



## **FMI Associate Member Search Results**

This search was performed on 04/25/2025 at 05:27 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## Advanced Fresh Concepts Franchise Corp.

Address: 19700 Mariner Avenue  
Torrance, CA 90503-1648



Tel: 310-604-3200 ext.132

Website: [www.afcsushi.com](http://www.afcsushi.com)

Email: [bencho@afcsushi.com](mailto:bencho@afcsushi.com)

Products / Services: Food Products/Snacks; Fresh; Natural/Organic; Perishables; Seafood

Company Description: AFC is the single largest sushi vendor in United States that serves a variety of segments including supermarkets, stadiums, university campuses, corporate dining, and retail. We currently operate over 1700 sushi bars, serving over 100,000 customer per day. Our diverse menu which includes sushi related products, outstanding service, aggressive marketing strategies and unwaivered food safety program drives us to be the sushi industry leader.

Primary Contact: Jeffery Seiler  
President and CEO

Brands: Southern Tsunami

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## Afresh Technologies

Address: 33 New Montgomery St.  
#1100  
San Francisco, CA 94105-4527



Tel: 805-551-9245

Website: <https://www.afresh.com/>

Email: [hello@afreshtechnologies.com](mailto:hello@afreshtechnologies.com)

Products / Services: Fresh; Perishables; Supply Chain; Technology Services

**Company Description:** Afresh is the world's leading fresh technology company helping grocers make smarter decisions throughout their fresh supply chain, ultimately increasing profits and significantly reducing food waste.

Success in fresh relies on making good decisions with incomplete, ever-changing, and uncertain information — realities inherent and inevitable in fresh grocery. Legacy systems and practices for managing fresh inventory are not built to recognize or respond to this reality. Many grocers today are stuck betting their most strategic category on brittle technology and convoluted labor practices, leading to increased costs and reduced quality for consumers.

With Afresh's built-for-fresh approach, more than 3,000 stores are seeing incredible results, on average:

- +3% sales increase
- +20% improvement in labor efficiency
- 25% shrink reduction
- 80% stockout reduction
- +7% faster inventory turns

Learn more at [www.afresh.com](http://www.afresh.com)

**Primary Contact:** Mr. Matt Schwartz  
Chief Executive Officer

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## AHT Cooling Systems GmbH

**Address:** Werksgasse 57  
Rottenmann  
Austria

**Tel:** +43-3614-2451 ext.0

**Website:** [www.aht.at](http://www.aht.at)

**Email:** [office@aht.at](mailto:office@aht.at)

**Parent Company:** AHT Cooling Systems USA Inc.

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## AHT Cooling Systems USA Inc.

**Address:** 7058 Weber Boulevard  
Ladson, SC 29456-6758

**Tel:** 843-767-6855

**Website:** <https://us.aht.at/>

**Email:** [info@us.aht.at](mailto:info@us.aht.at)

**Products / Services:** Refrigeration



**Company Description:** Innovation and a focus on the future since 1983. AHT Cooling Systems GmbH has been operating successfully in the field of commercial refrigeration for more than 30 years. During this time, our ceaseless pursuit of innovation has allowed us to continuously push the envelope in our industry for the benefit of our customers – today and in the future.

At the AHT headquarters, the heart of our company, our cutting-edge cooling systems are designed and produced on a production area of more than 60.000 m2. More than 200.000 units leave our headquarters every year.

We are one of the world leaders in our main area of business – the production of plug-in coolers and freezers for the commercial sector. Our systems are delivered to all major global discounters and supermarket chains as well as a number of renowned producers in the ice-cream and drinks industry via successful partnerships. Our overarching philosophy is built on the pillars sustainability, energy efficiency, innovation and maximum customer benefit.

Our awareness for quality and environmental consciousness is not only confirmed by our ISO certifications 9001 (Quality management) and 14001 (Environmental management) – we live it continuously through our resource-conserving production processes and ecologically-minded products, every single day; for we will always strive to fulfill the high expectations our customers have in our products and the brand AHT.

#### Specialties

Plug In R290 Multi-temp Display Cases, Water Cooled & Self Contained Refrigeration Systems, Food & Beverage Specialty Coolers, Mechanical Design and Store Planning, After Market Services, Commercial Refrigeration, and Refrigeration

**Primary Contact:** Mr. Clay Galloway C.E.M.  
Director, Sales

**Brands:** AHT Cooling Systems

## Amcor Flexibles North America

**Address:** 3 Parkway North  
3rd Floor  
Deerfield, IL 60015-2537



**Tel:** 920-527-5633

**Website:** <https://www.amcor.com/>  
[www.amcor.com/products/food/meat-fish-seafoodna](https://www.amcor.com/products/food/meat-fish-seafoodna)

**Products / Services:** Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Packaging; Seafood

**Primary Contact:** Ms. Melanie Bandari  
Senior Marketing Manager

## American Heart Association

Address: 7272 Greenville Avenue  
Dallas, TX 75231-5129



Tel: 214-706-1000

Website: [www.heart.org](http://www.heart.org)  
[www.heartcheckmark.org](http://www.heartcheckmark.org)

Products / Services: Association

Company Description: The American Heart Association is a national voluntary health agency whose mission is to reduce disability and death from cardiovascular diseases and stroke. The Association's heart-check mark was created as a reliable, easy-to-use mark consumers can use to identify foods that meet AHA criteria for heart-healthy products as a first step in building a sensible eating plan.

Primary Contact: Ms. Cheryl Toner  
Portfolio Lead, Nutrition

## Anthony

Address: 12391 Montero Avenue  
Sylmar, CA 91342-5370

Tel: 818-365-9451

Website: <https://www.anthonynintl.com/>

Email: [sales@anthydoors.com](mailto:sales@anthydoors.com)

Products / Services: Energy Management; Equipment; Fixtures/Shelving/Floors; Merchandising Services; Refrigeration; Store Design; Other

Company Description: Founded in 1958, Anthony®, Sylmar, CA, USA, is a manufacturer and solutions provider of glass refrigerator and freezer doors, lighting systems and display equipment for use in commercial refrigeration systems. Anthony's products are designed to enhance merchandising, ensure food safety and protect the environment. A 50-plus-year commitment to Quality, Innovation, Customer Service, Continuous Improvement and Flexibility have allowed Anthony to become the supplier of choice for merchandising components in the refrigeration industry. Anthony is a member of the Dover Corporation's Refrigeration & Food Equipment market segment. For more information, please visit [www.anthonynintl.com](http://www.anthonynintl.com) or [www.dovercorporation.com](http://www.dovercorporation.com).

Primary Contact: Mr. Craig Little  
President

Parent Company: Hillphoenix, A Dover Company

Brands: Anthony, Ardio, Display Rite, Sovis, Temperbent, Trausch, Vos, Anthony Technical Glass

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## Aptaris

Address: 2502 N. Rocky Point Drive  
Suite 1070  
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: [www.GoAptaris.com](http://www.GoAptaris.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: About Aptaris Software

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

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## ARC by ChargeItSpot

Address: 111 S Independence Mall E  
STE 920  
Philadelphia, PA 19106-2549



Tel: 215-220-6600

Website: <https://experiencearc.com/Chargeitspot.com>

Products / Services: Security Systems & Products; Technology Services

**Company Description:** ARC solves operational challenges faced by companies who have large investments in handheld devices (i.e., devices by Zebra, Honeywell, etc.), which associates use to be productive for tasks like package/baggage scanning, inventory check, mobile PoS, etc. We've learned from clients that managing handheld devices is a nightmare -- they're experiencing surprisingly high device shrink, wasted time managing manual processes, and lost productivity when devices stop working, go missing, or batteries die.

ARC is a device management solution integrated with smart lockers to store, secure, and charge these company-owned handheld devices. ARC reduces device shrink, hits to productivity, wasted payroll time consumed by managers, and the number of faulty devices in circulation.

**Primary Contact:** Douglas Baldasare  
Chief Executive Officer and Founder

**Brands:** ARC

## Audit Technology Group

**Address:** 1880 West Winchester Road  
Suite 101  
Libertyville, IL 60048-5321



**Tel:** 847-281-8703

**Website:** [www.atgaudits.com](http://www.atgaudits.com)

**Products / Services:** Consulting Services; Other

**Primary Contact:** Mr. Vincent Creadon  
President

**Brands:** Recover, eResolve, RecoverNow, eRonconcile and ATG Advantage

## Blackhawk Network Holdings, Inc.

**Address:** 6220 Stoneridge Mall Road  
Pleasanton, CA 94588-3260



**Tel:** 925-226-9301

**Website:** [www.blackhawknetwork.com](http://www.blackhawknetwork.com)

**Products / Services:** Financial Services; Fixtures/Shelving/Floors; Nonfoods; Merchandising Services

**Primary Contact:** Steve Dekker  
Americas Region Head

**Brands:** Gift Cards, Prepaid Debit Cards, Telephone Cards, airtime cards, handsets, sim products, incentives

## Boar's Head Provisions Co., Inc.

Address: 1819 Main Street  
Suite 800  
Sarasota, FL 34236-5926



Tel: 804-535-8581

Website: [www.boarshead.com](http://www.boarshead.com)

Products / Services: Dairy; Deli; Food Products/Snacks; Fresh; Meat/Poultry; Packaging; Perishables; Supply Chain

Company Description: Our mission is to continue to be recognized as the leading provider of exceptional customer service and superior quality delicatessen products. We will continuously improve our time-honored traditional processes through the involvement of our dedicated employees.

Primary Contact: Beth Riffe  
Regulatory Affairs Manager

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## Bush Brothers & Company

Address: 1016 E Weisgarber Rd  
Knoxville, TN 37909-2669



Tel: 404-561-6834

Website: [https://www.bushbeans.com/en\\_US/](https://www.bushbeans.com/en_US/)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Company Description: Bush Brothers and Company is a family-owned corporation best known for its Bush's Best brand canned baked beans. The company produces approximately 80 percent of the canned baked beans consumed in the United States, representing estimated annual sales in excess of \$400 million and the processing of more than 55 million pounds of beans per year. In addition, the company also offers other canned beans (black, garbanzo, pinto, and refried), as well as peas, hominy, and cut green beans. Based in Knoxville, Tennessee, Bush Brothers operates plants in Augusta, Wisconsin and Chestnut Hill, Tennessee. Its canned goods are sold through retail food outlets and food service operators throughout the United States and Canada.[1]

Primary Contact: Jenifer Plageman-Davis  
Senior Vice President of Sales

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## Carlson AirFlo Merchandising Systems



Address: 7135 Northland Drive  
Brooklyn Park, MN 55428-1514



Tel: 763-504-3570

Website: [www.carlson-airflo.com](http://www.carlson-airflo.com)

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store Design

Company Description: For more than 25 years, Carlson AirFlo has been the innovative leader in produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing environment which demands quick response.

Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and acrylic bins, all designed to enhance merchandising profiles.

Primary Contact: Ms. Sharon Johnson  
Director Sales and Marketing

Brands: AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher by AirFlo

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## Carlson Store Fixtures

Address: 7147 Northland Drive  
Minneapolis, MN 55428-1514

Tel: 800-388-8043

Website:

Parent Company: Carlson AirFlo Merchandising Systems

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## Cellhub

Address: Address 595 S Broadway, 2nd  
Floor,  
Suite # 203  
Hicksville, NY 11801-5059



Tel: 646-905-5588

Website: <https://cellhub.com/>

Products / Services: Technology Services

Company Description: Cellhub was established over 25 years ago to seize opportunities in wireless data communications for resellers of T-Mobile.

We've been an exclusive partner of T-Mobile since 1997 – well before they shook up the industry with their no-contract approach and became known as the “Un-Carrier”. We remain an exclusive T-Mobile Primary Agent and believe in brand loyalty and the integrity that goes with it!

Our wireless experience allows us to get partners on board quickly, seamlessly, and efficiently. We assist partners in creating operational efficiencies which increase revenue and are designed to allow you to focus and invest in building your business and end-user portfolio.

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## Center for Advancing Retail & Technology

Address:



Tel: 877-712-2538

Website: [www.advancingretail.org/](http://www.advancingretail.org/)

Products / Services: Consulting Services; Technology Services

Company Description: Guiding the fast moving consumer goods retail industry into the future through discovery, understanding, and transforming personal and organizational cultures needed in Retail 4.0 The Age of Metamorphosis.

Primary Contact: Mr. Gary E Hawkins  
Chief Executive Officer and Founder

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## Channel Fish Processing

Address: 200 Commerce Drive  
Briantree, MA 02184-7145



Tel: 617-464-3366

Website: <https://channelfish.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen; Perishables; Private Brands; Seafood; Unsaleables; Sustainability

Company Description: Mission: We are a strategic, long-term partner to our customers helping grow their value-added food business as if it was our own.

Vision: To create a bright and sustainable future for our family of employees by being a trusted, adaptive food manufacturer

### Company Core Values

Respect: Working together collaboratively and with accountability enables us to consistently do the right thing for each other and our customers

Adaptive: Embracing change and fostering a culture of continuous learning and development allows us to respond quickly to market shifts and customer needs.

Accountable: Hold ourselves responsible for core metrics by measuring, tracking, and rewarding KPIs by continuously improving our products, services, and operations.

Loyal: Building long term partnerships with customers, suppliers, and employees

Primary Contact: Thomas Zaffiro  
President

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## Chemours Company

Address: 1007 Market Street  
P.O. Box 2047  
Wilmington, DE 19899-2047



Tel: 302-773-1000

Website: [www.chemours.com](http://www.chemours.com)  
[www.opteon.com](http://www.opteon.com)

Products / Services: Refrigeration

Company Description: Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome  
NA Market Development Senior Consultant

Brands: Opteon

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## CHEP

Address: 5897 Windward Parkway  
Alpharetta, GA 30005-2044



Tel: 770-668-8100

Website: [www.chep.com](http://www.chep.com)

Email: [goblue@chep.com](mailto:goblue@chep.com)

Products / Services: Equipment; Packaging; Supply Chain; Transportation/Distribution Services; Other

Company Description: CHEP helps move more goods to more people, in more places than any other organization on earth. Its pallets, crates and containers form the invisible backbone of the global supply chain, and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

Designed to be shared, repaired and reused, CHEP's 360+ million pooled platforms eliminate supply network waste and emissions for CHEP, its customers and its partners. Whether it's maximizing product availability, streamlining operations or reducing unnecessary truck mileage, CHEP is dedicated to customer-led innovation and delivering a positive impact for today's and tomorrow's supply chains.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

Primary Contact: Ms. Shelly Prado  
Manager, Sales Enablement

Brands: CHEP

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## Chernoff Newman

Address: 1411 Gervais St  
Columbia, SC 29201-3342

Tel: 803-254-8158

Website: <https://chernoffnewman.com/>

Products / Services: Advertising/Marketing and Design; Agricultural

Primary Contact: Mrs. Sara Anders  
Media Buyer

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## Chester Food Brokerage, Inc.

Address: 9 Aimee Court  
Warwick, NY 10990-2920



Tel: 844-987-1230

Website:

Email: [Dan@ChesterFoodBrokerage.com](mailto:Dan@ChesterFoodBrokerage.com)

Products / Services: Brokers; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands; Seafood

Company Description: Founded in 1988, Chester Food Brokerage has long established relationships and experience in marketing branded, private label and commodity food products.

The company services the Greater New York Metro, Upstate New York, New England, Mid-Atlantic and Southeastern US Marketing Areas offering comprehensive coverage in the perishable segments of the supermarket industry. We also work directly with select National Retailers.

The dedication to the philosophy of commitment to the pursuit of profitable growth for both its' principals and customers remains the company's primary objective.

Primary Contact: Dan Chester  
President

Parent Company: PRE Brands LLC

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## Chilean Salmon Marketing Council

Address: 50 Milk Street  
16th Floor  
Boston, MA 02109-5002



Tel: 617-960-6891

Website: [chileansalmon.org/](http://chileansalmon.org/)

Products / Services: Advertising/Marketing and Design; Association; Fresh; Frozen; Research; Seafood; Supply Chain

Company Vision

Description: The Chilean Salmon Marketing Council's vision is for Chilean Salmon to be recognized as a premium product of outstanding quality and integrity that consumers actively seek to procure. We seek to be America's favorite salmon and a first choice with consumers.

Mission

The Chilean Salmon Marketing Council's mission is to strengthen the Chilean Salmon brand and image in the U.S. and to increase salmon consumption by positioning Chilean Salmon as a premium product and a preferred choice.

Primary Contact: Mr. James E Griffin  
TBD

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## Choice Canning Company

Address: 15 Exchange Place  
Jersey City, NJ 07302-3914

Tel: 732-661-6400

Website: <https://tasteechoice.com/>

Email: [consumerfeedback@choicegroup.in](mailto:consumerfeedback@choicegroup.in)

Products / Services: Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Seafood; Other

Primary Contact: Jacob Jose  
Executive VP of Sales, Managing Director

Brands: Tastee Choice/Private Labels

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## Chomps

Address: 453 Bayfront Place  
Naples, FL 34102-6454



Tel: 231-557-3265

Website: <https://chomps.com/>

Products / Services: Food Products/Snacks

Company Description: With so much conflicting information surrounding food, we realized that people want to make healthy choices, but aren't sure what is truly good for them. We decided to eliminate the guessing game and create simple snacks that were made with the highest quality, sustainably sourced proteins and no hidden, harmful ingredients. As a small, family-owned business, we make every decision with our customers best interests in mind.

Primary Contact: Matt Meloy  
Senior Vice President, Sales

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## CMI Orchards

Address: 2525 Euclid Ave  
Wenatchee, WA 98801-5909



Tel: 509-888-3413

Website: <https://www.cmiapples.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Perishables; Unsaleables; Sustainability

**Company Description:** CMI Orchards is one of Washington States' largest grower, packer and shipper of premium Washington State apples, pears, and cherries. Our CMI Orchards and Daisy Girl Organics are the #1 selling brands in the United States. We're dedicated to delivering the best tasting, highest quality fruit to our customers throughout the United States and the world.

At CMI Orchards, we sell the fresh fruit produced by our owners -- Four independently owned family farming and picking companies here in Central Washington State. We specialize in growing and selling a full selection of the very best apple, pear and cherry varieties.

During the off-season we utilize our exclusive network of fruit growers in New Zealand, Chile and Argentina to import apples, pears and cherries from individual orchardists with global reputations for quality.

**Primary Contact:** Loren Foss  
VP, Business Strategy

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## **Coresight Research**

**Address:** 11 E. 86th Street  
Suite 4A  
New York, NY 10028-0501

**Tel:** 02075-63841-9

**Website:** <https://coresight.com>

**Products / Services:** Research; Supply Chain; Technology Services

**Primary Contact:** Deborah Weinswig  
Chief Executive Officer and Founder

**Brands:** Coresight Research

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## **Cuhaci & Peterson, Architects Engineers Planners**

**Address:** 53 State Street  
Suite 500  
Boston, MA 02109-3111

**Tel:** 617-933-7256

**Website:** [www.c-p.com](http://www.c-p.com)

**Email:** [info@c-p.com](mailto:info@c-p.com)

**Primary Contact:** Mr. Steven Duffy  
SVP Design

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## **Digital Wave Technology**

**Address:** 822 N. A1A Highway  
Suite 210  
Ponte Vedra Beach, FL  
32082-8213





Tel: 617-510-8029

Website: [www.digitalwavetechnology.com](http://www.digitalwavetechnology.com)

Email: [info@digitalwavetechnology.com](mailto:info@digitalwavetechnology.com)

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description: Digital Wave offers an incredibly unique, powerful, easy-to-use native AI platform that allows it and its customers to rapidly build enterprise applications. We are focused on the following value for our customers: significant improvements in efficiency, higher conversions, improved profitability, and speed to market.

Digital Wave offers the following native AI Enterprise Solutions:

- \* Product Information Management
- \* Master Data Management
- \* Category Management including management of web hierarchies.
- \* Lifecycle price optimization
- \* Promotion planning/optimization
- \* Deal Management

The company continues to build other new applications for brands and retailers.

Digital Wave is also using AI as a copilot for solutions including auto-generation of:

- \* Product attributes (including those most requested by customers in search, SEO, etc.)
- \* Product content in brand voice (again including optimization for search)
- \* Advertising content/digital campaigns that can be personalized to customers, regions, or individual consumers.
- \* Data cleansing, identifying "holes" in our customers' master data and filling them in.
- \* Other applications of AI to enhance sales and profitability and bring significant efficiencies to our customers

Primary Contact: Mary Scimone  
VP Strategic Initiatives

Brands: Digital Wave Technology

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## DoorDash

Address: 901 Market Street  
San Francisco, CA 94103-1729

Tel: 650-681-9470

Website:

Primary Contact: Charles Shoener  
Grocery Business Development

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## Dover Corporation

Address: 3005 Highland Parkway  
Downers Grove, IL 60515-5682

Tel: 630-541-1540  
Website: [www.dovercorporation.com](http://www.dovercorporation.com)  
Primary Contact: Mr. Robert A Livingston  
President and CEO  
Parent Company: Hillphoenix, A Dover Company

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## Drive Wheel

Address: 225 S. 6th Street  
Suite 3900  
Minneapolis, MN 55402-4622  
Tel: 716-667-2313  
Website: [www.mbc-consulting.com](http://www.mbc-consulting.com)  
<https://www.drivewheel.com/>  
Email: [Contact@Drivewheel.com](mailto:Contact@Drivewheel.com)  
Products / Services: Consulting Services; Private Brands; Research  
Primary Contact: Theo Schweitz  
Owner

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## dunnhumby

Address: 1 Wacker Drive  
Suite 1610  
Chicago, IL 60606-2850  
Tel: 57-4-3395412  
Website: [www.dunnhumby.com](http://www.dunnhumby.com)  
Email: [events@dunnhumby.com](mailto:events@dunnhumby.com)  
Products / Services: Consulting Services  
Company Description: dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world's most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Gamble and Raley's.

Primary Contact: Mr John Froman  
Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

---

## Eastern Fish Company

Address: 300 Frank W. Burr Boulevard  
Suite 30  
Teaneck, NJ 07666-6703



Tel: 201-801-0800

Website: [www.easternfish.com](http://www.easternfish.com)

Products / Services: Perishables; Other

Primary Contact: Mr. Eric Bloom  
President and CEO

Brands: Sail.

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## Ephex Partners

Address: 5410 Pioneer Park Blvd  
Suite E  
Tampa, FL 33634-4479



Tel: 813-202-8060

Website: <https://www.ephex.com/>

Products / Services: Advertising/Marketing and Design; Consulting Services; Merchandising Services; Point-of-Sale Equipment; Technology Services

Company Description: Backed by over 40 years of retail media experience, Ephex is a leader in implementing in-store retail strategies, advertising innovations, and visionary marketing technology. Our solutions are designed to grow shopper baskets and enhance the customer experience through seamless integration of streaming music, audio advertising, and digital signage.

Ephex's in-store media solutions engage customers at every point of purchase, ensuring your messages reach them wherever they are in the store. Our Strategic Navigation service offers comprehensive consultation and end-to-end planning and execution services, tailored to the needs of retailers, grocers, convenience stores, wholesalers, dollar stores, and more.

By providing immersive experiences for relevant promotions and branding opportunities, Ephex connect, captivate, and convert shoppers, helping you build stronger connections and drive sales.

Primary Contact: Tom O'Reilly  
CEO

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**Faegre Drinker Biddle & Reath LLP**

Address: 1144 15th Street  
Suite 3400  
Denver, CO 80202-2572



Tel: 202-312-7400

Website: [www.faegredrinker.com/en/](http://www.faegredrinker.com/en/)  
[www.faegrebd.com](http://www.faegrebd.com)

Products / Services: Legal Services

Primary Contact: Rita Cacciatore  
Practice Group Director

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**Fetch Rewards**

Address: 300 South Riverside Plaza  
Suite 800  
Chicago, IL 60606-6616

Tel: 312-761-3355

Website: <https://fetchrewards.com/>  
<https://www.linkedin.com/company/fetch-rewards-llc>  
<https://twitter.com/FetchRewards>

Products / Services: Other

Primary Contact: Mr. Paul E Hunter  
CIO

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**FHI**

Address: P.O. Box 546  
Raleigh-Durham, NC 27526-0546



Tel: 919-552-3157

Website: [www.fhiworks.com](http://www.fhiworks.com)

Products / Services: Merchandising Services; Supply Chain; Transportation/Distribution Services; Other

**Company Description:** Freight Handlers, Inc. provides unloading services to the retail grocery, general merchandise and food service industries. Additional labor resources are also provided -freight hauling, case selection, pallet sorting, and trailer switching.

FHI is the quality leader in the professional unloading industry, providing the best overall cost, given competitive pricing and exceptional operational performance. FHI's company-paid benefits and competitive production-paid earnings result in quality employees, low turnover and superior service to our customers.

Information is the key to lowering your supply chain costs. Detailed management reports identify component costs that can be reduced or eliminated. Our direct invoicing relationships, with vendors and carriers, ensure the lowest cost supply chain solutions where everyone wins.

When you decide to partner with FHI, you can eliminate the hassles of independent lumpers, improve dock safety, and achieve a new level of dock productivity which is being enjoyed today by the two largest, privately-held grocery retailers in the USA.

**Primary Contact:** Mr. Ryan Wall  
Chief Executive Officer

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## FirstShift Inc

**Address:** 1661 Jolly Ct  
Los Altos, CA 94024-6845



**Tel:** 650-743-4194  
**Website:** <https://www.firstshift.ai/>  
**Email:** [hmenon@firstshift.ai](mailto:hmenon@firstshift.ai)  
**Products / Services:** Supply Chain; Technology Services

Company Description:	<p>AI-powered Demand Planning &amp; Forecasting, Supply Planning, Sales &amp; Operations Planning and Demand Sensing solutions for F&amp;B and Agriculture companies.</p> <p>Supply chain management in the food &amp; beverage and agriculture industries faces unique challenges due to multiple factors including proliferation of SKUs, the perishable nature of products, stringent safety and regulatory standards, and complex logistics. Traditional approaches of supply and demand planning that use limited data on spreadsheets have proven to be terribly inadequate to achieve market success in these competitive product categories.</p> <p>Our AI-powered planning platform enables you to evaluate multiple scenarios and make data-backed decisions faster than ever before. Combine external market signals such as Point of Sale (POS) data, publicly available and syndicated market trend data with your enterprise data to drive planning processes. Gain increased visibility and insights to confidently plan production, position the right amount of inventory at the right locations and seize opportunities.</p> <p>Ready to make the smart shift? Schedule a demo at <a href="https://www.firstshift.ai/schedule-a-demo">https://www.firstshift.ai/schedule-a-demo</a>.</p>
Primary Contact:	Hari Menon CEO

## FishWise

Address: 500 Seabright Avenue  
Santa Cruz, CA 95062-3480



Tel:	831-427-1707
Website:	<a href="http://www.fishwise.org">www.fishwise.org</a> <a href="http://fishwise.org">fishwise.org</a>
Products / Services:	Food Products/Snacks; Food Safety; Natural/Organic; Packaging; Perishables; Seafood; Unsaleables
Company Description:	FishWise promotes the health and recovery of ocean ecosystems by providing innovative market-based tools to the seafood industry. We support sustainability through environmentally responsible business practices.
Primary Contact:	Ms. Brooke Towne Office Manager

## Flashfood Inc.

Address: 400-80 Atlantic Avenue  
Toronto M6K1X9  
Canada

Tel: 416-276-6567

Website: <https://www.flashfood.com>

Email: [partnerships@flashfood.com](mailto:partnerships@flashfood.com)

Products / Services: Bakery; Dairy; Deli; Fresh; Frozen; Nonfoods; Meat/Poultry; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Technology Services

Company Description: Flashfood is an app marketplace that connects shoppers with great deals on high-quality groceries, including fresh produce, meat, fish and dairy.

Primary Contact: Esther Cohn  
Director of Communications

Brands: Flashfood



## FOODMatch

Address: 575 8th Ave  
23rd Floor  
New York, NY 10018-3288



Tel: 212-244-5050

Website: <https://foodmatch.com/>

Products / Services: Food Products/Snacks

Company Description: Through the hands of our growers, we create great tasting, sustainably produced, authentic foods that nurture community and enhance your quality of life

Primary Contact: Brett Greenberg  
Sr. Business Development Manager - Private Brands

## Freshpet, Inc.

Address: 400 Plaza Drive  
First Floor  
Secaucus, NJ 07094-3605



Tel: 201-520-4000

Website: [www.freshpet.com](http://www.freshpet.com)

Email: [newbusiness@freshpet.net](mailto:newbusiness@freshpet.net)

Products / Services: Natural/Organic; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain

Company Description: Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners can feed their dogs.

Primary Contact: Mr. William Cyr  
President and CEO

Brands: Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

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## GlaxoSmithKline Inc.

Address: Five Moore Drive  
Research Triangle Park, NC  
27709-0143

Tel: 817-656-8755

Website: [www.gsk.com](http://www.gsk.com)

Products / Services: Pharmaceuticals

Parent Company: Haleon

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## GoSpotCheck by FORM

Address: 859 Willard Street  
Quincy, MA 02169-7482

Tel: 781-356-8981

Website: <https://www.gospotcheck.com/>

Products / Services: Technology Services

Company Description: Because we believe in doers — the ones who take action and get the job done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and passionately curious.

And we build great products for the doers of the world, so they can do what they do best: Great Work.





Primary Contact: Mr Matt Collins  
Chief Marketing Officer

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## Greenstone LLC

Address: 12 Court Knolle  
New Hartford, NY 13413-3208  
Tel: 315-737-5952  
Website: [www.greenstonellc.com](http://www.greenstonellc.com)  
Parent Company: Haleon

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## H&N GROUP INC.

Address: 5580 S. ALAMEDA STREET  
CA 90058-3426



Tel: 323-586-9368  
Website: <https://www.hnfoods.com/>  
Products / Services: Fresh; Frozen; Seafood  
Company Description: We only source from the best farms and fisheries.  
We're committed to providing the highest quality seafood to our customers with an eye toward quality control, strict adherence to regulations, responsible production and sustainability.  
Primary Contact: Ms. Christine Ngo  
President

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## Haleon

Address: 184 Liberty Corner Rd.  
Suite 200  
Warren, NJ 07059-6870



Tel: 973-441-0984  
Website: <https://www.haleon.com/>

Products / Services: Health & Beauty Care; OTC Drugs; Supplements

Company Description: A health company that puts people first, we exist to deliver better everyday health with humanity. Billions of people have confidence in our world-class portfolio of brands designed to improve everyday health and wellbeing. But as well as delivering trusted products, we are committed to making everyday health better for people and better for the planet

Primary Contact: Mr. William Wolfenden  
Vice President (Grocery, Convenience, Alt+)

Brands: Advil, Excedrin, Centrum, Theraflu, Flonase, Robitussin, Chapstick, Preparation H, Voltaren, Tums, Voltaren, Emergen-C, Sensodyne, Polident, Parodontax, Biotene, Aquafresh, Nexium, Nicorette, Chapstick

## Hallmark Cards, Inc.

Address: 2501 McGee Street  
Kansas City, MO 64108-2615



Tel: 816-274-5111

Website: [www.hallmark.com](http://www.hallmark.com)  
[www.crayola.com](http://www.crayola.com)  
[www.hallmarkgreetings.com](http://www.hallmarkgreetings.com)

Email: [Scott.Young@Hallmark.com](mailto:Scott.Young@Hallmark.com)

Products / Services: Nonfoods

Company Description: Recognized for quality, innovation and "the very best," Hallmark remains the greetings industry leader and the #1 overall greetings brand. Hallmark combines its best-in-class creative organization with its focus on deep consumer insights to ensure it has the most innovative, relevant products to give today's consumers new and different reasons to shop the Hallmark brand. Its robust portfolio of consumer brands includes Hallmark Signature, Shoebox, Studio Ink, Hallmark Vida, Hallmark Mahogany and Dayspring. Hallmark produces approximately 10,000 new and redesigned greeting cards annually and holds licensing agreements for seven of the top 10 most popular licensed properties. Its portfolio of businesses includes Hallmark Channel, home of television's most honored and enduring dramatic series, the Hallmark Hall of Fame, Hallmark Business Connections and Crayola.

Primary Contact: Ms. Amy McAnarney  
Vice President and General Manager, Key Accounts and Business Development

Brands: Hallmark

## Hans Kisse Co.,Inc.

Address: 9 Creek Brook Drive  
Haverhill, MA 01832-1548



Tel: 978-556-4500

Website: [www.hanskissle.com](http://www.hanskissle.com)

Email: [info@hanskissle.com](mailto:info@hanskissle.com)

Products / Services: Deli; Fresh; Perishables

Company Description: At Häns Kisse, we strive to deliver the simple goodness of home in every bite. Since 1984 we've been crafting the highest quality, safest prepared healthy foods and deli salads for customers across the country. It's the Häns Kisse legacy and it's cooked up with an uncompromising commitment to quality and service.

Primary Contact: Ricardo Alvarez  
Chief Executive Officer

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## Hans Kisse Company

Address: 26 East Greenwood Street  
Haverhill, MA 01832

Tel: 978-556-4500 ext.249

Website: [www.hanskissle.com](http://www.hanskissle.com)

Email: [rbeane@hanskissle.com](mailto:rbeane@hanskissle.com)

Company Description: At Häns Kisse, we strive to deliver the simple goodness of home in every bite. Since 1984 we've been crafting the highest quality, safest prepared healthy foods and deli salads for customers across the country. It's the Häns Kisse legacy and it's cooked up with an uncompromising commitment to quality and service.

Parent Company: Hans Kisse Co., Inc.

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## Hanshow America Inc.

Address: 5801 Headquarters Dr  
Suite 950  
Plano, TX 75024-6189



Tel: 848-468-3969

Website: <https://www.hanshow.com/en>

Products / Services: Equipment; Technology Services

Company Description: Hanshow provides digital technology to help stores and facilities reduce operational costs, increase sales, and deliver a better experience for their customers.

As retailers around the world face a range of challenges to remain profitable amidst surging ecommerce and delivery, rising labor costs and turnover rates, and shifting consumer demands, Hanshow develops solutions that help retailers survive and thrive in this era of uncertainty.

Primary Contact: Qi Cao  
Marketing Manager

Brands: Nebular Pro Digital Price Tag, Polaris Pro Digital Price Tag

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## Harmonya

Address: 488 Madison Ave  
Suite 1103  
New York, NY 10022-5702



Tel: 862-926-8528

Website: [www.harmonya.com](http://www.harmonya.com)

Email: [info@harmonya.com](mailto:info@harmonya.com)

Products / Services: Advertising/Marketing and Design; Research; Technology Services

Company Description: Harmonya transforms product data with AI-powered enrichment and insights, enabling CPGs and retailers to optimize categories, uncover growth opportunities, and make data-driven decisions. Our platform integrates unique attributes from consumer reviews and product listings, providing actionable intelligence for marketing, category management, and product innovation. Stay ahead of the competition with fresher, more precise data to fuel your business strategy!

Primary Contact: Cory Nelson  
Director of Marketing

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## The Hartman Group

Address: 3150 Richards Road  
Suite 200  
Bellevue, WA 98005-4465



Tel: 425-452-0818

Website: [www.hartman-group.com](http://www.hartman-group.com)

Email: [shelley@hartman-group.com](mailto:shelley@hartman-group.com)

Products / Services: Beverages; Consulting Services; Food Products/Snacks; Nonfoods; Health & Beauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Nutrition; Private Brands; Research

Company Description: The Hartman Group's mission is to translate consumer behavior and food culture into strategic growth opportunities for our clients. With an unmatched depth of knowledge on consumer culture, trends and demand-side strategy, we're able to upend many notions of traditional American eating and drinking patterns to identify unique opportunities and winning strategies.

Primary Contact: Ms. Laurie Demeritt  
Chief Executive Officer

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## Haynes and Boone LLP

Address: 2323 Victory Avenue  
Suite 700  
Dallas, TX 75219-7672

Tel: 214-651-5000

Website: <https://www.haynesboone.com/>

Products / Services: Legal Services

Company Description: Haynes and Boone, LLP is one of the American Lawyer top 100 law firms, with more than 600 lawyers in 18 offices and 40 major legal practices. We are among the largest firms based in the United States. Our growth has been driven by our client service strengths, especially our problem-solving acumen and our ability to collaborate with clients.

Primary Contact: Mrs. Suzie Trigg  
Partner

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## Healthy Snacks Holdco LLC

Address: 712A Main Street  
Boonton, NJ 07005-1450



Tel: 973-996-4010

Website: <https://our-home.com/>

Products / Services: Food Products/Snacks; Private Brands

Company: Family of Snacks

Description: We nourish families and communities by delivering the best snacks from our home to yours.

Our Home's mission is to get delicious snacks into the hands of our communities.

There's a snack for everyone

We make snacks for everyone, and are known for flavorful, delicious snacks with better ingredients to satisfy every occasion and craving.

Primary Contact: Jay Soulliere  
CFO

Brands: Food Should Taste Good, R.W> Garcia, Pop Chips, Sonoma Creamery, PamCrisps, Pop Secret, Good Health, You Need This, Real Food From the Ground Up

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## Hearthside Foods

Address: 3333 Finley Road  
Suite 100  
Downers Grove, IL 60515-1227



Tel: 630-967-3600

Website: <https://www.hearthsidefoods.com/>

Products / Services: Food Products/Snacks; Packaging; Private Brands

Company: We work in partnerships with true collaboration. From concept, to production, and transport, we offer the behind-the-scenes support and expertise needed to make your brand shine.

Primary Contact: Tony Earley  
Vice President Customer & Commercial Strategy

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## Heartland Coca-Cola

Address: 9000 Marshall Drive  
Lenexa, KS 66215-3842



Tel: 847-343-4689

Website: <https://www.heartlandcocacola.com/>

Email: [jeff.carter@heartlandcocacola.com](mailto:jeff.carter@heartlandcocacola.com)

Products / Services: Beverages; Food Products/Snacks

Company Description: At Heartland Coca-Cola Bottling Company we produce, sell, and distribute the highest quality and best tasting beverages in the world by honoring the principle of "Do unto others as you would have them do unto you".

We will work and win together as a team by promoting a culture that values how our people think, feel, and act.  
We will partner with our customers to grow their business and ours.  
We will be a positive influence and active participants in the communities in which we operate.  
This will ensure the profitability of our company by measuring the dedication, success, and trust of our people, the growth of our customers and their partnerships with us, and the way our communities regard us.

Primary Contact: Jeff Carter  
VP Customer Management

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## Heat Seal, LLC

Address: 4922 E. 49th Street  
Suite 100  
Cleveland, OH 44125-1016



Tel: 216-341-2022

Website: [www.heatsealco.com](http://www.heatsealco.com)

Email: [marketing@heatsealco.com](mailto:marketing@heatsealco.com)

Products / Services: Energy Management; Equipment; Packaging

Company Description: Heat Seal, LLC manufactures a full line of packaging and process equipment for the food service and industrial packaging markets. Recently announced, the Energy Smart Wrapper, proven to significantly reduce energy costs. Founded in 1950, Heat Seal is known for their food processing and packaging equipment, such as stretch film overwrappers, Scalemates, pineapple peeler and corers, cheese cutters, and heavy duty stainless steel tables. Heat Seal, LLC is located and manufactures all products in Cleveland, Ohio.

Primary Contact: Mr. Ron Zieske  
President and CEO

Brands: Energy Smart Wrapper, Scalemate

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## HTPG- Heat Transfer Products Group

Address: 3885 Crestwood Parkway  
Duluth, GA 30096-7165



Tel: 800-288-9488

Website: <https://www.htpg.com/>

Products / Services: Other

Company Description: Heat Transfer Products Group (HTPG), headquartered in Duluth, Georgia, designs, manufactures and markets energy-efficient commercial and industrial refrigeration equipment and system solutions sold under the trusted premium brands: Russell, Witt, Kramer, and ColdZone. The manufacturing plant is located in Scottsboro, Alabama and warehouses are located in California, Texas and Alabama. HTPG is a member of the Rheem Family of brands.

Primary Contact: Paul Sullivan  
Channel Sales Manager

Brands: Russell, Witt, Kramer, and ColdZone

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## Heatcraft Refrigeration Products LLC

Address: 2175 W. Park Place Boulevard  
Stone Mountain, GA 30087-3535



Tel: 770-465-5600

Website: [www.heatcrafttrpd.com](http://www.heatcrafttrpd.com)

Email: [hrpd.feedback@heatcrafttrpd.com](mailto:hrpd.feedback@heatcrafttrpd.com)

Products / Services: Equipment; Refrigeration

Company Description: Heatcraft Refrigeration Products LLC designs, manufactures and markets commercial refrigeration equipment that is primarily used in cold storage applications for food preservation in supermarkets, convenience stores, restaurants, warehouses and distribution centers.



Primary Contact: Mr. Steve Livingston  
Regional Sales Manager

Brands: Bohn, Climate Control, Chandler, Larkin.

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## High Liner Foods Inc.

Address: One Highliner Avenue  
Portsmouth, NH 03801-4146



Tel: 603-431-6865

Website: <https://www.highlinerfoods.com/>

Products / Services: Frozen; Private Brands; Seafood

Company Description: High Liner Foods is a leading North American processor and marketer of value-added frozen seafood. Our retail branded products are sold throughout the United States and Canada under the High Liner, Fisher Boy, Mirabel, Sea Cuisine and Catch of the Day labels, and are available in most grocery and club stores. We also sell branded products under the High Liner, Icelandic Seafood, Mirabel and FPI labels to restaurants and institutions, and are a major supplier of private-label, value-added frozen seafood products to North American food retailers and foodservice distributors.

Primary Contact: Mr. Mark Purvis  
Vice President, Sales US Retail

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## Hillphoenix, A Dover Company

Address: 2016 Gees Mill Road  
Conyers, GA 30013-1301

Tel: 770-285-3100

Website: <https://www.hillphoenix.com/>

Products / Services: Fixtures/Shelving/Floors; Refrigeration



**Company Description:** Since Hillphoenix began with a single New Jersey grocer in search of a solution to a problem, we have made a conscious decision to listen to what our customers need and provide fresh ideas that help them serve their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative, flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

**Primary Contact:** Ms. Marjorie Proctor  
Design and Marketing Specialist

**Brands:** Hillphoenix, Anthony, The AMS Group, Advansor

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## Hogan Lovells US LLP

**Address:** 555 Thirteenth Street NW  
Washington, DC 20004-1109

**Tel:** 202-637-5600

**Website:** [www.hoganlovells.com](http://www.hoganlovells.com)

**Products / Services:** Legal Services

**Primary Contact:** Ms. Brooke Davis  
Marketing Manager

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## Homesome, Inc.

**Address:** 1488 Darlene Avenue  
San Jose, CA 95125-4726

**Tel:** 855-976-4555

**Website:** <https://www.homesome.com/>

**Products / Services:** Advertising/Marketing and Design; Technology Services

**Company Description:** Homesome is the only digital commerce platform for retailers who need immediate success and future resilience. Built to maximize your online presence, it keeps you ahead of evolving customer needs, amplifies digital engagement, and helps you retain customers who might otherwise turn to the convenient apps of big-box chains.

**Primary Contact:** Rahul Chabukswar  
Chief Executive Officer

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## Honeywell International Inc.

Address: 534 Fellowship Road  
Mt. Laurel, NJ 08054-3405

Tel: 508-650-1172

Website: [www.honeywell.com](http://www.honeywell.com)  
[novar.com](http://novar.com)  
[novar.com](http://novar.com)

Products / Services: Refrigeration

Company Description: Honeywell is a Fortune 500 company that invents and manufactures technologies to address tough challenges linked to global macro trends such as safety, security, and energy. With approximately 110,000 employees worldwide, including more than 19,000 engineers and scientists, we have an unrelenting focus on quality, delivery, value, and technology in everything we make and do.

Primary Contact: Ms. Brenda Hoyo  
Inside Sales

Brands: Honeywell Refrigerants

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## Horizon Organic Dairy

Address: 12303 Airport Way  
Suite 200  
Broomfield, CO 80021-2728



Tel: 513-560-6790

Website: <https://horizon.com/>

Products / Services: Beverages; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Sustainability

Company Description: We've been all-in organic believers since we started in 1991—as the very first organic dairy brand sold across the country. In fact, our founders played a crucial role in creating the USDA organic standards still followed today. True to our roots, our products are always organic, and we keep on pushing our practices forward, for the good of the horizon we all share.

Primary Contact: Mr. Scott Wallace  
Vice President

Brands: Organic Milk  
DHA Omega-3 Milk  
Growing Years  
Lactose-Free Milk  
Grassfed Milk  
On-the-Go  
Powdered Milk

## Hormel Foods Corporation

Address: One Hormel Place  
Austin, MN 55912-3673



Tel: 507-437-5611

Website: [www.hormel.com](http://www.hormel.com)

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services; Unsaleables

Company Description: Hormel Foods Corporation is a multinational manufacturer and marketer of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste, nutrition, convenience, and value.

Primary Contact: Mr. Patrick J Connor  
President, Consumer Product Sales

Brands: Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh, Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly Guacamole, Black Label Bacon

## HRG

Address: N29 W22769 Marjean Lane  
Waukesha, WI 53186



Tel: 414-355-1330

Website: [www.hamacher.com](http://www.hamacher.com)  
<https://hamacher.com/>

Email: [inthedetails@hamacher.com](mailto:inthedetails@hamacher.com)

Products / Services: Consulting Services; Research; Technology Services

**Company Description:** Clients have said it about us for years: there's something special about the people at HRG. "Collaborative, not competitive," and "professional, but approachable" are two phrases we've often heard repeated in our 40+ years serving the retail industry. We enjoy working with one another, and we really enjoy putting our collective expertise to work for brand manufacturers, distributors, retailers, fixture manufacturers, and others in the industry.

**Primary Contact:** Mr. Dave Wendland  
Vice President- Strategic Relations

**Brands:** IN.front  
IN.tell  
IN.demand  
IN.control  
IN.fluence

## HS&R Sales and Marketing Solutions

**Address:** 2333 San Ramon Valley  
Boulevard  
Suite 185  
San Ramon, CA 94583-1613

**Tel:** 925-406-0063

**Website:** <https://www.hsrsales.com/>  
<https://www.hsrsales.com/>

**Products / Services:** Advertising/Marketing and Design; Beverages; Brokers; Consulting Services; Dairy; Deli; Floral; Fresh; Frozen; Nonfoods; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Private Brands; Produce; Seafood; Spices

**Primary Contact:** Mr. Chris Spangler  
President/CEO

## Hudson Technologies

**Address:** 300 Tice Blvd.  
Suite 290  
Woodcliff Lake, NJ 07677-8406



**Tel:** 800-953-2244

**Website:** <https://www.hudsonotech.com/>

**Products / Services:** Energy Management; Refrigeration; Technology Services

**Company Description:** Hudson Technologies, Inc. is committed to providing products and services that reduce greenhouse gas emissions, increase energy efficiency, and promote sustainability to encourage understanding and ensure future generations inherit a healthy planet.

Primary Contact: Jordan Borowski  
Senior Vice President, Sales and Marketing

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## Hussmann Corporation

Address: 12999 St. Charles Rock Road  
Bridgeton, MO 63044-2483

Tel: 314-298-6446

Website: [www.hussmann.com](http://www.hussmann.com)

Products / Services: Maintenance; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: Hussmann is more than a world-class manufacturer of quality display cases and refrigeration systems. We create innovative solutions and value-added benefits that improve your financial results.

Since 1906, Hussmann has provided innovative products for preserving and displaying fresh foods. Today Hussmann is a world leader in manufacturing, selling, installing and servicing its merchandising equipment and refrigeration systems to customers in over 80 countries.

Primary Contact: Emily Fletcher  
Senior Director Marketing Communications

Brands: Hussmann

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## Idahoan Foods

Address: 357 Constitution Way  
Idaho Falls, ID 83402-3538



Tel: 208-754-4686

Website: [www.idahoan.com/](http://www.idahoan.com/)

Email: [@idahoan.com](mailto:@idahoan.com)

Products / Services: Food Products/Snacks

Primary Contact: Mr. Glen Walter  
Vice President, Retail Sales

Brands: Idahoan, Honest Earth

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## Ideal by Design House

Address: 41 North Main Street  
Suite 202  
Chagrin Falls, OH 44022-3016



Tel: 440-318-1876

Website: [ideal.sale](http://ideal.sale)

Email: [adam@designhouse.design](mailto:adam@designhouse.design)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: Ideal by Design House has revolutionized the digital circular industry. We have built the most advanced customer experience, connected to an intelligent distribution system targeting your customers and your competitors' customers. Analytics measure store traffic driven from your circular and compute cost/visit. Our retail media network enables sophisticated CPG/Vendor investment in your digital circular platform.

Primary Contact: Mr Adam Zimmerman  
Co-Founder

## IMI Global

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.imiglobal.com](http://www.imiglobal.com)

Email: [info@imiglobal.com](mailto:info@imiglobal.com)

Primary Contact: Mrs. Cara Gerken  
Vice President, Quality

Parent Company: Where Food Comes From, Inc.

## JETRO Chicago

Address: 1 E Wacker Drive  
Suite 3350  
Chicago, IL 60601-1917

Tel: 312-832-6000 ext.112

Website: [www.jetro.org](http://www.jetro.org)  
[www.jetro.org](http://www.jetro.org)

Products / Services: Agricultural; Baby Care; Bakery; Beverages; Food Products/Snacks; Food Safety; Fresh; Frozen; Nonfoods

Primary Contact: Tatsuya Togashi  
Director

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## JOH

Address: One Progress Road  
Billerica, MA 01821-5731



Tel: 978-663-9000

Website: <https://www.johare.com/>

Products / Services: Baby Care; Beverages; Brokers; Confectionery; Fixtures/Shelving/Floors; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Natural/Organic; Perishables; Pet Health & Nutrition; Point-of-Sale Equipment

Company Description: JOH is one of the strongest brokers in the country. With offices and strategic partnerships across the United States, we are extremely focused on finding profitable solutions for both our clients and customers. At JOH we deeply believe in selling the right way, with passion and integrity.

Our teams represent each client with tenacity and respect. We deliver on all fronts by offering the best in all services and extraordinary access to decision makers.

JOH is family-owned, privately held and Driven To Sell Right.

Primary Contact: Mr. John Saidnawey  
Executive Chairman of the Board

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## Johnsonville Sausage, LLC

Address: N6928 Johnsonville Way  
Sheboygan Falls, WI 53083

Tel: 920-453-6900

Website: [www.johnsonville.com](http://www.johnsonville.com)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Perishables

Company Description: We here at Johnsonville have a moral responsibility to create and maintain an environment that requires each member to fully develop their God-given talents. We achieve this by living the Johnsonville Way.

Primary Contact: Chris Gatzke  
Vice President, US Retail Sales

Brands: Perri Sausage, Simply Italian

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## KSS Retail

Address: 444 W. Third Street  
Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: [www.kssg.com](http://www.kssg.com)  
[www.KSSRetail.com](http://www.KSSRetail.com)

Products / Services: Consulting Services; Merchandising Services; Technology Services; Other

Company Description: dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company page.

dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.

The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built to support even the world's largest retailers. Make quick, customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and many others. Contact us to learn more

Primary Contact: Mr. Mark Hawtin  
Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

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## Lavazza North America Inc.

Address: 1301 Wilson Drive  
West Chester, PA 19380-5954



Tel: 215-262-1585

Website: [www.lavazza.us](http://www.lavazza.us)  
[lavazza.com](http://lavazza.com)

Email: [us.info@lavazza.com](mailto:us.info@lavazza.com)

Products / Services: Agricultural; Beverages; Food Products/Snacks; Natural/Organic

**Company Description:** Before being served, coffee passes through forty pairs of hands in its journey from sowing to an espresso cup. Behind every one of these exchanges, there is a different culture, a face, a story to be told. 40 Hands is a journey to discover the people who have decided to dedicate their lives to their passion for coffee. The coffee journey follows a path that unfolds through generations and latitudes, united by the same values: "Respect, dedication and responsibility, especially towards nature," says Enrique Mancilla Oyos, a Peruvian farmer who has been working with Lavazza for years. His ancestors processed coffee at Nagazú, but at the time there were no roads, so production was limited to the needs of the family.

**Primary Contact:** Andrea Chiaramello  
Senior Vice President North America Retail Sales

**Parent Company:** Lavazza Group

**Brands:** Lavazza, Kicking Horse Coffee

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## Mizuho Bank, Ltd.

**Address:** 1251 Avenue of Americas  
New York, NY 10020

**Tel:** 212-282-4605

**Website:** <https://www.mizuhobank.com/index.html>

**Email:** [john.yang@mizuhocbus.com](mailto:john.yang@mizuhocbus.com)

**Products / Services:** Research

**Primary Contact:** Ms. Masayo Sonoda  
Industry Research Analyst

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## MSA Safety

**Address:** 1000 Cranberry Woods Drive  
Cranberry Township, PA  
16066-5207



**Tel:** 724-334-5000

**Website:** <https://us.msasafety.com>  
[www.mybacharach.com](http://www.mybacharach.com)

**Products / Services:** Construction; Energy Management; Equipment; Food Safety; Refrigeration; Store Design; Technology Services; Other

**Company Description:** Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices.

**Primary Contact:** Zachary Ziegler  
Product Line Manager

**Brands:** Bacharach  
MSA  
FieldServer  
Parasense  
Neutronics

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## Murphy Brown, LLC

**Address:** 200 Commerce Street  
Smithfield, VA 23430-1204

**Tel:** 757-365-3000

**Website:** [www.smithfieldfoods.com](http://www.smithfieldfoods.com)

**Parent Company:** Smithfield Foods Inc.

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## Nature Fresh Farm Sales Inc

**Address:** 33 Princess St.  
Suite 201  
Leamington, Ontario N8H 2X8  
Canada



**Tel:** 519-326-1111

**Website:** [www.naturefresh.ca](http://www.naturefresh.ca)  
<https://naturefreshfarms.com/>

**Products / Services:** Agricultural; Food Products/Snacks; Fresh; Natural/Organic; Packaging; Perishables; Produce

**Company Description:** Growing for a kinder future  
Imagine breaking from tradition to ensure a brighter future for generations to come. At Nature Fresh Farms®, we're committed to nourishing people and the planet through greenhouse farming.

Since 1999, our family-owned company has sought a simple yet profound goal: To cultivate a kinder, healthier future. And decades later, we've become one of North America's largest vertically integrated leaders in greenhouse-grown produce. We're growers, for sure, but in more ways than one – greenhouse builders, plant nurturers, and partners with like minds and kindred spirits.

Our vision goes far beyond our current accomplishments ... we are committed to innovation and conservation, to reduce waste and promote biodiversity, and to create a friendlier future for all.

**Primary Contact:** Amanda Armstrong  
Director Marketing

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## **Nippon Shokken U.S.A Inc.**

**Address:** 2970 Ramco St.,  
West Sacramento, CA  
95691-5841



**Tel:** 916-317-1621  
**Website:** <https://www.nihonshokken.com/>  
**Products / Services:** Other

**Company Description:** Since our founding in 1971, Nihon Shokken Group has accomplished continuous growth and has become internationally distinguished. As we continue to expand, we aspire to promote the development of “deliciousness” and “convenience” in food culture through the research, production, and sales of sauces and seasonings. Nihon Shokken Group began American operations in 1988 with opening its Los Angeles Sales Office in Torrance, California. As a subsidiary of Nihon Shokken Holding Co. Ltd., the company initially imported and distributed sauces and seasonings made in Japan throughout the U.S. Great reception of our products allowed our company to open other branches nationwide which encouraged the foundation of Nippon Shokken U.S.A. in 2006. In April 2013, after being captivated by the beauty of the region’s resources and surrounding food culture, the newly named company established roots locally through building a new manufacturing facility in West Sacramento and started domestic production of products in June 2013. From this 70,000 square foot head office and plant, we produce fresh, high quality products for our valued customers as we embark on furthering and delivering new innovations to food culture in the U.S.

**Specialties**  
Sauce, Batter Mix, Japanese Cuisine, and food manufacturing

**Primary Contact:** Yasuyuki - Joey Oyama  
Marketing/Sales Management Department

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## Northeast Food Marketing

**Address:** 30 Myano Lane  
Suite 30  
Stamford, CT 06902-4532

**Tel:** 203-989-4953

**Website:** <https://www.northeastfoodmarketing.com/>

**Products / Services:** Brokers

**Company Description:** Northeast Food Marketing is a full service food broker. Founded in 1990, Northeast Food Marketing has become the Undisputed Perishable Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the “Big 6” perishable departments: Meat, Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

**Primary Contact:** Ms Margie Sperandeo  
Financial Manager

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## OSMG Cincinnati, LLC.

**Address:** 9922 Windish Road  
West Chester, OH 45069

**Tel:** 513-463-0430 ext.1202

**Website:** <https://www.onshelfmarketing.com>

Email: [ChristianBunse@onshelfmarketing.com](mailto:ChristianBunse@onshelfmarketing.com)

Company Description: Since 2006, we've provided a solution for companies that desire to have best-in-market representation. You no longer have to choose between regional expertise and a national broker. With OSMG, you get the best of both worlds.

How it works  
Each OSMG partner serves as an independently-owned regional broker, with personal relationships and familiarity with their specific accounts in their region of the country.

When you decide that you want nationwide coverage, the partners join together seamlessly to create one cohesive broker - On Shelf Marketing Group (OSMG).

The same time and dedication you would receive in a local setting is applied throughout the nation.

Primary Contact: Christian Bunse  
Executive Vice President

Parent Company: SellEthics Marketing Group, Inc.

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## Panasonic Corporation

Address: 1-15 Matsuo Cho  
Kadoma, Osaka  
Japan

Tel:

Website: [www.panasonic.com/](http://www.panasonic.com/)

Parent Company: Hussmann Corporation

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## Parasense, Inc.

Address: 10 Ferry Street, Unit 438  
Concord, NH 03301-5052

Tel: 603-230-9511

Website: [www.parasense.com](http://www.parasense.com)

Email: [parasense@aol.com](mailto:parasense@aol.com)

Parent Company: MSA Safety

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## pb2 architecture + engineering

Address: 2809 Ajax Avenue  
Suite 100  
Rogers, AR 72758-6214

Tel: 479-636-3545

Website: <https://pb2ae.com/>

Products / Services: Equipment; Store Design  
Primary Contact: Alex Jackson  
Public Relations

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## Phillips Foods, Inc.

Address: 3761 Commerce Drive  
Suite 413  
Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: [www.phillipsfoods.com](http://www.phillipsfoods.com)

Products / Services: Food Products/Snacks

Company Description: Phillips Foods, Inc. produces blue swimming crab meat and seafood products. As a leading manufacturer of blue swimming crab, Phillips spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication to culinary excellence for its customers and consumers.

Primary Contact: Mr. John Knorr  
Senior Vice President

Brands: Phillips  
Asian Rhythms  
Coastal Cuisine

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## Phoenix Energy Technologies

Address: 111 Pacifica  
Suite 160  
Irvine, CA 92618-7424



Tel: 877-340-8855

Website: [www.phoenixet.com](http://www.phoenixet.com)

Email: [info@phoenixet.com](mailto:info@phoenixet.com)

Products / Services: Energy Management

**Company Description:** Phoenix Energy Technologies is a leading property-technology company revolutionizing how multi-site building portfolios are operated. Through our innovative software platform, EnterpriseDX®, we integrate legacy IoT devices and external data sources into a seamless solution that enables proactive and predictive management of energy-intensive assets like HVAC, refrigeration, and lighting. By leveraging advanced data analytics and AI, we empower organizations to optimize equipment efficiency, cut energy costs, reduce maintenance expenses, and extend asset life—delivering substantial ROI. Our commitment to sustainability and operational excellence ensures that every facility achieves peak performance while minimizing energy consumption and maximizing long-term value. At Phoenix, we transform building management with data-driven insights and personalized service, enabling a future where buildings operate with unparalleled efficiency and sustainability.

**Primary Contact:** Miss Amber Landeen  
Associate

## Phononic, Inc.

**Address:** 801 Capitola Drive  
Suite 7  
Durham, NC 27713-4384

**Tel:** 919-908-6300

**Website:** <https://phononic.com/>  
[www.linkedin.com/company/phononic](https://www.linkedin.com/company/phononic)  
[https://twitter.com/phononic\\_inc](https://twitter.com/phononic_inc)



**Products / Services:** Construction; Food Products/Snacks; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Supply Chain; Technology Services

**Company Description:** Phononic is reimagining cooling and heating in ways never thought possible. Its breakthrough technology is transforming industries and creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.

**Primary Contact:** Linda Deeken  
Vice President, Marketing

## Pilgrim Capital Partners, LLC

**Address:** 163 Oldfield Road  
Fairfield, CT 06824-6687

**Tel:** 203-292-6616

**Website:** [www.pilgrimcap.com](http://www.pilgrimcap.com)



Primary Contact: Mr. Christopher D Wright  
Partner

Parent Company: Heat Seal, LLC

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## Retail Insight

Address: 1 Parkshot  
Richmond, UK TW9 2RD  
United Kingdom



Tel: 802-254-8600

Website: <https://www.retailinsight.io/>

Products / Services: Technology Services

Company Description: Retail Insight is a leading provider of in-store execution software for grocery retail. We help retailers tackle some of their biggest challenges, including product availability, food waste management, labor productivity, and phantom inventory.

We believe that successful solutions are built on a fundamental understanding of the nuances and complexities that come with the retail industry. This is why we use cognitive technology; the augmentation of human subject-matter expertise and analytics with advanced mathematical techniques.

Our software solutions ingest a retailer's foundational data to surface actions for your in-store teams as well as provide all-level reporting. As a result, we seamlessly integrate with your existing tech stack, require little IT investment or change management, supplement existing inventory and ordering systems and carry little to no capital investment.

As a result, we now work with many of the world's leading grocery retailers and CPGs.

Primary Contact: Mr. Paul Boyle  
CEO

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## Retail Insight Ltd

Address:

Tel:

Website:

Parent Company: Retail Insight

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## Rudolph Foods Co.

Address: 6575 Bellefontaine Rd  
Lima, OH 45804-4415



Tel: 419-648-3611

Website: <https://www.rudolphfoodscorp.com/>

Products / Services: Agricultural; Food Products/Snacks; Merchandising Services; Packaging; Supply Chain

Company Description: For Us, Pork Rinds are a Family Affair. Our commitment to excellence has been passed from generation to generation. In 1955, John Rudolph learned of an untapped market for pork rinds and the Ohio entrepreneur quickly launched his own company producing pork rinds from smoked bacon rinds.

And we've remained the family's namesake brand of pork rinds for nearly 70 years!

Primary Contact: Mark Singleton  
Vice President, Sales & Marketing

Brands: Southern Recipe Small Batch, Southern Recipe, Lee's, Grandpa John's

## **S. C. Johnson & Son, Inc.**

Address: 1525 Howe Street  
Racine, WI 53403-2237

Tel: 262-260-2000

Website: [www.scjohnson.com](http://www.scjohnson.com)

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Company Description: You know our products — Shout®, Windex®, Mr. Muscle®, Ziploc®, Edge®, Glade®, Brise®, Vanish®, Raid®, OFF!®, Kabbikiller®, Pledge®, Scrubbing Bubbles® — you use them all the time.

SC Johnson has been making great products like these for more than a hundred years, and the same family that started the company still owns and runs it today. For over a century, spanning five generations, the Johnson family has demanded the best for families everywhere

Primary Contact: Kari Swift  
Sr. Director, Grocery, Drug & Military

Brands: Pledge, Windex, Scrubbing Bubbles, Raid, OFF!, Glade, Ziploc, Fantastic, Drano.

## **Sanhua International, Inc.**

Address: 252 Fallbrook Drive  
Building 2, Suite 400  
Houston, TX 77038-1591



Tel: 614-873-7400

Website: [www.sanhuausa.com](http://www.sanhuausa.com)

Products / Services: Beverages; Food Safety; Refrigeration

Company Description: Sanhua is a leading HVAC&R manufacturer of controls and components with a global footprint and 30 years of experience. Our co-operation with the largest companies in the Automotive, Appliance and HVAC&R industries make Sanhua a leading worldwide OEM supplier providing the highest quality components at the most competitive price. Sanhua has established strategic supply and cooperation relationships with leading refrigeration and air-conditioning manufacturers including Panasonic, Daikin, Mitsubishi, Toshiba, Hitachi, Fujitsu, LG, Samsung, Carrier, Trane, York, Gree, Midea and Haier, among others.

Brands: Sanhua

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## Sargento Cheese Inc.

Address: One Persnickety Place  
Plymouth, WI 53073-3544



Tel: 920-894-8484

Website: [www.sargento.com](http://www.sargento.com)

Products / Services: Dairy; Food Products/Snacks; Ingredients; Unsaleables

Primary Contact: Mr. Michael Pellegrino  
Chief Operating Officer

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## Schraad Sales & Marketing

Address: 10 NW 6th St  
Oklahoma City, OK 73102-6002



Tel: 405-528-3327

Website: [www.schraadinc.com](http://www.schraadinc.com)

Email: [billjr.schraad@schraadinc.com](mailto:billjr.schraad@schraadinc.com)

**Products / Services:** Beverages; Brokers; Consulting Services; Dairy; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Produce

**Company Description:** Schraad services markets throughout the Central, North Central, South Central, Mid-South and Natural Channel of the United States. Continual performance and consistent results fuel our growth and set us apart from the competition. Our customer teams provide seamless solutions and deliver excellent communication, sales-based analytics, customized strategic planning, and timely retail execution.

**Primary Contact:** Mr. William T Schraad Jr  
President and CEO

## SellEthics Marketing Group, Inc.

**Address:** 941 Matthews Mint Hill Road  
Matthews, NC 28105-1777



**Tel:** 704-847-4450

**Website:** [www.sellethics.com](http://www.sellethics.com)  
<https://www.sellethics.com/>

**Products / Services:** Advertising/Marketing and Design; Brokers

**Company Description:** SellEthics offers a comprehensive list of services including market-leading headquarter representation, expert data and analytic services and best-in-class retail coverage. We have been blessed to recruit, develop and deploy the top talent in the industry to ensure we successfully accomplish our manufacturers' goals and objectives. Our extraordinary team is the reason SellEthics has become the largest regional food sales and marketing agency in the southeast and why we represent leading manufacturers across the store.

**Primary Contact:** Mr. Joel Barham  
President and CEO

## Shipt, Inc.

**Address:** 17 20th Street North  
Suite 100  
Birmingham, AL 35203-4026



**Tel:** 205-502-2500

**Website:** [www.shipt.com](http://www.shipt.com)  
<https://www.shipt.com/about/>

**Email:** [partnerships@shipt.com](mailto:partnerships@shipt.com)

**Products / Services:** Advertising/Marketing and Design; Consulting Services; Merchandising Services; Supply Chain; Technology Services; Transportation/Distribution Services; Other

**Company Description:** Southern hospitality. Silicon Valley tenacity. Nationally recognized. Our caring nature and innovative spirit runs deep in who we are and what we believe.

We're more than delivery. We go beyond bringing the things people need – to building positive and personal relationships that last. Whether it's taking the time to get to know our members, coming together as a team to make shoppers feel extra appreciated, or authentically representing ourselves and our partners — we spark connections that show every person counts. That's how a simple delivery can feel like so much more.

**Parent Company:** Target Corporation

## Shuman Farms, Inc

**Address:** P.O. Box550  
278 Hwy 23 South  
Reidsville, GA 30453-0550



**Tel:** 912-557-4477

**Website:** <https://www.shumanfarmsga.com/>

**Products / Services:** Agricultural; Fresh

**Company Description:** Headquartered in the center of the Vidalia® growing region in Southeast Georgia, family-owned Shuman Farms has been in the sweet onion industry for more than 35 years. Our legacy began in the mid-1980s with a small family farm in Reidsville, GA. Today, we are an industry-leading, year-round grower and shipper of premium sweet onions.

**Primary Contact:** Mr. John Shuman  
CEO

## Singh360 Inc.

**Address:** 6330 Troy Lane North  
Maple Grove, MN 55311-4542

**Tel:** 651-605-1093

**Website:** [www.singh360.com](http://www.singh360.com)

**Primary Contact:** Mr. Abtar Singh  
President

## Smithfield Farmland Sales Corp.

**Address:** 7501 NW Tiffany Springs  
Parkway  
Kansas City, MO 64153-1965

**Tel:** 816-243-2700

Website: [www.farmlandfoods.com](http://www.farmlandfoods.com)

Parent Company: Smithfield Foods Inc.

## Smithfield Foods Inc.

Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: <https://www.smithfieldfoods.com/>  
[www.freshsausage.com](http://www.freshsausage.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Smithfield Foods is an American food company with a leading position in packaged meats and fresh pork products. With a diverse brand portfolio and strong relationships with U.S. farmers and customers, we responsibly meet demand for quality protein around the world.

Primary Contact: Brian Gordon  
Senior Director, Sales Fresh

Brands: Smithfield, Gwaltney, farmland, Cooks, John Morrell, Armour, Eckrich, Curlup, Healthy Ones, Kretschmar, Carando, Margherits, Edelmanns (through acquisition of Fresh Sausage Specialists)

## Soda Health

Address: 2045 W Grand Ave, Ste B PMB  
25733  
Chicago, IL 60612-1577



Tel: 919-355-5491

Website: <https://sodahealth.com/>

Products / Services: Financial Services; Research; Technology Services

Company Description: Soda Health is a healthcare technology company focused on building solutions which eliminate health inequities and create a healthier America. Social Determinants of Health (SDOH) have a major impact on health and wellbeing, as well as the cost of care. Our mission is so important, we found a way to work SDOH into our company name.

Primary Contact: Jared Childs  
VP, Business Development

## Southeast Produce Council

Address: 242 N Masonic Street  
Millen, GA 30442-1611



Tel: 478-982-4411

Website: <https://seproducecouncil.com/>

Products / Services: Association; Produce

Company Description: In 1999, the Southeast Produce Council (SEPC) was formed by six members who had a vision for a Southeastern-based produce organization. The members met at the Atlanta Farmer's Market in August 1999. The first formal meeting of the Southeast Produce Council was held in Charlotte, NC with 100 produce professionals from across all areas of the industry in attendance. An innovative produce organization emerged which has grown to over 2500 members and is continuing to grow at a steady pace. Today, the council stands behind its Vision, Mission, Values, and Goals.

Primary Contact: Mr. David Sherrod  
President and CEO

Brands: Southern Exposure  
Southern Innovations

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## Southern Glazer's Wine & Spirits

Address: 1600 NW 163rd St.  
Miami, FL 33169-5641



Tel: 305-625-4171

Website: <https://www.southernglazers.com/>

Email: [cwilliams@sgws.com](mailto:cwilliams@sgws.com)

Products / Services: Beverages

Company Description: We provide brand-centric customer experiences for cocktail-forward accounts and luxury spirits bottle shops so they can create distinct strategies for their market and consumer.

Primary Contact: Lisa Gulick  
SVP National Accounts Retail

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## Steakhouse Elite

Address: 60337 Arnold Market Road  
Bend, OR 97702-9248

Tel: 541-420-5022

Website: [Steakhouseelite.com](http://Steakhouseelite.com)

Email: [meatinnovations@aol.com](mailto:meatinnovations@aol.com)

Products / Services: Meat/Poultry

Primary Contact: Mr Ty Freeborn  
CEO

Brands: Steakhouse Elite

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## Styleline Glass Display Doors

Address: 6200 Porter Road  
Sarasota, FL 34240-9696

Tel: 941-371-8110

Website: [www.styleline.com](http://www.styleline.com)

Products / Services: Advertising/Marketing and Design; Equipment; Merchandising Services; Store Design

Company Description: Styleline Glass Display Doors was established in 1975 with a single idea in mind: To offer a better product at a competitive price. The continued success of STYLELINE products is proof we had the right idea, and Commercial Refrigerator Door Company continues to be the premier glass display door manufacturer in the industry.

Primary Contact: Mr. David Jennings  
Executive Vice President, Sales and Marketing

Parent Company: Hussmann Corporation

Brands: Styleline Doors and Fired Windows  
Classic Plus, Hybridoor, 20//20 Plus, Mod // Line, Mod//Line LT, Classic Plus LT, Hybridoor LT, 20//20 Plus LT, Mod //Line HH, AB Door

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## Superfridge

Address: 741 Boston Post Road  
Suite 303  
Guilford, CT 06437-2714





Tel: 203-453-2999

Website: <https://superfridge.com/>

Products / Services: Frozen; Merchandising Services; Point-of-Sale Equipment; Technology Services

Company Description: We are an in-store marketing and merchandising program that delivers consumer engagement, product trials, shopper conversion and incremental sales for frozen and refrigerated brands at the point of purchase.

Primary Contact: Rich Keiser  
VP of Retail Partnerships

Parent Company: Ephex Partners

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## SymphonyAI

Address: 5000 El Dorado Pkwy  
Suite 150  
Frisco, TX 75033-8443

Tel: 404-355-3220

Website: [www.symphonyretailai.com](http://www.symphonyretailai.com)  
[www.symphonyai.com/retail-cpg](http://www.symphonyai.com/retail-cpg)

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Description: SymphonyAI is a leading enterprise AI SaaS company for digital transformation across the most critical and resilient growth verticals, including retail, consumer packaged goods, financial services, manufacturing, media, and IT/enterprise service management. SymphonyAI verticals have many leading enterprises as clients. Since its founding in 2017, SymphonyAI has grown rapidly to 3,000 talented leaders, data scientists, and other professionals. A 2024 Microsoft Partner of the Year for Business Transformation – AI Innovation, SymphonyAI is a SAIGroup company, backed by a \$1 billion commitment from successful entrepreneur and philanthropist Dr. Romesh Wadhvani.

Primary Contact: Mr Josh McCann  
Head of HQ Client Delivery & Analytics

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## The Advantage Group International, Inc.

Address: Advantage Group International,  
Inc.  
40 University Avenue, Suite 903  
Toronto, Ontario M5J 1T1  
Canada

Tel: 717-688-1825

Website: [www.advantagegroup.com](http://www.advantagegroup.com)  
[www.advantagegroup.com](http://www.advantagegroup.com)

Products / Services: Research; Other

Primary Contact: Matt Nitzberg  
Managing Director, North America

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## The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.  
Suite 520  
Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: <https://www.allansullivan.com>

Email: [racrey@allansullivan.com](mailto:racrey@allansullivan.com)

Products / Services: Consulting Services; Technology Services

Company Description: We've been in your shoes. We've experienced your frustration. The Allan Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey  
Partner

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## The Best Dressed Chicken

Address: 262 Speigner Rd  
Ward, SC 29166-9516



Tel: 864-445-2161

Website: [bdchicken.com](http://bdchicken.com)

Products / Services: Agricultural; Deli; Food Products/Snacks; Fresh; Meat/Poultry

**Company Description:** Since 1958, The Best Dressed Chicken has had a culture that values quality products, ethical agriculture, and sustainable relationships. Today, we stand with a proud legacy of high standards and premium quality that is independently certified by Where Food Comes From, the U.S. Department of Agriculture, and Certified SC.

As a leader in agricultural production, we choose to maintain our passion for enabling communities, building businesses, and feeding families. We are driven by our belief in unparalleled service and goodwill. As we move forward, we strengthen our dedication to bringing wholesome meals to American dinner tables, one forkful at a time.

**Primary Contact:** Mr Kyle Richard  
VP of Sales and Marketing

## The Food Law Firm

**Address:** 123 Garden Wood Drive  
Ponte Verde, FL 32081-5082



**Tel:** 800-559-4628

**Website:** [Foodlawfirm.com](http://Foodlawfirm.com)

**Email:** [jason@foodlawfirm.com](mailto:jason@foodlawfirm.com)

**Products / Services:** Legal Services

**Company Description:** The Food Law Firm, officially known as Foscolo & Diefenbach PLLC, specializes in providing comprehensive legal services tailored to food and beverage businesses. Operating on a General Counsel basis, they offer subscription packages that integrate seamlessly into clients' operations, covering areas such as co-packer agreements, private label agreements, supplier agreements, food labeling compliance, trademarks, and general commercial law. Their approach emphasizes consistent support, aiming to function as an integral part of their clients' teams.

**Primary Contact:** Jason Foscolo  
Founder

## The Maker Group

**Address:** 1221 Pearl Street  
Boulder, CO 80302-5204



**Tel:** 404-308-3115

**Website:** <https://themakergroup.com/>

**Products / Services:** Consulting Services; Human Resources/Training; Supply Chain

**Company Description:** We help good organizations become great. The Maker Group is a global commercial capability-building firm that works with our clients to strengthen their strategic planning, selling and negotiation processes for accelerated profitable growth.

**Primary Contact:** Peter Tunkey  
Client Partner

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## The Wonderful Company

**Address:** 11444 W. Olympic Boulevard  
Los Angeles, CA 90064-1549



**Tel:** 513-375-2241

**Website:** <https://b2b.wonderfulpistachios.com/>  
<https://www.wonderful.com/>

**Products / Services:** Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

**Company Description:** We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition. We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

**Primary Contact:** Mr. Kurt Vetter  
President, Wonderful Sales

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## Think Blue Consulting LLC

**Address:** 4854 Winnetica Avenue  
Los Angeles, CA 91364



**Tel:** 203-921-9234

**Website:** <https://thethinkblue.com/>

**Products / Services:** Consulting Services; Research; Supply Chain; Technology Services

**Company Description:** Think Blue is a growth-oriented solutions provider founded by three partners with over 75 years of combined expertise in Consumer-Packaged Goods (CPG), marketing, sales, Retail, and digital commerce. We excel in cutting-edge omnichannel strategies with proven traditional business practices to drive profitable growth and elevate operational efficiency. Our actionable insights and solutions mindset founded on deep industry knowledge, ensures scalable and sustainable business success.

**Primary Contact:** Mr. Sri Rajagopalan  
Co-Founder

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## ThinkLP

**Address:** 219 Labrador Dr  
Waterloo, Ontario N2K 4M8  
Canada



**Tel:** 650-888-4062

**Website:** <https://thinklp.com/>

**Email:** [info@thinkLP.com](mailto:info@thinkLP.com)

**Products / Services:** Food Safety; Security Systems & Products; Supply Chain; Technology Services

**Company Description:** ThinkLP is a leading-edge Loss Prevention and Safety Management integrated software platform helping organizations centralize their data and empower their teams. With easily configurable case forms, customizable metric tracking, complex workflow automation, beautiful reports & dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new way.

**Primary Contact:** Steph Flamen  
VP of Sales & Marketing

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## Threads Uniform Agency

**Address:** 14201 Sommerville Court  
Midlothian, VA 23113-6884



**Tel:** 804-323-3300

**Website:** [www.threadsuniforms.com](http://www.threadsuniforms.com)

Email: [inquiry@threadsuniforms.com](mailto:inquiry@threadsuniforms.com)

Products / Services: Uniforms

Company Description: Threads Uniform Agency is a leading corporate apparel and business uniform company located in Richmond, Va. We were birthed from Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through commercialization.

Brands: customized company uniforms including: shirts, hats, aprons, pants, vests, etc. combined with ongoing support services.

Primary Contact: Mr. Jeff Ukrop  
President and CEO

## Upshop

Address: 7001 Burnet Road  
Ste 301  
Austin, TX 78757-2210



Tel: 512-812-7918

Website: <https://upshop.com/>  
<https://invafresh.com/>

Products / Services: Food Safety; Technology Services

Company Description: Upshop has built an AI-powered, SaaS platform connecting Fresh, Center, eCommerce, and DSD department operations to deliver a simplified, smarter, more connected store experience.

We are helping retailers on one, or all of these journeys:

- Ready for total store forecasting, inventory mgt and automated ordering / replenishment?
- Building an ownable, eCommerce experience?
- Seizing the opportunity to maximize Fresh and prepared?

150+ retailers run Upshop and realize significant improvements in sales, shrink, food safety and sustainability across the entire store.

Primary Contact: Mike Weber  
Chief Marketing Officer

Brands: Interstore Fresh Item Management, P-Cubet Perishable Production  
MultiGen Recipe Management, InterScale Scales Management Planning.

## Visscher Seafood Group

Address: Industrierondweg 4  
8321 EA  
Urk  
Netherlands

Tel: 31-527-681421

Website: [visscherseafood.com](http://visscherseafood.com)

Email: [info@visscherseafood.com](mailto:info@visscherseafood.com)

Products / Services: Seafood

Company Description: Our vision  
Fishing isles' culture, worldwide view. Like many of the aquaculture and fishing companies we own or cooperate with, our company has its foundation in a small North Atlantic fishing community with strong cultural values. We cherish our origin whilst having an open view with regards to our friends and partners across the globe. We have a tremendous drive to grow and develop ourselves to elevate our community by bringing our fantastic seafood to the world.

Primary Contact: Patrice Flanagan  
Advisor




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## Where Food Comes From, Inc.

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.wherefoodcomesfrom.com](http://www.wherefoodcomesfrom.com)

Email: [info@wherefoodcomesfrom.com](mailto:info@wherefoodcomesfrom.com)

Products / Services: Consulting Services; Natural/Organic; Supply Chain; Other

Primary Contact: Hannah Saunders  
Sales, Enrollment & Business Development Specialist

Brands: Where Food Comes From CARE Certified  
Where Food Comes From Source Verified  
Non-Hormone Treated Cattle by WFCF  
Verified Natural Beef by WFCF  
Where Food Comes From Grass-fed  
Where Food Comes From Gluten-Free  
Where Food Comes From Plant-Based

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## Wholechain

Address: 1750 S. Telegraph Rd.  
Suite 310  
Bloomfield Hills, MI 48302-0179



Tel: 760-605-7050  
Website: [www.wholechain.com](http://www.wholechain.com)  
Products / Services: Frozen; Seafood; Supply Chain; Technology Services  
Company Description: Wholechain® is a blockchain based traceability solution built to enable trust, coordination, and transparency in fragmented supply chains.  
Primary Contact: Jayson Berryhill  
CEO

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## Wynshop

Address: 100 Southeast Third Ave, Suite  
601  
Fort Lauderdale, FL 33394-0017  
Tel: 786-577-3165  
Website: <https://wynshop.com/>  
Email: [info@wynshop.com](mailto:info@wynshop.com)  
Products / Services: Consulting Services; Technology Services  
Company Description: Wynshop is the most modern technology platform built for online grocery. Scale your business operations, personalize the shopping experience, and optimize order fulfillment to boost your bottom line. Unlike monolithic digital commerce solutions, Wynshop is designed to grow with you, ensuring your business success now and in the future.  
Primary Contact: Mr. Charlie Kaplan  
Chief Revenue Officer

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