



## **FMI Associate Member Search Results**

This search was performed on 04/27/2025 at 11:48 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## A.J. Letizio Sales & Marketing, Inc.

Address: 55 Enterprise Drive  
Windham, NH 03087-2031

Tel: 603-894-4445

Website: [www.ajletizio.com](http://www.ajletizio.com)

Products / Services: Brokers

Company Description: To provide a professional sales and service experience to the wholesale food industry that consistently delivers results beyond expectation, makes things happen, and routinely solves problems that are thought to be impossible to solve by others. We are passionate about what we do, and that passion translates into results that are consistently delivered to our clients and customers.

Primary Contact: Ms. Marianne Henry  
Inside Sales Support

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## Accenture

Address: 500 W Madison Street  
Chicago, IL 60661-4544



Tel: 312-693-5818

Website: [www.accenture.com](http://www.accenture.com)  
<https://www.insightsourcing.com/>

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Description: Accenture is the world's leading management consulting and technology services company. Committed to delivering innovation, Accenture collaborates with its clients to help them realize their visions and create tangible value. With deep industry expertise, broad global resources and proven experience in consulting and outsourcing, Accenture can mobilize the right people, skills, alliances and technologies.

Primary Contact: Samantha Sanders  
Marketing Content Lead – Consumer Goods & Services, Accenture

Brands: Accenture.

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## Action Food Sales, Inc.

Address: 3530 Toringdon Way  
Suite 450  
Charlotte, NC 28277-3431

Tel: 704-549-8500

Website: [www.actionfoodsales.com](http://www.actionfoodsales.com)

Primary Contact: Mr. John Nilsson, Sr.  
Founder

Brands: Broker

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## AdAdapted

Address: 206 E Huron Street  
Ann Arbor, MI 48104-1922



Tel: 734-358-1213

Website: <https://www.adadapted.com/>

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description: Understanding the drivers behind consumer decisions about what they buy at the grocery store is our superpower. We offer a unique approach to aligning CPG brands with category-relevant consumers creating a data-driven connection based upon prior list building activity.

Primary Contact: Robert Bryan  
Marketing Director

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## Advanced Fresh Concepts Franchise Corp.

Address: 19700 Mariner Avenue  
Torrance, CA 90503-1648



Tel: 310-604-3200 ext.132

Website: [www.afcsushi.com](http://www.afcsushi.com)

Email: [bencho@afcsushi.com](mailto:bencho@afcsushi.com)

Products / Services: Food Products/Snacks; Fresh; Natural/Organic; Perishables; Seafood

Company Description: AFC is the single largest sushi vendor in United States that serves a variety of segments including supermarkets, stadiums, university campuses, corporate dining, and retail. We currently operate over 1700 sushi bars, serving over 100,000 customer per day. Our diverse menu which includes sushi related products, outstanding service, aggressive marketing strategies and unwaivered food safety program drives us to be the sushi industry leader.

Primary Contact: Jeffery Seiler  
President and CEO

Brands: Southern Tsunami

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## Advantage Solutions

Address: 18100 Von Karman Avenue  
Suite 1000  
Irvine, CA 92612-7196



Tel: 949-797-2900

Website: [www.daymon.com](http://www.daymon.com)  
<https://youradv.com/>

Products / Services: Advertising/Marketing and Design; Brokers; Construction; Consulting Services; Merchandising Services; Private Brands; Research

Company Description: Advantage Solutions was formed in 1987 on founder Sonny King's vision of building a national sales and marketing agency focused on unparalleled service, customized solutions, and outstanding results. Today we are the leading sales and marketing agency in the industry with a workforce of over 40,000 talented associates generating over \$65B in sales.

At Advantage Solutions, we're the unseen architects behind your everyday purchases. From pantry staples to your online shopping carts, we ensure your favorite goods are always in stock and within reach by connecting manufacturers to the right retailers and teaming up with retailers to figure out the best ways to get those products into your hands. We specialize in elevating brand presence, enhancing retail strategies, and creating memorable brand experiences.

Our purpose is to connect people with products and experiences that enrich their lives. How do we do that? Through our mission: to generate demand for consumer brands and retailers, converting shoppers into buyers in every way they shop, and our values: Put People First, Serve with Heart, Lead with Insights, Execute Relentlessly and Win Together.

Primary Contact: Chris Brown  
Senior Vice President, Sales

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## Afresh Technologies

Address: 33 New Montgomery St.  
#1100  
San Francisco, CA 94105-4527



Tel: 805-551-9245

Website: <https://www.afresh.com/>

Email: [hello@afreshtechologies.com](mailto:hello@afreshtechologies.com)

Products / Services: Fresh; Perishables; Supply Chain; Technology Services

**Company Description:** Afresh is the world's leading fresh technology company helping grocers make smarter decisions throughout their fresh supply chain, ultimately increasing profits and significantly reducing food waste.

Success in fresh relies on making good decisions with incomplete, ever-changing, and uncertain information — realities inherent and inevitable in fresh grocery. Legacy systems and practices for managing fresh inventory are not built to recognize or respond to this reality. Many grocers today are stuck betting their most strategic category on brittle technology and convoluted labor practices, leading to increased costs and reduced quality for consumers.

With Afresh's built-for-fresh approach, more than 3,000 stores are seeing incredible results, on average:

- +3% sales increase
- +20% improvement in labor efficiency
- 25% shrink reduction
- 80% stockout reduction
- +7% faster inventory turns

Learn more at [www.afresh.com](http://www.afresh.com)

**Primary Contact:** Mr. Matt Schwartz  
Chief Executive Officer

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## AHT Cooling Systems GmbH

**Address:** Werksgasse 57  
Rottenmann  
Austria

**Tel:** +43-3614-2451 ext.0

**Website:** [www.aht.at](http://www.aht.at)

**Email:** [office@aht.at](mailto:office@aht.at)

**Parent Company:** AHT Cooling Systems USA Inc.

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## AHT Cooling Systems USA Inc.

**Address:** 7058 Weber Boulevard  
Ladson, SC 29456-6758

**Tel:** 843-767-6855

**Website:** <https://us.aht.at/>

**Email:** [info@us.aht.at](mailto:info@us.aht.at)

**Products / Services:** Refrigeration



**Company Description:** Innovation and a focus on the future since 1983. AHT Cooling Systems GmbH has been operating successfully in the field of commercial refrigeration for more than 30 years. During this time, our ceaseless pursuit of innovation has allowed us to continuously push the envelope in our industry for the benefit of our customers – today and in the future.

At the AHT headquarters, the heart of our company, our cutting-edge cooling systems are designed and produced on a production area of more than 60.000 m2. More than 200.000 units leave our headquarters every year.

We are one of the world leaders in our main area of business – the production of plug-in coolers and freezers for the commercial sector. Our systems are delivered to all major global discounters and supermarket chains as well as a number of renowned producers in the ice-cream and drinks industry via successful partnerships. Our overarching philosophy is built on the pillars sustainability, energy efficiency, innovation and maximum customer benefit.

Our awareness for quality and environmental consciousness is not only confirmed by our ISO certifications 9001 (Quality management) and 14001 (Environmental management) – we live it continuously through our resource-conserving production processes and ecologically-minded products, every single day; for we will always strive to fulfill the high expectations our customers have in our products and the brand AHT.

**Specialties**

Plug In R290 Multi-temp Display Cases, Water Cooled & Self Contained Refrigeration Systems, Food & Beverage Specialty Coolers, Mechanical Design and Store Planning, After Market Services, Commercial Refrigeration, and Refrigeration

**Primary Contact:** Mr. Clay Galloway C.E.M.  
Director, Sales

**Brands:** AHT Cooling Systems

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## **AlixPartners LLP**

**Address:** 909 Third Avenue  
New York, NY 10022-4731



**Tel:** 212-490-2500

**Website:** [www.alixpartners.com](http://www.alixpartners.com)

**Products / Services:** Consulting Services

**Company Description:** AlixPartners has expanded our focus to apply our when it really matters mindset, honed in urgent situations, to the high-level, high-stakes matters that materially affect the future of organizations. Today, we partner with management of both healthy and challenged companies across more than 20 industries and in more than 60 countries around the world.

We have built a legacy of pursuing the highest standards of excellence in all areas of our business. We have achieved this by remaining focused on our clients and our people – and by adhering to our Core Values of Commitment, Professionalism, Teamwork, Common Sense, Personal Respect, and Communication.

**Primary Contact:** Ms Emily Ferretti  
Business Marketing Manager

## Alliance Marketing, LLC

**Address:** 161 Saundersville Rd.  
Suite 200  
Hendersonville, TN 37075-3097



**ALLIANCE RETAIL GROUP**

**Tel:** 888-859-8183  
**Website:** <https://www.allianceretailgroup.com/>  
**Products / Services:** Advertising/Marketing and Design  
**Primary Contact:** Caroline Heinen  
Executive Assistant  
**Parent Company:** Alliance Retail Group

## Amcor Flexibles North America

**Address:** 3 Parkway North  
3rd Floor  
Deerfield, IL 60015-2537



**Tel:** 920-527-5633  
**Website:** <https://www.amcor.com/>  
[www.amcor.com/products/food/meat-fish-seafoodna](https://www.amcor.com/products/food/meat-fish-seafoodna)  
**Products / Services:** Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Packaging; Seafood  
**Primary Contact:** Ms. Melanie Bandari  
Senior Marketing Manager

## American Beverage Association

Address: 1275 Pennsylvania Avenue NW  
Suite 1100  
Washington, DC 20004-2417

Tel: 202-463-6732

Website: [www.ameribev.org](http://www.ameribev.org)  
[www.ameribev.org](http://www.ameribev.org)

Products / Services: Association; Beverages

Primary Contact: Carrie Kupferschmidt  
Associate

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## American Egg Board

Address: 10255 W. Higgins Road  
Suite 800  
Rosemont, IL 60018-5613



Tel: 847-296-7043

Website: <https://www.incredibleegg.org/>

Products / Services: Other

Company Description: The American Egg Board's mission is to support America's egg farmers and increase demand for eggs and egg products.

Primary Contact: Dana Lawnzak  
Director, Food Chain Outreach

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## American Heart Association

Address: 7272 Greenville Avenue  
Dallas, TX 75231-5129



Tel: 214-706-1000

Website: [www.heart.org](http://www.heart.org)  
[www.heartcheckmark.org](http://www.heartcheckmark.org)

Products / Services: Association



**Company Description:** The American Heart Association is a national voluntary health agency whose mission is to reduce disability and death from cardiovascular diseases and stroke. The Association's heart-check mark was created as a reliable, easy-to-use mark consumers can use to identify foods that meet AHA criteria for heart-healthy products as a first step in building a sensible eating plan.

**Primary Contact:** Ms. Cheryl Toner  
Portfolio Lead, Nutrition

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## AmeriCold Logistics, LLC

**Address:** 10 Glenlake Parkway  
South Tower, Suite 600  
Atlanta, GA 30328-3495



**Tel:** 678-441-1400

**Website:** [www.americold.com](http://www.americold.com)  
[agromerchants.com](http://agromerchants.com)

**Email:** [@americold.com](mailto:@americold.com)

**Products / Services:** Supply Chain; Transportation/Distribution Services; Other

**Primary Contact:** Katia Young CMP  
Marketing Events Manager

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## Amerlux, LLC

**Address:** 178 Bauer Drive  
Oakland, NJ 07436-3105

**Tel:** 973-882-5010

**Website:** [www.amerlux.com](http://www.amerlux.com)

**Products / Services:** Other

**Company Description:** Amerlux is a customer-focused company that designs and manufactures energy-efficient task-specific lighting solutions for supermarket, retail and commercial applications.

**Primary Contact:** Mr. Donald Knickerbocker  
Vice President, Supermarket Sales

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## Anthony

**Address:** 12391 Montero Avenue  
Sylmar, CA 91342-5370

**Tel:** 818-365-9451

**Website:** <https://www.anthonyintl.com/>

**Email:** [sales@anthonydoors.com](mailto:sales@anthonydoors.com)

Products / Services: Energy Management; Equipment; Fixtures/Shelving/Floors; Merchandising Services; Refrigeration; Store Design; Other

Company Description: Founded in 1958, Anthony®, Sylmar, CA, USA, is a manufacturer and solutions provider of glass refrigerator and freezer doors, lighting systems and display equipment for use in commercial refrigeration systems. Anthony's products are designed to enhance merchandising, ensure food safety and protect the environment. A 50-plus-year commitment to Quality, Innovation, Customer Service, Continuous Improvement and Flexibility have allowed Anthony to become the supplier of choice for merchandising components in the refrigeration industry. Anthony is a member of the Dover Corporation's Refrigeration & Food Equipment market segment. For more information, please visit [www.anthonylntl.com](http://www.anthonylntl.com) or [www.dovercorporation.com](http://www.dovercorporation.com).

Primary Contact: Mr. Craig Little  
President

Parent Company: Hillphoenix, A Dover Company

Brands: Anthony, Ardio, Display Rite, Sovis, Temperbent, Trausch, Vos, Anthony Tecnical Glass

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## ARC by ChargeItSpot

Address: 111 S Independence Mall E  
STE 920  
Philadelphia, PA 19106-2549



Tel: 215-220-6600

Website: <https://experiencearc.com/ChargeItSpot.com>

Products / Services: Security Systems & Products; Technology Services

Company Description: ARC solves operational challenges faced by companies who have large investments in handheld devices (i.e., devices by Zebra, Honeywell, etc.), which associates use to be productive for tasks like package/baggage scanning, inventory check, mobile PoS, etc. We've learned from clients that managing handheld devices is a nightmare -- they're experiencing surprisingly high device shrink, wasted time managing manual processes, and lost productivity when devices stop working, go missing, or batteries die.

ARC is a device management solution integrated with smart lockers to store, secure, and charge these company-owned handheld devices. ARC reduces device shrink, hits to productivity, wasted payroll time consumed by managers, and the number of faulty devices in circulation.

Primary Contact: Douglas Baldasare  
Chief Executive Officer and Founder

Brands: ARC

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## Audit Technology Group

Address: 1880 West Winchester Road  
Suite 101  
Libertyville, IL 60048-5321



Tel: 847-281-8703

Website: [www.atgaudits.com](http://www.atgaudits.com)

Products / Services: Consulting Services; Other

Primary Contact: Mr. Vincent Creadon  
President

Brands: Recover, eResolve, RecoverNow, eRonconcile and ATG Advantage

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## Australian Trade & Investment Commission

Address: 123 N. Upper Wacker Drive  
Suite 1330  
Chicago, IL 60606

Tel: 312-374-9401

Website: [www.austrade.gov.au](http://www.austrade.gov.au)

Company Description: The Australian Trade and Investment Commission (Austrade) is the Australian Government's international trade promotion and investment attraction agency. We generate market information and insights, promote Australian capability, and facilitate connections through our extensive global network.

In the spirit of reconciliation we acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Primary Contact: Joan Morgan  
Senior Trade Director - Food Industry

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## Australis Aquaculture

Address: 278 Main Street  
Suite 205  
Greenfield, MA 01301-3230



Tel: 413-863-2040  
Website: [www.thebetterfish.com](http://www.thebetterfish.com)  
Products / Services: Frozen; Seafood  
Primary Contact: Jason Paine  
President  
Brands: The Better Fish

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## Avery Dennison

Address: 8080 Norton Parkway  
Mentor, OH 44060-5990  
Tel: 937-865-2123  
Website: <https://www.averydennison.com/en/home.html>  
<https://printers.averydennison.com/en/home/industry-solutions/food.html>  
Products / Services: Food Safety; Supply Chain; Technology Services  
Company Description: We are a global materials science and digital identification solutions company with locations in over 50 countries, and approximately 35,000 employees worldwide.

We are Making Possible™ products and solutions that provide branding and information solutions that optimize labor and supply chain efficiency, reduce waste, advance sustainability, circularity and transparency, and better connect brands and consumers. We design and develop labeling and functional materials, radio frequency identification (RFID) inlays and tags, software applications that connect the physical and digital, and offerings that carry information that improves the customer experience.

We lead in serving an array of industries worldwide — including home and personal care, apparel, general retail, e-commerce, logistics, food and grocery, pharmaceuticals and automotive.

Primary Contact: Mr. Daniel Galovic  
Market Manager Private Brands  
Brands: AVY

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## Avery Dennison

Address: 170 Monarch Lane  
Miamisburg, OH 45342-3638



Tel: 937-865-2123  
Website: [identificationsolutions.averydennison.com/](https://identificationsolutions.averydennison.com/)

Email: [identification.solutions@averydennison.com](mailto:identification.solutions@averydennison.com)

Products / Services: Food Safety; Fresh; Merchandising Services; Packaging; Perishables; Supply Chain; Technology Services; Sustainability

Company Description: Avery Dennison is a global materials science and digital identification solutions company that provides a wide range of branding and information solutions that optimize labor and supply chain efficiency, reduce waste, advance sustainability, circularity and transparency, and better connect brands and consumers.

Primary Contact: Mr William Toney  
VP Global RFID Market Development

Parent Company: Avery Dennison

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## AZ Gems

Address: 403 Missouri Court  
Redlands, CA 92373



Tel: 909-809-9513

Website: [www.azgems.com](http://www.azgems.com)

Email: [jamie@azgems.com](mailto:jamie@azgems.com)

Company Description: Since our inception in 2007 as an importer, AZ Gems has been a beacon of excellence within the seafood industry, driven by the determination of visionary entrepreneurs from a humble shrimp farming family, with our headquarters in Los Angeles, CA. We have grown to become one of the country's largest seafood importers, proudly serving American seafood lovers.

Primary Contact: Jamie Marshall  
EVP of Sales

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## The Bel Group

Address: 20 West 22nd Street  
12 Floor  
New York, NY 10010-5843



Tel: 212-675-7881

Website: <https://belbrandsusa.com/>

Products / Services: Beverages; Food Products/Snacks; Packaging; Perishables;  
Unsaleables

Company Description: LOCAL FLAVORS WITH A GLOBAL PERSPECTIVE  
If it's one thing the French know, it's cheese. The Bel Group, our parent company, engineered the single-serving portion over 150 years ago in France's Jura region. Thus began a tradition of innovation and a commitment to growth, optimism, and enthusiasm that powers Bel Brands USA's Chicago headquarters and all of our plants across North and South America.

Primary Contact: Mr. Brent W Horn  
Chief Growth Officer

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## Bernatello's Foods

Address: Sales & Marketing Office  
1601 Hyland Ave  
Kaukauna, WI 54130-1157



Tel: 920-462-4894

Website: [www.bernatellos.com](http://www.bernatellos.com)

Products / Services: Food Products/Snacks

Company Description: "At Bernatello's, we are dedicated to the marketing and manufacturing of innovative, quality pizza and frozen products, while providing outstanding service and value to our retailers and customers."

The core values of Bernatello's are the cornerstone of who we are and what we stand for. We value our people; they are our greatest asset! At Bernatello's, we provide a safe and healthy work environment, demonstrate respect for people, maintain the highest ethical behavior, and strive toward environmental stewardship.

Primary Contact: Stephanie Schultz  
Marketing Director

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## Bitcoin Depot

Address: 3343 Peachtree Rd NE  
Suite 750  
Atlanta, GA 30326-1429



Tel: 912-844-6356

Website: [https://twitter.com/Bitcoin\\_Depot](https://twitter.com/Bitcoin_Depot)  
<https://www.linkedin.com/company/bitcoin-depot>  
<https://bitcoindepot.com/>

Products / Services: Financial Services; Technology Services

Company Description: Bitcoin Depot is the fastest growing multi-cryptocurrency ATM Network offering users to buy and sell Bitcoin, Litecoin, Ethereum, and Bitcoin Cash instantly in GA, TN, AL, IL, MO, TX, FL, CA and MA.

Primary Contact: Haleigh Jarreau  
Marketing Coordinator

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## Bitzer Canada, Inc.

Address: 21125 Daoust Street  
Sainte-Anne-De-Bellevue, QC  
H9X 0A3  
Canada

Tel: 514-697-3363

Website: [www.bitzer.ca](http://www.bitzer.ca)  
[www.bitzer.ca](http://www.bitzer.ca)

Email: [sales@bitzer.ca](mailto:sales@bitzer.ca)

Parent Company: Bitzer US, Inc.

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## Bitzer US, Inc.

Address: 4080 Enterprise Way  
Flowery Branch, GA 30542-2896



Tel: 770-503-9226  
Website: [www.bitzerus.com](http://www.bitzerus.com)  
Email: [sales@bitzerus.com](mailto:sales@bitzerus.com)  
Products / Services: Energy Management; Equipment; Maintenance; Refrigeration; Store Design; Transportation/Distribution Services  
Primary Contact: Mr. Jeffrey B Keran  
Vice President of Sales North America  
Brands: BITZER, ElectraTherm, VaCom Technologies

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## Blackhawk Network Holdings, Inc.

Address: 6220 Stoneridge Mall Road  
Pleasanton, CA 94588-3260



Tel: 925-226-9301  
Website: [www.blackhawknetwork.com](http://www.blackhawknetwork.com)  
Products / Services: Financial Services; Fixtures/Shelving/Floors; Nonfoods; Merchandising Services  
Primary Contact: Steve Dekker  
Americas Region Head  
Brands: Gift Cards, Prepaid Debit Cards, Telephone Cards, airtime cards, handsets, sim products, incentives

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## Blue Yonder

Address: 15059 N. Scottsdale Rd  
Suite 400  
Scottsdale, AZ 85254-2666



Tel: 480-308-3000  
Website: <https://blueyonder.com/blueyonder.com/>  
Email: [info@blueyonder.com](mailto:info@blueyonder.com)  
Products / Services: Consulting Services; Fresh; Produce; Supply Chain; Technology Services



**Company Description:** Blue Yonder is the world leader in digital supply chain transformations and omni-channel commerce fulfillment. Our end-to-end, cognitive business platform enables retailers, manufacturers and logistics providers to best fulfill customer demand from planning through delivery. With Blue Yonder, you'll unify your data, supply chain and retail commerce operations to unlock new business opportunities and drive automation, control and orchestration to enable more profitable, sustainable business decisions. Blue Yonder - Fulfill your Potential™

**Primary Contact:** Ms. Sarah Shepard  
Marketing Manager

**Brands:** JDA, JDA Luminate, Blue Yonder

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## Bluegrass Ingredients

**Address:** 801 State St  
Bowling Green, KY 42101-2230

**Tel:** 270-297-1776

**Website:** [www.bluegrassingredients.com](http://www.bluegrassingredients.com)

**Email:** [info@bluegrassingredients.com](mailto:info@bluegrassingredients.com)

**Products / Services:** Dairy; Ingredients

**Primary Contact:** Mr Peter Losee  
VP Marketing

**Brands:** Bluegrass Ingredients  
Agile Kitchen

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## BLUEOCO

**Address:** 2950 Prairie Street SW  
#1000  
Grandville, MI 49418-2694

**Tel:** 616-241-0184

**Website:** <https://www.blueoco.com/>

**Products / Services:** Baking/Roasting Equipment; Nonfoods; Hard Goods; Health & Beauty Care; Household Products/Cleaning/Supplies; Private Brands

**Company Description:** BLUEOCO is the parent company of 11 brands. We have a relentless focus on growing sales in existing and new categories by introducing NEW and INNOVATIVE products that customers have never seen, but instantly recognize the function, fashion, trend and great value.

Since our inception, we have launched over 1,000 products in retail stores and online.

**Primary Contact:** Bryan O'Connell  
Chief Executive Officer



Brands: KOLORAE, VIOVIA, PRIAVERA, BARY3, BROXAN, KATELLE, ELLE & KATE, BLUE PAWS  
COUNTERTOP CAFE, PRIABELLA, MASQARAE, GECKOBRANDS

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## BluGlacier

Address: 6303 Waterford District Dr  
Suite 385  
Miami, FL 33126-6005

Tel: 845-461-9507

Website:

Products / Services: Fresh; Frozen

Primary Contact: Kathy Liz  
Marketing Director

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## Boar's Head Provisions Co., Inc.

Address: 1819 Main Street  
Suite 800  
Sarasota, FL 34236-5926



Tel: 804-535-8581

Website: [www.boarshead.com](http://www.boarshead.com)

Products / Services: Dairy; Deli; Food Products/Snacks; Fresh; Meat/Poultry; Packaging; Perishables; Supply Chain

Company Description: Our mission is to continue to be recognized as the leading provider of exceptional customer service and superior quality delicatessen products. We will continuously improve our time-honored traditional processes through the involvement of our dedicated employees.

Primary Contact: Beth Riffe  
Regulatory Affairs Manager

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## Bristol Bay Regional Seafood Development Association

Address: 3705 Arctic Blvd #1188  
Anchorage, AK 99503-5774



Tel: 907-677-2371

Website: [www.bristolbaysockeye.org](http://www.bristolbaysockeye.org)  
[www.bbrsda.com](http://www.bbrsda.com)  
<https://www.linkedin.com/company/bristol-bay-regional-seafood-development-association>

Products / Services: Advertising/Marketing and Design; Association; Food Safety; Fresh; Natural/Organic; Research; Seafood; Unsaleables

Primary Contact: Lilani Dunn  
Marketing Director

Brands: Bristol Bay Sockeye Salmon

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## Brynwood Partners L.P.

Address: 8 Sound Shore Drive  
Suite 265  
Greenwich, CT 06830-7272

Tel: 203-302-2318

Website: <https://www.brynwoodpartners.com/>

Products / Services: Food Products/Snacks

Company Description: Since 1984, Brynwood Partners has combined financial capital with operating expertise to create value. With a focus on the consumer sector, Brynwood Partners works with its portfolio companies to drive sales growth and operating performance.

Brands: Pillsbury, Hungry Jack, Martha White, White Lily and Jim Dandy

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## BUENO

Address: 175 Pearl Street Floor 1  
Brooklyn, NY 11201-7508

Tel: +44-7736-931706

Website: [buenoanalytics.com](http://buenoanalytics.com)

Email: [lwurfel@buenosystems.com.au](mailto:lwurfel@buenosystems.com.au)

Products / Services: Energy Management; Refrigeration; Sustainability

Company Description: Bueno Analytics is a leading building analytics software platform to help businesses improve building sustainability

Primary Contact: Mr. Hugh Amoyal  
CEO

Brands: Energy Management  
Fault Detection & Diagnostics  
Building Optimisation  
Refrigerant Leakage

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## Buitoni Food Company

Address: 1 High Ridge Park  
Suite 201  
Stamford, CT 06905-1323

Tel: 475-282-1735

Website: <https://www.buitoni.com/>  
<https://www.buitoni.com/>

Company Description: With an authentic Italian history dating back to 1827, Buitoni Food Company is a leading manufacturer of refrigerated pasta, sauces and cheese.

Primary Contact: Ms. Yvonne Turnbough  
President of Sales

Parent Company: Brynwood Partners L.P.

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## Bumble Bee Foods, LLC

Address: 280 Tenth Avenue  
San Diego, CA 92101-7406



Tel: 404-989-1564

Website: [www.bumblebee.com](http://www.bumblebee.com)  
[www.bumblebee.com](http://www.bumblebee.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Bumble Bee® Foods was founded by a handful of dedicated canners back in 1899. As a company Bumble Bee® has grown more than our founding fathers would have dreamed. Bumble Bee employs over 1,000 hard working men and women and is an international company selling canned tuna and salmon throughout the world under the Bumble Bee Label and in Canada under the Clover Leaf brand name.

Bumble Bee has canning facilities in Mayaguez, Puerto Rico; and Santa Fe Springs, Ca. Over the years Bumble Bee has transformed its plants from labor intensive production lines to automated lines. By keeping up with today's technology, Bumble Bee is able to provide a quality product at a competitive price. When consumers see the "Bee" on a canned seafood product, they can be assured it means premium quality seafood.

Quality is not all the Bumble Bee brand name stands for, Bumble Bee also stands for variety. Our famous "Bee" can be found on a variety of premium quality seafood products. The Bee is on canned crab meat, shrimp, oysters, clams and of course Bumble Bee best sellers albacore and salmon. Bumble Bee is a full service seafood provider!

Primary Contact: Ms. Connie Shepherd  
Senior Vice President, Strategy and Commercialization

Brands: Bumble Bee, King Oscar, Brunswick, Sweet Sue, Snow's.

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## Bush Brothers & Company

Address: 1016 E Weisgarber Rd  
Knoxville, TN 37909-2669



Tel: 404-561-6834

Website: [https://www.bushbeans.com/en\\_US/](https://www.bushbeans.com/en_US/)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Company Description: Bush Brothers and Company is a family-owned corporation best known for its Bush's Best brand canned baked beans. The company produces approximately 80 percent of the canned baked beans consumed in the United States, representing estimated annual sales in excess of \$400 million and the processing of more than 55 million pounds of beans per year. In addition, the company also offers other canned beans (black, garbanzo, pinto, and refried), as well as peas, hominy, and cut green beans. Based in Knoxville, Tennessee, Bush Brothers operates plants in Augusta, Wisconsin and Chestnut Hill, Tennessee. Its canned goods are sold through retail food outlets and food service operators throughout the United States and Canada.[1]

Primary Contact: Jenifer Plageman-Davis  
Senior Vice President of Sales

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## C.A. Ferolie

Address: 2 Van Riper Road  
Montvale, NJ 07645-1838



Tel: 201-949-2249

Website: <https://cafortune.com/>  
<https://www.caferolie.com/>

Products / Services: Baby Care; Bakery; Beverages; Brokers; Consulting Services; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Nonfoods; Merchandising Services; Perishables; Pet Health & Nutrition; Seafood; Technology Services

**Company Description:** At C.A. Ferolie, we pride ourselves on maintaining strong traditions of excellence having provided our valued clients with tailored sales and marketing solutions since 1947. Our teams are enthusiastic, experienced and knowledgeable people who consistently exceed expectations. We are family owned and operated, giving us unparalleled flexibility to invest locally in talent and development that delivers industry leading results.

We extend that high standard to our clients and customers, maintaining superior levels of honesty and integrity that result in thriving partnerships. It is our promise to represent clients in a proactive, fervid manner, employing the latest tools available to get the job done!

**Primary Contact:** Deborah Colombo  
COO

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## C.A. Fortune

**Address:** 651 W Washington  
Suite 600  
Chicago, IL 60661-2111

**Tel:** 630-539-3100

**Website:** <https://www.cafortune.com/>

**Products / Services:** Brokers; Consulting Services

**Company Description:** Our team is defined by passion, energy, hunger and drive. We're a melting pot of expertise in sales, retail, e-commerce, marketing & advertising, and data & analytics. What these teams have in common is...you. We're all highly motivated to help you win over customers and consumers.

**Parent Company:** C.A. Ferolie

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**CA Carlin**

Address: 10250 Valley View Road  
Suite 143  
Savage, MN 55344-3534

Tel: 952-278-0929  
Website: <https://cacarlin.com/>  
Primary Contact: Mark Metzger  
SVP Analytics  
Parent Company: C.A. Ferolie

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**Carel USA, Inc.**

Address: Corporate Office  
385 S. Oak Street  
Manheim, PA 17545-1600

Tel: 717-664-0500

Website: [www.carelusa.com](http://www.carelusa.com)

Email: [sales\\_usa@carel.com](mailto:sales_usa@carel.com)

Products / Services: Energy Management; Equipment; Food Safety; Refrigeration

Company Description: CAREL is one of the world leaders in control solutions for air-conditioning, refrigeration and heating, and system for humidification and evaporative cooling. Our products are designed to bring energy savings and reduce the environmental impact of equipment and systems. Our solutions are used in commercial as well as industrial and residential applications. CAREL has 19 fully owned subsidiaries and 7 production sites, as well as partner and distributors in another 75 countries.

Primary Contact: Mr. Giacomo Favari  
Head of Sales and Marketing - Refrigeration

Brands: mpxPro, pRack, PlantWatchPro, PlantVisorPro, pLoad, remotePro, pGD  
Touch, PCO sistema, pChrono, tERA, HEOS

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## Cargill Incorporated

Address: 825 E. Douglas Avenue  
Wichita, KS 67202-3512



Tel: 952-474-9211

Website: [www.cargill.com](http://www.cargill.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Pet Health & Nutrition; Private Brands

Company Description: Cargill may be private, but it's highly visible. The US's second largest private corporation (after Koch Industries), Cargill's diversified operations include grain, cotton, sugar, and petroleum trading; financial trading; food processing; futures brokering; and agricultural services including animal feed and fertilizer production. The company is the leading grain producer in the US, and its Excel unit is one of the top US meatpackers. Cargill's brands include Diamond Crystal (salt), Gerkens (cocoa), Honeysuckle White (poultry), and Sterling Silver (fresh meats).

Primary Contact: Mr. David MacLennan  
Chairman and Chief Executive Officer

Brands: Castlewood Reserve Rumba, Sterling Silver Premium Beef, Honeysuckle White, Turkey, Shadybrook Farms, Blackwell Angus, Angus Pride, TNT Burgers and Rancher's Registry

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## Carlson AirFlo Merchandising Systems

Address: 7135 Northland Drive  
Brooklyn Park, MN 55428-1514



Tel: 763-504-3570

Website: [www.carlson-airflo.com](http://www.carlson-airflo.com)

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store Design



Company Description:	For more than 25 years, Carlson AirFlo has been the innovative leader in produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing environment which demands quick response.
	Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and acrylic bins, all designed to enhance merchandising profiles.
Primary Contact:	Ms. Sharon Johnson Director Sales and Marketing
Brands:	AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher by AirFlo

## Carlson Store Fixtures

Address:	7147 Northland Drive Minneapolis, MN 55428-1514
Tel:	800-388-8043
Website:	
Parent Company:	Carlson AirFlo Merchandising Systems

## Carlyle Compressor Company

Address:	PO Box 4808 Syracuse, NY 13221-4808
Tel:	770-833-4451
Website:	<a href="http://www.carlylecompressor.com">www.carlylecompressor.com</a> <a href="https://www.linkedin.com/company/carlyle-compressor/">https://www.linkedin.com/company/carlyle-compressor/</a>
Email:	<a href="mailto:carlyle.compressor@carrier.com">carlyle.compressor@carrier.com</a>
Products / Services:	Equipment; Refrigeration
Company Description:	Carlyle is a world leader in compressor technology. Our products can be found around the world – from the first nuclear sub to your grocer's freezer to entire bus fleets. That's because when it comes to refrigeration and air conditioning, the world relies on Carlyle.
Primary Contact:	Mr. Matthew Mowers Senior Engineering Manager
Parent Company:	Carrier Corporation
Brands:	Carlyle Compressor, Genuine Carlyle Remanufactured, Totaline, Carlyle

## Cascades SPG

Address: 1061 rue Parent  
St-Bruno-De-Montarville, Quebec  
J3V 6R7  
Canada



Tel: 450-461-8560

Website: [www.cascades.com](http://www.cascades.com)

Products / Services: Packaging

Company Description: Our mission is to improve the well-being of people, communities and the planet by providing sustainable and innovative solutions that create value. We use the hidden potential of the resources around us to offer packaging, hygiene and recovery solutions as well as services that exceed your needs.

Primary Contact: Nancy Benard  
Senior Innovation & Marketing Analyst

Parent Company: Cascades

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## Cellhub

Address: Address 595 S Broadway, 2nd  
Floor,  
Suite # 203  
Hicksville, NY 11801-5059



Tel: 646-905-5588

Website: <https://cellhub.com/>

Products / Services: Technology Services

**Company Description:** Cellhub was established over 25 years ago to seize opportunities in wireless data communications for resellers of T-Mobile.

We've been an exclusive partner of T-Mobile since 1997 – well before they shook up the industry with their no-contract approach and became known as the “Un-Carrier”. We remain an exclusive T-Mobile Primary Agent and believe in brand loyalty and the integrity that goes with it!

Our wireless experience allows us to get partners on board quickly, seamlessly, and efficiently. We assist partners in creating operational efficiencies which increase revenue and are designed to allow you to focus and invest in building your business and end-user portfolio.

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## Center for Advancing Retail & Technology

**Address:**



**Tel:** 877-712-2538

**Website:** [www.advancingretail.org/](http://www.advancingretail.org/)

**Products / Services:** Consulting Services; Technology Services

**Company Description:** Guiding the fast moving consumer goods retail industry into the future through discovery, understanding, and transforming personal and organizational cultures needed in Retail 4.0 The Age of Metamorphosis.

**Primary Contact:** Mr. Gary E Hawkins  
Chief Executive Officer and Founder

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## Channel Fish Processing

**Address:** 200 Commerce Drive  
Briantree, MA 02184-7145



Tel: 617-464-3366

Website: <https://channelfish.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen; Perishables; Private Brands; Seafood; Unsaleables; Sustainability

Company Description: Mission: We are a strategic, long-term partner to our customers helping grow their value-added food business as if it was our own.

Vision: To create a bright and sustainable future for our family of employees by being a trusted, adaptive food manufacturer

Company Core Values

Respect: Working together collaboratively and with accountability enables us to consistently do the right thing for each other and our customers

Adaptive: Embracing change and fostering a culture of continuous learning and development allows us to respond quickly to market shifts and customer needs.

Accountable: Hold ourselves responsible for core metrics by measuring, tracking, and rewarding KPIs by continuously improving our products, services, and operations.

Loyal: Building long term partnerships with customers, suppliers, and employees

Primary Contact: Thomas Zaffiro  
President

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## Chemours Company

Address: 1007 Market Street  
P.O. Box 2047  
Wilmington, DE 19899-2047



Tel: 302-773-1000

Website: [www.chemours.com](http://www.chemours.com)  
[www.opteon.com](http://www.opteon.com)

Products / Services: Refrigeration

Company Description: Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome  
NA Market Development Senior Consultant

Brands: Opteon

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## CHEP

Address: 5897 Windward Parkway  
Alpharetta, GA 30005-2044



A Brambles Company

Tel: 770-668-8100

Website: [www.chep.com](http://www.chep.com)

Email: [goblue@chep.com](mailto:goblue@chep.com)

Products / Services: Equipment; Packaging; Supply Chain; Transportation/Distribution Services; Other

Company Description: CHEP helps move more goods to more people, in more places than any other organization on earth. Its pallets, crates and containers form the invisible backbone of the global supply chain, and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

Designed to be shared, repaired and reused, CHEP's 360+ million pooled platforms eliminate supply network waste and emissions for CHEP, its customers and its partners. Whether it's maximizing product availability, streamlining operations or reducing unnecessary truck mileage, CHEP is dedicated to customer-led innovation and delivering a positive impact for today's and tomorrow's supply chains.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

Primary Contact: Ms. Shelly Prado  
Manager, Sales Enablement

Brands: CHEP

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## Chernoff Newman

Address: 1411 Gervais St  
Columbia, SC 29201-3342

Tel: 803-254-8158

Website: <https://chernoffnewman.com/>

Products / Services: Advertising/Marketing and Design; Agricultural

Primary Contact: Mrs. Sara Anders  
Media Buyer

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## Chester Food Brokerage, Inc.

Address: 9 Aimee Court  
Warwick, NY 10990-2920



Tel: 844-987-1230

Website:

Email: [Dan@ChesterFoodBrokerage.com](mailto:Dan@ChesterFoodBrokerage.com)

Products / Services: Brokers; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands; Seafood

Company Description: Founded in 1988, Chester Food Brokerage has long established relationships and experience in marketing branded, private label and commodity food products.

The company services the Greater New York Metro, Upstate New York, New England, Mid-Atlantic and Southeastern US Marketing Areas offering comprehensive coverage in the perishable segments of the supermarket industry. We also work directly with select National Retailers.

The dedication to the philosophy of commitment to the pursuit of profitable growth for both its' principals and customers remains the company's primary objective.

Primary Contact: Dan Chester  
President

Parent Company: PRE Brands LLC

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## Chilean Salmon Marketing Council

Address: 50 Milk Street  
16th Floor  
Boston, MA 02109-5002



Tel: 617-960-6891

Website: [chileansalmon.org/](http://chileansalmon.org/)

Products / Services: Advertising/Marketing and Design; Association; Fresh; Frozen; Research; Seafood; Supply Chain

**Company Description:** **Vision**  
The Chilean Salmon Marketing Council's vision is for Chilean Salmon to be recognized as a premium product of outstanding quality and integrity that consumers actively seek to procure. We seek to be America's favorite salmon and a first choice with consumers.

**Mission**  
The Chilean Salmon Marketing Council's mission is to strengthen the Chilean Salmon brand and image in the U.S. and to increase salmon consumption by positioning Chilean Salmon as a premium product and a preferred choice.

**Primary Contact:** Mr. James E Griffin  
TBD

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## Choice Canning Company

**Address:** 15 Exchange Place  
Jersey City, NJ 07302-3914

**Tel:** 732-661-6400

**Website:** <https://tasteechoice.com/>

**Email:** [consumerfeedback@choicegroup.in](mailto:consumerfeedback@choicegroup.in)

**Products / Services:** Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Seafood; Other

**Primary Contact:** Jacob Jose  
Executive VP of Sales, Managing Director

**Brands:** Tastee Choice/Private Labels

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## City Building Engineering Services (CBES)

**Address:** 2400 District Avenue Suite 320  
Burlington, MA 01803-5210



**Tel:** 978-490-0304

**Website:** [www.cfm-us.com](http://www.cfm-us.com)

**Email:** [allison.crosson@cbes-us.com](mailto:allison.crosson@cbes-us.com)

**Products / Services:** Energy Management; Maintenance; Refrigeration; Store Design

**Company Description:** Shaping the future of facilities management  
The world's top retailers, grocery, and convenience store chains partner with City for comprehensive, integrated facilities management, building and engineering, and sustainability solutions. City's innovative self-performing partnership model provides greater service quality at a lower cost than traditional vendor-based or in-house solutions.

Primary Contact: Allison Crosson  
Senior Manager, Business Support and Executive Assistant

Parent Company: City Facilities Management Holdings (US) LLC

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## Claire's

Address: 6209 cardinal street  
ventura, CA 93003-6513

Tel:

Website: <https://www.clares.com/us/>

Products / Services: Nonfoods; Health & amp; Beauty Care; Merchandising Services; Other

Primary Contact: Charles Allworth  
Director of Sales, Concessions NA

Brands: Claire's / Icing

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## Clear Demand

Address: 8502 E. Via Ventura  
Suite 240  
Scottsdale, AZ 85258

Tel: 612-281-7871

Website: <https://cleardemand.com>

Email: [sales@cleardemand.com](mailto:sales@cleardemand.com)

Products / Services: Consulting Services; Technology Services

Company Description: ClearDemand provides Intelligent Price Management and Optimization (IPMO) using AI to set prices, promotions, and markdowns that produces a consistent brand and shopping experience.

Primary Contact: Mark Schwans  
VP Marketing

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## Clearwater Seafoods LP

Address: 757 Bedford Highway  
Bedford, NS B4A 3Z7  
Canada

Tel: 902-443-0550

Website: <https://www.clearwater.ca/en/>

Products / Services: Food Products/Snacks; Frozen; Natural/Organic; Perishables; Pet Health & amp; Nutrition; Private Brands; Seafood; Other



Company Description:	<p>Clearwater Seafoods is one of North America's largest vertically-integrated seafood companies with over 1,900 employees in offices, plants and vessels around the world. The Bedford-based company operates from 'ocean to plate', owning its own fishing quotas, vessels and processing facilities, while also providing delivery to its customers worldwide. Clearwater is recognized globally for its superior quality, food safety and diversity of premium wild-caught seafood, including scallops, lobster, clams, coldwater shrimp and crab.</p> <p>As a leading harvester, processor and marketer of sustainably-sourced seafood, Clearwater supplies its products to wholesalers, retailers and foodservice distributors throughout the world. Selling its products globally under both the Clearwater and private label brands.</p> <p>Since its founding in 1976, Clearwater has invested in its resource ownership and management to sustain and grow its wild seafood resource. This commitment has established Clearwater as a global leader in sustainable seafood excellence.</p> <p>In 2015, Clearwater Seafoods acquired the Scotland-based Macduff Shellfish Group, bringing together two of the world's leading and fastest growing vertically-integrated wild shellfish harvesters. Macduff's product portfolio closely complements Clearwater's product offerings with King and Queen scallops, langoustine, brown and velvet crab, and whelk.</p>
Primary Contact:	Ms. Stephanie McGovern Director of Food Service
Brands:	Clearwater Macduff

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## Climate Pros LLC

Address:	55 N. Brandon Drive Glendale Heights, IL 60139-2024	
Tel:	630-893-8511	
Website:	<a href="https://www.climatepros.com/">https://www.climatepros.com/</a>	
Products / Services:	Bakery; Baking/Roasting Equipment; Beverages; Confectionery; Consulting Services; Dairy; Deli; Energy Management; Fixtures/Shelving/Floors; Food Safety; Fresh; Frozen; Packaging; Produce; Refrigeration; Research; Seafood; Store Design; Supply Chain; Other	

**Company Description:** Climate Pros, LLC is a commercial refrigeration and HVAC company that designs, builds, and services refrigeration systems in thousands of locations nationwide. Our company headquarters are located in the Chicago, Illinois area.

The company is an industry leader with over 1,600 employees, offering multifaceted service, construction, and modernization solutions to businesses across the United States. They have been ranked in Inc's 5,000 Fastest-Growing Companies for the past 10 years.

Climate Pros is out to "Disrupt the Industry by Creating a Great Company for Great People" with employees in 43 states, servicing 1,300+ customers and over 10,000 sites and providing expert support 24 hours a day seven days a week. Climate Pros partners with customers including supermarket retail, refrigerated storage warehouses, convenience stores, and the biomedical industry to provide innovative, customized services.

**Primary Contact:** Mr. Todd Ernest  
Founder & CEO

**Brands:** Kyson Warren, Heatcraft, True, Scotsman, Ice O-Matic

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## **Clover Leaf Seafoods, L.P.**

**Address:** 80 Tiverton Court  
Suite 600  
Markham, ON L3R 0G4  
Canada

**Tel:** 905-575-0608

**Website:** [www.cloverleaf.ca](http://www.cloverleaf.ca)

**Products / Services:** Food Products/Snacks; Private Brands

**Primary Contact:** Mr. Douglas Ohori  
Vice President, Sales

**Parent Company:** Bumble Bee Foods, LLC

**Brands:** Clover Leaf, Seafood Delectables.

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## **Coca-Cola Beverages Florida**

**Address:** 10117 Princess Palm Pkwy  
Tampa, FL 33610-8302



**Tel:** 813-392-9728

Website: <https://cocacolaflorida.com>

Products / Services: Beverages

Company Description: Coca-Cola Beverages Florida, LLC (Coke Florida) is a family-owned Coca-Cola bottler. Coke Florida's exclusive territory covers over 21 million consumers across 47 Florida counties, and includes the major metropolitan markets of Jacksonville, Miami, Orlando, and Tampa. Coke Florida manufactures, sells, distributes, and merchandises over 600 products of The Coca-Cola Company and other partner companies. Coke Florida is the third largest privately held, and the sixth-largest, bottler of Coca-Cola products in the United States. The company is also one of America's largest black-owned businesses. Coke Florida was founded in 2015, employs over 4600 associates, and is headquartered in Tampa, Florida.

Primary Contact: Mr. Thomas N Benford  
President, COO

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## Colgate-Palmolive Company

Address: 300 Park Avenue  
New York, NY 10022-7402

Tel: 212-310-2000

Website: [www.colgate-palmolive.com](http://www.colgate-palmolive.com)

Products / Services: Health & Beauty Care; Household Products/Cleaning/Supplies

Company Description: Health and Beauty Care Products, Oral Care, Personal Care, Body Care, Surface and Fabric Care. Brand Names include: Colgate, Palmolive, Soft Soap, Irish Spring, Fab Ajax and Murphys Oil Soap.

Primary Contact: Melissa Mayfield  
Head of Grocery and Retail Operations

Brands: Colgate, Palmolive, Softsoap, Speed Stick, Fabuloso, Suavitel, Skin Bracer, Tom's, Afta.

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## Commercial Refrigeration Specialist

Address: 3840 Arden Road  
Hayward, CA 94545

Tel: 510-784-8990

Website: [www.crsref.com](http://www.crsref.com)

Email: [info@crsref.com](mailto:info@crsref.com)

Parent Company: Climate Pros LLC

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## Completely Fresh Foods Inc.

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel:

Website: <https://www.gwfg.com/>  
Parent Company: Golden West Food Group

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## CMX

Address: 4180 La Jolla Village Drive  
Suite 570  
San Diego, CA 92037-9144



Tel: 408-966-1215

Website: [www.cmx1.com](http://www.cmx1.com)

Products / Services: Food Safety; Private Brands; Supply Chain; Technology Services

Company Description: CMX1 is the only true enterprise software platform that equips grocers with a single source of truth to help them maintain quality, ensure compliance, elevate customer experience, and mitigate risk—from the store front to the corporate office and across the entire supply chain. For more than a decade, CMX1 has led the market with the most comprehensive and configurable enterprise quality & risk management platform that unifies workflows, systems, and people to enable everyday excellence. The world's most trusted enterprise businesses stay at the top of their game with CMX1. CMX1 is proud to support and power the SQF Assessment Database.

Primary Contact: Ms. Leigh Feitelson  
Vice President, Sales

Brands: CMX1

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## Copeland

Address: 1065 Big Shanty Road NW  
Suite 100  
Kennesaw, GA 30144-3650



Tel: 770-425-2724

Website: <https://www.copeland.com/en-us>  
[commercial-residential-solutions](https://www.copeland.com/en-us)  
[www.emersonclimate.com](https://www.copeland.com/en-us)  
<https://www.copeland.com/en-us>

Products / Services: Consulting Services; Energy Management; Equipment; Fixtures/Shelving/Floors; Food Safety; Refrigeration; Store Design; Technology Services; Other

Company Description: We create sustainable residential, commercial and industrial spaces through HVACR technologies. We maintain the integrity of goods throughout the cold chain. And we bring comfort to people globally.

Primary Contact: Rick Roy  
Director, Marketing Business Partner

Brands: Copeland

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## **Coresight Research**

Address: 11 E. 86th Street  
Suite 4A  
New York, NY 10028-0501

Tel: 02075-63841-9

Website: <https://coresight.com>

Products / Services: Research; Supply Chain; Technology Services

Primary Contact: Deborah Weinswig  
Chief Executive Officer and Founder

Brands: Coresight Research

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## **Cuhaci & Peterson, Architects Engineers Planners**

Address: 53 State Street  
Suite 500  
Boston, MA 02109-3111

Tel: 617-933-7256

Website: [www.c-p.com](http://www.c-p.com)

Email: [info@c-p.com](mailto:info@c-p.com)

Primary Contact: Mr. Steven Duffy  
SVP Design

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## **Custom Designed Power & Controls, LLC**

Address: 55 Gateway Drive  
Lavonia, GA 30553-3576

Tel: 706-356-0325

Website: [www.cdcontrols.com](http://www.cdcontrols.com)

Products / Services: Construction; Energy Management; Equipment; Maintenance;  
Refrigeration; Store Design

Primary Contact: Mr. John Stryker  
Partner

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## **Daymon**

Address: 15310 Barranca Parkway #100  
Irvine, CA 92618-2237

Tel: 949-797-2900

Website: <https://daymon.com/>

Company Description: Daymon drives Private Brand innovation, differentiation and results. We are the only solution provider that influences all aspects of Private Brand development, from strategy to execution to consumer engagement. Our unique approach helps retailers and brands set themselves apart — boosting brand presence, category effectiveness and speed to shelf. We offer a full suite of best-in-class Private Brand development services, including:

- Strategy, analytics and insights
- Product development and sourcing
- Supplier development and management
- Sales execution and account management
- Design and packaging management

Whatever your needs, we can create a customized solution that delivers sales, profits and stronger connections with your shoppers.

Specialties  
Private Brand Development, Strategy and Branding, Sourcing and Logistics, Shopper Marketing, and Creative Services

Primary Contact: Kyle Patterson  
President, SAS Retail Services

Parent Company: Advantage Solutions

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## Dearing & Company

Address: 2186 Chickadee Court  
OFallon, MO 63366-4541

Tel: 314-276-4346

Website: <https://dearingco.com/about>  
[www.dearingco.com](http://www.dearingco.com)

Products / Services: Other

Primary Contact: Mrs. Jill Dearing  
CEO

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## DecisionNext, Inc

Address: 3245 Geary Blvd  
#590608  
San Francisco, CA 94159-3323

Tel: 415-272-7657

Website: [www.decisionnext.com](http://www.decisionnext.com)  
<https://decisionnext.com/>

Email: [info@decisionnext.com](mailto:info@decisionnext.com)



Products / Services: Technology Services

Company Description: We're a highly focused SaaS AI company, simulating price and supply forecasts in commodity markets. These simulations are used to recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal  
CEO

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## DEEM LLC

Address: 11201 USA Parkway  
Suite 200  
Fishers, IN 46037-9204



Tel: 317-860-2990

Website: [www.deemfirst.com](http://www.deemfirst.com)

Products / Services: Energy Management; Technology Services

Company Description: DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM is licensed to perform in many regions throughout the country.

Primary Contact: Mr. Shanon Flannery  
Vice President, Refrigeration Division

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## Deloitte Consulting LLP

Address: 191 Peachtree Street  
Suite 2000  
Atlanta, GA 30303-1769

Tel: 404-220-1500

Website: [www.deloitte.com](http://www.deloitte.com)

Primary Contact: Mr. Art Ash  
Principal

Parent Company: Deloitte, LLP

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## Deloitte, LLP

Address: 30 Rockefeller Plaza  
New York, NY 10112-0015

The Deloitte logo, featuring the word "Deloitte" in a blue sans-serif font with a green dot over the final 'e'.

Tel: 617-437-2000

Website: [www.deloitte.com](http://www.deloitte.com)  
[www.deloitte.ca](http://www.deloitte.ca)

Products / Services: Consulting Services

Primary Contact: Mrs. Michele Stoffel  
Strategic Marketing Planner, Retail and Consumer Products

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## Designer Greetings

Address: 11 Executive Ave  
Edison, NJ 08817-6007



Tel:

Website: <https://designergreetings.com/>

Products / Services: Other

Primary Contact: Kim Del Popolo  
Vice President of Sales

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## Dietz & Watson

Address: 5701 Tacony Street  
Philadelphia, PA 19135-4311



Tel: 215-668-9771

Website: [www.dietzandwatson.com](http://www.dietzandwatson.com)



Products / Services: Food Products/Snacks; Food Safety; Meat/Poultry; Natural/Organic; Packaging; Perishables

Primary Contact: Louis Eni  
President and CEO

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## Digital Wave Technology

Address: 822 N. A1A Highway  
Suite 210  
Ponte Vedra Beach, FL  
32082-8213



Tel: 617-510-8029

Website: [www.digitalwavetechnology.com](http://www.digitalwavetechnology.com)

Email: [info@digitalwavetechnology.com](mailto:info@digitalwavetechnology.com)

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description: Digital Wave offers an incredibly unique, powerful, easy-to-use native AI platform that allows it and its customers to rapidly build enterprise applications. We are focused on the following value for our customers: significant improvements in efficiency, higher conversions, improved profitability, and speed to market.

Digital Wave offers the following native AI Enterprise Solutions:

- \* Product Information Management
- \* Master Data Management
- \* Category Management including management of web hierarchies.
- \* Lifecycle price optimization
- \* Promotion planning/optimization
- \* Deal Management

The company continues to build other new applications for brands and retailers.

Digital Wave is also using AI as a copilot for solutions including auto-generation of:

- \* Product attributes (including those most requested by customers in search, SEO, etc.)
- \* Product content in brand voice (again including optimization for search)
- \* Advertising content/digital campaigns that can be personalized to customers, regions, or individual consumers.
- \* Data cleansing, identifying "holes" in our customers' master data and filling them in.
- \* Other applications of AI to enhance sales and profitability and bring significant efficiencies to our customers

Primary Contact: Mary Scimone  
VP Strategic Initiatives

Brands: Digital Wave Technology

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## Diversey - A Solenis Company

Address: 1300 Altura Rd  
Suite 125  
Fort Mill, SC 29708-7054

Tel: 262-631-4001

Website: [www.diversesey.com](http://www.diversesey.com)

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance

Company Description: Transforming Tomorrow Together  
Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future together.

Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which you define success within your stores.

We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and training.

To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.

The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.

The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.

Primary Contact: Brian Hajas  
Food Service, Hospitality & Retail (FSHR) Sector Marketing Manager

Brands: Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.




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## DNR Sales & Marketing Strategy Advisors

Address: 1212 S. Naper Blvd.  
Suite# 119  
Naperville, IL 60540-7349

Tel: 847-209-9312

Website: <https://dnrstrategyadvisors.com/>

Products / Services: Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services; Perishables; Seafood

**Company Description:** DNR Sales & Marketing Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional & national scope experience. Spanning organizational areas from store operations & layout planning, strategic sourcing & procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.

**Primary Contact:** Mr. Jason E. Resner  
President / Principal

**Brands:** Retail Grocery Consulting & Advisement

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## Dover Corporation

**Address:** 3005 Highland Parkway  
Downers Grove, IL 60515-5682

**Tel:** 630-541-1540

**Website:** [www.dovercorporation.com](http://www.dovercorporation.com)

**Primary Contact:** Mr. Robert A Livingston  
President and CEO

**Parent Company:** Hillphoenix, A Dover Company

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## Drive Wheel

**Address:** 225 S. 6th Street  
Suite 3900  
Minneapolis, MN 55402-4622

**Tel:** 716-667-2313

**Website:** [www.mbc-consulting.com](http://www.mbc-consulting.com)  
<https://www.drivewheel.com/>

**Email:** [Contact@Drivewheel.com](mailto:Contact@Drivewheel.com)

**Products / Services:** Consulting Services; Private Brands; Research

**Primary Contact:** Theo Schweitz  
Owner

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## Eagle Eye Solutions Group

**Address:** 31 Chertsey Street  
London, GU1 4HD  
United Kingdom

**Tel:** 443-280-4421

**Website:** <https://www.eagleeye.com/>

**Products / Services:** Technology Services



Company Description:	<p>Eagle Eye is a leading SaaS technology company enabling retail, travel and hospitality brands to earn the loyalty of their end customers by powering their real-time, omnichannel and personalised consumer marketing activities.</p> <p>Eagle Eye AIR is a cloud-based platform, which provides the most flexible and scalable loyalty and promotions capability in the world. More than 750 million personalised offers are executed via the platform every week, and it currently hosts over 100 million individual loyalty members for businesses all over the world. We are trusted to deliver a secure service at hundreds of thousands of physical POS destinations worldwide, enabling the real-time issuance and redemption of promotional coupons, loyalty offers, gift cards, subscription benefits and more.</p> <p>The Eagle Eye AIR platform is currently powering loyalty and customer engagement solutions for enterprise businesses all over the world, including Asda, Tesco, Morrisons, Waitrose and John Lewis &amp; Partners, JD Sports, Pret a Manger, Loblaws, Southeastern Grocers, Giant Eagle and the Woolworths Group.</p> <p>In January 2023, the Group acquired France-based Untie Nots, an AI-powered personalised promotions business, adding Carrefour, E. Leclerc, Auchan and other leading brands to its European customer base.</p>
Primary Contact:	<p>Martin Pang Marketing Director</p>

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## Eagle Family Foods Group LLC

Address: 1975 E 61st Street  
Cleveland, OH 44103-3810



Tel:	888-229-4541
Website:	<a href="http://www.eaglebrand.com">www.eaglebrand.com</a> <a href="http://www.eaglefoods.com">www.eaglefoods.com</a>
Products / Services:	Beverages; Confectionery; Food Products/Snacks
Company Description:	<p>It's been called "Magic" ... a can of Eagle Brand® Sweetened Condensed Milk plus a few select ingredients and the results are, well, like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts made with Eagle Brand Sweetened Condensed Milk.</p>

Primary Contact: Mr. Bernard Kreilman  
CEO  
Brands: Eagle Brands

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## Eastern Fish Company

Address: 300 Frank W. Burr Boulevard  
Suite 30  
Teaneck, NJ 07666-6703  
Tel: 201-801-0800  
Website: [www.easternfish.com](http://www.easternfish.com)  
Products / Services: Perishables; Other  
Primary Contact: Mr. Eric Bloom  
President and CEO  
Brands: Sail.

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## ebm-papst Inc.

Address: 100 Hyde Road  
Farmington, CT 06032-2835  
Tel: 860-674-1515  
Website: [www.ebmpapst.us](http://www.ebmpapst.us)  
Products / Services: Other  
Primary Contact: Mr. Phil Hartman  
Director - Market Management  
Brands: ebmpapst, Argus Vision

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## ECR Software Corporation (ECRS)

Address: 277 Howard Street  
Boone, NC 28607-4011



Tel: 800-211-1172  
Website: [ecrs.com](http://ecrs.com)  
Email: [solutions@ecrsoft.com](mailto:solutions@ecrsoft.com)  
Products / Services: Point-of-Sale Equipment; Supply Chain; Technology Services

**Company Description:** ECRS future-proofs local and regional retailers to win in today's market, while preparing them for tomorrow's opportunities.

ECRS' revolutionary CATAPULT® system is the market's only truly unified transaction platform, running in thousands of locations across North America. With CATAPULT, the point of sale, self-checkout, deli scales, fuel pump, pharmacy, mobile, inventory, customer loyalty, back office, e-commerce, and enterprise management all share one single transactional logic. Unified Transaction Logic™ empowers retailers to prosper by providing actionable business intelligence across their enterprise. Unifying hardware, software, and services, ECRS offers friction-free, cost-saving solutions that increase customer engagement while transforming the consumer experience.

ECRS is committed to perpetual development, and expanding value through constant innovation. To that end, CATAPULT is fully-customizable. Optional plug-and-play modules work seamlessly with core applications, offering retailers freedom and flexibility in designing their point of sale platform. Retailers can easily expand platform functionality as their business grows. Exhaustive research, intelligent design, and rigorous pre-market testing ensure that ECRS products integrate smoothly into existing retail environments.

**Primary Contact:** Brittany Benton  
Managing Director of Marketing

**Brands:** Catapult - Retail Automation System  
ECRS Gateway - Supply Chain Management

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## Eggs Unlimited

**Address:** 92 Corporate Park  
Irvine, CA 92606-5146



**Tel:** 949-247-0256

**Website:** <https://www.eggsunlimited.com/>

**Company Description:** From its inception, the mission of Eggs Unlimited has been to provide exceptional customer service in the shell eggs and egg products industry. Our team has combined 250 years of experience working with buyers and producers in the egg industry. We strive to bring a fresh perspective to a mature marketplace, with a hardworking team of experienced purchasing, sales, data, logistics, and accounting professionals. Our customers around the globe gain the peace-of-mind knowing there is always someone there to answer a question or handle an issue at a moment's notice. We help companies understand key market dynamics, statistics, and trends so they can make better decisions. Armed with our market intelligence, buyers may execute successful advertising campaigns that increase their ROI or adjust inventories to correspond with current prices, trends, and forecasts. Whether for single spot loads or long-term contracts, we help buyers navigate the marketplace and their purchasing options.

**Primary Contact:** Stephanie Viveros  
Executive Assistant

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## eGrowcery

**Address:** 38710 Woodward  
Suite 200  
Bloomfield Hills, MI 48304-5074



**Tel:** 248-417-0470  
**Website:** [www.eGrowcery.com](http://www.eGrowcery.com)  
**Email:** [pat.hughes@egrowcery.com](mailto:pat.hughes@egrowcery.com)  
**Products / Services:** Technology Services  
**Primary Contact:** Patrick J Hughes  
CEO  
**Brands:** eGrowcery  
eGrowcery 360  
Team Grow

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## Elite Food Sales & Marketing

**Address:** 18637 Northline Dr  
Ste B  
Cornelius, NC 28031-9322  
**Tel:** 980-253-0443  
**Website:**  
**Email:** [danielyancey@elitefoodsals.com](mailto:danielyancey@elitefoodsals.com)

Primary Contact: Daniel Yancey  
President

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## Emerge Strategic Solutions

Address: 4091 Marshview Court  
Bonita Springs, FL 34134-2641



Tel: 203-274-2277

Website: [www.emergefromthepack.com](http://www.emergefromthepack.com)

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Mr. Mark Dickinson  
Managing Partner

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## Emerson Automation Solutions

Address: 8200 Market Boulevard  
WC4U-D  
Chanhassen, MN 55317-9685

Tel: 952-949-7126

Website: [www.emerson.com](http://www.emerson.com)

Primary Contact: Ms. Lisa Holmberg  
Integrated Marketing Manager, North America

Parent Company: Copeland

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## Emerson Grind2Energy

Address: 4700 21st Street  
Racine, WI 53406-5031

Tel:

Website: [www.grind2energy.com](http://www.grind2energy.com)

Products / Services: Energy Management; Equipment; Perishables; Unsaleables

Company Description: From start to finish, Grind2Energy will make the disposal of your organic waste cleaner, easier and more efficient.

Primary Contact: Mr. Matt Whitener  
Vice President and General Manager, Commercial Solutions Group

Parent Company: Copeland

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## Empire Foods

Address: 5815 Airport Road NW  
Suite D  
Roanoke, VA 24012-1037



Tel: 540-342-1292  
Website: [www.empirefoods.com](http://www.empirefoods.com)  
Products / Services: Nonfoods; Technology Services; Transportation/Distribution Services; Other  
Parent Company: Empire Marketing Strategies

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## Empire Marketing Strategies

Address: 1014 E. Vine Street  
Suite 2550  
Cincinnati, OH 45202-1183  
Tel: 513-793-6241  
Website: [www.empirefoods.com](http://www.empirefoods.com)  
Products / Services: Brokers; Food Safety; Merchandising Services; Private Brands  
Primary Contact: Mr. Brent Beerens  
President, Empire Corporate Brands

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## Empire Packing Company, L.P.

Address: 5389 Estate Office Drive  
Suite One  
Memphis, TN 38119-3636  
Tel: 901-378-2217  
Website: [www.ledbetterfoods.com](http://www.ledbetterfoods.com)  
Parent Company: Empire Marketing Strategies

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## Ephex Partners

Address: 5410 Pioneer Park Blvd  
Suite E  
Tampa, FL 33634-4479  
Tel: 813-202-8060  
Website: <https://www.ephex.com/>  
Products / Services: Advertising/Marketing and Design; Consulting Services; Merchandising Services; Point-of-Sale Equipment; Technology Services



**Company Description:** Backed by over 40 years of retail media experience, Ephex is a leader in implementing in-store retail strategies, advertising innovations, and visionary marketing technology. Our solutions are designed to grow shopper baskets and enhance the customer experience through seamless integration of streaming music, audio advertising, and digital signage.

Ephex's in-store media solutions engage customers at every point of purchase, ensuring your messages reach them wherever they are in the store. Our Strategic Navigation service offers comprehensive consultation and end-to-end planning and execution services, tailored to the needs of retailers, grocers, convenience stores, wholesalers, dollar stores, and more.

By providing immersive experiences for relevant promotions and branding opportunities, Ephex connect, captivate, and convert shoppers, helping you build stronger connections and drive sales.

**Primary Contact:** Tom O'Reilly  
CEO

## **Epic Sales Partners, Inc.**

**Address:** 2201 W. Royal Lane  
Irving, TX 75063-3303



**Tel:** 214-260-5900

**Website:** <https://epicmarketingpartners.com/>  
<https://www.epicsales.com/>

**Products / Services:** Brokers; Technology Services

**Company Description:** We are a small group of talented web designers, software developers, and marketing professionals.

Our clients are small to medium sized companies, family owned businesses, and entrepreneurs operating in a wide range of industries.

At Epic Marketing Partners we are dedicated to supporting the growth of your business by building company websites, ecommerce stores, and marketing solutions tailored to your individual needs.

Are you looking for someone who can think outside of the box? We never even see the box.

**Primary Contact:** Mr. Mark Wilhelm  
President-Epic West

## Eurpac Service Inc.

Address: 1421 Diamond Springs Road  
Virginia Beach, VA 23455-3314

Tel: 757-905-5641

Website: [www.midvalleyproducts.com](http://www.midvalleyproducts.com)  
[www.eurpac.com](http://www.eurpac.com)

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Human Resources/Training; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Primary Contact: Mr. Michael Stewart  
President

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## Everseen Limited

Address: Atrium Building, 4th Floor  
Blackpool Retail Park  
Cork  
Ireland

Tel: 35321-24284-46

Website: <https://everseen.com/>

Email: [info@everseen.com](mailto:info@everseen.com)

Products / Services: Security Systems & Products; Technology Services

Company Description: Everseen is a leader in vision AI, trusted by 11 of the top 20 global retailers. The company is transforming retail by reducing shrink, streamlining operations, and enhancing customer experiences. Everseen's Vision AI Platform has the largest footprint of AI-powered computer vision endpoints and can be applied to a wide range of industries with visual or physical workflows. For more information, visit: [www.everseen.ai](http://www.everseen.ai).

Primary Contact: Alex Siskos  
SVP Strategy

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## FaceFirst, Inc.

Address: 11801 Domain Blvd  
3rd Floor  
Austin, TX 78758-3430



Tel: 818-540-9800

Website: [www.facefirst.com](http://www.facefirst.com)

Email: [mtutino@facefirst.com](mailto:mtutino@facefirst.com)

Company Description: FaceFirst is a global leader in highly effective face matching systems for retailers, hospitals, casinos, airports, stadiums, and arenas. FaceFirst's software leverages artificial intelligence and human oversight to prevent violence, theft, and fraud. With FaceFirst, you can provide safer environments for your valued customers, patients, guests, employees, and associates. We design our patented video analytics platform to be scalable, fast, accurate, and ethical while maintaining high levels of security, privacy, and accountability. FaceFirst is based in Austin, Texas.

Primary Contact: Dyan Clancy  
Vice President of Sales Enablement and Strategic Partnerships

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## Faegre Drinker Biddle & Reath LLP

Address: 1144 15th Street  
Suite 3400  
Denver, CO 80202-2572



Tel: 202-312-7400

Website: [www.faegredrinker.com/en/](http://www.faegredrinker.com/en/)  
[www.faegrebd.com](http://www.faegrebd.com)

Products / Services: Legal Services

Primary Contact: Rita Cacciatore  
Practice Group Director

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## Far East Brokers & Consultants, Inc.

Address: 3644 Philips Highway  
Jacksonville, FL 32207-5614



Tel: 904-332-9006

Website: [www.fareastbrokers.com](http://www.fareastbrokers.com)  
<https://www.linkedin.com/company/far-east-brokers-&-consultants-inc/about/>

Products / Services: Brokers; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Other

Primary Contact: Mr. Mike Sims  
Executive Vice President

Brands: Fabulous Home; Leisure Ways; Sole del Sol; Hug & Luv; Mesquite Ridge; Kingsford Cast Iron; Kingsford Citronella; SOS Grill Brushes; Bubba Burger Grills

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## Farmer Focus

Address: 779 Massanutten Street  
Harrisonburg, VA 22802-4547



Tel: 757-383-0850

Website: [farmerfocus.com](http://farmerfocus.com)

Email: [jefferson@farmerfocus.com](mailto:jefferson@farmerfocus.com)

Products / Services: Meat/Poultry

Company Description: Our unique Farmer Focus business model emerges putting decision-making back in the hands of the farmer. Unlike traditional contracts, our model empowers farmers by allowing them to own their flocks, eliminating farmer competition for compensation, and providing fair pay for their hard work. This model and our focus on putting farmers first are what make us different.

Primary Contact: Abi Vincill  
Assistant Brand Manager, Marketing

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## Ferrero NA, Inc.

Address: 700 Pennsylvania Ave SE  
Suite 580  
Washington, DC 20003-2657

**FERRERO**

Tel: 732-764-2734

Website: [www.NutellaUSA.com](http://www.NutellaUSA.com)  
[www.tictacusa.com](http://www.tictacusa.com)  
[www.rocherusa.com](http://www.rocherusa.com)  
[www.nutella.com](http://www.nutella.com)  
[www.ferrerousa.com](http://www.ferrerousa.com)

Products / Services: Food Products/Snacks

Company Description: Ferrero NA ,Inc. is a manufacturer and marketer of confectionery and nut spreads. Tic Tac Breath Mints, Silvers Candy mints, Rocher Chocolate and Nutella Hazelnut Spread.

Primary Contact: Gerald Kunde  
Senior Vice President, Institutional Affairs & Corporate Communications

Brands: TIC TAC BREATH MINTS  
RAFFAELLO  
COLLECTIONS  
ROCHER CHOCOLATE  
NUTELLA NUT SPREAD  
NUTELLA AND GO  
FERRERO EGGS

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## Fetch Rewards

Address: 300 South Riverside Plaza  
Suite 800  
Chicago, IL 60606-6616

Tel: 312-761-3355

Website: <https://fetchrewards.com/>  
<https://www.linkedin.com/company/fetch-rewards-llc>  
<https://twitter.com/FetchRewards>

Products / Services: Other

Primary Contact: Mr. Paul E Hunter  
CIO

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## Fieldale Farms Corporation

Address: 555 Broiler Boulevard  
Baldwin, GA 30511-2064

Tel: 800-241-5400

Website: <https://www.fieldale.com/site>

Products / Services: Fresh; Meat/Poultry

Company Description: Fieldale Farms is a family business, still owned by its founders, but has grown to become one of the largest independent poultry producers in the world.

Primary Contact: Mr. Jeff Paschall  
Vice President, Sales and Marketing

Brands: Springer Mountain Farms

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## FishWise

Address: 500 Seabright Avenue  
Santa Cruz, CA 95062-3480



Tel: 831-427-1707

Website: [www.fishwise.org](http://www.fishwise.org)  
[fishwise.org](http://fishwise.org)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Packaging; Perishables; Seafood; Unsaleables

Company Description: FishWise promotes the health and recovery of ocean ecosystems by providing innovative market-based tools to the seafood industry. We support sustainability through environmentally responsible business practices.

Primary Contact: Ms. Brooke Towne  
Office Manager

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## Flo Energy Solutions Inc.

Address: 1920 Yonge St.  
Toronto, Ontario M4S 3E2  
Canada

Tel: 866-706-2647

Website: [www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
<https://systemsflo.com/>

Email: [info@systemsflo.com](mailto:info@systemsflo.com)

Products / Services: Equipment

Company Description: More than two decades specializing in climate control, ventilation, refrigeration integration and enterprise solutions for the biggest Fortune 500 supermarket companies.

Primary Contact: Ms Barbara Zyskowski P.E.  
Vice President, Sales

Brands: DOAS+ with Adaptive Multi-Path Technology  
- with Multi-Source Heat-Pump Technologies  
- with Multi-Stream ERV Technology  
- with Multi-Flo Reclaim Technology

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## Focal Systems Inc.

Address: 1235 Howard St  
Unit D  
San Francisco, CA 94103-2735

Tel: 845-649-6272

Website: <https://focal.systems/>

Products / Services: Technology Services

Company Description: Focal Systems is the industry leader in retail automation. We were founded in 2015 out of Stanford's Computer Vision Lab. Our mission is to automate and optimize brick and mortar retail with state of the art deep learning. We have pioneered the world's first Computer Vision-based PI system that revolutionizes how stores are run.

Primary Contact: Mr. Jeremy Pugh  
Vice President, Sales

Brands: Focal Systems

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## Foster Farms

Address: 1000 Davis Street  
Livingston, CA 95334-1526



Tel: 925-587-7766

Website: [www.fosterfarms.com](http://www.fosterfarms.com)  
[fosterfarms.com](http://fosterfarms.com)

Products / Services: Agricultural; Food Products/Snacks; Meat/Poultry; Natural/Organic; Packaging; Perishables; Supply Chain; Unsaleables



**Company Description:** Foster Farms is an American poultry company. The company has been privately owned since 1939. It was operated by the Foster family since 1939 until recently, now operated and owned by Atlas Holdings, after their purchase of the company in 2022. The company is based in Livingston, California, with operations throughout the West Coast and a few on the East Coast. The company specializes in a variety of chicken and turkey products advertised as fresh and naturally locally grown.

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## Freshpet, Inc.

**Address:** 400 Plaza Drive  
First Floor  
Secaucus, NJ 07094-3605



**Tel:** 201-520-4000

**Website:** [www.freshpet.com](http://www.freshpet.com)

**Email:** [newbusiness@freshpet.net](mailto:newbusiness@freshpet.net)

**Products / Services:** Natural/Organic; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain

**Company Description:** Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners can feed their dogs.

**Primary Contact:** Mr. William Cyr  
President and CEO

**Brands:** Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

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## GBC Food Services, LLC

**Address:** 14043 Distribution Way  
Farmers Branch, TX 75234-3438



**Tel:** 972-402-9498

**Website:** [www.gbcfoodsolutions.com](http://www.gbcfoodsolutions.com)

**Products / Services:** Bakery; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Ingredients; Packaging; Perishables; Produce; Spices; Uniforms

**Company Description:** t GBC Food Services, we don't just serve meals; we craft experiences. We believe that every bite tells a story, and everything we create is a testament to our commitment to quality, safety, creativity, and unwavering consistency. Our mission is clear: to deliver Culinary Craftsmanship, Conveniently Delivered, and in doing so, to foster win-win results for all.

Quality is the cornerstone of our existence. We source the finest ingredients, meticulously selecting each element that graces our dishes. From farm or ocean to table, every step of our culinary journey is marked by a dedication to excellence. Our team, masters of their craft, infuse passion into every recipe, ensuring that our offerings tantalize the taste buds and nourish the soul. With strive to elevate the standards of quality, demonstrating that gourmet experiences can be both accessible and exceptional.

**Primary Contact:** James Balistriere  
Senior VP Merchandising and Operations

## Genera

**Address:** 167 Port Tellico Rd.  
Vonore, TN 37885



**Tel:** 423-884-4110

**Website:** [www.generainc.com](http://www.generainc.com)

**Email:** [sales@generainc.com](mailto:sales@generainc.com)

**Products / Services:** Agricultural; Bakery; Biotechnology; Confectionery; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Produce; Supply Chain

**Company Description:** Genera is the largest manufacturer of molded fiber packaging in North America.

**Primary Contact:** Sharon Chan  
Inside Sales Manager

## George's Inc

**Address:** PO Drawer G  
Springdale, AR 72765



**Tel:** 479-927-7000

**Website:** [www.georgesinc.com](http://www.georgesinc.com)

**Products / Services:** Meat/Poultry

**Company Description:** In the 1920s, C.L. George and his sons, Luther and Gene, began hauling live birds from Arkansas to larger markets in the Midwest. Many years later, under the leadership of Gene, George's would grow from a small, local business, to a major, fully integrated poultry operation. When Gene's son Gary took over in the 1980s he positioned the company for growth with more facility expansions and acquisitions. As of 2013, Gary's sons, Carl and Charles, lead the fourth generation of George's, Inc. into success and growth, while maintaining the family values their predecessors instilled in the company. Today, George's is among the top ten largest vertically integrated chicken producers in America.

**Primary Contact:** Mr. Jason M Morin  
Senior Director of Retail Sales

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## Georgia-Pacific

**Address:** 133 Peachtree Street Northeast  
Atlanta, GA 30303-1804



**Tel:** 404-652-4000

**Website:** <https://www.gp.com/>

**Products / Services:** Household Products/Cleaning/Supplies; Packaging

**Company Description:** Georgia-Pacific Consumer Products is the world's leading provider of tissue, towels, napkins and disposable tabletop products. Whether at home, on the road, in a hotel or at a restaurant, American families depend on the products that we provide. Our Retail Tissue products are found in literally millions of American homes. We make a roster of popular brands, including consumer favorites such as Quilted Northern, Angel Soft, Sparkle, Brawny, Mardi Gras, Vanity Fair and the Dixie brand of plates, cups, bowls and cutlery, the leading disposable tabletop products on the market.

Georgia-Pacific is an indirect, wholly owned subsidiary of Koch Industries the USA's largest privately held company.

**Primary Contact:** Nadine Hunter  
Administrative Assistant

**Brands:** Georgia-Pacific and its subsidiaries are among the world's leading manufacturers and marketers of bath tissue, paper towels and napkins, tableware, paper-based packaging, cellulose, specialty fibers, building products and related chemicals. Our familiar

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## GlaxoSmithKline Inc.

**Address:** Five Moore Drive  
Research Triangle Park, NC  
27709-0143

**Tel:** 817-656-8755

Website: [www.gsk.com](http://www.gsk.com)  
Products / Services: Pharmaceuticals  
Parent Company: Haleon

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## Golden West Food Group

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel: 323-479-3403

Website: <https://www.gwfg.com/>

Email: [nfo@gwfg.com](mailto:nfo@gwfg.com)

Products / Services: Bakery; Beverages; Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands

Company Description: Golden West Food Group is a diversified food manufacturing company with meat processing and distribution of beef, chicken, pork, seafood, entrees, appetizers, dips, and many other products headquartered in Vernon, CA.

Golden West Food Group is a well-established and fast growing food producer that services both the foodservice and retail grocery industries. Conducting business in Southern California for over 35 years.

GFWG's strength is in three distinct business concentrations: custom food packing for national foodservice accounts, private label food manufacturing for major retailers and production of licensed national brands.

Primary Contact: Mr. John Beretta  
Chief Retail Strategy Officer

Brands: Jack Daniel's RTE Meats, Jack Daniel's BBQ Sauce, Meat District Burger Patties, Just Cook, Calle Sabor Hispanic Meats, Impossible Frozen Meals, Cinnabon Breakfast Pastries, Teva Glatt Kosher Beef, Skinny Butcher Plant Based, American BBQ Co, Certified An

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## Google Cloud

Address: 8112 Castlebridge  
The Colony, TX 75056-3753

Tel:

Website: <https://cloud.google.com/>

Parent Company: Google, Inc.

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## Google, Inc.

Address: 76 Ninth Avenue  
Fourth Floor  
New York, NY 10011-5225



Tel: 617-875-2470  
Website: [www.google.com](http://www.google.com)  
Products / Services: Advertising/Marketing and Design; Technology Services  
Primary Contact: Mr. John O'Reilly  
Head of Retail - Food, Drug, & Mass  
Brands: Zavers by Google

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## GoSpotCheck by FORM

Address: 859 Willard Street  
Quincy, MA 02169-7482



Tel: 781-356-8981  
Website: <https://www.gospotcheck.com/>

Products / Services: Technology Services

Company Description: Because we believe in doers — the ones who take action and get the job done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and passionately curious.

And we build great products for the doers of the world, so they can do what they do best: Great Work.

Primary Contact: Mr Matt Collins  
Chief Marketing Officer

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## GreenBox Logistics

Address: 300 El Camino Real  
Menlo Park, CA 94025-5239



Tel: 617-241-1205  
Website: [www.greenboxlogistics.com/](http://www.greenboxlogistics.com/)  
Email: [jonathan.granger@greenboxlogistics.com](mailto:jonathan.granger@greenboxlogistics.com)  
Products / Services: Consulting Services; Supply Chain; Technology Services  
Company Description: GreenBox provides flexible and scalable outsourced warehouse services to meet the dynamic needs of the modern supply chain. We operate state-of-the-art distribution centers, allowing you to focus on your business while we handle the complexities of warehouse operations.  
Primary Contact: Jonathan Granger  
Director, Corporate Development

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### Greenstone LLC

Address: 12 Court Knolle  
New Hartford, NY 13413-3208  
Tel: 315-737-5952  
Website: [www.greenstonellc.com](http://www.greenstonellc.com)  
Parent Company: Haleon

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### Grobest Seafood Global, Inc.

Address: 2125 Wright Avenue  
C-5  
La Verne, CA 91750-5814



Tel: 909-596-9990  
Website: [www.grobest.com/en/](http://www.grobest.com/en/)  
Products / Services: Food Products/Snacks; Meat/Poultry; Private Brands; Seafood

**Company Description:** At Grobest, we are committed to feeding the world through the development of innovative products to support safe and sustainable aquaculture. Confronted by soaring demand for food due to rapid growth of world population and scarcity of natural resources, we persist with the ideal of “respecting nature for healthy aquaculture” and continue to improve the health and growth of aquatic species by feeding them with advanced nutrition. We believe it is our responsibility to pioneer in R&D and supply advanced aquatic functional feed to the world.

Founded in Taiwan in 1974, Grobest has maintained a leading position in the research and development of natural, antibiotic-free feed products for environmentally friendly and sustainable aquaculture. Our continuous success has seen us grow into a company of over 3,500 employees, with offices and operations throughout China, India, Indonesia, Malaysia, the Philippines, Taiwan, Thailand and Vietnam.

**Primary Contact:** Mr. Ron Risher  
President

## Guntner US, LLC

**Address:** 3601 Algonquin Road  
Suite 925  
Rolling Meadows, IL 60008-3186

**Tel:** 847-781-0900

**Website:** [www.guntnerus.com](http://www.guntnerus.com)

**Products / Services:** Refrigeration

**Primary Contact:** Ms. Carmen Ford  
Human Resources Manager and Finance Coordinator

**Brands:** Guntner US LLC

## Haleon

**Address:** 184 Liberty Corner Rd.  
Suite 200  
Warren, NJ 07059-6870



**Tel:** 973-441-0984

**Website:** <https://www.haleon.com/>

**Products / Services:** Health & Beauty Care; OTC Drugs; Supplements

**Company Description:** A health company that puts people first, we exist to deliver better everyday health with humanity. Billions of people have confidence in our world-class portfolio of brands designed to improve everyday health and wellbeing. But as well as delivering trusted products, we are committed to making everyday health better for people and better for the planet

Primary Contact: Mr. William Wolfenden  
Vice President (Grocery, Convenience, Alt+)

Brands: Advil, Excedrin, Centrum, Theraflu, Flonase, Robitussin, Chapstick, Preparation H, Voltaren, Tums, Voltaren, Emergen-C, Sensodyne, Polident, Parodontax, Biotene, Aquafresh, Nexium, Nicorette, Chapstick

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## Hans Kissle Co.,Inc.

Address: 9 Creek Brook Drive  
Haverhill, MA 01832-1548



Tel: 978-556-4500

Website: [www.hanskissle.com](http://www.hanskissle.com)

Email: [info@hanskissle.com](mailto:info@hanskissle.com)

Products / Services: Deli; Fresh; Perishables

Company Description: At Häns Kissle, we strive to deliver the simple goodness of home in every bite. Since 1984 we've been crafting the highest quality, safest prepared healthy foods and deli salads for customers across the country. It's the Häns Kissle legacy and it's cooked up with an uncompromising commitment to quality and service.

Primary Contact: Ricardo Alvarez  
Chief Executive Officer

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## Hans Kissle Company

Address: 26 East Greenwood Street  
Haverhill, MA 01832

Tel: 978-556-4500 ext.249

Website: [www.hanskissle.com](http://www.hanskissle.com)

Email: [rbeane@hanskissle.com](mailto:rbeane@hanskissle.com)

Company Description: At Häns Kissle, we strive to deliver the simple goodness of home in every bite. Since 1984 we've been crafting the highest quality, safest prepared healthy foods and deli salads for customers across the country. It's the Häns Kissle legacy and it's cooked up with an uncompromising commitment to quality and service.

Parent Company: Hans Kissle Co.,Inc.

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## Hanshow America Inc.



Address: 5801 Headquarters Dr  
Suite 950  
Plano, TX 75024-6189



Tel: 848-468-3969

Website: <https://www.hanshow.com/en>

Products / Services: Equipment; Technology Services

Company Description: Hanshow provides digital technology to help stores and facilities reduce operational costs, increase sales, and deliver a better experience for their customers.

As retailers around the world face a range of challenges to remain profitable amidst surging ecommerce and delivery, rising labor costs and turnover rates, and shifting consumer demands, Hanshow develops solutions that help retailers survive and thrive in this era of uncertainty.

Primary Contact: Qi Cao  
Marketing Manager

Brands: Nebular Pro Digital Price Tag, Polaris Pro Digital Price Tag

## Haynes and Boone LLP

Address: 2323 Victory Avenue  
Suite 700  
Dallas, TX 75219-7672

Tel: 214-651-5000

Website: <https://www.haynesboone.com/>

Products / Services: Legal Services

Company Description: Haynes and Boone, LLP is one of the American Lawyer top 100 law firms, with more than 600 lawyers in 18 offices and 40 major legal practices. We are among the largest firms based in the United States. Our growth has been driven by our client service strengths, especially our problem-solving acumen and our ability to collaborate with clients.

Primary Contact: Mrs. Suzie Trigg  
Partner

## Healthy Snacks Holdco LLC

Address: 712A Main Street  
Boonton, NJ 07005-1450



Tel: 973-996-4010  
Website: <https://our-home.com/>  
Products / Services: Food Products/Snacks; Private Brands  
Company Description: Family of Snacks  
We nourish families and communities by delivering the best snacks from our home to yours.  
Our Home's mission is to get delicious snacks into the hands of our communities.  
There's a snack for everyone  
  
We make snacks for everyone, and are known for flavorful, delicious snacks with better ingredients to satisfy every occasion and craving.  
Primary Contact: Jay Soulliere  
CFO  
Brands: Food Should Taste Good, R.W> Garcia, Pop Chips, Sonoma Creamery, PamCrisps, Pop Secret, Good Health, You Need This, Real Food From the Ground Up

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## Hearthside Foods

Address: 3333 Finley Road  
Suite 100  
Downers Grove, IL 60515-1227



Tel: 630-967-3600  
Website: <https://www.hearthsidefoods.com/>  
Products / Services: Food Products/Snacks; Packaging; Private Brands  
Company Description: We work in partnerships with true collaboration. From concept, to production, and transport, we offer the behind-the-scenes support and expertise needed to make your brand shine.  
Primary Contact: Tony Earley  
Vice President Customer & Commercial Strategy

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## Heartland Coca-Cola

Address: 9000 Marshall Drive  
Lenexa, KS 66215-3842



Tel: 847-343-4689

Website: <https://www.heartlandcocacola.com/>

Email: [jeff.carter@heartlandcocacola.com](mailto:jeff.carter@heartlandcocacola.com)

Products / Services: Beverages; Food Products/Snacks

Company Description: At Heartland Coca-Cola Bottling Company we produce, sell, and distribute the highest quality and best tasting beverages in the world by honoring the principle of "Do unto others as you would have them do unto you".

We will work and win together as a team by promoting a culture that values how our people think, feel, and act.  
 We will partner with our customers to grow their business and ours.  
 We will be a positive influence and active participants in the communities in which we operate.  
 This will ensure the profitability of our company by measuring the dedication, success, and trust of our people, the growth of our customers and their partnerships with us, and the way our communities regard us.

Primary Contact: Jeff Carter  
 VP Customer Management

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## Heat Seal, LLC

Address: 4922 E. 49th Street  
 Suite 100  
 Cleveland, OH 44125-1016



Tel: 216-341-2022

Website: [www.heatsealco.com](http://www.heatsealco.com)

Email: [marketing@heatsealco.com](mailto:marketing@heatsealco.com)

Products / Services: Energy Management; Equipment; Packaging

Company Description: Heat Seal, LLC manufactures a full line of packaging and process equipment for the food service and industrial packaging markets. Recently announced, the Energy Smart Wrapper, proven to significantly reduce energy costs. Founded in 1950, Heat Seal is known for their food processing and packaging equipment, such as stretch film overwrappers, Scalemates, pineapple peeler and corers, cheese cutters, and heavy duty stainless steel tables. Heat Seal, LLC is located and manufactures all products in Cleveland, Ohio.

Primary Contact: Mr. Ron Zieske  
 President and CEO

Brands: Energy Smart Wrapper, Scalemate

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## HTPG- Heat Transfer Products Group

Address: 3885 Crestwood Parkway  
Duluth, GA 30096-7165



Tel: 800-288-9488  
Website: <https://www.htpg.com/>  
Products / Services: Other  
Company Description: Heat Transfer Products Group (HTPG), headquartered in Duluth, Georgia, designs, manufactures and markets energy-efficient commercial and industrial refrigeration equipment and system solutions sold under the trusted premium brands: Russell, Witt, Kramer, and ColdZone. The manufacturing plant is located in Scottsboro, Alabama and warehouses are located in California, Texas and Alabama. HTPG is a member of the Rheem Family of brands.  
Primary Contact: Paul Sullivan  
Channel Sales Manager  
Brands: Russell, Witt, Kramer, and ColdZone

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## Heatcraft Refrigeration Products LLC

Address: 2175 W. Park Place Boulevard  
Stone Mountain, GA 30087-3535



Tel: 770-465-5600  
Website: [www.heatcrafttrpd.com](http://www.heatcrafttrpd.com)  
Email: [hrpd.feedback@heatcrafttrpd.com](mailto:hrpd.feedback@heatcrafttrpd.com)  
Products / Services: Equipment; Refrigeration  
Company Description: Heatcraft Refrigeration Products LLC designs, manufactures and markets commercial refrigeration equipment that is primarily used in cold storage applications for food preservation in supermarkets, convenience stores, restaurants, warehouses and distribution centers.  
Primary Contact: Mr. Steve Livingston  
Regional Sales Manager  
Brands: Bohn, Climate Control, Chandler, Larkin.

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## High Liner Foods Inc.

Address: One Highliner Avenue  
Portsmouth, NH 03801-4146



Tel: 603-431-6865

Website: <https://www.highlinerfoods.com/>

Products / Services: Frozen; Private Brands; Seafood

**Company Description:** High Liner Foods is a leading North American processor and marketer of value-added frozen seafood. Our retail branded products are sold throughout the United States and Canada under the High Liner, Fisher Boy, Mirabel, Sea Cuisine and Catch of the Day labels, and are available in most grocery and club stores. We also sell branded products under the High Liner, Icelandic Seafood, Mirabel and FPI labels to restaurants and institutions, and are a major supplier of private-label, value-added frozen seafood products to North American food retailers and foodservice distributors.

**Primary Contact:** Mr. Mark Purvis  
Vice President, Sales US Retail

## Hillphoenix, A Dover Company

Address: 2016 Gees Mill Road  
Conyers, GA 30013-1301



Tel: 770-285-3100

Website: <https://www.hillphoenix.com/>

Products / Services: Fixtures/Shelving/Floors; Refrigeration

**Company Description:** Since Hillphoenix began with a single New Jersey grocer in search of a solution to a problem, we have made a conscious decision to listen to what our customers need and provide fresh ideas that help them serve their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative, flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

Primary Contact: Ms. Marjorie Proctor  
Design and Marketing Specialist

Brands: Hillphoenix, Anthony, The AMS Group, Advansor

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## Hogan Lovells US LLP

Address: 555 Thirteenth Street NW  
Washington, DC 20004-1109

Tel: 202-637-5600

Website: [www.hoganlovells.com](http://www.hoganlovells.com)

Products / Services: Legal Services

Primary Contact: Ms. Brooke Davis  
Marketing Manager

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## Homesome, Inc.

Address: 1488 Darlene Avenue  
San Jose, CA 95125-4726

Tel: 855-976-4555

Website: <https://www.homesome.com/>

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Homesome is the only digital commerce platform for retailers who need immediate success and future resilience. Built to maximize your online presence, it keeps you ahead of evolving customer needs, amplifies digital engagement, and helps you retain customers who might otherwise turn to the convenient apps of big-box chains.

Primary Contact: Rahul Chabukswar  
Chief Executive Officer

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## Hometown Food Company

Address: 500 W. Madison  
Chicago, IL 60661-4544



Tel: 312-500-7710

Website: <https://hometownfoodcompany.com/>

Parent Company: Brynwood Partners L.P.

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## Honeywell International Inc.

Address: 534 Fellowship Road  
Mt. Laurel, NJ 08054-3405

Tel: 508-650-1172

Website: [www.honeywell.com](http://www.honeywell.com)  
[novar.com](http://novar.com)  
[novar.com](http://novar.com)

Products / Services: Refrigeration

Company Description: Honeywell is a Fortune 500 company that invents and manufactures technologies to address tough challenges linked to global macro trends such as safety, security, and energy. With approximately 110,000 employees worldwide, including more than 19,000 engineers and scientists, we have an unrelenting focus on quality, delivery, value, and technology in everything we make and do.

Primary Contact: Ms. Brenda Hoyo  
Inside Sales

Brands: Honeywell Refrigerants

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## Hormel Foods Corporation

Address: One Hormel Place  
Austin, MN 55912-3673



Tel: 507-437-5611

Website: [www.hormel.com](http://www.hormel.com)

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services; Unsaleables

Company Description: Hormel Foods Corporation is a multinational manufacturer and marketer of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste, nutrition, convenience, and value.

Primary Contact: Mr. Patrick J Connor  
President, Consumer Product Sales

Brands: Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh, Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly Guacamole, Black Label Bacon

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## Hostess Brands LLC

Address: 12 E. Armour Boulevard  
Kansas City, MO 64111-1202



Tel: 816-502-4000

Website: [hostessbrands.com/](http://hostessbrands.com/)

Products / Services: Food Products/Snacks; Food Safety; Packaging; Supply Chain; Unsaleables

Company Description: OUR STORY BEGAN IN 1919 WHEN AMERICA WAS FIRST INTRODUCED TO THE HOSTESS® CUPCAKE. BUT THE EVENT THAT CHANGED THE SNACK CAKE WORLD FOREVER HAPPENED IN 1930, WHEN JIMMY DEWAR INVENTED TWINKIES®.

TODAY, HOSTESS BRANDS, LLC, CONTINUES TO DELIGHT SNACK FANS EVERYWHERE WITH A VARIETY OF NEW AND CLASSIC TREATS LIKE DING DONGS®, HO HOS®, DONETTES® AND FRUIT PIES. WE'RE HONORED TO MAKE THE ORIGINAL CREME-FILLED CAKES THAT SO MANY CONSIDER AN IRREPLACEABLE PART OF AMERICAN LIFE.

Parent Company: The J.M. Smucker Company

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## HS&R Sales and Marketing Solutions

Address: 2333 San Ramon Valley  
Boulevard  
Suite 185  
San Ramon, CA 94583-1613

Tel: 925-406-0063

Website: <https://www.hsrsales.com/>  
<https://www.hsrsales.com/>

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Consulting Services; Dairy; Deli; Floral; Fresh; Frozen; Nonfoods; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Private Brands; Produce; Seafood; Spices

Primary Contact: Mr. Chris Spangler  
President/CEO

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## Hudson Technologies



Address: 300 Tice Blvd.  
Suite 290  
Woodcliff Lake, NJ 07677-8406



Tel: 800-953-2244

Website: <https://www.hudsontech.com/>

Products / Services: Energy Management; Refrigeration; Technology Services

Company Description: Hudson Technologies, Inc. is committed to providing products and services that reduce greenhouse gas emissions, increase energy efficiency, and promote sustainability to encourage understanding and ensure future generations inherit a healthy planet.

Primary Contact: Jordan Borowski  
Senior Vice President, Sales and Marketing

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## ICC-ES

Address: 3060 Saturn Street, Suite 100  
Brea, CA 92821-1732

Tel: 800-423-6587

Website: [www.icc-es.org](http://www.icc-es.org)

Email: [es@icc-es.org](mailto:es@icc-es.org)

Products / Services: Food Safety

Primary Contact: Natalie Rodriguez  
Financial Analyst and Senior Accounts Manager

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## Ideal by Design House

Address: 41 North Main Street  
Suite 202  
Chagrin Falls, OH 44022-3016



Tel: 440-318-1876

Website: [ideal.sale](http://ideal.sale)

Email: [adam@designhouse.design](mailto:adam@designhouse.design)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

**Company Description:** Ideal by Design House has revolutionized the digital circular industry. We have built the most advanced customer experience, connected to an intelligent distribution system targeting your customers and your competitors' customers. Analytics measure store traffic driven from your circular and compute cost/visit. Our retail media network enables sophisticated CPG/Vendor investment in your digital circular platform.

**Primary Contact:** Mr Adam Zimmerman  
Co-Founder

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## **IFB Agro Industries Limited**

**Address:** Plot No. Ind-5, Sector-1  
East Kolkata Township  
Kolkata, West Bengal 700107,  
West Bengal 700107  
India

**Tel:** 91-98-20016744

**Website:** [www.ifbagro.in](http://www.ifbagro.in)

**Products / Services:** Beverages; Biotechnology; Co-Packer; Employment; Food Products/Snacks; Food Safety; Frozen; Hard Goods; Household Products/Cleaning/Supplies; Ingredients; Pet Health & Nutrition; Private Brands; Seafood; Supplements

**Primary Contact:** Mr Arup Chatterjee  
Strategic Advisor

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## **IMI Global**

**Address:** 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

**Tel:** 303-895-3002

**Website:** [www.imiglobal.com](http://www.imiglobal.com)

**Email:** [info@imiglobal.com](mailto:info@imiglobal.com)

**Primary Contact:** Mrs. Cara Gerken  
Vice President, Quality

**Parent Company:** Where Food Comes From, Inc.

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## **Impossible Foods**

Address: 400 Saginaw Dr.  
Redwood City, CA 94063-4749



Tel: 650-461-4380  
Website: [www.impossiblefoods.com](http://www.impossiblefoods.com)  
Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain  
Primary Contact: Amy Lay  
Executive Assistant, Sales

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## InContext Solutions

Address: 20 N Upper Wacker Drive  
Suite 1200  
Chicago, IL 60606-2901



Tel: 312-462-4232  
Website: [www.incontextsolutions.com](http://www.incontextsolutions.com)  
Email: [info@incontextsolutions.com](mailto:info@incontextsolutions.com)  
Products / Services: Research; Technology Services

Company Description: InContext Solutions is the global leader in enterprise mixed reality (MR) solutions for total retail optimization and shopper engagement. In a time when tech-savvy consumers are driving retail innovation, we have revolutionized the way companies understand shopper behavior and bring their new ideas to life.

Founded in 2009, we provide a unique, in-depth perspective on what consumers see on the shelf, how this impacts their purchase behavior, and why. Our virtual solutions are powered by ShopperMX™, an enterprise simulation, collaboration, and decision-support platform for retail merchandising. InContext takes an holistic approach to brand and retail challenges, and provides the solutions and insights needed to make faster, smarter, more profitable business decisions.

Primary Contact: Mr. Greg Lopez  
Marketing Operations Manager

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## Inland Seafood Corporation

Address: 1651 Montreal Circle  
Atlanta, GA 30084-6933



Tel: 800-883-3474

Website: [www.inlandseafood.com](http://www.inlandseafood.com)

Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain

Company Description: Inland was founded in 1977 fueled by one man's love for the ocean and a single cab pickup truck. What started as a passion has grown into one of the largest seafood, meat, and specialty foods distributors in the Southeast. Over the years, Inland has evolved to become a trusted name in the industry, driven by our commitment to freshness, quality, and customer satisfaction.

Primary Contact: John Bowler  
Director of Sustainability

Brands: INLAND SEAFOOD  
INLAND LOBSTER

## InMarket

Address: 111 Congress Ave  
Suite 500  
Austin, TX 78701-4076



Tel: 908-232-3337

Website: [www.inmarket.com](http://www.inmarket.com)

Email: [kpearsall@inmarket.com](mailto:kpearsall@inmarket.com)

Products / Services: Technology Services

Company Description: For the past 14 years, InMarket has been a digital advertising market leader. Our mission is to help marketers connect brands with customers, when & where it matters most. Our industry-leading, real-time marketing and measurement platform helps our customers drive growth and optimize spend by providing data-driven, omnichannel marketing solutions from impression, to visit, all the way to purchase. Including Audiences, Analytics, Activation and Attribution, InMarket's offering helps marketers close the loop between consumer intent & real-world purchase with unique, actionable, and scaled consumer intent, location and transactional data.

Primary Contact: Daniel Perez  
CMO

Brands: List Ease, Check Points, Out of Milk, Key Ring

## InstaKey Security Systems

Address: 7991 Schaffer Parkway  
Littleton, CO 80127

Tel: 303-761-9999

Website: [www.instakey.com](http://www.instakey.com)

Email: [cdoyle@instakey.com](mailto:cdoyle@instakey.com)

Products / Services: Security Systems & Products

Company Description: InstaKey is a key management program that eliminates locksmith call outs with user rekeyable cylinders, non-duplicating keys, and online software that provides auditing and exception reporting.

Primary Contact: Ms. Cita Berthelsen Doyle  
Vice President, Sales and Marketing

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## **The J.M. Smucker Company**

Address: One Strawberry Lane  
Orrville, OH 44667-1241

Tel: 330-682-3000

Website: [www.smuckers.com](http://www.smuckers.com)

Products / Services: Beverages; Food Products/Snacks; Natural/Organic

Primary Contact: Mr. Mark Smucker  
President and Chief Executive Officer

Brands: Smucker's, Folgers, Dunkin Donuts, Crisco, Jif, Hungry Jack, Martha White, PET, Adams, Laura Seudder's, Crosse & Blackwell, Dickinson's, Eagle Brand, Golden Temple, Kava, Knott's Berry Farm, Millstone, None Such, Red River, White Lily.

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## **JETRO Chicago**

Address: 1 E Wacker Drive  
Suite 3350  
Chicago, IL 60601-1917

Tel: 312-832-6000 ext.112

Website: [www.jetro.org](http://www.jetro.org)  
[www.jetro.org](http://www.jetro.org)

Products / Services: Agricultural; Baby Care; Bakery; Beverages; Food Products/Snacks; Food Safety; Fresh; Frozen; Nonfoods

Primary Contact: Tatsuya Togashi  
Director

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## **Johnsonville Sausage, LLC**

Address: N6928 Johnsonville Way  
Sheboygan Falls, WI 53083

Tel: 920-453-6900  
Website: [www.johnsonville.com](http://www.johnsonville.com)  
Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Perishables  
Company Description: We here at Johnsonville have a moral responsibility to create and maintain an environment that requires each member to fully develop their God-given talents. We achieve this by living the Johnsonville Way.  
Primary Contact: Chris Gatzke  
Vice President, US Retail Sales  
Brands: Perri Sausage, Simply Italian

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## Jolt Software

Address: 2901 Ashton Blvd.  
STE #300  
Lehi, UT 84043-5497



Tel: 877-396-4112  
Website: <https://www.jolt.com/>  
Products / Services: Employment; Equipment; Human Resources/Training; Maintenance; Packaging; Perishables; Technology Services  
Company Description: Built For All Facets of the Retail Industry  
There is no longer any need to remember passwords to many different apps or search through multiple platforms, browser tabs, or paper notebooks to find all of the pertinent information you need for running your business. Jolt's highly acclaimed retail management software features all of your most useful tools in one place.  
Primary Contact: David Doty  
Partner & Program Manager

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## JSI Store Fixtures, Inc.

Address: 140 Park Street  
P.O. Box 38  
Milo, ME 04463-1740  
Tel: 207-943-7400  
Website: [www.jsistorefixtures.com](http://www.jsistorefixtures.com)  
Email: [info@jsistorefixtures.com](mailto:info@jsistorefixtures.com)  
Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: Since 1990, JSI Store Fixtures, Inc. has been supplying supermarkets chains with high quality produce, floral, bakery, grocery, and custom store displays.

Primary Contact: Ms. Gretel Seeley  
Executive Vice President, Sales and Marketing

Brands: Refrigerated and Dry Fixtures- Foam Products

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## Kearney

Address: 227 W. Monroe Street  
Chicago, IL 60606-5055



Tel: 322-504-4811

Website: [www.kearney.com](http://www.kearney.com)

Email: [kristin.boswell@kearney.com](mailto:kristin.boswell@kearney.com)

Products / Services: Consulting Services

Company Description: As a global consulting partnership in more than 40 countries, our people make us who we are. We're individuals who take as much joy from those we work with as the work itself. Driven to be the difference between a big idea and making it happen, we help our clients break through. We work with more than three-quarters of the Fortune Global 500, as well as with the most influential governmental and non-profit organizations. Learn more at [Kearney.com](http://Kearney.com).

Primary Contact: Mr. Michael Brown  
Partner

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## KeepRite Refrigeration

Address: 159 Roy Boulevard  
Brantford, ON N3R 7K1  
Canada

Tel: 519-751-0444

Website: [www.keepriterefrigeration.com](http://www.keepriterefrigeration.com)  
[www.k-rp.com](http://www.k-rp.com)  
[info@k-rp.com](mailto:info@k-rp.com)

Primary Contact: Mr. David Teeter  
President

Parent Company: National Refrigerants, Inc. (NRI)

## Kentucky Center for Agriculture and Rural Development (KCARD)

Address: 411 Ring Road  
Elizabethtown, KY 42701-6767



Tel: 270-763-8258

Website: [www.kcard.info/](http://www.kcard.info/)

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company Description: The Kentucky Center for Agriculture and Rural Development (KCARD) is a 501 (c)-3 non-profit organization established to facilitate agricultural and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey  
Executive Director

## Keurig Dr Pepper

Address: 53 South Avenue  
Burlington, MA 01803-4903



Tel: 844-208-9991

Website: <https://www.keurigdrpepper.com/>

Email: [sarah.colby@gmcr.com](mailto:sarah.colby@gmcr.com)

Products / Services: Beverages; Food Safety; Packaging; Supply Chain

Company Description: Keurig Dr Pepper (NYSE: KDP) is a leading coffee and beverage company in North America, with annual revenue in excess of \$11 billion. Formed in 2018 with the merger of Keurig Green Mountain and Dr Pepper Snapple Group, we have leadership positions in soft drinks, specialty coffee and tea, water, juice and juice drinks and mixers, and we market the #1 single serve coffee brewing system in the U.S. We have an unrivaled distribution system that enables our portfolio of more than 125 owned, licensed and partner brands to be available nearly everywhere people shop and consume beverages. With a wide range of hot and cold beverages that meet virtually any consumer need, KDP key brands include Keurig®, Dr Pepper®, Green Mountain Coffee Roasters®, Canada Dry®, Snapple®, Bai®, Mott's® and The Original Donut Shop®. We have more than 25,000 employees and more than 120 offices, manufacturing plants, warehouses and distribution centers across North America.



Primary Contact: Mr. Thomas Burgess  
Director, Business Communications

Brands: Tully Coffee, Newman's Own Organic Coffee, Timothy World Coffee,  
Deidrich, Gloria Jeans, Green Mountain Coffee, Bigelow, Snapple, Brista  
Prima Coffee, Green Mountain Naturals and Swiss Miss

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## Kies Consulting, LLC

Address: 1500 N. Astor Street  
Suite Eight  
Chicago, IL 60610-1640



KIES CONSULTING, LLC

Tel: 312-642-9730

Website: [www.kiesconsulting.com](http://www.kiesconsulting.com)

Products / Services: Consulting Services

Primary Contact: Mr. William S Kies  
Advisor to Wakefern

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## KIND Snacks

Address: 1372 Broadway  
Suite 300  
New York, NY 10018-6107

Tel: 212-616-3006

Website: [www.kindsnacks.com](http://www.kindsnacks.com)

Primary Contact: Mr. Ian McBride  
VP of Sales

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## Klockner Pentaplast Food & Consumer Products

Address: 3585 Klöckner Road  
Gordonsville, VA 22942-6148



Tel: 540-832-3600

Website: [www.kpfilms.com](http://www.kpfilms.com)  
<https://www.kpfilms.com/en/kpfilms.com>

Products / Services: Packaging

**Company Description:** The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide from 61 total locations, including 32 production sites.

**Primary Contact:** Ms. Joan Fowler  
Marketing Communications Manager

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## Kruger Products USA

**Address:** 105 NW 2nd Street  
Suite 205  
Bentonville, AR 72712-4852

**Tel:** 479-845-0440

**Website:** [www.krugerproducts.ca](http://www.krugerproducts.ca)

**Products / Services:** Household Products/Cleaning/Supplies; Private Brands

**Primary Contact:** Mr. Gordon Goss  
Senior Vice President and GM, US and Mexico Consumer Business

**Brands:** White Cloud, Cashmere/Spongetowels.

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## Lakeview Farms, Inc

**Address:** 1700 Gressel Dr  
Delphos, OH 45833-9152



**Tel:** 419-695-9925 ext.313

**Website:** [LakeviewFarms.com](http://LakeviewFarms.com)  
[LakeviewFarms.com](http://LakeviewFarms.com)

**Email:** [lbaum@lakeviewfarm.com](mailto:lbaum@lakeviewfarm.com)

**Products / Services:** Agricultural; Deli; Food Products/Snacks; Fresh; Natural/Organic; Seafood

**Company Description:** Creating a World of Fresh, Delightful Foods

Lakeview Farms, LLC is a leading manufacturer of fresh and convenient dips, desserts, and specialty products. The company brings true innovation to the refrigerated categories in which it competes, offering a wide-ranging selection of delicious and unique products to its customers and consumers. We think of ourselves as Creating a World of Fresh, Delightful Foods.

In 1988, Lakeview Farms started with one customer and a few employees who knew that success and future growth would depend not only on delicious products, but also on unparalleled dedication to our customers and their success. Over the years, the company has grown to provide an extensive portfolio of fresh, refrigerated dip products that includes hummus, salsa, layered dips and a wide variety of dairy, deli and seafood dips. Lakeview Farms also produces delicious sweet treats and desserts that include many varieties of gelatin, pudding, parfaits and premium desserts that delight consumers across the country. The company is constantly working to develop new products that will appeal to the foodies in all of us, with on-trend and timely innovation across our portfolio of brands and product lines.

At Lakeview Farms we do desserts, dips and specialty products... and we do them very well. We are proud of our creative product development, innovative packaging, quality assurance protocols and modern production facilities that enable us to satisfy our customers and consumers as we build on our commitment to Creating a World of Fresh, Delightful Foods.

**Primary Contact:** Tom Davis  
CEO

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## **Lavazza North America Inc.**

**Address:** 1301 Wilson Drive  
West Chester, PA 19380-5954



**Tel:** 215-262-1585

**Website:** [www.lavazza.us](http://www.lavazza.us)  
[lavazza.com](http://lavazza.com)

**Email:** [us.info@lavazza.com](mailto:us.info@lavazza.com)

**Products / Services:** Agricultural; Beverages; Food Products/Snacks; Natural/Organic

**Company Description:** Before being served, coffee passes through forty pairs of hands in its journey from sowing to an espresso cup. Behind every one of these exchanges, there is a different culture, a face, a story to be told. 40 Hands is a journey to discover the people who have decided to dedicate their lives to their passion for coffee. The coffee journey follows a path that unfolds through generations and latitudes, united by the same values: "Respect, dedication and responsibility, especially towards nature," says Enrique Mancilla Oyos, a Peruvian farmer who has been working with Lavazza for years. His ancestors processed coffee at Nagazú, but at the time there were no roads, so production was limited to the needs of the family.

**Primary Contact:** Andrea Chiaramello  
Senior Vice President North America Retail Sales

**Parent Company:** Lavazza Group

**Brands:** Lavazza, Kicking Horse Coffee

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## Liquid Remedy

**Address:** 1375 Broadway  
New York, NY 10018-7001



**Tel:** 717-725-3970

**Website:** <https://www.remedybrands.com/>

**Products / Services:** Beverages

**Company Description:** We could tell you that when Sarah and Emmet Condon started Liquid Remedy in their kitchen in Melbourne, Australia, they had no idea what lay ahead. But we'd be lying. They had an inkling. It all started with some home-brewed kombucha. Their kids were into it. Their mates were hooked. Family members were dropping by more often for a taste.

So, they took a chance. Some might call it a massive risk. They had a young family. No jobs to fall back on. Some savings, a couple of credit cards. Entrepreneurial know-how, but no experience in the food and drinks world. What they did have was big aspirations and a simple belief.

They wanted to do something good. Shake things up. They knew that healthy didn't have to be boring. Healthy could be tasty. Extraordinary, even. They believed we all deserve to know that too.

**Primary Contact:** Mr. Nate Schy  
Chief Customer Officer

**Brands:** Remedy Kombucha and Remedy Energy

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## Lowe Rental

Address: 615 Hwy 74 S  
Peachtree City, GA 30269-3003



Tel: 770-461-9001

Website: <https://www.lowerental.com/us/>

Products / Services: Baking/Roasting Equipment; Consulting Services; Energy Management; Refrigeration

Company Description: Lowe was established in Northern Ireland in 1977. Since then, Lowe has developed and grown to become a recognisable brand worldwide for innovation, ambition and premium products and service in rental of refrigeration and catering equipment. Lowe specialise in the exhibitions, events and retail markets.

Primary Contact: Ms. Sarah Parker  
Retail Account Executive

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## Mama's Creations, Inc.

Address: 355 Murray Hill Parkway  
East Rutherford, NJ 07073-2139



Tel: 201-531-1212

Website: <https://mamascreations.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen

Company Description: Mama's Creations is your ultimate destination for fresh, easy-to-prepare dishes that capture the essence of grandma-quality food. Built off the authentic Italian heritage of Mama Mancini's, our name pays tribute to the treasured kitchens of grandmothers worldwide, where each meal is crafted with passion and care.

Primary Contact: Chris Darling  
Chief Commercial Officer

Brands: Mama Mancini's®  
The Olive Branch  
Creative Salads

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## Maple Leaf Farms Inc.

Address: 101 E. Church Street  
P.O. Box 167  
Leesburg, IN 46538-7701



Tel: 800-348-2812

Website: [www.mapleleafarms.com](http://www.mapleleafarms.com)

Products / Services: Fresh; Natural/Organic; Perishables

Company Description: Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the world.

Primary Contact: Ms. Olivia Tucker Ruddell  
Director of Marketing

Brands: Whole Duck  
Roast Half Duck  
Duck Breast  
Duck Legs  
Duck Appetizers

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## Marketing By Design

Address: 500 Cummings Center  
Suite 2500  
Beverly, MA 01915-6232



Tel: 978-969-0105

Website: <https://www.mbdesign.com/>

Products / Services: Advertising/Marketing and Design

Company Description: WE NEVER SLEEP, WITH OFFICES IN EVERY TIME ZONE, WE DON'T HAVE TO  
We're proudly independent, and that creates a spirit of togetherness. In the last 10 years we have grown five studios across the U.S. and two more internationally in China and the U.K.

We're a group of originals. Fun-loving, but fiercely driven. Uniquely Qualified to tell your story.

OUR PARTNERS BRING IT ALL TOGETHER

Primary Contact: Ms. Maria Dubuc  
President

## Marketing Management, Inc.

Address: 4717 Fletcher Avenue  
Fort Worth, TX 76107-6826



Tel: 817-731-4176

Website: [www.mmibrands.com](http://www.mmibrands.com)

Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Consulting Services; Food Safety; Merchandising Services; Packaging; Private Brands

Company Description: Marketing Management Inc. (MMI) is a sales and marketing company focused on consumer packaged goods with brand owners and manufacturers of brands.  
Our suite of services is offered through a collection of companies dedicated to specific functions along the lifecycle of consumer packaged goods. Our focus is not only with new and emerging brands wanting to gain initial distribution into the marketplace, but also with brands that have successfully entered the consumer retail space, but need assistance in managing their business.

We help clients plan for expansion across all of North America, including Canada and Mexico. We can start early in the lifecycle with initial brand development, sales planning and the communication of your product's unique selling propositions (USPs), which we validate through consumer research. Or we can enter the journey after critical distribution has been achieved and your business needs more attention to take advantage of market place opportunities.

Whether you are an emerging brand looking to compete or an existing mid-tier relevant brand wanting to expand... our organization can guide you along the journey of success. MMI is YOUR TRUSTED RESOURCE for SUCCESS.

Primary Contact: Mr. Tim Hauser  
Vice President

Brands: Too many to list

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## Mars Food

Address: 1131 W Blackhawk St  
Chicago, IL 60642-2404



Tel: 479-236-6213

Website: [www.mars.com](http://www.mars.com)

Email: [chad.crumby@effem.com](mailto:chad.crumby@effem.com)

Company Description: Mars Food is dedicated to providing better food today and a better world tomorrow. We seek to make everyday meals healthier, easier, more affordable and tastier, and to serve more communities responsibly. We employ more than 2,000 Associates and have 11 manufacturing sites. Our 12 leading food brands are available in more than 28 countries, and include a one billion-dollar brand, UNCLE BEN'S®, which is more than 70 years old.

Primary Contact: Mr. Chad Crumby  
Senior Category Team Lead

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## Mars Wrigley Confectionery

Address: 800 High Street  
Hackettstown, NJ 07840-1552



Tel: 908-852-1000

Website: [www.wrigley.com](http://www.wrigley.com)  
[www.mars.com](http://www.mars.com)  
<https://www.kindsnacks.com/>

Products / Services: Beverages; Confectionery; Food Products/Snacks; Natural/Organic; Pet Health & Nutrition



**Company Description:** Wrigley is a recognized leader in confections with a wide range of product offerings, including gum, mints, and hard and chewy candies. The Company has operations in more than 50 countries and distributes its world-famous brands in more than 180 countries. Wrigley employs approximately 17,000 Associates globally and is part of Mars, Incorporated. Five Wrigley brands — Wrigley's Spearmint®, Juicy Fruit®, Altoids®, Life Savers® and Doublemint® — have heritages stretching back more than a century.

**Primary Contact:** Mr. Mike Gilroy  
Vice President, Trade Development and Sponsorship

**Brands:** 3 Musketeers, Amicelli, Aquarian, Balisto, Bisc&, Bounty, Canigou, Castellari, Catsan, Celebrations, Cesar, Chappi, Combos, Cookies&, Crazy Hair, Dove, Ebly, Ethel-M, Exelpet, Fanfare, Flavia, Flyte, Galaxy, Golden Cob, Good-O, Greenies, Kal Kan, Kan Tong

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## **Mars, Incorporated**

**Address:** 6885 Elm Street  
McLean, VA 22101-6031

**Tel:** 703-821-4900

**Website:** <https://www.mars.com/>

**Primary Contact:** Mr. Jarid Lukin  
General Manager, M&M'S Global Retail Stores

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## **Marsh & McLennan, Inc.**

**Address:** 6 PPG Pl.  
Suite 300  
Pittsburgh, PA 15222-5406

**Tel:** 412-288-8949

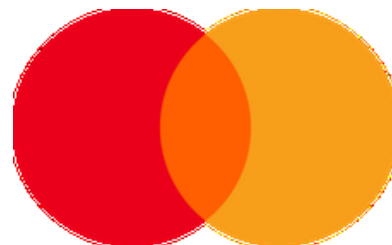
**Website:** [www.mmc.com/](http://www.mmc.com/)

**Parent Company:** Oliver Wyman Group

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## **Mastercard**

**Address:** 4250 N. Fairfax Drive  
Suite 1100  
Arlington, VA 22203-1665



**Tel:** 703-875-7700

**Website:** <https://www.mastercardservices.com/en>

**Email:** [info@mastercardservices.com](mailto:info@mastercardservices.com)

Products / Services: Consulting Services; Financial Services; Technology Services

Company Description: Mastercard Data & Services encompasses Mastercard's offerings beyond the transaction. We offer a suite of services to empower CPGs, grocers and retailers to drive smarter decisions with better outcomes.

Primary Contact: Ms. Haley Jackson  
Director Lead Generation

Brands: Test & Learn (R) (formerly Applied Predictive Technologies)  
SessionM, a Mastercard Company  
Dynamic Yield, a Mastercard Company

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## McCormick & Company, Inc.

Address: 24 Schilling Road  
Suite One  
Hunt Valley, MD 21031



Tel: 410-527-6000

Website: [www.mccormick.com](http://www.mccormick.com)

Products / Services: Food Products/Snacks

Company Description: McCormick is the global leader in the manufacturing, marketing and distribution of spices, seasonings and flavors to the entire food industry.

Primary Contact: Ms. Colleen Johnson  
Vice President Trade Marketing & Sales Operations

Brands: Bag 'n Season, Gourmet Collection, Grill Mates, Old Bay, Zatarain's, Thai Kitchen, Simply Asia, Lawry's, Mojave, Billy Bee

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## McKinsey & Company

Address: 300 E. Randolph Street  
Suite 3100  
Chicago, IL 60601-5075



Tel: 312-551-3500

Website: [www.mckinsey.com](http://www.mckinsey.com)

Products / Services: Consulting Services

Company Description: We are a global management consulting firm that serves a broad mix of private, public and social sector institutions. We help our clients make significant and lasting improvements to their performance and realize their most important goals. With nearly a century of experience, we've built a firm uniquely equipped to this task.

Primary Contact: Mr Eric Marohn  
Retail Expert

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## Meatable

Address: Emmy Noetherweg 2  
Leiden 2333BK  
Netherlands



Tel: 303-589-0968

Website: [www.meatable.com](http://www.meatable.com)

Products / Services: Meat/Poultry

Company Description: Real Meat. Real Science. Real Solutions.  
Current agricultural production methods have a devastating impact on the environment and society. Raising livestock to feed more people more protein will only make the situation worse

Primary Contact: Jeff Tripician  
CEO

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## Mercatus

Address: 33130 Magnolia Circle  
Suite B  
Charlotte, TX 77354-4169



Tel: 929-447-0444

Website: [www.mercatus.com](http://www.mercatus.com)  
[www.linkedin.com/company/mercatus-technologies-inc/](https://www.linkedin.com/company/mercatus-technologies-inc/)

Email: [solutions@mercatus.com](mailto:solutions@mercatus.com)

Products / Services: Consulting Services; Technology Services

Company Description: Mercatus drives digital transformation for retailers through an extensive suite of connected commerce and personalization solutions. We enhance shopper engagement, tailor experiences to individual preferences, and cultivate enduring loyalty across retail businesses of every size. Our mission is to enable retailers to captivate customers, boost sales, foster retention, and deepen loyalty in a digital world. With our cutting-edge solutions, retailers can streamline operations, enrich customer experiences, and realize substantial growth. Embark on the digital transformation journey and unleash the full potential of your retail business with Mercatus.

Primary Contact: Ms. Emi Takeda  
Director, Marketing

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## Mountaire Farms, Inc.

Address: Route 24 East  
Millsboro, DE 19966

Tel: 302-436-8241

Website: [www.mountaire.com](http://www.mountaire.com)

Email: [bkrushinskie@mountaire.com](mailto:bkrushinskie@mountaire.com)

Products / Services: Natural/Organic; Perishables

Primary Contact: Mr. Bruce Mooney  
Vice President, Retail Sales

Brands: Mountaire, Private Label

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## Murphy Brown, LLC

Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: [www.smithfieldfoods.com](http://www.smithfieldfoods.com)

Parent Company: Smithfield Foods Inc.

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## Musco Family Olive Co.

Address: 17950 Via Nicolo  
Tracy, CA 95377-9767

Tel: 209-836-4600

Website: <https://www.olives.com/>

Email: [sales@olives.com](mailto:sales@olives.com)

Products / Services: Food Products/Snacks

**Company Description:** Since 1942, the Musco Family Olive Company has been focused on providing the highest quality olives to the foodservice industry. Nearly 80 years later, we're prouder than ever to supply many of the California Black Ripe and Sliced Olives found in restaurants across the country.

### The California Difference

As the only 100% California-owned, family-run full-line olive business in America, the Musco Family Olive Company is known for outstanding, uncompromising quality. Our supply chain has been the same for decades, anchored by long-term relationships with multi-generational California farmers. Our black ripe olives are sourced from over 450 California growers — each one a valued member of our extended family. Our process is completely transparent, resulting in consistently superior-quality olives from tree to table. Our competitors, on the other hand, mix and match different types of olives from a variety of countries, resulting in inconsistent textures and flavors.

Primary Contact: Mr. Felix Musco  
Chief Executive Officer

Brands: Pearls and Early California

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### Muscolino Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: <https://www.picsinv.com/>

Parent Company: PICS Inventory

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### Naddif Sales & Marketing

Address: 170 Main Street  
Tewksbury, MA 01876-1765



Tel: 978-858-0077

Website: [www.naddif.com](http://www.naddif.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Food Products/Snacks; Fresh; Meat/Poultry; Merchandising Services; Perishables; Produce

Primary Contact: Neal Fraser  
President

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### National Refrigerants, Inc. (NRI)

Address: 11401 Roosevelt Boulevard  
Philadelphia, PA 19154-2102

Tel: 215-698-6620

Website: <https://refrigerants.com/>

Email: [info@refrigerants.com](mailto:info@refrigerants.com)

Products / Services: Energy Management; Maintenance; Refrigeration

Company Description: NRI is an independent worldwide distributor of refrigerants and all associated refrigerant management services.

NRI's full service "total quality" programs include every aspect of refrigerant management including reclamation, refrigerant and oil analysis, cylinder refurbishing, refrigerant banking and technical support

Primary Contact: Karen Strow  
Customer Service Representative

Brands: National Refrigerants.

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## Nature Fresh Farm Sales Inc

Address: 33 Princess St.  
Suite 201  
Leamington, Ontario N8H 2X8  
Canada



Tel: 519-326-1111

Website: [www.naturefresh.ca](http://www.naturefresh.ca)  
<https://naturefreshfarms.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Natural/Organic; Packaging; Perishables; Produce

Company Description: Growing for a kinder future  
Imagine breaking from tradition to ensure a brighter future for generations to come. At Nature Fresh Farms®, we're committed to nourishing people and the planet through greenhouse farming.

Since 1999, our family-owned company has sought a simple yet profound goal: To cultivate a kinder, healthier future. And decades later, we've become one of North America's largest vertically integrated leaders in greenhouse-grown produce. We're growers, for sure, but in more ways than one – greenhouse builders, plant nurturers, and partners with like minds and kindred spirits.

Our vision goes far beyond our current accomplishments ... we are committed to innovation and conservation, to reduce waste and promote biodiversity, and to create a friendlier future for all.

Primary Contact: Amanda Armstrong  
Director Marketing

## Navajo Manufacturing Company Incorporated

Address: 5330 Fox Street  
Denver, CO 80216-1630

Tel: 303-996-7637

Website: <https://navajoinc.com/>

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu  
CEO

## NETUNO USA

Address: 511 SE 5th Ave  
STE 103/104  
Fort Lauderdale, FL 33301-2984



Tel: 305-513-0904  
Website: [netunousa.com](http://netunousa.com)  
Email: [amanda@netunousa.com](mailto:amanda@netunousa.com)  
Products / Services: Food Products/Snacks; Natural/Organic; Perishables; Seafood  
Primary Contact: Mr. Luciano Bonaldo  
Chief Sales Officer/Co-Owner

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## New Zealand Trade + Enterprise

Address: 295 Madison Ave, Flr 41  
New York, NY 10017-6339  
Tel: 646-378-4804  
Website: [www.nzte.govt.nz](http://www.nzte.govt.nz)  
[newzealand.com/business](http://newzealand.com/business)  
Products / Services: Agricultural; Association; Bakery; Beverages; Confectionery; Dairy; Deli; Floral; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Natural/Organic; Pet Health & Nutrition; Private Brands; Produce; Seafood; Spices; Supplements  
Primary Contact: Brona Cosgrave  
Business Growth Advisor  
Brands: New Zealand Trade and Enterprise (NZTE) is the government sponsored agency charged with helping New Zealand Food + Beverage companies grow internationally. We can connect retailers and foodservice operators to a vast array of natural, sustainably produced

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## Newly Weds Foods Inc.

Address: 2501 N. Keeler Avenue  
Chicago, IL 60639-2131



Tel: 773-489-7000  
Website: [www.newlywedsfoods.com](http://www.newlywedsfoods.com)  
Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Private Brands; Other

**Company Description:** At Newly Weds Foods we know you have a choice when selecting a food ingredient supplier. That is why we've incorporated some very important resources into our business specifically to better serve you, the customer. Consider the following in choosing a food ingredient manufacturer that can best service your needs.

With so many manufacturing facilities (16 in North America) under the Newly Weds Foods umbrella, we are always in close proximity to our customers. This business approach provides us and you with advantages in everything from communication to product development to transportation. Our industry leading commitment to a three day turn around on repeat orders is made possible by this number of locations, as well as our investment in capacity to stay ahead of customer volume demands.

Newly Weds Foods expands coverage as our customer base and their needs grow. We are currently supporting their business in over 80 countries and will continue to deliver the level of support they expect wherever their business takes them.

**Primary Contact:** Mr. Tom Downs  
Senior Director, Global Marketing

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## Nielsen Catalina Solutions

**Address:** 500 Fifth Avenue  
56th Floor  
New York, NY 10110-5699

**Tel:**

**Website:** [www.ncsolutions.com](http://www.ncsolutions.com)

**Parent Company:** NielsenIQ

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## NielsenIQ

**Address:** 200 W. Jackson Blvd.  
Chicago, IL 60606-6910



**Tel:** 856-321-2511

**Website:** <https://nielseniq.com>

**Email:** [meg.major@nielseniq.com](mailto:meg.major@nielseniq.com)

**Products / Services:** Consulting Services; Research; Technology Services



**Company Description:** NielsenIQ (NIQ) is the world's leading consumer intelligence company, delivering the most complete understanding of consumer buying behavior and revealing new pathways to growth. In 2023, NIQ combined with GfK, bringing together the two industry leaders with unparalleled global reach. With a holistic retail read and the most comprehensive consumer insights—delivered with advanced analytics through state-of-the-art platforms—NIQ delivers The Full View.

**Primary Contact:** NIQ is an Advent International portfolio company with operations in 100+ markets, covering more than 90% of the world's population.

**Brands:** Ms. Meg Major  
Director of Industry Relations  
NielsenIQ, GfK, Byzzzer, BASES

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## **Nippon Shokken U.S.A Inc.**

**Address:** 2970 Ramco St.,  
West Sacramento, CA  
95691-5841



**Tel:** 916-317-1621

**Website:** <https://www.nihonshokken.com/>

**Products / Services:** Other

**Company Description:** Since our founding in 1971, Nihon Shokken Group has accomplished continuous growth and has become internationally distinguished. As we continue to expand, we aspire to promote the development of “deliciousness” and “convenience” in food culture through the research, production, and sales of sauces and seasonings. Nihon Shokken Group began American operations in 1988 with opening its Los Angeles Sales Office in Torrance, California. As a subsidiary of Nihon Shokken Holding Co. Ltd., the company initially imported and distributed sauces and seasonings made in Japan throughout the U.S. Great reception of our products allowed our company to open other branches nationwide which encouraged the foundation of Nippon Shokken U.S.A. in 2006. In April 2013, after being captivated by the beauty of the region’s resources and surrounding food culture, the newly named company established roots locally through building a new manufacturing facility in West Sacramento and started domestic production of products in June 2013. From this 70,000 square foot head office and plant, we produce fresh, high quality products for our valued customers as we embark on furthering and delivering new innovations to food culture in the U.S.

**Specialties**  
Sauce, Batter Mix, Japanese Cuisine, and food manufacturing

**Primary Contact:** Yasuyuki - Joey Oyama  
Marketing/Sales Management Department

## Northeast Food Marketing

**Address:** 30 Myano Lane  
Suite 30  
Stamford, CT 06902-4532

**Tel:** 203-989-4953

**Website:** <https://www.northeastfoodmarketing.com/>

**Products / Services:** Brokers

**Company Description:** Northeast Food Marketing is a full service food broker. Founded in 1990, Northeast Food Marketing has become the Undisputed Perishable Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the “Big 6” perishable departments: Meat, Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

**Primary Contact:** Ms Margie Sperandeo  
Financial Manager

## Numerator

**Address:** 24 E Washington St.  
Suite 1200  
Chicago, IL 60602-1757

**Tel:** 312-585-3927

**Website:** <https://www.numerator.com/>



Email: [hello@numerator.com](mailto:hello@numerator.com)

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

Company Description: Numerator is a data and tech company bringing speed and scale to market research. Numerator blends first-party data from over 1 million US households with advanced technology to provide unparalleled 360-degree consumer understanding for the market research industry that has been slow to change. Headquartered in Chicago, IL, Numerator has more than 2,500 employees worldwide. The majority of Fortune 100 companies are Numerator clients.

Primary Contact: Ms. Emily Hill  
Chief Marketing Officer

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## Ocean Strategies, Inc.

Address: 1122 E. Pike Street, #761  
Seattle, WA 98122-3916



Tel: 253-219-2532

Website: [www.oceanstrat.com](http://www.oceanstrat.com)  
<https://www.linkedin.com/company/ocean-strategies-inc>

Products / Services: Consulting Services; Fresh; Frozen; Natural/Organic; Perishables; Research; Seafood; Supply Chain

Company Description: Ocean Strategies is a versatile public affairs firm specializing in fisheries, seafood and maritime industries. We offer a variety of services to address today's complex ocean issues, working closely with maritime industries, non-profit partners, and every sector of the seafood supply chain — from harvesters and engine manufacturers to processors and grocers.

Primary Contact: Mr. Brett Veerhusen  
Principal

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## Oliver Wyman Group

Address: 1166 Avenue of the Americas  
New York, NY 10036-2708

Tel: 212-345-8000

Website: [www.oliverwyman.com](http://www.oliverwyman.com)

Products / Services: Consulting Services

Primary Contact: Mr. Mike Matheis  
Senior Partner

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## OSMG Cincinnati, LLC.

Address: 9922 Windish Road  
West Chester, OH 45069

Tel: 513-463-0430 ext.1202

Website: <https://www.onshelfmarketing.com>

Email: [ChristianBunse@onshelfmarketing.com](mailto:ChristianBunse@onshelfmarketing.com)

Company Description: Since 2006, we've provided a solution for companies that desire to have best-in-market representation. You no longer have to choose between regional expertise and a national broker. With OSMG, you get the best of both worlds.

How it works  
Each OSMG partner serves as an independently-owned regional broker, with personal relationships and familiarity with their specific accounts in their region of the country.

When you decide that you want nationwide coverage, the partners join together seamlessly to create one cohesive broker - On Shelf Marketing Group (OSMG).

The same time and dedication you would receive in a local setting is applied throughout the nation.

Primary Contact: Christian Bunse  
Executive Vice President

Parent Company: SellEthics Marketing Group, Inc.

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## **pb2 architecture + engineering**

Address: 2809 Ajax Avenue  
Suite 100  
Rogers, AR 72758-6214

Tel: 479-636-3545

Website: <https://pb2ae.com/>

Products / Services: Equipment; Store Design

Primary Contact: Alex Jackson  
Public Relations

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## **Pensa Systems**

Address: 4704 East Cesar Chavez Street  
Building B, Suite 6  
Austin, TX 78702-5159



Tel: 773-844-5654

Website: <https://www.pensasystems.com/>

Email: [info@pensasystems.com](mailto:info@pensasystems.com)

Products / Services: Merchandising Services; Supply Chain; Technology Services

Company Description: Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

Primary Contact: Mr. Tim Whiting  
Vice President, Marketing

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## Phoenix Energy Technologies

Address: 111 Pacifica  
Suite 160  
Irvine, CA 92618-7424



Tel: 877-340-8855

Website: [www.phoenixet.com](http://www.phoenixet.com)

Email: [info@phoenixet.com](mailto:info@phoenixet.com)

Products / Services: Energy Management

Company Description: Phoenix Energy Technologies is a leading property-technology company revolutionizing how multi-site building portfolios are operated. Through our innovative software platform, EnterpriseDX®, we integrate legacy IoT devices and external data sources into a seamless solution that enables proactive and predictive management of energy-intensive assets like HVAC, refrigeration, and lighting. By leveraging advanced data analytics and AI, we empower organizations to optimize equipment efficiency, cut energy costs, reduce maintenance expenses, and extend asset life—delivering substantial ROI. Our commitment to sustainability and operational excellence ensures that every facility achieves peak performance while minimizing energy consumption and maximizing long-term value. At Phoenix, we transform building management with data-driven insights and personalized service, enabling a future where buildings operate with unparalleled efficiency and sustainability.

Primary Contact: Miss Amber Landeen  
Associate

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## PICO

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: <https://www.picsinv.com/>

Parent Company: PICS Inventory

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## PICS Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: [www.picsinv.com](http://www.picsinv.com)

Products / Services: Other

Company Description: At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading standards for the collection of your inventory data.

PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best... taking care of your customers.

Primary Contact: Mr. John Phyle  
Vice President, Sales

Brands: Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

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## Pilgrim Capital Partners, LLC

Address: 163 Oldfield Road  
Fairfield, CT 06824-6687

Tel: 203-292-6616

Website: [www.pilgrimcap.com](http://www.pilgrimcap.com)

Primary Contact: Mr. Christopher D Wright  
Partner

Parent Company: Heat Seal, LLC

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## Pine Manor/Miller Poultry

Address: 9622 W CR 350N  
P.O. Box 239  
Orland, IN 46776-0239

Tel: 260-829-6650 ext.573

Website: [www.millerpoultry.com](http://www.millerpoultry.com)

Email: [sallyd@millerpoultry.com](mailto:sallyd@millerpoultry.com)

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Galen D Miller  
Owner and President

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## Plant Based Foods Association

Address: 4 Embarcadero Center  
San Francisco, CA 94111



Tel: 415-236-5048

Website: [www.plantbasedfoods.org](http://www.plantbasedfoods.org)  
<https://www.plantbasedfoods.org/>

Email: [Michele@plantbasedfoods.org](mailto:Michele@plantbasedfoods.org)

Products / Services: Agricultural; Association; Food Products/Snacks; Food Safety; Fresh; Frozen; Natural/Organic; Perishables

Company Description: Inspired by the need for a collective voice of the plant-based foods industry and representation in government, The Plant Based Foods Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michele Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with 23 member companies in March of 2016.

The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential growth and vision of the plant-based foods industry, and this created the foundation for PBFA's post-launch accomplishments and current successes.

Primary Contact: Mrs. Julie Emmett  
Vice President of Marketplace Development

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## Potatoes USA

Address: 3675 Wynkoop Street  
Denver, CO 80216-3647



Tel: 303-369-7783

Website: [PotatoGoodness.com](http://PotatoGoodness.com)

Products / Services: Agricultural; Natural/Organic; Perishables; Supply Chain

Company Description: Potatoes USA is the commodity board for the over 2,000 U.S. potato growers and importers.

Primary Contact: Ms Kayla Vogel  
Global Marketing Manager - Retail

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## Precima

Address: 351 King Street East  
Suite 200  
Toronto, ON M5A 0L6  
Canada

Tel: 301-652-0694

Website: [www.precima.com](http://www.precima.com)

Email: [info@precima.com](mailto:info@precima.com)

Products / Services: Consulting Services

Primary Contact: Mr. Brian Ross  
President

Parent Company: NielsenIQ

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## Premier Sales Solutions

Address: 15375 Barranca Parkway  
Suite G107  
Irvine, CA 92618-2208

Tel: 949-453-9533

Website:

Parent Company: Epic Sales Partners, Inc.

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## The Procter & Gamble Distributing Company LLC

Address: One Procter & Gamble Plaza  
Cincinnati, OH 45202-3315



Tel: 513-983-1100

Website: [www.pg.com](http://www.pg.com)

Products / Services: Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Pharmaceuticals; Other



**Company Description:** Making every day more than ordinary

Our brands are trusted in millions of living rooms, kitchens, laundry rooms, and bathrooms—and have been passed down from generation to generation. We are the people behind the brands you trust, and we're committed to making peoples' lives better in small but meaningful ways, every day.

**Primary Contact:** Brian L Williams  
Senior Vice President

**Brands:** Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty, Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn, Didronel

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## Pure Flavor

**Address:** 459 Highway 77  
PO Box 607  
Leamington, Ontario N8H 3X4  
Canada

**Tel:** 519-326-8444

**Website:** <https://www.pure-flavor.com/>

**Products / Services:** Agricultural

**Company Description:** Pure Flavor® is committed to supporting healthier lifestyles by providing greenhouse-grown vegetables that meet our exceptional quality standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our sustainable growth.

**Primary Contact:** Julia Shreve  
Director of Marketing

**Brands:** Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites, RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna, Craft House Collection

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## R Squared Solutions; a division of Advantage Solutions

**Address:** 18100 Von Karman Avenue  
Suite 1000  
Irvine, CA 92612-7196

**Tel:** 972-740-7872

**Website:** [www.advantagesolutions.net](http://www.advantagesolutions.net)

**Parent Company:** Advantage Solutions

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## Red Gold, Inc.

Address: 1500 Tomato Country Way  
P. O. Box 83  
Elwood, IN 46036-3437

Tel: 765-557-5500

Website: [www.redgold.com](http://www.redgold.com)  
[www.redgoldfoods.com](http://www.redgoldfoods.com)

Email: [info@redgold.com](mailto:info@redgold.com)

Products / Services: Beverages; Co-Packer; Food Products/Snacks; Private Brands

Company Description: Red Gold is a 4th generation family owned and operated manufacturer of tomato-based products. Serving Retail and Foodservice customers with quality brands as well as Customer owned Private Brands.

Primary Contact: Mr. Gary Petersen  
Senior Vice President, Sales

Brands: Red Gold, Red Pack, Tuttorosso, Sacramento, Private Brands

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## RefPlus, Inc.

Address: 2777 Grand Allee  
St. Hubert, Quebec J4T 2R4  
Canada



Tel: 450-641-2665

Website: [www.refplus.com](http://www.refplus.com)

Email: [mcardinal@refplus.com](mailto:mcardinal@refplus.com)

Products / Services: Equipment

Company Description: RefPlus, Leader in Custom Quality Refrigeration Equipment  
A leader in custom refrigeration, RefPlus designs and manufactures high-performance products tailored to your needs.

Driven by a constant concern for the environment, quality craftsmanship and higher performance, our engineers and technicians design and build the best refrigeration equipment in the industry.

Primary Contact: Mr. Mathieu Cardinal  
President

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## Refresco

Address: 8112 Woodland Center Boulevard  
Tampa, FL 33614-2403

Tel: 331-777-2312

Website: [www.refresco.com](http://www.refresco.com)

Products / Services: Beverages; Private Brands

Primary Contact: Ms. Jeanine Antiporek  
Senior Director Retail Sales - Brands: Vintage, Harvest Classic

Brands: Vintage, Harvest Classic

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## Relex Solutions

Address: 1201 Peachtree Street  
Suite 1000  
Atlanta, GA 30361-3511



Tel: 678-203-0091

Website: [www.relexsolutions.com](http://www.relexsolutions.com)

Email: [info@relexsolutions.com](mailto:info@relexsolutions.com)

Products / Services: Consulting Services; Research; Supply Chain; Technology Services; Sustainability

Company Description: RELEX Solutions helps retailers and consumer goods brands drive profitable growth across all sales and distribution channels by maximizing customer satisfaction and minimizing operative costs in a rapidly changing market.

Primary Contact: Ms. Susan Boyme  
Vice President, Strategic Accounts

Brands: Acquired Galleria in 2016  
Acquired Formulate in 2022  
Acquired Optimity in 2023

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## Renaissance Capital Alliance, LLC

Address: 5440 Corporate Dr  
Troy, MI 48098-2646



Tel: 248-299-7800

Website: [rcalliance.com](http://rcalliance.com)

Products / Services: Other

Company Description: At the heart of RCA is a rich background with strong leadership and commitment to diversity and corporate responsibility.

Renaissance Capital Alliance (RCA) has been providing equipment financing solutions to some of the largest corporations in North America since 2001. As an independent Lessor, RCA's financing programs allow you to keep your current OEM relationships in place while lowering your overall cost of ownership through low-cost financing.

Primary Contact: Joshua Larish  
North America Program Manager

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## Respect Foods, Inc.

Address: 3801 PGA Boulevard  
Suite 600  
Palm Beach Gardens, FL  
33410-2756



Tel: 866-732-1676

Website: [www.respectfoods.com](http://www.respectfoods.com)

Products / Services: Bakery; Brokers; Co-Packer; Consulting Services; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Seafood

Company Description: "Wow!" That's your brain's response when something surprising hits your tastebuds—when a simple, wholesome food blows away your expectations. And it's just the feeling Respect® is going for. See, we got bored with the food conversation: too scientific, too complex. Yawn. Let's talk about the joy of simple and well-prepared food. Let's go to tastytown. Let's get together at the kitchen table and change those mealtime woes into mealtime wows.

Primary Contact: Mr. Ken Hartman  
President

## Retail Insight

Address: 1 Parkshot  
Richmond, UK TW9 2RD  
United Kingdom



Tel: 802-254-8600

Website: <https://www.retailinsight.io/>

Products / Services: Technology Services

Company Description: Retail Insight is a leading provider of in-store execution software for grocery retail. We help retailers tackle some of their biggest challenges, including product availability, food waste management, labor productivity, and phantom inventory.

We believe that successful solutions are built on a fundamental understanding of the nuances and complexities that come with the retail industry. This is why we use cognitive technology; the augmentation of human subject-matter expertise and analytics with advanced mathematical techniques.

Our software solutions ingest a retailer's foundational data to surface actions for your in-store teams as well as provide all-level reporting. As a result, we seamlessly integrate with your existing tech stack, require little IT investment or change management, supplement existing inventory and ordering systems and carry little to no capital investment.

As a result, we now work with many of the world's leading grocery retailers and CPGs.

Primary Contact: Mr. Paul Boyle  
CEO

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## Retail Insight Ltd

Address:

Tel:

Website:

Parent Company: Retail Insight

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## Reynolds Consumer Products

Address: 1900 W. Field Court  
Lake Forest, IL 60045-4828



Tel: 847-482-2480

Website: [www.reynoldsconsumerproducts.com/](http://www.reynoldsconsumerproducts.com/)

Products / Services: Fresh; Frozen; Nonfoods

Company Description: Two of the most trusted household brands, Reynolds® and Hefty®, joined together as Reynolds Consumer Products in 2010. While the establishment of this new company made it official, the truth is that Reynolds® and Hefty® products have been found side-by-side in the kitchens of American families for more than three generations.

The creation of both the Reynolds® and Hefty® brands is the direct result of American ingenuity mixed with a bit of elbow grease. Reynolds Wrap® foil was invented after aluminum was no longer needed for military use; and became a new staple for American kitchens. Hefty® waste bags were first developed with excess material from an early plastics innovator, creating another household essential.

Primary Contact: Mr. Steve Pace  
President of Sales and Chief Customer Officer

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## Sanhua International, Inc.

Address: 252 Fallbrook Drive  
Building 2, Suite 400  
Houston, TX 77038-1591



Tel: 614-873-7400

Website: [www.sanhuausa.com](http://www.sanhuausa.com)

Products / Services: Beverages; Food Safety; Refrigeration

Company Description: Sanhua is a leading HVAC&R manufacturer of controls and components with a global footprint and 30 years of experience. Our co-operation with the largest companies in the Automotive, Appliance and HVAC&R industries make Sanhua a leading worldwide OEM supplier providing the highest quality components at the most competitive price. Sanhua has established strategic supply and cooperation relationships with leading refrigeration and air-conditioning manufacturers including Panasonic, Daikin, Mitsubishi, Toshiba, Hitachi, Fujitsu, LG, Samsung, Carrier, Trane, York, Gree, Midea and Haier, among others.

Brands: Sanhua

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## Sargento Cheese Inc.

Address: One Persnickety Place  
Plymouth, WI 53073-3544



Tel: 920-894-8484

Website: [www.sargento.com](http://www.sargento.com)

Products / Services: Dairy; Food Products/Snacks; Ingredients; Unsaleables

Primary Contact: Mr. Michael Pellegrino  
Chief Operating Officer

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## Schraad Sales & Marketing

Address: 10 NW 6th St  
Oklahoma City, OK 73102-6002



Tel: 405-528-3327

Website: [www.schraadinc.com](http://www.schraadinc.com)

Email: [billjr.schraad@schraadinc.com](mailto:billjr.schraad@schraadinc.com)

**Products / Services:** Beverages; Brokers; Consulting Services; Dairy; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Produce

**Company Description:** Schraad services markets throughout the Central, North Central, South Central, Mid-South and Natural Channel of the United States. Continual performance and consistent results fuel our growth and set us apart from the competition. Our customer teams provide seamless solutions and deliver excellent communication, sales-based analytics, customized strategic planning, and timely retail execution.

**Primary Contact:** Mr. William T Schraad Jr  
President and CEO

## Sealed Air Corporation

**Address:** 2415 Cascade Pointe Boulevard  
Charlotte, NC 28208-6899



**Tel:** 704-606-7318

**Website:** [www.sealedair.com](http://www.sealedair.com)

**Email:** [Cryovac@sealedair.com](mailto:Cryovac@sealedair.com)

**Products / Services:** Energy Management; Equipment; Refrigeration

**Company Description:** Industries around the world are at a turning point. Global megatrends such as population growth, urbanization, food, water, and energy scarcity, labor and skills shortages, and climate change are forcing companies to approach their business strategies in new ways. Meeting these growing resource challenges demands more than just sustainable solutions. It demands practical answers forged from deep experience, nimble application, and creative ingenuity that constantly reimagine the possibilities.

At Sealed Air, we partner with our customers to solve their most pressing resource challenges by delivering new solutions derived from our unmatched industry knowledge and expertise. These solutions create a more efficient, secure and less wasteful global food supply chain and enhance commerce through fulfillment and packaging solutions to protect the worldwide movement of goods.

**Primary Contact:** Tiffani Burt  
Executive Director Marketing Americas

## Seasons 4, Inc.

**Address:** 4500 Industrial Access Road  
Douglasville, GA 30134-3949

**Tel:** 770-489-0716

Website: [www.seasons4.net](http://www.seasons4.net)  
Email: [supermarket@seasons4.net](mailto:supermarket@seasons4.net)  
Products / Services: Equipment  
Primary Contact: Mr. Lee Churchill  
Vice President, Sales

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## SellEthics Marketing Group, Inc.

Address: 941 Matthews Mint Hill Road  
Matthews, NC 28105-1777



Tel: 704-847-4450  
Website: [www.sellethics.com](http://www.sellethics.com)  
<https://www.sellethics.com/>  
Products / Services: Advertising/Marketing and Design; Brokers  
Company Description: SellEthics offers a comprehensive list of services including market-leading headquarter representation, expert data and analytic services and best-in-class retail coverage. We have been blessed to recruit, develop and deploy the top talent in the industry to ensure we successfully accomplish our manufacturers' goals and objectives. Our extraordinary team is the reason SellEthics has become the largest regional food sales and marketing agency in the southeast and why we represent leading manufacturers across the store.  
Primary Contact: Mr. Joel Barham  
President and CEO

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## Sifter Solutions

Address: 500 W. Madison Street  
Suite 1000  
Chicago, IL 60661-2559  
Tel: 847-239-0900  
Website: <https://www.siftersolutions.com/>  
Email: [judy@siftersolutions.com](mailto:judy@siftersolutions.com)  
Products / Services: Technology Services





**Company Description:** Sifter is the only technology platform linking healthcare's Food as Medicine movement with food retail. Our science-based algorithms "sift" grocery foods and beverages against 1,500+ attributes, including chronic conditions such as food allergies, diabetes, and hypertension, as well as ingredient likes and dislikes — the greatest degree of personalization available today.

- Accurate, curated product data served fast
- In-store barcode scanning
- Recipe customization by health condition
- Targeted incentives that fit shopper's personal health needs
- Flexible API integration for drastically reduced development time

**Primary Contact:** Ms. Judy Seybold MS, RD, LD  
Chief Nutrition Officer

**Brands:** The Food as Medicine Platform, Sifter Connect API, Shop By Diet, Scan By Diet, RecipeSifter

## Simbe Robotics

**Address:** 439 Littlefield Avenue  
South San Francisco, CA  
94080-6106



**Tel:**

**Website:** <https://www.simberobotics.com/>

**Email:** [press@simberobotics.com](mailto:press@simberobotics.com)

**Products / Services:** Beverages; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain; Technology Services

**Company Description:** Simbe's store intelligence platform is used by dozens of top grocers, wholesale clubs, and liquor stores around the world. With Simbe's cutting-edge autonomous robot Tally and AI-powered insights & analytics, these stores improve their operations and performance, while elevating the experience of shoppers and store teams.

**Primary Contact:** Mr. Brad Bogolea  
Chief Executive Officer

## Simek's

**Address:** 940 Hastings Ave  
Saint Paul Park, MN 55071-1315

**Tel:** 651-459-5578

Website: [www.simeks.com](http://www.simeks.com)  
<https://simeks.com/>

Products / Services: Frozen; Meat/Poultry; Natural/Organic

Primary Contact: Lindsey Hickey  
CEO

Brands: Simek's

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## Smithfield Farmland Sales Corp.

Address: 7501 NW Tiffany Springs  
Parkway  
Kansas City, MO 64153-1965

Tel: 816-243-2700

Website: [www.farmlandfoods.com](http://www.farmlandfoods.com)

Parent Company: Smithfield Foods Inc.

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## Smithfield Foods Inc.

Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: <https://www.smithfieldfoods.com/>  
[www.freshsausage.com](http://www.freshsausage.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Smithfield Foods is an American food company with a leading position in packaged meats and fresh pork products. With a diverse brand portfolio and strong relationships with U.S. farmers and customers, we responsibly meet demand for quality protein around the world.

Primary Contact: Brian Gordon  
Senior Director, Sales Fresh

Brands: Smithfield, Gwa;tney, farmland, Cooks, John Morrell, Armour, Eckrich, Curlup, Healthy Ones, Kretschmar, Carando, Margherits, Edelmanns (through acquisition of Fresh Sausage Specialists)

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## Soda Health

Address: 2045 W Grand Ave, Ste B PMB  
25733  
Chicago, IL 60612-1577



Tel: 919-355-5491

Website: <https://sodahealth.com/>

Products / Services: Financial Services; Research; Technology Services

Company Description: Soda Health is a healthcare technology company focused on building solutions which eliminate health inequities and create a healthier America. Social Determinants of Health (SDOH) have a major impact on health and wellbeing, as well as the cost of care. Our mission is so important, we found a way to work SDOH into our company name.

Primary Contact: Jared Childs  
VP, Business Development

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## Solomon Partners

Address: 1345 Avenue of the Americas  
New York, NY 10105-0302



Tel: 212-508-1600

Website: [www.pjsc.com](http://www.pjsc.com)

Email: [info@pjsc.com](mailto:info@pjsc.com)

Products / Services: Financial Services

Primary Contact: Mr. Scott I Moses  
Managing Director and Head of Grocery, Pharmacy and Restaurants  
Investment Banking

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## Southeast Produce Council

Address: 242 N Masonic Street  
Millen, GA 30442-1611



Tel: 478-982-4411

Website: <https://seproducecouncil.com/>

Products / Services: Association; Produce

**Company Description:** In 1999, the Southeast Produce Council (SEPC) was formed by six members who had a vision for a Southeastern-based produce organization. The members met at the Atlanta Farmer's Market in August 1999. The first formal meeting of the Southeast Produce Council was held in Charlotte, NC with 100 produce professionals from across all areas of the industry in attendance. An innovative produce organization emerged which has grown to over 2500 members and is continuing to grow at a steady pace. Today, the council stands behind its Vision, Mission, Values, and Goals.

**Primary Contact:** Mr. David Sherrod  
President and CEO

**Brands:** Southern Exposure  
Southern Innovations

## Southern Glazer's Wine & Spirits

**Address:** 1600 NW 163rd St.  
Miami, FL 33169-5641



**Tel:** 305-625-4171

**Website:** <https://www.southernglazers.com/>

**Email:** [cwilliams@sgws.com](mailto:cwilliams@sgws.com)

**Products / Services:** Beverages

**Company Description:** We provide brand-centric customer experiences for cocktail-forward accounts and luxury spirits bottle shops so they can create distinct strategies for their market and consumer.

**Primary Contact:** Lisa Gulick  
SVP National Accounts Retail

## Spoiler Alert

**Address:** 131 Dartmouth St.  
Floor 3  
Boston, MA 02116-5297



**Tel:** 617-917-4123

**Website:** [www.spoileralert.com](http://www.spoileralert.com)

**Email:** [sales@spoileralert.com](mailto:sales@spoileralert.com)

**Products / Services:** Consulting Services; Merchandising Services; Supply Chain; Technology Services; Unsaleables; Other; Sustainability

**Company Description:** Spoiler Alert is a B2B software company for CPG brands to manage sales of excess and short-dated inventory, recover value and increase sustainability.

Working exclusively at the manufacturing plant or distribution center level, Spoiler Alert offers a best-in-class sales platform that enables CPG brands to automate their discounting processes across a private network of discount retailers and nonprofit channels - with a heavy focus on maximizing value recovery, strengthening customer relationships, and increasing the effectiveness of CPG teams tasked with minimizing inventory write offs. Founded by alumni of MIT, Spoiler Alert works with some of the world's largest brands, including Campbell's, Danone, HelloFresh, KeHE Distributors, and Kraft Heinz, along with a growing network of discount channels committed to increasing affordable food access.

The company is backed by some of the nation's leading food, agriculture, technology, and supply chain investors, including Maersk - the global leader in supply chain and logistics. Our leadership team brings decades of experience across enterprise software, supply chain management, ecommerce, and data analytics within the CPG and retail industries. We are Friends of WRI's Champions 12.3 (the industry's leading stakeholder group committed to corporate food waste reductions), are members of ReFED's Expert Network, Pledge 1%, Climate Collaborative, and regularly contribute to the national dialogue around waste prevention and supply chain innovation - including through our affiliation with the Walmart Food Safety Collaboration Center.

Spoiler Alert is a winner of the 2022 Food Logistics Top Software & Tech Awards, ECR Top 30 Innovations in Food Waste 2022, The FoodTech 500, Tracxn Emerging Startup 2022, and Built In Boston's 22 Startups to Watch.

**Primary Contact:** Mr. Ricky Ashenfelter  
Co-Founder & Chief Executive Officer

## **Stampede Culinary Partners, Inc.**

**Address:** 7351 South 78th Ave.  
Bridgeview, IL 60455-1185

**Tel:** 912-632-4406

**Website:**

**Products / Services:** Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands

**Primary Contact:** Mr. Mike Asleson  
Senior Director of Sales

## **STAT Recovery Services**

Address: 809 SW I Street  
Bentonville, AR 72712-6202



Tel: 501-580-7241

Website: <https://www.statrecovery.com/>

Email: [john@statrecovery.com](mailto:john@statrecovery.com)

Products / Services: Financial Services; Supply Chain; Technology Services; Other

Company Description: STAT is a technology enabled invoice audit software platform helping retail suppliers optimize revenue by reducing and avoiding improper deductions and compliance fines from large retailers. Additionally, our expert analysts know exactly how to spot transaction errors from your retailer, capture those funds and return them to you.

STAT's proprietary software can work alongside your team to provide ongoing support, automation, and new recovery opportunities.

Primary Contact: Mr. John Gunther  
Vice President, Sales

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## Steakhouse Elite

Address: 60337 Arnold Market Road  
Bend, OR 97702-9248

Tel: 541-420-5022

Website: [Steakhouseelite.com](http://Steakhouseelite.com)

Email: [meatinnovations@aol.com](mailto:meatinnovations@aol.com)

Products / Services: Meat/Poultry

Primary Contact: Mr Ty Freeborn  
CEO

Brands: Steakhouse Elite

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## the Stores Consulting Group

Address: P.O. Box 950  
1929 Rombach Avenue  
Wilmington, OH 45177-0950

Tel: 717-309-5302

Website: [www.storesconsulting.com](http://www.storesconsulting.com)

Products / Services: Consulting Services; Energy Management; Food Safety; Fresh; Frozen; Nonfoods; Hard Goods; Health & Beauty Care; Human Resources/Training; Merchandising Services; Perishables; Research; Store Design; Supply Chain; Other

Primary Contact: Mr. Rick Marino  
Managing Director

Brands: The Stores Consulting Group, LLC

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## Stores Services Group LLC

Address: 2732- G Interstate Street  
Charlotte, NC 28208

Tel: 980-859-1075

Website: [www.storeservicesgroup.com](http://www.storeservicesgroup.com)

Products / Services: Energy Management; Equipment; Maintenance; Petroleum

Company Description: With over 30 years experience with replacement products, we provide turn-key door retrofits, LED lighting retrofits, outdoor GEN connects and EMS upgrades. We also provide project management teams with on-site management

Primary Contact: Mr. Darryl Yarborough  
Principal

Brands: CD Controls, Sloan LED, Commercial Refrigerator Door , Base Metals

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## Strategic Audit Solutions, Inc.

Address: P.O. Box 6422  
Freehold, NJ 07728-6422



Tel: 732-626-9714

Website: [www.sasrecovery.com](http://www.sasrecovery.com)

Email: [info@sasrecovery.com](mailto:info@sasrecovery.com)

Products / Services: Consulting Services; Financial Services; Technology Services

Company Description: Decades of Audit and Industry Experience to Your Project  
Our co-founders oversee every project led by senior level auditors. Our team has audited many of America's largest companies including more than 50% of the Fortune 100. As pioneers in the AP Recovery Audit Industry, we developed many of the best practices and processes still in use today.

As thought leaders, we continue to develop new approaches to identifying additional recovery opportunities for our clients.

Primary Contact: Amy Petrosini  
SVP, Business Development

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## Strategic Food Solutions

Address: 20812 Claire Jean Path  
Pflugerville, TX 78660-6984

Tel: 206-715-3578

Website:

Email: [Marcie@strategicfoodsolutions.com](mailto:Marcie@strategicfoodsolutions.com)

Products / Services: Consulting Services

Company Description: Strategic Food Solutions is a consulting business engaged in custom development of new food products and ingredients for major retailers, food service

Primary Contact: Mitch Elvrum  
President

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## Superfridge

Address: 741 Boston Post Road  
Suite 303  
Guilford, CT 06437-2714

Tel: 203-453-2999

Website: <https://superfridge.com/>

Products / Services: Frozen; Merchandising Services; Point-of-Sale Equipment; Technology Services

Company Description: We are an in-store marketing and merchandising program that delivers consumer engagement, product trials, shopper conversion and incremental sales for frozen and refrigerated brands at the point of purchase.

Primary Contact: Rich Keiser  
VP of Retail Partnerships

Parent Company: Ephex Partners

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## SupplyPike, Inc.

Address: 5111 W JB Hunt Drive  
Suite 500  
Rogers, AR 72758-5206

Tel: 479-385-7472

Website: <https://www.supplypike.com/>  
<https://supplierwiki.supplypike.com/>

Email: [parker@supplypike.com](mailto:parker@supplypike.com)





Products / Services: Financial Services; Supply Chain; Technology Services

Company Description: SupplyPike is a deductions management platform that empowers suppliers to effortlessly identify and recover retailer deductions while preventing revenue losses in their supply chain. SupplyPike assists finance, supply chain, and customer teams at 500+ top retail suppliers, including Blackstone Products, Eagle Family Foods, E.T Browne, Hanes Brands, Louisville Ladder, and more.

Primary Contact: Mr. Parker Stewart  
Vice President Strategic Partnerships

## Swiftly Systems Inc.

Address: 475 El Camino Real  
Suite 308  
Millbrae, CA 94030-2643



Tel: 405-585-5321

Website: [www.swiftly.com](http://www.swiftly.com)

Email: [info@swiftly.com](mailto:info@swiftly.com)

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Swiftly is a leading technology partner for retailers, offering innovative tools that drive engagement and enable them to own the digital relationship with shoppers across all channels. The company's Retail Tools, Mobile Platform, Analytics and Insights, and Retail Media Network are integrated into one robust, unified technology platform that allows retailers to accelerate sales and build loyalty. Customers who partner with Swiftly reach more shoppers and amplify campaigns more efficiently using their own first-party data. Trusted by hundreds of iconic brands, Swiftly empowers brick-and-mortar retailers to compete and succeed in the growing digital marketplace.

Primary Contact: Sean Turner  
Chief Technology Officer/Co-Founder

Brands: Retail Tools, Mobile Platform, Retail Media, Analytics & Insights

## TCC Retail Marketing Inc.

Address: 477 Madison Avenue  
Floor 6  
New York, NY 10022-5827



Tel: 44-208-7423880

Website: [www.tccglobal.com](http://www.tccglobal.com)

Products / Services: Advertising/Marketing and Design; Other

Primary Contact: Justin Schneider  
Head of Sales

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## **Teys USA Inc.**

Address: 770 N Halsted Street  
Suite 202  
Chicago, IL 60642-6930

Tel: 312-492-7163

Website: [www.teysusa.com](http://www.teysusa.com)

Primary Contact: Mr. Selwyn Jones  
Sales Manager

Parent Company: Cargill Incorporated

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## **TGW Systems Inc.**

Address: 3001 Orchard Vista Drive SE  
Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: [www.tgw-group.com/us](http://www.tgw-group.com/us)

Email: [us.info@tgw-group.com](mailto:us.info@tgw-group.com)

Products / Services: Supply Chain; Technology Services; Other

Company Description: TGW is a global systems integrator of automated warehouse solutions. We are driven to combat fulfillment and distribution challenges through innovative, reliable automation systems. Our technology is specially engineered for grocery, especially for chilled and freezer environments.

Where others see supply chain challenges, we say: It's possible.

Primary Contact: Marissa Dierlam  
Head of Marketing

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## **The Advantage Group International, Inc.**

Address: Advantage Group International,  
Inc.  
40 University Avenue, Suite 903  
Toronto, Ontario M5J 1T1  
Canada

Tel: 717-688-1825

Website: [www.advantagegroup.com](http://www.advantagegroup.com)  
[www.advantagegroup.com](http://www.advantagegroup.com)

Products / Services: Research; Other

Primary Contact: Matt Nitzberg  
Managing Director, North America

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## The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.  
Suite 520  
Atlanta, GA 30327-2306



THE  
ALLAN  
SULLIVAN  
COMPANY

Tel: 479-936-1889

Website: <https://www.allansullivan.com>

Email: [racrey@allansullivan.com](mailto:racrey@allansullivan.com)

Products / Services: Consulting Services; Technology Services

Company Description: We've been in your shoes. We've experienced your frustration. The Allan Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey  
Partner

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## The Best Dressed Chicken

Address: 262 Speigner Rd  
Ward, SC 29166-9516



Tel: 864-445-2161

Website: [bdchicken.com](http://bdchicken.com)

Products / Services: Agricultural; Deli; Food Products/Snacks; Fresh; Meat/Poultry

**Company Description:** Since 1958, The Best Dressed Chicken has had a culture that values quality products, ethical agriculture, and sustainable relationships. Today, we stand with a proud legacy of high standards and premium quality that is independently certified by Where Food Comes From, the U.S. Department of Agriculture, and Certified SC.

As a leader in agricultural production, we choose to maintain our passion for enabling communities, building businesses, and feeding families. We are driven by our belief in unparalleled service and goodwill. As we move forward, we strengthen our dedication to bringing wholesome meals to American dinner tables, one forkful at a time.

**Primary Contact:** Mr Kyle Richard  
VP of Sales and Marketing

## The Food Law Firm

**Address:** 123 Garden Wood Drive  
Ponte Verde, FL 32081-5082



**Tel:** 800-559-4628

**Website:** [Foodlawfirm.com](http://Foodlawfirm.com)

**Email:** [jason@foodlawfirm.com](mailto:jason@foodlawfirm.com)

**Products / Services:** Legal Services

**Company Description:** The Food Law Firm, officially known as Foscolo & Diefenbach PLLC, specializes in providing comprehensive legal services tailored to food and beverage businesses. Operating on a General Counsel basis, they offer subscription packages that integrate seamlessly into clients' operations, covering areas such as co-packer agreements, private label agreements, supplier agreements, food labeling compliance, trademarks, and general commercial law. Their approach emphasizes consistent support, aiming to function as an integral part of their clients' teams.

**Primary Contact:** Jason Foscolo  
Founder

## The Maker Group

**Address:** 1221 Pearl Street  
Boulder, CO 80302-5204



**Tel:** 404-308-3115

**Website:** <https://themakergroup.com/>

**Products / Services:** Consulting Services; Human Resources/Training; Supply Chain

Company Description: We help good organizations become great. The Maker Group is a global commercial capability-building firm that works with our clients to strengthen their strategic planning, selling and negotiation processes for accelerated profitable growth.

Primary Contact: Peter Tunkey  
Client Partner

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## The Wonderful Company

Address: 11444 W. Olympic Boulevard  
Los Angeles, CA 90064-1549



Tel: 513-375-2241

Website: <https://b2b.wonderfulpistachios.com/>  
<https://www.wonderful.com/>

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

Company Description: We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition. We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

Primary Contact: Mr. Kurt Vetter  
President, Wonderful Sales

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## Think Blue Consulting LLC

Address: 4854 Winnetica Avenue  
Los Angeles, CA 91364



Tel: 203-921-9234

Website: <https://thethinkblue.com/>

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

**Company Description:** Think Blue is a growth-oriented solutions provider founded by three partners with over 75 years of combined expertise in Consumer-Packaged Goods (CPG), marketing, sales, Retail, and digital commerce. We excel in cutting-edge omnichannel strategies with proven traditional business practices to drive profitable growth and elevate operational efficiency. Our actionable insights and solutions mindset founded on deep industry knowledge, ensures scalable and sustainable business success.

**Primary Contact:** Mr. Sri Rajagopalan  
Co-Founder

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## Threads Uniform Agency

**Address:** 14201 Sommerville Court  
Midlothian, VA 23113-6884



**Tel:** 804-323-3300  
**Website:** [www.threadsuniforms.com](http://www.threadsuniforms.com)  
**Email:** [inquiry@threadsuniforms.com](mailto:inquiry@threadsuniforms.com)  
**Products / Services:** Uniforms

**Company Description:** Threads Uniform Agency is a leading corporate apparel and business uniform company located in Richmond, Va. We were birthed from Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through commercialization.

**Brands:** customized company uniforms including: shirts, hats, aprons, pants, vests, etc. combined with ongoing support services.

**Primary Contact:** Mr. Jeff Ukrop  
President and CEO

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## Tom's of Maine, Inc.

**Address:** 302 Lafayette Center  
Kennebunk, ME 04043-6883  
**Tel:** 207-985-2944  
**Website:** <https://www.tomsofmaine.com/>  
**Email:** [toms\\_customer\\_service@tomsofmaine.com](mailto:toms_customer_service@tomsofmaine.com)  
**Products / Services:** Health & Beauty Care  
**Primary Contact:** Mr. Thomas O'Brien  
Chief Executive Officer

Parent Company: Colgate-Palmolive Company

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## Topline Farms

Address: 500 County RD 18  
Leamington, Ontario N8H 3V5  
Canada



Tel: 519-322-2351

Website: [www.toplinefarms.com](http://www.toplinefarms.com)

Email: [marketing@toplinefarms.com](mailto:marketing@toplinefarms.com)

Products / Services: Produce

Company Description: We are a vertically integrated greenhouse vegetable company that ships year-round from our farms across North America.

Primary Contact: Chris Veillon  
Vice-President, Marketing

Brands: Topline Farms

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## Trace Register Inc.

Address: 20126 Ballinger Way NE  
Suite 117  
Shoreline, WA 98155-1117



Tel: 206-508-8877

Website: [www.traceregister.com](http://www.traceregister.com)

Email: [info@traceregister.com](mailto:info@traceregister.com)

Products / Services: Food Safety; Supply Chain; Technology Services

Company Description: Trace Register is the proven global seafood full-chain traceability leader, serving clients in over 50 countries for over 15 years. Its TR5 platform takes an unprecedented approach, utilizing cutting-edge technologies and industry standards such as GDST and GS1 to create interoperability and transform seafood supply chains.

TR5 offers advanced tools and insights to help businesses ensure the integrity and safety of their products and proactively address regulatory requirements such as SIMP and FDA FSMA 204. The results are fewer problems, higher margins, and more satisfied customers. Visit <https://traceregister.com/> to learn more.

Primary Contact: Gaylee Duncan  
Principal

Brands: TR5 Full Chain Traceability Platform

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## trakref®

Address: 501 Union St Ste 545 PMB 56716  
Nashville, TN 37219-1876



Tel: 615-260-0014

Website: [www.trakref.com](http://www.trakref.com)  
[Trakref.com](http://Trakref.com)

Email: [rpayne@trakref.com](mailto:rpayne@trakref.com)

Products / Services: Technology Services

Company Description: The most-comprehensive refrigerant tracking and management software on the market for compliance and operations.

Primary Contact: Ms. Roya Payne  
Senior Account Executive

Brands: Trakref  
Fexa

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## Trident Seafood Corporation

Address: 5303 Shilshole Avenue Northwest  
Seattle, WA 98107-4021



Tel: 206-783-3818

Website: [www.tridentseafoods.com](http://www.tridentseafoods.com)

Email: [sales@tridentseafoods.com](mailto:sales@tridentseafoods.com)

Products / Services: Food Products/Snacks; Pet Health & Nutrition

Company Description: Here at Trident, catching fish isn't just our business. It's our livelihood. It's our calling. We are all fishermen here, and catching the purest and healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where we fish, it's what we'll be doing 40 years from now, too.

Primary Contact: Mr. Joseph Bundrant  
Chief Executive Officer



Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse, Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse, PureCatch, Royal Pink, Royal Red, San Juan Seafoods,,

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## Trustwell

Address: 4747 Skyline Rd S  
Suite 100  
Salem, OR 97306-5700



Tel: 503-585-6242

Website: [www.trustwell.com](http://www.trustwell.com)

Products / Services: Consulting Services; Food Safety; Packaging; Supply Chain; Technology Services

Company Description: ESHA Research and FoodLogiQ merged in 2023 to become Trustwell. Combining FoodLogiQ's supply chain management software with Genesis' nutritional analysis and label development solution, the Trustwell platform creates the food industry's only software platform connecting product development and regulatory compliant labeling into supplier compliance, enhanced traceability, and automated recall management. We are committed to advancing innovation and technology in the food industry together with our customers while delivering the highest standards of products and services.

Primary Contact: Ms Julie McGill  
VP Supply Chain Strategy and Insights

Brands: Grower Relationship Management, Supplier Sustainability Assessment, Food Safety and Quality, Whole Chain Traceability  
U.S., Canada, Mexico, Chile  
IBM, Muddy

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## TryAngle Food Brokers, Inc.

Address: 17 Accord Park  
Unit 202  
Norwell, MA 02061-1629



Tel: 781-871-6969

Website: <https://www.tryanglefoods.com/>

Products / Services: Brokers; Consulting Services

**Company Description:** At TryAngle Foods, we're always working hard behind the scenes to make your business run smoothly. From executing at headquarters to handling logistics, solving financial issues, and overseeing at the retail level, our team has every step of the process covered. Whether you're entering a new market, expanding your current distribution, trying to increase sales, or executing a complex retail project, the TryAngle team is there when you need them most.

We've grown substantially over the past four decades — from a small, family-owned business to a fully integrated team that consists of headquarter sales, retail services and backend support. Today, we leverage the latest technology and syndicated data to help our clients achieve record breaking sales for their business.

Through it all, we've continued to grow organically by instilling the "TryAngle Way" into each and every one of our employees: Energy, Passion, Accountability and Balance.

**Primary Contact:** Michael McGinley  
Sales Manager

## Uber Technologies, Inc.

**Address:** 175 Greenwich Street  
3 World Trade Center  
New York, NY 10007-0042




**Tel:**

**Website:** <https://www.uber.com/us/en/about/>

**Company Description:** Uber Eats is an online food ordering and delivery platform launched by Uber in 2014. Couriers deliver meals using cars, scooters, bikes, or on foot. It is operational in over 6,000 cities in 45 countries as of 2021

**Primary Contact:** Christian Freese  
Senior Director, General Manager, Grocery and Retail US&C

## Uber Eats

**Address:** 1455 Market Street  
Apt 512  
San Francisco, CA 94103-1308

**Tel:** 646-469-0059

**Website:**

Email: [SHEN.QIU@UBER.COM](mailto:SHEN.QIU@UBER.COM)  
Primary Contact: Mr. Shen Qiu Qiu  
Strategy & BD Manager  
Parent Company: Uber Technologies, Inc.

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## United Against Poverty

Address: 1400 27th Street  
Vero Beach, FL 32960-0303



Tel: 772-770-9113  
Website: [Unitedagainstpoverty.org](http://Unitedagainstpoverty.org)  
Products / Services: Baby Care; Bakery; Beverages; Confectionery; Deli; Fresh; Frozen; Hard Goods; Health & Beauty Care; Meat/Poultry; Natural/Organic; Perishables; Seafood; Unsaleables  
Company Description: Our mission is to serve those in poverty by providing crisis care, case management, transformative education, food and household subsidy, employment training and placement, personal empowerment training and active referrals to other collaborative social service providers.  
Primary Contact: Ms. Jacqueline Kazimer  
Director, Corporate Relations & Procurement

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## United Egg Producers

Address: 6455 East Johns Crossing  
Suite 410  
Johns Creek, GA 30097-1568  
Tel: 770-360-9220  
Website: [www.unitedegg.org](http://www.unitedegg.org)  
Email: [info@unitedegg.org](mailto:info@unitedegg.org)  
Products / Services: Association

**Company Description:** UEP's first organizational meeting was held in Chicago on November 12, 1968 at which time egg producers from across the U.S. recognized the need for a regional cooperative organization to address the needs of the industry. Thus, five regional offices were created: Midwest UEP, Southern UEP, North Atlantic UEP, West Coast and Northwest United Egg Producers. A federated Capper-Volstead Agricultural Cooperative was structured with membership available to producers who are engaged as a farmer in the production of table eggs. Membership is also available to owners of breeder flocks, hatcheries, pullets growers, contract egg producers, and farm cooperatives that meet the requirement of owned or leased facilities.

In October 1998, the by-laws of UEP were amended thereby changing the organization to a direct member organization.

**Primary Contact:** Mr. Chad Gregory  
President and CEO

## Upside Services, Inc.

**Address:** 1701 Rhode Island Ave. NW  
Floor 1  
Washington, DC 20036-3001



**Tel:** 800-741-6726

**Website:** <https://try.upside.com/field-connect>  
<https://www.upside.com/business/grocery>

**Email:** [grocery@upside.com](mailto:grocery@upside.com)

**Products / Services:** Advertising/Marketing and Design; Technology Services

**Company Description:** Upside is a digital marketplace that puts retailers in front of thousands of customers they've never seen, and serves those customers compelling, margin-bound incentives that change their buying behavior. With minimal IT work, retailers offset rising costs and maximize net profit with new customers and larger basket sizes.

**Primary Contact:** Mr. Tyler Renaghan  
Vice President, Retail

**Brands:** Upside

## Vector

**Address:** 135 Stillman  
San Francisco, CA 94107-4218



**Tel:** 855-442-5623

**Website:** [www.withvector.com](http://www.withvector.com)

Email: [info@withvector.com](mailto:info@withvector.com)

Products / Services: Technology Services

Company Description: Vector provides solutions for shippers and carriers to digitize the pickup and delivery process. Logistics partners benefit from labor efficiencies, gate entry/exit throughput, cargo theft prevention, and real-time visibility from appointments to proof of shipments.

Primary Contact: Francis Adanza  
VP, Marketing

Brands: Vector

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## Vestcom International, Inc.

Address: 2800 Cantrell Road  
Suite 400  
Little Rock, AR 72202-2049



Tel: 501-663-0100

Website: [www.vestcom.com](http://www.vestcom.com)

Email: [marketing@vestcom.com](mailto:marketing@vestcom.com)

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description: As the industry leader in data-integrated shelf-edge media, Vestcom leverages omnichannel connectivity to drive conversion at the shopper's point of decision. For more than 30 years, Vestcom has been relied upon by leading retailers to transform their shelf-edge into a competitive advantage. Our retail partnerships have enabled more than 600 CPGs to execute shelf-edge media campaigns at national scale across Vestcom's network of 70+ retailers, including Kroger, Albertsons, Ahold-Delhaize, Dollar General, Walgreens and more. Vestcom is a standalone business unit of Avery Dennison, a global Fortune 500 company.

Primary Contact: Karina Rocha  
Marketing Manager

Parent Company: Avery Dennison

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## Visscher Seafood Group

Address: Industrierondweg 4  
8321 EA  
Urk  
Netherlands



Tel: 31-527-681421

Website: [visscherseafood.com](http://visscherseafood.com)

Email: [info@visscherseafood.com](mailto:info@visscherseafood.com)

Products / Services: Seafood

**Company Description:** Our vision  
Fishing isles' culture, worldwide view. Like many of the aquaculture and fishing companies we own or cooperate with, our company has its foundation in a small North Atlantic fishing community with strong cultural values. We cherish our origin whilst having an open view with regards to our friends and partners across the globe. We have a tremendous drive to grow and develop ourselves to elevate our community by bringing our fantastic seafood to the world.

**Primary Contact:** Patrice Flanagan  
Advisor

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## Wasteless Inc.

**Address:** 41 River Road  
Summit, NJ 07901-1426



**Tel:** 917-519-9825

**Website:** <https://www.wasteless.com/>

**Products / Services:** Fresh; Technology Services; Sustainability

**Company Description:** Wasteless provides an all-in-one solution to reduce food waste and increase perishable food profit by dynamically pricing items with a shorter expiration date at their optimal price point.

The company has offices in New York, Tel Aviv, London and Amsterdam, with operations throughout Europe and US.

**Primary Contact:** Oded Omer  
CEO

**Brands:** Wasteless AI

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## Webstop

**Address:** 4746 Kylemore Court  
Palm Harbor, FL 34685-2648



**Tel:** 813-942-2797

**Website:** <https://www.webstop.com/>

**Products / Services:** Technology Services

**Company Description:** We are Webstop and we are equipping you to meet the expectations of today's shopper.

Shopping trends are evolving as consumers increasingly rely on technology to guide their conventional retail experiences. Innovation on the digital front is producing increased levels of consumer engagement. Your customer is your greatest asset; keeping up with their needs in this digital era is of utmost importance.

We believe in creating powerful end-to-end solutions that guide your customers' complete digital grocery experience. By providing engagement opportunities through websites, mobile apps, digital circulars, eCommerce features, personalized shopping lists, branded promotional recipes, and paperless coupons, your digital offerings will put a unique and relevant experience into the hands of your shoppers. Since 1998, we have been guiding grocers through this process, driving sales and developing brand loyalty online and in-store.

**Primary Contact:** Shawn Tuckett  
CEO

## West Madison Foods

**Address:** 8 Sound Shore Drive  
Suite 265  
Greenwich, CT 06830-7272



**Tel:** 917-538-7375

**Website:** <https://maries.com/>  
<https://maries.com/>

**Products / Services:** Dairy; Deli; Food Products/Snacks

**Company Description:** West Madison Foods. U.S. manufacturer and marketer of gourmet salad dressings, dairy dips and spreads to the retail channel under the Marie's® and Dean's Dips® ...

**Parent Company:** Brynwood Partners L.P.

## Where Food Comes From, Inc.

**Address:** 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

**Tel:** 303-895-3002

**Website:** [www.wherefoodcomesfrom.com](http://www.wherefoodcomesfrom.com)

**Email:** [info@wherefoodcomesfrom.com](mailto:info@wherefoodcomesfrom.com)

**Products / Services:** Consulting Services; Natural/Organic; Supply Chain; Other

Primary Contact: Hannah Saunders  
Sales, Enrollment & Business Development Specialist

Brands: Where Food Comes From CARE Certified  
Where Food Comes From Source Verified  
Non-Hormone Treated Cattle by WFCF  
Verified Natural Beef by WFCF  
Where Food Comes From Grass-fed  
Where Food Comes From Gluten-Free  
Where Food Comes From Plant-Based

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## Wholechain

Address: 1750 S. Telegraph Rd.  
Suite 310  
Bloomfield Hills, MI 48302-0179



Tel: 760-605-7050

Website: [www.wholechain.com](http://www.wholechain.com)

Products / Services: Frozen; Seafood; Supply Chain; Technology Services

Company Description: Wholechain® is a blockchain based traceability solution built to enable trust, coordination, and transparency in fragmented supply chains.

Primary Contact: Jayson Berryhill  
CEO

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## Wilcox Marketing

Address: 701 Edgewood Road  
Wilkesboro, NC 28697-9504

Tel: 336-667-5000

Website:

Products / Services: Brokers

Primary Contact: Mr. James Wilcox  
President

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## Wisner Marketing Group, Inc.

Address: 6615 Grand  
Suite # 1054  
Gurnee, IL 60031-4591



Tel: 847-680-3688  
Website: [www.wisnermarketing.com](http://www.wisnermarketing.com)  
Email: [info@wisnermarketing.com](mailto:info@wisnermarketing.com)  
Products / Services: Advertising/Marketing and Design; Consulting Services; Human Resources/Training; Merchandising Services; Private Brands; Research  
Company Description: Wisner Marketing Group assists retailers, manufacturers, and others in developing solutions to complex marketing issues in consumer healthcare, trade marketing, store brands and new product introductions. We do this from the retailer and consumer perspective with a focus on "making the line go up" for all.  
Primary Contact: Mr. James H Wisner  
President

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## Yerecic Label

Address: 701 Hunt Valley Road  
New Kensington, PA 15068-7076



Tel: 724-334-3300  
Website: [www.ylfresh.com](http://www.ylfresh.com)  
[www.SpeedOfFresh.com](http://www.SpeedOfFresh.com)  
Email: [YLMarketing@yereciclabel.com](mailto:YLMarketing@yereciclabel.com)  
Products / Services: Advertising/Marketing and Design; Merchandising Services; Packaging  
Company Description: With over 55 years of experience, Yerecic Label is a trusted partner to the retail, grocery, fresh food, and beverage industries. Operating from Pennsylvania and Arizona, Yerecic Label goes beyond traditional label solutions, using lean manufacturing to deliver high-impact labels that drive sales and meet the evolving needs of customers. As a third-generation, family-owned business, Yerecic Label is dedicated to elevating service and uncovering growth opportunities in a dynamic marketplace. To learn more, visit YLfresh.com.  
  
We create a variety of labels for many different products, but we are best known for our work in three areas:

- Grocery Retailer
- Perishable Grower, Packer and? Processors
- Consumer Packaged Goods

  
Primary Contact: Destiny Buccieri  
Marketing Manager

Brands: Easy Fresh Cooking®  
AdImpact!  
ScaleAPeel  
SafetyReseal!®  
BackFlip!®  
SustainLabel!®

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## Zero Zone, Inc.

Address: 110 N. Oakridge Drive  
North Prairie, WI 53153-9792



Tel: 262-392-6400

Website: [www.zero-zone.com](http://www.zero-zone.com)

Email: [sales@zero-zone.com](mailto:sales@zero-zone.com)

Products / Services: Equipment; Refrigeration

Company Description: Established in 1961, Zero Zone is a leading manufacturer of refrigerated display cases and commercial refrigeration systems for supermarkets, drug, dollar, and convenience stores. With display case plants in North Prairie and Waukesha, WI and refrigeration systems plants in Ramsey, MN, and Dyersville, IA, Zero Zone also manufactures industrial refrigeration systems for cold storage, food processing, pharmaceuticals, and ice arenas.

Primary Contact: Mr. Glenn Kormanik  
CEO

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