartcheckmark.org](http://www.heartcheckmark.org)

Products / Services: Association

Company Description: The American Heart Association is a national voluntary health agency whose mission is to reduce disability and death from cardiovascular diseases and stroke. The Association's heart-check mark was created as a reliable, easy-to-use mark consumers can use to identify foods that meet AHA criteria for heart-healthy products as a first step in building a sensible eating plan.

Primary Contact: Ms. Cheryl Toner  
Portfolio Lead, Nutrition

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## AmeriCold Logistics, LLC

Address: 10 Glenlake Parkway  
South Tower, Suite 600  
Atlanta, GA 30328-3495



Tel: 678-441-1400

Website: [www.americold.com](http://www.americold.com)  
[agromerchants.com](http://agromerchants.com)

Email: [@americold.com](mailto:@americold.com)

Products / Services: Supply Chain; Transportation/Distribution Services; Other

Primary Contact: Katia Young CMP  
Marketing Events Manager

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## Amerlux, LLC

Address: 178 Bauer Drive  
Oakland, NJ 07436-3105

Tel: 973-882-5010

Website: [www.amerlux.com](http://www.amerlux.com)

Products / Services: Other

Company Description: Amerlux is a customer-focused company that designs and manufactures energy-efficient task-specific lighting solutions for supermarket, retail and commercial applications.

Primary Contact: Mr. Donald Knickerbocker  
Vice President, Supermarket Sales

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## Apex Stone Solutions Inc.

Address: 27 Summer Lane  
Hicksville, NY 11801-6326

Tel: 917-825-5202

Website:

Primary Contact: Mr. Leonid Tsoy  
Director

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## Aptaris

Address: 2502 N. Rocky Point Drive  
Suite 1070  
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: [www.GoAptaris.com](http://www.GoAptaris.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Primary Contact: Mr. Tom O'Reilly  
President and CEO

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

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## Aqua Star

Address: 2025 First Avenue  
Suite 200  
Seattle, WA 98121-3124



Tel: 206-448-5400

Website: [www.aquastar.com](http://www.aquastar.com)

Products / Services: Food Products/Snacks; Private Brands

**Company Description:** Aqua Star is a privately owned seafood company headquartered in Seattle, Washington. Founded in 1990 by seafood industry experts who still manage the business today, we are one of the leading suppliers of frozen seafood in North America and one of the largest retail frozen seafood brands. Our employees are seafood experts in sourcing, processing, product development, sales, and marketing, and are located across the globe in 17 countries. Our diverse assortment of commodity and value added products serves as a one-stop shop for all of your seafood needs.

**Primary Contact:** Mr. Dirk Leuenberger  
President and CEO

## Arneg LLC

**Address:** 750 Old Hargrave Road  
Lexington, NC 27295-7514



**Tel:** 336-956-5300

**Website:** [www.arnegusa.com](http://www.arnegusa.com)

**Products / Services:** Equipment; Point-of-Sale Equipment; Refrigeration; Store Design

**Primary Contact:** Brooks Cox  
Sales Manager

**Brands:** ARNEG-USA

## Audit Technology Group

**Address:** 1880 West Winchester Road  
Suite 101  
Libertyville, IL 60048-5321



**Tel:** 847-281-8703

**Website:** [www.atgaudits.com](http://www.atgaudits.com)

**Products / Services:** Consulting Services; Other

**Primary Contact:** Mr. Vincent Creadon  
President

**Brands:** Recover, eResolve, RecoverNow, eRonconcile and ATG Advantage

## Auror

Address: 3660 Blake Street  
Suite 220  
Denver, CO 80205-5405



Tel: 720-687-9986

Website: <https://www.auror.co/>

Products / Services: Security Systems & Products

Company Description: Auror is the platform for retailers to prevent crime, reduce loss, and make stores safer. It does this by transforming intel reported by frontline teams into intelligence - intelligence that removes offender anonymity and enables teams to safely prevent crime.

Primary Contact: Mike Mitchell  
Director of Retail Solutions

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## Australian Trade & Investment Commission

Address: 123 N. Upper Wacker Drive  
Suite 1330  
Chicago, IL 60606

Tel: 312-374-9401

Website: [www.austrade.gov.au](http://www.austrade.gov.au)

Company Description: The Australian Trade and Investment Commission (Austrade) is the Australian Government's international trade promotion and investment attraction agency. We generate market information and insights, promote Australian capability, and facilitate connections through our extensive global network.

In the spirit of reconciliation we acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Primary Contact: Joan Kimball-Morgan  
Senior Trade Director - Food Industry

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## Australis Aquaculture

Address: 278 Main Street  
Suite 205  
Greenfield, MA 01301-3230



Tel: 413-863-2040  
Website: [www.thebetterfish.com](http://www.thebetterfish.com)  
Products / Services: Frozen; Seafood  
Primary Contact: Julie Qiu  
Marketing Director  
Brands: The Better Fish

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## AutoStore

Address: 3 Corporate Park Drive  
Unit 1  
Derry, NH 03038-2281



Tel: 603-404-0319  
Website: <https://autostoresystem.com/>  
Email: [contact@autostoresystem.com](mailto:contact@autostoresystem.com)  
Products / Services: Supply Chain; Technology Services; Other

Company Description: AutoStore, founded in 1996, is a robot technology company that invented and continues to pioneer Cube Storage Automation, the densest order-fulfillment solution in existence. Our focus is to marry software and hardware with human abilities to create the future of warehousing. The company is global with installations in over 30 countries in a wide range of industries. All sales are distributed, designed, installed, and serviced by a network of qualified system integrators we call Partners.

Primary Contact: Lauren Myrent  
Marketing Manager - North America

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## Avery Dennison Retail Information Services LLC

Address: 8080 Norton Parkway  
Mentor, OH 44060-5990  
Tel: 937-865-2123  
Website: [www.averydennison.com](http://www.averydennison.com)  
<https://printers.averydennison.com/en/home/industry-solutions/food.html>  
Products / Services: Food Safety; Supply Chain; Technology Services  
Primary Contact: Mr. Daniel Galovic  
Market Manager Private Brands  
Brands: AVY

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## Avramar



Address: Paseo de Alameda, 35 - Planta 3  
Valencia 46023  
Spain

Tel: 964-58-7068

Website: <https://www.avramar.eu/>  
<https://www.linkedin.com/company/avramar-seafood/>

Products / Services: Other

Company Description: Avramar is the largest Mediterranean fish producer, bringing you the freshest sea bass, sea bream, corvina, and pagrus every day.

Primary Contact: Jay Burke  
Director, Business Development - North America

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## Axiom Energy Solutions

Address: Two E. Bryan Street  
14th Floor  
Savannah, GA 31401-2617

Tel: 208-957-5291

Website: [www.axiomenenergysolutions.com](http://www.axiomenenergysolutions.com)

Products / Services: Construction; Consulting Services; Energy Management; Equipment; Financial Services; Maintenance; Refrigeration; Store Design; Technology Services

Parent Company: CoolSys

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## AZ Gems

Address: 403 Missouri Court  
Redlands, CA 92373

Tel: 909-809-9513

Website: [www.azgems.com](http://www.azgems.com)

Email: [jamie@azgems.com](mailto:jamie@azgems.com)

Primary Contact: Jamie Marshall  
EVP of Sales

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## Bakkavor USA, Inc.

Address: 2700 Westinghouse Boulevard  
Charlotte, NC 28273-0113

Tel: 704-918-8591

Website: [www.bakkavor.com](http://www.bakkavor.com)  
[www.yaasfoods.com](http://www.yaasfoods.com)

Products / Services: Fresh; Natural/Organic; Perishables; Private Brands



Primary Contact: Laura Gorsanova  
Director, Business Development

Brands: Yaas!  
Breadeli  
Eat'n Good

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## Baltimore Aircoil Company

Address: 7600 Dorsey Run Road  
Jessup, MD 20794-9328

Tel: 410-799-6200

Website: [www.baltimoreaircoil.com](http://www.baltimoreaircoil.com)

Products / Services: Construction; Equipment; Refrigeration

Company Description: Baltimore Aircoil is the leading global manufacturer of Cooling Towers, Closed Circuit Cooling Towers, Evaporative Condensers, and Ice Thermal Storage Systems

Primary Contact: Mr. Paul Noreen  
Director, Sales, NA

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## Bayer CropScience Global

Address: 800 N. Lindbergh Boulevard  
St. Louis, MO 63167-1000

Tel: 314-694-1000

Website: [www.cropscience.bayer.us](http://www.cropscience.bayer.us)

Products / Services: Agricultural

Primary Contact: Mr. Joshua VanDeWalle  
NA Lead of Global Food Chain Partnerships

Brands: Digital: Climate FieldView

Sustainability Platform: ForGround

Seed Brands: DEKALB, Asgrow, Deltapine, Seminis, De Ruiter, Channel

Fungicide Brands: Luna, Prosaro PRO, Minuet, Delaro Complete, Serenade, Velum

Insecticide Brands: Movento,

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## The Bel Group

Address: 20 West 22nd Street  
12 Floor  
New York, NY 10010-5843



Tel: 212-675-7881

Website: <https://belbrandsusa.com/>

Products / Services: Beverages; Food Products/Snacks; Packaging; Perishables;  
Unsaleables

Company Description: LOCAL FLAVORS WITH A GLOBAL PERSPECTIVE  
If it's one thing the French know, it's cheese. The Bel Group, our parent company, engineered the single-serving portion over 150 years ago in France's Jura region. Thus began a tradition of innovation and a commitment to growth, optimism, and enthusiasm that powers Bel Brands USA's Chicago headquarters and all of our plants across North and South America.

Primary Contact: Mr. Brent W. Horn  
Chief Growth Officer

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## BELFOR Property Restoration

Address: 2780 Commerce Dr  
Suite 200  
Middletown, PA 17057-3245

Tel: 800-856-3333

Website: [www.belfor.com](http://www.belfor.com)

Products / Services: Other

Primary Contact: Anthony Dattoli  
National Account Manager

Brands: BELFOR Property Restoration, Hoodz, Ductz, 1-800-water damage

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## Beyond Print

Address: 13315 Centennial Rd  
STE 125  
LaVista, NE 68138-3756



Tel: 402-932-9988 ext.105  
Website: <https://www.beyondprintomaha.com/>  
[www.custompackagingandlabels.com](http://www.custompackagingandlabels.com)  
Email: [sales@beyondprintomaha.com](mailto:sales@beyondprintomaha.com)  
Products / Services: Packaging; Technology Services  
Primary Contact: Mr. Matt Hustedt  
President & CEO

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### **Birdzi Inc.**

Address: 33 Wood Avenue South  
Suite 600  
Iselin, NJ 08830-2717  
Tel: 908-230-3015  
Website: [www.birdzi.com](http://www.birdzi.com)  
Primary Contact: Mr. Shekar Raman  
Chief Executive Officer and Co-Founder

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### **Bitcoin Depot**

Address: 3343 Peachtree Rd NE  
Suite 750  
Atlanta, GA 30326-1429  
Tel: 912-844-6356  
Website: [https://twitter.com/Bitcoin\\_Depot](https://twitter.com/Bitcoin_Depot)  
<https://www.linkedin.com/company/bitcoin-depot>  
<https://bitcoindepot.com/>  
Products / Services: Financial Services; Technology Services  
Company Description: Bitcoin Depot is the fastest growing multi-cryptocurrency ATM Network offering users to buy and sell Bitcoin, Litecoin, Ethereum, and Bitcoin Cash instantly in GA, TN, AL, IL, MO, TX, FL, CA and MA.  
Primary Contact: Wendy Rusk  
Vice President of Sales

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### **Bitzer Canada, Inc.**

Address: 21125 Daoust Street  
Sainte-Anne-De-Bellevue, QC  
H9X 0A3  
Canada  
Tel: 514-697-3363

Website: [www.bitzer.ca](http://www.bitzer.ca)  
[www.bitzer.ca](http://www.bitzer.ca)  
Email: [sales@bitzer.ca](mailto:sales@bitzer.ca)  
Parent Company: Bitzer US, Inc.

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## Bitzer US, Inc.

Address: 4080 Enterprise Way  
Flowery Branch, GA 30542-2896  
Tel: 770-503-9226  
Website: [www.bitzerus.com](http://www.bitzerus.com)  
Products / Services: Energy Management; Equipment; Maintenance; Refrigeration; Store Design; Transportation/Distribution Services  
Primary Contact: Mr. Kurt Bickler  
Vice President of Sales & Marketing

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## Blackhawk Network Holdings, Inc.

Address: 6220 Stoneridge Mall Road  
Pleasanton, CA 94588-3260  
Tel: 925-226-9301  
Website: [www.blackhawknetwork.com](http://www.blackhawknetwork.com)  
Products / Services: Financial Services; Fixtures/Shelving/Floors; Nonfoods; Merchandising Services  
Primary Contact: Steve Dekker  
Americas Region Head  
Brands: Gift Cards, Prepaid Debit Cards, Telephone Cards, airtime cards, handsets, sim products, incentives

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## Blue Yonder

Address: 15059 N. Scottsdale Rd  
Suite 400  
Scottsdale, AZ 85254-2666  
Tel: 480-308-3000  
Website: <https://blueyonder.com/blueyonder.com/>  
Email: [info@blueyonder.com](mailto:info@blueyonder.com)  
Products / Services: Consulting Services; Fresh; Produce; Supply Chain; Technology Services



**Company Description:** Blue Yonder is the world leader in digital supply chain transformations and omni-channel commerce fulfillment. Our end-to-end, cognitive business platform enables retailers, manufacturers and logistics providers to best fulfill customer demand from planning through delivery. With Blue Yonder, you'll unify your data, supply chain and retail commerce operations to unlock new business opportunities and drive automation, control and orchestration to enable more profitable, sustainable business decisions. Blue Yonder - Fulfill your Potential™

**Primary Contact:** Ms. Sarah Shepard  
Associate

**Brands:** JDA, JDA Luminate, Blue Yonder

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## Bluegrass Ingredients

**Address:** 801 State St  
Bowling Green, KY 42101-2230

**Tel:** 270-297-1776

**Website:** [www.bluegrassingredients.com](http://www.bluegrassingredients.com)

**Email:** [info@bluegrassingredients.com](mailto:info@bluegrassingredients.com)

**Products / Services:** Dairy; Ingredients

**Primary Contact:** Mr Peter Losee  
VP Marketing

**Brands:** Bluegrass Ingredients  
Agile Kitchen

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## BLUEOCO

**Address:** 2950 Prairie Street SW  
#1000  
Grandville, MI 49418-2694

**Tel:** 616-241-0184

**Website:** <https://www.blueoco.com/>

**Products / Services:** Baking/Roasting Equipment; Nonfoods; Hard Goods; Health & Beauty Care; Household Products/Cleaning/Supplies; Private Brands

**Company Description:** BLUEOCO is the parent company of 11 brands. We have a relentless focus on growing sales in existing and new categories by introducing NEW and INNOVATIVE products that customers have never seen, but instantly recognize the function, fashion, trend and great value.

Since our inception, we have launched over 1,000 products in retail stores and online.

**Primary Contact:** Bryan O'Connell  
Chief Executive Officer



Brands: KOLORAE, VIOVIA, PRIAVERA, BARY3, BROXAN, KATELLE, ELLE & KATE, BLUE PAWS  
COUNTERTOP CAFE, PRIABELLA, MASQARAE, GECKOBRANDS

## BlueTriton Brands

Address: 900 Long Ridge Road  
Building 2  
Stamford, CT 06902-1140



Tel: 203-531-4100

Website: <https://twitter.com/bluetritonbrnds>  
<https://www.linkedin.com/company/bluetritonbrands/>  
<https://www.nestle-watersna.com/>

Products / Services: Beverages

Company Description: BlueTriton Brands, formerly known as Nestlé Waters North America & Canada, is an American beverage company based in Stamford, Connecticut. It was formerly the North American business unit of Nestlé Waters.

Primary Contact: Mr. Joe Wiggetman  
Chief Customer Officer

Brands: Arrowhead, Calistoga, Deer Park, Ice Mountain, Ozarka, Poland Spring, Zephyrhills

## BMO Harris Bank N.A.

Address: 111 W. Monroe Street  
Chicago, IL 60603-4096



Tel: 312-461-7783

Website: [www.bmoharris.com](http://www.bmoharris.com)

Email: [onlineservices@harrisbank.com](mailto:onlineservices@harrisbank.com)

Products / Services: Financial Services

Company Description: Major Chicago-based bank providing retail banking in the Chicago area and corporate banking services to corporations, institutions, non-profit and government entities nationwide.

Primary Contact: Ms. Erica Kuhlmann  
Group Head | Managing Director - Food, Consumer and Agribusiness Group

Brands: BMO

## Boar's Head Provisions Co., Inc.

Address: 1819 Main Street  
Suite 800  
Sarasota, FL 34236-5926



Tel: 804-535-8581

Website: [www.boarshead.com](http://www.boarshead.com)

Products / Services: Dairy; Deli; Food Products/Snacks; Fresh; Meat/Poultry; Packaging; Perishables; Supply Chain

Company Description: Our mission is to continue to be recognized as the leading provider of exceptional customer service and superior quality delicatessen products. We will continuously improve our time-honored traditional processes through the involvement of our dedicated employees.

Primary Contact: Beth Riffe  
Regulatory Affairs Manager

## BODYARMOR | POWERADE

Address: 17-20 Whitestone Expy  
Ste 402  
Whitestone, NY 11357-3000



Tel: 718-357-7402

Website: <https://www.drinkbodyarmor.com/>

Email: [jserventi@drinkbodyarmor.com](mailto:jserventi@drinkbodyarmor.com)

Products / Services: Beverages

Company Description: BODYARMOR is a premium, sports drink that provides superior hydration. Created in 2011 by Mike Repole, BODYARMOR is packed with electrolytes, coconut water and antioxidants. Low in sodium and high in potassium, BODYARMOR contains natural flavors and sweeteners and no colors or dyes from artificial sources. In 2017, BODYARMOR launched BODYARMOR LYTE, which has all the same nutrients as BODYARMOR Sports Drink but has no sugar added and only 20 calories per bottle; and BODYARMOR SportWater, a premium sport water created for those with an active lifestyle with a performance pH 9+ and electrolytes for sport.

Primary Contact: Sabrina Niland  
Vice President, Strategic Initiatives + Chief of Staff

Brands: BODYARMOR SportsDrink, BODYARMOR LYTE, BODYARMOR EDGE, BODYARMOR SportWater

## Boston Consulting Group



Address: Exchange Place, 53 State Street  
Suite Seven  
Boston, MA 02109



Tel: 847-206-8400

Website: [bcg.com](http://bcg.com)  
[www.bcg.com](http://www.bcg.com)

Products / Services: Consulting Services

Company Description: Helping organizations make the changes needed to seize competitive advantage—and to win—has always been BCG's raison d'être. Since 1963, we have been helping leaders and their organizations build lasting advantage. The independent spirit handed down from Bruce Henderson, BCG's founder—always challenging the status quo—has given the firm the courage to look beyond the obvious to find solutions for the past 50 years.

Primary Contact: Mr. Mike Ryba  
Director

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## Bowery Farming

Address: 151 W 26th St Fl 12  
New York, NY 10001-6810



Tel: 646-493-1322

Website: <https://boweryfarming.com/>

Products / Services: Agricultural; Fresh; Packaging; Perishables; Produce; Supply Chain

Company Description: At Bowery, we're re-thinking what agriculture looks like in a world where water is scarce, people live in cities, and we're waking up to the dangers of pesticides and other chemicals. Our produce comes from a growing process that not only has a positive impact on our health, but the health of the world around us.

Primary Contact: Mr. Irving Fain  
CEO

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## Brain Corp

Address: 10182 Telesis Court  
Suite 100  
San Diego, CA 92121-4777



Tel: 858-689-7600

Website: [braincorp.com](http://braincorp.com)  
[www.braincorp.com](http://www.braincorp.com)

Email: [gavin.donley@braincorp.com](mailto:gavin.donley@braincorp.com)

Products / Services: Technology Services

Company Description: Brain Corp empowers retailers to automate in-store operations including inventory management and floor care. Through its leading software platform, BrainOS®, Brain Corp is enabling robotic and AI applications at scale so retailers and their employees can achieve more.

Primary Contact: David Pinn  
Chief Executive Officer

Brands: BrainOS

## Bristol Bay Regional Seafood Development Association

Address: 3705 Arctic Blvd #1188  
Anchorage, AK 99503-5774



Tel: 907-677-2371

Website: [www.bristolbaysockeye.org](http://www.bristolbaysockeye.org)  
[www.bbrsda.com](http://www.bbrsda.com)  
<https://www.linkedin.com/company/bristol-bay-regional-seafood-development-association>

Products / Services: Advertising/Marketing and Design; Association; Food Safety; Fresh; Natural/Organic; Research; Seafood; Unsaleables

Primary Contact: Lilani Dunn  
Marketing Director

Brands: Bristol Bay Sockeye Salmon

## Brynwood Partners L.P.

Address: 8 Sound Shore Drive  
Suite 265  
Greenwich, CT 06830-7272

Tel: 203-302-2318

Website:

Products / Services: Food Products/Snacks

Primary Contact: Mr. Chris Timko  
Senior Director of Sales

Brands: Pillsbury, Hungry Jack, Martha White, White Lily and Jim Dandy

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## BUENO

Address: Level 8  
17-19 Bridge Street  
Sydney, New South Wales 2000  
Australia

Tel: 612-1300-179859

Website: <https://buenoanalytics.com/>

Email: [lwurfel@buenosystems.com.au](mailto:lwurfel@buenosystems.com.au)

Products / Services: Energy Management; Technology Services

Company Description: Bueno Analytics is a leading building analytics software platform to help businesses improve building sustainability

Primary Contact: Mr. Hugh Amoyal  
CEO

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## Buitoni Food Company

Address: 1 High Ridge Park  
Suite 201  
Stamford, CT 06905-1323

Tel: 475-282-1735

Website: <https://www.buitoni.com/>  
<https://www.buitoni.com/>

Company Description: With an authentic Italian history dating back to 1827, Buitoni Food Company is a leading manufacturer of refrigerated pasta, sauces and cheese.

Primary Contact: Ms. Yvonne Turnbough  
President of Sales

Parent Company: Brynwood Partners L.P.

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## Bumble Bee Foods, LLC

Address: 280 Tenth Avenue  
San Diego, CA 92101-7406



Tel: 404-989-1564

Website: [www.bumblebee.com](http://www.bumblebee.com)  
[www.bumblebee.com](http://www.bumblebee.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Bumble Bee® Foods was founded by a handful of dedicated canners back in 1899. As a company Bumble Bee® has grown more than our founding fathers would have dreamed. Bumble Bee employs over 1,000 hard working men and women and is an international company selling canned tuna and salmon throughout the world under the Bumble Bee Label and in Canada under the Clover Leaf brand name.

Bumble Bee has canning facilities in Mayaguez, Puerto Rico; and Santa Fe Springs, Ca. Over the years Bumble Bee has transformed its plants from labor intensive production lines to automated lines. By keeping up with today's technology, Bumble Bee is able to provide a quality product at a competitive price. When consumers see the "Bee" on a canned seafood product, they can be assured it means premium quality seafood.

Quality is not all the Bumble Bee brand name stands for, Bumble Bee also stands for variety. Our famous "Bee" can be found on a variety of premium quality seafood products. The Bee is on canned crab meat, shrimp, oysters, clams and of course Bumble Bee best sellers albacore and salmon. Bumble Bee is a full service seafood provider!

Primary Contact: Ms. Connie Shepherd  
Senior Vice President, Strategy and Commercialization

Brands: Bumble Bee, King Oscar, Brunswick, Sweet Sue, Snow's.

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## Bush Brothers & Company

Address: 1016 E Weisgarber Rd  
Knoxville, TN 37909-2669

Tel: 404-561-6834

Website: [https://www.bushbeans.com/en\\_US/](https://www.bushbeans.com/en_US/)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands



**Company Description:** Bush Brothers and Company is a family-owned corporation best known for its Bush's Best brand canned baked beans. The company produces approximately 80 percent of the canned baked beans consumed in the United States, representing estimated annual sales in excess of \$400 million and the processing of more than 55 million pounds of beans per year. In addition, the company also offers other canned beans (black, garbanzo, pinto, and refried), as well as peas, hominy, and cut green beans. Based in Knoxville, Tennessee, Bush Brothers operates plants in Augusta, Wisconsin and Chestnut Hill, Tennessee. Its canned goods are sold through retail food outlets and food service operators throughout the United States and Canada.[1]

**Primary Contact:** Jenifer Plageman-Davis  
Senior Vice President of Sales

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## ByHeart Inc.

**Address:** 131 Varick Street  
PH 11 Floor  
New York, NY 10013-1410

**Tel:** 704-995-4818

**Website:** [byheart.com](http://byheart.com)

**Products / Services:** Baby Care; Food Products/Snacks; Food Safety; Natural/Organic

**Company Description:** Ron Beldegrun and Mia Funt realized that the infant formula industry needed to do better for babies. Breast milk research was moving faster than new product innovation, with three companies owning approximately 90% of the market.

Together, they embarked on (what would become) a five-year journey to baby's first food—with no compromises.

We recruited world-class doctors, pediatric researchers, seasoned formula experts, dedicated blendmasters, quality obsessives, regulatory veterans, data wonks, storytellers, designers, and passionate parents.

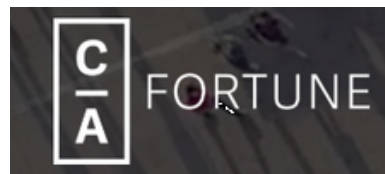
Our team began to grow, applying leading research to our unique formulation. We built quality systems and supplier approval requirements from the ground up, traveled the world for like-minded ingredient and farm partners, and refined our small batch approach to ensure we knew how to retain the quality and benefit of every ingredient.

**Primary Contact:** Ms. Kristy Vigil  
Senior Vice President, Retail Sales

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## C.A. Fortune

**Address:** 651 W. Washington Blvd.  
Chicago, IL 60661-2122



Tel: 630-539-3100  
Website: <https://cafortune.com/>  
Email: [Becky.Korkosz@cafortune.com](mailto:Becky.Korkosz@cafortune.com)  
Products / Services: Brokers; Consulting Services  
Primary Contact: Mr. Tyler Lowell  
Managing Partner and CEO

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## Capango

Address:  
Tel:  
Website: <https://www.capango.com/>  
<https://www.capango.com/>  
Parent Company: Movista, Inc.

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## Carel USA, Inc.

Address: Corporate Office  
385 S. Oak Street  
Manheim, PA 17545-1600  
Tel: 717-664-0500  
Website: [www.carelusa.com](http://www.carelusa.com)  
Email: [sales\\_usa@carel.com](mailto:sales_usa@carel.com)  
Products / Services: Energy Management; Equipment; Food Safety; Refrigeration  
Company Description: CAREL is one of the world leaders in control solutions for air-conditioning, refrigeration and heating, and system for humidification and evaporative cooling. Our products are designed to bring energy savings and reduce the environmental impact of equipment and systems. Our solutions are used in commercial as well as industrial and residential applications. CAREL has 19 fully owned subsidiaries and 7 production sites, as well as partner and distributors in another 75 countries.  
Primary Contact: Mr. Giacomo Favari  
Head of Sales and Marketing - Refrigeration  
Brands: mpxPro, pRack, PlantWatchPro, PlantVisorPro, pLoad, remotePro, pGD Touch, PCO sistema, pChrono, tERA, HEOS

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## Cargill Incorporated

Address: 825 E. Douglas Avenue  
Wichita, KS 67202-3512



Tel: 952-474-9211

Website: [www.cargill.com](http://www.cargill.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Pet Health & Nutrition; Private Brands

Company Description: Cargill may be private, but it's highly visible. The US's second largest private corporation (after Koch Industries), Cargill's diversified operations include grain, cotton, sugar, and petroleum trading; financial trading; food processing; futures brokering; and agricultural services including animal feed and fertilizer production. The company is the leading grain producer in the US, and its Excel unit is one of the top US meatpackers. Cargill's brands include Diamond Crystal (salt), Gerkens (cocoa), Honeysuckle White (poultry), and Sterling Silver (fresh meats).

Primary Contact: Mr. David MacLennan  
Chairman and Chief Executive Officer

Brands: Castlewood Reserve Rumba, Sterling Silver Premium Beef, Honeysuckle White, Turkey, Shadybrook Farms, Blackwell Angus, Angus Pride, TNT Burgers and Rancher's Registry

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## Carlson AirFlo Merchandising Systems

Address: 7135 Northland Drive  
Brooklyn Park, MN 55428-1514



Tel: 763-504-3570

Website: [www.carlson-airflo.com](http://www.carlson-airflo.com)

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store Design

Company Description: For more than 25 years, Carlson AirFlo has been the innovative leader in produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing environment which demands quick response.

Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and acrylic bins, all designed to enhance merchandising profiles.

Primary Contact: Ms. Sharon Johnson  
Director Sales and Marketing

Brands: AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher by AirFlo

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## Carlson Store Fixtures

Address: 7147 Northland Drive  
Minneapolis, MN 55428-1514

Tel: 800-388-8043

Website:

Parent Company: Carlson AirFlo Merchandising Systems

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## Carlyle Compressor Company

Address: PO Box 4808  
Syracuse, NY 13221-4808

Tel: 770-833-4451

Website: [www.carlylecompressor.com](http://www.carlylecompressor.com)  
<https://www.linkedin.com/company/carlyle-compressor/>

Email: [carlyle.compressor@carrier.com](mailto:carlyle.compressor@carrier.com)

Products / Services: Equipment; Refrigeration

Company Description: Carlyle is a world leader in compressor technology. Our products can be found around the world – from the first nuclear sub to your grocer's freezer to entire bus fleets. That's because when it comes to refrigeration and air conditioning, the world relies on Carlyle.

Primary Contact: Mr. Matthew Mowers  
Senior Engineering Manager

Parent Company: Carrier Corporation

Brands: Carlyle Compressor, Genuine Carlyle Remanufactured, Totaline, Carlyle

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## Carolina Pride Foods Inc.

Address: One Packer Ave.  
Greenwood, SC 29646-3460

Tel: 864-330-1196

Website:

Parent Company: Eddy Foods

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## Cascades SPG



Address: 1061 rue Parent  
St-Bruno-De-Montarville, Quebec  
J3V 6R7  
Canada



Tel: 450-461-8560

Website: [www.cascades.com](http://www.cascades.com)

Products / Services: Packaging

Company Description: Our mission is to improve the well-being of people, communities and the planet by providing sustainable and innovative solutions that create value. We use the hidden potential of the resources around us to offer packaging, hygiene and recovery solutions as well as services that exceed your needs.

Primary Contact: Nancy Benard  
Senior Innovation & Marketing Analyst

Parent Company: Cascades

## Catalina

Address: 200 Carillon Parkway  
St. Petersburg, FL 33716-1242



Tel: 727-579-5000

Website: [www.catalinamarketing.com](http://www.catalinamarketing.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services; Other

Company Description: Catalina ([www.catalinamarketing.com](http://www.catalinamarketing.com)), the global leader in behavior-based marketing, provides a wide range of strategic targeted marketing services. By the Catalina Marketing Network (R), retailers and manufacturers can provide personalized incentives to consumers based on actual purchase behavior, enabling the influence of future purchase decisions.

Primary Contact: Ms. Chelsea Rowe  
Senior Director, Corporate Events and Consumer Packaged Goods Industry

## Catania Oils

Address: One Nemco Way  
Ayer, MA 01432-1539

Tel: 978-772-7900

Website: [www.cataniausa.com](http://www.cataniausa.com)  
Products / Services: Food Products/Snacks; Natural/Organic; Private Brands  
Primary Contact: Mr. Mark Coleman  
Senior Vice President, Retail Sales  
Brands: Marconi Olive Oil, La Spagnola Vegetable Oil, Private Label

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## Center for Advancing Retail & Technology

Address:



Tel: 877-712-2538  
Website: [www.advancingretail.org/](http://www.advancingretail.org/)  
Products / Services: Consulting Services; Technology Services  
Company Description: Guiding the fast moving consumer goods retail industry into the future through discovery, understanding, and transforming personal and organizational cultures needed in Retail 4.0 The Age of Metamorphosis.  
Primary Contact: Mr. Gary E. Hawkins  
Chief Executive Officer and Founder

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## CHEP

Address: 5897 Windward Parkway  
Alpharetta, GA 30005-2044



Tel: 770-668-8100  
Website: [www.chep.com](http://www.chep.com)  
Email: [goblue@chep.com](mailto:goblue@chep.com)  
Products / Services: Equipment; Packaging; Supply Chain; Transportation/Distribution Services; Other

**Company Description:** CHEP helps move more goods to more people, in more places than any other organization on earth. Its pallets, crates and containers form the invisible backbone of the global supply chain, and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

Designed to be shared, repaired and reused, CHEP's 360+ million pooled platforms eliminate supply network waste and emissions for CHEP, its customers and its partners. Whether it's maximizing product availability, streamlining operations or reducing unnecessary truck mileage, CHEP is dedicated to customer-led innovation and delivering a positive impact for today's and tomorrow's supply chains.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

**Primary Contact:** Ms. Shelly Prado  
Manager, Sales Enablement

**Brands:** CHEP

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## **Chernoff Newman**

**Address:** 1411 Gervais St  
Columbia, SC 29201-3342

**Tel:** 803-254-8158

**Website:**

**Products / Services:** Advertising/Marketing and Design; Agricultural

**Primary Contact:** Mrs. Sara Anders  
Media Buyer

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## **Chilean Salmon Marketing Council**

**Address:** 50 Milk Street  
16th Floor  
Boston, MA 02109-5002



**Tel:** 617-960-6891

Website: [chileansalmon.org/](http://chileansalmon.org/)

Products / Services: Advertising/Marketing and Design; Association; Fresh; Frozen; Research; Seafood; Supply Chain

Company Description: Vision  
The Chilean Salmon Marketing Council's vision is for Chilean Salmon to be recognized as a premium product of outstanding quality and integrity that consumers actively seek to procure. We seek to be America's favorite salmon and a first choice with consumers.

Mission  
The Chilean Salmon Marketing Council's mission is to strengthen the Chilean Salmon brand and image in the U.S. and to increase salmon consumption by positioning Chilean Salmon as a premium product and a preferred choice.

Primary Contact: Mr. James E. Griffin  
President & Director USA

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## Chobani Café LLC

Address: 152 Prince Street  
New York, NY 10012-3108

Tel: 646-998-3800

Website: [www.chobani.com](http://www.chobani.com)

Parent Company: Chobani, Inc.

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## Chobani Global Holdings, Inc.

Address: 147 State Highway 320  
Norwich, NY 13815-3561

Tel: 607-337-1246

Website: [www.chobani.com](http://www.chobani.com)

Primary Contact: Mr. Nuole Knopp  
Shared Service Manager

Parent Company: Chobani, Inc.

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## Chobani, Inc.

Address: 147 State Highway 320  
Norwich, NY 13815-3561

Tel: 607-337-1246

Website: [www.chobani.com](http://www.chobani.com)

Products / Services: Food Products/Snacks; Perishables; Refrigeration

Primary Contact: Ms. Amanda Silbert  
Trade Development Manager

The Chobani logo, featuring the word "Chobani" in a bold, dark green, sans-serif font with a registered trademark symbol.

Brands: Chobani

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## Choice Canning Company

Address: 15 Exchange Place  
Jersey City, NJ 07302-3914

Tel: 732-661-6400

Website: [www.tasteechoice.com](http://www.tasteechoice.com)

Products / Services: Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Seafood; Other

Primary Contact: Jacob Jose  
Executive VP of Sales, Managing Director

Brands: Tastee Choice/Private Labels

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## Circana

Address: 203 N La Salle St  
Suite 1500  
Chicago, IL 60601-1228

Tel: 847-692-6700

Website: [www.npd.com](http://www.npd.com)  
[www.iriworldwide.com](http://www.iriworldwide.com)  
<https://www.circana.com/>

Products / Services: Advertising/Marketing and Design; Consulting Services; Fresh; Technology Services

Company Description: Merger from Information Resources, Inc. ("IRI") and The NPD Group ("NPD")

Primary Contact: Stephanie Quinn  
Director, Event Marketing & Sponsorships

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## Cisaplast USA

Address: 101 Industrial Drive  
Elkton, KY 42220-7800

Tel: 270-265-2520

Website: [www.ddsglassdoors.com/](http://www.ddsglassdoors.com/)  
[www.cisaplastusa.com](http://www.cisaplastusa.com)

Products / Services: Refrigeration

Company Description: Cisaplast USA is a Kentucky corporation engaged in manufacturing equipment for the commercial refrigeration industry. The company maintains its corporate headquarters at 101 Industrial Drive, Elkton, Kentucky.

Primary Contact: Shane Belcher  
OEM Sales Manager

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## City Building Engineering Services (CBES)

Address: 2400 District Avenue Suite 320  
Burlington, MA 01803-5210



Tel: 978-490-0304

Website: [www.cfm-us.com](http://www.cfm-us.com)

Email: [allison.crosson@cbes-us.com](mailto:allison.crosson@cbes-us.com)

Products / Services: Energy Management; Maintenance; Refrigeration; Store Design

Company Description: Shaping the future of facilities management  
The world's top retailers, grocery, and convenience store chains partner with City for comprehensive, integrated facilities management, building and engineering, and sustainability solutions. City's innovative self-performing partnership model provides greater service quality at a lower cost than traditional vendor-based or in-house solutions.

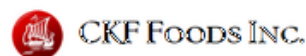
Primary Contact: Allison Crosson  
Business Support Unit Manager and Executive Assistant

Parent Company: City Facilities Management Holdings (US) LLC

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## CKF Foods, Inc.

Address: 1204 W. Northwest Highway  
Palatine, IL 60067-1897



Tel: 847-394-1291

Website: [www.ckffoods.com](http://www.ckffoods.com)  
[www.auntbessiesmeats.com](http://www.auntbessiesmeats.com)

Email: [robin@ckffods.com](mailto:robin@ckffods.com)

Products / Services: Food Products/Snacks; Meat/Poultry; Perishables; Other

Company Description: Close to fifty years ago Axel Brix, our company founder, began making his own food deliveries around town just outside of Chicago. Axel, who immigrated to the U.S. from Denmark in 1958, grew up with his father's butcher shop in the small town of Farso, Denmark.

As the butcher shop evolved and grew in Denmark, so did Axel's small company here in the United States. Today, CKF Foods Inc. distributes food globally and is an established international importer and exporter of various foodstuffs.

We concentrate on providing larger wholesalers and distributors with a variety of diverse food from all around the world.

Primary Contact: Mr. Chuck LaBarge  
Sales Vice President, Retail

Brands: Aunt Bessie's, Krakow Polish Brand Ham, Capenhagen Danish Brand, Royal Blue, Royal Gold

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### **Claire's**

Address: 6209 cardinal street  
ventura, CA 93003-6513

Tel: 805-490-3214

Website: <https://www.claire.com/us/>

Products / Services: Nonfoods; Health & Beauty Care; Merchandising Services; Other

Primary Contact: Julie Scorsatto  
National Account Manager

Brands: Claire's / Icing

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### **Clearly Clean Products LLC**

Address: 10 Clearly Clean Way  
Frackville, PA 17931

Tel: 703-217-2692

Website: [www.clearlyclean.com](http://www.clearlyclean.com)

Products / Services: Meat/Poultry; Packaging; Perishables; Produce; Seafood; Other

Primary Contact: Mrs. Lisa Grimes  
Marketing Director

Brands: Roll Over-Wrap Trays, MAP trays, VSP trays

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### **Clearwater Fine Foods, Inc.**

Address: 757 Bedford Highway  
Bedford, NS B4A 3Z7  
Canada

Tel: 902-443-0550

Website: [www.clearwater.ca](http://www.clearwater.ca)

Products / Services: Food Products/Snacks; Frozen; Natural/Organic; Perishables; Pet Health & Nutrition; Private Brands; Seafood; Other

Primary Contact: Ms. Stephanie McGovern  
Director of Food Service

Brands: Clearwater  
Macduff

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### **Climate Pros LLC**

Address: 55 N. Brandon Drive  
Glendale Heights, IL 60139-2024



Tel: 630-893-8511

Website: [www.climatepros.com](http://www.climatepros.com)

Products / Services: Bakery; Baking/Roasting Equipment; Beverages; Confectionery; Consulting Services; Dairy; Deli; Energy Management; Fixtures/Shelving/Floors; Food Safety; Fresh; Frozen; Packaging; Produce; Refrigeration; Research; Seafood; Store Design; Supply Chain; Other

Company Description: Climate Pros, LLC is a commercial refrigeration and HVAC company that designs, builds, and services refrigeration systems in thousands of locations nationwide. Our company headquarters are located in the Chicago, Illinois area.

The company is an industry leader with over 1,600 employees, offering multifaceted service, construction, and modernization solutions to businesses across the United States. They have been ranked in Inc's 5,000 Fastest-Growing Companies for the past 10 years.

Climate Pros is out to "Disrupt the Industry by Creating a Great Company for Great People" with employees in 43 states, servicing 1,300+ customers and over 10,000 sites and providing expert support 24 hours a day seven days a week. Climate Pros partners with customers including supermarket retail, refrigerated storage warehouses, convenience stores, and the biomedical industry to provide innovative, customized services.

Primary Contact: Mr. Todd Ernest  
Founder & CEO

Brands: Kyson Warren, Heatcraft, True, Scotsman, Ice O-Matic

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## **Clover Leaf Seafoods, L.P.**

Address: 80 Tiverton Court  
Suite 600  
Markham, ON L3R 0G4  
Canada

Tel: 905-575-0608

Website: [www.cloverleaf.ca](http://www.cloverleaf.ca)

Products / Services: Food Products/Snacks; Private Brands

Primary Contact: Mr. Douglas Otori  
Vice President, Sales

Parent Company: Bumble Bee Foods, LLC

Brands: Clover Leaf, Seafood Delectables.

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## **Cloverdale Foods Company**

Address: 3015 34th Street NW  
Mandan, ND 58554-1312

Tel: 701-663-9511



Website: [www.cloverdalefoods.com](http://www.cloverdalefoods.com)  
Products / Services: Food Products/Snacks; Fresh; Perishables  
Brands: Cloverdale, Blue Ribbon Sausage and Bacon

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## Club Sourcing, Inc.

Address: 2251 Vantage Street  
Suite 500  
Dallas, TX 75207-6123



Tel: 214-770-7041  
Website: [www.club sourcing.com](http://www.club sourcing.com)  
Email: [Info@club sourcing.com](mailto:Info@club sourcing.com)  
Products / Services: Brokers  
Primary Contact: Mr. Jarrett Patton  
President  
Brands: Club Sourcing, Inc., Delectable Innovations, LLC, Farm to Muscle, LLC

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## CMI Orchards

Address: 2525 Euclid Ave  
Wenatchee, WA 98801-5909



Tel: 509-888-3413  
Website: <https://www.cmiapples.com/>  
Products / Services: Agricultural; Food Products/Snacks; Fresh; Perishables; Unsaleables; Sustainability

**Company Description:** CMI Orchards is one of Washington States' largest grower, packer and shipper of premium Washington State apples, pears, and cherries. Our CMI Orchards and Daisy Girl Organics are the #1 selling brands in the United States. We're dedicated to delivering the best tasting, highest quality fruit to our customers throughout the United States and the world.

At CMI Orchards, we sell the fresh fruit produced by our owners -- Four independently owned family farming and picking companies here in Central Washington State. We specialize in growing and selling a full selection of the very best apple, pear and cherry varieties.

During the off-season we utilize our exclusive network of fruit growers in New Zealand, Chile and Argentina to import apples, pears and cherries from individual orchardists with global reputations for quality.

**Primary Contact:** Loren Foss  
VP, Business Strategy

## Coca-Cola Beverages Florida

**Address:** 10117 Princess Palm Pkwy  
Tampa, FL 33610-8302



**Tel:** 813-392-9728

**Website:** <https://cocacolaflorida.com>

**Products / Services:** Beverages

**Company Description:** Coca-Cola Beverages Florida, LLC (Coke Florida) is a family-owned Coca-Cola bottler. Coke Florida's exclusive territory covers over 21 million consumers across 47 Florida counties, and includes the major metropolitan markets of Jacksonville, Miami, Orlando, and Tampa. Coke Florida manufactures, sells, distributes, and merchandises over 600 products of The Coca-Cola Company and other partner companies. Coke Florida is the third largest privately held, and the sixth-largest, bottler of Coca-Cola products in the United States. The company is also one of America's largest black-owned businesses. Coke Florida was founded in 2015, employs over 4600 associates, and is headquartered in Tampa, Florida.

**Primary Contact:** Mr. Thomas N. Benford  
President, COO

## Coinstar LLC

Address: 330 120th Ave NE  
Bellevue, WA 98005-3014

Tel: 800-928-2274

Website: [coinstar.com](http://coinstar.com)

Email: [publicrelations@coinstar.com](mailto:publicrelations@coinstar.com)

Products / Services: Financial Services

Primary Contact: Mr. Paul LaBlanc  
Sr. Director Global Asset Protection

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## Coleman Natural Foods

Address: 1767 Denver West Marriott Road  
Suite 200  
Golden, CO 80401-3195

Tel: 303-468-2496

Website: [www.colemannatural.com](http://www.colemannatural.com)

Email: [acasale@colemannatural.com](mailto:acasale@colemannatural.com)

Primary Contact: Mr. Douglas Carey  
Vice President, Sales

Parent Company: Perdue

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## Colgate-Palmolive Company

Address: 300 Park Avenue  
New York, NY 10022-7402

Tel: 212-310-2000

Website: [www.colgate-palmolive.com](http://www.colgate-palmolive.com)

Products / Services: Health & Beauty Care; Household Products/Cleaning/Supplies

Company Description: Health and Beauty Care Products, Oral Care, Personal Care, Body Care, Surface and Fabric Care. Brand Names include: Colgate, Palmolive, Soft Soap, Irish Spring, Fab Ajax and Murphys Oil Soap.

Primary Contact: Melissa Mayfield  
Head of Grocery and Retail Operations

Brands: Colgate, Palmolive, Softsoap, Speed Stick, Fabuloso, Suavitel, Skin Bracer, Tom's, Afta.

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## Collective Bias

Address: 1750 S. Osage Springs Drive  
Suite 100  
Rogers, AR 72758-8320



Tel: 479-268-3232

Website: [www.collectivebias.com](http://www.collectivebias.com)

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description: We reach hard-to-reach affinity groups like Latinas or Millennials. We drive traffic via inspiring real life product stories promoting new items. We amplify demos to spike sales outside the 4-6 hour demo period. We make new store openings incredibly successful. And we do all this by using social media to solve shopper marketing problems.

CB harnesses the power of social content through our community of geographically and demographically diverse social influencers who have micro audiences centered on specific affinities and passions. They have incredible reach and their content generates high levels of engagement with value-conscious shoppers; this content gets deployed across all social channels and initiates two-way conversations directly with customers to influence purchase decisions.

This is shopper social media and CB is the only one who does it.

Parent Company: Inmar Inc.

## CommercelQ

Address: 2100 Geng Road  
Suite 210  
Palo Alto, CA 94303-3307



Tel: 416-407-4860

Website: [commerceiq.ai](http://commerceiq.ai)

Email: [kalon.h@commerceiq.ai](mailto:kalon.h@commerceiq.ai)

Products / Services: Supply Chain; Technology Services

Company Description: CommercelQ is the leading REM platform for brands to plan, monitor, and grow their eCommerce businesses across 750+ global retailers. Its unified platform integrates sales, operations, retail media, content management, and digital shelf optimization. Trusted by 2,200+ brands like Nestle, Colgate, and Whirlpool, CommercelQ drives efficiency and delivers measurable sales impact on platforms like Amazon, Walmart and Instacart. Learn more at <https://www.commerceiq.ai/>.

Primary Contact: Kalon Haggith  
Events Manager

## Commercial Refrigeration Specialist

Address: 3840 Arden Road  
Hayward, CA 94545

Tel: 510-784-8990

Website: [www.crsref.com](http://www.crsref.com)

Email: [info@crsref.com](mailto:info@crsref.com)

Parent Company: Climate Pros LLC

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## Commercial Refrigerator Door Company

Address: 6200 Porter Road  
Sarasota, FL 34240-9696

Tel: 941-371-8110

Website: [www.styleline.com](http://www.styleline.com)

Products / Services: Advertising/Marketing and Design; Equipment; Merchandising Services; Store Design

Company Description: Commercial Refrigerator Door Company was established in 1975 with a single idea in mind: To offer a better product at a competitive price. The continued success of STYLELINE products is proof we had the right idea, and Commercial Refrigerator Door Company continues to be the premier glass display door manufacturer in the industry.

Primary Contact: Mr. David Jennings  
Executive Vice President, Sales and Marketing

Parent Company: Hussmann Corporation

Brands: Styleline Doors and Fired Windows  
Classic Plus, Hybridoor, 20//20 Plus, Mod // Line, Mod//Line LT, Classic Plus LT, Hybridoor LT, 20//20 Plus LT, Mod //Line HH, AB Door

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## Completely Fresh Foods Inc.

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel:

Website:

Parent Company: Golden West Food Group

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## CMX

Address: 4180 La Jolla Village Drive  
Suite 570  
San Diego, CA 92037-9144

Tel: 408-966-1215

Website: [www.compliancemetrix.com](http://www.compliancemetrix.com)  
[Www.cmx1.com](http://Www.cmx1.com)

Products / Services: Food Safety; Private Brands; Supply Chain; Technology Services

Primary Contact: Bert Clement  
Chief Executive Officer

Brands: CMX1

---

## Conagra Brands

Address: 222 W. Merchandise Mart Plaza  
Suite 1300  
Chicago, IL 60654-1103



Tel: 312-549-5000

Website: [www.conagrafoods.com](http://www.conagrafoods.com)  
[www.pinnaclefoodscorp.com](http://www.pinnaclefoodscorp.com)

Products / Services: Food Products/Snacks

Company Description: ConAgra Foods manufacturers and markets leading branded products to retail and foodservice customers in the United States. Our major brands include: Act II, Angela Mia, Banquet, Blue Bonnet, Brown N' Serve, Chef Boyardee, Crunch 'n Munch, DAVID, Egg Beaters, Fleischmann's, Healthy Choice, Hebrew National, Hunt's, Snack Pack, Kid Cuisine, LaChoy, Lamb Weston, Lamb Weston Inland Valley, Libby's, Manwich, Marie Callender's, Orville Redenbacher's, PAM, Parkay, Pemmican, Peter Pan, Reddi-wip, Rosarita, Ro\*Tel, Slim Jim, Swiss Mill, The Max, VanCamp's, Wesson, Wolf.

Primary Contact: Mr. Derek De La Mater  
Executive Vice President and Chief Customer Officer

Brands: Act II, Alexia, Banquet, Blue Bonnet, Chef Boyardee, Crunch N Munch, DAVID, Egg Beaters, Fleischmann's, Fiddle Faddle, Healthy Choice, Hebrew National, Hunt's, Poppy Cock, Orville Redenbacher's, Kid Cuisine, LaChoy, Lamb Weston, Manwich, Reddi-Wip, Slim Ji

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## CoolSys

Address: 145 S. State College Boulevard  
Suite 200  
Brea, CA 92821-5806



Tel: 714-510-9500

Website: [www.coolsys.com](http://www.coolsys.com)

Products / Services: Energy Management; Maintenance; Refrigeration; Other

Company Description: CoolSys is the parent company of market-leading operating businesses that provide a full spectrum of best-in-class service experiences and solutions to the retail, commercial, and industrial refrigeration and HVAC industries.

Primary Contact: Mr. Anthony P. Tippins, PE  
President, Professional Solutions

Brands: ABC Refrigeration, Building Air Services, BRR Refrigeration, Carolina Refrigeration, C.E. Holt, Certified Refrigeration & Mechanical, CoolSys, CoolSys Energy Solutions, CoolSys Light Commercial Solutions, CoolSys Commercial & Industrial Solutions

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## CoolSys Energy Design

Address: Five independence Way  
Suite 360  
Princeton, NJ 08540-6627

Tel: 609-751-9655

Website: [www.coolsysenergy.com](http://www.coolsysenergy.com)

Primary Contact: Mr. Allan Samuels  
President

Parent Company: CoolSys

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## CoolSys Energy Solutions

Address: 145 S. State College Blvd.  
Ste. 200  
Brea, CA 92821-5806

Tel: 562-896-6898

Website: <https://coolsys.com/>

Email: [jackerman@coolsys.com](mailto:jackerman@coolsys.com)

Company Description: Formerly know as Source Refrigeration.

Parent Company: CoolSys

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# Copeland

Address: 1065 Big Shanty Road NW  
Suite 100  
Kennesaw, GA 30144-3650



Tel: 770-425-2724

Website: <https://www.copeland.com/en-us/commercial-residential-solutions>  
[www.emersonclimate.com](http://www.emersonclimate.com)  
<https://www.copeland.com/en-us>

Products / Services: Consulting Services; Energy Management; Equipment; Fixtures/Shelving/Floors; Food Safety; Refrigeration; Store Design; Technology Services; Other

Company	We create sustainable residential, commercial and industrial spaces
Description:	through HVACR technologies. We maintain the integrity of goods throughout the cold chain. And we bring comfort to people globally.

Primary Contact: Ms. Nina Kavanaugh  
Marketing Manager

Brands: Copeland

**Coresight Research**

Address: 11 E. 86th Street  
Suite 4A  
New York, NY 10028-0501

Tel: 02075-63841-9

Website:

Products / Services: Research; Supply Chain; Technology Services

Primary Contact: Deborah Weinswig  
Chief Executive Officer and Founder

Brands: Coresight Research

**Cotiviti, Inc.**

Address: 10701 10701 S River Front Pkwy,  
Unit 200  
South Jordan, UT 84095



Tel: 770-379-2800

Website: <https://hubs.ly/Q01z-zNz0>

Email: [Chelsey.buffone@cotiviti.com](mailto:Chelsey.buffone@cotiviti.com)



Products / Services: Consulting Services; Financial Services; Merchandising Services; Payments; Pharmaceuticals; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Company Description: Cotiviti is the world's largest Recovery Audit / Payment Integrity firm for the Retail and Healthcare sectors with over 8,000 global employees. Our Retail Division has provided recovery audit services to the largest North American retailers and grocers for over 44 years.

Primary Contact: Ashley King  
Vice President, Retail Solution Sales

Brands: Merchandise/AP Recovery Audit, Contract Compliance Audit  
Zero Hour Alerts■■■ prevention platform'  
Decipher Audit Tool  
Retriever Email Mining Tool

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## Crescent Foods

Address: 4343 W 44th Place  
Chicago, IL 60632-4303

Tel: 630-528-3231

Website: [WWW.CRESCENTHALAL.COM](http://WWW.CRESCENTHALAL.COM)

Email: [COMMENTS@CRESCENTHALAL.COM](mailto:COMMENTS@CRESCENTHALAL.COM)

Products / Services: Meat/Poultry

Primary Contact: Ms. Amna Haq  
Marketing Director & Innovation

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## CROSSMARK

Address: 5100 Legacy Drive  
Plano, TX 75024-3104



Tel: 469-814-1000

Website: [www.crossmark.com](http://www.crossmark.com)

Products / Services: Brokers; Merchandising Services; Private Brands; Other

Primary Contact: Ms. Jami McDermid  
President, Sales Agency

Brands: CROSSMARK, Shopper Events

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## Cuhaci & Peterson, Architects Engineers Planners

Address: 53 State Street  
Suite 500  
Boston, MA 02109-3111

Tel: 617-933-7256

Website: [www.c-p.com](http://www.c-p.com)

Email: [info@c-p.com](mailto:info@c-p.com)

Primary Contact: Mr. Steven Duffy  
SVP Design

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## Custom Designed Power & Controls, LLC

Address: 55 Gateway Drive  
Lavonia, GA 30553-3576

Tel: 706-356-0325

Website: [www.cdcontrols.com](http://www.cdcontrols.com)

Products / Services: Construction; Energy Management; Equipment; Maintenance;  
Refrigeration; Store Design

Primary Contact: Mr. John Stryker  
Partner

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## Danfoss

Address: 11655 Crossroads Circle  
Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: [https://www.danfoss.com/en-us/](https://www.danfoss.com/en-us/solutions@danfoss.com)

Email: [solutions@danfoss.com](mailto:solutions@danfoss.com)

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration;  
Store Design

Company Description: Danfoss engineers advanced technologies that build a better, smarter and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more than 100 countries.

Primary Contact: Mr. Dean Groff  
Regional Marketing Manager

Brands: ADAP - KOOL  
Alsense

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## Daymon

Address: 15310 Barranca Parkway #100  
Irvine, CA 92618-2237

Tel: 949-797-2900

Website: <https://advantagesolutions.net/>

Primary Contact: Kyle Patterson  
President, SAS Retail Services

Parent Company: Advantage Solutions

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## Dean Foods Company

Address: 2711 N. Haskell Avenue  
Dallas, TX 75204-2911



Tel: 214-303-3400

Website: [www.deanfoods.com](http://www.deanfoods.com)

Products / Services: Beverages; Food Products/Snacks

Primary Contact: Mr. Brad Anderson  
Senior Vice President, Field Sales

Parent Company: DFA

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## DecisionNext, Inc

Address: 3245 Geary Blvd  
#590608  
San Francisco, CA 94159-3323



Tel: 415-272-7657

Website: [www.decisionnext.com](http://www.decisionnext.com)

Email: [info@decisionnext.com](mailto:info@decisionnext.com)

Products / Services: Technology Services

Company Description: We're a highly focused SaaS AI company, simulating price and supply forecasts in commodity markets. These simulations are used to recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal  
CEO

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## DEEM LLC

Address: 11201 USA Parkway  
Suite 200  
Fishers, IN 46037-9204



Tel: 317-860-2990  
Website: [www.deemfirst.com](http://www.deemfirst.com)  
Products / Services: Energy Management; Technology Services  
Company Description: DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM is licensed to perform in many regions throughout the country.  
Primary Contact: Mr. Shanon Flannery  
Vice President, Refrigeration Division

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### **Delashmet & Marchand, P.C**

Address: P.O. Box 2047  
Mobile, AL 36652-2047  
Tel: 251-433-1577  
Website: [www.delmar-law.com](http://www.delmar-law.com)  
Products / Services: Legal Services  
Primary Contact: Mr. Pemble Delashmet  
Shareholder and President

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### **Deloitte Consulting LLP**

Address: 191 Peachtree Street  
Suite 2000  
Atlanta, GA 30303-1769  
Tel: 404-220-1500  
Website: [www.deloitte.com](http://www.deloitte.com)  
Primary Contact: Mr. Art Ash  
Principal  
Parent Company: Deloitte, LLP

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## Deloitte, LLP

Address: 30 Rockefeller Plaza  
New York, NY 10112-0015

The Deloitte logo, featuring the word "Deloitte" in a bold, blue, sans-serif font, with a small green dot at the end of the word.

Tel: 617-437-2000

Website: [www.deloitte.com](http://www.deloitte.com)  
[www.deloitte.ca](http://www.deloitte.ca)

Products / Services: Consulting Services

Primary Contact: Mrs. Michele Stoffel  
Strategic Marketing Planner, Retail and Consumer Products

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## Designer Greetings

Address:

Tel:

Website:

Products / Services: Other

Primary Contact: Lou Cerritelli  
Vice President Of Sales

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## DFA

Address: 1405 N. 98th Street  
Kansas City, KS 66111-1865

The DFA Dairy Farmers of America logo, featuring a stylized blue "DFA" with a white milk drop inside the "D", and the text "Dairy Farmers of America" in a smaller blue font below it.

Tel: 608-575-9585

Website: [www.dfamilk.com](http://www.dfamilk.com)  
[www.wisconsinmilk.org/](http://www.wisconsinmilk.org/)  
<https://www.dfamilk.com/>

Products / Services: Agricultural; Co-Packer; Dairy; Fresh; Natural/Organic; Perishables;  
Supply Chain; Unsaleables

Company Description: At Dairy Farmers of America, we're proud to share the simple pleasures of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal connection to the farm makes each bowl of ice cream even sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr  
DFA Dair Brands, President

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## Diversey, Inc.

Address: 1300 Altura Rd  
Suite 125  
Fort Mill, SC 29708-7054



Tel: 262-631-4001

Website: [www.diversey.com](http://www.diversey.com)

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance

Company Description: With sales in more than 140 countries, Diversey is a leading global provider of cleaning and hygiene solutions to the institutional and industrial marketplace, serving customers in the lodging, food service, retail, healthcare, food & beverage sectors as well as building service contractors worldwide. JohnsonDiversey was formed in May 2002 when Racine, Wisconsin-based Johnson Wax Professional acquired DiverseyLever from global food conglomerate Unilever Plc. Diversey combines trusted product brands, a breadth of capabilities and a passion around understanding customer needs to deliver the best solutions and service everyday, everywhere to the institutional and industrial marketplace. Our expertise in every sector – building service contractors, government, education, lodging, healthcare, retail, foodservice, food and beverage and industrial – runs deep, simplifying our customers' lives and enabling them to focus on their core business.

Primary Contact: Deniz Alpaslan  
Senior Director of Marketing, Retail

Brands: Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

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## Dorin USA LLC

Address: 788 Campus Parkway  
Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: [www.dorin.com](http://www.dorin.com)

Products / Services: Equipment; Refrigeration

Primary Contact: Ms. Alessandra Chighine  
Communication Marketing Executive

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## Double R Brand Foods, LLC

Address: 6633 Portwest Drive  
Suite 110  
Houston, TX 77024-8001



**DOUBLE R**  
**Brand Foods, LLC**

Tel: 281-342-3749  
Website: [www.burtonsausage.com](http://www.burtonsausage.com)  
[www.holmessmokehouse.com](http://www.holmessmokehouse.com)  
Products / Services: Meat/Poultry; Natural/Organic; Packaging; Perishables  
Company Description: Artisan Crafty Protein Smoked Meat Specialist  
Primary Contact: Mr. Jeffrey J. Porzenski  
Vice President of Sales and Marketing

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## **Dover Corporation**

Address: 3005 Highland Parkway  
Downers Grove, IL 60515-5682  
Tel: 630-541-1540  
Website: [www.dovercorporation.com](http://www.dovercorporation.com)  
Primary Contact: Mr. Robert A. Livingston  
President and CEO  
Parent Company: Hillphoenix, A Dover Company

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## **Drive Wheel**

Address: 225 S. 6th Street  
Suite 3900  
Minneapolis, MN 55402-4622  
Tel: 716-667-2313  
Website: [www.mbc-consulting.com](http://www.mbc-consulting.com)  
<https://www.drivewheel.com/>  
Email: [Contact@Drivewheel.com](mailto:Contact@Drivewheel.com)  
Products / Services: Consulting Services; Private Brands; Research  
Primary Contact: Theo Schweitz  
Owner

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**dunnhumby**

Address: 1 Wacker Drive  
Suite 1610  
Chicago, IL 60606-2850



Tel: 57-4-3395412

Website: [www.dunnhumby.com](http://www.dunnhumby.com)

Products / Services: Consulting Services

Company Description: dunnhumby is the world's leading customer science company. Our Price and Promotions group helps retailers develop and refine their pricing strategy to drive both shopper loyalty and financial performance. Pioneered by KSS Retail, our PriceStrat and Heartbeat analytics solutions provide merchandising, marketing and category management leaders with accurate, predictive insights on customer behavior so they can make smarter decisions. Our clients consistently improve market share, profitability and competitive price perception. dunnhumby employs over 2,000 experts in offices worldwide and works with a prestigious group of companies including Tesco, Southeastern Grocers, SpartanNash, Raley's, Associated Food Stores, and Metro Canada.

Primary Contact: Mr John Froman  
Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

**E.&J. Gallo Winery**

Address: 30825 Wiegman Road  
Hayward, CA 94544-7893



Tel: 510-476-5210

Website: [www.gallo.com](http://www.gallo.com)

Products / Services: Beverages

Primary Contact: Mr. Herbert Smith  
Vice President, Customer Development Retail

Brands: Alamos® André® Apothic® Ballatore® Barefoot®Cellars Barefoot  
Bubbly® Bartles & Jaymes® Bella Sera®  
Black Swan® Boone's Farm® Bodega Elena de Mendoza™  
Brancaia® Bridlewood® Bridlewood®Estate Winery  
Carlo Rossi® Carlo Rossi®Founders Oak Cask & Cream®  
C

**Eagle Eye Solutions Group**



Address: 31 Chertsey Street  
London, GU1 4HD  
United Kingdom



Tel: 443-280-4421

Website: <https://www.eagleeye.com/>

Products / Services: Technology Services

Company Description: Eagle Eye is a leading SaaS technology company enabling retail, travel and hospitality brands to earn the loyalty of their end customers by powering their real-time, omnichannel and personalised consumer marketing activities.

Eagle Eye AIR is a cloud-based platform, which provides the most flexible and scalable loyalty and promotions capability in the world. More than 750 million personalised offers are executed via the platform every week, and it currently hosts over 100 million individual loyalty members for businesses all over the world. We are trusted to deliver a secure service at hundreds of thousands of physical POS destinations worldwide, enabling the real-time issuance and redemption of promotional coupons, loyalty offers, gift cards, subscription benefits and more.

The Eagle Eye AIR platform is currently powering loyalty and customer engagement solutions for enterprise businesses all over the world, including Asda, Tesco, Morrisons, Waitrose and John Lewis & Partners, JD Sports, Pret a Manger, Loblaws, Southeastern Grocers, Giant Eagle and the Woolworths Group.

In January 2023, the Group acquired France-based Untie Nots, an AI-powered personalised promotions business, adding Carrefour, E. Leclerc, Auchan and other leading brands to its European customer base.

Primary Contact: Martin Pang  
Marketing Director

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## Eagle Family Foods Group LLC

Address: 1975 E 61st Street  
Cleveland, OH 44103-3810



Tel: 888-229-4541

Website: [www.eaglebrand.com](http://www.eaglebrand.com)  
[www.eaglefoods.com](http://www.eaglefoods.com)

Products / Services: Beverages; Confectionery; Food Products/Snacks

Company Description: It's been called "Magic" ... a can of Eagle Brand® Sweetened Condensed Milk plus a few select ingredients and the results are, well, like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts made with Eagle Brand Sweetened Condensed Milk.

Primary Contact: Mr. Bernard Kreilman  
CEO

Brands: Eagle Brands

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## Eastern Fish Company

Address: 300 Frank W. Burr Boulevard  
Suite 30  
Teaneck, NJ 07666-6703

Tel: 201-801-0800

Website: [www.easternfish.com](http://www.easternfish.com)

Products / Services: Perishables; Other

Primary Contact: Mr. Eric Bloom  
President and CEO

Brands: Sail.

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## ebm-papst Inc.

Address: 100 Hyde Road  
Farmington, CT 06032-2835

Tel: 860-674-1515

Website: [www.ebmpapst.us](http://www.ebmpapst.us)

Products / Services: Other

Primary Contact: Mr. Phil Hartman  
Director - Market Management

Brands: ebmpapst, Argus Vision

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## Ecolab, Inc.

Address: 8300 Capital Drive  
Greensboro, NC 27409-9790

Tel: 336-668-7290

Website: [www.chemstarcorp.com](http://www.chemstarcorp.com)  
[www.ecolab.com](http://www.ecolab.com)

Email: [ccs@ecolab.com](mailto:ccs@ecolab.com)

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Products / Services: Food Safety; Maintenance; Perishables; Technology Services; Unsaleables; Other

Primary Contact: Mr. Thomas H. Daniel  
Group Vice President

Brands: EcoSure, GCS.

From Chemstar acquisition: Chemstar, Sparkle, Wawa, Rhino, Sterilox Fresh

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## ECR Software Corporation (ECRS)

Address: 277 Howard Street  
Boone, NC 28607-4011



Tel: 800-211-1172

Website: [ecrs.com](http://ecrs.com)

Email: [solutions@ecrsoft.com](mailto:solutions@ecrsoft.com)

Products / Services: Point-of-Sale Equipment; Supply Chain; Technology Services

Company Description: ECRS future-proofs local and regional retailers to win in today's market, while preparing them for tomorrow's opportunities.

ECRS' revolutionary CATAPULT® system is the market's only truly unified transaction platform, running in thousands of locations across North America. With CATAPULT, the point of sale, self-checkout, deli scales, fuel pump, pharmacy, mobile, inventory, customer loyalty, back office, e-commerce, and enterprise management all share one single transactional logic. Unified Transaction Logic™ empowers retailers to prosper by providing actionable business intelligence across their enterprise. Unifying hardware, software, and services, ECRS offers friction-free, cost-saving solutions that increase customer engagement while transforming the consumer experience.

ECRS is committed to perpetual development, and expanding value through constant innovation. To that end, CATAPULT is fully-customizable. Optional plug-and-play modules work seamlessly with core applications, offering retailers freedom and flexibility in designing their point of sale platform. Retailers can easily expand platform functionality as their business grows. Exhaustive research, intelligent design, and rigorous pre-market testing ensure that ECRS products integrate smoothly into existing retail environments.

Primary Contact: Brittany Benton  
Managing Director of Marketing

Brands: Catapult - Retail Automation System  
ECRS Gateway - Supply Chain Management

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## Eddy Foods

Address: 404 Airport Road  
Yoakum, TX 77995-4801



Tel: 361-580-3800

Website: [www.eddypacking.com/home/](http://www.eddypacking.com/home/)  
<https://www.eddyfoods.com/about>

Products / Services: Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry;  
Natural/Organic; Perishables; Private Brands; Refrigeration

Company Description: EDDY Foods has deep roots in the small town of Yoakum, deep in the heart of Texas. Here in Yoakum, the people of EDDY come to work each day and make some of the highest quality, best tasting beef, pork, poultry and bakery items found anywhere in the US. We've been doing this for more than 65 years.

Primary Contact: Mr. Steve Dragoo  
Vice President of Marketing and Business Development

Brands: Eddy, Eddy Elte, Carl's, James, Tasty Brand, Clint, Southern, Morales, Dickey's, and Carolina Pride.

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## Emerge Strategic Solutions

Address: 4091 Marshview Court  
Bonita Springs, FL 34134-2641



Tel: 203-274-2277

Website: [www.emergefromthepack.com](http://www.emergefromthepack.com)

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Mr. Mark Dickinson  
Managing Partner

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## Emerson Automation Solutions

Address: 8200 Market Boulevard  
WC4U-D  
Chanhassen, MN 55317-9685

Tel: 952-949-7126

Website: [www.emerson.com](http://www.emerson.com)

Primary Contact: Ms. Lisa Holmberg  
Integrated Marketing Manager, North America

Parent Company: Copeland

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## Emerson Grind2Energy

Address: 4700 21st Street  
Racine, WI 53406-5031

Tel:

Website: [www.grind2energy.com](http://www.grind2energy.com)

Products / Services: Energy Management; Equipment; Perishables; Unsaleables

Company Description: From start to finish, Grind2Energy will make the disposal of your organic waste cleaner, easier and more efficient.

Primary Contact: Mr. Matt Whitener  
Vice President and General Manager, Commercial Solutions Group

Parent Company: Copeland

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## Empire Foods

Address: 5815 Airport Road NW  
Suite D  
Roanoke, VA 24012-1037

Tel: 540-342-1292

Website: [www.empirefoods.com](http://www.empirefoods.com)

Products / Services: Nonfoods; Technology Services; Transportation/Distribution Services; Other

Primary Contact: Mrs. Karen Guilliams  
Sales & Quality Leader

Parent Company: Empire Marketing Strategies

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## Empire Marketing Strategies

Address: 1014 E. Vine Street  
Suite 2550  
Cincinnati, OH 45202-1183

Tel: 513-793-6241

Website: [www.empirefoods.com](http://www.empirefoods.com)

Products / Services: Brokers; Food Safety; Merchandising Services; Private Brands

Primary Contact: Mr. Brent Beerens  
President, Empire Corporate Brands

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## Empire Packing Company, L.P.

Address: 5389 Estate Office Drive  
Suite One  
Memphis, TN 38119-3636

Tel: 901-378-2217

Website: [www.ledbetterfoods.com](http://www.ledbetterfoods.com)

Parent Company: Empire Marketing Strategies

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## Enterprise Food Products

Address: 80 Red Schoolhouse RD  
Suite 103  
Chestnut Ridge, NY 10977-7052



Tel: 845-358-1958

Website: [www.enterprisefood.com](http://www.enterprisefood.com)

Email: [gregoryjr@enterprisefood.com](mailto:gregoryjr@enterprisefood.com)

Products / Services: Ingredients; Spices

Company Description: At Enterprise Food Products, we believe in providing only the fresh, high-quality and cost-effective ingredients that reflect the needs of flavorists, food scientists and others involved in the creation and production of commercial food products.

We are a worldwide company that solves problems on a daily basis. Our clients require a partner that listens to their problems, offers solutions and delivers products of the highest quality that helps them do their job better.

Primary Contact: Mr. Gregory D'Auria Jr  
Director of SW Regional Sales

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## Epic Sales Partners, Inc.

Address: 2201 W. Royal Lane  
Irving, TX 75063-3303



Tel: 214-260-5900

Website: <https://epicmarketingpartners.com/>

Products / Services: Brokers; Technology Services

Company Description: We are a small group of talented web designers, software developers, and marketing professionals.

Our clients are small to medium sized companies, family owned businesses, and entrepreneurs operating in a wide range of industries.

At Epic Marketing Partners we are dedicated to supporting the growth of your business by building company websites, ecommerce stores, and marketing solutions tailored to your individual needs.

Are you looking for someone who can think outside of the box? We never even see the box.

Primary Contact: Mr. Mark Wilhelm  
President-Epic West

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## Epsilon

Address: 601 Edgewater Drive  
Wakefield, RI 01880-6237

Tel: 860-808-9074

Website: [epsilon.com](http://epsilon.com)

Email: [mark.hertenstein@epsilon.com](mailto:mark.hertenstein@epsilon.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Primary Contact: Mr Mark Hertenstein  
Senior Vice President Sales

Brands: Epsilon Marketing Technologies and Services

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## ESM Products LLC

Address:

Tel: 630-965-4569

Website:

Products / Services: Packaging; Supply Chain; Uniforms

Primary Contact: Mr. Mark Kutek  
COO

Brands: "FDA GEAR" is trademark of ESM Products LLC.  
ESM manufacture medical grade disposable PPE, and logistical supply across North America.  
"Why settle for good if you can have great!". We don't have a competition, it takes 1 minute to find out why. Mark K

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## Europena Inc.

Address: 505 Ellicott Street  
Suite A215  
Buffalo, NY 14203-1547

Tel: 450-202-1234

Website: [www.europenainc.com](http://www.europenainc.com)

Products / Services: Food Products/Snacks

Primary Contact: Mr. Shawn Mayer  
Sales and Marketing Manager

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## Eurpac Service Inc.

Address: 1421 Diamond Springs Road  
Virginia Beach, VA 23455-3314

Tel: 757-905-5641

Website: [www.midvalleyproducts.com](http://www.midvalleyproducts.com)  
[www.eurpac.com](http://www.eurpac.com)

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Human Resources/Training; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Primary Contact: Mr. Michael Stewart  
President

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## Ever.Ag

Address: 4400 State Highway 121  
Suite 520  
Lewisville, TX 75056-6941

Tel: 214-360-0061

Website: <https://www.ever.ag/>

Primary Contact: Chris Fisher  
Office Manager

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## Everidge, Inc.

Address: 15600 37th Avenue North  
Plymouth, MN 55446-3203



Tel: 888-227-1629

Website: <https://www.everidge.com/>

Email: [info@everidge.com](mailto:info@everidge.com)

Products / Services: Refrigeration

Company Description: CrownTonka by Everidge is a leading walk-in manufacturer for the Food Retail Market and Environmental Chambers. The Everidge brands include ThermalRite, PrepRite, ICS, and LoTemp Doors for Food Service and industrial cold storage applications.

Primary Contact: Mr. Eric Wickberg  
Executive Vice President of Sales and Marketing

Brands: Everidge Brands:  
CrownTonka, ThermalRite, PrepRite, ICS, and LoTemp Doors

## Eversight, Inc.

Address: 2100 Geng Rd Suite 210  
Palo Alto, CA 94303-3307



Tel: 650-600-8932

Website: [www.eversightlabs.com](http://www.eversightlabs.com)  
[eversightlabs.com](http://eversightlabs.com)

Email: [info@eversightlabs.com](mailto:info@eversightlabs.com)

Products / Services: Consulting Services; Technology Services

Company Description: Eversight leverages AI and experimentation to create and deliver smart, dynamic pricing and targeted promotions. The Eversight platform has tested and optimized offers across more than 1,500 product groups on 50 retailers and digital platforms. Global brands and retailers rely on the Eversight platform to optimize pricing and respond to market conditions, deliver higher ROI on promotional spend, and enable data-driven collaboration on investments. Eversight is generating 10-25% improvement in sales volume at leading customers. Founded in 2013, Eversight is venture-backed and headquartered in Palo Alto, California.

Primary Contact: Mr. David Moran  
Head of Product, Eversight

Parent Company: Instacart

## FaceFirst, Inc.

Address: 11801 Domain Blvd  
3rd Floor  
Austin, TX 78758-3430



Tel: 818-540-9800

Website: [www.facefirst.com](http://www.facefirst.com)

Email: [mtutino@facefirst.com](mailto:mtutino@facefirst.com)

Company Description: FaceFirst is a global leader in highly effective face matching systems for retailers, hospitals, casinos, airports, stadiums, and arenas. FaceFirst's software leverages artificial intelligence and human oversight to prevent violence, theft, and fraud. With FaceFirst, you can provide safer environments for your valued customers, patients, guests, employees, and associates. We design our patented video analytics platform to be scalable, fast, accurate, and ethical while maintaining high levels of security, privacy, and accountability. FaceFirst is based in Austin, Texas.

Primary Contact: Dyan Clancy  
Vice President of Sales Enablement and Strategic Partnerships

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## Facilio

Address: 510 5th Ave  
3rd Floor  
New York, NY 10036-7507



Tel: 202-452-8444

Website: <https://facilio.com/>

Products / Services: Energy Management; Maintenance; Refrigeration; Technology Services

**Company Description:** Facilio's AI-driven property operations platform helps real estate owners and operators aggregate hard-to-access building data, optimize performance, and control portfolio operations - all from one place.

Facilio gives O&M teams real-time visibility into their operations, to automate manual processes, exceed sustainability goals, and improve building performance.

Leading enterprises in the commercial office, healthcare, and retail categories use Facilio across 40million square feet globally to reduce operations costs, increase net asset value, and de-risk operational liability.

**Primary Contact:** Ms Lalitha Y  
Manager

**Brands:** Facilio

### **Faegre Drinker Biddle & Reath LLP**

**Address:** 1144 15th Street  
Suite 3400  
Denver, CO 80202-2572

**Tel:** 202-312-7400

**Website:** [www.faegredrinker.com/en/](http://www.faegredrinker.com/en/)  
[www.faegrebd.com](http://www.faegrebd.com)

**Products / Services:** Legal Services

**Primary Contact:** Rita Cacciatore  
Practice Group Director



### **Far East Brokers & Consultants, Inc.**

**Address:** 3644 Philips Highway  
Jacksonville, FL 32207-5614

**Tel:** 904-332-9006

**Website:** [www.fareastbrokers.com](http://www.fareastbrokers.com)  
<https://www.linkedin.com/company/far-east-brokers-&-consultants-inc/about/>

**Products / Services:** Brokers; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Other

**Primary Contact:** Mr. Mike Sims  
Executive Vice President

**Brands:** Fabulous Home; Leisure Ways; Sole del Sol; Hug & Luv; Mesquite Ridge; Kingsford Cast Iron; Kingsford Citronella; SOS Grill Brushes; Bubba Burger Grills



## Farmer Focus

Address: 779 Massanutten Street  
Harrisonburg, VA 22802-4547



Tel: 757-383-0850

Website: [www.svorganic.com](http://www.svorganic.com)  
[farmerfocus.com](http://farmerfocus.com)

Email: [jefferson@svorganic.com](mailto:jefferson@svorganic.com)

Products / Services: Meat/Poultry

Company Description: Our unique Farmer Focus business model emerges putting decision-making back in the hands of the farmer. Unlike traditional contracts, our model empowers farmers by allowing them to own their flocks, eliminating farmer competition for compensation, and providing fair pay for their hard work. This model and our focus on putting farmers first are what make us different.

Primary Contact: Mr. Mark A. Saylor  
Director, Category Management

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## Ferrero NA, Inc.

Address: 700 Pennsylvania Ave SE  
Suite 580  
Washington, DC 20003-2657



Tel: 732-764-2734

Website: [www.NutellaUSA.com](http://www.NutellaUSA.com)  
[www.tictacusa.com](http://www.tictacusa.com)  
[www.rocherusa.com](http://www.rocherusa.com)  
[www.nutella.com](http://www.nutella.com)  
[www.ferrerousa.com](http://www.ferrerousa.com)

Products / Services: Food Products/Snacks

**Company Description:** Ferrero NA ,Inc. is a manufacturer and marketer of confectionery and nut spreads. Tic Tac Breath Mints, Silvers Candy mints, Rocher Chocolate and Nutella Hazelnut Spread.

**Primary Contact:** Gerald Kunde  
Senior Vice President, Institutional Affairs & Corporate Communications

**Brands:** TIC TAC BREATH MINTS  
RAFFAELLO  
COLLECTIONS  
ROCHER CHOCOLATE  
NUTELLA NUT SPREAD  
NUTELLA AND GO  
FERRERO EGGS

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## Fetch Rewards

**Address:** 300 South Riverside Plaza  
Suite 800  
Chicago, IL 60606-6616

**Tel:** 312-761-3355

**Website:** <https://fetchrewards.com/>  
<https://www.linkedin.com/company/fetch-rewards-llc>  
<https://twitter.com/FetchRewards>

**Products / Services:** Other

**Primary Contact:** Mr. Paul E. Hunter  
CIO

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## FHI

**Address:** P.O. Box 546  
Raleigh-Durham, NC 27526-0546



**Tel:** 919-552-3157

**Website:** [www.fhiworks.com](http://www.fhiworks.com)

**Products / Services:** Merchandising Services; Supply Chain; Transportation/Distribution Services; Other

**Company Description:** Freight Handlers, Inc. provides unloading services to the retail grocery, general merchandise and food service industries. Additional labor resources are also provided -freight hauling, case selection, pallet sorting, and trailer switching.

FHI is the quality leader in the professional unloading industry, providing the best overall cost, given competitive pricing and exceptional operational performance. FHI's company-paid benefits and competitive production-paid earnings result in quality employees, low turnover and superior service to our customers.

Information is the key to lowering your supply chain costs. Detailed management reports identify component costs that can be reduced or eliminated. Our direct invoicing relationships, with vendors and carriers, ensure the lowest cost supply chain solutions where everyone wins.

When you decide to partner with FHI, you can eliminate the hassles of independent lumpers, improve dock safety, and achieve a new level of dock productivity which is being enjoyed today by the two largest, privately-held grocery retailers in the USA.

**Primary Contact:** Mr. Ryan Wall  
Chief Executive Officer

## Fieldale Farms Corporation

**Address:** 555 Broiler Boulevard  
Baldwin, GA 30511-2064

**Tel:** 800-241-5400

**Website:**

**Products / Services:** Fresh; Meat/Poultry

**Primary Contact:** Mr. Jeff Paschall  
Vice President, Sales and Marketing

**Brands:** Springer Mountain Farms

## Flashfood Inc.

**Address:** PO Box 30053  
Toronto RPO Dovercourt, ON  
M6J 3V3  
Canada

**Tel:** 416-276-6567

**Website:** <https://www.flashfood.com>

**Email:** [partnerships@flashfood.com](mailto:partnerships@flashfood.com)

**Products / Services:** Bakery; Dairy; Deli; Fresh; Frozen; Nonfoods; Meat/Poultry; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Technology Services



Company Description: Flashfood is an app marketplace that connects shoppers with great deals on high-quality groceries, including fresh produce, meat, fish and dairy.

Primary Contact: Esther Cohn  
Director of Communications

Brands: Flashfood

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## Flo Energy Solutions Inc.

Address: 1920 Yonge St.  
Toronto, Ontario M4S 3E2  
Canada

Tel: 866-706-2647

Website: [www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
<https://systemsflo.com/>

Email: [info@systemsflo.com](mailto:info@systemsflo.com)

Products / Services: Equipment

Company Description: More than two decades specializing in climate control, ventilation, refrigeration integration and enterprise solutions for the biggest Fortune 500 supermarket companies.

Primary Contact: Ms Barbara Zyskowski P.E.  
Vice President, Sales

Brands: DOAS+ with Adaptive Multi-Path Technology  
- with Multi-Source Heat-Pump Technologies  
- with Multi-Stream ERV Technology  
- with Multi-Flo Reclaim Technology

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## FMS Solutions

Address: 800 Corporate Drive  
Suite 350  
Ft Lauderdale, FL 33334-3624



Tel: 402-315-7363

Website: <https://www.fmssolutions.com/en/g/>

Products / Services: Financial Services; Research; Technology Services

Company Description: Since 1974, FMS has provided accounting solutions to businesses like yours. We know the critical role that time plays in your ability to make strategic decisions involving cash, costs, sales, labor, inventory, and shrink. In response to the industry's needs, we developed a way for companies to use today's business activities to drive tomorrow's decisions.

Primary Contact: Stanley A. McClintock  
Vice President Sales and Marketing

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## Focal Systems Inc.

Address: 1235 Howard St  
Unit D  
San Francisco, CA 94103-2735

Tel: 845-649-6272

Website: [focal.systems](http://focal.systems)

Products / Services: Technology Services

Company Description: Focal Systems is the industry leader in retail automation. We were founded in 2015 out of Stanford's Computer Vision Lab. Our mission is to automate and optimize brick and mortar retail with state of the art deep learning. We have pioneered the world's first Computer Vision-based PI system that revolutionizes how stores are run.

Primary Contact: Mr. Jeremy Pugh  
Vice President, Sales

Brands: Focal Systems

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## FOODMatch

Address: 575 8th Ave  
23rd Floor  
New York, NY 10018-3288



Tel: 212-244-5050

Website: <https://foodmatch.com/>

Products / Services: Food Products/Snacks



**Company Description:** Through the hands of our growers, we create great tasting, sustainably produced, authentic foods that nurture community and enhance your quality of life

**Primary Contact:** Brett Greenberg  
Sr. Business Development Manager - Private Brands

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## Foster Farms

**Address:** 1000 Davis Street  
Livingston, CA 95334-1526



**Tel:** 925-587-7766

**Website:** [www.fosterfarms.com](http://www.fosterfarms.com)

**Products / Services:** Agricultural; Food Products/Snacks; Meat/Poultry; Natural/Organic; Packaging; Perishables; Supply Chain; Unsaleables

**Company Description:** Foster Farms is an American poultry company. The company has been privately owned since 1939. It was operated by the Foster family since 1939 until recently, now operated and owned by Atlas Holdings, after their purchase of the company in 2022. The company is based in Livingston, California, with operations throughout the West Coast and a few on the East Coast. The company specializes in a variety of chicken and turkey products advertised as fresh and naturally locally grown.

**Primary Contact:** Tim Price  
Senior Vice President, Sales and Marketing

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## Fountain

**Address:** 275 Sacramento Street  
Suite 300  
San Francisco, CA 94111-3855



**Tel:** 917-309-4806

**Website:**

Company Description: Founded in 2014, Fountain started with a vision to transform the hiring of hourly workers. The majority of the global workforce is composed of hourly workers, but most applicant tracking systems aren't built for this type of worker. Hiring salaried, knowledge workers is fundamentally different from hiring hourly workers, which is why Fountain's Labor ATS is designed to enable recruiters to efficiently hire hourly workers, from application to start date.

Primary Contact: Sean Behr  
Chief Executive Officer

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## Fresh Mark, Inc.

Address: 1888 Southway Street, S.E.  
Massillon, OH 44646



Tel: 330-832-7491

Website: <https://www.freshmark.com/>

Products / Services: Perishables; Private Brands

Primary Contact: Rob Hite  
Vice President Marketing and Retail Sales

Brands: Sugardale Foods, Superior's Brand Meats.

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## Freshpet, Inc.

Address: 400 Plaza Drive  
First Floor  
Secaucus, NJ 07094-3605



Tel: 201-520-4000

Website: [www.freshpet.com](http://www.freshpet.com)

Email: [newbusiness@freshpet.net](mailto:newbusiness@freshpet.net)

Products / Services: Natural/Organic; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain

Company Description: Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners can feed their dogs.

Primary Contact: Mr. William Cyr  
President and CEO

Brands: Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

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## FrontLine Marketing

Address: 383 Main Avenue  
Norwalk, CT 06851-1543

Tel: 203-662-5252

Website: [www.frontlinemarketing.com](http://www.frontlinemarketing.com)

Primary Contact: Ms. Courtney Day  
Senior Vice President and General Manager

Parent Company: Acosta

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## Genera

Address: 167 Port Tellico Rd.  
Vonore, TN 37885



Tel: 423-884-4110

Website: [www.generainc.com](http://www.generainc.com)

Email: [sales@generainc.com](mailto:sales@generainc.com)

Products / Services: Agricultural; Bakery; Biotechnology; Confectionery; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Produce; Supply Chain

Company Description: Genera is the largest manufacturer of molded fiber packaging in North America.

Primary Contact: Leigh Daniels  
Director of Marketing and Communications

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## George's Inc

Address: PO Drawer G  
Springdale, AR 72765



Tel: 479-927-7000

Website: [www.georgesinc.com](http://www.georgesinc.com)

Products / Services: Meat/Poultry

**Company Description:** In the 1920s, C.L. George and his sons, Luther and Gene, began hauling live birds from Arkansas to larger markets in the Midwest. Many years later, under the leadership of Gene, George's would grow from a small, local business, to a major, fully integrated poultry operation. When Gene's son Gary took over in the 1980s he positioned the company for growth with more facility expansions and acquisitions. As of 2013, Gary's sons, Carl and Charles, lead the fourth generation of George's, Inc. into success and growth, while maintaining the family values their predecessors instilled in the company. Today, George's is among the top ten largest vertically integrated chicken producers in America.

**Primary Contact:** Belinda Mayo  
Vice President, Retail Sales

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## Georgia-Pacific

**Address:** 133 Peachtree Street Northeast  
Atlanta, GA 30303-1804



**Tel:** 404-652-4000

**Website:** [www.gp.com](http://www.gp.com)

**Products / Services:** Household Products/Cleaning/Supplies; Packaging

**Company Description:** Georgia-Pacific Consumer Products is the world's leading provider of tissue, towels, napkins and disposable tabletop products. Whether at home, on the road, in a hotel or at a restaurant, American families depend on the products that we provide. Our Retail Tissue products are found in literally millions of American homes. We make a roster of popular brands, including consumer favorites such as Quilted Northern, Angel Soft, Sparkle, Brawny, Mardi Gras, Vanity Fair and the Dixie brand of plates, cups, bowls and cutlery, the leading disposable tabletop products on the market.

Georgia-Pacific is an indirect, wholly owned subsidiary of Koch Industries the USA's largest privately held company.

**Primary Contact:** Nadine Hunter  
Administrative Assistant

**Brands:** Georgia-Pacific and its subsidiaries are among the world's leading manufacturers and marketers of bath tissue, paper towels and napkins, tableware, paper-based packaging, cellulose, specialty fibers, building products and related chemicals. Our familiar

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## Gibson, Dunn & Crutcher LLP

**Address:** 1050 Connecticut Avenue, NW  
Washington, DC 20036-5303

**Tel:** 202-887-3558

**Website:** <https://www.gibsondunn.com/>

Products / Services: Legal Services

Company Description: With more than 1450 lawyers in 20 offices worldwide, Gibson, Dunn & Crutcher LLP is committed to providing the highest quality legal services.

Primary Contact: Michael J. Perry  
Partner

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## **Giovanni Food Company, Inc.**

Address: 8800 Sixty Road  
Baldwinsville, NY 13027-1235



Tel: 315-457-2373

Website: [www.giovannifoods.com](http://www.giovannifoods.com)  
[giovannifoods.com](http://giovannifoods.com)

Email: [sales@giovannifoods.com](mailto:sales@giovannifoods.com)

Products / Services: Food Products/Snacks

Company Description: Giovanni Food Company is a manufacturer of quality tomato based products such as pasta Sauce, Salsa, and bruschetta; as well as organic and gourmet products.

Primary Contact: Mr. Louis DeMent  
Chief Executive Officer

Brands: Tuscan Traditions  
DeMent's

---

## **GlaxoSmithKline Inc.**

Address: Five Moore Drive  
Research Triangle Park, NC  
27709-0143

Tel: 817-656-8755

Website: [www.gsk.com](http://www.gsk.com)

Products / Services: Pharmaceuticals

Parent Company: Haleon

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## **Global Forum for Advanced Climate Technologies**

Address: 1050 Thomas Jefferson Street,  
NW  
7th Floor  
Washington, DC 20007-3837

Tel: 202-298-1914

Website: [www.globalfact.org](http://www.globalfact.org)

Primary Contact: Mr. Jordan Smith  
Executive Director

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## GlobalWorx

Address: 2812 Emerywood Parkway  
Suite 120  
Richmond, VA 23294-3728



Tel: 866-416-3447

Website: [www.goglobalworx.com/](http://www.goglobalworx.com/)

Products / Services: Technology Services

Company Description: GlobalWorx, Inc. is a privately owned company based in Richmond, VA. It was founded in 2004 by Bill Lecznar and Dave Connell, visionary developers of the first industry collaboration platform.

Our award winning technology optimizes the efficiency of task definition, communication, execution, and measurement across all trading partners within the grocery retail supply chain.

GlobalWorx developed the OOS Alert application that is focused on significantly improving the DSD out-of-stock problem within the grocery industry.

OOS Alert is specialized and highly effective application of our award-winning technology, which was developed as the first industry collaboration platform for the store-level control of fast-moving consumer goods.

The platform optimizes the efficiency of task definition, communication, execution, and measurement.

Primary Contact: Mr. Bill Lecznar  
Chief Executive Officer

Brands: GlobalWorx is a service communication platform for the supermarket Industry and the direct store delivery suppliers that service a retail store.

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## Golden Flake Snack Foods, Inc.

Address: One Golden Flake Drive  
Birmingham, AL 35205-3312

Tel: 205-323-6161

Website: [www.goldenflake.com](http://www.goldenflake.com)

Parent Company: Utz Quality Foods, LLC

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## Golden West Food Group

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel: 323-479-3403

Website: [www.gwfg.com](http://www.gwfg.com)

Products / Services: Bakery; Beverages; Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands

Primary Contact: Mr. John Beretta  
Chief Retail Strategy Officer

Brands: Jack Daniel's RTE Meats, Jack Daniel's BBQ Sauce, Meat District Burger Patties, Just Cook, Calle Sabor Hispanic Meats, Impossible Frozen Meals, Cinnabon Breakfast Pastries, Teva Glatt Kosher Beef, Skinny Butcher Plant Based, American BBQ Co, Certified An

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## Good Food Advisors

Address: 626 Alcatraz Ave Apt A  
Oakland, CA 94609-1066

Tel: 501-207-1007

Website: [www.goodfoodadvisors.co](http://www.goodfoodadvisors.co)

Products / Services: Consulting Services

Primary Contact: Chris Cochran  
Founder & Principal

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## Google Cloud

Address: 8112 Castlebridge  
The Colony, TX 75056-3753

Tel:

Website:

Parent Company: Google, Inc.

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## Google, Inc.

Address: 76 Ninth Avenue  
Fourth Floor  
New York, NY 10011-5225

Tel: 617-875-2470

Website: [www.google.com](http://www.google.com)

Products / Services: Advertising/Marketing and Design; Technology Services

Primary Contact: Ms. Rhonda Stites  
Global Head of Industry Solutions

Brands: Zavers by Google

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## GoSpotCheck by FORM

Address: 859 Willard Street  
Quincy, MA 02169-7482



Tel: 781-356-8981

Website:

Products / Services: Technology Services

Company Description: Because we believe in doers — the ones who take action and get the job done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and passionately curious.

And we build great products for the doers of the world, so they can do what they do best: Great Work.

Primary Contact: Mr Matt Collins  
Chief Marketing Officer

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## Grapevine Marketing Solutions

Address: 3300 Powell Street  
E-48  
Emeryville, CA 94608-1528



Tel: 415-373-2627

Website: <https://www.demo-wizard/retailer>



Email: [gregy@demo-wizard.com](mailto:gregy@demo-wizard.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: Software and services for implementing an in-store demo marketing strategy for your grocery store. Our team of experts will work closely with you to develop a tailored strategy that aligns with your specific goals and objectives.

Primary Contact: Gregory Yankelovich  
Founder

Brands: Demo Wizard

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## Greenstone LLC

Address: 12 Court Knolle  
New Hartford, NY 13413-3208

Tel: 315-737-5952

Website: [www.greenstonellc.com](http://www.greenstonellc.com)

Primary Contact: Mr. Greg Williams  
National Account Director

Parent Company: Haleon

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## Grobest Seafood Global, Inc.

Address: 2125 Wright Avenue  
C-5  
La Verne, CA 91750-5814



Tel: 909-596-9990

Website: [www.grobest.com/en/](http://www.grobest.com/en/)

Products / Services: Food Products/Snacks; Meat/Poultry; Private Brands; Seafood

**Company Description:** At Grobest, we are committed to feeding the world through the development of innovative products to support safe and sustainable aquaculture. Confronted by soaring demand for food due to rapid growth of world population and scarcity of natural resources, we persist with the ideal of “respecting nature for healthy aquaculture” and continue to improve the health and growth of aquatic species by feeding them with advanced nutrition. We believe it is our responsibility to pioneer in R&D and supply advanced aquatic functional feed to the world.

Founded in Taiwan in 1974, Grobest has maintained a leading position in the research and development of natural, antibiotic-free feed products for environmentally friendly and sustainable aquaculture. Our continuous success has seen us grow into a company of over 3,500 employees, with offices and operations throughout China, India, Indonesia, Malaysia, the Philippines, Taiwan, Thailand and Vietnam.

**Primary Contact:** Mr. Ron Risher  
President

## GS1 US

**Address:** 300 Charles Ewing Blvd.  
Ewing, NJ 08628-3400

**Tel:** 609-620-0200

**Website:** [www.gs1us.org](http://www.gs1us.org)  
[www.gs1us.org](http://www.gs1us.org)  
<https://www.gs1us.org/>

**Email:** [jstewart@gs1us.org](mailto:jstewart@gs1us.org)

**Products / Services:** Other

**Primary Contact:** Mrs. Angela Fernandez  
Vice President, Community Engagement

## Guntner US, LLC

**Address:** 3601 Algonquin Road  
Suite 925  
Rolling Meadows, IL 60008-3186

**Tel:** 847-781-0900

**Website:** [www.guntnerus.com](http://www.guntnerus.com)

**Products / Services:** Refrigeration

**Primary Contact:** Ms. Carmen Ford  
Human Resources Manager and Finance Coordinator

**Brands:** Guntner US LLC

## H&N GROUP INC.

Address: 5580 S. ALAMEDA STREET  
CA 90058-3426



Tel: 323-586-9368

Website: <https://www.hnfoods.com/>

Products / Services: Fresh; Frozen; Seafood

Company Description: We only source from the best farms and fisheries. We're committed to providing the highest quality seafood to our customers with an eye toward quality control, strict adherence to regulations, responsible production and sustainability.

Primary Contact: Ms. Christine Ngo  
President

## Haleon

Address: 184 Liberty Corner Rd.  
Suite 200  
Warren, NJ 07059-6870



Tel: 973-441-0984

Website: <https://www.haleon.com/>

Products / Services: Health & Beauty Care; OTC Drugs; Supplements

Company Description: A health company that puts people first, we exist to deliver better everyday health with humanity. Billions of people have confidence in our world-class portfolio of brands designed to improve everyday health and wellbeing. But as well as delivering trusted products, we are committed to making everyday health better for people and better for the planet

Primary Contact: Mr. William Wolfenden  
Vice President Mega Channel (Grocery, Convenience, Alt+)

Brands: Advil, Excedrin, Centrum, Theraflu, Flonase, Robitussin, Chapstick, Preparation H, Voltaren, Tums, Voltaren, Emergen-C, Sensodyne, Polident, Parodontax, Biotene, Aquafresh, Nexium, Nicorette, Chapstick

## Hallmark Cards, Inc.

Address: 2501 McGee Street  
Kansas City, MO 64108-2615



Tel: 816-274-5111

Website: [www.hallmark.com](http://www.hallmark.com)  
[www.crayola.com](http://www.crayola.com)  
[www.hallmarkgreetings.com](http://www.hallmarkgreetings.com)

Email: [Scott.Young@Hallmark.com](mailto:Scott.Young@Hallmark.com)

Products / Services: Nonfoods

Company Description: Recognized for quality, innovation and “the very best,” Hallmark remains the greetings industry leader and the #1 overall greetings brand. Hallmark combines its best-in-class creative organization with its focus on deep consumer insights to ensure it has the most innovative, relevant products to give today’s consumers new and different reasons to shop the Hallmark brand. Its robust portfolio of consumer brands includes Hallmark Signature, Shoebox, Studio Ink, Hallmark Vida, Hallmark Mahogany and Dayspring. Hallmark produces approximately 10,000 new and redesigned greeting cards annually and holds licensing agreements for seven of the top 10 most popular licensed properties. Its portfolio of businesses includes Hallmark Channel, home of television’s most honored and enduring dramatic series, the Hallmark Hall of Fame, Hallmark Business Connections and Crayola.

Primary Contact: Ms. Amy McAnarney  
Vice President and General Manager, Key Accounts and Business Development

Brands: Hallmark

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## The Hartman Group

Address: 3150 Richards Road  
Suite 200  
Bellevue, WA 98005-4465



Tel: 425-452-0818

Website: [www.hartman-group.com](http://www.hartman-group.com)

Email: [shelley@hartman-group.com](mailto:shelley@hartman-group.com)

**Products / Services:** Beverages; Consulting Services; Food Products/Snacks; Nonfoods; Health & Beauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Nutrition; Private Brands; Research

**Company Description:** The Hartman Group's mission is to translate consumer behavior and food culture into strategic growth opportunities for our clients. With an unmatched depth of knowledge on consumer culture, trends and demand-side strategy, we're able to upend many notions of traditional American eating and drinking patterns to identify unique opportunities and winning strategies.

**Primary Contact:** Ms. Laurie Demeritt  
Chief Executive Officer

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## Harvest Hill Beverage Company

**Address:** 462 Woodlawn Avenue  
Gencoe, IL 60022-2174

**Tel:** 847-778-6520

**Website:**

**Primary Contact:** Mr. John Buckley  
President of Sales

**Parent Company:** Brynwood Partners L.P.

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## Haynes and Boone LLP

**Address:** 2323 Victory Avenue  
Suite 700  
Dallas, TX 75219-7672

**Tel:** 214-651-5000

**Website:** <https://www.haynesboone.com/>

**Products / Services:** Legal Services

**Company Description:** Haynes and Boone, LLP is one of the American Lawyer top 100 law firms, with more than 600 lawyers in 18 offices and 40 major legal practices. We are among the largest firms based in the United States. Our growth has been driven by our client service strengths, especially our problem-solving acumen and our ability to collaborate with clients.

**Primary Contact:** Mrs. Suzie Trigg  
Partner

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## Heat Seal, LLC

**Address:** 4922 E. 49th Street  
Suite 100  
Cleveland, OH 44125-1016

**Tel:** 216-341-2022



Website: [www.heatsealco.com](http://www.heatsealco.com)  
 Email: [marketing@heatsealco.com](mailto:marketing@heatsealco.com)  
 Products / Services: Energy Management; Equipment; Packaging  
 Company Description: Heat Seal, LLC manufactures a full line of packaging and process equipment for the food service and industrial packaging markets. Recently announced, the Energy Smart Wrapper, proven to significantly reduce energy costs. Founded in 1950, Heat Seal is known for their food processing and packaging equipment, such as stretch film overwrappers, Scalemates, pineapple peeler and corers, cheese cutters, and heavy duty stainless steel tables. Heat Seal, LLC is located and manufactures all products in Cleveland, Ohio.  
 Primary Contact: Mr. Ron Zieske  
 President and CEO  
 Brands: Energy Smart Wrapper, Scalemate

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## Heatcraft Refrigeration Products LLC

Address: 2175 W. Park Place Boulevard  
 Stone Mountain, GA 30087-3535  
 Tel: 770-465-5600  
 Website: [www.heatcrafttrpd.com](http://www.heatcrafttrpd.com)  
 Email: [hrpd.feedback@heatcrafttrpd.com](mailto:hrpd.feedback@heatcrafttrpd.com)  
 Products / Services: Equipment; Refrigeration  
 Company Description: Heatcraft Refrigeration Products LLC designs, manufactures and markets commercial refrigeration equipment that is primarily used in cold storage applications for food preservation in supermarkets, convenience stores, restaurants, warehouses and distribution centers.  
 Primary Contact: Mr. Steve Livingston  
 Regional Sales Manager  
 Brands: Bohn, Climate Control, Chandler, Larkin.

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## The Hershey Company

Address: 100 Crystal A Drive  
 Hershey, PA 17033-9524  
 Tel: 717-534-4200  
 Website: [www.hersheys.com](http://www.hersheys.com)  
[www.amplifysnackbrands.com](http://www.amplifysnackbrands.com)  
[www.hersheys.com](http://www.hersheys.com)  
 Email: [lrodkey@hersheys.com](mailto:lrodkey@hersheys.com)  
 Products / Services: Confectionery; Food Products/Snacks



**Company Description:** Hershey Foods Corporation is a leading snack food company and the largest North American manufacturer of quality chocolate and non-chocolate confectionary products, with revenues of over \$4 billion and more than 13,000 employees worldwide. The company markets such well-known brands as Hershey's, Reese's, Hershey's Kisses, Kit Kat, Almond Joy, Mounds, York, Jolly Rancher, Twizzlers, Ice Breakers and Bubble Yum as well as innovative new products such as Swoops and Hershey's S'mores. In addition to its traditional confectionery products, Hershey offers a range of products specifically developed to address the nutritional interests of today's health-conscious consumer. These products include sugar-free Hershey's, Reese's and York candies, as well as Hershey's 1 gram Sugar Carb bars for people living a low-carb lifestyle. It also markets Hershey's cocoa, Hershey's syrup and other branded baking ingredients, toppings and beverages.

**Primary Contact:** Mr. Brent Cotten  
Vice President, Global Customer and Industry Affairs

**Brands:** Hershey's, Reese's, Hershey's Kisses, Kit Kat, Almond Joy, Mounds, York, Jolly Rancher, Twizzlers, Ice Breakers, BreathSavers, Bubble Yum, Cadbury, Hershey's Extra Dark, Reese's Fast Break, 5th Avenue, Good & Plenty, Hershey's Bliss, Heath, Pot of Gold.

## High Liner Foods Inc.

**Address:** One Highliner Avenue  
Portsmouth, NH 03801-4146



**Tel:** 603-431-6865

**Website:** <https://www.highlinerfoods.com/>

**Products / Services:** Frozen; Private Brands; Seafood

**Company Description:** High Liner Foods is a leading North American processor and marketer of value-added frozen seafood. Our retail branded products are sold throughout the United States and Canada under the High Liner, Fisher Boy, Mirabel, Sea Cuisine and Catch of the Day labels, and are available in most grocery and club stores. We also sell branded products under the High Liner, Icelandic Seafood, Mirabel and FPI labels to restaurants and institutions, and are a major supplier of private-label, value-added frozen seafood products to North American food retailers and foodservice distributors.

**Primary Contact:** Mark Purvis  
Vice President, Sales US Retail

## Hillphoenix, A Dover Company

Address: 2016 Gees Mill Road  
Conyers, GA 30013-1301



Tel: 770-285-3100

Website: [www.hillphoenix.com](http://www.hillphoenix.com)

Products / Services: Fixtures/Shelving/Floors; Refrigeration

Company Description: Since Hillphoenix began with a single New Jersey grocer in search of a solution to a problem, we have made a conscious decision to listen to what our customers need and provide fresh ideas that help them serve their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative, flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

Primary Contact: Mr. Joe Aiken  
Director, Marketing Programs

Brands: Hillphoenix, Anthony, The AMS Group, Advansor

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## Hogan Lovells US LLP

Address: 555 Thirteenth Street NW  
Washington, DC 20004-1109

Tel: 202-637-5600

Website: [www.hoganlovells.com](http://www.hoganlovells.com)

Products / Services: Legal Services

Primary Contact: Ms. Brooke Davis  
Marketing Manager

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## Hometown Food Company

Address: 500 W. Madison  
Chicago, IL 60661-4544



Tel: 312-500-7710

Website:



Parent Company: Brynwood Partners L.P.

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## Honeywell International Inc.

Address: 534 Fellowship Road  
Mt. Laurel, NJ 08054-3405

Tel: 508-650-1172

Website: [www.honeywell.com](http://www.honeywell.com)  
[novar.com](http://novar.com)  
[novar.com](http://novar.com)

Products / Services: Refrigeration

Primary Contact: Ms. Brenda Hoyo  
Inside Sales

Brands: Honeywell Refrigerants

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## Hormel Foods Corporation

Address: One Hormel Place  
Austin, MN 55912-3673



Tel: 507-437-5611

Website: [www.hormel.com](http://www.hormel.com)

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services; Unsaleables

Company Description: Hormel Foods Corporation is a multinational manufacturer and marketer of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste, nutrition, convenience, and value.

Primary Contact: Mr. Patrick J. Connor  
President, Consumer Product Sales

Brands: Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh, Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly Guacamole, Black Label Bacon

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## Hostess Brands LLC

Address: 12 E. Armour Boulevard  
Kansas City, MO 64111-1202



Tel: 816-502-4000

Website: [hostessbrands.com/](http://hostessbrands.com/)

Products / Services: Food Products/Snacks; Food Safety; Packaging; Supply Chain; Unsaleables

Company Description: OUR STORY BEGAN IN 1919 WHEN AMERICA WAS FIRST INTRODUCED TO THE HOSTESS® CUPCAKE. BUT THE EVENT THAT CHANGED THE SNACK CAKE WORLD FOREVER HAPPENED IN 1930, WHEN JIMMY DEWAR INVENTED TWINKIES®.

TODAY, HOSTESS BRANDS, LLC, CONTINUES TO DELIGHT SNACK FANS EVERYWHERE WITH A VARIETY OF NEW AND CLASSIC TREATS LIKE DING DONGS®, HO HOS®, DONETTES® AND FRUIT PIES. WE'RE HONORED TO MAKE THE ORIGINAL CREME-FILLED CAKES THAT SO MANY CONSIDER AN IRREPLACEABLE PART OF AMERICAN LIFE.

Primary Contact: Mr. William Toler  
CEO and President at Hostess Brands

Parent Company: The J.M. Smucker Company

## HRG

Address: N29 W22769 Marjean Lane  
Waukesha, WI 53186



Tel: 800-355-9330

Website: [www.hamacher.com](http://www.hamacher.com)  
<https://hamacher.com/>

Products / Services: Consulting Services; Research; Technology Services

Company Description: Clients have said it about us for years: there's something special about the people at HRG. "Collaborative, not competitive," and "professional, but approachable" are two phrases we've often heard repeated in our 40+ years serving the retail industry. We enjoy working with one another, and we really enjoy putting our collective expertise to work for brand manufacturers, distributors, retailers, fixture manufacturers, and others in the industry.

Primary Contact: Mr. Dave Wendland  
Vice President- Strategic Relations

## Hudson Technologies

Address: 300 Tice Blvd.  
Suite 290  
Woodcliff Lake, NJ 07677-8406



Tel: 845-512-6054

Website: <https://www.hudsonotech.com/>

Products / Services: Energy Management; Refrigeration; Technology Services

Company Description: Hudson Technologies, Inc. is committed to providing products and services that reduce greenhouse gas emissions, increase energy efficiency, and promote sustainability to encourage understanding and ensure future generations inherit a healthy planet.

Primary Contact: Jordan Borowski  
Marketing Manager

## Humaculture, Inc.

Address: 3334 w Main Street, #364  
Norman, OK 73072-4805

Tel: 405-441-2493

Website: [www.humaculture.com](http://www.humaculture.com)

Email: [info@humaculture.com](mailto:info@humaculture.com)

Products / Services: Brokers; Consulting Services; Employment; Financial Services; Health & Beauty Care; Human Resources/Training; OTC Drugs; Pharmaceuticals; Research; Other

Primary Contact: Wes Rogers  
President

Brands: Humaculture®, we Cultivate Organizations & Grow People™

## Hussmann Corporation

Address: 12999 St. Charles Rock Road  
Bridgeton, MO 63044-2483

Tel: 314-298-6446

Website: [www.hussmann.com](http://www.hussmann.com)

Products / Services: Maintenance; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: Since 1906, Hussmann has provided innovative products for preserving and displaying fresh foods. Today Hussmann is a world leader in manufacturing, selling, installing and servicing its merchandising equipment and refrigeration systems to customers in over 80 countries.

Primary Contact: Emily Fletcher  
Senior Director Marketing Communications

Brands: Hussmann

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## Hyer

Address: 18530 Mack Avenue  
Suite # 353  
Grosse Pointe Farms, MI  
48236-3254



Tel: 914-582-6682

Website: [www.gohyer.com](http://www.gohyer.com)

Email: [press@gohyer.com](mailto:press@gohyer.com)

Products / Services: Technology Services; Other

Company Description: Hyer, a leading on-demand labor app powering the gig economy, connects people to opportunities and businesses to workers in real-time. Delivering on-demand staffing to leading CPGs, retailers and warehouses in the tap of an app—our team is continually guided by our vision to Reinvent How Work Gets Done.

Led by a team of industry experts, Hyer launched in 2019 in Michigan—and today has expanded their footprint across 27 states.

Primary Contact: Dan DelGiudice  
Vice President, Partnerships

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## Ibotta, Inc.

Address: 1660 17th Street  
Suite 201  
Denver, CO 80202-1621



Tel: 303-593-1633

Website: [ibotta.com](http://ibotta.com)  
<https://ipn.ibotta.com/>

Products / Services: Advertising/Marketing and Design

Primary Contact: Amir Eltabib  
Chief Business Development Officer

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## ICC-ES

Address: 3060 Saturn Street, Suite 100  
Brea, CA 92821-1732

Tel: 800-423-6587

Website: [www.icc-es.org](http://www.icc-es.org)

Email: [es@icc-es.org](mailto:es@icc-es.org)

Products / Services: Food Safety

Primary Contact: Natalie Rodriguez  
Financial Analyst and Senior Accounts Manager

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## Idahoan Foods

Address: 357 Constitution Way  
Idaho Falls, ID 83402-3538



Tel: 208-754-4686

Website: [www.idahoan.com/](http://www.idahoan.com/)

Email: [@idahoan.com](mailto:@idahoan.com)

Products / Services: Food Products/Snacks

Primary Contact: Mr. Glen Walter  
Vice President, Retail Sales

Brands: Idahoan, Honest Earth

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## Ideal by Design House

Address: 41 North Main Street  
Suite 202  
Chagrin Falls, OH 44022-3016



Tel: 440-318-1876

Website: [ideal.sale](http://ideal.sale)

Email: [adam@designhouse.design](mailto:adam@designhouse.design)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: Ideal by Design House has revolutionized the digital circular industry. We have built the most advanced customer experience, connected to an intelligent distribution system targeting your customers and your competitors' customers. Analytics measure store traffic driven from your circular and compute cost/visit. Our retail media network enables sophisticated CPG/Vendor investment in your digital circular platform.

Primary Contact: Mr Adam Zimmerman  
Co-Founder

## iFoodDS

Address: 1201 2nd Ave, Suite 915  
Seattle, WA 98101-3020



Tel: 206-216-3703

Website: [www.ifoodds.com](http://www.ifoodds.com)

Email: [info@ifoodds.com](mailto:info@ifoodds.com)

Products / Services: Food Safety; Fresh; Meat/Poultry; Perishables; Produce; Seafood; Supply Chain; Technology Services

Company Description: iFoodDS offers connected Quality, Traceability and Food Safety solutions that make it easier to deliver wholesome, fresh, high-quality perishables to your customers. With iFoodDS, you'll have the tools you need to consistently meet shopper expectations, gain real-time visibility across your operations and your supply chain, and bolster your brand.

Primary Contact: Alyson Sharron  
Vice President of Marketing

Brands: iFoodDS, HarvestMark, New Era Partners

## IMI Global

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.imiglobal.com](http://www.imiglobal.com)

Email: [info@imiglobal.com](mailto:info@imiglobal.com)

Primary Contact: Mrs. Cara Gerken  
Vice President, Quality

Parent Company: Where Food Comes From, Inc.

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## Impossible Foods

Address: 400 Saginaw Dr.  
Redwood City, CA 94063-4749



Tel: 650-461-4380

Website: [www.impossiblefoods.com](http://www.impossiblefoods.com)

Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain

Primary Contact: Amy Lay  
Executive Assistant, Sales

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## Incisiv

Address: 25 N Market Street 1st Floor  
Jacksonville, FL 32202-2802

Tel: 347-580-9329

Website: [www.incisiv.com](http://www.incisiv.com)

Products / Services: Consulting Services; Research; Other

Primary Contact: Gaurav Pant  
Chief Insights Officer

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## Inland Seafood Corporation

Address: 1651 Montreal Circle  
Atlanta, GA 30084-6933



Tel: 800-883-3474

Website: [www.inlandseafood.com](http://www.inlandseafood.com)

Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain

Company Description: Inland was founded in 1977 fueled by one man's love for the ocean and a single cab pickup truck. What started as a passion has grown into one of the largest seafood, meat, and specialty foods distributors in the Southeast. Over the years, Inland has evolved to become a trusted name in the industry, driven by our commitment to freshness, quality, and customer satisfaction.

Primary Contact: John Bowler  
Director of Sustainability

Brands: INLAND SEAFOOD  
INLAND LOBSTER

## Inline Plastics

Address: 42 Canal Street  
Shelton, CT 06484-3223

Tel: 203-924-5933

Website: [www.inlineplastics.com](http://www.inlineplastics.com)

Products / Services: Packaging

Primary Contact: Carrie Cline  
Senior Brand Manager

Brands: Safe-T-Chef, Safe-T-Fresh and Essentials

## Inmar Inc.

Address: One West Fourth St.  
Suite 500  
Winston Salem, NC 27101-3971



Tel: 336-770-3500

Website: [www.inmar.com](http://www.inmar.com)

Email: [solutions@inmar.com](mailto:solutions@inmar.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Financial Services; Pharmaceuticals; Private Brands; Research; Supply Chain; Technology Services; Unsaleables; Other



**Company Description:** Through curiosity and the intelligent use of data and technology, we make businesses smarter to improve consumers' lives. As a trusted partner to brands, retailers and healthcare organizations for over 40 years, we design, build and operate reliable, dynamic solutions to create greater efficiencies and enable connections that unlock the potential of sophisticated marketplaces. \$120B of commerce runs through our market-driven platforms each year, while insights created through Analytics, AI, and Machine Learning drive faster actions and more successful outcomes. For more information about Inmar, please follow Inmar on Twitter, LinkedIn or Facebook, or call (866) 440-6917.

**Primary Contact:** Kathy Hayden  
Senior Vice President and GM, Customer Success - Martech

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## InMarket

**Address:** 11111 Jefferson Blvd  
Unit 5243  
Culver City, CA 90231-1384

**Tel:** 908-232-3337

**Website:** [www.inmarket.com](http://www.inmarket.com)

**Products / Services:** Technology Services

**Primary Contact:** Daniel Perez  
SVP, Marketing

**Brands:** List Ease, Check Points, Out of Milk, Key Ring

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## Insight Sourcing Group

**Address:** 5555 Triangle Pkwy  
Suite 300  
Peachtree Corners, GA  
30092-2554



**Tel:** 770-481-3015

**Website:**

**Products / Services:** Consulting Services

**Company Description:** Insight Sourcing Group is the leading boutique consulting firm in North America focused exclusively on Strategic Sourcing and procurement-related services. The firm has developed a reputation for the collegiality and high caliber of our team, our tremendous focus on client results, our entrepreneurial and innovative approach to the space, and for our ability to consistently deliver strong outcomes.

Founded in 2002, the firm works with senior executives and procurement leaders to accelerate Strategic Sourcing savings, increase Spend Visibility, provide category intelligence, and implement procurement best practices. Insight Sourcing Group has worked with hundreds of corporate clients of all sizes and over 50 Private Equity firms. In 2024, Insight Sourcing became part of Accenture.

**Primary Contact:** Sarah Edwards  
Vice President

**Brands:** Insight Sourcing  
SpendHQ

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## Instacart

**Address:** 50 Beale Street  
Suite 600  
San Francisco, CA 94105-1871

**Tel:** 734-748-4043

**Website:** [www.instacart.com](http://www.instacart.com)  
[www.instacart.com](http://www.instacart.com)

**Products / Services:** Merchandising Services; Natural/Organic; Packaging; Perishables; Supply Chain; Technology Services; Transportation/Distribution Services

**Primary Contact:** Mr. Andrew Nodes  
Vice President, Retail Strategy, Planning and Operations

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## InstaKey Security Systems

**Address:** 7456 W. 5th Avenue  
Lakewood, CO 80226-1615

**Tel:** 303-761-9999

**Website:** [www.instakey.com](http://www.instakey.com)

**Email:** [cdoyle@instakey.com](mailto:cdoyle@instakey.com)

**Products / Services:** Security Systems & Products

**Company Description:** InstaKey is a key management program that eliminates locksmith call outs with user rekeyable cylinders, non-duplicating keys, and online software that provides auditing and exception reporting.

**Primary Contact:** Ms. Cita Berthelsen Doyle  
Vice President, Sales and Marketing

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## Invafresh

Address: 7025 Langer Drive  
Suite 310  
Mississauga, ON L5N 0E8  
Canada



Tel: 905-363-3299

Website: <https://invafresh.com/>

Email: [thinkfresh@invafresh.com](mailto:thinkfresh@invafresh.com)

Products / Services: Bakery; Dairy; Deli; Floral; Fresh; Meat/Poultry; Merchandising Services; Produce; Seafood; Technology Services; Unsaleables; Sustainability

Company Description: With a combined 500+ years of Freshology™ experience, the heritage of Invafresh has enabled fresh food retailers to create extraordinary store operations performance and differentiated customer experiences. As the leader of Freshology, Invafresh is deployed in over 350 grocery retailers spanning a global reach of 35 countries with more than \$100 million of Fresh revenue being transacted daily, to provide AI/ML demand forecasting, merchandising, replenishment, sustainability and compliance, and waste prevention solutions.

Primary Contact: Heena Mistry  
Marketing Manager

Brands: Solutions:  
-Invafresh AI/ML Demand Forecasting  
-Invafresh Merchandising  
-Invafresh Replenishment  
-Invafresh Traceability and Compliance

## The J.M. Smucker Company

Address: One Strawberry Lane  
Orrville, OH 44667-1241

Tel: 330-682-3000

Website: [www.smuckers.com](http://www.smuckers.com)

Products / Services: Beverages; Food Products/Snacks; Natural/Organic

Primary Contact: Mr. Mark Smucker  
President and Chief Executive Officer

Brands: Smucker's, Folgers, Dunkin Donuts, Crisco, Jif, Hungry Jack, Martha White, PET, Adams, Laura Seudder's, Crosse & Blackwell, Dickinson's, Eagle Brand, Golden Temple, Kava, Knott's Berry Farm, Millstone, None Such, Red River, White Lily.

## J&K Ingredients

Address: 160 E. 5th Street  
Paterson, NJ 07524-1615



Tel: 973-340-8700

Website: <https://www.jkingredients.com/>

Products / Services: Ingredients

Company Description: J&K Ingredients, Inc. is a leading manufacturer of bakery ingredients for the baking industry throughout the world. We have reached this benchmark, and will continue to uphold it, by:

1. Providing customers with service that meets or exceeds their needs and expectations, and with products that are measurably superior to those of our competitors.■
2. Creating the best added value and customer satisfaction available. We do this by employing the most highly trained, skilled and knowledgeable people and by always making them available as a resource to our customers.■
3. Always delivering superior and innovative products, service and technical support (at competitive prices) through efficient operations. This allows us to achieve better returns for our customers.■
4. Upholding an environment where the top priority is achieving excellence through accountability and honesty. We help our employees to develop their skills and offer them opportunities for personal growth and professional achievement.■
5. Maintaining the highest standard of quality in each and every area that effects our customers.

Primary Contact: Mr. Charles Nicolais  
Partner

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## JOH

Address: One Progress Road  
Billerica, MA 01821-5731



Tel: 978-663-9000

Website: [www.johare.com](http://www.johare.com)

Products / Services: Baby Care; Beverages; Brokers; Confectionery; Fixtures/Shelving/Floors; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Natural/Organic; Perishables; Pet Health & Nutrition; Point-of-Sale Equipment

Company Description: JOH is one of the strongest brokers in the country. With offices and strategic partnerships across the United States, we are extremely focused on finding profitable solutions for both our clients and customers. At JOH we deeply believe in selling the right way, with passion and integrity.

Our teams represent each client with tenacity and respect. We deliver on all fronts by offering the best in all services and extraordinary access to decision makers.

JOH is family-owned, privately held and Driven To Sell Right.

Primary Contact: Mr. John Saidnawey  
Chairman and CEO

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## Johnsonville Sausage, LLC

Address: N6928 Johnsonville Way  
Sheboygan Falls, WI 53083

Tel: 920-453-6900

Website: [www.johnsonville.com](http://www.johnsonville.com)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Perishables

Company Description: We here at Johnsonville have a moral responsibility to create and maintain an environment that requires each member to fully develop their God-given talents. We achieve this by living the Johnsonville Way.

Primary Contact: Mr. Jim Huston  
Vice President, Sales

Brands: Perri Sausage, Simply Italian

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## JTM Foods, LLC

Address: 2126 E. 33rd Street  
Erie, PA 16510-2554



Tel: 814-899-0886

Website: [www.jjsbakery.net](http://www.jjsbakery.net)

Products / Services: Food Products/Snacks; Perishables; Unsaleables

Company Description: JTM Foods, Inc. is a wholesale baker of snack pies, cakes and crisp rice treats. JTM Foods, Inc. offers a variety of quality baked products for all channels of retail.

Primary Contact: Mr. Lawrence Bilello  
Chief Commercial Officer

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## Kearney

Address: 227 W. Monroe Street  
Chicago, IL 60606-5055



Tel: 322-504-4811

Website: [www.kearney.com](http://www.kearney.com)

Email: [kristin.boswell@kearney.com](mailto:kristin.boswell@kearney.com)

Products / Services: Consulting Services

Company Description: As a global consulting partnership in more than 40 countries, our people make us who we are. We're individuals who take as much joy from those we work with as the work itself. Driven to be the difference between a big idea and making it happen, we help our clients break through. We work with more than three-quarters of the Fortune Global 500, as well as with the most influential governmental and non-profit organizations. Learn more at [Kearney.com](http://Kearney.com).

Primary Contact: Mr. Michael Brown  
Partner

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## KeepRite Refrigeration

Address: 159 Roy Boulevard  
Brantford, ON N3R 7K1  
Canada

Tel: 519-751-0444

Website: [www.keepriterefrigeration.com](http://www.keepriterefrigeration.com)  
[www.k-rp.com](http://www.k-rp.com)  
[info@k-rp.com](mailto:info@k-rp.com)

Primary Contact: Mr. David Teeter  
President

Parent Company: National Refrigerants, Inc.

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## Kemin Food Technologies

Address: P.O. Box 70  
Des Moines, IA 50306-0070

Tel: 515-248-4000

Website: [www.kemin.com](http://www.kemin.com)

Products / Services: Food Safety

Primary Contact: Ms. Mackenzie Russo  
Marketing Specialist

Brands: Shield, Fortium, En-Hance

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## Kemps LLC

Address: 1270 Energy Lane  
St. Paul, MN 55108-5225

Tel: 651-379-6500

Website: [www.kemps.com](http://www.kemps.com)

Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands

Primary Contact: Mr. Greg Kurr  
President and CEO

Parent Company: DFA

Brands: Kemps, Hood, Greens, Hager

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## Kentucky Center for Agriculture and Rural Development (KCARD)

Address: 411 Ring Road  
Elizabethtown, KY 42701-6767



Tel: 270-763-8258

Website: [www.kcard.info/](http://www.kcard.info/)

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company Description: The Kentucky Center for Agriculture and Rural Development (KCARD) is a 501 (c)-3 non-profit organization established to facilitate agricultural and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey  
Executive Director

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## Keurig Dr Pepper

Address: 53 South Avenue  
Burlington, MA 01803-4903



Tel: 844-208-9991

Website: <https://www.keurigdrpepper.com/>

Email: [sarah.colby@gmcr.com](mailto:sarah.colby@gmcr.com)

Products / Services: Beverages; Food Safety; Packaging; Supply Chain

**Company Description:** Keurig Dr Pepper (NYSE: KDP) is a leading coffee and beverage company in North America, with annual revenue in excess of \$11 billion. Formed in 2018 with the merger of Keurig Green Mountain and Dr Pepper Snapple Group, we have leadership positions in soft drinks, specialty coffee and tea, water, juice and juice drinks and mixers, and we market the #1 single serve coffee brewing system in the U.S. We have an unrivaled distribution system that enables our portfolio of more than 125 owned, licensed and partner brands to be available nearly everywhere people shop and consume beverages. With a wide range of hot and cold beverages that meet virtually any consumer need, KDP key brands include Keurig®, Dr Pepper®, Green Mountain Coffee Roasters®, Canada Dry®, Snapple®, Bai®, Mott's® and The Original Donut Shop®. We have more than 25,000 employees and more than 120 offices, manufacturing plants, warehouses and distribution centers across North America.

Primary Contact: Mr. Thomas Burgess  
Director, Business Communications

Brands: Tully Coffee, Newman's Own Organic Coffee, Timothy World Coffee, Deidrich, Gloria Jeans, Green Mountain Coffee, Bigelow, Snapple, Brista Prima Coffee, Green Mountain Naturals and Swiss Miss

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## Kies Consulting, LLC

Address: 1500 N. Astor Street  
Suite Eight  
Chicago, IL 60610-1640



Tel: 312-642-9730

Website: [www.kiesconsulting.com](http://www.kiesconsulting.com)

Products / Services: Consulting Services

Primary Contact: Mr. William S. Kies  
President

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## Kind Snacks



Address: 3 Times Square  
Floor 12  
New York, NY 10036-6564



Tel: 212-819-2480  
Website: <https://www.kindsnacks.com/>  
Products / Services: Food Products/Snacks; Natural/Organic  
Company Description: KIND makes wholesome, delicious, healthy snacks with ingredients you will recognize like whole nuts, whole grains, and a variety of fruits and spices.  
Primary Contact: Mrs. Jackie Cassis-Mayer  
Vice President of Sales, Northeast

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## King Arthur Baking Co.

Address: 62 Fogg Farm Road  
White River Junction, VT  
05001-9485  
Tel: 802-649-3881  
Website: <https://www.kingarthurbaking.com/>  
Products / Services: Food Products/Snacks  
Primary Contact: Ms. Jacqueline Griffin  
Director of Wholesale Operations  
Brands: King Arthur Flour.

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## Klockner Pentaplast Food & Consumer Products

Address: 3585 Klöckner Road  
Gordonsville, VA 22942-6148  
Tel: 540-832-3600  
Website: [www.kpfilms.com](http://www.kpfilms.com)  
<https://www.kpfilms.com/en/kpfilms.com>  
Products / Services: Packaging



**Company Description:** The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide from 61 total locations, including 32 production sites.

**Primary Contact:** Ms. Joan Fowler  
Marketing Communications Manager

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## KPI Solutions

**Address:** 801 W. Markey Rd.  
Belton, MO 64012-1709



**Tel:** 844-574-1010

**Website:** <https://kpisolutions.com/>

**Email:** [patti.satterfield@kpisolutions.com](mailto:patti.satterfield@kpisolutions.com)

**Products / Services:** Consulting Services; Supply Chain; Technology Services; Transportation/Distribution Services

**Company Description:** Providing Data-Driven & Cost-Justified Distribution Solutions. KPI Solutions is an end-to-end warehousing and distribution solutions provider. We partner with our clients to analyze, design, implement and support a full range of customized supply chain solutions that elevate distribution performance, provide competitive advantage, and enable growth.

**Primary Contact:** Ms. Patti Satterfield  
Senior Director, Marketing & Business Development

**Brands:** Opto(TM) Warehouse Execution Software

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## KPS Global

Address: 4201 N. Beach Street  
Fort Worth, TX 76137-3212



Tel: 800-633-3426

Website: [www.kpsglobal.com](http://www.kpsglobal.com)

Products / Services: Equipment; Refrigeration; Store Design

Company Description: KPS Global® is the industry-leading manufacturer of insulated panel systems, a supplier of aftermarket parts and replacement equipment and provider of seamless installation services. Through cutting-edge innovation and an unyielding commitment to customer satisfaction, KPS Global delivers solutions for the supermarket, convenience store, scientific and industrial markets.

Primary Contact: Ms. Ashleigh Martin  
Director of Marketing

## Kruger Products USA

Address: 105 NW 2nd Street  
Suite 205  
Bentonville, AR 72712-4852

Tel: 479-845-0440

Website: [www.krugerproducts.ca](http://www.krugerproducts.ca)

Products / Services: Household Products/Cleaning/Supplies; Private Brands

Primary Contact: Mr. Gordon Goss  
Senior Vice President and GM, US and Mexico Consumer Business

Brands: White Cloud, Cashmere/Spongetowels.

## KSS Retail

Address: 444 W. Third Street  
Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: [www.kssg.com](http://www.kssg.com)  
[www.KSSRetail.com](http://www.KSSRetail.com)

Products / Services: Consulting Services; Merchandising Services; Technology Services; Other

Primary Contact: Mr. Mark Hawtin  
Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

## L&R Distributors

Address: 88 35th Street  
Building 4, 5th Floor, Suite D  
Brooklyn, NY 11232-2214

Tel: 718-272-2100

Website: <https://lrdist.com/>

Products / Services: Health & Beauty Care; Supply Chain; Transportation/Distribution Services

Primary Contact: Renee Bunney  
Executive Administrator to Jim Athey

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## Lavazza North America Inc.

Address: 1301 Wilson Drive  
West Chester, PA 19380-5954



Tel: 215-262-1585

Website: [www.lavazza.us](http://www.lavazza.us)  
[lavazza.com](http://lavazza.com)

Email: [us.info@lavazza.com](mailto:us.info@lavazza.com)

Products / Services: Agricultural; Beverages; Food Products/Snacks; Natural/Organic

Company Description: Before being served, coffee passes through forty pairs of hands in its journey from sowing to an espresso cup. Behind every one of these exchanges, there is a different culture, a face, a story to be told. 40 Hands is a journey to discover the people who have decided to dedicate their lives to their passion for coffee. The coffee journey follows a path that unfolds through generations and latitudes, united by the same values: "Respect, dedication and responsibility, especially towards nature," says Enrique Mancilla Oyos, a Peruvian farmer who has been working with Lavazza for years. His ancestors processed coffee at Nagazú, but at the time there were no roads, so production was limited to the needs of the family.

Primary Contact: Andrea Chiaramello  
Senior Vice President Nord America Retail Sales

Parent Company: Lavazza Group

Brands: Lavazza, Kicking Horse Coffee

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## Leadbetter Foods Inc.

Address: 255 Hughes Rd  
Orillia, ON L3V 7T4  
Canada

Tel: 705-325-9922

Website:

Products / Services: Meat/Poultry

Primary Contact: Ali Mohades  
Financial Controller

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## Leo Burnett USA, Inc.

Address: 35 W. Wacker Drive  
17th Floor  
Chicago, IL 60601-1760



Tel: 312-220-4291

Website: [www.leoburnett.com](http://www.leoburnett.com)

Products / Services: Consulting Services

Company Description: Born in Chicago and with offices across the globe, Leo Burnett was built on a simple belief. That the most creative, most effective and most powerful work has people at its core—their needs, wants, dreams and hopes. It's a belief that can be seen in action in everything we make.

Today, we call this belief HumanKind. And it's helped countless brands become more valuable to the people they serve, all around the world.

Primary Contact: Mr. Douglas J. Buffo  
Director, Senior Vice President Information Resource Center

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## LK Packaging

Address: 6000 Sheila St.  
Commerce, CA 90040-2405

Tel: 800-809-8393

Website: [www.lkpkg.com](http://www.lkpkg.com)

Products / Services: Packaging

Primary Contact: Mr. Matthew Banghart  
VP, Food Packaging

Brands: Ready. Chef. Go! - #ReadyFresh - Red Rock - Fast Take - Wrap-EZE - PreservaWrap

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## Locai Solutions

Address: 2796 South Boston Court  
Denver, CO 80231-7637



Tel: 720-842-7233  
 Website: [www.locaisolutions.com](http://www.locaisolutions.com)  
 Email: [info@locaisolutions.com](mailto:info@locaisolutions.com)  
 Products / Services: Technology Services; Other  
 Parent Company: AutoStore  
 Brands: Locai, CookIt, PowerPick, Endles Aisles

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## Maple Leaf Farms Inc.

Address: 101 E. Church Street  
 P.O. Box 167  
 Leesburg, IN 46538-7701



Tel: 800-348-2812  
 Website: [www.mapleleaffarms.com](http://www.mapleleaffarms.com)  
 Products / Services: Fresh; Natural/Organic; Perishables

Company Description: Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the world.

Primary Contact: Ms. Olivia Tucker Ruddell  
 Director of Marketing

Brands: Whole Duck  
 Roast Half Duck  
 Duck Breast  
 Duck Legs  
 Duck Appetizers

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## Marketing By Design

Address: 500 Cummings Center  
Suite 2500  
Beverly, MA 01915-6232



Tel: 978-969-0105

Website: <https://www.mbdesign.com/>

Products / Services: Advertising/Marketing and Design

Company Description: WE NEVER SLEEP, WITH OFFICES IN EVERY TIME ZONE,  
WE DON'T HAVE TO  
We're proudly independent, and that creates a spirit of togetherness. In the last 10 years we have grown five studios across the U.S. and two more internationally in China and the U.K.

We're a group of originals. Fun-loving, but fiercely driven. Uniquely Qualified to tell your story.

OUR PARTNERS BRING IT ALL TOGETHER

Primary Contact: Ms. Maria Dubuc  
President

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## Marketing Management, Inc.

Address: 4717 Fletcher Avenue  
Fort Worth, TX 76107-6826



Tel: 817-731-4176

Website: [www.mmibrands.com](http://www.mmibrands.com)

Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Consulting Services; Food Safety; Merchandising Services; Packaging; Private Brands

Company Description:	<p>Marketing Management Inc. (MMI) is a sales and marketing company focused on consumer packaged goods with brand owners and manufacturers of brands.</p> <p>Our suite of services is offered through a collection of companies dedicated to specific functions along the lifecycle of consumer packaged goods. Our focus is not only with new and emerging brands wanting to gain initial distribution into the marketplace, but also with brands that have successfully entered the consumer retail space, but need assistance in managing their business.</p> <p>We help clients plan for expansion across all of North America, including Canada and Mexico. We can start early in the lifecycle with initial brand development, sales planning and the communication of your product's unique selling propositions (USPs), which we validate through consumer research. Or we can enter the journey after critical distribution has been achieved and your business needs more attention to take advantage of market place opportunities.</p> <p>Whether you are an emerging brand looking to compete or an existing mid-tier relevant brand wanting to expand... our organization can guide you along the journey of success. MMI is YOUR TRUSTED RESOURCE for SUCCESS.</p>
Primary Contact:	Mr. Tim Hauser Vice President
Brands:	Too many to list

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## Mars Food

Address: 1131 W Blackhawk St  
Chicago, IL 60642-2404



Tel:	479-236-6213
Website:	<a href="http://www.mars.com">www.mars.com</a>
Email:	<a href="mailto:chad.crumby@effem.com">chad.crumby@effem.com</a>
Company Description:	<p>Mars Food is dedicated to providing better food today and a better world tomorrow. We seek to make everyday meals healthier, easier, more affordable and tastier, and to serve more communities responsibly. We employ more than 2,000 Associates and have 11 manufacturing sites. Our 12 leading food brands are available in more than 28 countries, and include a one billion-dollar brand, UNCLE BEN'S®, which is more than 70 years old.</p>



Primary Contact: Mr. Chad Crumby  
Senior Category Team Lead

Parent Company: Mars Wrigley Confectionery

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## Mars Wrigley Confectionery

Address: 800 High Street  
Hackettstown, NJ 07840-1552



Tel: 908-852-1000

Website: [www.wrigley.com](http://www.wrigley.com)  
[www.mars.com](http://www.mars.com)

Products / Services: Beverages; Confectionery; Food Products/Snacks; Natural/Organic; Pet Health & Nutrition

Company Description: Wrigley is a recognized leader in confections with a wide range of product offerings, including gum, mints, and hard and chewy candies. The Company has operations in more than 50 countries and distributes its world-famous brands in more than 180 countries. Wrigley employs approximately 17,000 Associates globally and is part of Mars, Incorporated. Five Wrigley brands — Wrigley's Spearmint®, Juicy Fruit®, Altoids®, Life Savers® and Doublemint® — have heritages stretching back more than a century.

Primary Contact: Mr. Mike Gilroy  
Vice President, Trade Development and Sponsorship

Brands: 3 Musketeers, Amicelli, Aquarian, Balisto, Biscuits, Bounty, Canigou, Castellari, Catsan, Celebrations, Cesar, Chappi, Combos, Cookies&, Crazy Hair, Dove, Ebly, Ethel-M, Exelpet, Fanfare, Flavia, Flyte, Galaxy, Golden Cob, Good-O, Greenies, Kal Kan, Kan Tong

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## Mars, Incorporated

Address: 6885 Elm Street  
McLean, VA 22101-6031

Tel: 703-821-4900

Website:

Parent Company: Mars Wrigley Confectionery

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## Marsh & McLennan, Inc.

Address: 6 PPG Pl.  
Suite 300  
Pittsburgh, PA 15222-5406

Tel: 412-288-8949

Website: [www.mmc.com/](http://www.mmc.com/)

Parent Company: Oliver Wyman Group

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## Mastercard

Address: 4250 N. Fairfax Drive  
Suite 1100  
Arlington, VA 22203-1665



Tel: 703-875-7700

Website: <https://www.mastercardservices.com/en>

Email: [info@mastercardservices.com](mailto:info@mastercardservices.com)

Products / Services: Consulting Services; Financial Services; Technology Services

Company Description: Mastercard Data & Services encompasses Mastercard's offerings beyond the transaction. We offer a suite of services to empower CPGs, grocers and retailers to drive smarter decisions with better outcomes.

Primary Contact: Ms. Haley Jackson  
Director Lead Generation

Brands: Test & Learn (R) (formerly Applied Predictive Technologies)  
SessionM, a Mastercard Company  
Dynamic Yield, a Mastercard Company

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## Mastronardi Produce Limited

Address: 2100 Road 4 East  
Kingsville, ON N9Y 2E5  
Canada



Tel: 519-326-1491

Website: [www.sunsetgrown.com](http://www.sunsetgrown.com)

Email: [events@sunsetgrown.com](mailto:events@sunsetgrown.com)

Products / Services: Fresh; Produce

Primary Contact: Mr. Paul Mastronardi  
President and CEO

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## McCall Farms, Inc.

Address: 6615 S. Irby Street  
Effingham, SC 29541-3577

Tel: 843-662-2223

Website: [www.mccallfarms.com](http://www.mccallfarms.com)

Products / Services: Nonfoods

Primary Contact: Mr. Woodrow Swink  
Co-President

Brands: Margaret Holmes, Glory Foods, Bruce's Yams, Peanut Patch, Allens, Popeye, Veg-all, Princella

## McCormick & Company, Inc.

Address: 24 Schilling Road  
Suite One  
Hunt Valley, MD 21031



Tel: 410-527-6000

Website: [www.mccormick.com](http://www.mccormick.com)

Products / Services: Food Products/Snacks

Company Description: McCormick is the global leader in the manufacturing, marketing and distribution of spices, seasonings and flavors to the entire food industry.

Primary Contact: Ms. Colleen Johnson  
Vice President Trade Marketing & Sales Operations

Brands: Bag 'n Season, Gourmet Collection, Grill Mates, Old Bay, Zatarain's, Thai Kitchen, Simply Asia, Lawry's, Mojave, Billy Bee

## McKinsey & Company

Address: 300 E. Randolph Street  
Suite 3100  
Chicago, IL 60601-5075



Tel: 312-551-3500

Website: [www.mckinsey.com](http://www.mckinsey.com)

Products / Services: Consulting Services

Company Description: We are a global management consulting firm that serves a broad mix of private, public and social sector institutions. We help our clients make significant and lasting improvements to their performance and realize their most important goals. With nearly a century of experience, we've built a firm uniquely equipped to this task.

Primary Contact: Mr Eric Marohn  
Retail Expert

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## Mercatus

Address: 200 Wellington Street W  
Suite 310  
Toronto, ON M5V3C7  
Canada



Tel: 416-603-3406

Website: [www.mercatus.com](http://www.mercatus.com)

Email: [solutions@mercatus.com](mailto:solutions@mercatus.com)

Products / Services: Consulting Services; Technology Services

Company Description: Mercatus helps leading grocers get back in charge of their eCommerce experience, empowering them to deliver exceptional retailer-branded, end-to-end online shopping, from store to door. Our expansive network of more than 60 integration partners allows grocers to work with their partners of choice, on their terms. Together, we enable clients to create authentic digital shopping experiences with solutions to drive shopper engagement, grow share of wallet and achieve profitability, while quickly adapting to changes in consumer behavior.

Primary Contact: Ms. Emi Takeda  
Director, Marketing and Brand

Brands: Integrated Commerce

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## Merchant Cost Consulting

Address: 754 E Broadway  
Unit C  
Boston, MA 02127-5738



Tel: 833-622-7283

Website: <https://merchantcostconsulting.com/>

Products / Services: Consulting Services; Financial Services; Payments

Company Description: Merchant Cost Consulting was founded with the purpose of helping businesses navigate the credit card processing industry. Merchant service fees can be difficult to understand and one of the biggest expenses for business owners to incur. Merchant service providers tend to have numerous hidden fees and surcharges, along with large monthly fees that are meant to be purposely deceitful. MCC was established to become a part of our client's team to handle their merchant service fees to ensure they are always paying a fair and honest price.

Primary Contact: Patrick MacLellan  
Director of Business Development

Brands: Merchant Cost Consulting

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## Microsoft Corporation

Address: One Microsoft Way  
Redmond, WA 98052-8300

Tel: 425-882-8080

Website: [www.microsoft.com/business](http://www.microsoft.com/business)  
[www.microsoft.com](http://www.microsoft.com)

Email: [tomli@microsoft.com](mailto:tomli@microsoft.com)

Products / Services: Technology Services

Primary Contact: Anka Jedry  
Retail and Consumer Goods Industry Marketing

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## Mizuho Bank, Ltd.

Address: 1251 Avenue of Americas  
New York, NY 10020

Tel: 212-282-4605

Website: <https://www.mizuhobank.com/index.html>

Email: [john.yang@mizuhocbus.com](mailto:john.yang@mizuhocbus.com)

Products / Services: Research

Primary Contact: Ms. Masayo Sonoda  
Industry Research Analyst

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## Molson Coors Beverage Company

Address: 250 S. Wacker Drive  
Suite 800  
Chicago, IL 60606-5888

Tel: 312-496-2000

Website: <https://www.molsoncoors.com/>

Products / Services: Beverages



**Company Description:** The Molson Coors Beverage Company is a multinational brewing company, formed in 2005 by the merger of Molson of Canada, and Coors of the United States. It is the world's seventh largest brewer by volume

While the company is incorporated in the United States, it is traded on stock exchanges in both the United States and Canada, and control is equally shared between the Molson and Coors families. The company is headquartered at 1801 California Street, a 1,372,179-square-foot (127,479.6 m<sup>2</sup>), 53-story building formerly known as the Transamerica Tower in Denver. It occupies 67,000-square-foot (6,200 m<sup>2</sup>) of space located on the 45th, 46th and part of the 47th floors of the structure.[7][8]

Molson Coors expanded significantly after the merger of Anheuser-Busch InBev and SABMiller in October 2016. This was achieved because during the plans for the merger, SABMiller had agreed to divest itself of the Miller brands by selling its stake in MillerCoors to Molson Coors.[9]

**Primary Contact:** Mr. Christopher Risk  
Director, Customer Solutions, Large Format

**Brands:** Coors Light, Miller Lite, Keystone Light, Miller High Life, Miller 64, Blue Moon, Killian's Irish Red, Leinenkugel's, Peroni Nastro Azzurro, Pilsner Urquell, Grolsch, Henry Weinhard's, Coors Banquet, Miller Genuine Draft, Foster's, Miller Chill, Molson, S

## Motorola Solutions, Inc.

**Address:** One Motorola Plaza  
Holtsville, NY 11742-1300

**Tel:** 631-738-2400

**Website:** [www.motorolasolutions.com](http://www.motorolasolutions.com)

**Products / Services:** Consulting Services; Equipment; Point-of-Sale Equipment; Supply Chain; Technology Services; Other

**Primary Contact:** Janique Liceaga  
Marketing Lead

**Parent Company:** Zebra Technologies

**Brands:** Motorola, Motorola Solutions, Symbol Technologies, Psion.

## Mountaire Farms, Inc.

**Address:** Route 24 East  
Millsboro, DE 19966

**Tel:** 302-436-8241

**Website:** [www.mountaire.com](http://www.mountaire.com)

**Email:** [bkrushinskie@mountaire.com](mailto:bkrushinskie@mountaire.com)

**Products / Services:** Natural/Organic; Perishables

**Primary Contact:** Mr. Bruce Mooney  
Vice President, Retail Sales

Brands: Mountaire, Private Label

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## Movista, Inc.

Address: 406 SE 5th St.  
Suite 12  
Bentonville, AR 72712-6138



Tel: 888-686-6245

Website: [www.movista.com](http://www.movista.com)  
<https://www.linkedin.com/company/movista/>

Email: [shelby@movista.com](mailto:shelby@movista.com)

Products / Services: Technology Services

Company Description: Movista is a leading enterprise grade SaaS provider for Retail Execution and Monitoring. Our solution empowers store and field teams to efficiently orchestrate in-store work, reliably improve on-shelf availability, and much more.

Primary Contact: Bharat Vijayaraghavan  
VP, Marketing

Brands: Movista, Natural Insight

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## MPS Enterprises, LLC

Address: 100 Challenger Road  
Suite 301  
Ridgefield Park, NJ 07660-2121

Tel: 201-866-1300

Website: [www.mpsentllc.com](http://www.mpsentllc.com)

Products / Services: Bakery; Beverages; Dairy; Deli; Fresh; Frozen; Meat/Poultry; Seafood

Primary Contact: Mr. Gordon Bennett  
Chief Executive Officer

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## MSA Safety

Address: 1000 Cranberry Woods Drive  
Cranberry Township, PA  
16066-5207



Tel: 724-334-5000

Website: <https://us.msasafety.com>  
[www.mybacharach.com](http://www.mybacharach.com)

Products / Services: Construction; Energy Management; Equipment; Food Safety; Refrigeration; Store Design; Technology Services; Other

**Company Description:** Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices.

**Primary Contact:** Mr Henry Fonzi III  
Global HVAC-R Gas Detection Product Group Manager

**Brands:** Bacharach  
MSA  
FieldServer  
Parasense  
Neutronics

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## **Murphy Brown, LLC**

**Address:** 200 Commerce Street  
Smithfield, VA 23430-1204

**Tel:** 757-365-3000

**Website:** [www.smithfieldfoods.com](http://www.smithfieldfoods.com)

**Parent Company:** Smithfield Foods Inc.

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## **Musco Family Olive Co.**

**Address:** 17950 Via Nicolo  
Tracy, CA 95377-9767

**Tel:** 209-836-4600

**Website:** [www.olives.com](http://www.olives.com)

**Email:** [sales@olives.com](mailto:sales@olives.com)

**Products / Services:** Food Products/Snacks

**Primary Contact:** Mr. Felix Musco  
Chief Executive Officer

**Brands:** Pearls and Early California

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## **Muscolino Inventory**

**Address:** 4150 Grange Hall Road  
Holly, MI 48442-1112

**Tel:** 888-303-8482



Website:

Parent Company: PICS Inventory

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## Nalco Company

Address: 1601 W. Diehl Road  
Naperville, IL 60563-1198

Tel: 630-305-1000

Website: [www.nalco.com](http://www.nalco.com)

Parent Company: Ecolab, Inc.

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## National Mango Board

Address: 3391 Maguire Blvd  
#129  
Orlando, FL 32803-3720



Tel: 407-629-7318

Website: <https://www.mango.org/>

Products / Services: Other

Brands: Mango Category

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## National Pork Board

Address: 1776 NW 114th Street  
Clive, IA 50325-7073

Tel: 515-223-2600

Website: [www.porkbeinspired.com](http://www.porkbeinspired.com)  
[pork.org](http://pork.org)

Products / Services: Association; Natural/Organic; Perishables; Supply Chain

Primary Contact: Kiersten Hafer  
Vice President, Strategy & Domestic Market Development

Brands: Real Pork, US Pork, Pork Checkoff, We Care

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## National Refrigerants, Inc.

Address: 11401 Roosevelt Boulevard  
Philadelphia, PA 19154-2102

Tel: 215-698-6620

Website: [www.refrigerants.com](http://www.refrigerants.com)

Products / Services: Energy Management; Maintenance; Refrigeration

Primary Contact: Mr. John Reilly III  
Executive Vice President

Brands: National Refrigerants.

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## Natural Insight

Address:

Tel:

Website: <https://www.naturalinsight.com/>

Parent Company: Movista, Inc.

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## Nature's Way

Address: 825 Challenger Drive  
Green Bay, WI 54311-8328



Tel: 920-469-1313

Website:

Products / Services: Health & Beauty Care; Natural/Organic; Supplements

Primary Contact: Ms. Laura Chamberlain  
Chief Commercial Officer

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## Navajo Manufacturing Company Incorporated

Address: 5330 Fox Street  
Denver, CO 80216-1630

Tel: 303-996-7637

Website:

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu  
CEO

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## New Zealand Trade + Enterprise

Address: 295 Madison Ave, Flr 41  
New York, NY 10017-6339

Tel: 646-378-4804

Website: [www.nzte.govt.nz](http://www.nzte.govt.nz)  
[newzealand.com/business](http://newzealand.com/business)

Products / Services: Agricultural; Association; Bakery; Beverages; Confectionery; Dairy; Deli; Floral; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Natural/Organic; Pet Health & Nutrition; Private Brands; Produce; Seafood; Spices; Supplements

Primary Contact: Brona Cosgrave  
F+B Business Growth Advisor

Brands: New Zealand Trade and Enterprise (NZTE) is the government sponsored agency charged with helping New Zealand Food + Beverage companies grow internationally. We can connect retailers and foodservice operators to a vast array of natural, sustainably produced

## Newell Brands

Address: 6655 Peachtree Dunwoody Road  
Atlanta, GA 30328-1606



Tel: 770-407-3800

Website: [www.newellrubbermaid.com](http://www.newellrubbermaid.com)

Products / Services: Baby Care; Nonfoods; Household Products/Cleaning/Supplies; Packaging

Company Description: Newell Rubbermaid is a \$6.4 billion global manufacturer and marketer of consumer and commercial products with a powerful brand family including Sharpie®, Paper Mate®, EXPO®, DYMO®, Waterman®, IRWIN®, LENOX®, Bernzomatic®, Rubbermaid®, Graco®, Calphalon® and Goody®. Our products are backed by an obsession with customer service excellence and innovative new product development. We are headquartered in Atlanta, Ga., and have approximately 30,000 employees worldwide.

Primary Contact: Wayne Rodriguez  
Sr. Manager/Consultant

Brands: Rubbermaid®, Paper Mate®, Sharpie®, Dymo®, EXPO®, Parker®, Elmer's®, Coleman®, Marmot®, Oster®, Sunbeam®, FoodSaver®, Mr. Coffee®, Graco®, Baby Jogger®, NUK®, Calphalon®, Contigo®, First Alert®, Mapa®, Spontex® and Yankee Candle®

## Newly Weds Foods Inc.

Address: 2501 N. Keeler Avenue  
Chicago, IL 60639-2131



Tel: 773-489-7000

Website: [www.newlywedsfoods.com](http://www.newlywedsfoods.com)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Private Brands; Other

Company Description: At Newly Weds Foods we know you have a choice when selecting a food ingredient supplier. That is why we've incorporated some very important resources into our business specifically to better serve you, the customer. Consider the following in choosing a food ingredient manufacturer that can best service your needs.

With so many manufacturing facilities (16 in North America) under the Newly Weds Foods umbrella, we are always in close proximity to our customers. This business approach provides us and you with advantages in everything from communication to product development to transportation. Our industry leading commitment to a three day turn around on repeat orders is made possible by this number of locations, as well as our investment in capacity to stay ahead of customer volume demands.

Newly Weds Foods expands coverage as our customer base and their needs grow. We are currently supporting their business in over 80 countries and will continue to deliver the level of support they expect wherever their business takes them.

Primary Contact: Mr. Tom Downs  
Senior Director, Global Marketing

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## Nielsen Catalina Solutions

Address: 500 Fifth Avenue  
56th Floor  
New York, NY 10110-5699

Tel:

Website: [www.ncsolutions.com](http://www.ncsolutions.com)

Parent Company: NielsenIQ

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## NielsenIQ

Address: 200 W. Jackson Blvd.  
Chicago, IL 60606-6910



Tel: 856-321-2511

Website: <https://nielseniq.com>  
<https://nielseniq.com/global/en/>

Email: [meg.major@nielseniq.com](mailto:meg.major@nielseniq.com)

Products / Services: Consulting Services; Research; Technology Services

Company Description: NielsenIQ (NIQ) is the world's leading consumer intelligence company, delivering the most complete understanding of consumer buying behavior and revealing new pathways to growth. In 2023, NIQ combined with GfK, bringing together the two industry leaders with unparalleled global reach. With a holistic retail read and the most comprehensive consumer insights—delivered with advanced analytics through state-of-the-art platforms—NIQ delivers The Full View.

NIQ is an Advent International portfolio company with operations in 100+ markets, covering more than 90% of the world's population.

Primary Contact: Ms. Meg Major  
 Director of Industry Relations

Brands: NielsenIQ  
 GfK  
 Byzzar  
 BASES

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## Niman Ranch

Address: 1765 W 121st Ave  
 Suite 400  
 Westminster, CO 80234-2332

Tel: 303-828-6975

Website: [www.nimanranch.com](http://www.nimanranch.com)

Email: [info@nimanranch.com](mailto:info@nimanranch.com)

Parent Company: Perdue

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## NIPPONSHOKKEN U.S.A

Address: 2970 Ramco St.,  
 West Sacramento, CA  
 95691-5841

Tel: 916-317-1621

Website:

Products / Services: Other

Primary Contact: Yasuyuki Oyama  
 General Manager

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## Northeast Food Marketing

Address: 30 Myano Lane  
Suite 30  
Stamford, CT 06902-4532

Tel: 203-989-4953

Website: <https://www.northeastfoodmarketing.com/>

Products / Services: Brokers

Company Description: Northeast Food Marketing is a full service food broker. Founded in 1990, Northeast Food Marketing has become the Undisputed Perishable Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the "Big 6" perishable departments: Meat, Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

Primary Contact: Ms Margie Sperandeo  
Financial Manager

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## Numerator

Address: 24 E Washington St.  
Suite 1200  
Chicago, IL 60602-1757

Tel: 312-585-3927

Website: <https://www.numerator.com/>

Email: [hello@numerator.com](mailto:hello@numerator.com)

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

Company Description: Numerator is a data and tech company bringing speed and scale to market research. Numerator blends first-party data from over 1 million US households with advanced technology to provide unparalleled 360-degree consumer understanding for the market research industry that has been slow to change. Headquartered in Chicago, IL, Numerator has more than 2,500 employees worldwide. The majority of Fortune 100 companies are Numerator clients.

Primary Contact: Ms. Emily Hill  
Chief Marketing Officer

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## Ocean Strategies, Inc.

Address: 1122 E. Pike Street, #761  
Seattle, WA 98122-3916

Tel: 253-219-2532

Website: [www.oceanstrat.com](http://www.oceanstrat.com)  
<https://www.linkedin.com/company/ocean-strategies-inc>

Products / Services: Consulting Services; Fresh; Frozen; Natural/Organic; Perishables; Research; Seafood; Supply Chain

**Company Description:** Ocean Strategies is a versatile public affairs firm specializing in fisheries, seafood and maritime industries. We offer a variety of services to address today's complex ocean issues, working closely with maritime industries, non-profit partners, and every sector of the seafood supply chain — from harvesters and engine manufacturers to processors and grocers.

**Primary Contact:** Mr. Brett Veerhusen  
Principal

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## Officine Mario Dorin

**Address:** Via Aretina 388 -50061  
Compiobbi, Fiesole - Firenze,  
Toscana  
Italy

**Tel:** +39-055-623211

**Website:** [www.dorin.com](http://www.dorin.com)

**Products / Services:** Energy Management; Equipment; Refrigeration

**Parent Company:** Dorin USA LLC

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## OK Foods, Inc.

**Address:** 4601 N. Sixth Street  
Fort Smith, AR 72904-2208

**Tel:** 479-783-4186

**Website:** [www.okfoods.com](http://www.okfoods.com)

**Products / Services:** Perishables

**Primary Contact:** Mr. Brian Caravella  
Director, Retail Sales

**Brands:** Tenderbird, Spring River Farms, Ba Gawkers

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## Oliver Wyman Group

**Address:** 1166 Avenue of the Americas  
New York, NY 10036-2708

**Tel:** 212-345-8000

**Website:** [www.oliverwyman.com](http://www.oliverwyman.com)

**Products / Services:** Consulting Services

**Primary Contact:** Mr. Mike Matheis  
Senior Partner

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## Onja Uone LLC

Address: 614 W 1360 N  
Tooele, UT 84074-2456



Tel: 801-696-6850

Website: [www.Elgonnuts.com](http://www.Elgonnuts.com)

Email: [jgsitati@onjauone.co.ke](mailto:jgsitati@onjauone.co.ke)

Company Description: Unlike large manufacturers, we are a collection of local, family-owned orchards in the small village of Lukhuna. By combining our decades of experience, resources and love for the land, we are lifting the lives of our people while cultivating the most delicious macadamia nut that this world has to offer.

Primary Contact: Mr Joseph W. Sitati  
Director

## OpSense, Inc

Address: 10200 Forest Green Blvd  
Suite 112  
Louisville, KY 40223-5167



Tel: 844-757-7578

Website: [opsense.com](http://opsense.com)

Email: [info@opsense.com](mailto:info@opsense.com)

Products / Services: Food Safety; Maintenance; Refrigeration; Store Design; Supply Chain; Technology Services; Other

Company Description: OpSense provides simple, effective, and affordable refrigeration monitoring. The OpSense platform delivers significant savings in perishable inventory, labor cost, compliance, energy, and equipment maintenance. Operators can maximize productivity across operations, facilities, equipment, and workforce management and achieve ROI within months. Our customers save thousands per store annually.

Primary Contact: Robert Luftglass  
Chief Revenue Officer

Parent Company: Mission Data, LLC

Brands: OpSense Platform; OpSense Task Checklist

## OSMG Cincinnati, LLC.



Address: 9922 Windish Road  
West Chester, OH 45069

Tel: 513-463-0430 ext.1202

Website: <https://www.onshelfmarketing.com>

Email: [ChristianBunse@onshelfmarketing.com](mailto:ChristianBunse@onshelfmarketing.com)

Primary Contact: Christian Bunse  
Executive Vice President

Parent Company: SellEthics Marketing Group, Inc.

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## Pairwise Plants LLC

Address: 807 East Main Street, Suite 4-100  
Durham, NC 27701-4080

Tel: 919-321-0820

Website: [www.pairwise.com](http://www.pairwise.com)  
<https://twitter.com/pairwisepl>  
<https://www.linkedin.com/company/pairwise-plants/>

Products / Services: Agricultural; Biotechnology; Perishables

Primary Contact: Heather Barefoot  
Associate Director, Marketing and Communications

Brands: Conscious Foods  
Pairwise

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## Panasonic Corporation

Address: 1-15 Matsuo Cho  
Kadoma, Osaka  
Japan

Tel:

Website: [www.panasonic.com/](http://www.panasonic.com/)

Parent Company: Hussmann Corporation

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## Parasense, Inc.

Address: 10 Ferry Street, Unit 438  
Concord, NH 03301-5052

Tel: 603-230-9511

Website: [www.parasense.com](http://www.parasense.com)

Email: [parasense@aol.com](mailto:parasense@aol.com)

Primary Contact: Ms. Michelle D. Collier  
Chief Operating Officer

Parent Company: MSA Safety

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## Parker Hannifin Corp.

Address: 6035 Parkland Boulevard  
Cleveland, OH 44124-4186

Tel: 770-432-1593

Website: [www.parker.com](http://www.parker.com)

Parent Company: Sporlan Division of Parker Hannifin

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## Paul Piazza & Son, Inc.

Address: 1552 St. Louis Street  
New Orleans, LA 70112-3254

Tel: 800-969-6011

Website: [www.paulpiazza.com](http://www.paulpiazza.com)

Products / Services: Consulting Services; Perishables; Private Brands; Supply Chain

Company Description: Paul Piazza and Son, Inc. is headquartered in New Orleans, Louisiana. Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is our only business. We are one of the largest processors in the Domestic industry and have the capacity to offer over 25 million pounds of Gulf Domestic Shrimp from our two state-of-the-art USDC and SQF processing plants located on the Gulf Coast. Our customer base includes national food service distributors, retail chains and foodservice chains in the United States and Canada. Our success is due to our consistent high quality products, our ability to supply our customers on a year-round basis and our innovative market support strategy.

Primary Contact: Mr. Andy Neely  
Vice President, Sales and Marketing

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## Pensa Systems

Address: 4704 East Cesar Chavez Street  
Building B, Suite 6  
Austin, TX 78702-5159



Tel: 773-844-5654

Website: <https://www.pensasystems.com/>

Email: [info@pensasystems.com](mailto:info@pensasystems.com)

Products / Services: Merchandising Services; Supply Chain; Technology Services

**Company Description:** Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

**Primary Contact:** Mr. Tim Whiting  
Vice President, Marketing

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## Perdue

**Address:** 31149 Old Ocean City Road  
Salisbury, MD 21804-1806



**Tel:** 410-251-8739

**Website:** [www.perdue.com](http://www.perdue.com)

**Products / Services:** Agricultural; Food Products/Snacks; Food Safety; Fresh; Meat/Poultry; Natural/Organic; Packaging; Perishables; Unsaleables

**Primary Contact:** Mr. Todd W. Tillemans  
Chief Commercial Officer

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## Perdue Foods

**Address:** 31149 Old Ocean City Road  
Salisbury, MD 21804-1806

**Tel:** 410-341-2472

**Website:** [www.perdue.com](http://www.perdue.com)

**Products / Services:** Fresh; Meat/Poultry

**Primary Contact:** Mr. Charles Schaffernoth  
Vice President, Supermarket and Deli Sales

**Parent Company:** Perdue

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## Perdue Premium Meat Company

**Address:** 4241 US Highway 75 Avenue  
Sioux Center, IA 51250-7525

**Tel:**

Website:

Parent Company: Perdue

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## Phillips Foods, Inc.

Address: 3761 Commerce Drive  
Suite 413  
Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: [www.phillipsfoods.com](http://www.phillipsfoods.com)

Products / Services: Food Products/Snacks

Company Description: Phillips Foods, Inc. produces blue swimming crab meat and seafood products. As a leading manufacturer of blue swimming crab, Phillips spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication to culinary excellence for its customers and consumers.

Primary Contact: Mr. John Knorr  
Senior Vice President

Brands: Phillips  
Asian Rhythms  
Coastal Cuisine

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## Phoenix Energy Technologies

Address: 111 Pacifica  
Suite 160  
Irvine, CA 92618-7424

Tel: 877-340-8855

Website: [www.phoenixet.com](http://www.phoenixet.com)

Email: [info@phoenixet.com](mailto:info@phoenixet.com)

Products / Services: Energy Management

Primary Contact: Miss Amber Landeen  
Associate

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## Phononic, Inc.

Address: 801 Capitola Drive  
Suite 7  
Durham, NC 27713-4384



Tel: 919-908-6300

Website: <https://phononic.com/>  
[www.linkedin.com/company/phononic](https://www.linkedin.com/company/phononic)  
[https://twitter.com/phononic\\_inc](https://twitter.com/phononic_inc)

Products / Services: Construction; Food Products/Snacks; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Supply Chain; Technology Services

Company Description: Phononic is reimagining cooling and heating in ways never thought possible. Its breakthrough technology is transforming industries and creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.

Primary Contact: Christopher Beadon  
Marketing and Communications Director

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## PICO

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website:

Parent Company: PICS Inventory

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## PICS Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: [www.picsinv.com](http://www.picsinv.com)

Products / Services: Other

Company Description: At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading standards for the collection of your inventory data.

PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best... taking care of your customers.

Primary Contact: Mr. John Phyle  
Vice President, Sales

Brands: Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

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### **Pilgrim Capital Partners, LLC**

Address: 163 Oldfield Road  
Fairfield, CT 06824-6687

Tel: 203-292-6616

Website: [www.pilgrimcap.com](http://www.pilgrimcap.com)

Primary Contact: Mr. Christopher D. Wright  
Partner

Parent Company: Heat Seal, LLC

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### **Pine Manor/Miller Poultry**

Address: 9622 W CR 350N  
P.O. Box 239  
Orland, IN 46776-0239

Tel: 260-829-6650 ext.573

Website: [www.millerpoultry.com](http://www.millerpoultry.com)

Email: [sallyd@millerpoultry.com](mailto:sallyd@millerpoultry.com)

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Galen D. Miller  
Owner and President

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### **Pioneer-Horizon**

Address: 9815J Sam Furr Road  
#308  
Huntersville, NC 28078-8219

Tel: 704-560-6443

Website:

Products / Services: Brokers

Primary Contact: Mr. Rodney Rodman  
Account Manager

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### **Planalytics, Inc.**

Address: 920 Cassatt Road  
Suite 300  
Berwyn, PA 19312-1178

Tel: 610-640-9485

Website: [www.planalytics.com](http://www.planalytics.com)  
[www.twitter.com/planalytics](https://www.twitter.com/planalytics)  
[www.linkedin.com/company/planalytics/](https://www.linkedin.com/company/planalytics/)

Products / Services: Technology Services; Other

Primary Contact: Mr. David Frieberg  
Vice President of Marketing

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## Plant Based Foods Association

Address: 4 Embarcadero Center  
San Francisco, CA 94111



Tel: 415-236-5048

Website: [www.plantbasedfoods.org](http://www.plantbasedfoods.org)  
<https://www.plantbasedfoods.org/>

Email: [Michele@plantbasedfoods.org](mailto:Michele@plantbasedfoods.org)

Products / Services: Agricultural; Association; Food Products/Snacks; Food Safety; Fresh; Frozen; Natural/Organic; Perishables

Company Description: Inspired by the need for a collective voice of the plant-based foods industry and representation in government, The Plant Based Foods Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michele Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with 23 member companies in March of 2016.

The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential growth and vision of the plant-based foods industry, and this created the foundation for PBFA's post-launch accomplishments and current successes.

Primary Contact: Mrs. Julie Emmett  
Vice President of Marketplace Development

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## Potatoes USA

Address: 3675 Wynkoop Street  
Denver, CO 80216-3647



Tel: 303-369-7783

Website: [PotatoGoodness.com](http://PotatoGoodness.com)

Products / Services: Agricultural; Natural/Organic; Perishables; Supply Chain

Company Description: Potatoes USA is the commodity board for the over 2,000 U.S. potato growers and importers.

Primary Contact: Ms Kayla Vogel  
Global Marketing Manager - Retail

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## Precima

Address: 351 King Street East  
Suite 200  
Toronto, ON M5A 0L6  
Canada

Tel: 301-652-0694

Website: [www.precima.com](http://www.precima.com)

Email: [info@precima.com](mailto:info@precima.com)

Products / Services: Consulting Services

Primary Contact: Mr. Brian Ross  
President

Parent Company: NielsenIQ

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## PRGX Global, Inc.

Address: 600 Galleria Parkway  
Suite 100  
Atlanta, GA 30339-5991

Tel: 770-779-3900

Website: [www.prgx.com](http://www.prgx.com)

Products / Services: Consulting Services; Financial Services

Primary Contact: Mr. Jonathan Boston  
Chief Revenue Officer

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## Pristine ai

Address: 400 West Cummings Park  
Suite 6475  
Woburn, MA 01801-7239

Tel: 781-608-1163

Website: [www.pristineai.com](http://www.pristineai.com)  
[www.pristineai.com](http://www.pristineai.com)

Email: [prasanna.mainkar@pristineai.com](mailto:prasanna.mainkar@pristineai.com)

Products / Services: Merchandising Services; Research; Supply Chain; Technology Services; Other

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Company Description:	<p>Pristine offers an action plan using its integrated solution platform for making recommendations across all merchandising areas – Everyday Pricing, Mass Promotions, Markdown or Clearance, Personalized offers, Assortment, Supplier Collaboration and provides Total Business Forecasts for Sales, Gross/Net Margins and Units. Pristine is the only company that takes an integrated, holistic approach to all pricing investments as siloed actions do not provide a complete picture or the returns on investments.</p> <p>Our integrated solution is designed to not only maximize pricing and promotion decisions, but to more broadly help retailers set a more powerful, differentiated value equation to attract more customers and to grow engagement of current customers. In short, Pristine is in the business of bringing customers to you.</p> <p>Pristine has launched AI Accelerator, called Kai, that is truly revolutionary. It answers business questions, send alerts, offers options and action plan to empower decision makers. Retailers will agree that business analysts, managers spend hours and days to create business review plan for a category, division or get answers to business questions that require immediate answers, options etc... Pristine's Kai is an answer for all merchandising, category management to finance and store ops.</p>
Primary Contact:	Mr. Prasanna Mainkar Vice President, Sales
Brands:	Presto solution for Pricing, Promotion, Assortment, Placement, and Personalized Offers. AI Accelerator - Kai for Merchandising, Category Management, Store Ops and Finance

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## Pristine Retail

Address:	101 Cambridge Street Suite 370 Burlington, MA 01803-3768
Tel:	781-365-0473
Website:	
Parent Company:	Pristine ai

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## Pristine Retail Solutions Private Limited

Address:	1012 Corporate Avenue Mumbai India
Tel:	91-22-26861039
Website:	
Email:	<a href="mailto:nilesh.waradkar@pristineretailindia.com">nilesh.waradkar@pristineretailindia.com</a>
Primary Contact:	Mr. Nilesh Waradkar Lead Business Modeler
Parent Company:	Pristine ai

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## The Procter & Gamble Distributing Company LLC

Address: One Procter & Gamble Plaza  
Cincinnati, OH 45202-3315



Tel: 513-983-1100

Website: [www.pg.com](http://www.pg.com)

Products / Services: Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Pharmaceuticals; Other

Company Description: Two billion times a day, P&G brands touch the lives of people around the world. Some of the nearly 300 P&G brands consumers know and use with confidence in over 160 countries around the world include: Pampers®, Tide®, Ariel®, Always®, Whisper®, Pantene®, Bounty®, Pringles®, Folgers®, Charmin®, Downy®, Lenor®, Iams®, Crest®, Actonel®, Olay® and Clairol Nice 'n Easy®. The P&G community consists of nearly 102,000 employees working in almost 80 countries worldwide.

Primary Contact: Mr. Jorge E. Amadeo  
Senior Vice President, Sales - U.S. Regional and Corporate Customers

Brands: Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty, Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn, Didronel

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## Procurant

Address: 180 Westridge Drive  
Suite 100  
Watsonville, CA 95076-6683



**PROCURANT**

Tel: 669-221-1026

Website: [www.procurant.com](http://www.procurant.com)

Email: [info@procurant.com](mailto:info@procurant.com)

Products / Services: Fresh; Produce; Supply Chain; Technology Services

Company Description: Procurant is transforming the global food supply chain with technology to reduce waste, increase visibility, improve food safety and digitize business from production to consumption. The company was founded by industry veterans with decades of experience delivering solutions to growers, shippers, distributors, retailers and food service operators. Procurant is backed by GLP Properties (glprop.com) a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies.

Primary Contact: Mr. Kevin Brooks  
Chief Revenue Officer

Brands: Procurant One, Procurant Trace, Procurant Inspect, Procurant Food Safety

## Prodx

Address: 646 South MacArthur Street  
Tacoma, WA 98465-1820



Tel: 253-514-2374

Website: [www.prodx.com](http://www.prodx.com)

Products / Services: Technology Services

Company Description: Prodx helps leading Grocers and CPGs enable highly relevant and personalized experiences for grocery eCommerce. We do this through our proprietary approach of building highly standardized product data that covers each and every attribute that matters to customers across our the entire product catalog, including Private Brands.

Our foundational set of product data sits at the core of our 70+ interconnected services, which can be organized in to three distinct sets of capabilities:

- Experiences: Our 20+ Experience APIs can power relevant and personalized experiences like Search, Recommendations, Substitutions, and more.
- Digital Merchandising: Easy to use web based tools to further control, A/B test, and launch experiences tailored to your individual business priorities, like prioritizing Private Brands.
- Retail Media: Our unique offering utilizes the same product data to ensure on-site advertising never comes at the expense of customer experience. We're helping brands more efficiently spend their investment through our unique Pay per Conversion model, with an average ROAS of 9+ across all active brands to date.

Primary Contact: Zach Bello  
Head of Partnerships

## PromoWorks

Address: 10205 Bayart Way  
Huntersville, NC 28078-6463

Tel: 714-310-4373

Website: [www.promoworks.com](http://www.promoworks.com)

Parent Company: CROSSMARK

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## Purcell International

Address: 800 Ellinwood Way  
Pleasant Hill, CA 94523-4703



Tel: 925-933-6100

Website: [www.purcell-intl.com](http://www.purcell-intl.com)

Email: [prcl@purcell-intl.com](mailto:prcl@purcell-intl.com)

Products / Services: Beverages; Deli; Food Products/Snacks; Food Safety; Meat/Poultry; Packaging; Pet Health & Nutrition; Private Brands; Seafood; Supply Chain; Transportation/Distribution Services

Company Description: Purcell International handles all purchasing, sales, quality control, accounting, warehousing and transport from the main office in California. We have an excellent staff with many years of experience. We have contract rates with ocean carriers, truckers and warehouses.

Primary Contact: Mr. William E. Purcell  
President

Brands: Island Sun  
Select Fare  
Sea Fare  
Miller's Select

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## Pure Flavor

Address: 459 Highway 77  
PO Box 607  
Leamington, Ontario N8H 3X4  
Canada

Tel: 519-326-8444

Website: <https://www.pure-flavor.com/>

Products / Services: Agricultural

Company Description: Pure Flavor® is committed to supporting healthier lifestyles by providing greenhouse-grown vegetables that meet our exceptional quality standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our sustainable growth.

Primary Contact: Chris Veillon  
Chief Marketing Officer

Brands: Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites,  
RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna,  
Craft House Collection

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## **Quri, Inc.**

Address: 475 Brannan  
San Francisco, CA 94107-5418



Tel: 805-598-0887

Website: [www.quri.com](http://www.quri.com)

Email: [info@quri.com](mailto:info@quri.com)

Products / Services: Consulting Services; Merchandising Services; Research; Technology Services

Primary Contact: Mr. David Gottlieb  
President & COO

Parent Company: Trax Retail

Brands: Easyshift, Quri

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## **R Squared Solutions; a division of Advantage Solutions**

Address: 18100 Von Karman Avenue  
Suite 1000  
Irvine, CA 92612-7196

Tel: 972-740-7872

Website: [www.advantagesolutions.net](http://www.advantagesolutions.net)

Parent Company: Advantage Solutions

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## **Reach Marketing**

Address: 1334 Parkview Ve. - Ste. 310  
Manhattan Beach, CA 90266

Tel: 310-546-9510

Website:

Parent Company: Boston Consulting Group

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## **Real Time Intel**

Address: 4214 Jame drive  
lowr burrell, PA 15068-9778

Tel: 412-877-1804

Website: [www.rtintel.com](http://www.rtintel.com)

Email: [dkowalkowski@rtintel.com](mailto:dkowalkowski@rtintel.com)

Products / Services: Technology Services

Primary Contact: danielle kowalkowski  
COO

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## **Reciprocal Advisory Ventures LLC**

Address: 9400 Big View Dr  
Austin, TX 78730-3597

Tel: 512-426-5815

Website: [www.reciprocaladvisory.com](http://www.reciprocaladvisory.com)

Email: [grant@reciprocaladvisory.com](mailto:grant@reciprocaladvisory.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Primary Contact: Grant Steadman  
President

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## **Red Gold, Inc.**

Address: 1500 Tomato Country Way  
P. O. Box 83  
Elwood, IN 46036-3437

Tel: 765-557-5500

Website: [www.redgold.com](http://www.redgold.com)  
[www.redgoldfoods.com](http://www.redgoldfoods.com)

Email: [info@redgold.com](mailto:info@redgold.com)

Products / Services: Beverages; Co-Packer; Food Products/Snacks; Private Brands

Company Description: Red Gold is a 4th generation family owned and operated manufacturer of tomato-based products. Serving Retail and Foodservice customers with quality brands as well as Customer owned Private Brands.

Primary Contact: Mr. Gary Petersen  
Vice President, Retail

Brands: Red Gold, Red Pack, Tuttorosso, Sacramento, Private Brands

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## **Reflexis Systems Inc.**

Address: Three Allied Drive  
Suite 400  
Dedham, MA 02026-6148



Tel: 781-493-3400

Website: [www.reflexisinc.com](http://www.reflexisinc.com)

Products / Services: Technology Services; Other

**Company Description:** Reflexis is the pioneer in real-time store execution and workforce management solutions that enable retailers to execute their customer engagement strategy flawlessly and uncover profit. The Reflexis platform of real-time store execution, task management, compliance, time and attendance, and labor scheduling (including budgeting, forecasting, and employee self-service) enables retailers to align store labor & activities to corporate goals and institutionalize best-practice response to real-time metrics and alerts.

For the past 15 years, more than 200 customers in multiple vertical categories such as retail, hospitality, and Quick Service Restaurants have reported dramatic improvements in compliance with corporate strategies; higher productivity of corporate, field, and store employees; and increased revenue and profitability after implementing Reflexis workforce management and real-time execution solutions.

Reflexis StorePulse® synchronizes activities with real-time metrics, alerts, and customer demand. Stores, hotels, and restaurants can systemically execute best practices to provide a greater quality of customer engagement, leading to higher revenues.

Reflexis Systems, Inc. is privately held and headquartered in Dedham, Massachusetts, with the Customer Operations Group in Kennesaw, Georgia and international offices in the UK, Germany, and India with additional sales presence in Canada and Latin America.

Parent Company: Zebra Technologies

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## RefPlus, Inc.

Address: 2777 Grand Allee  
St. Hubert, Quebec J4T 2R4  
Canada



Tel: 450-641-2665

Website: [www.refplus.com](http://www.refplus.com)

Email: [mcardinal@refplus.com](mailto:mcardinal@refplus.com)

Products / Services: Equipment

**Company Description:** RefPlus, Leader in Custom Quality Refrigeration Equipment  
A leader in custom refrigeration, RefPlus designs and manufactures high-performance products tailored to your needs.

Driven by a constant concern for the environment, quality craftsmanship and higher performance, our engineers and technicians design and build the best refrigeration equipment in the industry.

**Primary Contact:** Mr. Mathieu Cardinal  
President

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## Refresco

**Address:** 8112 Woodland Center Boulevard  
Tampa, FL 33614-2403

**Tel:** 331-777-2312

**Website:** [www.refresco.com](http://www.refresco.com)

**Products / Services:** Beverages; Private Brands

**Primary Contact:** Ms. Jeanine Antiporek  
Senior Director Sales, West

**Brands:** Golden Crown, Harvest Classic, Chadwick Bay.

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## Refrigeration Solutions, Inc.

**Address:** 4119 South Market Ct  
Sacramento, CA 95834-1223

**Tel:** 916-281-2000

**Website:** [www.rsiclimite.com/](http://www.rsiclimite.com/)

**Parent Company:** CoolSys

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## Relex Solutions

**Address:** 1201 Peachtree Street  
Suite 1000  
Atlanta, GA 30361-3511

**Tel:** 678-203-0091

**Website:** [www.relexsolutions.com](http://www.relexsolutions.com)

**Email:** [info@relexsolutions.com](mailto:info@relexsolutions.com)

**Products / Services:** Consulting Services; Research; Supply Chain; Technology Services; Sustainability

**Company Description:** RELEX Solutions helps retailers and consumer goods brands drive profitable growth across all sales and distribution channels by maximizing customer satisfaction and minimizing operative costs in a rapidly changing market.





Primary Contact: Ms. Susan Boyme  
Vice President, Strategic Accounts

Brands: Acquired Galleria in 2016  
Acquired Formulate in 2022  
Acquired Optimity in 2023

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## Remedy Drinks

Address: 1375 Broadway  
New York, NY 10018-7001



Tel: 717-725-3970

Website: <https://www.remedybrands.com/>

Products / Services: Beverages

Company Description: We could tell you that when Sarah and Emmet Condon started Remedy in their kitchen in Melbourne, Australia, they had no idea what lay ahead. But we'd be lying. They had an inkling. It all started with some home-brewed kombucha. Their kids were into it. Their mates were hooked. Family members were dropping by more often for a taste.

So, they took a chance. Some might call it a massive risk. They had a young family. No jobs to fall back on. Some savings, a couple of credit cards. Entrepreneurial know-how, but no experience in the food and drinks world. What they did have was big aspirations and a simple belief.

They wanted to do something good. Shake things up. They knew that healthy didn't have to be boring. Healthy could be tasty. Extraordinary, even. They believed we all deserve to know that too.

Primary Contact: Mr. Nate Schy  
Chief Customer Officer

Brands: Remedy Kombucha and Remedy Energy

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## Respect Foods, Inc.

Address: 3801 PGA Boulevard  
Suite 600  
Palm Beach Gardens, FL  
33410-2756



Tel: 866-732-1676

Website: [www.respectfoods.com](http://www.respectfoods.com)

Products / Services: Bakery; Brokers; Co-Packer; Consulting Services; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Seafood

**Company Description:** "Wow!" That's your brain's response when something surprising hits your tastebuds—when a simple, wholesome food blows away your expectations. And it's just the feeling Respect® is going for. See, we got bored with the food conversation: too scientific, too complex. Yawn. Let's talk about the joy of simple and well-prepared food. Let's go to tastytown. Let's get together at the kitchen table and change those mealtime woes into mealtime wows.

**Primary Contact:** Mr. Ken Hartman  
President

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## Retail Insight

**Address:** 1 Parkshot  
Richmond, UK TW9 2RD  
United Kingdom

**Tel:** 802-254-8600

**Website:** <https://www.retailinsight.io/>

**Products / Services:** Technology Services



**Company Description:** Retail Insight is a leading provider of in-store execution software for grocery retail. We help retailers tackle some of their biggest challenges, including product availability, food waste management, labor productivity, and phantom inventory.

We believe that successful solutions are built on a fundamental understanding of the nuances and complexities that come with the retail industry. This is why we use cognitive technology; the augmentation of human subject-matter expertise and analytics with advanced mathematical techniques.

Our software solutions ingest a retailer's foundational data to surface actions for your in-store teams as well as provide all-level reporting. As a result, we seamlessly integrate with your existing tech stack, require little IT investment or change management, supplement existing inventory and ordering systems and carry little to no capital investment.

As a result, we now work with many of the world's leading grocery retailers and CPGs.

**Primary Contact:** Mr. Paul Boyle  
CEO

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## Retail Insight Ltd

**Address:**

**Tel:**

**Website:**

**Parent Company:** Retail Insight

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## Reynolds Consumer Products

Address: 1900 W. Field Court  
Lake Forest, IL 60045-4828



Tel: 847-482-2480

Website: [www.reynoldsconsumerproducts.com/](http://www.reynoldsconsumerproducts.com/)

Products / Services: Fresh; Frozen; Nonfoods

Company Description: Two of the most trusted household brands, Reynolds® and Hefty®, joined together as Reynolds Consumer Products in 2010. While the establishment of this new company made it official, the truth is that Reynolds® and Hefty® products have been found side-by-side in the kitchens of American families for more than three generations.

The creation of both the Reynolds® and Hefty® brands is the direct result of American ingenuity mixed with a bit of elbow grease. Reynolds Wrap® foil was invented after aluminum was no longer needed for military use; and became a new staple for American kitchens. Hefty® waste bags were first developed with excess material from an early plastics innovator, creating another household essential.

Primary Contact: Mr. Steve Pace  
President of Sales and Chief Customer Officer

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## Riverence Provisions

Address: 4424 N 1500 E  
Buhl, ID 83316-5247



Tel: 208-358-0048

Website: <https://riverence.com/index.html>

Products / Services: Fresh; Seafood

Company Description: We are a family of land-based farms...one that takes precautions to protect wild salmon and trout, and our environment. By producing eggs and fish on land in pure spring water, we're able to deliver high quality, sustainable products with minimal environmental impact. On our fish production side, being land-based means no escapes, no microplastics, no PCBs, year-round consistency, and an ability to monitor our aquatic environments with ultimate control. Our job: to take good care of the resources we have, to do more with less, and to provide a safe, premium food source that will serve humanity for generations to come.

Primary Contact: Mr. Todd English  
Vice President of Sustainability

## Riviana Foods Inc

Address: 2777 Allen Parkway  
Houston, TX 77019-2141



Tel: 717-526-2404

Website: [www.riviana.com](http://www.riviana.com)  
[riviana.com](http://riviana.com)

Email: [bmelnik@riviana.com](mailto:bmelnik@riviana.com)

Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Employment; Equipment; Food Products/Snacks; Food Safety; Fresh; Frozen; Ingredients; Natural/Organic; Packaging; Point-of-Sale Equipment; Private Brands; Supply Chain; Transportation/Distribution Services; Unsaleables

Primary Contact: Mr. Joseph Nevenglosky  
Senior Vice President, Sales

Brands: Multiple brands refer to website: Riviana.com  
Rice: Minute, Minute Ready to Serve, Mahatma, Carolina, Success, RiceSelect, etc.

## RR Brands, Inc.

Address: 6633 Portwest Drive  
Suite 110  
Houston, TX 77024-8001

Tel: 281-342-3749

Website: [www.holmessmokehouse.com](http://www.holmessmokehouse.com)

Parent Company: Double R Brand Foods, LLC

## RSi

Address: 100 Century Center Court  
Suite 800  
San Jose, CA 95112-4537



Tel: 650-390-6100

Website: [www.retailsolutions.com](http://www.retailsolutions.com)

Products / Services: Supply Chain; Technology Services; Unsaleables; Other

Company Description: Suppliers and retailers, both traditional and web, face a highly competitive and rapidly changing world. RSi has market leadership in marshaling available data, applying innovative analytics, and returning value with actionable insights every day. Insights range from rigorous analysis of web promotions, daily out-of-stock alerts delivered directly to store personnel chainwide and the massive task of cleansing and harmonizing fine grain sales and supply chain data from 225+ different retailers around the world.

Our goal is to bring operational clarity for our customers, both suppliers and retailers, so that they can operate their business more successfully. For thirteen years we have been a trusted, massive data and analytics based provider to many major CPG manufacturers and have built supplier partnerships for a number of major retail chains.

Primary Contact: Ms. Caitlyn Bordeaux Graber  
Global Marketing Manager

Parent Company: Circana

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## RSM US LLP

Address: 4 Times Square, 151 W 42nd  
Street  
19th Floor  
New York, NY 10036

Tel: 216-523-1900

Website: [www.rsmus.com](http://www.rsmus.com)

Products / Services: Consulting Services; Financial Services; Technology Services

Primary Contact: Ms. Jennifer Chelebi  
Marketing Manager, National Consumer Products

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## Ruby's Pantry

Address: 5833 Pecan St  
North Branch, MN 55056-6689



Tel: 651-674-0009

Website: [www.rubyspantry.org](http://www.rubyspantry.org)

Email: [roxanns@rubysheart.org](mailto:roxanns@rubysheart.org)

Products / Services: Meat/Poultry; Other

Company Description: As hundreds of people gather in churches or other locations, they have one thing in common. They are gathering to get food at a Ruby's Pop-Up Pantry.

Ruby's Pantry is for ANYONE that eats! There is no income or residency requirement and Ruby's Pantry is for anyone looking to extend their monthly grocery budget. Each guest donates a \$25 donation and receives an abundance of grocery items. Ruby's Pantry is not government funded and is a 501 C3. Each donation is used to cover operational costs like trucking, gas, and warehouse staff. All of the food is donated by corporate food donors making it possible to reach more families each month at locations across Minnesota, Wisconsin, North Dakota and Iowa.

Primary Contact: RoxAnn Sahr  
CEO

Brands: Ruby's Pantry

## Rudolph Foods Co.

Address: 6575 Bellefontaine Rd  
Lima, OH 45804-4415



Tel: 419-648-3611

Website: [www.rudolphfoods.com](http://www.rudolphfoods.com)

Products / Services: Agricultural; Food Products/Snacks; Merchandising Services; Packaging; Supply Chain

Company Description: For Us, Pork Rinds are a Family Affair. Our commitment to excellence has been passed from generation to generation. In 1955, John Rudolph learned of an untapped market for pork rinds and the Ohio entrepreneur quickly launched his own company producing pork rinds from smoked bacon rinds.

And we've remained the family's namesake brand of pork rinds for nearly 70 years!

Primary Contact: German Reyes  
Brand Director

Brands: Southern Recipe Small Batch, Southern Recipe, Lee's, Grandpa John's

## S. C. Johnson & Son, Inc.

Address: 1525 Howe Street  
Racine, WI 53403-2237

Tel: 262-260-2000

Website: [www.scjohnson.com](http://www.scjohnson.com)

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Company Description: You know our products — Shout®, Windex®, Mr. Muscle®, Ziploc®, Edge®, Glade®, Brise®, Vanish®, Raid®, OFF!®, Kabbikiller®, Pledge®, Scrubbing Bubbles® — you use them all the time.  
SC Johnson has been making great products like these for more than a hundred years, and the same family that started the company still owns and runs it today. For over a century, spanning five generations, the Johnson family has demanded the best for families everywhere

Primary Contact: Mr. Kevin Eaton  
Senior Director, National Sales

Brands: Pledge, Windex, Scrubbing Bubbles, Raid, OFF!, Glade, Ziploc, Fantastic, Drano.

## Salesforce, Inc.

Address: 415 Mission Street, 3rd Floor  
San Francisco, CA 94105-2504



Tel: 312-288-3600

Website: [www.salesforce.com](http://www.salesforce.com)

Products / Services: Consulting Services; Human Resources/Training; Technology Services

Company Description: Salesforce, Inc. is an American cloud-based software company headquartered in San Francisco, California. It provides customer relationship management software and applications focused on sales, customer service, marketing automation, analytics, and application development.

Primary Contact: Jennifer Burke  
Area Vice President, CPG and Marketing Cloud

## Samuel J. Associates

Address: 10058 Spanish Isles Boulevard  
Suite F6  
Boca Raton, FL 33498-6382

Tel: 561-672-1230

Website: [www.samueljassociates.com](http://www.samueljassociates.com)  
<https://www.linkedin.com/in/samueljassociates/>

Email: [info@samueljassociates.com](mailto:info@samueljassociates.com)

Products / Services: Consulting Services; Employment; Research

Company Description: Samuel J. Associates offers the retail market a consistent, ethical, high-quality alternative to in-house and third party resources for corporate recruitment. A true alternative to these resources offers a very high level of practical experience, know-how, contacts and confidentiality. Clients must know that working with Samuel J. Associates is a more professional way to recruit than working with their own in-house people, Internet job sites or other search firms. Our focus is in the retail industry. Samuel J. Associates is also an excellent place to work, a professional environment that is challenging, rewarding and respectful of ideas and individuals. Our mission is brought to life in the integrity and careful thought put into each decision that makes a difference in the success of clients, candidates and employees.

Primary Contact: Ms. Jean Forney  
Managing Partner

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## Wayne - Sanderson Farms

Address: 127 Flynt Road  
Laurel, MS 39443-9062

Tel: 800-267-1510

Website:

Products / Services: Fresh; Frozen; Meat/Poultry; Private Brands

Primary Contact: Ms. Hillary Burroughs  
Manager, Marketing

Brands: Wayne-Sanderson Farms, Sanderson Farms, Covington Farms, Naked Truth, Buffaloes, Fly'N Saucers, Crispy Fliers, Platinum Harvest, Chef's Craft

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## Sanhua International, Inc.

Address: 252 Fallbrook Drive  
Building 2, Suite 400  
Houston, TX 77038-1591



Tel: 614-873-7400

Website: [www.sanhuausa.com](http://www.sanhuausa.com)

Products / Services: Beverages; Food Safety; Refrigeration



**Company Description:** Sanhua is a leading HVAC&R manufacturer of controls and components with a global footprint and 30 years of experience. Our co-operation with the largest companies in the Automotive, Appliance and HVAC&R industries make Sanhua a leading worldwide OEM supplier providing the highest quality components at the most competitive price.

Sanhua has established strategic supply and cooperation relationships with leading refrigeration and air-conditioning manufacturers including Panasonic, Daikin, Mitsubishi, Toshiba, Hitachi, Fujitsu, LG, Samsung, Carrier, Trane, York, Gree, Midea and Haier, among others.

**Primary Contact:** William Allen  
Vice President of Commercial Business (Americas)

**Brands:** Sanhua

## SAP America, Inc.

**Address:** 3999 W. Chester Pike  
Newtown Square, PA 19073-2305



**Tel:** 866-609-1063

**Website:** [www.sap.com](http://www.sap.com)  
<https://www.sap.com/industries>

**Email:** [stephen.sparrow@sap.com](mailto:stephen.sparrow@sap.com)

**Products / Services:** Consulting Services; Fresh; Frozen; Nonfoods; Human Resources/Training; Merchandising Services; Perishables; Point-of-Sale Equipment; Research; Seafood; Security Systems & Products; Store Design; Supply Chain; Technology Services; Transportation/Distribution Services

**Company Description:** SAP is the world's leading provider of business software solutions to the retail industry. Through the SAP for Retail solutions, grocery retailers around the globe are reducing costs and increasing their topline growth by improving relationships with customers and suppliers, streamlining operations and achieving significant efficiencies throughout their supply chains. Today, more than 3,500 retailers worldwide are SAP customers.

**Primary Contact:** Mr. Stephen Sparrow  
Senior Marketing Director, Retail and Consumer Products

**Brands:** SAP, Success Factors, Emarsys, Concur, Ariba, Fieldglass, GK POS

## Sargento Foods Inc.

Address: One Persnickety Place  
Plymouth, WI 53073-3544



Tel: 920-894-8484

Website: [www.sargento.com](http://www.sargento.com)

Products / Services: Dairy; Food Products/Snacks; Ingredients; Unsaleables

Primary Contact: Mr. Michael Pellegrino  
President and CCO

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## Schlotterbeck & Foss

Address: 3 Ledgeview Drive  
Westbrook, ME 04092-3939



Tel: 802-917-1693

Website: <https://www.schlotterbeck-foss.com/>

Products / Services: Food Products/Snacks; Ingredients

Company Description:	<p>When you've been in business for over 150 years, you learn a lot. From our beginning in 1866 as a prescription apothecary shop, founders Augustus G. Schlotterbeck and Charles S. Foss earned a reputation for quality handcrafted products and fair dealings. They maintained these principles when they moved on to develop patented medicines and flavoring extracts in the 20th century.</p> <p>In the 21st century we have kept with tradition and emerged as a leader in the private label, premium sauces, marinade and condiments' space. Our core competency in product development supports our proprietary small batch manufacturing capabilities, resulting in marquee specialty foods. Our unmatched product development, using our selection of organic, clean label and non-GMO ingredients allows us to offer highly differentiated, innovative products that drive consumer loyalty.</p> <p>Through the evolution of the company we have not changed our high standards, attention to detail and quality products. Our fudges are made of the finest Dutch cocoas and our coffees from specialty roasted beans grown around the world. The fruits and vegetables in our sauces and salsas are the freshest available and, whenever possible, organic. The seasonings and spices we choose for our dressings, grilling sauces, mustards and marinades are all-natural.</p> <p>Though others may try to imitate our flavors, the main missing ingredient is always experience. No one in the industry does it better, because no one has done it longer. So indulge yourself in our products and discover why we've been pleasing palates for over 150 years.</p>
Primary Contact:	Hayley LeBel Marketing Coordinator

## Schraad Sales & Marketing

Address:	10 NW 6th St Oklahoma City, OK 73102-6002	
Tel:	405-528-3327	
Website:	<a href="http://www.schraadinc.com">www.schraadinc.com</a>	
Email:	<a href="mailto:billjr.schraad@schraadinc.com">billjr.schraad@schraadinc.com</a>	
Products / Services:	Beverages; Brokers; Consulting Services; Dairy; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Produce	
Company Description:	Schraad services markets throughout the Central, North Central, South Central, Mid-South and Natural Channel of the United States. Continual performance and consistent results fuel our growth and set us apart from the competition. Our customer teams provide seamless solutions and deliver excellent communication, sales-based analytics, customized strategic planning, and timely retail execution.	
Primary Contact:	Mr. William T. Schraad Jr President and CEO	

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## Seasons 4, Inc.

Address: 4500 Industrial Access Road  
Douglasville, GA 30134-3949

Tel: 770-489-0716

Website: [www.seasons4.net](http://www.seasons4.net)

Email: [supermarket@seasons4.net](mailto:supermarket@seasons4.net)

Products / Services: Equipment

Primary Contact: Mr. Lee Churchill  
Vice President, Sales

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## SellEthics Marketing Group, Inc.

Address: 941 Matthews Mint Hill Road  
Matthews, NC 28105-1777

Tel: 704-847-4450

Website: [www.sellethics.com](http://www.sellethics.com)

Products / Services: Advertising/Marketing and Design; Brokers

Primary Contact: Mr. Joel Barham  
President and CEO

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## Vusion SES-imagotag Inc.

Address: 625 N. Michigan Avenue  
Suite 650  
Chicago, IL 60611-3632

Tel: 630-699-3808

Website: [vusion.com](http://vusion.com)

Email: [support.na@ses-imagotag.com](mailto:support.na@ses-imagotag.com)

Products / Services: Fixtures/Shelving/Floors; Point-of-Sale Equipment; Security Systems  
& Products; Store Design; Technology Services

The logo for Vusion Group, featuring the word "Vusion" in a bold, stylized font with a blue-to-black gradient, and the word "Group" in a smaller, black, sans-serif font to its right.

**Company Description:** VusionGroup is a world leader in smart digital labels and IoT solutions for physical retail, serving over 350 large retailer groups around the world in Europe, Asia and North America.

VusionGroup has developed theVusionLive Retail IoT platform to help retailers transform their physical stores into high value digital assets, more automated, data-driven, and connected in real-time to suppliers and consumers.

VusionLive improves the agility, precision and accuracy of prices, whilst ensuring the omnichannel synchronization of prices, product information and marketing campaigns. The platform developed by VusionGroup also optimizes in-store order preparation and restocking. VusionLive improves employee satisfaction by freeing up time from cumbersome low value-added tasks and allowing them to focus on customer service and merchandizing tasks. VusionLive connects shelves to the Cloud, providing real-time accurate information on product availability and location, allowing for reduced inventory, out-of-stock, and waste, as well as improved on-shelf availability and merchandizing compliance. VusionLive empowers consumers with better product, nutritional and traceability information at the shelf and enables a frictionless in-store shopping experience with features such as product search, pathfinding and cashier-less scan & pay features.

VusionGroup supports the United Nations' Global Compact initiative and has received in 2022 the Platinum Sustainability Rating from EcoVadis, the world's reference of business sustainability ratings. SES-imagotag is listed in compartment A of the Euronext™ Paris exchange Ticker symbol: SESL – ISIN code: FR0010282822 – Reuters: SESL.PA – Bloomberg: SES

Learn more on [vusion.com](https://vusion.com)

VUSION - Global Leader in Electronic Shelf Labels & IoT Solutions  
SES-imagotag is the global leader in Electronic Shelf Labels and IoT solutions for retail. Turn your physical stores into digital assets with VUSION.

**Primary Contact:** Gianna Galioto  
Marketing & Events Coordinator - North America

**Brands:** Captana, Fresh, In the Memory, PDI Technology, Engage, Vusion

## Shipt, Inc.

**Address:** 17 20th Street North  
Suite 100  
Birmingham, AL 35203-4026



**Tel:** 205-502-2500

**Website:** [www.shipt.com](https://www.shipt.com)  
<https://www.shipt.com/about/>

**Email:** [partnerships@shipt.com](mailto:partnerships@shipt.com)

**Products / Services:** Advertising/Marketing and Design; Consulting Services; Merchandising Services; Supply Chain; Technology Services; Transportation/Distribution Services; Other

**Company Description:** Southern hospitality. Silicon Valley tenacity. Nationally recognized. Our caring nature and innovative spirit runs deep in who we are and what we believe.

We're more than delivery. We go beyond bringing the things people need – to building positive and personal relationships that last. Whether it's taking the time to get to know our members, coming together as a team to make shoppers feel extra appreciated, or authentically representing ourselves and our partners — we spark connections that show every person counts. That's how a simple delivery can feel like so much more.

**Parent Company:** Target Corporation

## Shuman Farms, Inc

**Address:** P.O. Box550  
278 Hwy 23 South  
Reidsville, GA 30453-0550



**Tel:** 912-557-4477

**Website:** <https://www.shumanfarmsga.com/>

**Products / Services:** Agricultural; Fresh

**Company Description:** Headquartered in the center of the Vidalia® growing region in Southeast Georgia, family-owned Shuman Farms has been in the sweet onion industry for more than 35 years. Our legacy began in the mid-1980s with a small family farm in Reidsville, GA. Today, we are an industry-leading, year-round grower and shipper of premium sweet onions.

**Primary Contact:** Mr. John Shuman  
CEO

## Sifter Solutions

**Address:** 500 W. Madison Street  
Suite 1000  
Chicago, IL 60661-2559

**Tel:** 847-239-0900

**Website:** <https://www.siftersolutions.com/>

**Email:** [judy@siftersolutions.com](mailto:judy@siftersolutions.com)

**Products / Services:** Technology Services



**Company Description:** Sifter Solutions' Shop By Diet technology bridges the gap between shoppers' health priorities and your food assortment. Food retailers can now scale highly customized "food as medicine" programs that increase basket size and customer loyalty by personalizing the shopping experience. Shop By Diet automates grocery product eligibility at the UPC level — with precision, speed, and transparency — against a shopper's multi-variable diet profile, no matter how complex. We also offer Scan By Diet, which can be easily activated within your mobile app for shoppers to find matching products in store. The full suite of Sifter tools, including recipe customization by diet, can be integrated into client platforms through dynamic APIs or turnkey white-label implementation. Supporting better health is good business — and Sifter Solutions makes healthy the easy choice.

**Primary Contact:** Ms. Judy Seybold MS, RD, LD  
Chief Nutrition Officer

**Brands:** Sifter Connect API, Shop By Diet, Scan By Diet, Nutrition as a Service®, RecipeSifter

## Simbe Robotics

**Address:** 439 Littlefield Avenue  
South San Francisco, CA  
94080-6106

**Tel:** 312-523-3822

**Website:** <https://www.simberobotics.com/>

**Email:** [press@simberobotics.com](mailto:press@simberobotics.com)

**Products / Services:** Beverages; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain; Technology Services

**Company Description:** Simbe Robotics is the global leader in automation solutions that gives retailers unprecedented visibility and insight into the state of their store environments while improving inventory and operational challenges.

**Primary Contact:** Mr. Brad Bogolea  
Chief Executive Officer



## Simpactful LLC

**Address:** 823 General Taylor Street  
New Orleans, LA 70115-2616

**Tel:** 925-234-6394

**Website:**

**Products / Services:** Consulting Services

**Primary Contact:** Mr. David Friedler  
President and Managing Partner

## Simplista

Address: 2300 Yonge Street  
Suite 1600  
Toronto, Ontario M4P1E4  
Canada

Tel: 416-832-6950

Website: [www.simplista.com](http://www.simplista.com)  
<https://twitter.com/SimplistaInc>  
<https://www.linkedin.com/company/simplista/>

Email: [info@simplista.com](mailto:info@simplista.com)

Products / Services: Technology Services

Company Description: Our journey began in 2015, when our founder's consulting firm, Bianix Technology, won a contract to solve the item on boarding challenge at Canada's largest retailer, Loblaw Companies Ltd. We revolutionized item setup at Loblaw, reducing time to onboard new items from weeks and months to 1-3 days, generating over 30 million dollars annually in increased profit, and millions more in cost savings.

Inspired by this success, we decided to bring our solution to the world. In 2017, we launched Simplista, an agile, intelligent, API-centric SaaS platform designed to streamline trade between retailers and their supplier partners.

Primary Contact: Mr. Evan Silver  
Founder and CEO

## Singh360 Inc.

Address: 6330 Troy Lane North  
Maple Grove, MN 55311-4542

Tel: 651-605-1093

Website: [www.singh360.com](http://www.singh360.com)

Primary Contact: Mr. Abtar Singh  
President

## SmartSense by Digi

Address: 186 Lincoln Street  
Floor 8  
Boston, MA 02111-2419

Tel: 952-912-3104

Website: [www.tempalert.com](http://www.tempalert.com)  
[www.smartsense.co](http://www.smartsense.co)

Products / Services: Energy Management; Equipment; Food Safety; Perishables; Store Design; Supply Chain; Technology Services; Other

**SMART SENSE**  
BY DIGI®



Primary Contact: Mr. Jeff Eltringham  
Senior Director of Brand Experience

Brands: SmartSense by Digi

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### **Smithfield Farmland Sales Corp.**

Address: 7501 NW Tiffany Springs  
Parkway  
Kansas City, MO 64153-1965

Tel: 816-243-2700

Website: [www.farmlandfoods.com](http://www.farmlandfoods.com)

Parent Company: Smithfield Foods Inc.

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### **Smithfield Foods Inc.**

Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: [www.smithfieldfoods.com](http://www.smithfieldfoods.com)  
[www.freshsausage.com](http://www.freshsausage.com)

Products / Services: Food Products/Snacks; Private Brands

Primary Contact: Brian Gordon  
Senior Director, Sales Fresh

Brands: Smithfield, Gwaltney, farmland, Cooks, John Morrell, Armour, Eckrich, Curlup, Healthy Ones, Kretschmar, Carando, Margherits, Edelmanns (through acquisition of Fresh Sausage Specialists)

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### **Soda Health**

Address: 2045 W Grand Ave, Ste B PMB  
25733  
Chicago, IL 60612-1577



Tel: 919-355-5491

Website: <https://sodahealth.com/>

Products / Services: Financial Services; Research; Technology Services

Company Description: Soda Health is a healthcare technology company focused on building solutions which eliminate health inequities and create a healthier America. Social Determinants of Health (SDOH) have a major impact on health and wellbeing, as well as the cost of care. Our mission is so important, we found a way to work SDOH into our company name.

Primary Contact: Jared Childs  
Head of Business Development

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## Sofina Foods Inc.

Address: 100 Commerce Valley Drive E  
9th floor  
Markham, ON L3T 0A1  
Canada

Tel: 905-747-3322

Website: [www.sofinafoods.com](http://www.sofinafoods.com)

Email: [kpatel@sofinafoods.com](mailto:kpatel@sofinafoods.com)

Products / Services: Deli; Fresh; Frozen; Private Brands; Seafood

Primary Contact: Stephanie Sweetland  
National Account Manager

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## Solomon Partners

Address: 1345 Avenue of the Americas  
New York, NY 10105-0302

Tel: 212-508-1600

Website: [www.pjsc.com](http://www.pjsc.com)

Email: [info@pjsc.com](mailto:info@pjsc.com)

Products / Services: Financial Services

Primary Contact: Mr. Scott I. Moses  
Managing Director and Head of Grocery, Pharmacy and Restaurants  
Investment Banking

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## Source Refrigeration & HVAC, Inc.

Address: 145 S. State College Blvd.  
Suite 200  
Brea, CA 92821-5806

Tel: 714-510-9589

Website: [www.sourcerefrigeration.com](http://www.sourcerefrigeration.com)  
[www.coolsys.com](http://www.coolsys.com)

Products / Services: Energy Management; Refrigeration; Store Design; Technology Services

Parent Company: CoolSys

Brands: Source.

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## Southeast Produce Council

Address: 242 N Masonic Street  
Millen, GA 30442-1611



Tel: 478-982-4411

Website: <https://seproducecouncil.com/>

Products / Services: Association; Produce

Company Description: In 1999, the Southeast Produce Council (SEPC) was formed by six members who had a vision for a Southeastern-based produce organization. The members met at the Atlanta Farmer's Market in August 1999. The first formal meeting of the Southeast Produce Council was held in Charlotte, NC with 100 produce professionals from across all areas of the industry in attendance. An innovative produce organization emerged which has grown to over 2500 members and is continuing to grow at a steady pace. Today, the council stands behind its Vision, Mission, Values, and Goals.

Primary Contact: Mr. David Sherrod  
President and CEO

Brands: Southern Exposure  
Southern Innovations

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## Spartanburg Meat Processing Co., Inc.

Address: 3003 N. Blackstock Road  
P.O. Box 170069  
Spartanburg, SC 29301-5501



Tel: 864-574-1225

Website: [www.eatbbqribs.com](http://www.eatbbqribs.com)

Products / Services: Food Products/Snacks; Meat/Poultry

**Company Description:** We believe in the philosophy of offering top quality products, superb service and competitive pricing. We focus on the creation and production of value-added products: new market idea's and maximized profit opportunities for our customers – national and international customers as well as prime vendors supplying our US Military forces.

**Primary Contact:** We aim for long term partnerships with our customers and work towards making their success, our success.

**Primary Contact:** Ms. JoAnne LaBounty  
President/CEO

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## Spoiler Alert

**Address:** 131 Dartmouth St.  
Floor 3  
Boston, MA 02116-5297



**Tel:** 617-917-4123

**Website:** [www.spoileralert.com](http://www.spoileralert.com)

**Email:** [sales@spoileralert.com](mailto:sales@spoileralert.com)

**Products / Services:** Consulting Services; Merchandising Services; Supply Chain; Technology Services; Unsaleables; Other; Sustainability

Company Description:	<p>Spoiler Alert is a B2B software company for CPG brands to manage sales of excess and short-dated inventory, recover value and increase sustainability.</p> <p>Working exclusively at the manufacturing plant or distribution center level, Spoiler Alert offers a best-in-class sales platform that enables CPG brands to automate their discounting processes across a private network of discount retailers and nonprofit channels - with a heavy focus on maximizing value recovery, strengthening customer relationships, and increasing the effectiveness of CPG teams tasked with minimizing inventory write offs. Founded by alumni of MIT, Spoiler Alert works with some of the world's largest brands, including Campbell's, Danone, HelloFresh, KeHE Distributors, and Kraft Heinz, along with a growing network of discount channels committed to increasing affordable food access.</p> <p>The company is backed by some of the nation's leading food, agriculture, technology, and supply chain investors, including Maersk - the global leader in supply chain and logistics. Our leadership team brings decades of experience across enterprise software, supply chain management, ecommerce, and data analytics within the CPG and retail industries. We are Friends of WRI's Champions 12.3 (the industry's leading stakeholder group committed to corporate food waste reductions), are members of ReFED's Expert Network, Pledge 1%, Climate Collaborative, and regularly contribute to the national dialogue around waste prevention and supply chain innovation - including through our affiliation with the Walmart Food Safety Collaboration Center.</p> <p>Spoiler Alert is a winner of the 2022 Food Logistics Top Software &amp; Tech Awards, ECR Top 30 Innovations in Food Waste 2022, The FoodTech 500, Tracxn Emerging Startup 2022, and Built In Boston's 22 Startups to Watch.</p>
Primary Contact:	Mr. Ricky Ashenfelter Co-Founder & Chief Executive Officer

## Sporlan Division of Parker Hannifin

Address:	206 Lange Drive Washington, MO 63090-1040
Tel:	636-239-1111
Website:	<a href="http://www.sporlanonline.com">www.sporlanonline.com</a>
Products / Services:	Energy Management; Equipment; Refrigeration
Primary Contact:	Mr. Dave Thomas National Sales Manager
Brands:	Sporlan, Parker, Refrigeration Specialties.

## StarKist

Address: 1875 Explorer Street  
Reston, VA 20190-6277



Tel: 571-323-8038

Website: [www.starkist.com](http://www.starkist.com)

Products / Services: Food Products/Snacks; Seafood

Company Description: StarKist Co. provides trusted, healthy food products in the United States. An industry innovator, StarKist was the first brand to introduce single-serve pouch products, which include Tuna Creations®, Salmon Creations® and Chicken Creations®. As America's favorite tuna, StarKist represents a tradition of quality, consumer trust and a commitment to sustainability. StarKist's charismatic brand icon, Charlie® the Tuna, swam into the hearts of tuna fans in 1961 and remains a fan favorite today. StarKist Co. is a direct wholly owned subsidiary of Dongwon Industries Co., Ltd.

Primary Contact: Mr. John Casten  
Global Head of Sales

Brands: Star Kist Pouches, StarKist Cans and Starkist Kits

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## STAT Recovery Services

Address: 809 SW I Street  
Bentonville, AR 72712-6202



Tel: 501-580-7241

Website: <https://www.statrecovery.com/>

Products / Services: Financial Services; Supply Chain; Technology Services; Other

Company Description: Our expert analysts know exactly how to spot transaction errors from your retailer, capture those funds and return them to you.

Whether we provide an initial recovery or not — our proprietary software can work alongside your team to provide ongoing support, automation, and new recovery opportunities.

Primary Contact: Mr. John Gunther  
Vice President, Sales

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## Sterilox Fresh

Address: 120 Interstate West Parkway  
Suite 100  
Lithia Springs, GA 30122-3254



Tel: 770-732-0700  
Website: [www.chemstarcorp.com](http://www.chemstarcorp.com)  
Products / Services: Food Safety  
Company Description: Sterilox Fresh delivers solutions that keep fresh produce and flowers fresher, longer in thousands of supermarkets across the country.  
Parent Company: Ecolab, Inc.  
Brands: Sterilox  
FloraFresh  
Produce Fresh  
Seafood Fresh

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## the Stores Consulting Group

Address: P.O. Box 950  
1929 Rombach Avenue  
Wilmington, OH 45177-0950  
Tel: 717-309-5302  
Website: [www.storesconsulting.com](http://www.storesconsulting.com)  
Products / Services: Consulting Services; Energy Management; Food Safety; Fresh; Frozen; Nonfoods; Hard Goods; Health & Beauty Care; Human Resources/Training; Merchandising Services; Perishables; Research; Store Design; Supply Chain; Other  
Primary Contact: Mr. Rick Marino  
Managing Director  
Brands: The Stores Consulting Group, LLC

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## Stores Services Group LLC

Address: 2732- G Interstate Street  
Charlotte, NC 28208  
Tel: 980-859-1075  
Website: [www.storeservicesgroup.com](http://www.storeservicesgroup.com)  
Products / Services: Energy Management; Equipment; Maintenance; Petroleum  
Company Description: With over 30 years experience with replacement products, we provide turn-key door retrofits, LED lighting retrofits, outdoor GEN connects and EMS upgrades. We also provide project management teams with on-site management

Primary Contact: Mr. Darryl Yarborough  
Principal

Brands: CD Controls, Sloan LED, Commercial Refrigerator Door , Base Metals

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## SupplyPike, Inc.

Address: 5111 W JB Hunt Drive  
Suite 500  
Rogers, AR 72758-5206



Tel: 479-385-7472

Website: <https://www.supplypike.com/>

Email: [parker@supplypike.com](mailto:parker@supplypike.com)

Products / Services: Financial Services; Supply Chain; Technology Services

Company Description: Maximize your cash flow and prevent retailer fines with SupplyPike's automated software — built to help you get paid and get better.

SupplyPike is the premier solution to solve deductions and OTIF compliance once and for all.

Primary Contact: Mr. Parker Stewart  
Vice President Strategic Partnerships

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## Swiftly Systems Inc.

Address: 475 El Camino Real  
Suite 308  
Millbrae, CA 94030-2643



Tel: 405-585-5321

Website: [www.swiftly.com](http://www.swiftly.com)

Email: [info@swiftly.com](mailto:info@swiftly.com)

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Swiftly is a leading technology partner for retailers, offering innovative tools that drive engagement and enable them to own the digital relationship with shoppers across all channels. The company's Retail Tools, Mobile Platform, Analytics and Insights, and Retail Media Network are integrated into one robust, unified technology platform that allows retailers to accelerate sales and build loyalty. Customers who partner with Swiftly reach more shoppers and amplify campaigns more efficiently using their own first-party data. Trusted by hundreds of iconic brands, Swiftly empowers brick-and-mortar retailers to compete and succeed in the growing digital marketplace.

Primary Contact: Sean Turner  
Chief Technology Officer/Co-Founder

Brands: Retail Tools, Mobile Platform, Retail Media, Analytics & Insights



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## Symphony AI Retail, Inc.

Address: 5000 El Dorado Pkwy  
Suite 150  
Frisco, TX 75033-8443



Tel: 404-355-3220

Website: [www.symphonyretailai.com](http://www.symphonyretailai.com)

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Description: SymphonyAI Retail | CPG, a SymphonyAI vertical, is a leading provider of end-to-end, integrated AI-powered merchandising, marketing, and supply chain solutions for retailers and CPG manufacturers worldwide. Harnessing the power of AI, SymphonyAI Retail CPG solutions enhance agility, performance, and revenue growth across the retail value chain from source to consumer. Trusted by more than 1,200 leading retailers and manufacturers, SymphonyAI Retail CPG serves 15 of the top 25 global grocery retailers, the top 25 global CPG manufacturers, thousands of retail brands, and hundreds of national and regional chains. SymphonyAI Retail CPG is transforming retail and building a culture of contributing to positive change: SymphonyAI Retail CPG achieved 2022 Great Place to Work certification in all nine countries for which it was eligible.

Primary Contact: Mrs. Charisse Jacques  
GM and Chief Customer-Centric Retailing Officer

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## Synergy Systems Inc.

Address: 3314 Parham Road  
Richmond, VA 23294-4152

Tel: 804-726-1467

Website: [www.synergyproto.com](http://www.synergyproto.com)  
[www.synergies4u.com](http://www.synergies4u.com)

Email: [info@synergies4u.com](mailto:info@synergies4u.com)

Products / Services: Consulting Services; Supply Chain; Technology Services

Parent Company: GlobalWorx

Brands: RLSWorx, RLSWorx Enterprise, Synergy DSD Vendor Program

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## Takeoff Technologies

Address: 203 Crescent Street  
Suite 203  
Waltham, MA 02453-3420



Tel: 617-825-3633  
Website: [takeoff.com](http://takeoff.com)  
Email: [jen@takeoff.com](mailto:jen@takeoff.com)  
Products / Services: Supply Chain; Technology Services  
Company Description: Takeoff is transforming grocery by empowering grocers to thrive online. The key is micro-fulfillment: small, automated fulfillment centers that can be leveraged at a hyper-local scale. We go beyond robotics, offering the software orchestration, maintenance, and partnership grocers need to make the most out of a micro fulfillment solution. To learn more, visit [takeoff.com](http://takeoff.com).

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## Taylor Farms

Address: 150 Main Street  
Suite 300  
Salinas, CA 93901-3441



Tel: 813-676-9600  
Website: [taylorfarmsdeli.com](http://taylorfarmsdeli.com)  
[www.taylorfarms.com](http://www.taylorfarms.com)  
Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables  
Primary Contact: Ms. Maureen Davis  
National Director of Sales -Deli Division

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## Taylor Farms Foodservice

Address: 9055 Junction Drive  
Annapolis Junction, MD  
20701-1107  
Tel: 301-617-2942  
Website: [www.taylorfarmsfoodservice.com](http://www.taylorfarmsfoodservice.com)  
Primary Contact: Garth Borman  
President, Prep'd Foods & Deli  
Parent Company: Taylor Farms

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## Teys USA Inc.

Address: 770 N Halsted Street  
Suite 202  
Chicago, IL 60642-6930  
Tel: 312-492-7163  
Website: [www.teysusa.com](http://www.teysusa.com)

Primary Contact: Mr. Selwyn Jones  
Sales Manager

Parent Company: Cargill Incorporated

## TGW Systems Inc.

Address: 3001 Orchard Vista Drive SE  
Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: [www.tgw-group.com](http://www.tgw-group.com)

Email: [us.info@tgw-group.com](mailto:us.info@tgw-group.com)

Products / Services: Supply Chain; Technology Services; Other

Company Description: TGW is a global systems integrator of automated warehouse solutions. We are driven to combat supply chain challenges through innovative and reliable automation systems. Our technology is specially engineered for grocery, especially for chilled and freezer environments.

Primary Contact: Marissa Dierlam  
Head of Marketing

## The Advantage Group International, Inc.

Address: 20 Toronto Street  
Sixth Floor  
Toronto, ON M5C 2B8  
Canada

Tel: 416-863-0685

Website: [www.advantagegroup.com](http://www.advantagegroup.com)  
[www.advantagegroup.com](http://www.advantagegroup.com)

Products / Services: Research; Other

## The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.  
Suite 520  
Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: <https://www.allansullivan.com>

Email: [racrey@allansullivan.com](mailto:racrey@allansullivan.com)

Products / Services: Consulting Services; Technology Services

Company Description: We've been in your shoes. We've experienced your frustration. The Allan Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey  
Partner

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## The Chemours Company

Address: 1007 Market Street  
P.O. Box 2047  
Wilmington, DE 19899-2047



Tel: 302-773-1000

Website: [www.chemours.com](http://www.chemours.com)  
[www.opteon.com](http://www.opteon.com)

Products / Services: Refrigeration

Company Description: Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome  
NA Market Development Senior Consultant

Brands: Opteon

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## The Reisner Group

Address: 10406 Rockley Road  
Houston, TX 77099-3524



Tel: 281-396-4882

Website: <https://www.thereisnergroupp.com/>  
[www.seekerpitch.com](http://www.seekerpitch.com)

**Products / Services:** Consulting Services; Employment

**Company Description:** he Reisner Group is a professional recruiting firm specializing in supermarkets for the past 13 years. As a committed resource to both our clients and candidates, we truly take the time to understand your needs. The Reisner Group are specialist's in: Recruiting, Retention and Outplacement

Our systematic recruiting process will increase your human capital investment through: Data Intelligence, Semantic Sourcing, Accelerated Referrals, On-boarding Programs and Talent Acquisition Consultation.

The Reisner Group is partnering with clients across North America and our professionals continue to provide the most up-to-date and relevant expertise to your opportunities. With day-to-day consultation, we assist in shaping the future of your organization through preferred talent identification.

**Primary Contact:** Mr. Ryan Reisner  
President

## The Simply Good Food Company

**Address:** 1225 17th St  
STE 1000  
Denver, CO 80202-5599

**Tel:** 303-633-2860

**Website:** <https://thesimplygoodfoodscompany.gcs-web.com/>



**Company Description:** At Simply Good Foods, our mission is to empower and educate consumers about how to eat right and snack smarter through our education, advocacy, products and tools. Our vision is to lead the nutritional snacking movement with trusted brands that offer a rich variety of innovative, convenient, better-for-you snacks and meals that provide optimal nutrition for everyone.

With our heritage of science-based nutrition, we are committed to growing our portfolio of nutritious snacking brands. We distribute our products in major retail channels including grocery, club and mass merchandise, as well as through e-commerce, convenience, specialty and other channels. Our strong platform allows us to introduce new products, expand distribution, and appeal to current and potential consumers. We are well-positioned to continue to selectively pursue acquisition opportunities in the nutritious snacking and broader health and wellness food space.

**Primary Contact:** Ms. Jill Short  
Chief Customer Officer

## The Wonderful Company

Address: 11444 W. Olympic Boulevard  
Los Angeles, CA 90064-1549



Tel: 513-375-2241

Website: [www.wonderfulpistachiosandalmonds.com](http://www.wonderfulpistachiosandalmonds.com)  
[www.wonderful.com](http://www.wonderful.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

Company Description: We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition.  
We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

Primary Contact: Mr. Kurt Vetter  
President, Wonderful Sales

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## ThinkLP

Address: 219 Labrador Dr  
Waterloo, Ontario N2K 4M8  
Canada



Tel: 650-888-4062

Website: <https://thinklp.com/>

Email: [info@thinkLP.com](mailto:info@thinkLP.com)

Products / Services: Food Safety; Security Systems & Products; Supply Chain; Technology Services

Company Description: ThinkLP is a leading-edge Loss Prevention and Safety Management integrated software platform helping organizations centralize their data and empower their teams. With easily configurable case forms, customizable metric tracking, complex workflow automation, beautiful reports & dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new way.

Primary Contact: Steph Flamen  
VP of Sales & Marketing

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## Threads Uniform Agency

Address: 14201 Sommerville Court  
Midlothian, VA 23113-6884



Tel: 804-323-3300

Website: [www.threadsuniforms.com](http://www.threadsuniforms.com)

Email: [inquiry@threadsuniforms.com](mailto:inquiry@threadsuniforms.com)

Products / Services: Uniforms

**Company Description:** Threads Uniform Agency is a leading corporate apparel and business uniform company located in Richmond, Va. We were birthed from Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through commercialization.

Brands: customized company uniforms including: shirts, hats, aprons, pants, vests, etc. combined with ongoing support services.

**Primary Contact:** Mr. Jeff Ukrop  
President and CEO

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## Tippmann Group

Address: 9009 Coldwater Road  
Fort Wayne, IN 46825-2072



Tel: 260-490-3000

Website: [www.tippmanngroup.com](http://www.tippmanngroup.com)

Email: [tippsales@tippmanngroup.com](mailto:tippsales@tippmanngroup.com)

Products / Services: Construction; Refrigeration; Supply Chain; Transportation/Distribution Services; Other

**Company Description:** Offering more than 50 years of experience in the refrigeration industry, Tippmann Group is a design/build company specializing in fast-track construction of refrigerated/frozen distribution centers. Tippmann Group is directly involved with all facets of refrigerated warehousing, and has the most experienced staff of refrigerated facility specialists in the industry, making Tippmann Group your complete source for design, construction and distribution. Tradition, flexibility, quality, and performance are the cornerstones of Tippmann Group/Interstate Warehousing.

**Primary Contact:** Mr. Mark Wolf  
Marketing Manager

**Brands:** QFR Zone  
QTR Zone

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### **Tom's of Maine, Inc.**

**Address:** 302 Lafayette Center  
Kennebunk, ME 04043-6883

**Tel:** 207-985-2944

**Website:** [www.tomsomaine.com](http://www.tomsomaine.com)

**Products / Services:** Health & Beauty Care

**Primary Contact:** Mr. Thomas O'Brien  
Chief Executive Officer

**Parent Company:** Colgate-Palmolive Company

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### **Total Negotiation Group**

**Address:** Team House  
1 Fairview Estate  
Henley-On-Thames, Oxfordshire  
RG9 1HE  
United Kingdom



**Tel:** 514-909-4207

**Website:** <https://www.totalnegotiation.com/>  
<https://www.totalnegotiation.com/>

**Products / Services:** Consulting Services



**Company Description:** Total Negotiation Group is a dynamic and inspiring, commercial partner, helping organisations enact their change ambitions in a more effective way.

We exist to help our clients create value through better commercial relationships. We help organisations to improve their commercial skills and ultimately boost profitability.

**Primary Contact:** Dany Aboukhaled  
President, North America

## Trace Register Inc.

**Address:** 119 First Avenue South  
Suite 440  
Seattle, WA 98104-3429



**Tel:** 206-621-1601

**Website:** [www.traceregister.com](http://www.traceregister.com)

**Email:** [info@traceregister.com](mailto:info@traceregister.com)

**Products / Services:** Food Safety; Supply Chain; Technology Services

**Company Description:** Our founder, Phil Werdal, started out working in Alaska's seafood industry in 1970. Over time, he discovered a vast information gap between the people who catch and process fish and those who buy and eat it. He found that consumers are often left wondering what the seafood product actually was and where it came from.

Phil believed traceability was the solution to fill that information gap and started Trace Register in 2005, bringing together a team with a depth of experience in the seafood industry and technology.

**Primary Contact:** Mr. Phil Werdal  
Chief Executive Officer

## trakref®

**Address:** 501 Union street  
STE 200C  
Nashville, TN 37219-1712

**Tel:** 615-834-0233

**Website:** [www.trakref.com](http://www.trakref.com)  
[Trakref.com](http://Trakref.com)

**Products / Services:** Technology Services

**Company Description:** The most-comprehensive refrigerant tracking and management software on the market for compliance and operations.

Primary Contact: Ms. Roya Payne  
Senior Account Executive

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## Transnational Foods

Address: 1110 Brickell Avenue  
Suite 808  
Miami, FL 33131-3138



Tel: 305-365-9652  
Website: [www.transnationalfoods.com](http://www.transnationalfoods.com)  
Email: [info@transnationalfoods.com](mailto:info@transnationalfoods.com)  
Products / Services: Food Products/Snacks; Natural/Organic; Private Brands  
Primary Contact: Mr. Americo Preneste  
Chief Operating Officer  
Brands: Pampa, So Natural, Della Natura

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## Trax Retail

Address: 621 17th Street  
Suite 777  
Denver, CO 80293-0701



Tel: 770-727-0029  
Website: [www.trax-usa.com](http://www.trax-usa.com)  
<https://traxretail.com/>  
Products / Services: Technology Services  
Company Description: Trax is the world leader in computer vision solutions for retail, ranking in the top 25 Fastest Growing Companies on Deloitte's Technology Fast 500 list.  
Primary Contact: Mr. David Gottlieb  
Chief Revenue Officer

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## Tredence

Address: 1900 Camden Avenue  
#66  
San Jose, CA 95124-2948



Tel: 408-819-2336

Website: <https://www.tredence.com/>  
<https://www.tredence.com/>

Products / Services: Technology Services

**Company Description:** Tredence is a global data science solutions provider focused on solving the last mile problem in AI. The 'last mile' is the gap between insight creation and value realization. Headquartered in San Jose, the company embraces a vertical-first approach and an outcome-driven mindset to help clients win and accelerate value realization from their analytics investments. Tredence is a Great Place to Work-Certified and a 'Leader' in the Forrester Wave: Customer Analytics Services. Tredence is 1,500-plus employees strong with offices in San Jose, Foster City, Chicago, London, Toronto, and Bangalore, with the largest companies in retail, CPG, hi-tech, telecom, healthcare, travel, and industrials as clients.

**Primary Contact:** Mr. Gaurav Zibbu  
Vice President, CPG Industry

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## Trident Seafood Corporation

Address: 5303 Shilshole Avenue Northwest  
Seattle, WA 98107-4021



Tel: 206-783-3818

Website: [www.tridentseafoods.com](http://www.tridentseafoods.com)

Email: [sales@tridentseafoods.com](mailto:sales@tridentseafoods.com)

Products / Services: Food Products/Snacks; Pet Health & Nutrition

**Company Description:** Here at Trident, catching fish isn't just our business. It's our livelihood. It's our calling. We are all fishermen here, and catching the purest and healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where we fish, it's what we'll be doing 40 years from now, too.

**Primary Contact:** Mr. Joseph Bundrant  
Chief Executive Officer

Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse, Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse, PureCatch, Royal Pink, Royal Red, San Juan Seafoods,,

## TrueCommerce

Address: 10 West Kensinger Dr.  
Suite 100  
Cranberry Township, PA 16066



Tel: 888-430-4489

Website: <https://www.truecommerce.com/>

Products / Services: Consulting Services; Technology Services

Company Description: TrueCommerce delivers the most complete and scalable EDI solution that makes it easier and more cost-effective to do business with your trading partners.

Primary Contact: Mr. John Fay  
CEO

## Trustwell

Address: 4747 Skyline Rd S  
Suite 100  
Salem, OR 97306-5700



Tel: 503-585-6242

Website: [www.trustwell.com](http://www.trustwell.com)

Products / Services: Consulting Services; Food Safety; Packaging; Supply Chain; Technology Services

Company Description: ESHA Research and FoodLogiQ merged in 2023 to become Trustwell. Combining FoodLogiQ's supply chain management software with Genesis' nutritional analysis and label development solution, the Trustwell platform creates the food industry's only software platform connecting product development and regulatory compliant labeling into supplier compliance, enhanced traceability, and automated recall management. We are committed to advancing innovation and technology in the food industry together with our customers while delivering the highest standards of products and services.

Primary Contact: Ms Julie McGill  
VP Supply Chain Strategy and Insights

Brands: Grower Relationship Management, Supplier Sustainability Assessment, Food Safety and Quality, Whole Chain Traceability  
U.S., Canada, Mexico, Chile  
IBM, Muddy

## Tusan Commodities

Address: 3651 Peachtree Parkway Suite E  
314  
Suwanee, GA 30024-6034



Tel: 770-362-9041

Website:

Email: [daniel@tusancommodities.com](mailto:daniel@tusancommodities.com)

Products / Services: Co-Packer; Frozen; Meat/Poultry

**Company Description:** Tusan Commodities was created in 2017 by Daniel Tuta. After 13-years of experience in the food industry, Daniel decided that it was time to capitalize on his proven success, expertise, and well-established industry reputation by going into business on his own. Daniel started his career working for General Mills and Tia Maria Bakery in the early 2000s where he learned how to place products on the shelves for a variety of retailers and gained food production experience. He continued his career at Sherwood Foods as a Buyer. Soon after, he worked 2-year for Colorado Boxed Beef, where he mastered both areas of expertise, buying and selling commodities. This experience led him to a successful 8-year career with Signature Foods. At Signature he managed the procurement and sales department, further developed the Pick-5 business brand and expanded and grew the company's IQF chicken product line, domestically and internationally. Daniel became the most successful sales employee within Signature Foods.

**Primary Contact:** Mr Daniel Tuta  
President

**Brands:** Mr Chikin

## United Against Poverty

Address: 1400 27th Street  
Vero Beach, FL 32960-0303



Tel: 772-770-9113

Website: [Unitedagainstopoverty.org](http://Unitedagainstopoverty.org)

**Products / Services:** Baby Care; Bakery; Beverages; Confectionery; Deli; Fresh; Frozen; Hard Goods; Health & Beauty Care; Meat/Poultry; Natural/Organic; Perishables; Seafood; Unsaleables

**Company Description:** Our mission is to serve those in poverty by providing crisis care, case management, transformative education, food and household subsidy, employment training and placement, personal empowerment training and active referrals to other collaborative social service providers.

Primary Contact: Ms. Jacqueline Kazimer  
Director, Corporate Relations & Procurement

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## United Egg Producers

Address: 6455 East Johns Crossing  
Suite 410  
Johns Creek, GA 30097-1568

Tel: 770-360-9220

Website: [www.unitedegg.org](http://www.unitedegg.org)

Email: [info@unitedegg.org](mailto:info@unitedegg.org)

Products / Services: Association

Company Description: UEP's first organizational meeting was held in Chicago on November 12, 1968 at which time egg producers from across the U.S. recognized the need for a regional cooperative organization to address the needs of the industry. Thus, five regional offices were created: Midwest UEP, Southern UEP, North Atlantic UEP, West Coast and Northwest United Egg Producers. A federated Capper-Volstead Agricultural Cooperative was structured with membership available to producers who are engaged as a farmer in the production of table eggs. Membership is also available to owners of breeder flocks, hatcheries, pullets growers, contract egg producers, and farm cooperatives that meet the requirement of owned or leased facilities.

In October 1998, the by-laws of UEP were amended thereby changing the organization to a direct member organization.

Primary Contact: Mr. Chad Gregory  
President and CEO

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## Upfield

Address: 433 Hackensack Avenue  
Suite 401  
Hackensack, NJ 07601-6454

Tel: +31-6-53171737


Website: <https://www.upfield.com/ask@upfield.com>

Products / Services: Agricultural; Food Products/Snacks; Natural/Organic; Perishables



Company Description:	<p>Upfield is a global leader in plant-based nutrition with a great history and a portfolio of iconic brands that people have used and trusted for generations. This includes Flora, Rama, Becel, Blue Band, Country Crock, I Can't Believe it's not Butter and ProActiv.</p> <p>We are a global food company with 6 business units operating in 95 markets. We have the mind-set of a start-up. This makes us fast, agile, entrepreneurial, cost conscious and accountable for our products – from seed to serving at the breakfast, lunch or dinner table.</p> <p>We take quality seriously and around the world we taste products every 30 seconds. We take our consumers seriously and more than 150 people will taste test each of our new innovations before they hit the shelves.</p>
Primary Contact:	Mr. Jim Breach Chief Operating Officer, U.S.
Brands:	Country Crock, Can'y Be,ie It's Not Butter, Imperial, Promise,Brummel & Brown, Pure Blends

## Upshop

Address:	401 E. Jackson Street Suite 3300 Tampa, FL 33602-5228		
Tel:	201-569-9100X2		
Website:	<a href="https://upshop.com/">https://upshop.com/</a>		
Products / Services:	Food Safety; Technology Services		
Company Description:	Upshop has built an AI-powered, SaaS platform connecting Fresh, Center, eCommerce, and DSD department operations to deliver a simplified, smarter, more connected store experience.  We are helping retailers on one, or all of these journeys: <ul style="list-style-type: none"><li>• Ready for total store forecasting, inventory mgt and automated ordering / replenishment?</li><li>• Building an ownable, eCommerce experience?</li><li>• Seizing the opportunity to maximize Fresh and prepared?</li></ul> 150+ retailers run Upshop and realize significant improvements in sales, shrink, food safety and sustainability across the entire store.		
Primary Contact:	Mike Weber Chief Marketing Officer		
Brands:	Interstore Fresh Item Management, P-Cubet Perishable Production MultiGen Recipe Management, InterScale Scales Management Planning.		

## Upside

Address: 1701 Rhode Island Ave. NW  
Floor 7  
Washington, DC 20036-3001



Tel: 800-741-6726

Website: <https://try.upside.com/field-connect>  
<https://www.upside.com/business/grocery>

Email: [grocery@upside.com](mailto:grocery@upside.com)

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Upside is a digital marketplace that puts retailers in front of thousands of customers they've never seen, and serves those customers compelling, margin-bound incentives that change their buying behavior. With minimal IT work, retailers offset rising costs and maximize net profit with new customers and larger basket sizes.

Primary Contact: Mr. Tyler Renaghan  
Vice President, Retail

Brands: Upside

## Utz Quality Foods, LLC

Address: 900 High Street  
Hanover, PA 17331-1639



Tel: 717-637-1759

Website: [www.utzsnacks.com](http://www.utzsnacks.com)

Products / Services: Food Products/Snacks; Natural/Organic; Packaging; Private Brands; Supply Chain

Company Description: Today, Utz is the largest independent, privately held snack brand in United States, producing over 3.3 million pounds of snacks per week (about half of which are potato chips) while operating over 900 company owned routes. Utz is also a leading snack supplier to Warehouse Clubs and Mass Merchandisers nationwide. We thank you for sharing in our story, and are proud to continue producing high-quality, delicious snacks for you and your family to enjoy today and for generations to come.

Primary Contact: Mr. Mark Schreiber  
Executive Vice President and Chief Customer Officer

Brands: UTZ, Golden Flake, Dirty, Zapps, Bchman, Good Health, Snikiddy

## Van Ness Feldman LLP



Address: 1050 Thomas Jefferson Street  
NW  
Seventh Floor  
Washington, DC 20007-3837

Tel: 202-298-1800

Website:

Parent Company: Global Forum for Advanced Climate Technologies

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## Vector

Address: 135 Stillman  
San Francisco, CA 94107-4218

Tel: 855-442-5623

Website: [www.withvector.com](http://www.withvector.com)

Email: [info@withvector.com](mailto:info@withvector.com)

Products / Services: Technology Services

Primary Contact: Francis Adanza  
VP, Marketing

Brands: Vector

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## Veoci Inc.

Address: 195 Church Street  
14th Floor  
New Haven, CT 06510-2009

Tel: 203-782-5944

Website: [www.veoci.com](http://www.veoci.com)

Email: [info@veoci.com](mailto:info@veoci.com)

Products / Services: Other



Company Description: Veoci is a platform designed for developing applications, from simple approval forms, to coordinated response plans, to highly complex continuity management programs –anything is possible with Veoci.

Veoci is made by a team of pioneers, tracing our roots to the very beginnings of the no-code transformation. We offer the most straightforward, easy to use platform for you and your teams, and we know what it takes to ensure your applications never stop running.

Primary Contact: Mr. David Groesch  
Director of Sales

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## VerTerra LTD

Address: 90A Washington Street  
Norwalk, CT 06854-3077



Tel: 212-760-1200

Website: <https://www.verterra.com/>

Products / Services: Nonfoods; Household Products/Cleaning/Supplies

**Company Description:** VerTerra Dinnerware is the creator and originator of The Palm Leaf Plate. Dinnerware from Fallen Leaves™ was created in 2006 by CEO Michael Dwork. VerTerra's clean and stylish design has been recognized by the Smithsonian and awarded numerous times by the Natural Products Association, The NY Restaurant Association, and the International Hotel Motel Association. This is the most awarded disposable on the market.

Made of 100% renewable resources and BPI-certified compostable, VerTerra's Dinnerware From Fallen Leaves™ is the stylishly sustainable alternative to disposable paper and plastic plates. No trees are ever harvested or cut down for this line. No chemicals, waxes, dyes or additives are applied.

**Primary Contact:** Mr. Michael Dwork  
President

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## Vestcom International, Inc.

Address: 2800 Cantrell Road  
Suite 400  
Little Rock, AR 72202-2049



Tel: 501-663-0100

Website: [www.vestcom.com](http://www.vestcom.com)

Email: [marketing@vestcom.com](mailto:marketing@vestcom.com)

Products / Services: Advertising/Marketing and Design; Consulting Services

**Company Description:** As the industry leader in data-integrated shelf-edge media, Vestcom leverages omnichannel connectivity to drive conversion at the shopper's point of decision. For more than 30 years, Vestcom has been relied upon by leading retailers to transform their shelf-edge into a competitive advantage. Our retail partnerships have enabled more than 600 CPGs to execute shelf-edge media campaigns at national scale across Vestcom's network of 70+ retailers, including Kroger, Albertsons, Ahold-Delhaize, Dollar General, Walgreens and more. Vestcom is a standalone business unit of Avery Dennison, a global Fortune 500 company.

**Primary Contact:** Karina Rocha  
Marketing Manager

**Parent Company:** Avery Dennison Retail Information Services LLC

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## Visa Inc.

Address: 900 Metro Center Boulevard  
Foster City, CA 94404-2172



Tel: 650-432-1125

Website: [www.visa.com](http://www.visa.com)

Products / Services: Consulting Services; Financial Services

Primary Contact: Mrs. Marina Chernyak  
Head of Supermarket and Drug

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## West Madison Foods

Address: 8 Sound Shore Drive  
Suite 265  
Greenwich, CT 06830-7272



Tel: 917-538-7375

Website: <https://maries.com/>  
<http://maries.com/>

Products / Services: Dairy; Deli; Food Products/Snacks

Company Description: West Madison Foods. U.S. manufacturer and marketer of gourmet salad dressings, dairy dips and spreads to the retail channel under the Marie's® and Dean's Dips® ...

Primary Contact: Mr. Eric Greifenberger  
President of Sales

Parent Company: Brynwood Partners L.P.

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## Where Food Comes From, Inc.

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.wherefoodcomesfrom.com](http://www.wherefoodcomesfrom.com)

Email: [info@wherefoodcomesfrom.com](mailto:info@wherefoodcomesfrom.com)

Products / Services: Consulting Services; Natural/Organic; Supply Chain; Other

Primary Contact: Miss Jennifer Moore  
Marketing Manager

Brands: Where Food Comes From CARE Certified  
 Where Food Comes From Source Verified  
 Non-Hormone Treated Cattle by WFCF  
 Verified Natural Beef by WFCF  
 Where Food Comes From Grass-fed  
 Where Food Comes From Gluten-Free  
 Where Food Comes From Plant-Based

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## Wilcox Marketing

Address: 701 Edgewood Road  
 Wilkesboro, NC 28697-9504

Tel: 336-667-5000

Website:

Products / Services: Brokers

Primary Contact: Mr. James Wilcox  
 President

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## Willard Bishop, LLC, an Inmar Analytics Company

Address: 840 S. Northwest Highway  
 Barrington, IL 60010-4622

Tel: 847-381-4443

Website: [www.willardbishop.com](http://www.willardbishop.com)

Products / Services: Consulting Services; Research

Primary Contact: Mr. Jim Hertel  
 Managing Partner

Parent Company: Inmar Inc.

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## Wipfli

Address: 2000 Town Center  
 Southfield, MI 48075-1134


 The logo for Wipfli, featuring the word "WIPFLI" in white, bold, uppercase letters on a blue rectangular background.

Tel: 248-208-8860

Website: [wipfli.com](http://wipfli.com)

Products / Services: Agricultural; Consulting Services; Financial Services; Technology Services

Company Description: Wipfli brings the curiosity needed to uncover what's been overlooked. Our ingenuity helps create unexpected results. Our team of more than 3,200 associates works together to bring integrated solutions to turn data into insights, to optimize workflows, to increase margins and to transform through digital innovation.

Primary Contact: Bill Boucher  
Partner

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## Wisner Marketing Group, Inc.

Address: 6615 Grand  
Suite # 1054  
Gurnee, IL 60031-4591

Tel: 847-680-3688

Website: [www.wisnermarketing.com](http://www.wisnermarketing.com)

Email: [info@wisnermarketing.com](mailto:info@wisnermarketing.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Human Resources/Training; Merchandising Services; Private Brands; Research

Company Description: Wisner Marketing Group assists retailers, manufacturers, and others in developing solutions to complex marketing issues in consumer healthcare, trade marketing, store brands and new product introductions. We do this from the retailer and consumer perspective with a focus on "making the line go up" for all.

Primary Contact: Mr. James H. Wisner  
President

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## Wynshop

Address: 100 Southeast Third Ave, Suite  
601  
Fort Lauderdale, FL 33394-0017

Tel: 786-577-3165

Website: <https://wynshop.com/>

Products / Services: Consulting Services; Technology Services

Company Description: Wynshop is the most modern technology platform built for online grocery. Scale your business operations, personalize the shopping experience, and optimize order fulfillment to boost your bottom line. Unlike monolithic digital commerce solutions, Wynshop is designed to grow with you, ensuring your business success now and in the future.

Primary Contact: Mr. Charlie Kaplan  
Chief Revenue Officer

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## Yerecic Label

Address: 701 Hunt Valley Road  
New Kensington, PA 15068-7076



Tel: 724-334-3300

Website: [www.ylfresh.com](http://www.ylfresh.com)  
[www.SpeedOfFresh.com](http://www.SpeedOfFresh.com)

Email: [YLMarketing@yereciclabe.com](mailto:YLMarketing@yereciclabe.com)

Products / Services: Advertising/Marketing and Design; Merchandising Services; Packaging

Company Description: For over 50 years, Yerecic Label has served the fresh food and retail industries with on-pack label solutions that connect with shoppers. Yerecic Label's dual focus on consumer research and lean manufacturing creates high-impact labels to help increase sales while serving you at the Speed of Fresh®.

We create a variety of labels for many different products, but we are best known for our work in three areas:

- Grocery Retailer
- Perishable Grower, Packer and? Processors
- Consumer Packaged Goods

Primary Contact: Mr. Art Yerecic  
President

Brands: Easy Fresh Cooking®  
AdImpact!  
ScaleAPeel  
SafetyReseal!®  
BackFlip!®  
SustainLabel!®

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## Zebra Technologies

Address: Three Overlook Point  
Lincolnshire, IL 60069-4302



**ZEBRA**

Tel: 847-634-6700

Website: [www.zebra.com](http://www.zebra.com)

Products / Services: Technology Services

**Company Description:** Data is the new natural resource, and your industry thrives on it. But what drives business is not the amount of data, but the right data. How will you manage thousands of data points to pinpoint the ones you need to make the best decisions?

Zebra's suite of solutions – complete with hardware, software, supplies and services – make data management, well, more manageable. We can help you identify and capture the critical information you need to run your business more efficiently and effectively, every day, every hour, and every minute.

**Primary Contact:** Kim Vendola  
Order Administration Senior/Tradeshaw

## Zero Zone, Inc.

**Address:** 110 N. Oakridge Drive  
North Prairie, WI 53153-9792



**Tel:** 262-392-6400

**Website:** [www.zero-zone.com](http://www.zero-zone.com)

**Email:** [sales@zero-zone.com](mailto:sales@zero-zone.com)

**Products / Services:** Equipment; Refrigeration

**Company Description:** Established in 1961, Zero Zone is a leading manufacturer of refrigerated display cases and commercial refrigeration systems for supermarkets, drug, dollar, and convenience stores. With display case plants in North Prairie and Waukesha, WI and refrigeration systems plants in Ramsey, MN, and Dyersville, IA, Zero Zone also manufactures industrial refrigeration systems for cold storage, food processing, pharmaceuticals, and ice arenas.

**Primary Contact:** Mr. Glenn Kormanik  
CEO

## Zipline Inc.

**Address:** 2370 Market St.  
Suite 436  
San Francisco, CA 94114-1696

**Tel:** 201-778-6737

**Website:** <https://getzipline.com/>  
<https://www.linkedin.com/company/get-zipline/>  
[getzipline.com](https://getzipline.com)

**Email:** [marketing@zipline.inc](mailto:marketing@zipline.inc)

**Products / Services:** Human Resources/Training; Technology Services; Other

**Company Description:** Zipline is how best-in-class retailers bring brand strategies to life in stores. A unified platform for operational excellence, Zipline brings together frontline communications, task management, learning, resources, insights, and more—so everyone feels connected to the brand and inspired by their work. The company has an NPS of 78 and was named to the Inc. 5000 list of fastest-growing private companies. Zipline has an NPS of 78 and store teams using Zipline have a 92% average team adoption rate of the software. What's more, CB Insights ranked Zipline as one of the 100 most promising B2B retail tech companies. Today, nearly 80 brands like Rite Aid and Sephora depend on Zipline to align and empower their store teams worldwide. For further information, please visit: <https://getzipline.com>.

**Primary Contact:** Nick Coughlan  
Regional Vice President

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## Zipline Logistics

**Address:** 1600 Dublin Rd  
Suite 1200  
Columbus, OH 43215-2095

**Tel:** 614-458-1144

**Website:** [www.ziplinelogistics.com](http://www.ziplinelogistics.com)  
<https://twitter.com/ZiplineLogistic>  
<https://www.linkedin.com/company/zipline-logistics/>

**Email:** [emily.kitko@ziplinelogistics.com](mailto:emily.kitko@ziplinelogistics.com)

**Products / Services:** Supply Chain; Other

**Primary Contact:** Emily Kitko  
Marketing Director

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