



## **FMI Associate Member Search Results**

This search was performed on 06/30/2024 at 01:28 PM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## Coleman Natural Foods

Address: 1767 Denver West Marriott Road  
Suite 200  
Golden, CO 80401-3195

Tel: 303-468-2496

Website: [www.colemannatural.com](http://www.colemannatural.com)

Email: [acasale@colemannatural.com](mailto:acasale@colemannatural.com)

Primary Contact: Mr. Douglas Carey  
Vice President, Sales

Parent Company: Perdue

---

## Muscolino Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: <https://www.picsinv.com/>

Parent Company: PICS Inventory

---

## Niman Ranch

Address: 1765 W 121st Ave  
Suite 400  
Westminster, CO 80234-2332

Tel: 303-828-6975

Website: [www.nimanranch.com](http://www.nimanranch.com)

Email: [info@nimanranch.com](mailto:info@nimanranch.com)

Parent Company: Perdue

---

## Pairwise Plants LLC

Address: 807 East Main Street, Suite 4-100  
Durham, NC 27701-4080

Tel: 919-321-0820

Website: [www.pairwise.com](http://www.pairwise.com)  
<https://twitter.com/pairwisepl>  
<https://www.linkedin.com/company/pairwise-plants/>

Products / Services: Agricultural; Biotechnology; Perishables

Primary Contact: Heather Barefoot  
Associate Director, Marketing and Communications

Brands: Conscious Foods  
Pairwise

---

## Paul Piazza & Son, Inc.

Address: 1552 St. Louis Street  
New Orleans, LA 70112-3254

Tel: 800-969-6011

Website: [www.paulpiazza.com](http://www.paulpiazza.com)

Products / Services: Consulting Services; Perishables; Private Brands; Supply Chain

Company Description: Paul Piazza and Son, Inc. is headquartered in New Orleans, Louisiana. Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is our only business. We are one of the largest processors in the Domestic industry and have the capacity to offer over 25 million pounds of Gulf Domestic Shrimp from our two state-of-the-art USDC and SQF processing plants located on the Gulf Coast. Our customer base includes national food service distributors, retail chains and foodservice chains in the United States and Canada. Our success is due to our consistent high quality products, our ability to supply our customers on a year-round basis and our innovative market support strategy.

Primary Contact: Mr. Andy Neely  
Vice President, Sales and Marketing

---

## Pensa Systems

Address: 4704 East Cesar Chavez Street  
Building B, Suite 6  
Austin, TX 78702-5159



Tel: 773-844-5654

Website: <https://www.pensasystems.com/>

Email: [info@pensasystems.com](mailto:info@pensasystems.com)

Products / Services: Merchandising Services; Supply Chain; Technology Services

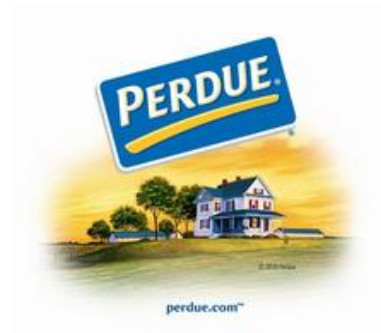
Company Description: Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

Primary Contact: Mr. Tim Whiting  
Vice President, Marketing

---

## Perdue

Address: 31149 Old Ocean City Road  
Salisbury, MD 21804-1806



Tel:

Website: [www.perdue.com](http://www.perdue.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Fresh; Meat/Poultry;  
Natural/Organic; Packaging; Perishables; Unsaleables

Primary Contact: Mr. Todd W Tillemans  
Chief Commercial Officer

---

## Perdue Foods

Address: 31149 Old Ocean City Road  
Salisbury, MD 21804-1806

Tel: 410-341-2472

Website: [www.perdue.com](http://www.perdue.com)

Products / Services: Fresh; Meat/Poultry

Primary Contact: Mr. Charles Schaffernoth  
Vice President, Supermarket and Deli Sales

Parent Company: Perdue

---

## Perdue Premium Meat Company

Address: 4241 US Highway 75 Avenue  
Sioux Center, IA 51250-7525

Tel:

Website:

Parent Company: Perdue

---

## Phillips Foods, Inc.

Address: 3761 Commerce Drive  
Suite 413  
Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: [www.phillipsfoods.com](http://www.phillipsfoods.com)

Products / Services: Food Products/Snacks

Company Description: Phillips Foods, Inc. produces blue swimming crab meat and seafood products. As a leading manufacturer of blue swimming crab, Phillips spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication to culinary excellence for its customers and consumers.

Primary Contact: Mr. John Knorr  
Senior Vice President

Brands: Phillips  
Asian Rhythms  
Coastal Cuisine

---

## Phoenix Energy Technologies

Address: 111 Pacifica  
Suite 160  
Irvine, CA 92618-7424

Tel: 877-340-8855

Website: [www.phoenixet.com](http://www.phoenixet.com)

Email: [info@phoenixet.com](mailto:info@phoenixet.com)

Products / Services: Energy Management

Primary Contact: Miss Amber Landeen  
Associate

---

## Phononic, Inc.

Address: 801 Capitola Drive  
Suite 7  
Durham, NC 27713-4384

Tel: 919-908-6300

Website: <https://phononic.com/>  
[www.linkedin.com/company/phononic](https://www.linkedin.com/company/phononic)  
[https://twitter.com/phononic\\_inc](https://twitter.com/phononic_inc)

Products / Services: Construction; Food Products/Snacks; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Supply Chain; Technology Services



Company Description: Phononic is reimagining cooling and heating in ways never thought possible. Its breakthrough technology is transforming industries and creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.

Primary Contact: Christopher Beadon  
Marketing and Communications Director

---

## PICO

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: <https://www.picsinv.com/>

Parent Company: PICS Inventory

---

## PICS Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: [www.picsinv.com](http://www.picsinv.com)

Products / Services: Other

Company Description: At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading standards for the collection of your inventory data.

PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best... taking care of your customers.

Primary Contact: Mr. John Phyle  
Vice President, Sales

Brands: Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

---

## Pine Manor/Miller Poultry

Address: 9622 W CR 350N  
P.O. Box 239  
Orland, IN 46776-0239

Tel: 260-829-6650 ext.573  
Website: [www.millerpoultry.com](http://www.millerpoultry.com)  
Email: [sallyd@millerpoultry.com](mailto:sallyd@millerpoultry.com)  
Products / Services: Agricultural; Meat/Poultry  
Primary Contact: Mr. Galen D Miller  
Owner and President

---

## Pioneer-Horizon

Address: 9815J Sam Furr Road  
#308  
Huntersville, NC 28078-8219  
Tel: 704-560-6443  
Website: <https://www.pioneerhorizon.com/>  
Products / Services: Brokers  
Primary Contact: Mr. Rodney Rodman  
Account Manager

---

## Planalytics, Inc.

Address: 920 Cassatt Road  
Suite 300  
Berwyn, PA 19312-1178  
Tel: 610-640-9485  
Website: [www.planalytics.com](http://www.planalytics.com)  
[www.twitter.com/planalytics](https://www.twitter.com/planalytics)  
[www.linkedin.com/company/planalytics/](https://www.linkedin.com/company/planalytics/)  
Products / Services: Technology Services; Other  
Primary Contact: Mr. David Frieberg  
Vice President of Marketing

---

## Plant Based Foods Association

Address: 4 Embarcadero Center  
San Francisco, CA 94111



Tel: 415-236-5048  
Website: [www.plantbasedfoods.org](http://www.plantbasedfoods.org)  
<https://www.plantbasedfoods.org/>

Email: [Michele@plantbasedfoods.org](mailto:Michele@plantbasedfoods.org)

Products / Services: Agricultural; Association; Food Products/Snacks; Food Safety; Fresh; Frozen; Natural/Organic; Perishables

Company Description: Inspired by the need for a collective voice of the plant-based foods industry and representation in government, The Plant Based Foods Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michele Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with 23 member companies in March of 2016.


The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential growth and vision of the plant-based foods industry, and this created the foundation for PBFA's post-launch accomplishments and current successes.

Primary Contact: Mrs. Julie Emmett  
Vice President of Marketplace Development

---

## Potatoes USA

Address: 3675 Wynkoop Street  
Denver, CO 80216-3647



Tel: 303-369-7783

Website: [PotatoGoodness.com](http://PotatoGoodness.com)

Products / Services: Agricultural; Natural/Organic; Perishables; Supply Chain

Company Description: Potatoes USA is the commodity board for the over 2,000 U.S. potato growers and importers.

Primary Contact: Ms Kayla Vogel  
Global Marketing Manager - Retail

---

## Pristine ai

Address: 400 West Cummings Park  
Suite 6475  
Woburn, MA 01801-7239



Tel: 781-608-1163

Website: [www.pristineai.com](http://www.pristineai.com)  
[www.pristineai.com](http://www.pristineai.com)

Email: [prasanna.mainkar@pristineai.com](mailto:prasanna.mainkar@pristineai.com)

Products / Services: Merchandising Services; Research; Supply Chain; Technology Services; Other



**Company Description:** Pristine offers an action plan using its integrated solution platform for making recommendations across all merchandising areas – Everyday Pricing, Mass Promotions, Markdown or Clearance, Personalized offers, Assortment, Supplier Collaboration and provides Total Business Forecasts for Sales, Gross/Net Margins and Units. Pristine is the only company that takes an integrated, holistic approach to all pricing investments as siloed actions do not provide a complete picture or the returns on investments.

Our integrated solution is designed to not only maximize pricing and promotion decisions, but to more broadly help retailers set a more powerful, differentiated value equation to attract more customers and to grow engagement of current customers. In short, Pristine is in the business of bringing customers to you.

Pristine has launched AI Accelerator, called Kai, that is truly revolutionary. It answers business questions, send alerts, offers options and action plan to empower decision makers. Retailers will agree that business analysts, managers spend hours and days to create business review plan for a category, division or get answers to business questions that require immediate answers, options etc... Pristine's Kai is an answer for all merchandising, category management to finance and store ops.

**Primary Contact:** Mr. Prasanna Mainkar  
Vice President, Sales

**Brands:** Presto solution for Pricing, Promotion, Assortment, Placement, and Personalized Offers.  
AI Accelerator - Kai for Merchandising, Category Management, Store Ops and Finance

## **Pristine Retail**

**Address:** 101 Cambridge Street  
Suite 370  
Burlington, MA 01803-3768

**Tel:** 781-365-0473

**Website:**

**Parent Company:** Pristine ai

## **Pristine Retail Solutions Private Limited**

**Address:** 1012 Corporate Avenue  
Mumbai  
India

**Tel:** 91-22-26861039

**Website:**

**Email:** [nilesh.waradkar@pristineretailindia.com](mailto:nilesh.waradkar@pristineretailindia.com)

**Primary Contact:** Mr. Nilesh Waradkar  
Lead Business Modeler

**Parent Company:** Pristine ai

## The Procter & Gamble Distributing Company LLC

Address: One Procter & Gamble Plaza  
Cincinnati, OH 45202-3315



Tel: 513-983-1100

Website: [www.pg.com](http://www.pg.com)

Products / Services: Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Pharmaceuticals; Other

Company Description: Two billion times a day, P&G brands touch the lives of people around the world. Some of the nearly 300 P&G brands consumers know and use with confidence in over 160 countries around the world include: Pampers®, Tide®, Ariel®, Always®, Whisper®, Pantene®, Bounty®, Pringles®, Folgers®, Charmin®, Downy®, Lenor®, Iams®, Crest®, Actonel®, Olay® and Clairol Nice 'n Easy®. The P&G community consists of nearly 102,000 employees working in almost 80 countries worldwide.

Primary Contact: Mr. Jorge E Amadeo  
Senior Vice President, Sales - U.S. Regional and Corporate Customers

Brands: Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty, Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn, Didronel

## Procurant

Address: 180 Westridge Drive  
Suite 100  
Watsonville, CA 95076-6683



**PROCURANT**

Tel: 669-221-1026

Website: [www.procurant.com](http://www.procurant.com)

Email: [info@procurant.com](mailto:info@procurant.com)

Products / Services: Fresh; Produce; Supply Chain; Technology Services

Company Description: Procurant is transforming the global food supply chain with technology to reduce waste, increase visibility, improve food safety and digitize business from production to consumption. The company was founded by industry veterans with decades of experience delivering solutions to growers, shippers, distributors, retailers and food service operators. Procurant is backed by GLP Properties (glprop.com) a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies.

Primary Contact: Mr. Kevin Brooks  
Chief Revenue Officer

Brands: Procurant One, Procurant Trace, Procurant Inspect, Procurant Food Safety

## Prodx

Address: 646 South MacArthur Street  
Tacoma, WA 98465-1820



Tel: 253-514-2374

Website: [www.prodx.com](http://www.prodx.com)

Products / Services: Technology Services

Company Description: Prodx helps leading Grocers and CPGs enable highly relevant and personalized experiences for grocery eCommerce. We do this through our proprietary approach of building highly standardized product data that covers each and every attribute that matters to customers across our the entire product catalog, including Private Brands.

Our foundational set of product data sits at the core of our 70+ interconnected services, which can be organized in to three distinct sets of capabilities:

- Experiences: Our 20+ Experience APIs can power relevant and personalized experiences like Search, Recommendations, Substitutions, and more.
- Digital Merchandising: Easy to use web based tools to further control, A/B test, and launch experiences tailored to your individual business priorities, like prioritizing Private Brands.
- Retail Media: Our unique offering utilizes the same product data to ensure on-site advertising never comes at the expense of customer experience. We're helping brands more efficiently spend their investment through our unique Pay per Conversion model, with an average ROAS of 9+ across all active brands to date.

Primary Contact: Zach Bello  
Head of Partnerships

## Purcell International

Address: 800 Ellinwood Way  
Pleasant Hill, CA 94523-4703



Tel: 925-933-6100

Website: [www.purcell-intl.com](http://www.purcell-intl.com)

Email: [prcl@purcell-intl.com](mailto:prcl@purcell-intl.com)

Products / Services: Beverages; Deli; Food Products/Snacks; Food Safety; Meat/Poultry; Packaging; Pet Health & Nutrition; Private Brands; Seafood; Supply Chain; Transportation/Distribution Services

Company Description: Purcell International handles all purchasing, sales, quality control, accounting, warehousing and transport from the main office in California. We have an excellent staff with many years of experience. We have contract rates with ocean carriers, truckers and warehouses.

Primary Contact: Mr. William E Purcell  
President

Brands: Island Sun  
Select Fare  
Sea Fare  
Miller's Select

## Pure Flavor

Address: 459 Highway 77  
PO Box 607  
Leamington, Ontario N8H 3X4  
Canada

Tel: 519-326-8444

Website: <https://www.pure-flavor.com/>

Products / Services: Agricultural

Company Description: Pure Flavor® is committed to supporting healthier lifestyles by providing greenhouse-grown vegetables that meet our exceptional quality standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our sustainable growth.

Primary Contact: Chris Veillon  
Chief Marketing Officer

Brands: Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites, RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna, Craft House Collection