

# **FMI Associate Member Search Results**

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If you find information that needs to be updated, please email membership@fmi.org.

FMI 2345 Crystal Drive, Suite 800 Arlington, VA 22202 Phone: 202.452.8444 | Fax: 202.429.4519

### **AKI Technologies**

Address: 375 Alabama St.

Suite 480

San Francisco, CA 94110-7329

Tel:

Website: https://www.a.ki/

Parent Company: Inmar Inc.

### **Collective Bias**

Address: 1750 S. Osage Springs Drive

Suite 100

Rogers, AR 72758-8320



Tel: 479-268-3232

Website: www.collectivebias.com

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description:

We reach hard-to-reach affinity groups like Latinas or Millennials. We drive traffic via inspiring real life product stories promoting new items. We amplify demos to spike sales outside the 4-6 hour demo period. We make new store openings incredibly successful. And we do all this by using social media to solve shopper marketing problems.

CB harnesses the power of social content through our community of geographically and demographically diverse social influencers who have micro audiences centered on specific affinities and passions. They have incredible reach and their content generates high levels of engagement with value-conscious shoppers; this content gets deployed across all social channels and initiates two-way conversations directly with

customers to influence purchase decisions.

This is shopper social media and CB is the only one who does it.

Parent Company: Inmar Inc.

# Eversight, Inc.

Address: 2100 Geng Rd Suite 210

Palo Alto, CA 94303-3307



Tel: 650-600-8932

Website: www.eversightlabs.com

eversightlabs.com

Email: info@eversightlabs.com

Products / Services: Consulting Services; Technology Services

Company Eversight leverages AI and experimentation to create and deliver smart, dynamic pricing and targeted promotions. The Eversight platform has

tested and optimized offers across more than 1,500 product groups on 50 retailers and digital platforms. Global brands and retailers rely on the Eversight platform to optimize pricing and respond to market conditions,

deliver higher ROI on promotional spend, and enable data-driven collaboration on investments. Eversight is generating 10-25%

improvement in sales volume at leading customers. Founded in 2013, Eversight is venture-backed and headquartered in Palo Alto, California.

Primary Contact: Mr. David Moran

Head of Product, Eversight

Parent Company: Instacart

### Ibotta, Inc.

Address: 1660 17th Street

Suite 201

Denver, CO 80202-1621



Tel: 303-593-1633

Website: ibotta.com

https://ipn.ibotta.com/

Products / Services: Advertising/Marketing and Design

Primary Contact: Amir Eltabib

Chief Business Development Officer - IPN Partnerships

#### **ICC-ES**

Address: 3060 Saturn Street, Suite 100

Brea, CA 92821-1732

Tel: 800-423-6587

Website: www.icc-es.org

Email: es@icc-es.org

Products / Services: Food Safety

Primary Contact: Natalie Rodriguez

Financial Analyst and Senior Accounts Manager

### **Idahoan Foods**

357 Constitution Way Address:

Idaho Falls, ID 83402-3538



Tel: 208-754-4686

Website: www.idahoan.com/

Email: @idahoan.com

Food Products/Snacks Products / Services:

Mr. Glen Walter **Primary Contact:** 

Vice President, Retail Sales

Brands: Idahoan, Honest Earth

### **Ideal by Design House**

Address: 41 North Main Street

Suite 202

Chagrin Falls, OH 44022-3016



Tel: 440-318-1876

Website: ideal.sale

Email: adam@designhouse.design

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Company Ideal by Design House has revolutionized the digital circular industry. We Description:

have built the most advanced customer experience, connected to an

intelligent distribution system targeting your customers and your

competitors' customers. Analytics measure store traffic driven from your

circular and compute cost/visit. Our retail media network enables sophisticated CPG/Vendor investment in your digital circular platform.

**Primary Contact:** Mr Adam Zimmerman

Co-Founder

## **IFB Agro Industries Limited**

Address: Plot No. Ind-5, Sector-1

East Kolkata Township

Kolkata, West Bengal 700107,

West Bengal 700107

India

Tel: 91-98-20016744
Website: www.ifbagro.in

Products / Services: Beverages; Biotechnology; Co-Packer; Employment; Food

Products/Snacks; Food Safety; Frozen; Hard Goods; Household Products/Cleaning/Supplies; Ingredients; Pet Health & Dutrition;

Private Brands; Seafood; Supplements

Primary Contact: Mr Arup Chatterjee

Strategic Advisor

### **IFCO**

Address: 3030 N. Rocky Point Drive

Suite 300

Tampa, FL 33607-5903



Products / Services: Agricultural; Food Products/Snacks; Food Safety; Packaging;

Perishables; Supply Chain; Technology Services; Transportation/Distribution Services; Unsaleables

Company IFCO Systems US, LLC is the leading provider of RPCs for fresh products including fruits and vegetables, meat, eggs and bananas

products including fruits and vegetables, meat, eggs and bananas. By partnering with leading producers and retailers, we are working to create

North America's most cost effective and sustainable supply chain.

Primary Contact: Mr. Jonathan Brooks

Vice President, Retail Sales

### **Impossible Foods**

Address: 400 Saginaw Dr.

Redwood City, CA 94063-4749



Tel: 650-461-4380

Website: www.impossiblefoods.com

Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain

Primary Contact: Amy Lay

Executive Assistant, Sales

### Incisiv

Address: 25 N Market Street 1st Floor

Jacksonville, FL 32202-2802

Tel: 347-580-9329

Website: www.incisiv.com

Products / Services: Consulting Services; Research; Other

Primary Contact: Gaurav Pant

Chief Insights Officer

# **Inland Seafood Corporation**

Address: 1651 Montreal Circle

Atlanta, GA 30084-6933



Tel: 800-883-3474

Website: www.inlandseafood.com

Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain

Company Inland was founded in 1977 fueled by one man's love for the ocean and a Description: single cab pickup truck. What started as a passion has grown into one of

the largest seafood, meat, and specialty foods distributors in the

Southeast. Over the years, Inland has evolved to become a trusted name in the industry, driven by our commitment to freshness, quality, and

customer satisfaction.

Primary Contact: John Bowler

Director of Sustainability

Brands: INLAND SEAFOOD

**INLAND LOBSTER** 

#### Inmar Inc.

Address: One West Fourth St.

Suite 500

Winston Salem, NC 27101-3971



Tel: 336-770-3500

Website: www.inmar.com

Email: solutions@inmar.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Financial

Services; Pharmaceuticals; Private Brands; Research; Supply Chain;

Technology Services; Unsaleables; Other

Company For more than 40 years — through curiosity and the intelligent use of

Description: data and

technology — we've been uncovering valuable insights that make it easier for brands and retailers to understand, predict and meet the personalized needs of shoppers. Today, we continue to empower brands and retailers to maximize value to their customers by offering the leading self-service loyalty platform — with best-in-class audience selection, hyper-personalization of incentives + media, advanced analytics, and enhanced measurement. Thanks to proprietary technology, we can apply hundreds of contextual rules to each incentive, creative element, and copy, ensuring personalized media and offers that resonate with shoppers and deliver enhanced results for retailers and advertisers.

Primary Contact: Kathy Hayden

Senior Vice President, Strategic Partnerships

#### InMarket

Address: 111 Congress Ave

Suite 500

Austin, TX 78701-4076

Tel: 908-232-3337

Website: www.inmarket.com

Email: kpearsall@inmarket.com

Products / Services: Technology Services



Company For the past 14 years, InMarket has been a digital advertising market Description:

leader. Our mission is to help marketers connect brands with customers,

when & amp; where it matters most.

Our industry-leading, real-time marketing and measurement platform helps our customers drive growth and optimize spend by providing data-driven, omnichannel marketing solutions from impression, to visit, all

the way to purchase.

Including Audiences, Analytics, Activation and Attribution, InMarket's offering helps marketers close the loop between consumer intent & Damp; real-world purchase with unique, actionable, and scaled consumer intent,

location and transactional data.

**Daniel Perez Primary Contact:** 

CMO

Brands: List Ease, Check Points, Out of Milk, Key Ring

### **Insight Sourcing Group**

Address: 5555 Triangle Pkwy

Suite 300

Peachtree Corners, GA

30092-2554



Tel: 770-481-3015

Website: https://www.insightsourcing.com/

Products / Services: **Consulting Services** 

Company Insight Sourcing Group is the leading boutique consulting firm in North

America focused exclusively on Strategic Sourcing and

procurement-related services. The firm has developed a reputation for the collegiality and high caliber of our team, our tremendous focus on client results, our entrepreneurial and innovative approach to the space,

and for our ability to consistently deliver strong outcomes.

Founded in 2002, the firm works with senior executives and procurement

leaders to accelerate Strategic Sourcing savings, increase Spend

Visibility, provide category intelligence, and implement procurement best practices. Insight Sourcing Group has worked with hundreds of corporate

clients of all sizes and over 50 Private Equity firms. In 2024, Insight

Sourcing became part of Accenture.

Brands: **Insight Sourcing** 

SpendHQ

#### Instacart

Description:

Address: 50 Beale Street

Suite 600

San Francisco, CA 94105-1871



Tel: 734-748-4043

Website: www.instacart.com

www.instacart.com

Products / Services: Merchandising Services; Natural/Organic; Packaging; Perishables;

Supply Chain; Technology Services; Transportation/Distribution Services

Primary Contact: Mr. Andrew Nodes

Vice President, Retail Strategy, Planning and Operations

### **InstaKey Security Systems**

Address: 7456 W. 5th Avenue

Lakewood, CO 80226-1615

Tel: 303-761-9999

Website: www.instakey.com

Email: cdoyle@instakey.com

Products / Services: Security Systems & Decurity Sy

Company InstaKey is a key management program that eliminates locksmith call outs with user rekeyable cylinders, non-duplicating keys, and online

software that provides auditing and exception reporting.

Primary Contact: Ms. Cita Berthelsen Doyle

Vice President, Sales and Marketing

#### Invafresh

Address: 7025 Langer Drive

Suite 310

Mississauga, ON L5N 0E8

Canada

inva**fresh**"

Tel: 905-363-3299

Website: https://invafresh.com/

Email: thinkfresh@invafresh.com

Products / Services: Bakery; Dairy; Deli; Floral; Fresh; Meat/Poultry; Merchandising Services;

Produce; Seafood; Technology Services; Unsaleables; Sustainability

Company With a combined 500+ years of Freshology<sup>™</sup> experience, the heritage of Description: Invafresh has enabled fresh food retailers to create extraordinary store

Invafresh has enabled fresh food retailers to create extraordinary store operations performance and differentiated customer experiences. As the leader of Freshology, Invafresh is deployed in over 350 grocery retailers spanning a global reach of 35 countries with more than \$100 million of Fresh revenue being transacted daily, to provide AI/ML demand

forecasting, merchandising, replenishment, sustainability and

compliance, and waste prevention solutions.

Primary Contact: Heena Mistry

Marketing Manager

Brands: Solutions:

-Invafresh AI/ML Demand Forecasting

-Invafresh Merchandising-Invafresh Replenishment

-Invafresh Traceability and Compliance

# Willard Bishop, LLC, an Inmar Analytics Company

Address: 840 S. Northwest Highway

Barrington, IL 60010-4622

Tel: 847-381-4443

Website: www.willardbishop.com

Products / Services: Consulting Services; Research

Parent Company: Inmar Inc.