

# **FMI Associate Member Search Results**

This search was performed on 04/27/2025 at 12:20 PM

If you find information that needs to be updated, please email membership@fmi.org.

FMI 2345 Crystal Drive, Suite 800 Arlington, VA 22202 Phone: 202.452.8444 | Fax: 202.429.4519

#### **Active Pak Automation**

Address: 20 French Road

Buffalo, NY 14227-2702

Tel: 716-662-3475

Website:

Parent Company: Multisorb Filtration Group

### AdAdapted

Address: 206 E Huron Street

Ann Arbor, MI 48104-1922

**ADADAPTED** 

Tel: 734-358-1213

Website: https://www.adadapted.com/

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Understanding the drivers behind consumer decisions about what they Description: buy at the grocery store is our superpower. We offer a unique approach

to aligning CPG brands with category-relevant consumers creating a

data-driven connection based upon prior list building activity.

**Primary Contact:** Robert Bryan

Marketing Director

# Advanced Fresh Concepts Franchise Corp.

www.afcsushi.com

Address: 19700 Mariner Avenue

Torrance, CA 90503-1648



Tel: 310-604-3200 ext.132 Website:

Email: bencho@afcsushi.com

Products / Services: Food Products/Snacks; Fresh; Natural/Organic; Perishables; Seafood

Company AFC is the single largest sushi vendor in United States that serves a

Description: variety of segments including supermarkets, stadiums, university

campuses, corporate dining, and retail. We currently operate over 1700 sushi bars, serving over 100,000 customer per day. Our diverse menu which includes sushi related products, outstanding service, aggressive marketing strategies and unwaivered food safety program drives us to be

the sushi industry leader.

**Primary Contact:** Jefferv Seiler

President and CEO

Southern Tsunami Brands:

### **Affinity Group**

Address: 2928 Walden Avenue

Buffalo, NY 14043-2615



Tel: 716-675-2944

Website: https://affinitysales.com/

Email: shane.coughlin@affinitysales.com

Products / Services: Brokers

Company Affinity Group's experience in all aspects of the retail and foodservice Description: industry make us the perfect partner to help you grow your brand and

drive results.

Primary Contact: Mr. Shane Coughlin

**Executive Vice President** 

#### AlixPartners LLP

Address: 909 Third Avenue

New York, NY 10022-4731



Tel: 212-490-2500

Website: www.alixpartners.com

Products / Services: Consulting Services

Company Description:

AlixPartners has expanded our focus to apply our when it really matters mindset, honed in urgent situations, to the high-level, high-stakes matters that materially affect the future of organizations. Today, we partner with management of both healthy and challenged companies across more than 20 industries and in more than 60 countries around the world.

We have built a legacy of pursuing the highest standards of excellence in all areas of our business. We have achieved this by remaining focused on our clients and our people – and by adhering to our Core Values of Commitment, Professionalism, Teamwork, Common Sense, Personal

Respect, and Communication.

Primary Contact: Ms Emily Ferretti

**Business Marketing Manager** 

## **ALL-TAG Corporation**

Address: 1155 Broken Sound Parkway

Unit E

Boca Raton, FL 33487-3538



Tel: 561-998-9983

Website: www.all-tag.com

Email: info@all-tag.com

Products / Services: Security Systems & Droducts

Company Description:

ALL-TAG is an American manufacturer of Anti-Theft products that help retailers reduce common and ORC theft while boosting sales. We are the market leader in customizing products to include individual store specific information to aid in the recovery and return of stolen merchandise. These products are virtually impossible to remove from merchandise packaging, and will permanently damage the packaging if they are forcibly removed. Retailers can protect their merchandise while making it accessible to shoppers, which is critical for maximizing sales. The cost of these products is extremely low when compared to lock boxes, keepers, spider wraps, shelf protectors, etc. All of these factors lead to a quick and substantial ROI. ALL-TAG manufactures RF Labels in their South Florida facility, and is a leading supplier of AM labels. Top retailers and their Source Tagging partners around the world are using ALL-TAG RF and AM Labels to protect their merchandise.

Veesion Pro, also provided by ALL-TAG, is intelligent video surveillance software that continuously analyzes any retailer's cameras. The software automatically detects suspicious shoplifting behavior and gestures in real time with algorithmic analysis of video footage. A video notification is immediately sent to store personnel providing the retailer an opportunity to prevent theft and ORC while it is happening.

Veesion is an enhancement to any video surveillance system as it is the equivalent of having a set of eyes on every camera in a retail store. Furthermore, it does so for the fraction of the price of a video room monitor and with much greater accuracy.

Primary Contact: Andy Gilbert

Senior Vice President, Sales

Brands: ALL-TAG manufactures and supplies their own brand of Sensormatic AM

and Checkpoint RF compatible Labels, Hard Tags, and other anti-theft

solutions.

# **Anthony**

Address: 12391 Montero Avenue

Sylmar, CA 91342-5370

Tel: 818-365-9451

Website: https://www.anthonyintl.com/

Email: sales@anthonydoors.com

Products / Services: Energy Management; Equipment; Fixtures/Shelving/Floors;

Merchandising Services; Refrigeration; Store Design; Other

Company Founded in 1958, Anthony®, Sylmar, CA, USA, is a manufacturer and

Description: solutions provider of glass refrigerator and freezer doors, lighting

systems and display equipment for use in commercial refrigeration systems. Anthony's products are designed to enhance merchandising, ensure food safety and protect the environment. A 50-plus-year commitment to Quality, Innovation, Customer Service, Continuous Improvement and Flexibility have allowed Anthony to become the supplier of choice for merchandising components in the refrigeration industry. Anthony is a member of the Dover Corporation's Refrigeration & Equipment market segment. For more information, please

visit www.anthonyintl.com or www.dovercorporation.com.

Primary Contact: Mr. Craig Little

President

Parent Company: Hillphoenix, A Dover Company

Brands: Anthony, Ardio, Display Rite, Sovis, Temperbent, Trauisch, Vos, Anthony

**Tecnical Glass** 

## **ARC by ChargeItSpot**

Address: 111 S Independence Mall E

STE 920

Philadelphia, PA 19106-2549

Tel: 215-220-6600

Website: https://experiencearc.com/

Chargeitspot.com

Products / Services: Security Systems & Droducts; Technology Services

Company Description:

ARC solves operational challenges faced by companies who have large investments in handheld devices (i.e., devices by Zebra, Honeywell,

etc.), which associates use to be productive for tasks like

package/baggage scanning, inventory check, mobile PoS, etc. We've learned from clients that managing handheld devices is a nightmare -- they're experiencing surprisingly high device shrink, wasted time managing manual processes, and lost productivity when devices stop

working, go missing, or batteries die.

ARC is a device management solution integrated with smart lockers to store, secure, and charge these company-owned handheld devices. ARC reduces device shrink, hits to productivity, wasted payroll time consumed

by managers, and the number of faulty devices in circulation.

Primary Contact: Douglas Baldasare

Chief Executive Officer and Founder

Brands: ARC

## **Audit Technology Group**

Address: 1880 West Winchester Road

Suite 101

Libertyville, IL 60048-5321

ATG AUDIT TECHNOLOGY GROUP

Tel: 847-281-8703

Website: www.atgaudits.com

Products / Services: Consulting Services; Other

Primary Contact: Mr. Vincent Creadon

President

Brands: Recover, eResolve, RecoverNow, eRonconcile and ATG Advantage

## The Bel Group

Address: 20 West 22nd Street

12 Floor

New York, NY 10010-5843



Tel: 212-675-7881

Website: https://belbrandsusa.com/

Products / Services: Beverages; Food Products/Snacks; Packaging; Perishables;

Unsaleables

Company LOCAL FLAVORS WITH A GLOBAL PERSPECTIVE

Description: If it's one thing the French know, it's cheese. The Bel Group, our parent

company, engineered the single-serving portion over 150 years ago in France's Jura region. Thus began a tradition of innovation and a commitment to growth, optimism, and enthusiasm that powers Bel Brands USA's Chicago headquarters and all of our plants across North

and South America.

Primary Contact: Mr. Brent W Horn

Chief Growth Officer

### **BGJ Group**

Address: 2614 N Tamiami Trail

404

Naples, FL 34103-4409

Tel: 239-776-7647

Website: https://bgjgroup.com/

Products / Services: Consulting Services

Company The BGJ Group is a global consultancy focused on the supermarket,
Description: mass retail, convenience, drug and specialty retail channels. Headed by

retail and consumer products industry veterans Vince Burke, Mike Carter and Mark Doiron the firm offers guidance to help its clients with a wide variety of issues including obtaining financing, product marketing to leading retailers, suppliers and vendors, and trade relations. Working with The BGJ Group opens the door to support not only through its renowned partners, but by affording access to members of their extended networks. This allows invaluable mentorship and counsel, when it is

needed in the way that it is needed

needed, in the way that it is needed.

When your business strategy calls for moving up to the next level – and you need counsel about and access to Supplier, Vendor, Retail and

Financial networks, our experts can help.

Primary Contact: Mr. Mark Dorion

Partner

## **Bitcoin Depot**

Address: 3343 Peachtree Rd NE

Suite 750

Atlanta, GA 30326-1429



Tel: 912-844-6356

Website: https://twitter.com/Bitcoin\_Depot

https://www.linkedin.com/compan

y/bitcoin-depot

https://bitcoindepot.com/

Products / Services: Financial Services; Technology Services

Company Bitcoin Depot is the fastest growing multi-cryptocurrency ATM Network Description:

offering users to buy and sell Bitcoin, Litecoin, Ethereum, and Bitcoin

Cash instantly in GA, TN, AL, IL, MO, TX, FL, CA and MA.

**Primary Contact:** Haleigh Jarreau

Marketing Coordinator

## **Boar's Head Provisions Co., Inc.**

Address: 1819 Main Street

Suite 800

Sarasota, FL 34236-5926



Tel: 804-535-8581

Website: www.boarshead.com

Products / Services: Dairy; Deli; Food Products/Snacks; Fresh; Meat/Poultry; Packaging;

Perishables; Supply Chain

Company Our mission is to continue to be recognized as the leading provider of Description:

exceptional customer service and superior quality delicatessen products.

We will continuously improve our time-honored traditional processes

through the involvement of our dedicated employees.

Beth Riffe **Primary Contact:** 

Regulatory Affairs Manager

# **Boston Consulting Group**

Address: Exchange Place, 53 State Street

Suite Seven Boston, MA 02109



Tel: 847-206-8400

Website: bcg.com

www.bcg.com

Products / Services: Consulting Services

Company Helping organizations make the changes needed to seize competitive advantage—and to win—has always been BCG's raison d'être. Since

1963, we have been helping leaders and their organizations build lasting advantage. The independent spirit handed down from Bruce Henderson, BCG's founder—always challenging the status quo—has given the firm the courage to look beyond the obvious to find solutions for the past 50

years.

Primary Contact: Mr. Mike Ryba

Director

# **Brain Corp**

Address: 10182 Telesis Court

Suite 100

San Diego, CA 92121-4777



Tel: 858-689-7600
Website: braincorp.com

www.braincorp.com

Email: gavin.donley@braincorp.com

Products / Services: Technology Services

Company Brain Corp empowers retailers to automate in-store operations including Description: inventory management and floor care. Through its leading software

platform, BrainOS®, Brain Corp is enabling robotic and Al applications at

scale so retailers and their employees can achieve more.

Primary Contact: David Pinn

Chief Executive Officer

Brands: BrainOS

### **Bristol Bay Regional Seafood Development Association**

Address: 3705 Arctic Blvd #1188

Anchorage, AK 99503-5774



Tel: 907-677-2371

Website: www.bristolbaysockeye.org

www.bbrsda.com

https://www.linkedin.com/compan y/bristol-bay-regional-seafood-de

velopment-association

Products / Services: Advertising/Marketing and Design; Association; Food Safety; Fresh;

Natural/Organic; Research; Seafood; Unsaleables

Primary Contact: Lilani Dunn

Marketing Director

Brands: Bristol Bay Sockeye Salmon

### Brynwood Partners L.P.

Address: 8 Sound Shore Drive

Suite 265

Greenwich, CT 06830-7272

Tel: 203-302-2318

Website: https://www.brynwoodpartners.co

m/

Products / Services: Food Products/Snacks

Company Since 1984, Brynwood Partners has combined financial capital with operating expertise to create value. With a focus on the consumer sector,

Sporting Sporting to dreate value. With a roots of the container sector

Brynwood Partners works with its portfolio companies to drive sales

growth and operating performance.

Brands: Pillsbury, Hungry Jack, Martha White, White Lily ans Jim Dandy

# **Buitoni Food Company**

Address: 1 High Ridge Park

Suite 201

Stamford, CT 06905-1323

Tel: 475-282-1735

Website: https://www.buitoni.com/

https://www.buitoni.com/

Company With an authentic Italian history dating back to 1827, Buitoni Food Description: Company is a leading manufacturer of refrigerated pasta, sauces and

cheese.

Primary Contact: Ms. Yvonne Turnbough

President of Sales

Parent Company: Brynwood Partners L.P.

### **Bush Brothers & Company**

Address: 1016 E Weisgarber Rd

Knoxville, TN 37909-2669



Tel: 404-561-6834

Website: https://www.bushbeans.com/en\_

US/

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Company Bush Brothers and Company is a family-owned corporation best known Description: For its Bush's Best brand canned baked beans. The company produces

for its Bush's Best brand canned baked beans. The company produces approximately 80 percent of the canned baked beans consumed in the United States, representing estimated annual sales in excess of \$400 million and the processing of more than 55 million pounds of beans per year. In addition, the company also offers other canned beans (black, garbanzo, pinto, and refried), as well as peas, hominy, and cut green beans. Based in Knoxville, Tennessee, Bush Brothers operates plants in Augusta, Wisconsin and Chestnut Hill, Tennessee. Its canned goods are

sold through retail food outlets and food service operators throughout the

United States and Canada.[1]

Primary Contact: Jenifer Plageman-Davis

Senior Vice President of Sales

# **Cargill Incorporated**

Address: 825 E. Douglas Avenue

Wichita, KS 67202-3512



Tel: 952-474-9211
Website: www.cargill.com

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic;

Perishables; Pet Health & Dutrition; Private Brands

Company Cargill may be private, but it's highly visible. The US's second largest private corporation (after Koch Industries), Cargill's diversified operatio

private corporation (after Koch Industries), Cargill's diversified operations include grain, cotton, sugar, and petroleum trading; financial trading; food processing; futures brokering; and agricultural services including animal feed and fertilizer production. The company is the leading grain producer in the US, and its Excel unit is one of the top US meatpackers. Cargill's

White (poultry), and Sterling Silver (fresh meats).

Primary Contact: Mr. David MacLennan

Chairman and Chief Executive Officer

Brands: Castlewood Reserve Rumba, Sterling Silver Premium Beef, Honeysuckle

White, Turkey, Shadybrook Farms, Blackwell Angus, Angus Pride, TNT

brands include Diamond Crystal (salt), Gerkens (cocoa), Honeysuckle

Burgers and Rancher's Registry

## **Carlyle Compressor Company**

Address: PO Box 4808

Syracuse, NY 13221-4808

Tel: 770-833-4451

Website: www.carlylecompressor.com

https://www.linkedin.com/compan

y/carlyle-compressor/

Email: carlyle.compressor@carrier.com

Products / Services: Equipment; Refrigeration

Company Carlyle is a world leader in compressor technology. Our products can be

Description: found around the world – from the first nuclear sub to your grocer's

freezer to entire bus fleets. That's because when it comes to refrigeration

and air conditioning, the world relies on Carlyle.

Primary Contact: Mr. Matthew Mowers

Senior Engineering Manager

Parent Company: Carrier Corporation

Brands: Carlyle Compressor, Genuine Carlyle Remanufactured, Totaline, Carlyle

#### **Cascades SPG**

Address: 1061 rue Parent

St-Bruno-De-Montarville, Quebec

J3V 6R7 Canada



Tel: 450-461-8560

Website: www.cascades.com

Products / Services: Packaging

Company Our mission is to improve the well-being of people, communities and the

Description: planet by providing sustainable and innovative solutions that create value. We use the hidden potential of the resources around us to offer

packaging, hygiene and recovery solutions as well as services that

exceed your needs.

Primary Contact: Nancy Benard

Senior Innovation & Marketing Analyst

Parent Company: Cascades

# **Channel Fish Processing**

Address: 200 Commerce Drive

Briantree, MA 02184-7145



Tel: 617-464-3366

Website: https://channelfish.com/

Products / Services: Food Products/Snacks; Fresh; Frozen; Perishables; Private Brands;

Seafood; Unsaleables; Sustainability

Company Mission: We are a strategic, long-term partner to our customers helping

Description: grow their value-added food business as if it was our own.

Vision: To create a bright and sustainable future for our family of employees by being a trusted, adaptive food manufacturer

Company Core Values

Respect: Working together collaboratively and with accountability enables us to consistently do the right thing for each other and our customers

Adaptive: Embracing change and fostering a culture of continuous learning and development allows us to respond quickly to market shifts

and customer needs.

Accountable: Hold ourselves responsible for core metrics by measuring, tracking, and rewarding KPIs by continuously improving our products,

services, and operations.

Loyal: Building long term partnerships with customers, suppliers, and

employees

Primary Contact: Thomas Zaffiro

President

#### **Chemours Company**

Address: 1007 Market Street

P.O. Box 2047

Wilmington, DE 19899-2047

Tel: 302-773-1000

Website: www.chemours.com

www.opteon.com

Products / Services: Refrigeration

Company Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants

specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low

to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome

NA Market Development Senior Consultant

Brands: Opteon

#### **CHEP**

Address: 5897 Windward Parkway

Alpharetta, GA 30005-2044

CHEP

A Brambles Company

Chemours<sup>®</sup>

Tel: 770-668-8100

Website: www.chep.com

Email: goblue@chep.com

Products / Services: Equipment; Packaging; Supply Chain; Transportation/Distribution

Services; Other

Company Description:

CHEP helps move more goods to more people, in more places than any other organization on earth. Its pallets, crates and containers form the invisible backbone of the global supply chain, and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

Designed to be shared, repaired and reused, CHEP's 360+ million pooled platforms eliminate supply network waste and emissions for CHEP, its customers and its partners. Whether it's maximizing product availability, streamlining operations or reducing unnecessary truck mileage, CHEP is dedicated to customer-led innovation and delivering a positive impact for today's and tomorrow's supply chains.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

Primary Contact: Ms. Shelly Prado

Manager, Sales Enablement

Brands: CHEP

#### **Choice Canning Company**

Address: 15 Exchange Place

Jersey City, NJ 07302-3914

Tel: 732-661-6400

Website: https://tasteechoice.com/

Email: consumerfeedback@choicegroup.in

Products / Services: Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands;

Seafood: Other

Primary Contact: Jacob Jose

Executive VP of Sales, Managing Director

Brands: Tastee Choice/Private Labels

## **Chomps**

Address: 453 Bayfront Place

Naples, FL 34102-6454

CHOMPS

Tel: 231-557-3265

Website: https://chomps.com/

Products / Services: Food Products/Snacks

Company With so much conflicting information surrounding food, we realized that people want to make healthy choices, but aren't sure what is truly good

for them. We decided to eliminate the guessing game and create simple snacks that were made with the highest quality, sustainably sourced proteins and no hidden, harmful ingredients. As a small, family-owned

mind.

Primary Contact: Matt Meloy

Senior Vice President, Sales

### **Cisaplast USA**

Address: 101 Industrial Drive

Elkton, KY 42220-7800

Tel: 270-265-2520

Website: www.ddsglassdoors.com/

www.cisaplastusa.com

Products / Services: Refrigeration

Company Cisaplast USA is a Kentucky corporation engaged in manufacturing

Description: equipment for the commercial refrigeration industry. The company

maintains its' corporate headquarters at 101 Industrial Drive, Elkton,

business, we make every decision with our customers best interests in

Kentucky.

Primary Contact: Todd Rickman

**Business Consultant** 

#### Clearwater Seafoods LP

Address: 757 Bedford Highway

Bedford, NS B4A 3Z7

Canada

Tel: 902-443-0550

Website: https://www.clearwater.ca/en/

Products / Services: Food Products/Snacks; Frozen; Natural/Organic; Perishables; Pet Health

& Damp; Nutrition; Private Brands; Seafood; Other

Company Description:

Clearwater Seafoods is one of North America's largest vertically-integrated seafood companies with over 1,900 employees in offices, plants and vessels around the world. The Bedford-based company operates from 'ocean to plate', owning its own fishing quotas, vessels and processing facilities, while also providing delivery to its customers worldwide. Clearwater is recognized globally for its superior quality, food safety and diversity of premium wild-caught seafood, including scallops, lobster, clams, coldwater shrimp and crab.

As a leading harvester, processor and marketer of sustainably-sourced seafood, Clearwater supplies its products to wholesalers, retailers and foodservice distributors throughout the world. Selling its products globally under both the Clearwater and private label brands.

Since its founding in 1976, Clearwater has invested in its resource ownership and management to sustain and grow its wild seafood resource. This commitment has established Clearwater as a global leader in sustainable seafood excellence.

In 2015, Clearwater Seafoods acquired the Scotland-based Macduff Shellfish Group, bringing together two of the world's leading and fastest growing vertically-integrated wild shellfish harvesters. Macduff's product portfolio closely complements Clearwater's product offerings with King and Queen scallops, langoustine, brown and velvet crab, and whelk.

Primary Contact: Ms. Stephanie McGovern

Director of Food Service

Brands: Clearwater

Macduff

#### Climate Pros LLC

Address: 55 N. Brandon Drive

Glendale Heights, IL 60139-2024

CLIMATE PROS

Tel: 630-893-8511

Website: https://www.climatepros.com/

Products / Services: Bakery; Baking/Roasting Equipment; Beverages; Confectionery;

Consulting Services; Dairy; Deli; Energy Management;

Fixtures/Shelving/Floors; Food Safety; Fresh; Frozen; Packaging;

Produce; Refrigeration; Research; Seafood; Store Design; Supply Chain;

Other

Company Climate Pros, LLC is a commercial refrigeration and HVAC company that designs, builds, and services refrigeration systems in thousands of

designs, builds, and services refrigeration systems in thousands of locations nationwide. Our company headquarters are located in the

Chicago, Illinois area.

The company is an industry leader with over 1,600 employees, offering multifaceted service, construction, and modernization solutions to businesses across the United States. They have been ranked in Inc's

5,000 Fastest-Growing Companies for the past 10 years.

Climate Pros is out to "Disrupt the Industry by Creating a Great Company

for Great People" with employees in 43 states, servicing 1,300+

customers and over 10,000 sites and providing expert support 24 hours a day seven days a week. Climate Pros partners with customers including supermarket retail, refrigerated storage warehouses, convenience stores, and the biomedical industry to provide innovative, customized services.

Primary Contact: Mr. Todd Ernest

Founder & CEO

Brands: Kyson Warren, Heatcraft, True, Scotsman, Ice O-Matic

## **Colgate-Palmolive Company**

Address: 300 Park Avenue

New York, NY 10022-7402

COLGATE-PALMOLIVE

Tel: 212-310-2000

Website: www.colgate-palmolive.com

Products / Services: Health & Beauty Care; Household Products/Cleaning/Supplies

Company Health and Beauty Care Products, Oral Care, Personal Care, Body Care, Description: Surface and Fabric Care. Brand Names include: Colgate, Palmolive, Soft

Soap, Irish Spring, Fab Ajax and Murphys Oil Soap.

Primary Contact: Melissa Mayfield

Head of Grocery and Retail Operations

Brands: Colgate, Palmolive, Softsoap, Speed Stick, Fabuloso, Suavitel, Skin

Bracer, Tom's, Afta.

# **Commercial Refrigeration Specialist**

Address: 3840 Arden Road

Hayward, CA 94545

Tel: 510-784-8990

Website: www.crsref.com

Email: info@crsref.com

Parent Company: Climate Pros LLC

# **Completely Fresh Foods Inc.**

Address: 4401 S. Downey Road

Vernon, CA 90058-2518

Tel:

Website: https://www.gwfg.com/
Parent Company: Golden West Food Group

#### **CMX**

Address: 4180 La Jolla Village Drive

Suite 570

San Diego, CA 92037-9144

Tel: 408-966-1215 Website: www.cmx1.com

Products / Services: Food Safety; Private Brands; Supply Chain; Technology Services

Company CMX1 is the only true enterprise software platform that equips grocers Description: with a single source of truth to help them maintain quality, ensure

compliance, elevate customer experience, and mitigate risk—from the store front to the corporate office and across the entire supply chain. For

more than a decade, CMX1 has led the market with the most comprehensive and configurable enterprise quality & Decay risk management platform that unifies workflows, systems, and people to enable everyday excellence. The world's most trusted enterprise

businesses stay at the top of their game with CMX1.

CMX1 is proud to support and power the SQF Assessment Database.

Primary Contact: Ms. Leigh Feitelson

Vice President, Sales

Brands: CMX1

## Copeland

Address: 1065 Big Shanty Road NW

Suite 100

Kennesaw, GA 30144-3650



Tel: 770-425-2724

Website: https://www.copeland.com/en-us

mercial-residential-solutions www.emersonclimate.com https://www.copeland.com/en-us

Products / Services: Consulting Services; Energy Management; Equipment;

Fixtures/Shelving/Floors; Food Safety; Refrigeration; Store Design;

Technology Services; Other

Crisp.

Company We create sustainable residential, commercial and industrial spaces Description: through HVACR technologies. We maintain the integrity of goods

throughout the cold chain. And we bring comfort to people globally.

Primary Contact: Rick Roy

Director, Marketing Business Partner

Brands: Copeland

crisp

Address: 101 W. Johnson Ave

Suite C

Springdale, AK 72764-4302

Tel: 706-799-4063

Website: https://www.gocrisp.com/
Email: jessica.fisher@gocrisp.com

Products / Services: Supply Chain; Technology Services; Other

Company With the most advanced retail technology in the market, Crisp is enabling Description: a supply chain where everyone is connected — working in lock-step to

efficiently meet demand, reduce waste, and grow profitably. That's

Collaborative Commerce.

Primary Contact: Mr. Are Traasdahl

Founder

**Cuhaci & Peterson, Architects Engineers Planners** 

Address: 53 State Street

Suite 500

Boston, MA 02109-3111

Tel: 617-933-7256
Website: www.c-p.com
Email: info@c-p.com

Primary Contact: Mr. Steven Duffy

SVP Design

**Custom Designed Power & Controls, LLC** 

Address: 55 Gateway Drive

Lavonia, GA 30553-3576

Tel: 706-356-0325

Website: www.cdcontrols.com

Products / Services: Construction; Energy Management; Equipment; Maintenance;

Refrigeration; Store Design

Primary Contact: Mr. John Stryker

Partner

### **Dearing & Company**

Address: 2186 Chickadee Court

OFallon, MO 63366-4541

Tel: 314-276-4346

Website: https://dearingco.com/about

www.dearingco.com

Products / Services: Other

Primary Contact: Mrs. Jill Dearing

CEO

# **Deloitte Consulting LLP**

Address: 191 Peachtree Street

Suite 2000

Atlanta, GA 30303-1769

Tel: 404-220-1500

Website: www.deloitte.com

Primary Contact: Mr. Art Ash

Principal

Parent Company: Deloitte, LLP

### Deloitte, LLP

Address: 30 Rockefeller Plaza

New York, NY 10112-0015

Deloitte.

Tel: 617-437-2000

Website: www.deloitte.com

www.deloitte.ca

Products / Services: Consulting Services

Primary Contact: Mrs. Michele Stoffel
Strategic Marketing Planner, Retail and Consumer Products

**Diversey - A Solenis Company** 

**Z**Diversey

Address: 1300 Altura Rd

Suite 125

Fort Mill, SC 29708-7054

Tel: 262-631-4001

Website: www.diversey.com

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance

Company Transforming Tomorrow Together

Description: Our journey began over a century ago in Chicago. Today, as part of the

Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future

together.

Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which

you define success within your stores.

We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and

training.

To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.

The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.

The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational

procedures and effective products that deliver the right results.

Primary Contact: Brian Hajas

Food Service, Hospitality & Retail (FSHR) Sector Marketing Manager

Brands: Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

## **Dover Corporation**

Address: 3005 Highland Parkway

Downers Grove, IL 60515-5682

Tel: 630-541-1540

Website: www.dovercorporation.com

Primary Contact: Mr. Robert A Livingston

President and CEO

Parent Company: Hillphoenix, A Dover Company

### **Eagle Chemical**

Address: 1500 Telegraph Road

Mobile, AL 36611-2212

Tel: 251-452-9624

Website:

Parent Company: Multisorb Filtration Group

#### **Eagle Eye Solutions Group**

Address: 31 Chertsey Street

London, GÚ1 4HD United Kingdom

Tel: 443-280-4421

Website: https://www.eagleeye.com/

Products / Services: Technology Services

Company Eagle Eye is a leading SaaS technology company enabling retail, travel and hospitality brands to earn the loyalty of their end customers by

powering their real-time, omnichannel and personalised consumer

marketing activities.

Eagle Eye AIR is a cloud-based platform, which provides the most flexible and scalable loyalty and promotions capability in the world. More than 750 million personalised offers are executed via the platform every week, and it currently hosts over 100 million individual loyalty members for businesses all over the world. We are trusted to deliver a secure service at hundreds of thousands of physical POS destinations worldwide, enabling the real-time issuance and redemption of promotional coupons, loyalty offers, gift cards, subscription benefits and

promotional coupons, loyalty offers, gift cards, subscription benefits and more.

The Eagle Eye AIR platform is currently powering loyalty and customer engagement solutions for enterprise businesses all over the world, including Asda, Tesco, Morrisons, Waitrose and John Lewis & Eamp; Partners, JD Sports, Pret a Manger, Loblaws, Southeastern Grocers,

Giant Eagle and the Woolworths Group.

In January 2023, the Group acquired France-based Untie Nots, an Al-powered personalised promotions business, adding Carrefour, E. Leclerc, Auchan and other leading brands to its European customer

base.

Primary Contact: Martin Pang

Marketing Director

# **Eagle Family Foods Group LLC**

Address: 1975 E 61st Street

Cleveland, OH 44103-3810



Tel: 888-229-4541

Website: www.eaglebrand.com

www.eaglefoods.com

Products / Services: Beverages; Confectionery; Food Products/Snacks

Company It's been called "Magic" ... a can of Eagle Brand® Sweetened Description: Condensed Milk plus a few select ingredients and the results are, well,

like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts

made with Eagle Brand Sweetened Condensed Milk.

Primary Contact: Mr. Bernard Kreilman

CEO

Brands: Eagle Brands

## **Eastern Fish Company**

Address: 300 Frank W. Burr Boulevard

Suite 30

Teaneck, NJ 07666-6703

Tel: 201-801-0800

Website: www.easternfish.com

Products / Services: Perishables; Other

Primary Contact: Mr. Eric Bloom

President and CEO

Brands: Sail.

## ebm-papst Inc.

Address: 100 Hyde Road

Farmington, CT 06032-2835

Tel: 860-674-1515

Website: www.ebmpapst.us

Products / Services: Other



Primary Contact: Mr. Phil Hartman

**Director - Market Management** 

Brands: ebmpapst, Argus Vision

# **ECR Software Corporation (ECRS)**

Address: 277 Howard Street

Boone, NC 28607-4011



Tel: 800-211-1172

Website: ecrs.com

Email: solutions@ecrsoft.com

Products / Services: Point-of-Sale Equipment; Supply Chain; Technology Services

Company ECRS future-proofs local and regional retailers to win in today's market,

Description: while preparing them for tomorrow's opportunities.

ECRS' revolutionary CATAPULT® system is the market's only truly unified transaction platform, running in thousands of locations across North America. With CATAPULT, the point of sale, self-checkout, deli scales, fuel pump, pharmacy, mobile, inventory, customer loyalty, back office, e-commerce, and enterprise management all share one single transactional logic. Unified Transaction Logic™ empowers retailers to prosper by providing actionable business intelligence across their enterprise. Unifying hardware, software, and services, ECRS offers friction-free, cost-saving solutions that increase customer engagement while transforming the consumer experience.

ECRS is committed to perpetual development, and expanding value

through constant innovation. To that end, CATAPULT is

fully-customizable. Optional plug-and-play modules work seamlessly with core applications, offering retailers freedom and flexibility in designing their point of sale platform. Retailers can easily expand platform functionality as their business grows. Exhaustive research, intelligent design, and rigorous pre-market testing ensure that ECRS products

integrate smoothly into existing retail environments.

Primary Contact: Brittany Benton

Managing Director of Marketing

Brands: Catapult - Retail Automation System

ECRS Gateway - Supply Chain Management

#### **Emerson Automation Solutions**

Address: 8200 Market Boulevard

WC4U-D

Chanhassen, MN 55317-9685

Tel: 952-949-7126

Website: www.emerson.com
Primary Contact: Ms. Lisa Holmberg

Integrated Marketing Manager, North America

Parent Company: Copeland

### **Emerson Grind2Energy**

Address: 4700 21st Street

Racine, WI 53406-5031

Tel:

Website: www.grind2energy.com

Products / Services: Energy Management; Equipment; Perishables; Unsaleables

Company From start to finish, Grind2Energy will make the disposal of your organic

Description: waste cleaner, easier and more efficient.

Primary Contact: Mr. Matt Whitener

Vice President and General Manager, Commercial Solutions Group

Parent Company: Copeland

### **Empire Foods**

Address: 5815 Airport Road NW

Suite D

Roanoke, VA 24012-1037

Tel: 540-342-1292

Website: www.empirefoods.com

Products / Services: Nonfoods; Technology Services; Transportation/Distribution Services;

Other

Parent Company: Empire Marketing Strategies

# **Empire Marketing Strategies**

Address: 1014 E. Vine Street

Suite 2550

Cincinnati, OH 45202-1183

Tel: 513-793-6241

Website: www.empirefoods.com

Products / Services: Brokers; Food Safety; Merchandising Services; Private Brands

Primary Contact: Mr. Brent Beerens

President, Empire Corporate Brands

#### **Empire Packing Company, L.P.**

Address: 5389 Estate Office Drive

Suite One

Memphis, TN 38119-3636

Tel: 901-378-2217

Website: www.ledbetterfoods.com

Parent Company: Empire Marketing Strategies

## **Ephex Partners**

Address: 5410 Pioneer Park Blvd

Suite E

Tampa, FL 33634-4479



Tel: 813-202-8060

Website: https://www.ephex.com/

Products / Services: Advertising/Marketing and Design; Consulting Services; Merchandising

Services; Point-of-Sale Equipment; Technology Services

Company Backed by over 40 years of retail media experience, Ephex is a leader in Description: implementing in-store retail strategies, advertising innovations, and

implementing in-store retail strategies, advertising innovations, and visionary marketing technology. Our solutions are designed to grow shopper baskets and enhance the customer experience through seamless integration of streaming music, audio advertising, and digital

signage.

Ephex's in-store media solutions engage customers at every point of purchase, ensuring your messages reach them wherever they are in the

store. Our Strategic Navigation service offers comprehensive

consultation and end-to-end planning and execution services, tailored to the needs of retailers, grocers, convenience stores, wholesalers, dollar

stores, and more.

By providing immersive experiences for relevant promotions and

branding opportunities, Ephex connect, captivate, and convert shoppers,

helping you build stronger connections and drive sales.

Primary Contact: Tom O'Reilly

CEO

# **Epic Sales Partners, Inc.**

Address: 2201 W. Royal Lane

Irving, TX 75063-3303



Tel: 214-260-5900

Website: https://epicmarketingpartners.com

https://www.epicsales.com/

Products / Services: Brokers; Technology Services

Company We are a small group of talented web designers, software developers,

Description: and marketing professionals.

Our clients are small to medium sized companies, family owned businesses, and entrepreneurs operating in a wide range of industries.

At Epic Marketing Partners we are dedicated to supporting the growth of your business by building company websites, ecommerce stores, and

marketing solutions tailored to your individual needs.

Are you looking for someone who can think outside of the box? We never

even see the box.

Primary Contact: Mr. Mark Wilhelm

President-Epic West

### **Eurpac Service Inc.**

Address: 1421 Diamond Springs Road

Virginia Beach, VA 23455-3314

Tel: 757-905-5641

Website: www.midvalleyproducts.com

www.eurpac.com

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Dairy; Deli; Food

Products/Snacks; Fresh; Frozen; Nonfoods; Health & Deauty Care; Household Products/Cleaning/Supplies; Human Resources/Training; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Pet Health & Dutrition; Produce; Seafood; Spices; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Primary Contact: Mr. Michael Stewart

President

# Faegre Drinker Biddle & Reath LLP

Address: 1144 15th Street

Suite 3400

Denver, CO 80202-2572



Tel: 202-312-7400

Website: www.faegredrinker.com/en/

www.faegrebd.com

Products / Services: Legal Services

Primary Contact: Rita Cacciatore

**Practice Group Director** 

## **Fieldale Farms Corporation**

Address: 555 Broiler Boulevard

Baldwin, GA 30511-2064

Tel: 800-241-5400

Website: https://www.fieldale.com/site

Products / Services: Fresh; Meat/Poultry

Company Fieldale Farms is a family business, still owned by its founders, but has Description: grown to become one of the largest independent poultry producers in the

world.

Primary Contact: Mr. Jeff Paschall

Vice President, Sales and Marketing

Brands: Springer Mountain Farms

#### Flora Food US Inc.

Address: 433 Hackensack Avenue

Suite 401

Hackensack, NJ 07601-6454

Tel: +31-6-53171737

Website: https://www.florafoodgroup.com/

Products / Services: Agricultural; Food Products/Snacks; Natural/Organic; Perishables

Company Flora Food Group offers the next generation of delicious, natural,

Description: nutritious food. Our products are more affordable and more sustainable

than their dairy equivalents. We offer consumers a compelling choice in four growing categories: butters and spreads, creams, liquids and cheeses. We hold leadership positions in many of the 100 countries we operate in, with iconic brands including Flora, Becel+ProActiv, BlueBand, Country Crock, I Can't Believe It's Not Butter, Rama, and Violife, together with our local brands and Professional business. We have 150+ years of heritage, deep R&D expertise and a relentless commitment to delivering delicious, nutritious food. We own 14 manufacturing sites

across five continents.

Primary Contact: Mr. Jim Breach

Chief Operating Officer, U.S.

Brands: Country Crock, Can'y Be;ie It's Not Butter, Imperial, Promise, Brummel &

Brown, Pure Blends

### Freshpet, Inc.

Address: 400 Plaza Drive

First Floor

Secaucus, NJ 07094-3605



Tel: 201-520-4000

Website: www.freshpet.com

Email: newbusiness@freshpet.net

Products / Services: Natural/Organic; Pet Health & Design; Nutrition; Refrigeration; Store Design;

Supply Chain

Company Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners

can feed their dogs.

Primary Contact: Mr. William Cyr

President and CEO

Brands: Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

## **Georgia-Pacific**

Address: 133 Peachtree Street Northeast

Atlanta, GA 30303-1804



Tel: 404-652-4000

Website: https://www.gp.com/

Products / Services: Household Products/Cleaning/Supplies; Packaging

Company Georgia-Pacific Consumer Products is the world's leading provider of tissue, towels, napkins and disposable tabletop products. Whether at

tissue, towels, napkins and disposable tabletop products. Whether at home, on the road, in a hotel or at a restaurant, American families depend on the products that we provide. Our Retail Tissue products are found in literally millions of American homes. We make a roster of popular brands, including consumer favorites such as Quilted Northern, Angel Soft, Sparkle, Brawny, Mardi Gras, Vanity Fair and the Dixie brand of plates, cups, bowls and cutlery, the leading disposable tabletop

or places, cups, bowls and cutiery, the leading disposable ta

products on the market.

Georgia-Pacific is an indirect, wholly owned subsidiary of Koch Industries

the USA's largest privately held company.

Primary Contact: Nadine Hunter

Administrative Assistant

Brands: Georgia-Pacific and its subsidiaries are among the world's leading

manufacturers and marketers of bath tissue, paper towels and napkins, tableware, paper-based packaging, cellulose, specialty fibers, building

products and related chemicals. Our familiar

## **Golden West Food Group**

Address: 4401 S. Downey Road

Vernon, CA 90058-2518

Tel: 323-479-3403

Website: https://www.gwfg.com/

Email: nfo@gwfg.com

Products / Services: Bakery; Beverages; Co-Packer; Deli; Food Products/Snacks; Fresh;

Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands

Company Golden West Food Group is a diversified food manufacturing company with meat processing and distribution of beef, chicken, pork, seafood,

with meat processing and distribution of beef, chicken, pork, seafood, entrees, appetizers, dips, and many other products headquartered in

Vernon, CA.

Golden West Food Group is a well-established and fast growing food producer that services both the foodservice and retail grocery industries.

Conducting business in Southern California for over 35 years.

GFWG's strength is in three distinct business concentrations: custom food packing for national foodservice accounts, private label food manufacturing for major retailers and production of licensed national

brands.

Primary Contact: Mr. John Beretta

Chief Retail Strategy Officer

Brands: Jack Daniel's RTE Meats, Jack Daniel's BBQ Sauce, Meat District Burger

Patties, Just Cook, Calle Sabor Hispanic Meats, Impossible Frozen Meals, Cinnabon Breakfast Pastries, Teva Glatt Kosher Beef, Skinny

Butcher Plant Based, American BBQ Co, Certified An

# GoSpotCheck by FORM

Address: 859 Willard Street

Quincy, MA 02169-7482

Tel: 781-356-8981

Website: https://www.gospotcheck.com/

Products / Services: Technology Services



Company Description:

Because we believe in doers — the ones who take action and get the job

done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer

happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have

more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and

passionately curious.

And we build great products for the doers of the world, so they can do

what they do best: Great Work.

Primary Contact:

Mr Matt Collins

Chief Marketing Officer

#### **H&N GROUP INC.**

Address: 5580 S. ALAMEDA STREET

CA 90058-3426



Tel: 323-586-9368

Website: https://www.hnfoods.com/
Products / Services: Fresh; Frozen; Seafood

Company We only source from the best farms and fisheries.

Description: We're committed to providing the highest quality seafood to our

customers with an eye toward quality control, strict adherence to

regulations, responsible production and sustainability.

Primary Contact: Ms. Christine Ngo

President

## **The Hartman Group**

Address: 3150 Richards Road

Suite 200

Bellevue, WA 98005-4465



Tel: 425-452-0818

Website: www.hartman-group.com

Email: shelley@hartman-group.com

Products / Services: Beverages; Consulting Services; Food Products/Snacks; Nonfoods;

Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Packaging; Pet Health & Deauty Care; Packaging; Pet Health & Deauty Care; Packaging; Pet Health & Deauty Care; Pet

Company The Hartman Group's mission is to translate consumer behavior and food

Description: culture into strategic growth opportunities for our clients. With an

unmatched depth of knowledge on consumer culture, trends and demand-side strategy, we're able to upend many notions of traditional American eating and drinking patterns to identify unique opportunities

and winning strategies.

Primary Contact: Ms. Laurie Demeritt

Chief Executive Officer

# **Haynes and Boone LLP**

Address: 2323 Victory Avenue

Suite 700

Dallas, TX 75219-7672

Tel: 214-651-5000

Website: https://www.haynesboone.com/

Products / Services: Legal Services

Company Haynes and Boone, LLP is one of the American Lawyer top 100 law

Description: firms, with more than 600 lawyers in 18 offices and 40 major legal

practices. We are among the largest firms based in the United States. Our growth has been driven by our client service strengths, especially our problem-solving acumen and our ability to collaborate with clients.

Primary Contact: Mrs. Suzie Trigg

Partner

# **HTPG- Heat Transfer Products Group**

Address: 3885 Crestwood Parkway

Duluth, GA 30096-7165



Tel: 800-288-9488

Website: https://www.htpg.com/

Products / Services: Other

Company Heat Transfer Products Group (HTPG), headquartered in Duluth, Description: Georgia, designs, manufactures and markets energy-efficient

commercial and industrial refrigeration equipment and system solutions sold under the trusted premium brands: Russell, Witt, Kramer, and ColdZone. The manufacturing plant is located in Scottsboro, Alabama and warehouses are located in California, Texas and Alabama. HTPG is

a member of the Rheem Family of brands.

Primary Contact: Paul Sullivan

Channel Sales Manager

Brands: Russell, Witt, Kramer, and ColdZone

# **Heatcraft Refrigeration Products LLC**

Address: 2175 W. Park Place Boulevard

Stone Mountain, GA 30087-3535

HEATCRAFT Worldwide Refrigeration

Tel: 770-465-5600

Website: www.heatcraftrpd.com

Email: hrpd.feedback@heatcraftrpd.com

Products / Services: Equipment; Refrigeration

Company Heatcraft Refrigeration Products LLC designs, manufactures and

Description: markets commercial refrigeration equipment that is primarily used in cold

storage applications for food preservation in supermarkets, convenience

stores, restaurants, warehouses and distribution centers.

Primary Contact: Mr. Steve Livingston

Regional Sales Manager

Brands: Bohn, Climate Control, Chandler, Larkin.

# Hillphoenix, A Dover Company

Hillphoenix

Address: 2016 Gees Mill Road

Conyers, GA 30013-1301

Tel: 770-285-3100

Website: https://www.hillphoenix.com/

Products / Services: Fixtures/Shelving/Floors; Refrigeration

Company Since Hillphoenix began with a single New Jersey grocer in search of a Solution to a problem, we have made a conscious decision to listen to

what our customers need and provide fresh ideas that help them serve

their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets

through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative,

flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

Primary Contact: Ms. Marjorie Proctor

**Design and Marketing Specialist** 

Brands: Hillphoenix, Anthony, The AMS Group, Advansor

## **Hogan Lovells US LLP**

Address: 555 Thirteenth Street NW

Washington, DC 20004-1109

Tel: 202-637-5600

Website: www.hoganlovells.com

Products / Services: Legal Services

Primary Contact: Ms. Brooke Davis

Marketing Manager

# **Hometown Food Company**

Address: 500 W. Madison

Chicago, IL 60661-4544



Tel: 312-500-7710

Website: https://hometownfoodcompany.co

m/

Parent Company: Brynwood Partners L.P.

## **Hormel Foods Corporation**

Address: One Hormel Place

Austin, MN 55912-3673



Tel: 507-437-5611

Website:

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy

Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services;

Unsaleables

www.hormel.com

Company Hormel Foods Corporation is a multinational manufacturer and marketer

Description: of consumer-branded meat and food products, many of which are among

the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste,

nutrition, convenience, and value.

Primary Contact: Mr. Patrick J Connor

President, Consumer Product Sales

Brands: Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh,

Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly

Guacamole, Black Label Bacon

#### **Hostess Brands LLC**

Address: 12 E. Armour Boulevard

Kansas City, MO 64111-1202



Tel: 816-502-4000

Website: hostessbrands.com/

Products / Services: Food Products/Snacks; Food Safety; Packaging; Supply Chain;

Unsaleables

Company OUR STORY BEGAN IN 1919 WHEN AMERICA WAS FIRST Description: INTRODUCED TO THE HOSTESS® CUPCAKE. BUT THE EVENTS OF THE PROPERTY OF T

INTRODUCED TO THE HOSTESS® CUPCAKE. BUT THE EVENT THAT CHANGED THE SNACK CAKE WORLD FOREVER HAPPENED

IN 1930, WHEN JIMMY DEWAR INVENTED TWINKIES®.

TODAY, HOSTESS BRANDS, LLC, CONTINUES TO DELIGHT SNACK FANS EVERYWHERE WITH A VARIETY OF NEW AND CLASSIC TREATS LIKE DING DONGS®, HO HOS®, DONETTES® AND FRUIT PIES. WE'RE HONORED TO MAKE THE ORIGINAL CREME-FILLED CAKES THAT SO MANY CONSIDER AN IRREPLACEABLE PART OF

AMERICAN LIFE.

Parent Company: The J.M. Smucker Company

## **Hussmann Corporation**

Address: 12999 St. Charles Rock Road

Bridgeton, MO 63044-2483

Tel: 314-298-6446

Website: www.hussmann.com

Products / Services: Maintenance; Merchandising Services; Point-of-Sale Equipment;

Refrigeration; Store Design

Company Hussmann is more than a world-class manufacturer of quality display cases and refrigeration systems. We create innovative solutions and

value-added benefits that improve your financial results.

Since 1906, Hussmann has provided innovative products for preserving and displaying fresh foods. Today Hussmann is a world leader in manufacturing, selling, installing and servicing its merchandising

equipment and refrigeration systems to customers in

over 80 countries.

Primary Contact: Emily Fletcher

Senior Director Marketing Communications

Brands: Hussmann

## **Impossible Foods**

Address: 400 Saginaw Dr.

Redwood City, CA 94063-4749



Tel: 650-461-4380

Website: www.impossiblefoods.com

Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain

Primary Contact: Amy Lay

**Executive Assistant, Sales** 

## **Inland Seafood Corporation**

Address: 1651 Montreal Circle

Atlanta, GA 30084-6933



Tel: 800-883-3474

Website: www.inlandseafood.com

Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain

Company Inland was founded in 1977 fueled by one man's love for the ocean and a Description: single cab pickup truck. What started as a passion has grown into one of

the largest seafood, meat, and specialty foods distributors in the

Southeast. Over the years, Inland has evolved to become a trusted name

in the industry, driven by our commitment to freshness, quality, and

 $customer\ satisfaction.$ 

Primary Contact: John Bowler

Director of Sustainability

Brands: INLAND SEAFOOD

**INLAND LOBSTER** 

## The J.M. Smucker Company

Address: One Strawberry Lane

Orrville, OH 44667-1241

Tel: 330-682-3000

Website: www.smuckers.com

Products / Services: Beverages; Food Products/Snacks; Natural/Organic

Primary Contact: Mr. Mark Smucker

President and Chief Executive Officer

Brands: Smucker's, Folgers, Dunkin Donuts, Crisco, Jif, Hungry Jack, Martha

White, PET, Adams, Laura Seudder's, Crosse & Blackwell, Dickinson's, Eagle Brand, Golden Temple, Kava, Knott's Berry Farm, Millstone, None

Such, Red River, White Lily.

# **Kentucky Center for Agriculture and Rural Development** (KCARD)

Address: 411 Ring Road

Elizabethtown, KY 42701-6767



Tel: 270-763-8258

Website: www.kcard.info/

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company The Kentucky Center for Agriculture and Rural Development (KCARD) is Description: a 501 (c)-3 non-profit organization established to facilitate agricultural

and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant

program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey

**Executive Director** 

## **Keurig Dr Pepper**

Address: 53 South Avenue

Burlington, MA 01803-4903



Tel: 844-208-9991

Website: https://www.keurigdrpepper.com/

Email: sarah.colby@gmcr.com

Products / Services: Beverages; Food Safety; Packaging; Supply Chain

Company Keurig Dr Pepper (NYSE: KDP) is a leading coffee and beverage company in North America, with annual revenue in excess of \$11

company in North America, with annual revenue in excess of \$11 billion. Formed in 2018 with the merger of Keurig Green Mountain and Dr

Pepper Snapple Group, we have leadership positions in soft drinks, specialty coffee and tea, water, juice and juice drinks and mixers, and we market the #1 single serve coffee brewing system in the U.S. We have an unrivaled distribution system that enables our portfolio of more than 125 owned, licensed and partner brands to be available nearly everywhere people shop and consume beverages. With a wide range of hot and cold beverages that meet virtually any consumer need, KDP key brands include Keurig®, Dr Pepper®, Green Mountain Coffee Roasters®, Canada Dry®, Snapple®, Bai®, Mott's® and The Original Donut Shop®. We have more than 25,000 employees and more than 120 offices,

manufacturing plants, warehouses and distribution centers across North

America.

Primary Contact: Mr. Thomas Burgess

Director, Business Communications

Brands: Tully Coffee, Newman's Own Organic Coffee, Timothy World Coffee,

Deidrich, Gloria Jeans, Green Mountain Coffee, Bigelow, Snapple, Brista

klöckner pentaplast

Prima Coffee, Grean Mountain Naurals and Swiss Miss

## **Klockner Pentaplast Food & Consumer Products**

Address: 3585 Klöckner Road

Gordonsville, VA 22942-6148

Tel: 540-832-3600

Website: www.kpfilms.com

https://www.kpfilms.com/en/

kpfilms.com

Products / Services: Packaging

Company The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical packaging.

packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide

from 61 total locations, including 32 production sites.

Primary Contact: Ms. Joan Fowler

Marketing Communications Manager

#### **KPI Solutions**

Address: 801 W. Markey Rd.

Belton, MO 64012-1709



Tel: 844-574-1010

Website: https://kpisolutions.com/

Email: patti.satterfield@kpisolutions.com

Products / Services: Consulting Services; Supply Chain; Technology Services;

Transportation/Distribution Services

Company Providing Data-Driven & Description: Providing Data-Driven & Providing Data-Driven & Description: KPI Solutions is an end-to-end warehousing and distribution solutions

provider. We partner with our clients to analyze, design, implement and support a full range of customized supply chain solutions that elevate distribution performance, provide competitive advantage, and enable

growth.

Primary Contact: Ms. Patti Satterfield

Senior Director, Marketing & Business Development

Brands: Opto(TM) Warehouse Execution Software

#### **KPS Global**

Address: 4201 N. Beach Street

Fort Worth, TX 76137-3212



Tel: 800-633-3426

Website: www.kpsglobal.com

Products / Services: Equipment; Refrigeration; Store Design

Company KPS Global® is the industry-leading manufacturer of insulated panel

Description: systems, a supplier of aftermarket parts and replacement equipment and

provider of seamless installation services. Through cutting-edge

innovation and an unyielding commitment to customer satisfaction, KPS Global delivers solutions for the supermarket, convenience store,

scientific and industrial markets.

Primary Contact: Ms. Ashleigh Martin

**Director of Marketing** 

## **Kruger Products USA**

Address: 105 NW 2nd Street

Suite 205

Bentonville, AR 72712-4852

Tel: 479-845-0440

Website: www.krugerproducts.ca

Products / Services: Household Products/Cleaning/Supplies; Private Brands

Primary Contact: Mr. Gordon Goss

Senior Vice President and GM, US and Mexico Consumer Business

Brands: White Cloud, Cashmere/Spongetowels.

## **LK Packaging**

Address: 6000 Sheila St.

Commerce, CA 90040-2405

Tel: 800-809-8393

Website: www.lkpkg.com

Products / Services: Packaging

Primary Contact: Mr. Matthew Banghart

VP, Food Packaging

Brands: Ready. Chef. Go! - #ReadyFresh - Red Rock - Fast Take - Wrap-EZE -

PreservaWrap

## Maple Leaf Farms Inc.

Address: 101 E. Church Street

P.O. Box 167

Leesburg, IN 46538-7701

Maple Leaf

Tel: 800-348-2812

Website: www.mapleleaffarms.com

Products / Services: Fresh; Natural/Organic; Perishables

Company Description:

Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the

world.

Primary Contact: Ms. Olivia Tucker Ruddell

**Director of Marketing** 

Brands: Whole Duck

Roast Half Duck Duck Breast Duck Legs Duck Appetizers

### Marsh & McLennan, Inc.

Address: 6 PPG PI.

Suite 300

Pittsburgh, PA 15222-5406

Tel: 412-288-8949
Website: www.mmc.com/

Parent Company: Oliver Wyman Group

## McCormick & Company, Inc.

Address: 24 Schilling Road

Suite One

Hunt Valley, MD 21031



Tel: 410-527-6000

Website: www.mccormick.com
Products / Services: Food Products/Snacks

Company McCormick is the global leader in the manufacturing, marketing and distribution of spices, seasonings and flavors to the entire food industry.

MaKinaey&Clompany

Primary Contact: Ms. Colleen Johnson

Vice President Trade Marketing & Sales Operations

Brands: Bag 'n Season, Gourmet Collection, Grill Mates, Old Bay, Zatarain's, Thai

Kitchen, Simply Asia, Lawry's, Mojave, Billy Bee

### McKinsey & Company

Address: 300 E. Randolph Street

Suite 3100

Chicago, IL 60601-5075

Tel: 312-551-3500

Website: www.mckinsey.com
Products / Services: Consulting Services

Company We are a global management consulting firm that serves a broad mix of Description: private, public and social sector institutions. We help our clients make

private, public and social sector institutions. We help our clients make significant and lasting improvements to their performance and realize their most important goals. With nearly a century of experience, we've

built a firm uniquely equipped to this task.

Primary Contact: Mr Eric Marohn

Retail Expert

### **MIC Food Group**

Address: 13595 SW 134th Avenue

Suite 201

Miami, FL 33186-4580

Tel: 786-507-0540

Website: https://micfood.com/

Products / Services: Co-Packer; Frozen; Natural/Organic

Company MIC Food® is a solutions provider to the retail and food-service industry,

Description: offering value-added frozen tropical products.

MIC Food® pioneered the frozen plantain industry over 30 years ago with the introduction of its prepared and frozen tostones. Since then, our product offering has grown to include frozen, ready-to-heat & pineapple and sweet plantains, yuca, cassava boniato, sweet potato, pineapple and

other tropical specialties.

We grow, handle and distribute wholesale tropical fruits and vegetables that are easy to prepare and serve without compromising quality or taste. We are the company behind Big Banana® and Tio Jorge®, two of the

tropical food industry's most trusted brands.

Primary Contact: Ms. Valeria Lytton

**Director of Marketing** 

Brands: Big Banana®

Tio Jorge® United Flavors® Pure & Simple®

### **Microsoft Corporation**

Address: One Microsoft Way

Redmond, WA 98052-8300

Tel: 425-882-8080

Website: www.microsoft.com/business

www.microsoft.com

Email: anjedry@microsoft.com

Products / Services: Technology Services

Company Our mission is to empower every person and every organization on the

Description: planet to achieve more.

Primary Contact: Anka Jedry

Retail and Consumer Goods Industry Marketing

### **Multisorb Filtration Group**

Address: 325 Harlem Road

Buffalo, NY 14224-1825

Tel: 716-824-8900

Website: www.multisorb.com

https://www.multisorb.com/

Products / Services: Energy Management; Equipment; Fresh; Frozen; Meat/Poultry;

Packaging; Store Design; Supplements; Technology Services;

Sustainability

Company Dispensing Equipment

Description: Production lines run smoother, faster, and with less interruption when

using Multisorb APA series dispensers. Trusted by the world's leading

companies.

Primary Contact: Mr. Jeff Brown

Director of Sales- Food Business

Brands: FreshPax, FreshSnax, FreshMax, FreshPax CR

## **Muscolino Inventory**

Address: 4150 Grange Hall Road

Holly, MI 48442-1112

Tel: 888-303-8482

Website: https://www.picsinv.com/

Parent Company: PICS Inventory

#### **National Pork Board**

Address: 1776 NW 114th Street

Clive, IA 50325-7073

Tel: 515-223-2600

Website: www.porkbeinspired.com

pork.org

Products / Services: Association; Natural/Organic; Perishables; Supply Chain

Primary Contact: Kiersten Hafer

Vice President, Strategy and Market Intelligence

Brands: Real Pork, US Pork, Pork Checkoff, We Care

### **Navajo Manufacturing Company Incorporated**

Address: 5330 Fox Street

Denver, CO 80216-1630

Tel: 303-996-7637

Website: https://navajoinc.com/

Products / Services: Nonfoods; Health & Deauty Care; Household

Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu

CEO

## **New Zealand Trade + Enterprise**

Address: 295 Madison Ave, Flr 41

New York, NY 10017-6339

Tel: 646-378-4804

Website: www.nzte.govt.nz

newzealand.com/business

Products / Services: Agricultural; Association; Bakery; Beverages; Confectionery; Dairy; Deli;

Floral; Food Products/Snacks; Fresh; Frozen; Health & Deauty Care; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Natural/Organic; Pet Health & Deauty Produce; Produce;

Seafood; Spices; Supplements

Primary Contact: Brona Cosgrave

**Business Growth Advisor** 

Brands: New Zealand Trade and Enterprise (NZTE) is the government sponsored

agency charged with helping New Zealand Food + Beverage companies grow internationally. We can connect retailers and foodservice operators

to a vast array of natural, sustainably produced

### Nippon Shokken U.S.A Inc.

Address: 2970 Ramco St.,

West Sacramento, CA

95691-5841



Tel: 916-317-1621

Website: https://www.nihonshokken.com/

Products / Services: Other

Company Description:

Since our founding in 1971, Nihon Shokken Group has accomplished continuous growth and has become internationally distinguished. As we

continue to expand, we aspire to promote the development of

"deliciousness" and "convenience" in food culture through the research,

production, and sales of sauces and seasonings.

Nihon Shokken Group began American operations in 1988 with opening its Los Angeles Sales Office in Torrance, California. As a subsidiary of Nihon Shokken Holding Co. Ltd., the company initially imported and distributed sauces and seasonings made in Japan throughout the U.S. Great reception of our products allowed our company to open other branches nationwide which encouraged the foundation of Nippon

In April 2013, after being captivated by the beauty of the region's resources and surrounding food culture, the newly named company established roots locally through building a new manufacturing facility in West Sacramento and started domestic production of products in June 2013. From this 70,000 square foot head office and plant, we produce fresh, high quality products for our valued customers as we embark on furthering and delivering new innovations to food culture in the U.S.

**Specialties** 

Sauce, Batter Mix, Japanese Cuisine, and food manufacturing

Primary Contact: Yasuyuki - Joey Oyama

Marketing/Sales Management Department

## **Oliver Wyman Group**

Address: 1166 Avenue of the Americas

New York, NY 10036-2708

Shokken U.S.A. in 2006.

Tel: 212-345-8000

Website: www.oliverwyman.com
Products / Services: Consulting Services

Primary Contact: Mr. Mike Matheis

Senior Partner

### **OSMG Cincinnati, LLC.**

Address: 9922 Windish Road

West Chester, OH 45069

Tel: 513-463-0430 ext.1202

Website: https://www.onshelfmarketing.co

m

Email: ChristianBunse@onshelfmarketing.com

Company Since 2006, we've provided a solution for companies that desire to have best-in-market representation. You no longer have to choose between

regional expertise and a national broker. With OSMG, you get the best of

both worlds.

How it works

Each OSMG partner serves as an independently-owned regional broker, with personal relationships and familiarity with their specific accounts in

their region of the country.

When you decide that you want nationwide coverage, the partners join together seamlessly to create one cohesive broker - On Shelf Marketing

Group (OSMG).

The same time and dedication you would receive in a local setting is

applied throughout the nation.

Primary Contact: Christian Bunse

**Executive Vice President** 

Parent Company: SellEthics Marketing Group, Inc.

## **Panasonic Corporation**

Address: 1-15 Matsuo Cho

Kadoma, Osaka

Japan

Tel:

Website: www.panasonic.com/
Parent Company: Hussmann Corporation

## Paul Piazza & Son, Inc.

Address: 1552 St. Louis Street

New Orleans, LA 70112-3254

Tel: 800-969-6011

Website: www.paulpiazza.com

Products / Services: Consulting Services; Perishables; Private Brands; Supply Chain

Company Paul Piazza and Son, Inc. is headquartered in New Orleans, Louisiana.

Description: Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is

Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is our only business. We are one of the largest processors in the Domestic industry and have the capacity to offer over 25 million pounds of Gulf

Domestic Shrimp from our two state-of-the-art USDC and SQF

processing plants located on the Gulf Coast. Our customer base includes national food service distributors, retail chains and foodservice chains in the United States and Canada. Our success is due to our consistent high quality products, our ability to supply our customers on a year-round

basis and our innovative market support strategy.

Primary Contact: Mr. Andy Neely

Vice President, Sales and Marketing

## pb2 architecture + engineering

Address: 2809 Ajax Avenue

Suite 100

Rogers, AR 72758-6214

Tel: 479-636-3545

Website: https://pb2ae.com/

Products / Services: Equipment; Store Design

Primary Contact: Alex Jackson

**Public Relations** 

## **Pensa Systems**

Address: 4704 East Cesar Chavez Street

Building B, Suite 6 Austin, TX 78702-5159



Tel: 773-844-5654

Website: https://www.pensasystems.com/

Email: info@pensasystems.com

Products / Services: Merchandising Services; Supply Chain; Technology Services

Company Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based

computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at

a fraction of the cost of other solutions. Pensa requires no fixed

infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

Primary Contact: Mr. Tim Whiting

Vice President, Marketing

### Phillips Foods, Inc.

Address: 3761 Commerce Drive

Suite 413

Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: www.phillipsfoods.com Products / Services: Food Products/Snacks

Company Phillips Foods, Inc. produces blue swimming crab meat and seafood Description: products. As a leading manufacturer of blue swimming crab, Phillips

spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication

to culinary excellence for its customers and consumers.

**Primary Contact:** Mr. John Knorr

Senior Vice President

Brands: **Phillips** 

> Asian Rhythms Coastal Cuisine

## **Phoenix Energy Technologies**

Address: 111 Pacifica

Suite 160

Irvine, CA 92618-7424

Tel: 877-340-8855

Website: www.phoenixet.com Email: info@phoenixet.com Products / Services:

**Energy Management** 

Company Phoenix Energy Technologies is a leading property-technology company Description:

revolutionizing how multi-site building portfolios are operated. Through our innovative software platform, EnterpriseDX®, we integrate legacy IoT devices and external data sources into a seamless solution that enables proactive and predictive management of energy-intensive assets like HVAC, refrigeration, and lighting. By leveraging advanced data analytics and AI, we empower organizations to optimize equipment efficiency, cut

PHOENIX ENERG

energy costs, reduce maintenance expenses, and extend asset life—delivering substantial ROI. Our commitment to sustainability and operational excellence ensures that every facility achieves peak performance while minimizing energy consumption and maximizing long-term value. At Phoenix, we transform building management with data-driven insights and personalized service, enabling a future where

buildings operate with unparalleled efficiency and sustainability.

PHON® NIC

Primary Contact: Miss Amber Landeen

Associate

### Phononic, Inc.

Address: 801 Capitola Drive

Suite 7

Durham, NC 27713-4384

Tel: 919-908-6300

Website: https://phononic.com/

www.linkedin.com/company/phon

onic

https://twitter.com/phononic\_inc

Products / Services: Construction; Food Products/Snacks; Frozen; Nonfoods; Health & Construction; Frozen; Nonfoods; Frozen; Frozen; Nonfoods; Frozen; Froze

Beauty Care; Household Products/Cleaning/Supplies; Supply Chain;

**Technology Services** 

Company Phononic is reimagining cooling and heating in ways never thought

Description: possible. Its breakthrough technology is transforming industries and

creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.

Primary Contact: Linda Deeken

Vice President, Marketing

#### **PICO**

Address: 4150 Grange Hall Road

Holly, MI 48442-1112

Tel: 888-303-8482

Website: https://www.picsinv.com/

Parent Company: PICS Inventory

## **PICS Inventory**

Address: 4150 Grange Hall Road

Holly, MI 48442-1112

Tel: 888-303-8482
Website: www.picsinv.com

Products / Services: Other

Company At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associated

comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading

standards for the collection of your inventory data.

PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best... taking care of your customers.

Primary Contact: Mr. John Phyle

Vice President, Sales

Brands: Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

### **Pine Manor/Miller Poultry**

Address: 9622 W CR 350N

P.O. Box 239

Orland, IN 46776-0239

Tel: 260-829-6650 ext.573

Website: www.millerpoultry.com

Email: sallyd@millerpoultry.com

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Galen D Miller

Owner and President

#### **Pinion Global**

Address: 1605 N Waterfront Pkwy

Suite 200

Wichita, KS 67206-6635

pinion 🔘

Tel: 316-685-0222

Website: pinionglobal.com

https://www.pinionglobal.com/

Products / Services: Agricultural

Primary Contact: Becca Simmonds

Manager, Client Strategist

## Planalytics, Inc.

Address: 920 Cassatt Road

Suite 300

Berwyn, PA 19312-1178

Tel: 610-640-9485

Website: www.planalytics.com

www.twitter.com/planalytics www.linkedin.com/company/plana

lytics/

Products / Services: Technology Services; Other

Primary Contact: Mr. David Frieberg

Vice President of Marketing

#### **Plant Based Foods Association**

Address: 4 Emarcadero Center

San Francisco, CA 94111



Tel: 415-236-5048

Website: www.plantbasedfoods.org

https://www.plantbasedfoods.org/

Email: Michele@plantbasedfoods.org

Products / Services: Agricultural; Association; Food Products/Snacks; Food Safety; Fresh;

Frozen; Natural/Organic; Perishables

Company Inspired by the need for a collective voice of the plant-based foods
Description: industry and representation in government, The Plant Based Foods

industry and representation in government, The Plant Based Foods Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michael Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with

23 member companies in March of 2016.

The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential growth and vision of the plant-based foods industry, and this created the

foundation for PBFA's post-launch accomplishments and current

successes.

Primary Contact: Mrs. Julie Emmett

Vice President of Marketplace Development

#### **Potatoes USA**

Address: 3675 Wynkoop Street

Denver, CO 80216-3647



Tel: 303-369-7783

Website: PotatoGoodness.com

Products / Services: Agricultural; Natural/Organic; Perishables; Supply Chain

Company Potatoes USA is the commodity board for the over 2,000 U.S. potato

Description: growers and importers.

Primary Contact: Ms Kayla Vogel

Global Marketing Manager - Retail

#### **Premier Sales Solutions**

Address: 15375 Barranca Parkway

Suite G107

Irvine, CA 92618-2208

Tel: 949-453-9533

Website:

Parent Company: Epic Sales Partners, Inc.

#### **Primo Brands**

Address: 900 Long Ridge Road

**Building 2** 

Stamford, CT 06902-1140



Tel: 203-531-4100

Website: https://twitter.com/bluetritonbrnds

https://www.linkedin.com/compan

y/bluetritonbrands/

https://www.nestle-watersna.com/

Products / Services: Beverages

Company BlueTriton Brands, formerly known as Nestlé Waters North America Description: & amp; Canada, is an American beverage company based in Stamford,

Connecticut. It was formerly the North American business unit of Nestlé

Waters.

Primary Contact: Mr. Joe Wiggetman

Chief Customer Officer

Brands: Arrowhead, Calistoga, Deer Park, Ice Mountain, Ozarka, Poland Spring,

Zephyrhills

### The Procter & Gamble Distributing Company LLC

Address: One Procter & Gamble Plaza

Cincinnati, OH 45202-3315



Tel: 513-983-1100
Website: www.pg.com

Products / Services: Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & Description of the Products of the Product of the Pro

Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Description (Cleaning Supplies) and De

Nutrition; Pharmaceuticals; Other

Company

Making every day more than ordinary

Description:

Our brands are trusted in millions of living rooms, kitchens, laundry rooms, and bathrooms—and have been passed down from generation to generation. We are the people behind the brands you trust, and we're committed to making peoples' lives better in small but meaningful ways,

every day.

Primary Contact: Brian L Williams

Senior Vice President

Brands: Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty,

Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn,

Didronel

#### **Procurant**

Address: 180 Westridge Drive

Suite 100

Watsonville, CA 95076-6683



PROCURANT

Tel: 669-221-1026

Website: www.procurant.com
Email: info@procurant.com

Products / Services: Fresh; Produce; Supply Chain; Technology Services

Company Procurant is transforming the global food supply chain with technology to

Description: reduce waste, increase visibility, improve food safety and digitize

business from production to consumption. The company was founded by industry veterans with decades of experience delivering solutions to growers, shippers, distributors, retailers and food service operators.

Primary Contact: Mr. Kevin Brooks

Chief Revenue Officer

Brands: Procurant One, Procurant Trace, Procurant Inspect, Procurant Food

Safety

#### **Prodx**

Address: 646 South MacArthur Street

Tacoma, WA 98465-1820

DDD PRODX

Tel: 253-514-2374

Website: www.prodx.com

Products / Services: Technology Services

Company Description:

Prodx helps leading Grocers and CPGs enable highly relevant and personalized experiences for grocery eCommerce. We do this through our proprietary approach of building highly standardized product data that covers each and every attribute that matters to customers across our the entire product catalog, including Private Brands.

Our foundational set of product data sits at the core of our 70+ interconnected services, which can be organized in to three distinct sets of capabilities:

- Experiences: Our 20+ Experience APIs can power relevant and personalized experiences like Search, Recommendations, Substitutions, and more.
- Digital Merchandising: Easy to use web based tools to further control, A/B test, and launch experiences tailored to your individual business priorities, like prioritizing Private Brands.
- Retail Media: Our unique offering utilizes the same product data to ensure on-site advertising never comes at the expense of customer experience. We're helping brands more efficiently spend their investment through our unique Pay per Conversion model, with an average ROAS of 9+ across all active brands to date.

Primary Contact: Mr. Matt Vezzani

Co-Founder

#### Proviniti IIc

Address: 501 Madison Ave

New York, NY 10022-5602



Tel: 917-664-0647

Website: https://proviniti.com/

Products / Services: Consulting Services; Financial Services; Supply Chain; Technology

Services

Company With every engagement, we uncover the root causes of pain points and how they impact our clients' businesses. Our strategies ensure clear and

how they impact our clients' businesses. Our strategies ensure clear and constant communication at all organizational levels for seamless

integration and straightforward, lasting solutions. Our goal is to empower organizations by making sophisticated technologies simple and easy to understand, unlocking the full potential of our clients and the industries

they pursue.

By transforming complex endeavors into manageable step-by-step processes, Proviniti clients and partners gain the edge for long-term success with the ability to foster talent and focus on what they do best.

Primary Contact: Steven McCaffrey

Managing Partner

#### **Pure Flavor**

Description:

Address: 459 Highway 77

PO Box 607

Leamington, Ontario N8H 3X4

Canada

Tel: 519-326-8444

Website: https://www.pure-flavor.com/

Products / Services: Agricultural

Company Pure Flavor® is committed to supporting healthier lifestyles by providing

greenhouse-grown vegetables that meet our exceptional quality

standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our

sustainable growth.

Primary Contact: Julia Shreve

Director of Marketing

Brands: Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites,

RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna,

Craft House Collection

### **Reach Marketing**

Address: 1334 Parkview Ve. - Ste. 310

Manhattan Beach, CA 90266

Tel: 310-546-9510

Website:

Parent Company: **Boston Consulting Group** 

### RefPlus, Inc.

Address: 2777 Grand Allee

St. Hubert, Quebec J4T 2R4

Canada

Tel: 450-641-2665 Website: www.refplus.com

Email: mcardinal@refplus.com

Products / Services: Equipment

Company RefPlus, Leader in Custom Quality Refrigeration

■ Equipment Description:

A leader in custom refrigeration, RefPlus designs and manufactures

high-performance products tailored to your needs.

Driven by a constant concern for the environment, quality craftsmanship and higher performance, our engineers and technicians design and build

the best refrigeration equipment in the industry.

**Primary Contact:** Mr. Mathieu Cardinal

President

## Renaissance Capital Alliance, LLC

Address: 5440 Corporate Dr

Troy, MI 48098-2646



Tel: 248-299-7800 Website: rcalliance.com

Products / Services: Other



Company At the heart of RCA is a rich background with strong leadership and

Description: commitment to diversity and corporate responsibility.

Renaissance Capital Alliance (RCA) has been providing equipment financing solutions to some of the largest corporations in North America since 2001. As an independent Lessor, RCA's financing programs allow you to keep your current OEM relationships in place while lowering your

overall cost of ownership through low-cost financing.

Primary Contact: Joshua Larish

North America Program Manager

### Respect Foods, Inc.

Address: 3801 PGA Boulevard

Suite 600

Palm Beach Gardens, FL

33410-2756

Tel: 866-732-1676

Website: www.respectfoods.com

Products / Services: Bakery; Brokers; Co-Packer; Consulting Services; Food

Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic;

Packaging; Perishables; Private Brands; Seafood

Company "Wow!" That's your brain's response when something surprising hits your

Description: tastebuds—when a simple, wholesome food blows away your

expectations. And it's just the feeling Respect® is going for. See, we got bored with the food conversation: too scientific, too complex. Yawn. Let's talk about the joy of simple and well-prepared food. Let's go to tastytown. Let's get together at the kitchen table and change those mealtime woes

into mealtime wows.

Primary Contact: Mr. Ken Hartman

President

## **Reynolds Consumer Products**

Address: 1900 W. Field Court

Lake Forest, IL 60045-4828

Reynolds Months Consumer Products

Tel: 847-482-2480

Website: www.reynoldsconsumerproducts.

com/

Products / Services: Fresh; Frozen; Nonfoods

Company Two of the most trusted household brands, Reynolds® and Hefty®, pescription: joined together as Reynolds Consumer Products in 2010. While the

joined together as Reynolds Consumer Products in 2010. While the establishment of this new company made it official, the truth is that Reynolds® and Hefty® products have been found side-by-side in the

kitchens of American families for more than three generations.

The creation of both the Reynolds® and Hefty® brands is the direct result of American ingenuity mixed with a bit of elbow grease. Reynolds Wrap® foil was invented after aluminum was no longer needed for military use; and became a new staple for American kitchens. Hefty® waste bags were first developed with excess material from an early plastics

innovator, creating another household essential.

Primary Contact: Mr. Steve Pace

President of Sales and Chief Customer Officer

#### **RSM US LLP**

Address: 4 Times Square, 151 W 42nd

Street 19th Floor

New York, NY 10036

Tel: 212-372-1000

Website: www.rsmus.com

www.rsmus.com

Products / Services: Consulting Services; Financial Services; Technology Services

Primary Contact: Ms. Jennifer Chelebi

Marketing Manager, National Consumer Products

## Rudolph Foods Co.

Address: 6575 Bellefontaine Rd

Lima, OH 45804-4415

RUDOLPH'S

Tel: 419-648-3611

Website: https://www.rudolphfoodscorp.co

m/

Products / Services: Agricultural; Food Products/Snacks; Merchandising Services; Packaging;

Supply Chain

Company For Us, Pork Rinds are a Family Affair. Our commitment to excellence Description: has been passed from generation to generation. In 1955, John Rudolp

has been passed from generation to generation. In 1955, John Rudolph learned of an untapped market for pork rinds and the Ohio entrepreneur quickly launched his own company producing pork rinds from smoked

bacon rinds.

And we've remained the family's namesake brand of pork rinds for nearly

70 years!

Primary Contact: Mark Singleton

Vice President, Sales & Marketing

Brands: Southern Recipe Small Batch, Southern Recipe, Lee's, Grandpa John's

### **Sealed Air Corporation**

Address: 2415 Cascade Pointe Boulevard

Charlotte, NC 28208-6899



Tel: 704-606-7318

Website: www.sealedair.com

Email: Cryovac@sealedair.com

Products / Services: Energy Management; Equipment; Refrigeration

Company Industries around the world are at a turning point. Global megatrends such as population growth, urbanization, food, water, and energy

such as population growth, urbanization, food, water, and energy scarcity, labor and skills shortages, and climate change are forcing companies to approach their business strategies in new ways. Meeting these growing resource challenges demands more than just sustainable solutions. It demands practical answers forged from deep experience, nimble application, and creative ingenuity that constantly reimagine the

possibilities.

At Sealed Air, we partner with our customers to solve their most pressing resource challenges by delivering new solutions derived from our unmatched industry knowledge and expertise. These solutions create a more efficient, secure and less wasteful global food supply chain and enhance commerce through fulfillment and packaging solutions to protect

the worldwide movement of goods.

Primary Contact: Tiffani Burt

**Executive Director Marketing Americas** 

## SellEthics Marketing Group, Inc.

Address: 941 Matthews Mint Hill Road

Matthews, NC 28105-1777



Tel: 704-847-4450

Website: www.sellethics.com

https://www.sellethics.com/

Products / Services: Advertising/Marketing and Design; Brokers

Company SellEthics offers a comprehensive list of services including

Description: market-leading headquarter representation, expert data and analytic

> services and best-in-class retail coverage. We have been blessed to recruit, develop and deploy the top talent in the industry to ensure we successfully accomplish our manufacturers' goals and objectives. Our extraordinary team is the reason SellEthics has become the largest regional food sales and marketing agency in the southeast and why we

> > Shipt

represent leading manufacturers across the store.

Mr. Joel Barham **Primary Contact:** 

President and CEO

### Shipt, Inc.

Website:

17 20th Street North Address:

Suite 100

www.shipt.com

Birmingham, AL 35203-4026

Tel: 205-502-2500

https://www.shipt.com/about/

Email: partnerships@shipt.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Merchandising

> Services; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Company Southern hospitality. Silicon Valley tenacity. Nationally recognized. Our Description:

caring nature and innovative spirit runs deep in who we are and what we

believe.

We're more than delivery. We go beyond bringing the things people need - to building positive and personal relationships that last. Whether it's taking the time to get to know our members, coming together as a team to make shoppers feel extra appreciated, or authentically representing ourselves and our partners — we spark connections that show every person counts. That's how a simple delivery can feel like so much more.

Parent Company: **Target Corporation** 

## Simpactful LLC

Address: 823 General Taylor Street

New Orleans, LA 70115-2616

Tel: 925-234-6394

Website: https://simpactful.com/ Products / Services: Consulting Services
Primary Contact: Mr. David Friedler

Co-Founder and CCO

### Simplista

Address: 2300 Yonge Street

Suite 1600

Toronto, Ontario M4P1E4

Canada

Tel: 416-832-6950

Website: www.simplista.com

https://twitter.com/SimplistaInc https://www.linkedin.com/compan

y/simplista/

Email: info@simplista.com
Products / Services: Technology Services

Company Our journey began in 2015, when our founder's consulting firm, Bianix Description: Technology, won a contract to solve the item on boarding challenge at

Canada's largest retailer, Loblaw Companies Ltd. We revolutionized item setup at Loblaw, reducing time to onboard new items from weeks and months to 1-3 days, generating over 30 million dollars annually in

increased profit, and millions more in cost savings.

Inspired by this sucess, we decided to bring our solution to the world. In 2017, we launched Simplista, an agile, intelligent, API-centric SaaS platform designed to streamline trade between retailers and their supplier

partners.

Primary Contact: Mr. Evan Silver

Founder and CEO

#### Solomon Partners

Address: 1345 Avenue of the Americas

New York, NY 10105-0302

Tel: 212-508-1600
Website: www.pjsc.com
Email: info@pjsc.com

Products / Services: Financial Services
Primary Contact: Mr. Scott I Moses

Managing Director and Head of Grocery, Pharmacy and Restaurants

**Investment Banking** 

### **Southeast Produce Council**

Address: 242 N Masonic Street

Millen, GA 30442-1611



Tel: 478-982-4411

Website: https://seproducecouncil.com/

Association; Produce Products / Services:

Company In 1999, the Southeast Produce Council (SEPC) was formed by six Description:

members who had a vision for a Southeastern-based produce

organization. The members met at the Atlanta Farmer's Market in August 1999. The first formal meeting of the Southeast Produce Council was held in Charlotte, NC with 100 produce professionals from across all areas of the industry in attendance. An innovative produce organization emerged which has grown to over 2500 members and is continuing to grow at a steady pace. Today, the council stands behind its Vision,

Mission, Values, and Goals.

**Primary Contact:** Mr. David Sherrod

President and CEO

Southern Exposure Brands:

Southern Innovations

## **Southern Glazer's Wine & Spirits**

1600 NW 163rd St. Address:

Miami, FL 33169-5641



Tel: 305-625-4171

Website: https://www.southernglazers.com/

Email: cwilliams@sgws.com Products / Services: Beverages

Company We provide brand-centric customer experiences for cocktail-forward accounts and luxury spirits bottle shops so they can create distinct

strategies for their market and consumer.

Primary Contact: Lisa Gulick

**SVP National Accounts Retail** 

### **Spins LLC**

Address: 222 W. Hubbard Street

Suite 300

Chicago, IL 60654-6896



Tel: 312-281-5100 Website: www.spins.com

Products / Services: Consulting Services

Primary Contact: Meagan Nelson

Vice President, Retail & Distributor Growth

## **Spoiler Alert**

Address: 131 Dartmouth St.

Floor 3

Boston, MA 02116-5297

Tel: 617-917-4123

Website: www.spoileralert.com
Email: sales@spoileralert.com

Products / Services: Consulting Services; Merchandising Services; Supply Chain; Technology

Services; Unsaleables; Other; Sustainability

Company Description:

Spoiler Alert is a B2B software company for CPG brands to manage sales of excess and short-dated inventory, recover value and increase sustainability.

Working exclusively at the manufacturing plant or distribution center level, Spoiler Alert offers a best-in-class sales platform that enables CPG brands to automate their discounting processes across a private network of discount retailers and nonprofit channels - with a heavy focus on maximizing value recovery, strengthening customer relationships, and increasing the effectiveness of CPG teams tasked with minimizing inventory write offs. Founded by alumni of MIT, Spoiler Alert works with some of the world's largest brands, including Campbell's, Danone, HelloFresh, KeHE Distributors, and Kraft Heinz, along with a growing network of discount channels committed to increasing affordable food access.

The company is backed by some of the nation's leading food, agriculture, technology, and supply chain investors, including Maersk - the global leader in supply chain and logistics. Our leadership team brings decades of experience across enterprise software, supply chain management, ecommerce, and data analytics within the CPG and retail industries. We are Friends of WRI's Champions 12.3 (the industry's leading stakeholder group committed to corporate food waste reductions), are members of ReFED's Expert Network, Pledge 1%, Climate Collaborative, and regularly contribute to the national dialogue around waste prevention and supply chain innovation - including through our affiliation with the Walmart Food Safety Collaboration Center.

Spoiler Alert is a winner of the 2022 Food Logistics Top Software & ECR Top 30 Innovations in Food Waste 2022, The FoodTech 500, Tracxn Emerging Startup 2022, and Built In Boston's 22 Startups to Watch.

**Primary Contact:** 

Mr. Ricky Ashenfelter

Co-Founder & Chief Executive Officer

## **Stampede Culinary Partners, Inc.**

Address: 7351 South 78th Ave.

Bridgeview, IL 60455-1185

Tel: 912-632-4406

Website:

Products / Services: Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables;

**Private Brands** 

Primary Contact: Mr. Mike Asleson

Senior Director of Sales

## the Stores Consulting Group

Address: P.O. Box 950

1929 Rombach Avenue Wilmington, OH 45177-0950

Tel: 717-309-5302

Website: www.storesconsulting.com

Products / Services: Consulting Services; Energy Management; Food Safety; Fresh; Frozen;

Nonfoods; Hard Goods; Health & Deauty Care; Human

Resources/Training; Merchandising Services; Perishables; Research;

Store Design; Supply Chain; Other

Primary Contact: Mr. Rick Marino

**Managing Director** 

Brands: The Stores Consulting Group, LLC

### **Stores Services Group LLC**

Address: 2732- G Interstate Street

Charlotte, NC 28208

Tel: 980-859-1075

Website: www.storeservicesgroup.com

Products / Services: Energy Management; Equipment; Maintenance; Petroleum

Company With over 30 years experience with replacement products, we provide turn-key door retrofits, LED lighting retrofits, outdoor GEN connects and

EMS upgrades. We also provide project management teams with on-site

management

Primary Contact: Mr. Darryl Yarborough

Principal

Brands: CD Controls, Sloan LED, Commercial Refrigerator Door, Base Metals

## **Styleline Glass Display Doors**

Address: 6200 Porter Road

Sarasota, FL 34240-9696

Tel: 941-371-8110

Website: www.styleline.com

Products / Services: Advertising/Marketing and Design; Equipment; Merchandising Services;

Store Design

Company Styleline Glass Display Doors was established in 1975 with a single idea

Description: in mind: To offer a better product at a competitive price. The continued

success of STYLELINE products is proof we had the right idea, and Commercial Refrigerator Door Company continues to be the premier

glass display door manufacturer in the industry.

Primary Contact: Mr. David Jennings

Executive Vice President, Sales and Marketing

Parent Company: Hussmann Corporation

Brands: Styleline Doors and Fired Windows

Classic Plus, Hybridoor, 20//20 Plus, Mod // Line, Mod//Line LT, Classic

Plus LT, Hybridoor LT, 20//20 Plus LT, Mod //Line HH, AB Door

### Superfridge

Address: 741 Boston Post Road

Suite 303

Guilford, CT 06437-2714

Tel: 203-453-2999

Website: https://superfridge.com/

Products / Services: Frozen; Merchandising Services; Point-of-Sale Equipment; Technology

Services

Company We are an in-store marketing and merchandising program that delivers

Description: consumer engagement, product trials, shopper conversion and

incremental sales for frozen and refrigerated brands at the point of

purchase.

Primary Contact: Rich Keiser

VP of Retail Partnerships

Parent Company: Ephex Partners

## SupplyPike, Inc.

Address: 5111 W JB Hunt Drive

Suite 500

Rogers, AR 72758-5206

Tel: 479-385-7472

Website: https://www.supplypike.com/

https://supplierwiki.supplypike.co

m/

Email: parker@supplypike.com

Products / Services: Financial Services; Supply Chain; Technology Services

Company SupplyPike is a deductions management platform that empowers Description: suppliers to effortlessly identify and recover retailer deductions while

preventing revenue losses in their supply chain. SupplyPike assists finance, supply chain, and customer teams at 500+ top retail suppliers, including Blackstone Products, Eagle Family Foods, E.T Browne, Hanes

**Supplypike** 

Brands, Louisville Ladder, and more.

Primary Contact: Mr. Parker Stewart

Vice President Strategic Partnerships

## **SymphonyAl**

**SymphonyAl** 

Address: 5000 El Dorado Pkwy

Suite 150

Frisco, TX 75033-8443

Tel: 404-355-3220

Website: www.symphonyretailai.com

www.symphonyai.com/retail-cpg

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company SymphonyAl is a leading enterprise Al SaaS company for digital transformation across the most critical and resilient growth verticals,

including retail, consumer packaged goods, financial services, manufacturing, media, and IT/enterprise service management.

SymphonyAI verticals have many leading enterprises as clients. Since its founding in 2017, SymphonyAI has grown rapidly to 3,000 talented leaders, data scientists, and other professionals. A 2024 Microsoft Partner of the Year for Business Transformation – AI Innovation.

SymphonyAI is a SAIGroup company, backed by a \$1 billion commitment from successful entrepreneur and philanthropist Dr. Romesh Wadhwani.

Primary Contact: Mr Josh McCann

Head of HQ Client Delivery & Analytics

## Teys USA Inc.

Address: 770 N Halsted Street

Suite 202

Chicago, IL 60642-6930

Tel: 312-492-7163

Website: www.teysusa.com

Primary Contact: Mr. Selwyn Jones

Sales Manager

Parent Company: Cargill Incorporated

## The Advantage Group International, Inc.

Address: Advantage Group International,

Inc.

40 University Avenue, Suite 903 Toronto, Ontario M5J 1T1

Canada

Tel: 717-688-1825

Website: www.advantagegroup.com

www. advantagegroup.com

Products / Services: Research; Other

Primary Contact: Matt Nitzberg

Managing Director, North America

### The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.

Suite 520

Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: https://www.allansullivan.com
Email: racrey@allansullivan.com

Products / Services: Consulting Services; Technology Services

Company We've been in your shoes. We've experienced your frustration. The Allan Description: Sullivan Co. was born when we set out to change it. We built the

Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your

position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of

the value equation could come up so short so often?

Primary Contact: Reed Acrey

Partner

## The Maker Group

Address: 1221 Pearl Street

Boulder, CO 80302-5204



Tel: 404-308-3115

Website: https://themakergroup.com/

Products / Services: Consulting Services; Human Resources/Training; Supply Chain

Company We help good organizations become great. The Maker Group is a global

Description: commercial capability-building firm that works with our clients to

strengthen their strategic planning, selling and negotiation processes for

accelerated profitable growth.

Primary Contact: Peter Tunkey

Client Partner

## The Wonderful Company

Address: 11444 W. Olympic Boulevard

Los Angeles, CA 90064-1549



Tel: 513-375-2241

Website: https://b2b.wonderfulpistachios.co

https://www.wonderful.com/

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic;

Perishables; Unsaleables

Company We aspire to provide our customers with consistently superior quality, Description:

food safety and service by holding ourselves to standards far beyond our

direct competition.

We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every

day, we try to make them better. From our trees to your hearts.

**Primary Contact:** Mr. Kurt Vetter

President, Wonderful Sales

#### **ThinkLP**

Address: 219 Labrador Dr

Waterloo, Ontario N2K 4M8

Canada



Tel: 650-888-4062

https://thinklp.com/ Website: Email: info@thinkLP.com

Products / Services: Food Safety; Security Systems & Products; Supply Chain;

**Technology Services** 

Company ThinkLP is a leading-edge Loss Prevention and Safety Management Description: integrated software platform helping organizations centralize their data

and empower their teams. With easily configurable case forms,

customizable metric tracking, complex workflow automation, beautiful reports & amp; dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new

way.

**Primary Contact:** Steph Flamen

VP of Sales & Marketing

### Tom's of Maine, Inc.

Address: 302 Lafayette Center

Kennebunk, ME 04043-6883

Tel: 207-985-2944

Website: https://www.tomsofmaine.com/

Email: toms\_customer\_service@tomsofmaine.com

Products / Services: Health & Deauty Care

Primary Contact: Mr. Thomas O'Brien

Chief Executive Officer

Parent Company: Colgate-Palmolive Company

## **Topline Farms**

Address: 500 County RD 18

Leamington, Ontario N8H 3V5

Canada

Tel: 519-322-2351

Website: www.toplinefarms.com

Email: marketing@toplinefarms.com

Products / Services: Produce

Company We are a vertically integrated greenhouse vegetable company that ships

Description: year-round from our farms across North America.

Primary Contact: Chris Veillon

Vice-President, Marketing

Brands: Topline Farms

## **Trident Seafood Corporation**

Address: 5303 Shilshole Avenue Northwest

Seattle, WA 98107-4021



opline

Tel: 206-783-3818

Website: www.tridentseafoods.com

Email: sales@tridentseafoods.com

Products / Services: Food Products/Snacks; Pet Health & Dutrition

Company Here at Trident, catching fish isn't just our business. It's our livelihood. It's

Description: our calling. We are all fishermen here, and catching the purest and

> healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where

we fish, it's what we'll be doing 40 years from now, too.

Mr. Joseph Bundrant **Primary Contact:** 

Chief Executive Officer

Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse,

> Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse,

PureCatch, Royal Pink, Royal Red, San Juan Seafoods.,

## **United Against Poverty**

Address: 1400 27th Street

Vero Beach, FL 32960-0303



Tel: 772-770-9113

Website: Unitedagainstpoverty.org

Products / Services: Baby Care; Bakery; Beverages; Confectionery; Deli; Fresh; Frozen; Hard

Goods; Health & Deauty Care; Meat/Poultry; Natural/Organic;

Perishables; Seafood; Unsaleables

Company Our mission is to serve those in poverty by providing crisis care, case Description:

management, transformative education, food and household subsidy,

employment training and placement, personal empowerment training and

active referrals to other collaborative social service providers.

**Primary Contact:** Ms. Jacqueline Kazimer

Director, Corporate Relations & Procurement

## **United Egg Producers**

Address: 6455 East Johns Crossing

Suite 410

Johns Creek, GA 30097-1568

Tel: 770-360-9220

Website: www.unitedegg.org Email: info@unitedegg.org

Products / Services: Association Company Description:

UEP's first organizational meeting was held in Chicago on November 12, 1968 at which time egg producers from across the U.S. recognized the need for a regional cooperative organization to address the needs of the industry. Thus, five regional offices were created: Midwest UEP, Southern UEP, North Atlantic UEP, West Coast and Northwest United Egg Producers. A federated Capper-Volstead Agricultural Cooperative was structured with membership available to producers who are engaged as a farmer in the production of table eggs. Membership is also available to owners of breeder flocks, hatcheries, pullets growers, contract egg producers, and farm cooperatives that meet the requirement of owned or leased facilities.

In October 1998, the by-laws of UEP were amended thereby changing the organization to a direct member organization.

**O** upshop

**Primary Contact:** 

Mr. Chad Gregory President and CEO

### **Upshop**

Address: 7001 Burnet Road

Ste 301

Austin, TX 78757-2210

Tel: 512-812-7918

Website: https://upshop.com/

https://invafresh.com/

Products / Services: Food Safety; Technology Services

Company Description:

Upshop has built an Al-powered, SaaS platform connecting Fresh, Center, eCommerce, and DSD department operations to deliver a

simplified, smarter, more connected store experience.

We are helping retailers on one, or all of these journeys:

 Ready for total store forecasting, inventory mgt and automated ordering / replenishment?

Building an ownable, eCommerce experience?

• Seizing the opportunity to maximize Fresh and prepared?

150+ retailers run Upshop and realize significant improvements in sales,

shrink, food safety and sustainability across the entire store.

Primary Contact: Mike Weber

Chief Marketing Officer

Brands: Interstore Fresh Item Management, P-Cubet Perishable Production

MultiGen Recipe Management, InterScale Scales Management Planning.

### **Upside Services, Inc.**

Address: 1701 Rhode Island Ave. NW

Floor 1

Washington, DC 20036-3001



Tel: 800-741-6726

Website: https://try.upside.com/field-conne

ct

https://www.upside.com/business/

grocery

Email: grocery@upside.com

Products / Services: Advertising/Marketing and Design; Technology Services

Company Upside is a digital marketplace that puts retailers in front of thousands of customers they've never seen, and serves those customers compelling,

margin-bound incentives that change their buying behavior. With minimal IT work, retailers offset rising costs and maximize net profit with new

customers and larger basket sizes.

Primary Contact: Mr. Tyler Renaghan

Vice President, Retail

Brands: Upside

### **Visscher Seafood Group**

Address: Industrierondweg 4

8321 EA Urk

Netherlands

Tel: 31-527-681421

Website: visscherseafood.com

Email: info@visscherseafood.com

Products / Services: Seafood
Company Our vision

Description: Fishing isles' culture, worldwide view. Like many of the aquaculture and

fishing companies we own or cooperate with, our company has its

foundation in a small North Atlantic fishing community with strong cultural values. We cherish our origin whilst having an open view with regards to our friends and partners across the globe. We have a tremendous drive to grow and develop ourselves to elevate our community by bringing our

fantastic seafood to the world.

Primary Contact: Patrice Flanagan

Advisor

## **VusionGroup**

VusionGroup

Address: 625 N. Michigan Avenue

Suite 650

Chicago, IL 60611-3632

Tel: 614-900-1513

Website:

Email: support.na@ses-imagotag.com

vusion.com

Products / Services: Fixtures/Shelving/Floors; Point-of-Sale Equipment; Security Systems

& Design; Technology Services

Company VusionGroup is a world leader in smart digital labels and IoT solutions for Description: physical retail, serving over 350 large retailer groups around the world in

Europe, Asia and North America. VusionGroup technology digitalizes your store from floor to ceiling to create a sustainable, hybrid model that's driven by data. Provide a better commerce experience — for consumers

and associates — while enhancing profitability.

VusionGroup supports the United Nations' Global Compact initiative and has received in 2024 the Platinum Sustainability Rating from EcoVadis, the world's reference of business sustainability ratings. VusionGroup (formerly SES-imagotag) is listed in compartment A of the Euronext™ Paris exchange Ticker symbol: SESL – ISIN code: FR0010282822 –

Reuters: SESL.PA - Bloomberg: SES

Learn more on vusion.com

VusionGroup - Global Leader in Electronic Shelf Labels & Damp; IoT Solutions for retail. Turn your physical stores into digital assets with

VusionGroup.

Primary Contact: Mr. Cody Smith

Senior Marketing Manager, Americas

Brands: SES Imagotag Eleectronic Shelf Labels, Vusion Cloud IoT Cloud

Management, Captana Computer Vision AI, Memory Retail Intelligence,

Engage Retail Media, PDI Industrial IoT

## Webstop

Address: 4746 Kylemore Court

Palm Harbor, FL 34685-2648

Tel: 813-942-2797

Website: https://www.webstop.com/

Products / Services: Technology Services



Company We are Webstop and we are equipping you to meet the expectations of

Description: today's shopper.

Shopping trends are evolving as consumers increasingly rely on technology to guide their conventional retail experiences. Innovation on the digital front is producing increased levels of consumer engagement. Your customer is your greatest asset; keeping up with their needs in this digital era is of utmost importance.

We believe in creating powerful end-to-end solutions that guide your customers' complete digital grocery experience. By providing engagement opportunities through websites, mobile apps, digital circulars, eCommerce features, personalized shopping lists, branded promotional recipes, and paperless coupons, your digital offerings will put a unique and relevant experience into the hands of your shoppers. Since 1998, we have been guiding grocers through this process, driving sales and developing brand loyalty online and in-store.

Primary Contact: Shawn Tuckett

CEO

#### **West Madison Foods**

Address: 8 Sound Shore Drive

Suite 265

Greenwich, CT 06830-7272

MADISON Maries

Tel: 917-538-7375

Website: https://maries.com/

https://maries.com/

Products / Services: Dairy; Deli; Food Products/Snacks

Company West Madison Foods. U.S. manufacturer and marketer of gourmet salad

Description: dressings, dairy dips and spreads to the retail channel under the

Marie's® and Dean's Dips® ...

Parent Company: Brynwood Partners L.P.

## Wisner Marketing Group, Inc.

Address: 6615 Grand

Suite # 1054

Gurnee, IL 60031-4591

Tel: 847-680-3688

Website: www.wisnermarketing.com
Email: info@wisnermarketing.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Human

Resources/Training; Merchandising Services; Private Brands; Research

Company Wisner Marketing Group assists retailers, manufacturers, and others in

Description: developing solutions to complex marketing issues in consumer

healthcare, trade marketing, store brands and new product introductions. We do this from the retailer and consumer perspective with a focus on

"making the line go up" for all.

Primary Contact: Mr. James H Wisner

President

### **Wynshop**

Address: 100 Southeast Third Ave, Suite

601

Fort Lauderdale, FL 33394-0017

Tel: 786-577-3165

Website: https://wynshop.com/

Email: info@wynshop.com

Products / Services: Consulting Services; Technology Services

Company Wynshop is the most modern technology platform built for online grocery.

Description: Scale your business operations, personalize the shopping experience,

and optimize order fulfillment to boost your bottom line. Unlike monolithic digital commerce solutions, Wynshop is designed to grow with you,

ensuring your business success now and in the future.

Primary Contact: Mr. Charlie Kaplan

Chief Revenue Officer