



## **FMI Associate Member Search Results**

This search was performed on 04/01/2025 at 09:45 AM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
2345 Crystal Drive, Suite 800  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## A-Gas

Address: 1100 Haskins Road  
Bowling Green, OH 43402-9363



Tel: 419-867-8990

Website: <https://www.agas.com/us/>

Products / Services: Refrigeration

Company Description: A-Gas is the world leader in the supply and lifecycle management of refrigerants and associated products and services. For over 30 years, through our first-class recovery, reclamation, and repurposing processes, we have been capturing refrigerant gas for future re-use or safe destruction, preventing its harmful release into the atmosphere. Our unique Rapid Recovery service is comprised of a network of EPA-Certified technicians who go to store locations, recover refrigerant racks, deliver EPA documentation, and then provide our customers with a commitment to provide a matching volume of AHRI-certified refrigerant gas. This assurance gives grocery stores the peace of mind that they can get the refrigerants they need in a tightening market.

Primary Contact: Ms. Jana Fish  
Event and Marketing Specialist

Brands: A-Gas Rapid Recovery

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## A.J. Letizio Sales & Marketing, Inc.

Address: 55 Enterprise Drive  
Windham, NH 03087-2031

Tel: 603-894-4445

Website: [www.ajletizio.com](http://www.ajletizio.com)

Products / Services: Brokers

Company Description: To provide a professional sales and service experience to the wholesale food industry that consistently delivers results beyond expectation, makes things happen, and routinely solves problems that are thought to be impossible to solve by others. We are passionate about what we do, and that passion translates into results that are consistently delivered to our clients and customers.

Primary Contact: Ms. Marianne Henry  
Inside Sales Support

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## Accenture

Address: 500 W Madison Street  
Chicago, IL 60661-4544



Tel: 312-693-5818

Website: [www.accenture.com](http://www.accenture.com)  
<https://www.insightsourcing.com/>

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Description: Accenture is the world's leading management consulting and technology services company. Committed to delivering innovation, Accenture collaborates with its clients to help them realize their visions and create tangible value. With deep industry expertise, broad global resources and proven experience in consulting and outsourcing, Accenture can mobilize the right people, skills, alliances and technologies.

Primary Contact: Samantha Sanders  
Marketing Content Lead – Consumer Goods & Services, Accenture

Brands: Accenture.

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## Acosta

Address: 6600 Corporate Center Parkway  
Jacksonville, FL 32216-0973



Tel: 904-281-9800

Website: [www.acosta.com](http://www.acosta.com)  
[acosta.com](http://acosta.com)

Products / Services: Brokers

Primary Contact: Mr. Darian Pickett  
Chief Executive Officer. North American Sales Agency

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## Action Food Sales, Inc.

Address: 3530 Toringdon Way  
Suite 450  
Charlotte, NC 28277-3431

Tel: 704-549-8500

Website: [www.actionfoodsales.com](http://www.actionfoodsales.com)

Primary Contact: Mr. John Nilsson, Sr.  
Founder

Brands: Broker

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### Active Pak Automation

Address: 20 French Road  
Buffalo, NY 14227-2702

Tel: 716-662-3475

Website:

Parent Company: Multisorb Filtration Group

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### AdAdapted

Address: 206 E Huron Street  
Ann Arbor, MI 48104-1922



Tel: 734-358-1213

Website: <https://www.adadapted.com/>

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description: Understanding the drivers behind consumer decisions about what they buy at the grocery store is our superpower. We offer a unique approach to aligning CPG brands with category-relevant consumers creating a data-driven connection based upon prior list building activity.

Primary Contact: Robert Bryan  
Marketing Director

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### Advanced Fresh Concepts Franchise Corp.

Address: 19700 Mariner Avenue  
Torrance, CA 90503-1648



Tel: 310-604-3200 ext.132

Website: [www.afcsushi.com](http://www.afcsushi.com)

Email: [bencho@afcsushi.com](mailto:bencho@afcsushi.com)

Products / Services: Food Products/Snacks; Fresh; Natural/Organic; Perishables; Seafood

Company Description: AFC is the single largest sushi vendor in United States that serves a variety of segments including supermarkets, stadiums, university campuses, corporate dining, and retail. We currently operate over 1700 sushi bars, serving over 100,000 customer per day. Our diverse menu which includes sushi related products, outstanding service, aggressive marketing strategies and unwaivered food safety program drives us to be the sushi industry leader.

Primary Contact: Jeffery Seiler  
President and CEO  
Brands: Southern Tsunami

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## Advanced Refrigeration Systems

Address: 4119 South Market Ct  
Sacramento, CA 95834-1223  
Tel: 916-371-3354  
Website: [www.advancedracks.com/index.php](http://www.advancedracks.com/index.php)  
Parent Company: CoolSys

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## Advantage Solutions

Address: 18100 Von Karman Avenue  
Suite 1000  
Irvine, CA 92612-7196



Tel: 949-797-2900  
Website: [www.daymon.com](http://www.daymon.com)  
<https://youradv.com/>  
Products / Services: Advertising/Marketing and Design; Brokers; Construction; Consulting Services; Merchandising Services; Private Brands; Research

**Company Description:** Advantage Solutions was formed in 1987 on founder Sonny King's vision of building a national sales and marketing agency focused on unparalleled service, customized solutions, and outstanding results. Today we are the leading sales and marketing agency in the industry with a workforce of over 40,000 talented associates generating over \$65B in sales.

At Advantage Solutions, we're the unseen architects behind your everyday purchases. From pantry staples to your online shopping carts, we ensure your favorite goods are always in stock and within reach by connecting manufacturers to the right retailers and teaming up with retailers to figure out the best ways to get those products into your hands. We specialize in elevating brand presence, enhancing retail strategies, and creating memorable brand experiences.

Our purpose is to connect people with products and experiences that enrich their lives. How do we do that? Through our mission: to generate demand for consumer brands and retailers, converting shoppers into buyers in every way they shop, and our values: Put People First, Serve with Heart, Lead with Insights, Execute Relentlessly and Win Together.

**Primary Contact:** Chris Brown  
Senior Vice President, Sales

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## Affinity Group

**Address:** 2928 Walden Avenue  
Buffalo, NY 14043-2615



**Tel:** 716-675-2944  
**Website:** <https://affinitysales.com/>  
**Email:** [shane.coughlin@affinitysales.com](mailto:shane.coughlin@affinitysales.com)  
**Products / Services:** Brokers  
**Company Description:** Affinity Group's experience in all aspects of the retail and foodservice industry make us the perfect partner to help you grow your brand and drive results.  
**Primary Contact:** Mr. Shane Coughlin  
Executive Vice President

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## Afresh Technologies

Address: 33 New Montgomery St.  
#1100  
San Francisco, CA 94105-4527



Tel: 805-551-9245

Website: <https://www.afresh.com/>

Email: [hello@afreshtechologies.com](mailto:hello@afreshtechologies.com)

Products / Services: Fresh; Perishables; Supply Chain; Technology Services

Company Description: Afresh is the world's leading fresh technology company helping grocers make smarter decisions throughout their fresh supply chain, ultimately increasing profits and significantly reducing food waste.

Success in fresh relies on making good decisions with incomplete, ever-changing, and uncertain information — realities inherent and inevitable in fresh grocery. Legacy systems and practices for managing fresh inventory are not built to recognize or respond to this reality. Many grocers today are stuck betting their most strategic category on brittle technology and convoluted labor practices, leading to increased costs and reduced quality for consumers.

With Afresh's built-for-fresh approach, more than 3,000 stores are seeing incredible results, on average:

- +3% sales increase
- +20% improvement in labor efficiency
- 25% shrink reduction
- 80% stockout reduction
- +7% faster inventory turns

Learn more at [www.afresh.com](http://www.afresh.com)

Primary Contact: Mr. Matt Schwartz  
Chief Executive Officer

## AHT Cooling Systems GmbH

Address: Werksgasse 57  
Rottenmann  
Austria

Tel: +43-3614-2451 ext.0

Website: [www.aht.at](http://www.aht.at)

Email: [office@aht.at](mailto:office@aht.at)

Parent Company: AHT Cooling Systems USA Inc.

## AHT Cooling Systems USA Inc.

Address: 7058 Weber Boulevard  
Ladson, SC 29456-6758

Tel: 843-767-6855



Website: <https://us.aht.at/>  
 Email: [info@us.aht.at](mailto:info@us.aht.at)  
 Products / Services: Refrigeration  
 Company Description: Innovation and a focus on the future since 1983. AHT Cooling Systems GmbH has been operating successfully in the field of commercial refrigeration for more than 30 years. During this time, our ceaseless pursuit of innovation has allowed us to continuously push the envelope in our industry for the benefit of our customers – today and in the future.

At the AHT headquarters, the heart of our company, our cutting-edge cooling systems are designed and produced on a production area of more than 60.000 m2. More than 200.000 units leave our headquarters every year.

We are one of the world leaders in our main area of business – the production of plug-in coolers and freezers for the commercial sector. Our systems are delivered to all major global discounters and supermarket chains as well as a number of renowned producers in the ice-cream and drinks industry via successful partnerships. Our overarching philosophy is built on the pillars sustainability, energy efficiency, innovation and maximum customer benefit.

Our awareness for quality and environmental consciousness is not only confirmed by our ISO certifications 9001 (Quality management) and 14001 (Environmental management) – we live it continuously through our resource-conserving production processes and ecologically-minded products, every single day; for we will always strive to fulfill the high expectations our customers have in our products and the brand AHT.

Specialties  
 Plug In R290 Multi-temp Display Cases, Water Cooled & Self Contained Refrigeration Systems, Food & Beverage Specialty Coolers, Mechanical Design and Store Planning, After Market Services, Commercial Refrigeration, and Refrigeration

Primary Contact: Mr. Clay Galloway C.E.M.  
 Director, Sales

Brands: AHT Cooling Systems

## Air-Row Fans

Address: 485 Gradle Drive  
 CARMEL, IN 46032-2535



Tel: 317-574-1009

Website: [www.airrowfans.com](http://www.airrowfans.com)

Email: [khale@airrowfans.com](mailto:khale@airrowfans.com)

Products / Services: Energy Management; Equipment; Maintenance; Store Design



**Company Description:** Air-Row fans began in 1988 with the goal of cooling commercial buildings with energy efficient technology. Today, Air-Row is one of the most highly regarded providers of air rotation, or destratification, solutions. Air-Row's fan products produce a savings of 20% or more in large buildings, warehouses, big-box stores, supermarkets, sports stadiums, and more.

Air-Row's success in helping companies reduce or eliminate energy waste has been recognized nationally. Air-Row is registering with the US Green Building Council and will be accredited by the Green Building Certification Institute. Air-Row products will be certified as part of the LEED (Leadership in Energy & Environmental Design) program, allowing projects to qualify for energy credits.

Air-Row is based in Carmel, IN.

**Primary Contact:** Kash Hale  
Vice President

**Brands:** Air-Row

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## AKI Technologies

**Address:** 375 Alabama St.  
Suite 480  
San Francisco, CA 94110-7329

**Tel:**

**Website:** <https://www.a.ki/>

**Parent Company:** Inmar Inc.

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## Alaska Seafood Marketing Institute

**Address:** 150 Nickerson Street  
Suite 310  
Seattle, WA 98109-1634

**Tel:** 206-352-8920

**Website:** [www.alaskaseafood.org](http://www.alaskaseafood.org)  
[alaskaseafood.org](http://alaskaseafood.org)

**Products / Services:** Association; Food Safety; Natural/Organic; Perishables; Unsaleables

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## AlixPartners LLP

**Address:** 909 Third Avenue  
New York, NY 10022-4731



**Tel:** 212-490-2500

**Website:** [www.alixpartners.com](http://www.alixpartners.com)

Products / Services: Consulting Services

Company Description: AlixPartners has expanded our focus to apply our when it really matters mindset, honed in urgent situations, to the high-level, high-stakes matters that materially affect the future of organizations. Today, we partner with management of both healthy and challenged companies across more than 20 industries and in more than 60 countries around the world.

We have built a legacy of pursuing the highest standards of excellence in all areas of our business. We have achieved this by remaining focused on our clients and our people – and by adhering to our Core Values of Commitment, Professionalism, Teamwork, Common Sense, Personal Respect, and Communication.

Primary Contact: John Bonno  
Managing Director

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## **ALL-TAG Corporation**

Address: 1155 Broken Sound Parkway  
Unit E  
Boca Raton, FL 33487-3538



Tel: 561-998-9983

Website: [www.all-tag.com](http://www.all-tag.com)

Email: [info@all-tag.com](mailto:info@all-tag.com)

Products / Services: Security Systems & Products

Company Description:	<p>ALL-TAG is an American manufacturer of Anti-Theft products that help retailers reduce common and ORC theft while boosting sales. We are the market leader in customizing products to include individual store specific information to aid in the recovery and return of stolen merchandise. These products are virtually impossible to remove from merchandise packaging, and will permanently damage the packaging if they are forcibly removed. Retailers can protect their merchandise while making it accessible to shoppers, which is critical for maximizing sales. The cost of these products is extremely low when compared to lock boxes, keepers, spider wraps, shelf protectors, etc. All of these factors lead to a quick and substantial ROI. ALL-TAG manufactures RF Labels in their South Florida facility, and is a leading supplier of AM labels. Top retailers and their Source Tagging partners around the world are using ALL-TAG RF and AM Labels to protect their merchandise.</p> <p>Veesion Pro, also provided by ALL-TAG, is intelligent video surveillance software that continuously analyzes any retailer's cameras. The software automatically detects suspicious shoplifting behavior and gestures in real time with algorithmic analysis of video footage. A video notification is immediately sent to store personnel providing the retailer an opportunity to prevent theft and ORC while it is happening.</p> <p>Veesion is an enhancement to any video surveillance system as it is the equivalent of having a set of eyes on every camera in a retail store. Furthermore, it does so for the fraction of the price of a video room monitor and with much greater accuracy.</p>
Primary Contact:	<p>Andy Gilbert Senior Vice President, Sales</p>
Brands:	<p>ALL-TAG manufactures and supplies their own brand of Sensormatic AM and Checkpoint RF compatible Labels, Hard Tags, and other anti-theft solutions.</p>

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## Alliance Foods, Inc.

Address:	605 W. Chicago Street Coldwater, MI 49036-8400
Tel:	517-278-2396
Website:	<a href="http://www.alliance-foods.com">www.alliance-foods.com</a>
Products / Services:	Brokers
Primary Contact:	Mr. Sal Stazzone President and CEO

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## Alliance Marketing, LLC

Address:	161 Saundersville Rd. Suite 200 Hendersonville, TN 37075-3097
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**ALLIANCE RETAIL GROUP**

Tel: 888-859-8183  
Website: <https://www.allianceretailgroup.com/>  
Products / Services: Advertising/Marketing and Design  
Primary Contact: Caroline Heinen  
Executive Assistant  
Parent Company: Alliance Retail Group

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## ALTO

Address: 1101 Brickell Ave, South Tower,  
8th FL  
Miami, FL 33131



Tel: 630-423-2988  
Website: [www.alto.us](http://www.alto.us)  
Email: [rasher@alto-us.com](mailto:rasher@alto-us.com)  
Products / Services: Consulting Services; Other  
Company Description: ALTO is the last mile in Asset Protection strategies by supporting retailers to deliver consequences for those who disrupt the safety of stores and their teams.  
  
ALTO's tech-enabled teams analyze patterns and capture the necessary evidence to build a robust case based on data from in-store incident reports. ALTO's on-site teams adeptly establish partnerships with key community stakeholders to forge communication and collaboration. Finally, ALTO's local Staff Attorneys and Paralegals advocate on behalf of our partners in court, delivering accountability for those who are disrupting the safety of retail stores and businesses.  
  
Primary Contact: Constanza Trebilcock  
Marketing Director

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## ALTO S.A.

Address: Max Iver 283, Piso 6  
Santiago  
Chile  
Tel: 56-2-7963820  
Website: [ww.alto.cl](http://ww.alto.cl)  
Email: [infor@alto.cl](mailto:infor@alto.cl)

Primary Contact: Mr. Jorge Nazer  
President and CEO  
Parent Company: ALTO

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### **Amcor Flexibles North America**

Address: 3 Parkway North  
3rd Floor  
Deerfield, IL 60015-2537



Tel: 920-527-5633

Website: <https://www.amcor.com/>  
[www.amcor.com/products/food/m eat-fish-seafoodna](https://www.amcor.com/products/food/m eat-fish-seafoodna)

Products / Services: Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Packaging; Seafood

Primary Contact: Ms. Melanie Bandari  
Senior Marketing Manager

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### **American Beverage Association**

Address: 1275 Pennsylvania Avenue NW  
Suite 1100  
Washington, DC 20004-2417

Tel: 202-463-6732

Website: [www.ameribev.org](http://www.ameribev.org)  
[www.ameribev.org](http://www.ameribev.org)

Products / Services: Association; Beverages

Primary Contact: Carrie Kupferschmidt  
Associate

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### **American Egg Board**

Address: 10255 W. Higgins Road  
Suite 800  
Rosemont, IL 60018-5613



Tel: 847-296-7043

Website: <https://www.incredibleegg.org/>

Products / Services: Other

Company Description: The American Egg Board's mission is to support America's egg farmers and increase demand for eggs and egg products.

Primary Contact: Dana Lawnzak  
Director, Food Chain Outreach

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## American Environmental Group

Address: 5565 Lindero Canyon Rd.  
Suite 701  
Westlake Village, CA 91362

Tel: 888-699-6653

Website: [WWW.Americanenv.com](http://WWW.Americanenv.com)

Email: [Projects@americanenv.com](mailto:Projects@americanenv.com)

Products / Services: Construction; Consulting Services; Food Safety; Other

Brands: AEG  
McLarens

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## American Farmers Network

Address: 500 E. Pike St. Suite 200  
Seattle, WA 98122-3885



Tel: 425-749-1906

Website: [www.americanfarmersnetwork.com](http://www.americanfarmersnetwork.com)

Email: [kip.gruell@americanfarmersnetwork.com](mailto:kip.gruell@americanfarmersnetwork.com)

Company Description: At American Farmers Network, we are passionate about healthy living at every stage of the supply chain. We work tirelessly with a small group of trusted ranchers who believe in the power of organic, sustainable practices just as much as we do. Our animals are happy, well-fed, and truly free-range.

Primary Contact: Brett Shank  
Director of Sales

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## American Heart Association

Address: 7272 Greenville Avenue  
Dallas, TX 75231-5129



Tel: 214-706-1000

Website: [www.heart.org](http://www.heart.org)  
[www.heartcheckmark.org](http://www.heartcheckmark.org)

Products / Services: Association

Company Description: The American Heart Association is a national voluntary health agency whose mission is to reduce disability and death from cardiovascular diseases and stroke. The Association's heart-check mark was created as a reliable, easy-to-use mark consumers can use to identify foods that meet AHA criteria for heart-healthy products as a first step in building a sensible eating plan.

Primary Contact: Ms. Cheryl Toner  
Portfolio Lead, Nutrition

## AmeriCold Logistics, LLC

Address: 10 Glenlake Parkway  
South Tower, Suite 600  
Atlanta, GA 30328-3495



Tel: 678-441-1400

Website: [www.americold.com](http://www.americold.com)  
[agromerchants.com](http://agromerchants.com)

Email: [@americold.com](mailto:@americold.com)

Products / Services: Supply Chain; Transportation/Distribution Services; Other

Primary Contact: Katia Young CMP  
Marketing Events Manager

## Amerlux, LLC

Address: 178 Bauer Drive  
Oakland, NJ 07436-3105

Tel: 973-882-5010

Website: [www.amerlux.com](http://www.amerlux.com)

Products / Services: Other

Company Description: Amerlux is a customer-focused company that designs and manufactures energy-efficient task-specific lighting solutions for supermarket, retail and commercial applications.

Primary Contact: Mr. Donald Knickerbocker  
Vice President, Supermarket Sales

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## Apex Stone Solutions Inc.

Address: 27 Summer Lane  
Hicksville, NY 11801-6326

Tel: 917-825-5202

Website:

Primary Contact: Mr. Leonid Tsoy  
Director

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## Aptaris

Address: 2502 N. Rocky Point Drive  
Suite 1070  
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: [www.GoAptaris.com](http://www.GoAptaris.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: About Aptaris Software

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

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## Aqua Star



Address: 2025 First Avenue  
Suite 200  
Seattle, WA 98121-3124



Tel: 206-448-5400

Website: [www.aquastar.com](http://www.aquastar.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Aqua Star is a privately owned seafood company headquartered in Seattle, Washington. Founded in 1990 by seafood industry experts who still manage the business today, we are one of the leading suppliers of frozen seafood in North America and one of the largest retail frozen seafood brands. Our employees are seafood experts in sourcing, processing, product development, sales, and marketing, and are located across the globe in 17 countries. Our diverse assortment of commodity and value added products serves as a one-stop shop for all of your seafood needs.

Primary Contact: Mr. Dirk Leuenberger  
President and CEO

## ARC by ChargeItSpot

Address: 111 S Independence Mall E  
STE 920  
Philadelphia, PA 19106-2549



Tel: 215-220-6600

Website: <https://experiencearc.com/Chargeitspot.com>

Products / Services: Security Systems & Products; Technology Services

Company Description: ARC solves operational challenges faced by companies who have large investments in handheld devices (i.e., devices by Zebra, Honeywell, etc.), which associates use to be productive for tasks like package/baggage scanning, inventory check, mobile PoS, etc. We've learned from clients that managing handheld devices is a nightmare -- they're experiencing surprisingly high device shrink, wasted time managing manual processes, and lost productivity when devices stop working, go missing, or batteries die.

ARC is a device management solution integrated with smart lockers to store, secure, and charge these company-owned handheld devices. ARC reduces device shrink, hits to productivity, wasted payroll time consumed by managers, and the number of faulty devices in circulation.

Primary Contact: Douglas Baldasare  
Chief Executive Officer and Founder

Brands: ARC

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## Armasan Ambalaj A.S

Address: st. 10, #6  
Cerkezkoy OPZ, Karaagac  
boulevard  
Kapakli, Tekirdag 59510  
Türkiye

Tel: +90-282-7583061 ext.260

Website: <https://www.armasan.com/>

Email: [anastasiia.volkova@armasan.com](mailto:anastasiia.volkova@armasan.com)

Products / Services: Packaging

Primary Contact: Mustafa Mahmutoglu  
CEO

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## Arneg LLC

Address: 750 Old Hargrave Road  
Lexington, NC 27295-7514



Tel: 336-956-5300

Website: <https://www.arnegusa.com/en-us/>

Products / Services: Equipment; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: ArnegUSA is a leading manufacturer of refrigeration solutions for the Food Retail Industry. Our commercial refrigeration units are used in major supermarkets, grocery stores, convenience stores, cafeterias, drug stores, and restaurants. Our refrigerated display cases enhance product appeal and visibility, extend food shelf-life and food safety, and reduce energy costs.

We have an elegant solution to virtually any merchandising need you may have. All of our units are constructed with the highest quality materials and care at our plant in Lexington NC.

Primary Contact: Brooks Cox  
Sales Manager

Brands: ARNEG-USA

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## Audit Technology Group

Address: 1880 West Winchester Road  
Suite 101  
Libertyville, IL 60048-5321



Tel: 847-281-8703

Website: [www.atgaudits.com](http://www.atgaudits.com)

Products / Services: Consulting Services; Other

Primary Contact: Mr. Vincent Creadon  
President

Brands: Recover, eResolve, RecoverNow, eRonconcile and ATG Advantage

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## Auror

Address: 3660 Blake Street  
Suite 220  
Denver, CO 80205-5405



Tel: 720-687-9986

Website: <https://www.auror.co/>

Products / Services: Security Systems & Products

Company Description: Auror is the platform for retailers to prevent crime, reduce loss, and make stores safer. It does this by transforming intel reported by frontline teams into intelligence - intelligence that removes offender anonymity and enables teams to safely prevent crime.

Primary Contact: Mike Mitchell  
Director of Retail Solutions

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## Australian Trade & Investment Commission

Address: 123 N. Upper Wacker Drive  
Suite 1330  
Chicago, IL 60606

Tel: 312-374-9401

Website: [www.austrade.gov.au](http://www.austrade.gov.au)

**Company Description:** The Australian Trade and Investment Commission (Austrade) is the Australian Government's international trade promotion and investment attraction agency. We generate market information and insights, promote Australian capability, and facilitate connections through our extensive global network.

In the spirit of reconciliation we acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

**Primary Contact:** Joan Morgan  
Senior Trade Director - Food Industry

## Australis Aquaculture

**Address:** 278 Main Street  
Suite 205  
Greenfield, MA 01301-3230



**Tel:** 413-863-2040  
**Website:** [www.thebetterfish.com](http://www.thebetterfish.com)  
**Products / Services:** Frozen; Seafood  
**Primary Contact:** Jason Paine  
President  
**Brands:** The Better Fish

## Avery Dennison

**Address:** 170 Monarch Lane  
Miamisburg, OH 45342-3638



**Tel:** 937-865-2123  
**Website:** [identificationsolutions.averydennison.com/](http://identificationsolutions.averydennison.com/)  
**Email:** [identification.solutions@averydennison.com](mailto:identification.solutions@averydennison.com)  
**Products / Services:** Food Safety; Fresh; Merchandising Services; Packaging; Perishables; Supply Chain; Technology Services; Sustainability  
**Company Description:** Avery Dennison is a global materials science and digital identification solutions company that provides a wide range of branding and information solutions that optimize labor and supply chain efficiency, reduce waste, advance sustainability, circularity and transparency, and better connect brands and consumers.

Primary Contact: Mr William Toney  
VP Global RFID Market Development

Parent Company: Avery Dennison

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## Avery Dennison

Address: 8080 Norton Parkway  
Mentor, OH 44060-5990

Tel: 937-865-2123

Website: [www.averydennison.com](http://www.averydennison.com)  
<https://printers.averydennison.com/en/home/industry-solutions/food.html>

Products / Services: Food Safety; Supply Chain; Technology Services

Primary Contact: Mr. Daniel Galovic  
Market Manager Private Brands

Brands: AVY

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## Avramar

Address: Paseo de Alameda, 35 - Planta 3  
Valencia 46023  
Spain



# AVRAMAR

Tel: 964-58-7068

Website: <https://www.avramar.eu/>  
<https://www.linkedin.com/company/avramar-seafood/>

Products / Services: Seafood; Other

Company Description: Avramar is the largest Mediterranean fish producer, bringing you the freshest sea bass, sea bream, corvina, and pagrus every day.

Primary Contact: Zafeirenia Karaba  
Marketing Manager

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## Axiom Energy Solutions

Address: Two E. Bryan Street  
14th Floor  
Savannah, GA 31401-2617

Tel: 208-957-5291

Website: [www.axiomenergysolutions.com](http://www.axiomenergysolutions.com)

Products / Services: Construction; Consulting Services; Energy Management; Equipment;  
Financial Services; Maintenance; Refrigeration; Store Design;  
Technology Services

Parent Company: CoolSys

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## Axis Communications

Address: 300 Apollo Drive  
Chelmsford, MA 01824-3629



Tel: 978-614-2000

Website: [www.axis.com](http://www.axis.com)

Products / Services: Security Systems & Products; Technology Services

Company Description: Axis Communications is a global leader in network video solutions, providing innovative products and services that enable a smarter, safer world. We offer a wide range of IP cameras, video encoders, and access control systems designed to meet the unique needs of various industries, including retail and wholesale. Our solutions help businesses improve security, optimize operations, and enhance customer experiences.

As a trusted partner, we work closely with our customers to understand their specific challenges and develop tailored solutions that address their needs. Our team of experts is dedicated to delivering exceptional support and service, ensuring seamless integration and maximum ROI.

To learn more about how Axis can benefit your business, we invite you to schedule an appointment with one of our representatives. Together, let's explore ways to drive growth, efficiency, and success in your organization.

Axis has around 5,000 dedicated employees in over 50 countries and collaborates with technology and system integration partners worldwide to deliver customer solutions. Axis was founded in 1984, and the headquarters are in Lund, Sweden.

Primary Contact: James Stark  
Segment Leader, Retail

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## AZ Gems

Address: 403 Missouri Court  
Redlands, CA 92373



Tel: 909-809-9513

Website: [www.azgems.com](http://www.azgems.com)

Email: [jamie@azgems.com](mailto:jamie@azgems.com)

Company Description: Since our inception in 2007 as an importer, AZ Gems has been a beacon of excellence within the seafood industry, driven by the determination of visionary entrepreneurs from a humble shrimp farming family, with our headquarters in Los Angeles, CA. We have grown to become one of the country's largest seafood importers, proudly serving American seafood lovers.

Primary Contact: Jamie Marshall  
EVP of Sales

## Bayer CropScience Global

Address: 800 N. Lindbergh Boulevard  
St. Louis, MO 63167-1000

Tel: 314-694-1000

Website: [www.cropscience.bayer.us](http://www.cropscience.bayer.us)

Products / Services: Agricultural

Primary Contact: Mr. Joshua VanDeWalle  
NA Lead of Global Food Chain Partnerships

Brands: Digital: Climate FieldView

Sustainability Platform: ForGround

Seed Brands: DEKALB, Asgrow, Deltapine, Seminis, De Ruiters, Channel

Fungicide Brands: Luna, Prosaro PRO, Minuet, Delaro Complete, Serenade, Velum

Insecticide Brands: Movento,

## The Bel Group

Address: 20 West 22nd Street  
12 Floor  
New York, NY 10010-5843



Tel: 212-675-7881

Website: <https://belbrandsusa.com/>

Products / Services: Beverages; Food Products/Snacks; Packaging; Perishables;  
Unsaleables

Company Description: LOCAL FLAVORS WITH A GLOBAL PERSPECTIVE  
If it's one thing the French know, it's cheese. The Bel Group, our parent company, engineered the single-serving portion over 150 years ago in France's Jura region. Thus began a tradition of innovation and a commitment to growth, optimism, and enthusiasm that powers Bel Brands USA's Chicago headquarters and all of our plants across North and South America.

Primary Contact: Mr. Brent W Horn  
Chief Growth Officer

## BELFOR Property Restoration

Address: 2780 Commerce Dr  
Suite 200  
Middletown, PA 17057-3245

Tel: 800-856-3333

Website: [www.belfor.com](http://www.belfor.com)

Products / Services: Other

Primary Contact: Anthony Dattoli  
National Account Manager

Brands: BELFOR Property Restoration, Hoodz, Ductz, 1-800-water damage

## Bernatello's Foods

Address: Sales & Marketing Office  
1601 Hyland Ave  
Kaukauna, WI 54130-1157





Tel: 920-462-4894  
Website: [www.bernatellos.com](http://www.bernatellos.com)  
Products / Services: Food Products/Snacks  
Company Description: "At Bernatello's, we are dedicated to the marketing and manufacturing of innovative, quality pizza and frozen products, while providing outstanding service and value to our retailers and customers.&quot;  
  
The core values of Bernatello's are the cornerstone of who we are and what we stand for. We value our people; they are our greatest asset! At Bernatello's, we provide a safe and healthy work environment, demonstrate respect for people, maintain the highest ethical behavior, and strive toward environmental stewardship.  
  
Primary Contact: Stephanie Schultz  
Marketing Director

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## Beyond Print

Address: 13315 Centennial Rd  
STE 125  
LaVista, NE 68138-3756



Tel: 402-932-9988 ext.105  
Website: <https://www.beyondprintomaha.com/>  
[www.custompackagingandlabels.com](http://www.custompackagingandlabels.com)  
Email: [sales@beyondprintomaha.com](mailto:sales@beyondprintomaha.com)  
Products / Services: Packaging; Technology Services  
Primary Contact: Mr. Matt Hustedt  
President & CEO

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## BGJ Group

Address: 2614 N Tamiami Trail  
404  
Naples, FL 34103-4409  
Tel: 239-776-7647  
Website: <https://bgjgroup.com/>  
Products / Services: Consulting Services



**Company Description:** The BGJ Group is a global consultancy focused on the supermarket, mass retail, convenience, drug and specialty retail channels. Headed by retail and consumer products industry veterans Vince Burke, Mike Carter and Mark Doiron the firm offers guidance to help its clients with a wide variety of issues including obtaining financing, product marketing to leading retailers, suppliers and vendors, and trade relations. Working with The BGJ Group opens the door to support not only through its renowned partners, but by affording access to members of their extended networks. This allows invaluable mentorship and counsel, when it is needed, in the way that it is needed.

When your business strategy calls for moving up to the next level – and you need counsel about and access to Supplier, Vendor, Retail and Financial networks, our experts can help.

**Primary Contact:** Mr. Mark Dorion  
Partner

## **Birdzi Inc.**

**Address:** 33 Wood Avenue South  
Suite 600  
Iselin, NJ 08830-2717



**Tel:** 908-230-3015

**Website:** [www.birdzi.com](http://www.birdzi.com)

**Email:** [info@birdzi.com](mailto:info@birdzi.com)

**Products / Services:** Technology Services

**Company Description:** Birdzi Inc. is a technology company specializing in retail analytics, insights and personalization. Founded in 2010, Birdzi uses AI, ML and Data Analytics to help retailers engage customers more effectively. Our platform enables personalized shopping experiences through targeted promotions, loyalty programs, and deep customer insights. Birdzi's solutions empower retailers to boost customer loyalty, increase basket size, and enhance overall satisfaction. By leveraging advanced analytics, Birdzi provides actionable data that helps optimize product pricing and promotions. We are dedicated to driving measurable results and improving the customer experience, making us a trusted partner for numerous grocery retailers banners. Birdzi continues to grow and innovate, helping retailers navigate the industry's evolving landscape. Our commitment to both innovation and customer success has solidified Birdzi's reputation as a leader in retail technology.

**Primary Contact:** Mr. Shekar Raman  
Chief Executive Officer and Co-Founder

## **Bitcoin Depot**

Address: 3343 Peachtree Rd NE  
Suite 750  
Atlanta, GA 30326-1429



Tel: 912-844-6356

Website: [https://twitter.com/Bitcoin\\_Depot](https://twitter.com/Bitcoin_Depot)  
<https://www.linkedin.com/company/bitcoin-depot>  
<https://bitcoindepot.com/>

Products / Services: Financial Services; Technology Services

Company Description: Bitcoin Depot is the fastest growing multi-cryptocurrency ATM Network offering users to buy and sell Bitcoin, Litecoin, Ethereum, and Bitcoin Cash instantly in GA, TN, AL, IL, MO, TX, FL, CA and MA.

Primary Contact: Haleigh Jarreau  
Marketing Coordinator

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## Bitzer Canada, Inc.

Address: 21125 Daoust Street  
Sainte-Anne-De-Bellevue, QC  
H9X 0A3  
Canada

Tel: 514-697-3363

Website: [www.bitzer.ca](http://www.bitzer.ca)  
[www.bitzer.ca](http://www.bitzer.ca)

Email: [sales@bitzer.ca](mailto:sales@bitzer.ca)

Parent Company: Bitzer US, Inc.

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## Bitzer US, Inc.

Address: 4080 Enterprise Way  
Flowery Branch, GA 30542-2896



Tel: 770-503-9226

Website: [www.bitzerus.com](http://www.bitzerus.com)

Email: [sales@bitzerus.com](mailto:sales@bitzerus.com)

Products / Services: Energy Management; Equipment; Maintenance; Refrigeration; Store Design; Transportation/Distribution Services

Primary Contact: Mr. Jeffrey B Keran  
Vice President of Sales North America

Brands: BITZER, ElectraTherm, VaCom Technologies

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## Blackhawk Network Holdings, Inc.

Address: 6220 Stoneridge Mall Road  
Pleasanton, CA 94588-3260



Tel: 925-226-9301

Website: [www.blackhawknetwork.com](http://www.blackhawknetwork.com)

Products / Services: Financial Services; Fixtures/Shelving/Floors; Nonfoods; Merchandising Services

Primary Contact: Steve Dekker  
Americas Region Head

Brands: Gift Cards, Prepaid Debit Cards, Telephone Cards, airtime cards, handsets, sim products, incentives

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## Blue Yonder

Address: 15059 N. Scottsdale Rd  
Suite 400  
Scottsdale, AZ 85254-2666



Tel: 480-308-3000

Website: <https://blueyonder.com/blueyonder.com/>

Email: [info@blueyonder.com](mailto:info@blueyonder.com)

Products / Services: Consulting Services; Fresh; Produce; Supply Chain; Technology Services

Company Description: Blue Yonder is the world leader in digital supply chain transformations and omni-channel commerce fulfillment. Our end-to-end, cognitive business platform enables retailers, manufacturers and logistics providers to best fulfill customer demand from planning through delivery. With Blue Yonder, you'll unify your data, supply chain and retail commerce operations to unlock new business opportunities and drive automation, control and orchestration to enable more profitable, sustainable business decisions. Blue Yonder - Fulfill your Potential™

Primary Contact: Ms. Sarah Shepard  
Marketing Manager

Brands: JDA, JDA Luminare, Blue Yonder

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## Bluegrass Ingredients

Address: 801 State St  
Bowling Green, KY 42101-2230

Tel: 270-297-1776

Website: [www.bluegrassingredients.com](http://www.bluegrassingredients.com)

Email: [info@bluegrassingredients.com](mailto:info@bluegrassingredients.com)

Products / Services: Dairy; Ingredients

Primary Contact: Mr Peter Losee  
VP Marketing

Brands: Bluegrass Ingredients  
Agile Kitchen

## BLUEOCO

Address: 2950 Prairie Street SW  
#1000  
Grandville, MI 49418-2694



Tel: 616-241-0184

Website: <https://www.blueoco.com/>

Products / Services: Baking/Roasting Equipment; Nonfoods; Hard Goods; Health & Beauty Care; Household Products/Cleaning/Supplies; Private Brands

Company Description: BLUEOCO is the parent company of 11 brands. We have a relentless focus on growing sales in existing and new categories by introducing NEW and INNOVATIVE products that customers have never seen, but instantly recognize the function, fashion, trend and great value.

Since our inception, we have launched over 1,000 products in retail stores and online.

Primary Contact: Bryan O'Connell  
Chief Executive Officer

Brands: KOLORAE, VIOVIA, PRAVERA, BARY3, BROXAN, KATELLE, ELLE & KATE, BLUE PAWS  
COUNTERTOP CAFE, PRIABELLA, MASQARAE, GECKOBRANDS

## BluGlacier

Address: 6303 Waterford District Dr  
Suite 385  
Miami, FL 33126-6005

Tel: 845-461-9507

Website:

Products / Services: Fresh; Frozen

Primary Contact: Kathy Liz  
Marketing Director

**BMO**

Address: 111 W. Monroe Street  
Chicago, IL 60603-4096



Tel: 312-461-7783  
 Website: [www.bmoharris.com](http://www.bmoharris.com)  
 Email: [onlineservices@harrisbank.com](mailto:onlineservices@harrisbank.com)  
 Products / Services: Financial Services  
 Company Description: Major Chicago-based bank providing retail banking in the Chicago area and corporate banking services to corporations, institutions, non-profit and government entities nationwide.  
 Primary Contact: Ms. Erica Kuhlmann  
Group Head | Managing Director - Food, Consumer and Agribusiness Group  
 Brands: BMO

**Boar's Head Provisions Co., Inc.**

Address: 1819 Main Street  
Suite 800  
Sarasota, FL 34236-5926



Tel: 804-535-8581  
 Website: [www.boarshead.com](http://www.boarshead.com)  
 Products / Services: Dairy; Deli; Food Products/Snacks; Fresh; Meat/Poultry; Packaging; Perishables; Supply Chain  
 Company Description: Our mission is to continue to be recognized as the leading provider of exceptional customer service and superior quality delicatessen products. We will continuously improve our time-honored traditional processes through the involvement of our dedicated employees.  
 Primary Contact: Beth Riffe  
Regulatory Affairs Manager

**BODYARMOR | POWERADE**

Address: 17-20 Whitestone Expy  
Ste 402  
Whitestone, NY 11357-3000

The logo for BODYARMOR, featuring the word "BODYARMOR" in white, uppercase, sans-serif font on a red rectangular background.

Tel: 718-357-7402

Website: <https://www.drinkbodyarmor.com/>

Email: [jserventi@drinkbodyarmor.com](mailto:jserventi@drinkbodyarmor.com)

Products / Services: Beverages

Company Description: BODYARMOR is a premium, sports drink that provides superior hydration. Created in 2011 by Mike Repole, BODYARMOR is packed with electrolytes, coconut water and antioxidants. Low in sodium and high in potassium, BODYARMOR contains natural flavors and sweeteners and no colors or dyes from artificial sources. In 2017, BODYARMOR launched BODYARMOR LYTE, which has all the same nutrients as BODYARMOR Sports Drink but has no sugar added and only 20 calories per bottle; and BODYARMOR SportWater, a premium sport water created for those with an active lifestyle with a performance pH 9+ and electrolytes for sport.

Primary Contact: Mr. Federico Muyschondt  
Chief Executive Officer

Brands: BODYARMOR SportsDrink, BODYARMOR LYTE, BODYARMOR EDGE, BODYARMOR SportWater

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**Boston Consulting Group**

Address: Exchange Place, 53 State Street  
Suite Seven  
Boston, MA 02109

The logo for Boston Consulting Group (BCG), featuring the letters "BCG" in white, serif font on a dark green square background.

Tel: 847-206-8400

Website: [bcg.com](http://bcg.com)  
[www.bcg.com](http://www.bcg.com)

Products / Services: Consulting Services

**Company Description:** Helping organizations make the changes needed to seize competitive advantage—and to win—has always been BCG's raison d'être. Since 1963, we have been helping leaders and their organizations build lasting advantage. The independent spirit handed down from Bruce Henderson, BCG's founder—always challenging the status quo—has given the firm the courage to look beyond the obvious to find solutions for the past 50 years.

**Primary Contact:** Mr. Mike Ryba  
Director

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## Brain Corp

**Address:** 10182 Telesis Court  
Suite 100  
San Diego, CA 92121-4777



**Tel:** 858-689-7600

**Website:** [braincorp.com](http://braincorp.com)  
[www.braincorp.com](http://www.braincorp.com)

**Email:** [gavin.donley@braincorp.com](mailto:gavin.donley@braincorp.com)

**Products / Services:** Technology Services

**Company Description:** Brain Corp empowers retailers to automate in-store operations including inventory management and floor care. Through its leading software platform, BrainOS®, Brain Corp is enabling robotic and AI applications at scale so retailers and their employees can achieve more.

**Primary Contact:** David Pinn  
Chief Executive Officer

**Brands:** BrainOS

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## BRdata

**Address:** 175 Pinelawn Road, Suite 305  
Melville, NY 11747-3180



**Tel:** 631-391-8840

**Website:** <https://brdata.com/>

**Email:** [sales@brdata.com](mailto:sales@brdata.com)

**Products / Services:** Technology Services



**Company Description:** Have a conversation with your data with the BRdata AI assistant, Ask Ada. With BRdata, grocers are leveraging groundbreaking AI to gain fast, efficient insights into sales, profits, inventory, shrink, baskets, nationwide trends, customer behavior, and emerging opportunities. Using either the BRdata Cloud App or a browser, decision-makers can ask a limitless number of questions and receive detailed answers in seconds. Discover how AI is transforming grocery business intelligence and driving smarter, faster decision-making in your organization.

BRdata is a company that grocery retailers and wholesalers know and trust and is a leading provider of enterprise software solutions to independents for 45 years. Applications include master data management, inventory, AI pricing, forecasting and personalization, automated intelligent ordering (CGO), price optimization, DSD/DEX receiving, ad planning and deal tracking, merchandising, loss-prevention, fresh item management, and warehouse management. BRdata supports over 10,000 stores and over 1.5 million consumers, across 2,500+ customers.

**Primary Contact:** Mr. John Abbene  
President

**Brands:** BRdata Enterprise Suite  
BRdata Cloud  
BRdata Ask Ada  
BRdata Vendor Portal  
BRdata AI pricing  
BRdata Loyalty Rewards

## Bristol Bay Regional Seafood Development Association

**Address:** 3705 Arctic Blvd #1188  
Anchorage, AK 99503-5774



**Tel:** 907-677-2371

**Website:** [www.bristolbaysockeye.org](http://www.bristolbaysockeye.org)  
[www.bbrsda.com](http://www.bbrsda.com)  
<https://www.linkedin.com/company/bristol-bay-regional-seafood-development-association>

**Products / Services:** Advertising/Marketing and Design; Association; Food Safety; Fresh; Natural/Organic; Research; Seafood; Unsaleables

**Primary Contact:** Lilani Dunn  
Marketing Director

**Brands:** Bristol Bay Sockeye Salmon

## Brynwood Partners L.P.

Address: 8 Sound Shore Drive  
Suite 265  
Greenwich, CT 06830-7272

Tel: 203-302-2318

Website: <https://www.brynwoodpartners.com/>

Products / Services: Food Products/Snacks

Company Description: Since 1984, Brynwood Partners has combined financial capital with operating expertise to create value. With a focus on the consumer sector, Brynwood Partners works with its portfolio companies to drive sales growth and operating performance.

Brands: Pillsbury, Hungry Jack, Martha White, White Lily and Jim Dandy

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## BUENO

Address: 175 Pearl Street Floor 1  
Brooklyn, NY 11201-7508



Tel: +44-7736-931706

Website: [buenoanalytics.com](http://buenoanalytics.com)

Email: [lwurfel@buenosystems.com.au](mailto:lwurfel@buenosystems.com.au)

Products / Services: Energy Management; Refrigeration; Sustainability

Company Description: Bueno Analytics is a leading building analytics software platform to help businesses improve building sustainability

Primary Contact: Mr. Hugh Amoyal  
CEO

Brands: Energy Management  
Fault Detection & Diagnostics  
Building Optimisation  
Refrigerant Leakage

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## Buitoni Food Company

Address: 1 High Ridge Park  
Suite 201  
Stamford, CT 06905-1323

Tel: 475-282-1735

Website: <https://www.buitoni.com/>  
<https://www.buitoni.com/>

Company Description: With an authentic Italian history dating back to 1827, Buitoni Food Company is a leading manufacturer of refrigerated pasta, sauces and cheese.

Primary Contact: Ms. Yvonne Turnbough  
President of Sales

Parent Company: Brynwood Partners L.P.

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## Bumble Bee Foods, LLC

Address: 280 Tenth Avenue  
San Diego, CA 92101-7406



Tel: 404-989-1564

Website: [www.bumblebee.com](http://www.bumblebee.com)  
[www.bumblebee.com](http://www.bumblebee.com)

Products / Services: Food Products/Snacks; Private Brands

**Company Description:** Bumble Bee® Foods was founded by a handful of dedicated canners back in 1899. As a company Bumble Bee® has grown more than our founding fathers would have dreamed. Bumble Bee employs over 1,000 hard working men and women and is an international company selling canned tuna and salmon throughout the world under the Bumble Bee Label and in Canada under the Clover Leaf brand name.

Bumble Bee has canning facilities in Mayaguez, Puerto Rico; and Santa Fe Springs, Ca. Over the years Bumble Bee has transformed its plants from labor intensive production lines to automated lines. By keeping up with today's technology, Bumble Bee is able to provide a quality product at a competitive price. When consumers see the "Bee" on a canned seafood product, they can be assured it means premium quality seafood.

Quality is not all the Bumble Bee brand name stands for, Bumble Bee also stands for variety. Our famous "Bee" can be found on a variety of premium quality seafood products. The Bee is on canned crab meat, shrimp, oysters, clams and of course Bumble Bee best sellers albacore and salmon. Bumble Bee is a full service seafood provider!

Primary Contact: Ms. Connie Shepherd  
Senior Vice President, Strategy and Commercialization

Brands: Bumble Bee, King Oscar, Brunswick, Sweet Sue, Snow's.

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## Bush Brothers & Company

Address: 1016 E Weisgarber Rd  
Knoxville, TN 37909-2669



Tel: 404-561-6834

Website: [https://www.bushbeans.com/en\\_US/](https://www.bushbeans.com/en_US/)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Company Description: Bush Brothers and Company is a family-owned corporation best known for its Bush's Best brand canned baked beans. The company produces approximately 80 percent of the canned baked beans consumed in the United States, representing estimated annual sales in excess of \$400 million and the processing of more than 55 million pounds of beans per year. In addition, the company also offers other canned beans (black, garbanzo, pinto, and refried), as well as peas, hominy, and cut green beans. Based in Knoxville, Tennessee, Bush Brothers operates plants in Augusta, Wisconsin and Chestnut Hill, Tennessee. Its canned goods are sold through retail food outlets and food service operators throughout the United States and Canada.[1]

Primary Contact: Jenifer Plageman-Davis  
Senior Vice President of Sales

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## C.A. Ferolie

Address: 2 Van Riper Road  
Montvale, NJ 07645-1838



Tel: 201-949-2249

Website: <https://cafortune.com/>  
<https://www.caferolie.com/>

Products / Services: Baby Care; Bakery; Beverages; Brokers; Consulting Services; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Nonfoods; Merchandising Services; Perishables; Pet Health & Nutrition; Seafood; Technology Services

**Company Description:** At C.A. Ferolie, we pride ourselves on maintaining strong traditions of excellence having provided our valued clients with tailored sales and marketing solutions since 1947. Our teams are enthusiastic, experienced and knowledgeable people who consistently exceed expectations. We are family owned and operated, giving us unparalleled flexibility to invest locally in talent and development that delivers industry leading results.

We extend that high standard to our clients and customers, maintaining superior levels of honesty and integrity that result in thriving partnerships. It is our promise to represent clients in a proactive, fervid manner, employing the latest tools available to get the job done!

**Primary Contact:** Deborah Colombo  
COO

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## **C.A. Fortune**

**Address:** 651 W Washington  
Suite 600  
Chicago, IL 60661-2111

**Tel:** 630-539-3100

**Website:** <https://www.cafortune.com/>

**Products / Services:** Brokers; Consulting Services

**Company Description:** Our team is defined by passion, energy, hunger and drive. We're a melting pot of expertise in sales, retail, e-commerce, marketing & advertising, and data & analytics. What these teams have in common is...you. We're all highly motivated to help you win over customers and consumers.

**Parent Company:** C.A. Ferolie

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## CA Carlin

Address: 10250 Valley View Road  
Suite 143  
Savage, MN 55344-3534

Tel: 952-278-0929  
Website: <https://cacarlin.com/>  
Primary Contact: Mark Metzger  
SVP Analytics  
Parent Company: C.A. Ferolie

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## Capango

Address:  
Tel:  
Website: <https://www.capango.com/>  
<https://www.capango.com/>  
Parent Company: Movista, Inc.

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## Carel USA, Inc.

Address: Corporate Office  
385 S. Oak Street  
Manheim, PA 17545-1600  
Tel: 717-664-0500  
Website: [www.carelusa.com](http://www.carelusa.com)  
Email: [sales\\_usa@carel.com](mailto:sales_usa@carel.com)

Products / Services: Energy Management; Equipment; Food Safety; Refrigeration

Company Description: CAREL is one of the world leaders in control solutions for air-conditioning, refrigeration and heating, and system for humidification and evaporative cooling. Our products are designed to bring energy savings and reduce the environmental impact of equipment and systems. Our solutions are used in commercial as well as industrial and residential applications. CAREL has 19 fully owned subsidiaries and 7 production sites, as well as partner and distributors in another 75 countries.

Primary Contact: Mr. Giacomo Favari  
Head of Sales and Marketing - Refrigeration

Brands: mpxPro, pRack, PlantWatchPro, PlantVisorPro, pLoad, remotePro, pGD Touch, PCO sistema, pChrono, tERA, HEOS

## Cargill Incorporated

Address: 825 E. Douglas Avenue  
Wichita, KS 67202-3512



Tel: 952-474-9211

Website: [www.cargill.com](http://www.cargill.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Pet Health & Nutrition; Private Brands

Company Description: Cargill may be private, but it's highly visible. The US's second largest private corporation (after Koch Industries), Cargill's diversified operations include grain, cotton, sugar, and petroleum trading; financial trading; food processing; futures brokering; and agricultural services including animal feed and fertilizer production. The company is the leading grain producer in the US, and its Excel unit is one of the top US meatpackers. Cargill's brands include Diamond Crystal (salt), Gerkens (cocoa), Honeysuckle White (poultry), and Sterling Silver (fresh meats).

Primary Contact: Mr. David MacLennan  
Chairman and Chief Executive Officer

Brands: Castlewood Reserve Rumba, Sterling Silver Premium Beef, Honeysuckle White, Turkey, Shadybrook Farms, Blackwell Angus, Angus Pride, TNT Burgers and Rancher's Registry

## Carlson AirFlo Merchandising Systems

Address: 7135 Northland Drive  
Brooklyn Park, MN 55428-1514



Tel: 763-504-3570

Website: [www.carlson-airflo.com](http://www.carlson-airflo.com)

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store Design

Company Description: For more than 25 years, Carlson AirFlo has been the innovative leader in produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing environment which demands quick response.

Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and acrylic bins, all designed to enhance merchandising profiles.

Primary Contact: Ms. Sharon Johnson  
Director Sales and Marketing

Brands: AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher by AirFlo

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## Carlson Store Fixtures

Address: 7147 Northland Drive  
Minneapolis, MN 55428-1514

Tel: 800-388-8043

Website:

Parent Company: Carlson AirFlo Merchandising Systems

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## Cascades SPG

Address: 1061 rue Parent  
St-Bruno-De-Montarville, Quebec  
J3V 6R7  
Canada



Tel: 450-461-8560

Website: [www.cascades.com](http://www.cascades.com)

Products / Services: Packaging



Company Description: Our mission is to improve the well-being of people, communities and the planet by providing sustainable and innovative solutions that create value. We use the hidden potential of the resources around us to offer packaging, hygiene and recovery solutions as well as services that exceed your needs.

Primary Contact: Nancy Benard  
Senior Innovation & Marketing Analyst

Parent Company: Cascades

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## Catalina

Address: 200 Carillon Parkway  
St. Petersburg, FL 33716-1242



Tel: 727-579-5000

Website: [www.catalinamarketing.com](http://www.catalinamarketing.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services; Other

Company Description: Catalina ([www.catalinamarketing.com](http://www.catalinamarketing.com)), the global leader in behavior-based marketing, provides a wide range of strategic targeted marketing services. By the Catalina Marketing Network (R), retailers and manufacturers can provide personalized incentives to consumers based on actual purchase behavior, enabling the influence of future purchase decisions.

Primary Contact: Ms. Chelsea Rowe  
Exec. Director, Corporate Events & Demand Generation

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## Catalina Snacks

Address: 6101 N Keystone, #1104  
Suite 100  
Indianapolis, IN 46220-2488

Tel: 303-358-1795

Website: <https://us.catalinacrunch.com/>

Products / Services: Food Products/Snacks; Natural/Organic

Primary Contact: Lauri Luker  
Chief Operating Officer

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## Catania Oils

Address: One Nemco Way  
Ayer, MA 01432-1539

Tel: 978-772-7900

Website: [www.cataniausa.com](http://www.cataniausa.com)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Primary Contact: Mr. Mark Coleman  
Senior Vice President, Retail Sales

Brands: Marconi Olive Oil, La Spagnola Vegetable Oil, Private Label

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## Cellhub

Address: Address 595 S Broadway, 2nd  
Floor,  
Suite # 203  
Hicksville, NY 11801-5059



Tel: 646-905-5588

Website: <https://cellhub.com/>

Products / Services: Technology Services

Company Description: Cellhub was established over 25 years ago to seize opportunities in wireless data communications for resellers of T-Mobile.

We've been an exclusive partner of T-Mobile since 1997 – well before they shook up the industry with their no-contract approach and became known as the “Un-Carrier”. We remain an exclusive T-Mobile Primary Agent and believe in brand loyalty and the integrity that goes with it!

Our wireless experience allows us to get partners on board quickly, seamlessly, and efficiently. We assist partners in creating operational efficiencies which increase revenue and are designed to allow you to focus and invest in building your business and end-user portfolio.

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## Center for Advancing Retail & Technology

Address:



Tel: 877-712-2538

Website: [www.advancingretail.org/](http://www.advancingretail.org/)

Products / Services: Consulting Services; Technology Services

Company Description: Guiding the fast moving consumer goods retail industry into the future through discovery, understanding, and transforming personal and organizational cultures needed in Retail 4.0 The Age of Metamorphosis.

Primary Contact: Mr. Gary E Hawkins  
Chief Executive Officer and Founder

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## Channel Fish Processing

Address: 200 Commerce Drive  
Briantree, MA 02184-7145



Tel: 617-464-3366

Website: <https://channelfish.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen; Perishables; Private Brands; Seafood; Unsaleables; Sustainability

Company Description: Mission: We are a strategic, long-term partner to our customers helping grow their value-added food business as if it was our own.

Vision: To create a bright and sustainable future for our family of employees by being a trusted, adaptive food manufacturer

Company Core Values

Respect: Working together collaboratively and with accountability enables us to consistently do the right thing for each other and our customers

Adaptive: Embracing change and fostering a culture of continuous learning and development allows us to respond quickly to market shifts and customer needs.

Accountable: Hold ourselves responsible for core metrics by measuring, tracking, and rewarding KPIs by continuously improving our products, services, and operations.

Loyal: Building long term partnerships with customers, suppliers, and employees

Primary Contact: Thomas Zaffiro  
President

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## Chemours Company

Address: 1007 Market Street  
P.O. Box 2047  
Wilmington, DE 19899-2047



Tel: 302-773-1000

Website: [www.chemours.com](http://www.chemours.com)  
[www.opteon.com](http://www.opteon.com)

Products / Services: Refrigeration

Company Description: Chemours is a market leader in manufacturing thermal management and specialized solutions including Opteon refrigerants. Opteon refrigerants offers users solutions with zero ozone depletion potential (ODP) and low to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome  
NA Market Development Senior Consultant

Brands: Opteon

## CHEP

Address: 5897 Windward Parkway  
Alpharetta, GA 30005-2044



A Brambles Company

Tel: 770-668-8100

Website: [www.chep.com](http://www.chep.com)

Email: [goblue@chep.com](mailto:goblue@chep.com)

Products / Services: Equipment; Packaging; Supply Chain; Transportation/Distribution Services; Other

Company Description: CHEP helps move more goods to more people, in more places than any other organization on earth. Its pallets, crates and containers form the invisible backbone of the global supply chain, and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

Designed to be shared, repaired and reused, CHEP's 360+ million pooled platforms eliminate supply network waste and emissions for CHEP, its customers and its partners. Whether it's maximizing product availability, streamlining operations or reducing unnecessary truck mileage, CHEP is dedicated to customer-led innovation and delivering a positive impact for today's and tomorrow's supply chains.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

Primary Contact: Ms. Shelly Prado  
Manager, Sales Enablement

Brands: CHEP

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## Chernoff Newman

Address: 1411 Gervais St  
Columbia, SC 29201-3342

Tel: 803-254-8158

Website: <https://chernoffnewman.com/>

Products / Services: Advertising/Marketing and Design; Agricultural

Primary Contact: Mrs. Sara Anders  
Media Buyer

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## Chester Food Brokerage, Inc.

Address: 9 Aimee Court  
Warwick, NY 10990-2920



Tel: 844-987-1230

Website:

Email: [Dan@ChesterFoodBrokerage.com](mailto:Dan@ChesterFoodBrokerage.com)

Products / Services: Brokers; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands; Seafood

Company Description: Founded in 1988, Chester Food Brokerage has long established relationships and experience in marketing branded, private label and commodity food products.

The company services the Greater New York Metro, Upstate New York, New England, Mid-Atlantic and Southeastern US Marketing Areas offering comprehensive coverage in the perishable segments of the supermarket industry. We also work directly with select National Retailers.

The dedication to the philosophy of commitment to the pursuit of profitable growth for both its' principals and customers remains the company's primary objective.

Primary Contact: Dan Chester  
President

Parent Company: PRE Brands LLC

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## Chilean Salmon Marketing Council

Address: 50 Milk Street  
16th Floor  
Boston, MA 02109-5002



Tel: 617-960-6891

Website: [chileansalmon.org/](http://chileansalmon.org/)

Products / Services: Advertising/Marketing and Design; Association; Fresh; Frozen; Research; Seafood; Supply Chain

Company Vision

Description: The Chilean Salmon Marketing Council's vision is for Chilean Salmon to be recognized as a premium product of outstanding quality and integrity that consumers actively seek to procure. We seek to be America's favorite salmon and a first choice with consumers.

Mission

The Chilean Salmon Marketing Council's mission is to strengthen the Chilean Salmon brand and image in the U.S. and to increase salmon consumption by positioning Chilean Salmon as a premium product and a preferred choice.

Primary Contact: Mr. James E Griffin  
TBD

## Choice Canning Company

Address: 15 Exchange Place  
Jersey City, NJ 07302-3914

Tel: 732-661-6400

Website: <https://tasteechoice.com/>

Email: [consumerfeedback@choicegroup.in](mailto:consumerfeedback@choicegroup.in)

Products / Services: Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Seafood; Other

Primary Contact: Jacob Jose  
Executive VP of Sales, Managing Director

Brands: Tastee Choice/Private Labels

## Circana

Address: 203 N La Salle St  
Suite 1500  
Chicago, IL 60601-1228



Tel: 847-692-6700

Website: [www.npd.com](http://www.npd.com)  
[www.iriworldwide.com](http://www.iriworldwide.com)  
<https://www.circana.com/>

Products / Services: Advertising/Marketing and Design; Consulting Services; Fresh; Technology Services

Company Description: Merger from Information Resources, Inc. ("IRI") and The NPD Group ("NPD")

Primary Contact: Stephanie Quinn  
Director, Event Marketing & Sponsorships

## Cisaplast USA

Address: 101 Industrial Drive  
Elkton, KY 42220-7800

Tel: 270-265-2520

Website: [www.ddsglassdoors.com/](http://www.ddsglassdoors.com/)  
[www.cisaplastusa.com](http://www.cisaplastusa.com)

Products / Services: Refrigeration

Company Description: Cisaplast USA is a Kentucky corporation engaged in manufacturing equipment for the commercial refrigeration industry. The company maintains its corporate headquarters at 101 Industrial Drive, Elkton, Kentucky.

Primary Contact: Todd Rickman  
Business Consultant

## City Building Engineering Services (CBES)

Address: 2400 District Avenue Suite 320  
Burlington, MA 01803-5210



Tel: 978-490-0304

Website: [www.cfm-us.com](http://www.cfm-us.com)

Email: [allison.crosson@cbes-us.com](mailto:allison.crosson@cbes-us.com)

Products / Services: Energy Management; Maintenance; Refrigeration; Store Design

Company Description: Shaping the future of facilities management  
The world's top retailers, grocery, and convenience store chains partner with City for comprehensive, integrated facilities management, building and engineering, and sustainability solutions. City's innovative self-performing partnership model provides greater service quality at a lower cost than traditional vendor-based or in-house solutions.

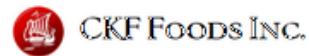
Primary Contact: Allison Crosson  
Senior Manager, Business Support and Executive Assistant

Parent Company: City Facilities Management Holdings (US) LLC

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## CKF Foods, Inc.

Address: 1204 W. Northwest Highway  
Palatine, IL 60067-1897



Tel: 847-394-1291

Website: [www.ckffoods.com](http://www.ckffoods.com)  
[www.auntbessiesmeats.com](http://www.auntbessiesmeats.com)

Email: [robin@ckffods.com](mailto:robin@ckffods.com)

Products / Services: Food Products/Snacks; Meat/Poultry; Perishables; Other

Company Description: Close to fifty years ago Axel Brix, our company founder, began making his own food deliveries around town just outside of Chicago. Axel, who immigrated to the U.S. from Denmark in 1958, grew up with his father's butcher shop in the small town of Farso, Denmark.

As the butcher shop evolved and grew in Denmark, so did Axel's small company here in the United States. Today, CKF Foods Inc. distributes food globally and is an established international importer and exporter of various foodstuffs.

We concentrate on providing larger wholesalers and distributors with a variety of diverse food from all around the world.

Primary Contact: Mr. Tom Kavanagh  
Chief Executive Officer

Brands: Aunt Bessie's, Krakow Polish Brand Ham, Capenhagen Danish Brand, Royal Blue, Royal Gold

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## Claire's

Address: 6209 cardinal street  
ventura, CA 93003-6513

Tel:

Website: <https://www.clares.com/us/>

Products / Services: Nonfoods; Health & Beauty Care; Merchandising Services; Other

Brands: Claire's / Icing

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## Clear Demand

Address: 8502 E. Via Ventura  
Suite 240  
Scottsdale, AZ 85258



Tel: 612-281-7871

Website: <https://cleardemand.com>

Email: [sales@cleardemand.com](mailto:sales@cleardemand.com)

Products / Services: Consulting Services; Technology Services

Company Description: ClearDemand provides Intelligent Price Management and Optimization (IPMO) using AI to set prices, promotions, and markdowns that produces a consistent brand and shopping experience.

Primary Contact: Mark Schwans  
VP Marketing

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## Clearly Clean Products LLC

Address: 10 Clearly Clean Way  
Frackville, PA 17931

Tel: 703-217-2692

Website: <https://clearlyclean.com/>

Products / Services: Meat/Poultry; Packaging; Perishables; Produce; Seafood; Other

Company Description:	<p>Clearly Clean is an award-winning, innovative manufacturer that creates eco-friendly products with features that surpass their non-sustainable alternatives.</p> <p>Packaging with the future in mind Clearly Clean's 100% recyclable PET food trays ensure that our retail, food processor, and packaging distributor clients are able to protect their food – and our planet. We understand that the package shouldn't last 500 years longer than the product it's protecting.</p> <p>Clearly making a difference Clearly Clean manufactures the:</p> <ul style="list-style-type: none"> <li>· world's only patented recyclable, smooth-edge overwrap trays</li> <li>· world's only patented recyclable MAP trays with a peelable barrier layer</li> <li>· world's only patented recyclable, smooth-edge MAP trays with a peelable barrier layer</li> <li>· world's only patented multi-peelable layer packaging for food and retail</li> <li>· world's only patented recyclable barrier rollstock</li> </ul> <p>We take pride in the words "world's only patented" as they are indicative of our ability to think outside the tray:</p> <ul style="list-style-type: none"> <li>· Consumers asked for recyclable solutions to polystyrene. We delivered.</li> <li>· Companies yearned for a smooth edge to mitigate leakers. We delivered.</li> <li>· Millennials prefer a clear option. We delivered.</li> </ul> <p>That's what makes us who we are. That's what makes us different. We seek out the impossible – and we deliver.</p>
Primary Contact:	Mrs. Lisa Grimes Marketing Director
Brands:	Roll Over-Wrap Trays, MAP trays, VSP trays

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## Clearwater Fine Foods, Inc.

Address:	757 Bedford Highway Bedford, NS B4A 3Z7 Canada
Tel:	902-443-0550
Website:	<a href="http://www.clearwater.ca">www.clearwater.ca</a>
Products / Services:	Food Products/Snacks; Frozen; Natural/Organic; Perishables; Pet Health & Nutrition; Private Brands; Seafood; Other
Primary Contact:	Ms. Stephanie McGovern Director of Food Service
Brands:	Clearwater Macduff

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## Climate Pros LLC

Address: 55 N. Brandon Drive  
Glendale Heights, IL 60139-2024

Tel: 630-893-8511

Website: <https://www.climatepros.com/>

Products / Services: Bakery; Baking/Roasting Equipment; Beverages; Confectionery; Consulting Services; Dairy; Deli; Energy Management; Fixtures/Shelving/Floors; Food Safety; Fresh; Frozen; Packaging; Produce; Refrigeration; Research; Seafood; Store Design; Supply Chain; Other

Company Description: Climate Pros, LLC is a commercial refrigeration and HVAC company that designs, builds, and services refrigeration systems in thousands of locations nationwide. Our company headquarters are located in the Chicago, Illinois area.

The company is an industry leader with over 1,600 employees, offering multifaceted service, construction, and modernization solutions to businesses across the United States. They have been ranked in Inc's 5,000 Fastest-Growing Companies for the past 10 years.

Climate Pros is out to "Disrupt the Industry by Creating a Great Company for Great People" with employees in 43 states, servicing 1,300+ customers and over 10,000 sites and providing expert support 24 hours a day seven days a week. Climate Pros partners with customers including supermarket retail, refrigerated storage warehouses, convenience stores, and the biomedical industry to provide innovative, customized services.

Primary Contact: Mr. Todd Ernest  
Founder & CEO

Brands: Kyson Warren, Heatcraft, True, Scotsman, Ice O-Matic




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## **Clover Leaf Seafoods, L.P.**

Address: 80 Tiverton Court  
Suite 600  
Markham, ON L3R 0G4  
Canada

Tel: 905-575-0608

Website: [www.cloverleaf.ca](http://www.cloverleaf.ca)

Products / Services: Food Products/Snacks; Private Brands

Primary Contact: Mr. Douglas Ohori  
Vice President, Sales

Parent Company: Bumble Bee Foods, LLC

Brands: Clover Leaf, Seafood Delectables.

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## **CMI Orchards**

Address: 2525 Euclid Ave  
Wenatchee, WA 98801-5909



Tel: 509-888-3413

Website: <https://www.cmiapples.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Perishables; Unsaleables; Sustainability

Company Description: CMI Orchards is one of Washington States' largest grower, packer and shipper of premium Washington State apples, pears, and cherries. Our CMI Orchards and Daisy Girl Organics are the #1 selling brands in the United States. We're dedicated to delivering the best tasting, highest quality fruit to our customers throughout the United States and the world.

At CMI Orchards, we sell the fresh fruit produced by our owners -- Four independently owned family farming and picking companies here in Central Washington State. We specialize in growing and selling a full selection of the very best apple, pear and cherry varieties.

During the off-season we utilize our exclusive network of fruit growers in New Zealand, Chile and Argentina to import apples, pears and cherries from individual orchardists with global reputations for quality.

Primary Contact: Loren Foss  
VP, Business Strategy

## Coca-Cola Beverages Florida

Address: 10117 Princess Palm Pkwy  
Tampa, FL 33610-8302



Tel: 813-392-9728

Website: <https://cocacolafloida.com>

Products / Services: Beverages

**Company Description:** Coca-Cola Beverages Florida, LLC (Coke Florida) is a family-owned Coca-Cola bottler. Coke Florida's exclusive territory covers over 21 million consumers across 47 Florida counties, and includes the major metropolitan markets of Jacksonville, Miami, Orlando, and Tampa. Coke Florida manufactures, sells, distributes, and merchandises over 600 products of The Coca-Cola Company and other partner companies. Coke Florida is the third largest privately held, and the sixth-largest, bottler of Coca-Cola products in the United States. The company is also one of America's largest black-owned businesses. Coke Florida was founded in 2015, employs over 4600 associates, and is headquartered in Tampa, Florida.

**Primary Contact:** Mr. Thomas N Benford  
President, COO

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## Cognira

**Address:** 1349 W Peachtree St NW #1750  
Atlanta, GA 30309-2926

**Tel:** 404-548-8359

**Website:** [www.cognira.com](http://www.cognira.com)

**Email:** [sales@cognira.com](mailto:sales@cognira.com)

**Products / Services:** Advertising/Marketing and Design; Other

**Primary Contact:** Tom Mann  
Senior Vice President, Sales & Marketing

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## Coinstar LLC

**Address:** 330 120th Ave NE  
Bellevue, WA 98005-3014

**Tel:** 800-928-2274

**Website:** [coinstar.com](http://coinstar.com)

**Email:** [publicrelations@coinstar.com](mailto:publicrelations@coinstar.com)

**Products / Services:** Financial Services

**Primary Contact:** Mr. Paul LaBlanc  
Sr. Director Global Asset Protection

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## Colgate-Palmolive Company

**Address:** 300 Park Avenue  
New York, NY 10022-7402

**Tel:** 212-310-2000

**Website:** [www.colgate-palmolive.com](http://www.colgate-palmolive.com)

**Products / Services:** Health & Beauty Care; Household Products/Cleaning/Supplies



Company Description: Health and Beauty Care Products, Oral Care, Personal Care, Body Care, Surface and Fabric Care. Brand Names include: Colgate, Palmolive, Soft Soap, Irish Spring, Fab Ajax and Murphys Oil Soap.

Primary Contact: Melissa Mayfield  
Head of Grocery and Retail Operations

Brands: Colgate, Palmolive, Softsoap, Speed Stick, Fabuloso, Suavitel, Skin Bracer, Tom's, Afta.

## Collective Bias

Address: 1750 S. Osage Springs Drive  
Suite 100  
Rogers, AR 72758-8320



Tel: 479-268-3232

Website: [www.collectivebias.com](http://www.collectivebias.com)

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description: We reach hard-to-reach affinity groups like Latinas or Millennials. We drive traffic via inspiring real life product stories promoting new items. We amplify demos to spike sales outside the 4-6 hour demo period. We make new store openings incredibly successful. And we do all this by using social media to solve shopper marketing problems.

CB harnesses the power of social content through our community of geographically and demographically diverse social influencers who have micro audiences centered on specific affinities and passions. They have incredible reach and their content generates high levels of engagement with value-conscious shoppers; this content gets deployed across all social channels and initiates two-way conversations directly with customers to influence purchase decisions.

This is shopper social media and CB is the only one who does it.

Parent Company: Inmar Inc.

## Commercial Refrigeration Specialist

Address: 3840 Arden Road  
Hayward, CA 94545

Tel: 510-784-8990

Website: [www.crsref.com](http://www.crsref.com)

Email: [info@crsref.com](mailto:info@crsref.com)

Parent Company: Climate Pros LLC

## Completely Fresh Foods Inc.

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel:

Website: <https://www.gwfg.com/>

Parent Company: Golden West Food Group

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## CMX

Address: 4180 La Jolla Village Drive  
Suite 570  
San Diego, CA 92037-9144



Tel: 408-966-1215

Website: [www.cmx1.com](http://www.cmx1.com)

Products / Services: Food Safety; Private Brands; Supply Chain; Technology Services

Company Description: CMX1 is the only true enterprise software platform that equips grocers with a single source of truth to help them maintain quality, ensure compliance, elevate customer experience, and mitigate risk—from the store front to the corporate office and across the entire supply chain. For more than a decade, CMX1 has led the market with the most comprehensive and configurable enterprise quality & risk management platform that unifies workflows, systems, and people to enable everyday excellence. The world's most trusted enterprise businesses stay at the top of their game with CMX1. CMX1 is proud to support and power the SQF Assessment Database.

Primary Contact: Ms. Leigh Feitelson  
Vice President, Sales

Brands: CMX1

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## Conagra Brands

Address: 222 W. Merchandise Mart Plaza  
Suite 1300  
Chicago, IL 60654-1103



Tel: 312-549-5000

Website: [www.conagrafoods.com](http://www.conagrafoods.com)  
[www.pinnaclefoodscorp.com](http://www.pinnaclefoodscorp.com)

Products / Services: Food Products/Snacks

**Company Description:** ConAgra Foods manufacturers and markets leading branded products to retail and foodservice customers in the United States. Our major brands include: Act II, Angela Mia, Banquet, Blue Bonnet, Brown N' Serve, Chef Boyardee, Crunch 'n Munch, DAVID, Egg Beaters, Fleischmann's, Healthy Choice, Hebrew National, Hunt's, Snack Pack, Kid Cuisine, LaChoy, Lamb Weston, Lamb Weston Inland Valley, Libby's, Manwich, Marie Callender's, Orville Redenbacher's, PAM, Parkay, Pemmican, Peter Pan, Reddi-wip, Rosarita, Ro\*Tel, Slim Jim, Swiss Mill, The Max, VanCamp's, Wesson, Wolf.

**Primary Contact:** Mr. Derek De La Mater  
Executive Vice President and Chief Customer Officer

**Brands:** Act II, Alexia, Banquet, Blue Bonnet, Chef Boyardee, Crunch N Munch, DAVID, Egg Beaters, Fleishmann's, Fiddle Faddle, Healthy Choice, Hebrew National, Hunt's, Poppy Cock, Orville Redenbacher's, Kid Cuisine, LaChoy, Lamb Weston, Manwich, Reddi-Wip, Slim Ji

## CoolSys

**Address:** 145 S. State College Boulevard  
Suite 200  
Brea, CA 92821-5806



**Tel:** 714-510-9500

**Website:** <https://coolsys.com/>

**Products / Services:** Energy Management; Maintenance; Refrigeration; Other

**Company Description:** CoolSys is the parent company of market-leading operating businesses that provide a full spectrum of best-in-class service experiences and solutions to the retail, commercial, and industrial refrigeration and HVAC industries.

**Primary Contact:** Mr. Anthony P Tippins, PE  
President, Professional Solutions

**Brands:** ABC Refrigeration, Building Air Services, BRR Refrigeration, Carolina Refrigeration, C.E. Holt, Certified Refrigeration & Mechanical, CoolSys, CoolSys Energy Solutions, CoolSys Light Commercial Solutions, CoolSys Commercial & Industrial Solutions

## CoolSys Energy Design

**Address:** Five independence Way  
Suite 360  
Princeton, NJ 08540-6627

**Tel:** 609-751-9655

**Website:** [www.coolsysenergy.com](http://www.coolsysenergy.com)



Primary Contact: Mr. Allan Samuels  
President

Parent Company: CoolSys

## CoolSys Energy Solutions

Address: 145 S. State College Blvd.  
Ste. 200  
Brea, CA 92821-5806

Tel: 562-896-6898

Website: <https://coolsys.com/>

Email: [jackerman@coolsys.com](mailto:jackerman@coolsys.com)

Company Description: Formerly know as Source Refrigeration.

Parent Company: CoolSys

## Copeland

Address: 1065 Big Shanty Road NW  
Suite 100  
Kennesaw, GA 30144-3650



Tel: 770-425-2724

Website: <https://www.copeland.com/en-us>  
[commercial-residential-solutions](https://www.copeland.com/en-us/commercial-residential-solutions)  
[www.emersonclimate.com](https://www.emersonclimate.com)  
<https://www.copeland.com/en-us>

Products / Services: Consulting Services; Energy Management; Equipment; Fixtures/Shelving/Floors; Food Safety; Refrigeration; Store Design; Technology Services; Other

Company Description: We create sustainable residential, commercial and industrial spaces through HVACR technologies. We maintain the integrity of goods throughout the cold chain. And we bring comfort to people globally.

Primary Contact: Rick Roy  
Director, Marketing Business Partner

Brands: Copeland

## Coresight Research

Address: 11 E. 86th Street  
Suite 4A  
New York, NY 10028-0501

Tel: 02075-63841-9  
 Website: <https://coresight.com>  
 Products / Services: Research; Supply Chain; Technology Services  
 Primary Contact: Deborah Weinswig  
 Chief Executive Officer and Founder  
 Brands: Coresight Research

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## Cotiviti, Inc.

Address: 10701 10701 S River Front Pkwy,  
 Unit 200  
 South Jordan, UT 84095

Tel: 770-379-2800

Website: <https://hubs.ly/Q01z-zNz0>

Email: [Chelsey.buffone@cotiviti.com](mailto:Chelsey.buffone@cotiviti.com)

Products / Services: Consulting Services; Financial Services; Merchandising Services; Payments; Pharmaceuticals; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Company Description: Cotiviti is the world's largest Recovery Audit / Payment Integrity firm for the Retail and Healthcare sectors with over 8,000 global employees. Our Retail Division has provided recovery audit services to the largest North American retailers and grocers for over 44 years.

Primary Contact: Edward O'Brien  
 Director, Client Engagement

Brands: Merchandise/AP Recovery Audit, Contract Compliance Audit  
 Zero Hour Alerts prevention platform'  
 Decipher Audit Tool  
 Retriever Email Mining Tool

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## Country Fresh

Address: P.O. Box 814  
 Grand Rapids, MI 49518

Tel: 616-243-0173

Website: [www.enjoycountryfresh.com](http://www.enjoycountryfresh.com)

Parent Company: DFA

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## Crescent Foods

Address: 4343 W 44th Place  
 Chicago, IL 60632-4303

Tel: 630-528-3231  
 Website: [WWW.CRESCENTHALAL.COM](http://WWW.CRESCENTHALAL.COM)  
 Email: [COMMENTS@CRESCENTHALAL.COM](mailto:COMMENTS@CRESCENTHALAL.COM)  
 Products / Services: Meat/Poultry  
 Primary Contact: Ms. Amna Haq  
 Marketing Director & Innovation

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## crisp

Address: 101 W. Johnson Ave  
 Suite C  
 Springdale, AK 72764-4302



Tel: 706-799-4063  
 Website: <https://www.gocrisp.com/>  
 Email: [jessica.fisher@gocrisp.com](mailto:jessica.fisher@gocrisp.com)  
 Products / Services: Supply Chain; Technology Services; Other

Company Description: With the most advanced retail technology in the market, Crisp is enabling a supply chain where everyone is connected — working in lock-step to efficiently meet demand, reduce waste, and grow profitably. That's Collaborative Commerce.

Primary Contact: Mr. Are Traasdahl  
 Founder

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## CROSSMARK

Address: 5100 Legacy Drive  
 Plano, TX 75024-3104



Tel: 469-814-1000  
 Website: [www.crossmark.com](http://www.crossmark.com)  
 Products / Services: Brokers; Merchandising Services; Private Brands; Other  
 Primary Contact: Ms. Jami McDermid  
 President, Sales Agency  
 Brands: CROSSMARK, Shopper Events

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## Cuhaci & Peterson, Architects Engineers Planners

Address: 53 State Street  
Suite 500  
Boston, MA 02109-3111

Tel: 617-933-7256

Website: [www.c-p.com](http://www.c-p.com)

Email: [info@c-p.com](mailto:info@c-p.com)

Primary Contact: Mr. Steven Duffy  
SVP Design

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## Custom Designed Power & Controls, LLC

Address: 55 Gateway Drive  
Lavonia, GA 30553-3576

Tel: 706-356-0325

Website: [www.cdcontrols.com](http://www.cdcontrols.com)

Products / Services: Construction; Energy Management; Equipment; Maintenance;  
Refrigeration; Store Design

Primary Contact: Mr. John Stryker  
Partner

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## Danfoss

Address: 11655 Crossroads Circle  
Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: <https://www.danfoss.com/en-us/>

Email: [solutions@danfoss.com](mailto:solutions@danfoss.com)

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration;  
Store Design

Company Description: Danfoss engineers advanced technologies that build a better, smarter and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more than 100 countries.

Primary Contact: Mr. Dean Groff  
Regional Marketing Manager

Brands: ADAP - KOOL  
Alsense

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## Daymon

Address: 15310 Barranca Parkway #100  
Irvine, CA 92618-2237

Tel: 949-797-2900

Website: <https://daymon.com/>

Company Description: Daymon drives Private Brand innovation, differentiation and results. We are the only solution provider that influences all aspects of Private Brand development, from strategy to execution to consumer engagement. Our unique approach helps retailers and brands set themselves apart — boosting brand presence, category effectiveness and speed to shelf. We offer a full suite of best-in-class Private Brand development services, including:

- Strategy, analytics and insights
- Product development and sourcing
- Supplier development and management
- Sales execution and account management
- Design and packaging management

Whatever your needs, we can create customized solution that delivers sales, profits and stronger connections with your shoppers.

Specialties  
Private Brand Development, Strategy and Branding, Sourcing and Logistics, Shopper Marketing, and Creative Services

Primary Contact: Kyle Patterson  
President, SAS Retail Services

Parent Company: Advantage Solutions

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## Dearing & Company

Address: 2186 Chickadee Court  
OFallon, MO 63366-4541

Tel: 314-276-4346

Website: <https://dearingco.com/about>  
[www.dearingco.com](http://www.dearingco.com)

Products / Services: Other

Primary Contact: Mrs. Jill Dearing  
CEO

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## DecisionNext, Inc

Address: 3245 Geary Blvd  
#590608  
San Francisco, CA 94159-3323

Tel: 415-272-7657



Website: [www.decisionnext.com](http://www.decisionnext.com)  
<https://decisionnext.com/>

Email: [info@decisionnext.com](mailto:info@decisionnext.com)

Products / Services: Technology Services

Company Description: We're a highly focused SaaS AI company, simulating price and supply forecasts in commodity markets. These simulations are used to recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal  
CEO

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## DEEM LLC

Address: 11201 USA Parkway  
Suite 200  
Fishers, IN 46037-9204



Tel: 317-860-2990

Website: [www.deemfirst.com](http://www.deemfirst.com)

Products / Services: Energy Management; Technology Services

Company Description: DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM is licensed to perform in many regions throughout the country.

Primary Contact: Mr. Shanon Flannery  
Vice President, Refrigeration Division

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## Delashmet & Marchand, P.C

Address: P.O. Box 2047  
Mobile, AL 36652-2047

Tel: 251-433-1577

Website: [www.delmar-law.com](http://www.delmar-law.com)

Products / Services: Legal Services

Primary Contact: Mr. W. Pemble Delashmet  
Attorney

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## Deloitte Consulting LLP

Address: 191 Peachtree Street  
Suite 2000  
Atlanta, GA 30303-1769

Tel: 404-220-1500

Website: [www.deloitte.com](http://www.deloitte.com)

Primary Contact: Mr. Art Ash  
Principal

Parent Company: Deloitte, LLP

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## Deloitte, LLP

Address: 30 Rockefeller Plaza  
New York, NY 10112-0015



Tel: 617-437-2000

Website: [www.deloitte.com](http://www.deloitte.com)  
[www.deloitte.ca](http://www.deloitte.ca)

Products / Services: Consulting Services

Primary Contact: Mrs. Michele Stoffel  
Strategic Marketing Planner, Retail and Consumer Products

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## Designer Greetings

Address: 11 Executive Ave  
Edison, NJ 08817-6007



Tel:

Website: <https://designergreetings.com/>

Products / Services: Other

Primary Contact: Kim Del Popolo  
Vice President of Sales

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## DFA

Address: 1405 N. 98th Street  
Kansas City, KS 66111-1865



Tel: 703-351-5022

Website: [www.dfamilk.com](http://www.dfamilk.com)

Products / Services: Agricultural; Beverages; Co-Packer; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Supply Chain; Unsaleables

Company Description: At Dairy Farmers of America, we're proud to share the simple pleasures of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal connection to the farm makes each bowl of ice cream even sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr  
DFA Dairy Brands, President

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## Dietz & Watson

Address: 5701 Tacony Street  
Philadelphia, PA 19135-4311



Tel: 215-668-9771

Website: [www.dietzandwatson.com](http://www.dietzandwatson.com)

Products / Services: Food Products/Snacks; Food Safety; Meat/Poultry; Natural/Organic; Packaging; Perishables

Primary Contact: Louis Eni  
President and CEO

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## Digital Wave Technology

Address: 822 N. A1A Highway  
Suite 210  
Ponte Vedra Beach, FL  
32082-8213





Tel: 617-510-8029

Website: [www.digitalwavetechnology.com](http://www.digitalwavetechnology.com)

Email: [info@digitalwavetechnology.com](mailto:info@digitalwavetechnology.com)

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description: Digital Wave offers an incredibly unique, powerful, easy-to-use native AI platform that allows it and its customers to rapidly build enterprise applications. We are focused on the following value for our customers: significant improvements in efficiency, higher conversions, improved profitability, and speed to market.

Digital Wave offers the following native AI Enterprise Solutions:

- \* Product Information Management
- \* Master Data Management
- \* Category Management including management of web hierarchies.
- \* Lifecycle price optimization
- \* Promotion planning/optimization
- \* Deal Management

The company continues to build other new applications for brands and retailers.

Digital Wave is also using AI as a copilot for solutions including auto-generation of:

- \* Product attributes (including those most requested by customers in search, SEO, etc.)
- \* Product content in brand voice (again including optimization for search)
- \* Advertising content/digital campaigns that can be personalized to customers, regions, or individual consumers.
- \* Data cleansing, identifying "holes" in our customers' master data and filling them in.
- \* Other applications of AI to enhance sales and profitability and bring significant efficiencies to our customers

Primary Contact: Mary Scimone  
VP Strategic Initiatives

Brands: Digital Wave Technology

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## Diversey - A Solenis Company

Address: 1300 Altura Rd  
Suite 125  
Fort Mill, SC 29708-7054

Tel: 262-631-4001

Website: [www.diversey.com](http://www.diversey.com)

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance



Company Description:	<p>Transforming Tomorrow Together</p> <p>Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future together.</p> <p>Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which you define success within your stores.</p> <p>We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and training.</p> <p>To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.</p> <p>The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.</p> <p>The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.</p>
Primary Contact:	<p>Brian Hajas Food Service, Hospitality &amp; Retail (FSHR) Sector Marketing Manager</p>
Brands:	Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

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## DNR Sales & Marketing Strategy Advisors

Address:	<p>1212 S. Naper Blvd. Suite# 119 Naperville, IL 60540-7349</p>
Tel:	847-209-9312
Website:	<a href="https://dnrstrategyadvisors.com/">https://dnrstrategyadvisors.com/</a>
Products / Services:	Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services; Perishables; Seafood
Company Description:	<p>DNR Sales &amp; Marketing Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional &amp; national scope experience. Spanning organizational areas from store operations &amp; layout planning, strategic sourcing &amp; procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.</p>

Primary Contact: Mr. Jason E. Resner  
President / Principal

Brands: Retail Grocery Consulting & Advisement

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## DoorDash

Address: 901 Market Street  
San Francisco, CA 94103-1729

Tel: 650-681-9470

Website:

Primary Contact: Charles Shoener  
Grocery Business Development

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## Dorin USA LLC

Address: 788 Campus Parkway  
Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: [www.dorin.com](http://www.dorin.com)

Products / Services: Equipment; Refrigeration

Company Description: Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness, commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors.

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## Double R Brand Foods, LLC

Address: 6633 Portwest Drive  
Suite 110  
Houston, TX 77024-8001



**DOUBLE R**  
**Brand Foods, LLC**

Tel: 281-342-3749  
Website: [www.burtonsausage.com](http://www.burtonsausage.com)  
[www.holmessmokehouse.com](http://www.holmessmokehouse.com)  
Products / Services: Meat/Poultry; Natural/Organic; Packaging; Perishables  
Company Description: Artisan Crafty Protein Smoked Meat Specialist  
Primary Contact: Mr. Jeffrey J Porzenski  
Vice President of Sales and Marketing

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### **Dover Corporation**

Address: 3005 Highland Parkway  
Downers Grove, IL 60515-5682  
Tel: 630-541-1540  
Website: [www.dovercorporation.com](http://www.dovercorporation.com)  
Primary Contact: Mr. Robert A Livingston  
President and CEO  
Parent Company: Hillphoenix, A Dover Company

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### **Drive Wheel**

Address: 225 S. 6th Street  
Suite 3900  
Minneapolis, MN 55402-4622  
Tel: 716-667-2313  
Website: [www.mbc-consulting.com](http://www.mbc-consulting.com)  
<https://www.drivewheel.com/>  
Email: [Contact@Drivewheel.com](mailto:Contact@Drivewheel.com)  
Products / Services: Consulting Services; Private Brands; Research  
Primary Contact: Theo Schweitz  
Owner

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## dunnhumby

Address: 1 Wacker Drive  
Suite 1610  
Chicago, IL 60606-2850

Tel: 57-4-3395412

Website: [www.dunnhumby.com](http://www.dunnhumby.com)

Email: [events@dunnhumby.com](mailto:events@dunnhumby.com)

Products / Services: Consulting Services

Company Description: dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world's most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Gamble and Raley's.

Primary Contact: Mr John Froman  
Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

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## Eagle Chemical

Address: 1500 Telegraph Road  
Mobile, AL 36611-2212

Tel: 251-452-9624

Website:

Parent Company: Multisorb Filtration Group

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## Eagle Eye Solutions Group

Address: 31 Chertsey Street  
London, GU1 4HD  
United Kingdom

Tel: 443-280-4421

Website: <https://www.eagleeye.com/>



Products / Services: Technology Services

Company Description: Eagle Eye is a leading SaaS technology company enabling retail, travel and hospitality brands to earn the loyalty of their end customers by powering their real-time, omnichannel and personalised consumer marketing activities.

Eagle Eye AIR is a cloud-based platform, which provides the most flexible and scalable loyalty and promotions capability in the world. More than 750 million personalised offers are executed via the platform every week, and it currently hosts over 100 million individual loyalty members for businesses all over the world. We are trusted to deliver a secure service at hundreds of thousands of physical POS destinations worldwide, enabling the real-time issuance and redemption of promotional coupons, loyalty offers, gift cards, subscription benefits and more.

The Eagle Eye AIR platform is currently powering loyalty and customer engagement solutions for enterprise businesses all over the world, including Asda, Tesco, Morrisons, Waitrose and John Lewis & Partners, JD Sports, Pret a Manger, Loblaws, Southeastern Grocers, Giant Eagle and the Woolworths Group.

In January 2023, the Group acquired France-based Untie Nots, an AI-powered personalised promotions business, adding Carrefour, E. Leclerc, Auchan and other leading brands to its European customer base.

Primary Contact: Martin Pang  
Marketing Director

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## Eagle Family Foods Group LLC

Address: 1975 E 61st Street  
Cleveland, OH 44103-3810



Tel: 888-229-4541

Website: [www.eaglebrand.com](http://www.eaglebrand.com)  
[www.eaglefoods.com](http://www.eaglefoods.com)

Products / Services: Beverages; Confectionery; Food Products/Snacks

Company Description: It's been called "Magic"; ... a can of Eagle Brand® Sweetened Condensed Milk plus a few select ingredients and the results are, well, like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts made with Eagle Brand Sweetened Condensed Milk.

Primary Contact: Mr. Bernard Kreilman  
CEO

Brands: Eagle Brands

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## Eastern Fish Company

Address: 300 Frank W. Burr Boulevard  
Suite 30  
Teaneck, NJ 07666-6703

Tel: 201-801-0800

Website: [www.easternfish.com](http://www.easternfish.com)

Products / Services: Perishables; Other

Primary Contact: Mr. Eric Bloom  
President and CEO

Brands: Sail.

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## ebm-papst Inc.

Address: 100 Hyde Road  
Farmington, CT 06032-2835

Tel: 860-674-1515

Website: [www.ebmpapst.us](http://www.ebmpapst.us)

Products / Services: Other

Primary Contact: Mr. Phil Hartman  
Director - Market Management

Brands: ebmpapst, Argus Vision

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## ECR Software Corporation (ECRS)

Address: 277 Howard Street  
Boone, NC 28607-4011



Tel: 800-211-1172  
Website: [ecrs.com](http://ecrs.com)  
Email: [solutions@ecrsoft.com](mailto:solutions@ecrsoft.com)  
Products / Services: Point-of-Sale Equipment; Supply Chain; Technology Services  
Company Description: ECRS future-proofs local and regional retailers to win in today's market, while preparing them for tomorrow's opportunities.

ECRS' revolutionary CATAPULT® system is the market's only truly unified transaction platform, running in thousands of locations across North America. With CATAPULT, the point of sale, self-checkout, deli scales, fuel pump, pharmacy, mobile, inventory, customer loyalty, back office, e-commerce, and enterprise management all share one single transactional logic. Unified Transaction Logic™ empowers retailers to prosper by providing actionable business intelligence across their enterprise. Unifying hardware, software, and services, ECRS offers friction-free, cost-saving solutions that increase customer engagement while transforming the consumer experience.

ECRS is committed to perpetual development, and expanding value through constant innovation. To that end, CATAPULT is fully-customizable. Optional plug-and-play modules work seamlessly with core applications, offering retailers freedom and flexibility in designing their point of sale platform. Retailers can easily expand platform functionality as their business grows. Exhaustive research, intelligent design, and rigorous pre-market testing ensure that ECRS products integrate smoothly into existing retail environments.

Primary Contact: Brittany Benton  
Managing Director of Marketing  
Brands: Catapult - Retail Automation System  
ECRS Gateway - Supply Chain Management

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## Eggs Unlimited

Address: 92 Corporate Park  
Irvine, CA 92606-5146



Tel: 949-247-0256  
Website: <https://www.eggsunlimited.com/>



**Company Description:** From its inception, the mission of Eggs Unlimited has been to provide exceptional customer service in the shell eggs and egg products industry. Our team has combined 250 years of experience working with buyers and producers in the egg industry. We strive to bring a fresh perspective to a mature marketplace, with a hardworking team of experienced purchasing, sales, data, logistics, and accounting professionals. Our customers around the globe gain the peace-of-mind knowing there is always someone there to answer a question or handle an issue at a moment's notice. We help companies understand key market dynamics, statistics, and trends so they can make better decisions. Armed with our market intelligence, buyers may execute successful advertising campaigns that increase their ROI or adjust inventories to correspond with current prices, trends, and forecasts. Whether for single spot loads or long-term contracts, we help buyers navigate the marketplace and their purchasing options.

**Primary Contact:** Stephanie Viveros  
Executive Assistant

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## eGrowcery

**Address:** 38710 Woodward  
Suite 200  
Bloomfield Hills, MI 48304-5074



**Tel:** 248-417-0470  
**Website:** [www.eGrowcery.com](http://www.eGrowcery.com)  
**Email:** [pat.hughes@egrowcery.com](mailto:pat.hughes@egrowcery.com)  
**Products / Services:** Technology Services  
**Primary Contact:** Patrick J Hughes  
CEO  
**Brands:** eGrowcery  
eGrowcery 360  
Team Grow

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## Elite Food Sales & Marketing

**Address:** 18637 Northline Dr  
Ste B  
Cornelius, NC 28031-9322  
**Tel:** 980-253-0443  
**Website:**  
**Email:** [danielyancey@elitefoodsales.com](mailto:danielyancey@elitefoodsales.com)

Primary Contact: Daniel Yancey  
President

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## Emerge Strategic Solutions

Address: 4091 Marshview Court  
Bonita Springs, FL 34134-2641



Tel: 203-274-2277

Website: [www.emergefromthepack.com](http://www.emergefromthepack.com)

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Mr. Mark Dickinson  
Managing Partner

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## Emerson Automation Solutions

Address: 8200 Market Boulevard  
WC4U-D  
Chanhassen, MN 55317-9685

Tel: 952-949-7126

Website: [www.emerson.com](http://www.emerson.com)

Primary Contact: Ms. Lisa Holmberg  
Integrated Marketing Manager, North America

Parent Company: Copeland

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## Emerson Grind2Energy

Address: 4700 21st Street  
Racine, WI 53406-5031

Tel:

Website: [www.grind2energy.com](http://www.grind2energy.com)

Products / Services: Energy Management; Equipment; Perishables; Unsaleables

Company Description: From start to finish, Grind2Energy will make the disposal of your organic waste cleaner, easier and more efficient.

Primary Contact: Mr. Matt Whitener  
Vice President and General Manager, Commercial Solutions Group

Parent Company: Copeland

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## Empire Foods

Address: 5815 Airport Road NW  
Suite D  
Roanoke, VA 24012-1037

Tel: 540-342-1292  
 Website: [www.empirefoods.com](http://www.empirefoods.com)  
 Products / Services: Nonfoods; Technology Services; Transportation/Distribution Services; Other  
 Parent Company: Empire Marketing Strategies

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## Empire Marketing Strategies

Address: 1014 E. Vine Street  
 Suite 2550  
 Cincinnati, OH 45202-1183  
 Tel: 513-793-6241  
 Website: [www.empirefoods.com](http://www.empirefoods.com)  
 Products / Services: Brokers; Food Safety; Merchandising Services; Private Brands  
 Primary Contact: Mr. Brent Beerens  
 President, Empire Corporate Brands

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## Empire Packing Company, L.P.

Address: 5389 Estate Office Drive  
 Suite One  
 Memphis, TN 38119-3636  
 Tel: 901-378-2217  
 Website: [www.ledbetterfoods.com](http://www.ledbetterfoods.com)  
 Parent Company: Empire Marketing Strategies

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## Enterprise Food Products

Address: 80 Red Schoolhouse RD  
 Suite 103  
 Chestnut Ridge, NY 10977-7052



Tel: 845-358-1958  
 Website: [www.enterprisefood.com](http://www.enterprisefood.com)  
 Email: [gregoryjr@enterprisefood.com](mailto:gregoryjr@enterprisefood.com)  
 Products / Services: Ingredients; Spices

**Company Description:** At Enterprise Food Products, we believe in providing only the fresh, high-quality and cost-effective ingredients that reflect the needs of flavorists, food scientists and others involved in the creation and production of commercial food products.

We are a worldwide company that solves problems on a daily basis. Our clients require a partner that listens to their problems, offers solutions and delivers products of the highest quality that helps them do their job better.

**Primary Contact:** Mr. Gregory D'Auria Jr  
Director of SW Regional Sales

## Ephex Partners

**Address:** 5410 Pioneer Park Blvd  
Suite E  
Tampa, FL 33634-4479



**Tel:** 813-202-8060

**Website:** <https://www.ephex.com/>

**Products / Services:** Advertising/Marketing and Design; Consulting Services; Merchandising Services; Point-of-Sale Equipment; Technology Services

**Company Description:** Backed by over 40 years of retail media experience, Ephex is a leader in implementing in-store retail strategies, advertising innovations, and visionary marketing technology. Our solutions are designed to grow shopper baskets and enhance the customer experience through seamless integration of streaming music, audio advertising, and digital signage.

Ephex's in-store media solutions engage customers at every point of purchase, ensuring your messages reach them wherever they are in the store. Our Strategic Navigation service offers comprehensive consultation and end-to-end planning and execution services, tailored to the needs of retailers, grocers, convenience stores, wholesalers, dollar stores, and more.

By providing immersive experiences for relevant promotions and branding opportunities, Ephex connect, captivate, and convert shoppers, helping you build stronger connections and drive sales.

**Primary Contact:** Tom O'Reilly  
CEO

## Epic Sales Partners, Inc.

Address: 2201 W. Royal Lane  
Irving, TX 75063-3303



Tel: 214-260-5900

Website: <https://epicmarketingpartners.com/>  
<https://www.epicsales.com/>

Products / Services: Brokers; Technology Services

Company Description: We are a small group of talented web designers, software developers, and marketing professionals.

Our clients are small to medium sized companies, family owned businesses, and entrepreneurs operating in a wide range of industries.

At Epic Marketing Partners we are dedicated to supporting the growth of your business by building company websites, ecommerce stores, and marketing solutions tailored to your individual needs.

Are you looking for someone who can think outside of the box? We never even see the box.

Primary Contact: Mr. Mark Wilhelm  
President-Epic West

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## Epsilon

Address: 601 Edgewater Drive  
Wakefield, RI 01880-6237

Tel: 860-808-9074

Website: <https://www.epsilon.com/us>

Email: [mark.hertenstein@epsilon.com](mailto:mark.hertenstein@epsilon.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

**Company Description:** Epsilon is a global data, technology and services company that powers the marketing and advertising ecosystem.

The world's leading brands use Epsilon to harmonize consumer engagement across their paid, owned and earned channels, leveraging capabilities that include data, identity resolution, customer data platforms, clean rooms, digital media, retail media, site personalization, direct mail, loyalty, email marketing and measurement.

By applying artificial intelligence against privacy-centric consumer recognition—embedded in data-enriched analytic, marketing and media solutions—Epsilon allows marketers to bridge the divide between marketing and advertising technology, engaging consumers with 1 View, 1 Vision and 1 Voice. 1 View of their universe of potential buyers. 1 Vision for engaging each individual. And 1 Voice to harmonize engagement across paid, owned and earned channels.

**Primary Contact:** Mr Mark Hertenstein  
Senior Vice President Sales

**Brands:** Epsilon Marketing Technologies and Services

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## **Eurpac Service Inc.**

**Address:** 1421 Diamond Springs Road  
Virginia Beach, VA 23455-3314

**Tel:** 757-905-5641

**Website:** [www.midvalleyproducts.com](http://www.midvalleyproducts.com)  
[www.eurpac.com](http://www.eurpac.com)

**Products / Services:** Advertising/Marketing and Design; Beverages; Brokers; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Human Resources/Training; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Supply Chain; Technology Services; Transportation/Distribution Services; Other

**Primary Contact:** Mr. Michael Stewart  
President

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## **Everidge, Inc.**

**Address:** 15600 37th Avenue North  
Plymouth, MN 55446-3203

**Tel:** 888-227-1629

**Website:** <https://www.everidge.com/>

**Email:** [info@everidge.com](mailto:info@everidge.com)

**Products / Services:** Refrigeration



**Company Description:** CrownTonka by Everidge is a leading walk-in manufacturer for the Food Retail Market and Environmental Chambers. The Everidge brands include ThermalRite, PrepRite, ICS, and LoTemp Doors for Food Service and industrial cold storage applications.

**Primary Contact:** Mr. Eric Wickberg  
Executive Vice President of Sales and Marketing

**Brands:** Everidge Brands:  
CrownTonka, ThermalRite, PrepRite, ICS, SmartRite, Everidge UVPro by Aerapy, and LoTemp Doors

## Everseen Limited

**Address:** Atrium Building, 4th Floor  
Blackpool Retail Park  
Cork  
Ireland



**Tel:** 35321-24284-46

**Website:** <https://everseen.com/>

**Email:** [info@everseen.com](mailto:info@everseen.com)

**Products / Services:** Security Systems & Products; Technology Services

**Company Description:** Everseen is a leader in vision AI, trusted by 11 of the top 20 global retailers. The company is transforming retail by reducing shrink, streamlining operations, and enhancing customer experiences. Everseen's Vision AI Platform has the largest footprint of AI-powered computer vision endpoints and can be applied to a wide range of industries with visual or physical workflows. For more information, visit: [www.everseen.ai](http://www.everseen.ai).

**Primary Contact:** Alex Siskos  
SVP Strategy

## Eversight, Inc.

**Address:** 2100 Geng Rd Suite 210  
Palo Alto, CA 94303-3307



**Tel:** 650-600-8932

**Website:** [www.eversightlabs.com](http://www.eversightlabs.com)  
[eversightlabs.com](http://eversightlabs.com)

**Email:** [info@eversightlabs.com](mailto:info@eversightlabs.com)

**Products / Services:** Consulting Services; Technology Services

**Company Description:** Eversight leverages AI and experimentation to create and deliver smart, dynamic pricing and targeted promotions. The Eversight platform has tested and optimized offers across more than 1,500 product groups on 50 retailers and digital platforms. Global brands and retailers rely on the Eversight platform to optimize pricing and respond to market conditions, deliver higher ROI on promotional spend, and enable data-driven collaboration on investments. Eversight is generating 10-25% improvement in sales volume at leading customers. Founded in 2013, Eversight is venture-backed and headquartered in Palo Alto, California.

**Primary Contact:** Mr. David Moran  
Head of Product, Eversight

**Parent Company:** Instacart

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## **Fabric**

**Address:** 99 Wall Street  
Suite 3050  
New York, NY 10005-4301

**Tel:** 646-228-3665

**Website:** <https://www.getfabric.com/>

**Email:** [info@getfabric.com](mailto:info@getfabric.com)

**Products / Services:** Supply Chain; Technology Services; Transportation/Distribution Services

**Primary Contact:** Curt Avallone  
CEO

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## **FaceFirst, Inc.**

**Address:** 11801 Domain Blvd  
3rd Floor  
Austin, TX 78758-3430



**Tel:** 818-540-9800

**Website:** [www.facefirst.com](http://www.facefirst.com)

**Email:** [mtutino@facefirst.com](mailto:mtutino@facefirst.com)



**Company Description:** FaceFirst is a global leader in highly effective face matching systems for retailers, hospitals, casinos, airports, stadiums, and arenas. FaceFirst's software leverages artificial intelligence and human oversight to prevent violence, theft, and fraud. With FaceFirst, you can provide safer environments for your valued customers, patients, guests, employees, and associates. We design our patented video analytics platform to be scalable, fast, accurate, and ethical while maintaining high levels of security, privacy, and accountability. FaceFirst is based in Austin, Texas.

**Primary Contact:** Dyan Clancy  
Vice President of Sales Enablement and Strategic Partnerships

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## Facilio

**Address:** 510 5th Ave  
3rd Floor  
New York, NY 10036-7507



**Tel:** 202-452-8444

**Website:** <https://facilio.com/>  
<https://facilio.com/>

**Products / Services:** Energy Management; Food Safety; Maintenance; Refrigeration; Technology Services; Sustainability

**Company Description:** Facilio is a rapidly growing multi-site property operations platform, streamlining operations and maintenance for over 35,000 buildings worldwide. With IoT-driven capabilities, Facilio integrates your existing systems into a unified platform to tackle all your store operational challenges. From vendor onboarding and invoicing to alarm triaging, leak event management, AI-powered slow leak detection, automated work order management, and inspection scheduling, Facilio provides an all-in-one solution for efficient operations.

Additionally, Facilio ensures compliance not only with evolving EPA regulations but also with state-specific standards, keeping your operations up to date and compliant. By transforming your retail store management, Facilio helps boost operational efficiency while reducing costs.

**Primary Contact:** Ms Lalitha Y  
Manager

**Brands:** Facilio

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## Faegre Drinker Biddle & Reath LLP

Address: 1144 15th Street  
Suite 3400  
Denver, CO 80202-2572



Tel: 202-312-7400  
Website: [www.faegredrinker.com/en/](http://www.faegredrinker.com/en/)  
[www.faegrebd.com](http://www.faegrebd.com)  
Products / Services: Legal Services  
Primary Contact: Rita Cacciatore  
Practice Group Director

## Fair Trade USA

Address: 1901 Harrison Street  
Suite 1700  
Oakland, CA 94612-3635



Tel: 510-663-5260  
Website: [www.fairtradecertified.org](http://www.fairtradecertified.org)  
Email: [info@fairtradeusa.org](mailto:info@fairtradeusa.org)  
Products / Services: Agricultural; Food Products/Snacks; Natural/Organic; Perishables; Private Brands; Other  
Company Description: Fair Trade USA™ is a pioneering Fair Trade certifier, building an innovative model of responsible business, conscious consumerism, and shared value to eliminate poverty and enable sustainable development for farmers, workers, their families, and communities around the world.  
Primary Contact: Ms. Mari Triplett  
Senior Director of Business Development, Packaged Goods

## Far East Brokers & Consultants, Inc.

Address: 3644 Philips Highway  
Jacksonville, FL 32207-5614



Tel: 904-332-9006  
Website: [www.fareastbrokers.com](http://www.fareastbrokers.com)  
<https://www.linkedin.com/company/far-east-brokers-&-consultants-inc/about/>

Products / Services: Brokers; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Other

Primary Contact: Mr. Mike Sims  
Executive Vice President

Brands: Fabulous Home; Leisure Ways; Sole del Sol; Hug & Luv; Mesquite Ridge; Kingsford Cast Iron; Kingsford Citronella; SOS Grill Brushes; Bubba Burger Grills

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## Farmer Focus

Address: 779 Massanutten Street  
Harrisonburg, VA 22802-4547



Tel: 757-383-0850

Website: [farmerfocus.com](http://farmerfocus.com)

Email: [jefferson@farmerfocus.com](mailto:jefferson@farmerfocus.com)

Products / Services: Meat/Poultry

Company Description: Our unique Farmer Focus business model emerges putting decision-making back in the hands of the farmer. Unlike traditional contracts, our model empowers farmers by allowing them to own their flocks, eliminating farmer competition for compensation, and providing fair pay for their hard work. This model and our focus on putting farmers first are what make us different.

Primary Contact: Abi Vincill  
Assistant Brand Manager, Marketing

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## Ferrero NA, Inc.

Address: 700 Pennsylvania Ave SE  
Suite 580  
Washington, DC 20003-2657

**FERRERO**

Tel: 732-764-2734

Website: [www.NutellaUSA.com](http://www.NutellaUSA.com)  
[www.tictacusa.com](http://www.tictacusa.com)  
[www.rocherusa.com](http://www.rocherusa.com)  
[www.nutella.com](http://www.nutella.com)  
[www.ferrerousa.com](http://www.ferrerousa.com)

Products / Services: Food Products/Snacks

Company Description: Ferrero NA ,Inc. is a manufacturer and marketer of confectionery and nut spreads. Tic Tac Breath Mints, Silvers Candy mints, Rocher Chocolate and Nutella Hazelnut Spread.

Primary Contact: Gerald Kunde  
Senior Vice President, Institutional Affairs & Corporate Communications

Brands: TIC TAC BREATH MINTS  
RAFFAELLO  
COLLECTIONS  
ROCHER CHOCOLATE  
NUTELLA NUT SPREAD  
NUTELLA AND GO  
FERRERO EGGS

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## Fetch Rewards

Address: 300 South Riverside Plaza  
Suite 800  
Chicago, IL 60606-6616

Tel: 312-761-3355

Website: <https://fetchrewards.com/>  
<https://www.linkedin.com/company/fetch-rewards-llc>  
<https://twitter.com/FetchRewards>

Products / Services: Other

Primary Contact: Mr. Paul E Hunter  
CIO

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## FHI

Address: P.O. Box 546  
Raleigh-Durham, NC 27526-0546



Tel: 919-552-3157

Website: [www.fhiworks.com](http://www.fhiworks.com)

Products / Services: Merchandising Services; Supply Chain; Transportation/Distribution Services; Other

Company Description: Freight Handlers, Inc. provides unloading services to the retail grocery, general merchandise and food service industries. Additional labor resources are also provided -freight hauling, case selection, pallet sorting, and trailer switching.

FHI is the quality leader in the professional unloading industry, providing the best overall cost, given competitive pricing and exceptional operational performance. FHI's company-paid benefits and competitive production-paid earnings result in quality employees, low turnover and superior service to our customers.

Information is the key to lowering your supply chain costs. Detailed management reports identify component costs that can be reduced or eliminated. Our direct invoicing relationships, with vendors and carriers, ensure the lowest cost supply chain solutions where everyone wins.

When you decide to partner with FHI, you can eliminate the hassles of independent lumpers, improve dock safety, and achieve a new level of dock productivity which is being enjoyed today by the two largest, privately-held grocery retailers in the USA.

Primary Contact: Mr. Ryan Wall  
Chief Executive Officer

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## Fieldale Farms Corporation

Address: 555 Broiler Boulevard  
Baldwin, GA 30511-2064

Tel: 800-241-5400

Website: <https://www.fieldale.com/site>

Products / Services: Fresh; Meat/Poultry

Primary Contact: Mr. Jeff Paschall  
Vice President, Sales and Marketing

Brands: Springer Mountain Farms

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## FirstShift Inc

Address: 1661 Jolly Ct  
Los Altos, CA 94024-6845



Tel: 650-743-4194  
Website: <https://www.firstshift.ai/>  
Email: [hmenon@firstshift.ai](mailto:hmenon@firstshift.ai)  
Products / Services: Supply Chain; Technology Services  
Company Description: AI-powered Demand Planning & Forecasting, Supply Planning, Sales & Operations Planning and Demand Sensing solutions for F&B and Agriculture companies.

Supply chain management in the food & beverage and agriculture industries faces unique challenges due to multiple factors including proliferation of SKUs, the perishable nature of products, stringent safety and regulatory standards, and complex logistics. Traditional approaches of supply and demand planning that use limited data on spreadsheets have proven to be terribly inadequate to achieve market success in these competitive product categories.

Our AI-powered planning platform enables you to evaluate multiple scenarios and make data-backed decisions faster than ever before. Combine external market signals such as Point of Sale (POS) data, publicly available and syndicated market trend data with your enterprise data to drive planning processes. Gain increased visibility and insights to confidently plan production, position the right amount of inventory at the right locations and seize opportunities.

Ready to make the smart shift? Schedule a demo at <https://www.firstshift.ai/schedule-a-demo>.

Primary Contact: Hari Menon  
CEO

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## FishWise

Address: 500 Seabright Avenue  
Santa Cruz, CA 95062-3480



Tel: 831-427-1707

Website: [www.fishwise.org](http://www.fishwise.org)  
[fishwise.org](http://fishwise.org)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Packaging; Perishables; Seafood; Unsaleables

Company Description: FishWise promotes the health and recovery of ocean ecosystems by providing innovative market-based tools to the seafood industry. We support sustainability through environmentally responsible business practices.

Primary Contact: Ms. Brooke Towne  
Office Manager

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## Flashfood Inc.

Address: 400-80 Atlantic Avenue  
Toronto M6K1X9  
Canada

Tel: 416-276-6567

Website: <https://www.flashfood.com>

Email: [partnerships@flashfood.com](mailto:partnerships@flashfood.com)

Products / Services: Bakery; Dairy; Deli; Fresh; Frozen; Nonfoods; Meat/Poultry; Natural/Organic; Perishables; Pet Health & Nutrition; Produce; Seafood; Spices; Technology Services

Company Description: Flashfood is an app marketplace that connects shoppers with great deals on high-quality groceries, including fresh produce, meat, fish and dairy.

Primary Contact: Esther Cohn  
Director of Communications

Brands: Flashfood

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## Flo Energy Solutions Inc.

Address: 1920 Yonge St.  
Toronto, Ontario M4S 3E2  
Canada

Tel: 866-706-2647

Website: [www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
[www.cesinc.ca](http://www.cesinc.ca)  
<https://systemsflo.com/>

Email: [info@systemsflo.com](mailto:info@systemsflo.com)

Products / Services: Equipment

Company Description: More than two decades specializing in climate control, ventilation, refrigeration integration and enterprise solutions for the biggest Fortune 500 supermarket companies.

Primary Contact: Ms Barbara Zyskowski P.E.  
Vice President, Sales

Brands: DOAS+ with Adaptive Multi-Path Technology  
- with Multi-Source Heat-Pump Technologies  
- with Multi-Stream ERV Technology  
- with Multi-Flo Reclaim Technology

## Flora Food US Inc.

Address: 433 Hackensack Avenue  
Suite 401  
Hackensack, NJ 07601-6454



Tel: +31-6-53171737

Website: <https://www.florafoodgroup.com/>

Products / Services: Agricultural; Food Products/Snacks; Natural/Organic; Perishables

Company Description: Flora Food Group offers the next generation of delicious, natural, nutritious food. Our products are more affordable and more sustainable than their dairy equivalents. We offer consumers a compelling choice in four growing categories: butters and spreads, creams, liquids and cheeses. We hold leadership positions in many of the 100 countries we operate in, with iconic brands including Flora, Becel+ProActiv, BlueBand, Country Crock, I Can't Believe It's Not Butter, Rama, and Violife, together with our local brands and Professional business. We have 150+ years of heritage, deep R&D expertise and a relentless commitment to delivering delicious, nutritious food. We own 14 manufacturing sites across five continents.

Brands: Country Crock, Can'y Be;ie It's Not Butter, Imperial, Promise,Brummel & Brown, Pure Blends

## FMS Solutions

Address: 800 Corporate Drive  
Suite 350  
Ft Lauderdale, FL 33334-3624



Tel: 402-315-7363

Website: <https://www.fmssolutions.com/>

Email: [charlie.rapier@fmssolutions.com](mailto:charlie.rapier@fmssolutions.com)

Products / Services: Consulting Services; Financial Services; Research; Technology Services



**Company Description:** Since 1974, FMS has provided accounting solutions to businesses like yours. We know the critical role that time plays in your ability to make strategic decisions involving cash, costs, sales, labor, inventory, and shrink. In response to the industry's needs, we developed a way for companies to use today's business activities to drive tomorrow's decisions.

**Primary Contact:** Stanley A McClintock  
Vice President Sales and Marketing

**Brands:** FMS Solutions  
GOT Systems

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## **Focal Systems Inc.**

**Address:** 1235 Howard St  
Unit D  
San Francisco, CA 94103-2735

**Tel:** 845-649-6272

**Website:** <https://focal.systems/>

**Products / Services:** Technology Services

**Company Description:** Focal Systems is the industry leader in retail automation. We were founded in 2015 out of Stanford's Computer Vision Lab. Our mission is to automate and optimize brick and mortar retail with state of the art deep learning. We have pioneered the world's first Computer Vision-based PI system that revolutionizes how stores are run.

**Primary Contact:** Mr. Jeremy Pugh  
Vice President, Sales

**Brands:** Focal Systems

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## **FOODMatch**

**Address:** 575 8th Ave  
23rd Floor  
New York, NY 10018-3288



**Tel:** 212-244-5050

**Website:** <https://foodmatch.com/>

**Products / Services:** Food Products/Snacks

Company Description: Through the hands of our growers, we create great tasting, sustainably produced, authentic foods that nurture community and enhance your quality of life

Primary Contact: Brett Greenberg  
Sr. Business Development Manager - Private Brands

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## Foster Farms

Address: 1000 Davis Street  
Livingston, CA 95334-1526



Tel: 925-587-7766

Website: [www.fosterfarms.com](http://www.fosterfarms.com)  
[fosterfarms.com](http://fosterfarms.com)

Products / Services: Agricultural; Food Products/Snacks; Meat/Poultry; Natural/Organic; Packaging; Perishables; Supply Chain; Unsaleables

Company Description: Foster Farms is an American poultry company. The company has been privately owned since 1939. It was operated by the Foster family since 1939 until recently, now operated and owned by Atlas Holdings, after their purchase of the company in 2022. The company is based in Livingston, California, with operations throughout the West Coast and a few on the East Coast. The company specializes in a variety of chicken and turkey products advertised as fresh and naturally locally grown.

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## Fountain

Address: 275 Sacramento Street  
Suite 300  
San Francisco, CA 94111-3855



Tel: 917-309-4806

Website: <https://fountain.com>

Company Description: Founded in 2014, Fountain started with a vision to transform the hiring of hourly workers. The majority of the global workforce is composed of hourly workers, but most applicant tracking systems aren't built for this type of worker. Hiring salaried, knowledge workers is fundamentally different from hiring hourly workers, which is why Fountain's Labor ATS is designed to enable recruiters to efficiently hire hourly workers, from application to start date.

Primary Contact: Sean Behr  
Chief Executive Officer

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## Freshpet, Inc.

Address: 400 Plaza Drive  
First Floor  
Secaucus, NJ 07094-3605



Tel: 201-520-4000

Website: [www.freshpet.com](http://www.freshpet.com)

Email: [newbusiness@freshpet.net](mailto:newbusiness@freshpet.net)

Products / Services: Natural/Organic; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain

Company Description: Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners can feed their dogs.

Primary Contact: Mr. William Cyr  
President and CEO

Brands: Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

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## FrontLine Marketing

Address: 383 Main Avenue  
Norwalk, CT 06851-1543

Tel: 203-662-5252

Website: [www.frontlinemarketing.com](http://www.frontlinemarketing.com)

Parent Company: Acosta

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## Furlani Foods

Address: 1730 Aimco Blvd.  
Mississauga, ON L4W 1V1  
Canada



Tel: 905-602-6102

Website: <https://furlanifoods.com/>

**Company Description:** For decades, Furlani Foods has combined a rich heritage of making great quality specialty garlic bread products, with an entrepreneurial spirit. We've always been passionate and committed to transforming everyday meals into memorable experiences that everyone can enjoy together. The Company operates from three state-of-the-art bakeries in Oak Creek (Wisconsin) in the US and in Mississauga (Ontario) in Canada. We manufacture and distribute specialty topped bread products to North America's leading retailers and food service operators. The secret of our success lies with our master bakers and seasoned product development team, in using their considerable skills and passion for perfection.

**Primary Contact:** Natalie Franz  
Director - R&D, Innovation and Commercialization

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### **Future Green Now USA Inc.**

**Address:** 9595 Six Pines Dr.  
Ste. 8210  
The Woodlands, TX 77380-1642

**Tel:** 936-615-3643

**Website:** [www.fgn-global.com](http://www.fgn-global.com)

**Email:** [wynand@fgn-global.com](mailto:wynand@fgn-global.com)

**Products / Services:** Consulting Services; Energy Management; Refrigeration; Store Design

**Primary Contact:** Mr. Joseph Michael Marchetti  
Technical Director

**Brands:** Future Green Now USA Inc.

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### **Garelick Farms**

**Address:** 1199 W. Central Street  
Franklin, MA 02038-3109

**Tel:** 508-528-9000

**Website:** [www.garelickfarms.com](http://www.garelickfarms.com)

**Primary Contact:** Mr. Stephen Lincoln  
Executive Vice President

**Parent Company:** DFA

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### **GBC Food Services, LLC**

Address: 14043 Distribution Way  
Farmers Branch, TX 75234-3438



Tel: 972-402-9498

Website: [www.gbctoodservices.com](http://www.gbctoodservices.com)

Products / Services: Bakery; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Ingredients; Packaging; Perishables; Produce; Spices; Uniforms

Company Description: t GBC Food Services, we don't just serve meals; we craft experiences. We believe that every bite tells a story, and everything we create is a testament to our commitment to quality, safety, creativity, and unwavering consistency. Our mission is clear: to deliver Culinary Craftsmanship, Conveniently Delivered, and in doing so, to foster win-win results for all.

Quality is the cornerstone of our existence. We source the finest ingredients, meticulously selecting each element that graces our dishes. From farm or ocean to table, every step of our culinary journey is marked by a dedication to excellence. Our team, masters of their craft, infuse passion into every recipe, ensuring that our offerings tantalize the taste buds and nourish the soul. With strive to elevate the standards of quality, demonstrating that gourmet experiences can be both accessible and exceptional.

Primary Contact: James Balistriere  
Senior VP Merchandising and Operations

## Genera

Address: 167 Port Tellico Rd.  
Vonore, TN 37885



Tel: 423-884-4110

Website: [www.generainc.com](http://www.generainc.com)

Email: [sales@generainc.com](mailto:sales@generainc.com)

Products / Services: Agricultural; Bakery; Biotechnology; Confectionery; Dairy; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Produce; Supply Chain

Company Description: Genera is the largest manufacturer of molded fiber packaging in North America.

Primary Contact: Sharon Chan  
Inside Sales Manager

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## George's Inc

Address: PO Drawer G  
Springdale, AR 72765



Tel: 479-927-7000

Website: [www.georgesinc.com](http://www.georgesinc.com)

Products / Services: Meat/Poultry

Company Description: In the 1920s, C.L. George and his sons, Luther and Gene, began hauling live birds from Arkansas to larger markets in the Midwest. Many years later, under the leadership of Gene, George's would grow from a small, local business, to a major, fully integrated poultry operation. When Gene's son Gary took over in the 1980s he positioned the company for growth with more facility expansions and acquisitions. As of 2013, Gary's sons, Carl and Charles, lead the fourth generation of George's, Inc. into success and growth, while maintaining the family values their predecessors instilled in the company. Today, George's is among the top ten largest vertically integrated chicken producers in America.

Primary Contact: Mr. Jason M Morin  
Senior Director of Retail Sales

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## Georgia-Pacific

Address: 133 Peachtree Street Northeast  
Atlanta, GA 30303-1804



Tel: 404-652-4000

Website: [www.gp.com](http://www.gp.com)

Products / Services: Household Products/Cleaning/Supplies; Packaging

**Company Description:** Georgia-Pacific Consumer Products is the world's leading provider of tissue, towels, napkins and disposable tabletop products. Whether at home, on the road, in a hotel or at a restaurant, American families depend on the products that we provide. Our Retail Tissue products are found in literally millions of American homes. We make a roster of popular brands, including consumer favorites such as Quilted Northern, Angel Soft, Sparkle, Brawny, Mardi Gras, Vanity Fair and the Dixie brand of plates, cups, bowls and cutlery, the leading disposable tabletop products on the market.

**Primary Contact:** Georgia-Pacific is an indirect, wholly owned subsidiary of Koch Industries the USA's largest privately held company.  
Nadine Hunter  
Administrative Assistant

**Brands:** Georgia-Pacific and its subsidiaries are among the world's leading manufacturers and marketers of bath tissue, paper towels and napkins, tableware, paper-based packaging, cellulose, specialty fibers, building products and related chemicals. Our familiar

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## Glanbia

**Address:** 3500 Lacey Road Suite 1200  
Downers Grove, IL 60515-5450



**Tel:** 630-256-7442

**Website:** [www.glanbia.com](http://www.glanbia.com)  
[www.glanbiaireland.com](http://www.glanbiaireland.com)  
[glanbia.com](http://glanbia.com)

**Products / Services:** Food Products/Snacks

**Company Description:** At Glanbia, we believe in healthier lifestyles. We're dedicated to delivering better nutrition for every step of life's journey. Better choices for consumers. Better choices for customers. Better choices for the planet.

From sourcing pure, natural ingredients to creating smarter next-gen products, we focus on getting our best-loved products into the hands of our consumers. As people's needs evolve, we're constantly using the power of science-led innovation to create life-enhancing new food and drinks in the most convenient formats that people enjoy the world over.

**Primary Contact:** Gina Marcucci  
Admin Assistant

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## GlaxoSmithKline Inc.

Address: Five Moore Drive  
Research Triangle Park, NC  
27709-0143

Tel: 817-656-8755

Website: [www.gsk.com](http://www.gsk.com)

Products / Services: Pharmaceuticals

Parent Company: Haleon

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## GlobalWorx

Address: 2812 Emerywood Parkway  
Suite 120  
Richmond, VA 23294-3728



Tel: 866-416-3447

Website: [www.goglobalworx.com/](http://www.goglobalworx.com/)

Products / Services: Technology Services

Company Description: GlobalWorx, Inc. is a privately owned company based in Richmond, VA. It was founded in 2004 by Bill Lecznar and Dave Connell, visionary developers of the first industry collaboration platform.

Our award winning technology optimizes the efficiency of task definition, communication, execution, and measurement across all trading partners within the grocery retail supply chain.

GlobalWorx developed the OOS Alert application that is focused on significantly improving the DSD out-of-stock problem within the grocery industry.

OOS Alert is specialized and highly effective application of our award-winning technology, which was developed as the first industry collaboration platform for the store-level control of fast-moving consumer goods.

The platform optimizes the efficiency of task definition, communication, execution, and measurement.

Brands: GlobalWorx is a service communication platform for the supermarket Industry and the direct store delivery suppliers that service a retail store.

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## Golden Flake Snack Foods, Inc.

Address: One Golden Flake Drive  
Birmingham, AL 35205-3312

Tel: 205-323-6161

Website: [www.goldenflake.com](http://www.goldenflake.com)



Parent Company: Utz Quality Foods, LLC

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## Golden West Food Group

Address: 4401 S. Downey Road  
Vernon, CA 90058-2518

Tel: 323-479-3403

Website: <https://www.gwfg.com/>

Email: [nfo@gwfg.com](mailto:nfo@gwfg.com)

Products / Services: Bakery; Beverages; Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands

Company Description: Golden West Food Group is a diversified food manufacturing company with meat processing and distribution of beef, chicken, pork, seafood, entrees, appetizers, dips, and many other products headquartered in Vernon, CA.

Golden West Food Group is a well-established and fast growing food producer that services both the foodservice and retail grocery industries. Conducting business in Southern California for over 35 years.

GFWG's strength is in three distinct business concentrations: custom food packing for national foodservice accounts, private label food manufacturing for major retailers and production of licensed national brands.

Primary Contact: Mr. John Beretta  
Chief Retail Strategy Officer

Brands: Jack Daniel's RTE Meats, Jack Daniel's BBQ Sauce, Meat District Burger Patties, Just Cook, Calle Sabor Hispanic Meats, Impossible Frozen Meals, Cinnabon Breakfast Pastries, Teva Glatt Kosher Beef, Skinny Butcher Plant Based, American BBQ Co, Certified An

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## Google Cloud

Address: 8112 Castlebridge  
The Colony, TX 75056-3753

Tel:

Website: <https://cloud.google.com/>

Parent Company: Google, Inc.

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## Google, Inc.

Address: 76 Ninth Avenue  
 Fourth Floor  
 New York, NY 10011-5225



Tel: 617-875-2470  
 Website: [www.google.com](http://www.google.com)  
 Products / Services: Advertising/Marketing and Design; Technology Services  
 Primary Contact: Mr. John O'Reilly  
 Head of Retail - Food, Drug, & Mass  
 Brands: Zavers by Google

### GoSpotCheck by FORM

Address: 859 Willard Street  
 Quincy, MA 02169-7482



Tel: 781-356-8981  
 Website: <https://www.gospotcheck.com/>

Products / Services: Technology Services

Company Description: Because we believe in doers — the ones who take action and get the job done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and passionately curious.

And we build great products for the doers of the world, so they can do what they do best: Great Work.

Primary Contact: Mr Matt Collins  
 Chief Marketing Officer

### GreenBox Logistics

Address: 300 El Camino Real  
Menlo Park, CA 94025-5239



Tel: 617-241-1205

Website: [www.greenboxlogistics.com/](http://www.greenboxlogistics.com/)

Email: [jonathan.granger@greenboxlogistics.com](mailto:jonathan.granger@greenboxlogistics.com)

Products / Services: Consulting Services; Supply Chain; Technology Services

Company Description: GreenBox provides flexible and scalable outsourced warehouse services to meet the dynamic needs of the modern supply chain. We operate state-of-the-art distribution centers, allowing you to focus on your business while we handle the complexities of warehouse operations.

Primary Contact: Jonathan Granger  
Director, Corporate Development

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## Greenstone LLC

Address: 12 Court Knolle  
New Hartford, NY 13413-3208

Tel: 315-737-5952

Website: [www.greenstonellc.com](http://www.greenstonellc.com)

Parent Company: Haleon

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## Grobest Seafood Global, Inc.

Address: 2125 Wright Avenue  
C-5  
La Verne, CA 91750-5814



Tel: 909-596-9990

Website: [www.grobest.com/en/](http://www.grobest.com/en/)

Products / Services: Food Products/Snacks; Meat/Poultry; Private Brands; Seafood

**Company Description:** At Grobest, we are committed to feeding the world through the development of innovative products to support safe and sustainable aquaculture. Confronted by soaring demand for food due to rapid growth of world population and scarcity of natural resources, we persist with the ideal of “respecting nature for healthy aquaculture” and continue to improve the health and growth of aquatic species by feeding them with advanced nutrition. We believe it is our responsibility to pioneer in R&D and supply advanced aquatic functional feed to the world.

Founded in Taiwan in 1974, Grobest has maintained a leading position in the research and development of natural, antibiotic-free feed products for environmentally friendly and sustainable aquaculture. Our continuous success has seen us grow into a company of over 3,500 employees, with offices and operations throughout China, India, Indonesia, Malaysia, the Philippines, Taiwan, Thailand and Vietnam.

**Primary Contact:** Mr. Ron Risher  
President

## GS1 US

**Address:** 300 Charles Ewing Blvd.  
Ewing, NJ 08628-3400

**Tel:** 609-620-0200

**Website:** [www.gs1us.org](http://www.gs1us.org)  
[www.gs1us.org](http://www.gs1us.org)  
<https://www.gs1us.org/>

**Email:** [jstewart@gs1us.org](mailto:jstewart@gs1us.org)

**Products / Services:** Consulting Services; Other

**Primary Contact:** Mrs. Angela Fernandez  
Senior Vice President, Market Development

## Guac

**Address:** 524 Broadway Level 11  
New York, NY 10012



**Tel:** 650-305-5967

**Website:** <https://www.guac-ai.com/>

**Email:** [euro@guac-ai.com](mailto:euro@guac-ai.com)

**Products / Services:** Fresh; Perishables; Produce; Supply Chain; Technology Services; Unsaleables; Sustainability

**Company Description:** AI-powered demand forecasting and replenishment solution for fresh grocery.

Developed by AI researchers at Oxford University and Imperial College, our forecasting algorithm is 20-25% more accurate than leading AI demand forecasting solution providers.

Powered by our forecasting, we offer two solutions to optimize fresh operations: fresh ordering and production planning.

Today, our customers reduce their food waste on average by 33% and increase availability by 2%.

**Primary Contact:** Euro Wang  
Chief Executive Officer

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## Guntner US, LLC

**Address:** 3601 Algonquin Road  
Suite 925  
Rolling Meadows, IL 60008-3186

**Tel:** 847-781-0900

**Website:** [www.guntnerus.com](http://www.guntnerus.com)

**Products / Services:** Refrigeration

**Primary Contact:** Ms. Carmen Ford  
Human Resources Manager and Finance Coordinator

**Brands:** Guntner US LLC

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## H&N GROUP INC.

**Address:** 5580 S. ALAMEDA STREET  
CA 90058-3426



**Tel:** 323-586-9368

**Website:** <https://www.hnfoods.com/>

**Products / Services:** Fresh; Frozen; Seafood

**Company Description:** We only source from the best farms and fisheries. We're committed to providing the highest quality seafood to our customers with an eye toward quality control, strict adherence to regulations, responsible production and sustainability.

Primary Contact: Ms. Christine Ngo  
President

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## Haleon

Address: 184 Liberty Corner Rd.  
Suite 200  
Warren, NJ 07059-6870



Tel: 973-441-0984

Website: <https://www.haleon.com/>

Products / Services: Health & Beauty Care; OTC Drugs; Supplements

Company Description: A health company that puts people first, we exist to deliver better everyday health with humanity. Billions of people have confidence in our world-class portfolio of brands designed to improve everyday health and wellbeing. But as well as delivering trusted products, we are committed to making everyday health better for people and better for the planet

Primary Contact: Mr. William Wolfenden  
Vice President (Grocery, Convenience, Alt+)

Brands: Advil, Excedrin, Centrum, Theraflu, Flonase, Robitussin, Chapstick, Preparation H, Voltaren, Tums, Voltaren, Emergen-C, Sensodyne, Polident, Parodontax, Biotene, Aquafresh, Nexium, Nicorette, Chapstick

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## Hallmark Cards, Inc.

Address: 2501 McGee Street  
Kansas City, MO 64108-2615



Tel: 816-274-5111

Website: [www.hallmark.com](http://www.hallmark.com)  
[www.crayola.com](http://www.crayola.com)  
[www.hallmarkgreetings.com](http://www.hallmarkgreetings.com)

Email: [Scott.Young@Hallmark.com](mailto:Scott.Young@Hallmark.com)

Products / Services: Nonfoods

**Company Description:** Recognized for quality, innovation and “the very best,” Hallmark remains the greetings industry leader and the #1 overall greetings brand. Hallmark combines its best-in-class creative organization with its focus on deep consumer insights to ensure it has the most innovative, relevant products to give today’s consumers new and different reasons to shop the Hallmark brand. Its robust portfolio of consumer brands includes Hallmark Signature, Shoebox, Studio Ink, Hallmark Vida, Hallmark Mahogany and Dayspring. Hallmark produces approximately 10,000 new and redesigned greeting cards annually and holds licensing agreements for seven of the top 10 most popular licensed properties. Its portfolio of businesses includes Hallmark Channel, home of television’s most honored and enduring dramatic series, the Hallmark Hall of Fame, Hallmark Business Connections and Crayola.

**Primary Contact:** Ms. Amy McAnarney  
Vice President and General Manager, Key Accounts and Business Development

**Brands:** Hallmark

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## Hans Kissle Co.,Inc.

**Address:** 9 Creek Brook Drive  
Haverhill, MA 01832-1548



**Tel:** 978-556-4500

**Website:** [www.hanskissle.com](http://www.hanskissle.com)

**Email:** [info@hanskissle.com](mailto:info@hanskissle.com)

**Products / Services:** Deli; Fresh; Perishables

**Company Description:** At Häns Kissle, we strive to deliver the simple goodness of home in every bite. Since 1984 we’ve been crafting the highest quality, safest prepared healthy foods and deli salads for customers across the country. It’s the Häns Kissle legacy and it’s cooked up with an uncompromising commitment to quality and service.

**Primary Contact:** Ricardo Alvarez  
Chief Executive Officer

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## Hans Kissle Company

**Address:** 26 East Greenwood Street  
Haverhill, MA 01832

Tel: 978-556-4500 ext.249  
Website: [www.hanskissle.com](http://www.hanskissle.com)  
Email: [rbeane@hanskissle.com](mailto:rbeane@hanskissle.com)  
Company Description: At Häns Kissle, we strive to deliver the simple goodness of home in every bite. Since 1984 we've been crafting the highest quality, safest prepared healthy foods and deli salads for customers across the country. It's the Häns Kissle legacy and it's cooked up with an uncompromising commitment to quality and service.  
Parent Company: Hans Kissle Co.,Inc.

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## Hanshow America Inc.

Address: 5801 Headquarters Dr  
Suite 950  
Plano, TX 75024-6189



Tel: 848-468-3969  
Website: <https://www.hanshow.com/en>  
Products / Services: Equipment; Technology Services  
Company Description: Hanshow provides digital technology to help stores and facilities reduce operational costs, increase sales, and deliver a better experience for their customers.  
  
As retailers around the world face a range of challenges to remain profitable amidst surging ecommerce and delivery, rising labor costs and turnover rates, and shifting consumer demands, Hanshow develops solutions that help retailers survive and thrive in this era of uncertainty.  
Primary Contact: Qi Cao  
Marketing Manager  
Brands: Nebular Pro Digital Price Tag, Polaris Pro Digital Price Tag

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## Harmonya

Address: 488 Madison Ave  
Suite 1103  
New York, NY 10022-5702



Tel: 862-926-8528  
Website: [www.harmonya.com](http://www.harmonya.com)  
Email: [info@harmonya.com](mailto:info@harmonya.com)



Products / Services: Advertising/Marketing and Design; Research; Technology Services

Company Description: Harmony transforms product data with AI-powered enrichment and insights, enabling CPGs and retailers to optimize categories, uncover growth opportunities, and make data-driven decisions. Our platform integrates unique attributes from consumer reviews and product listings, providing actionable intelligence for marketing, category management, and product innovation. Stay ahead of the competition with fresher, more precise data to fuel your business strategy!

Primary Contact: Cory Nelson  
Director of Marketing

## The Hartman Group

Address: 3150 Richards Road  
Suite 200  
Bellevue, WA 98005-4465



Tel: 425-452-0818

Website: [www.hartman-group.com](http://www.hartman-group.com)

Email: [shelley@hartman-group.com](mailto:shelley@hartman-group.com)

Products / Services: Beverages; Consulting Services; Food Products/Snacks; Nonfoods; Health & Beauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Nutrition; Private Brands; Research

Company Description: The Hartman Group's mission is to translate consumer behavior and food culture into strategic growth opportunities for our clients. With an unmatched depth of knowledge on consumer culture, trends and demand-side strategy, we're able to upend many notions of traditional American eating and drinking patterns to identify unique opportunities and winning strategies.

Primary Contact: Ms. Laurie Demeritt  
Chief Executive Officer

## Harvest Hill Beverage Company

Address: 462 Woodlawn Avenue  
Gencoe, IL 60022-2174

Tel: 847-778-6520

Website: <https://harvesthill.com>

Primary Contact: Mr. John Buckley  
President of Sales

Parent Company: Brynwood Partners L.P.

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## Haynes and Boone LLP

Address: 2323 Victory Avenue  
Suite 700  
Dallas, TX 75219-7672

Tel: 214-651-5000

Website: <https://www.haynesboone.com/>

Products / Services: Legal Services

Company Description: Haynes and Boone, LLP is one of the American Lawyer top 100 law firms, with more than 600 lawyers in 18 offices and 40 major legal practices. We are among the largest firms based in the United States. Our growth has been driven by our client service strengths, especially our problem-solving acumen and our ability to collaborate with clients.

Primary Contact: Mrs. Suzie Trigg  
Partner

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## Healthy Snacks Holdco LLC

Address: 712A Main Street  
Boonton, NJ 07005-1450



**Our  
Home**

Tel: 973-996-4010

Website: <https://our-home.com/>

Products / Services: Food Products/Snacks; Private Brands

Company Description: Family of Snacks

We nourish families and communities by delivering the best snacks from our home to yours.  
Our Home's mission is to get delicious snacks into the hands of our communities.  
There's a snack for everyone

We make snacks for everyone, and are known for flavorful, delicious snacks with better ingredients to satisfy every occasion and craving.

Primary Contact: Jay Soulliere  
CFO

Brands: Food Should Taste Good, R.W> Garcia, Pop Chips, Sonoma Creamery, PamCrisps, Pop Secret, Good Health, You Need This, Real Food From the Ground Up

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## Hearthside Foods

Address: 3333 Finley Road  
Suite 100  
Downers Grove, IL 60515-1227



Tel: 630-967-3600  
 Website: <https://www.hearthsidedfoods.com/>  
 Products / Services: Food Products/Snacks; Packaging; Private Brands  
 Company Description: We work in partnerships with true collaboration. From concept, to production, and transport, we offer the behind-the-scenes support and expertise needed to make your brand shine.  
 Primary Contact: Tony Earley  
 Vice President Customer & Commercial Strategy

## Heartland Coca-Cola

Address: 9000 Marshall Drive  
Lenexa, KS 66215-3842



Tel: 847-343-4689  
 Website: <https://www.heartlandcocacola.com/>  
 Email: [jeff.carter@heartlandcocacola.com](mailto:jeff.carter@heartlandcocacola.com)  
 Products / Services: Beverages; Food Products/Snacks  
 Company Description: At Heartland Coca-Cola Bottling Company we produce, sell, and distribute the highest quality and best tasting beverages in the world by honoring the principle of "Do unto others as you would have them do unto you".  
 We will work and win together as a team by promoting a culture that values how our people think, feel, and act.  
 We will partner with our customers to grow their business and ours.  
 We will be a positive influence and active participants in the communities in which we operate.  
 This will ensure the profitability of our company by measuring the dedication, success, and trust of our people, the growth of our customers and their partnerships with us, and the way our communities regard us.  
 Primary Contact: Jeff Carter  
 VP Customer Management

## Heat Seal, LLC

Address: 4922 E. 49th Street  
Suite 100  
Cleveland, OH 44125-1016



Tel: 216-341-2022  
Website: [www.heatsealco.com](http://www.heatsealco.com)  
Email: [marketing@heatsealco.com](mailto:marketing@heatsealco.com)  
Products / Services: Energy Management; Equipment; Packaging

Company Description: Heat Seal, LLC manufactures a full line of packaging and process equipment for the food service and industrial packaging markets. Recently announced, the Energy Smart Wrapper, proven to significantly reduce energy costs. Founded in 1950, Heat Seal is known for their food processing and packaging equipment, such as stretch film overwrappers, Scalemates, pineapple peeler and corers, cheese cutters, and heavy duty stainless steel tables. Heat Seal, LLC is located and manufactures all products in Cleveland, Ohio.

Primary Contact: Mr. Ron Zieske  
President and CEO

Brands: Energy Smart Wrapper, Scalemate

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## HTPG- Heat Transfer Products Group

Address: 3885 Crestwood Parkway  
Duluth, GA 30096-7165



Tel: 800-288-9488  
Website: <https://www.htpg.com/>  
Products / Services: Other

Company Description: Heat Transfer Products Group (HTPG), headquartered in Duluth, Georgia, designs, manufactures and markets energy-efficient commercial and industrial refrigeration equipment and system solutions sold under the trusted premium brands: Russell, Witt, Kramer, and ColdZone. The manufacturing plant is located in Scottsboro, Alabama and warehouses are located in California, Texas and Alabama. HTPG is a member of the Rheem Family of brands.

Primary Contact: Paul Sullivan  
Channel Sales Manager

Brands: Russell, Witt, Kramer, and ColdZone

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## Heatcraft Refrigeration Products LLC

Address: 2175 W. Park Place Boulevard  
Stone Mountain, GA 30087-3535



Tel: 770-465-5600

Website: [www.heatcraftrpd.com](http://www.heatcraftrpd.com)

Email: [hrpd.feedback@heatcraftrpd.com](mailto:hrpd.feedback@heatcraftrpd.com)

Products / Services: Equipment; Refrigeration

Company Description: Heatcraft Refrigeration Products LLC designs, manufactures and markets commercial refrigeration equipment that is primarily used in cold storage applications for food preservation in supermarkets, convenience stores, restaurants, warehouses and distribution centers.

Primary Contact: Mr. Steve Livingston  
Regional Sales Manager

Brands: Bohn, Climate Control, Chandler, Larkin.

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## High Liner Foods Inc.

Address: One Highliner Avenue  
Portsmouth, NH 03801-4146



Tel: 603-431-6865

Website: <https://www.highlinerfoods.com/>

Products / Services: Frozen; Private Brands; Seafood

**Company Description:** High Liner Foods is a leading North American processor and marketer of value-added frozen seafood. Our retail branded products are sold throughout the United States and Canada under the High Liner, Fisher Boy, Mirabel, Sea Cuisine and Catch of the Day labels, and are available in most grocery and club stores. We also sell branded products under the High Liner, Icelandic Seafood, Mirabel and FPI labels to restaurants and institutions, and are a major supplier of private-label, value-added frozen seafood products to North American food retailers and foodservice distributors.

**Primary Contact:** Mr. Mark Purvis  
Vice President, Sales US Retail

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## Hillphoenix, A Dover Company

**Address:** 2016 Gees Mill Road  
Conyers, GA 30013-1301



**Tel:** 770-285-3100

**Website:** <https://www.hillphoenix.com/>

**Products / Services:** Fixtures/Shelving/Floors; Refrigeration

**Company Description:** Since Hillphoenix began with a single New Jersey grocer in search of a solution to a problem, we have made a conscious decision to listen to what our customers need and provide fresh ideas that help them serve their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative, flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

**Primary Contact:** Ms. Marjorie Proctor  
Design and Marketing Specialist

**Brands:** Hillphoenix, Anthony, The AMS Group, Advansor

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## Hogan Lovells US LLP

**Address:** 555 Thirteenth Street NW  
Washington, DC 20004-1109

**Tel:** 202-637-5600

**Website:** [www.hoganlovells.com](http://www.hoganlovells.com)

**Products / Services:** Legal Services

**Primary Contact:** Ms. Brooke Davis  
Marketing Manager

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## Homesome, Inc.

Address: 1488 Darlene Avenue  
San Jose, CA 95125-4726



Tel: 855-976-4555

Website: <https://www.homesome.com/>

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Homesome is the only digital commerce platform for retailers who need immediate success and future resilience. Built to maximize your online presence, it keeps you ahead of evolving customer needs, amplifies digital engagement, and helps you retain customers who might otherwise turn to the convenient apps of big-box chains.

Primary Contact: Rahul Chabukswar  
Chief Executive Officer

## Hometown Food Company

Address: 500 W. Madison  
Chicago, IL 60661-4544



Tel: 312-500-7710

Website: <https://hometownfoodcompany.com/>

Parent Company: Brynwood Partners L.P.

## Honeywell International Inc.

Address: 534 Fellowship Road  
Mt. Laurel, NJ 08054-3405

Tel: 508-650-1172

Website: [www.honeywell.com](http://www.honeywell.com)  
[novar.com](http://novar.com)  
[novar.com](http://novar.com)

Products / Services: Refrigeration

Primary Contact: Ms. Brenda Hoyo  
Inside Sales

Brands: Honeywell Refrigerants

## Horizon Organic Dairy

Address: 12303 Airport Way  
Suite 200  
Broomfield, CO 80021-2728



Tel: 513-560-6790

Website: <https://horizon.com/>

Products / Services: Beverages; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Sustainability

Company Description: We've been all-in organic believers since we started in 1991—as the very first organic dairy brand sold across the country. In fact, our founders played a crucial role in creating the USDA organic standards still followed today. True to our roots, our products are always organic, and we keep on pushing our practices forward, for the good of the horizon we all share.

Primary Contact: Mr. Scott Wallace  
Vice President

Brands: Organic Milk  
DHA Omega-3 Milk  
Growing Years  
Lactose-Free Milk  
Grassfed Milk  
On-the-Go  
Powdered Milk

## Hormel Foods Corporation

Address: One Hormel Place  
Austin, MN 55912-3673



Tel: 507-437-5611

Website: [www.hormel.com](http://www.hormel.com)

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services; Unsaleables



**Company Description:** Hormel Foods Corporation is a multinational manufacturer and marketer of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and industrial customers for products highly regarded for quality, taste, nutrition, convenience, and value.

**Primary Contact:** Mr. Patrick J Connor  
President, Consumer Product Sales

**Brands:** Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh, Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly Guacamole, Black Label Bacon

## Hostess Brands LLC

**Address:** 12 E. Armour Boulevard  
Kansas City, MO 64111-1202



**Tel:** 816-502-4000

**Website:** [hostessbrands.com/](http://hostessbrands.com/)

**Products / Services:** Food Products/Snacks; Food Safety; Packaging; Supply Chain; Unsaleables

**Company Description:** OUR STORY BEGAN IN 1919 WHEN AMERICA WAS FIRST INTRODUCED TO THE HOSTESS® CUPCAKE. BUT THE EVENT THAT CHANGED THE SNACK CAKE WORLD FOREVER HAPPENED IN 1930, WHEN JIMMY DEWAR INVENTED TWINKIES®.

TODAY, HOSTESS BRANDS, LLC, CONTINUES TO DELIGHT SNACK FANS EVERYWHERE WITH A VARIETY OF NEW AND CLASSIC TREATS LIKE DING DONGS®, HO HOS®, DONETTES® AND FRUIT PIES. WE'RE HONORED TO MAKE THE ORIGINAL CREME-FILLED CAKES THAT SO MANY CONSIDER AN IRREPLACEABLE PART OF AMERICAN LIFE.

**Parent Company:** The J.M. Smucker Company

## HRG

**Address:** N29 W22769 Marjean Lane  
Waukesha, WI 53186



**Tel:** 414-355-1330

**Website:** [www.hamacher.com](http://www.hamacher.com)  
<https://hamacher.com/>

Email: [inthedetails@hamacher.com](mailto:inthedetails@hamacher.com)

Products / Services: Consulting Services; Research; Technology Services

Company Description: Clients have said it about us for years: there's something special about the people at HRG. "Collaborative, not competitive," and "professional, but approachable" are two phrases we've often heard repeated in our 40+ years serving the retail industry. We enjoy working with one another, and we really enjoy putting our collective expertise to work for brand manufacturers, distributors, retailers, fixture manufacturers, and others in the industry.

Primary Contact: Mr. Dave Wendland  
Vice President- Strategic Relations

Brands: IN.front  
IN.tell  
IN.demand  
IN.control  
IN.fluence

## HS&R Sales and Marketing Solutions

Address: 2333 San Ramon Valley  
Boulevard  
Suite 185  
San Ramon, CA 94583-1613

Tel: 925-406-0063

Website: <https://www.hsrsales.com/>  
<https://www.hsrsales.com/>

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Consulting Services; Dairy; Deli; Floral; Fresh; Frozen; Nonfoods; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Private Brands; Produce; Seafood; Spices

Primary Contact: Mr. Chris Spangler  
President/CEO

## Hudson Technologies

Address: 300 Tice Blvd.  
Suite 290  
Woodcliff Lake, NJ 07677-8406

Tel: 800-953-2244

Website: <https://www.hudsonotech.com/>

Products / Services: Energy Management; Refrigeration; Technology Services



Company Description: Hudson Technologies, Inc. is committed to providing products and services that reduce greenhouse gas emissions, increase energy efficiency, and promote sustainability to encourage understanding and ensure future generations inherit a healthy planet.

Primary Contact: Jordan Borowski  
Senior Vice President, Sales and Marketing

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## Husmann Corporation

Address: 12999 St. Charles Rock Road  
Bridgeton, MO 63044-2483

Tel: 314-298-6446

Website: [www.husmann.com](http://www.husmann.com)

Products / Services: Maintenance; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: Since 1906, Husmann has provided innovative products for preserving and displaying fresh foods. Today Husmann is a world leader in manufacturing, selling, installing and servicing its merchandising equipment and refrigeration systems to customers in over 80 countries.

Primary Contact: Emily Fletcher  
Senior Director Marketing Communications

Brands: Husmann

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## Ibotta, Inc.

Address: 1801 California St STE 400  
Denver, CO 80202-2616

Tel: 563-343-5697

Website: [ibotta.com](http://ibotta.com)  
<https://ipn.ibotta.com/>

Products / Services: Advertising/Marketing and Design

Company Description: Reach 91% of American households with Ibotta's network of retailers and publishers. The Ibotta Performance Network delivers unprecedented scale with performance marketing efficiency.

The Ibotta Performance Network is a leading performance marketing network. With a reach of more than 200M consumers across the country's top retailers, Ibotta delivers promotions at unprecedented scale with performance marketing efficiency. The IPN is a one-stop shop where advertisers can reach consumers during their shopping journey and improve performance across all of its marketing channels, with unparalleled precision and measurability.

Primary Contact: Amir El Tabib  
Chief Business Development Officer

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## ICC-ES

Address: 3060 Saturn Street, Suite 100  
Brea, CA 92821-1732

Tel: 800-423-6587

Website: [www.icc-es.org](http://www.icc-es.org)

Email: [es@icc-es.org](mailto:es@icc-es.org)

Products / Services: Food Safety

Primary Contact: Natalie Rodriguez  
Financial Analyst and Senior Accounts Manager

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## Idahoan Foods

Address: 357 Constitution Way  
Idaho Falls, ID 83402-3538



Tel: 208-754-4686

Website: [www.idahoan.com/](http://www.idahoan.com/)

Email: [@idahoan.com](mailto:@idahoan.com)

Products / Services: Food Products/Snacks

Primary Contact: Mr. Glen Walter  
Vice President, Retail Sales

Brands: Idahoan, Honest Earth

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## Ideal by Design House

Address: 41 North Main Street  
Suite 202  
Chagrin Falls, OH 44022-3016



Tel: 440-318-1876

Website: [ideal.sale](http://ideal.sale)

Email: [adam@designhouse.design](mailto:adam@designhouse.design)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: Ideal by Design House has revolutionized the digital circular industry. We have built the most advanced customer experience, connected to an intelligent distribution system targeting your customers and your competitors' customers. Analytics measure store traffic driven from your circular and compute cost/visit. Our retail media network enables sophisticated CPG/Vendor investment in your digital circular platform.

Primary Contact: Mr Adam Zimmerman  
Co-Founder

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## IFB Agro Industries Limited

Address: Plot No. Ind-5, Sector-1  
East Kolkata Township  
Kolkata, West Bengal 700107,  
West Bengal 700107  
India

Tel: 91-98-20016744

Website: [www.ifbagro.in](http://www.ifbagro.in)

Products / Services: Beverages; Biotechnology; Co-Packer; Employment; Food Products/Snacks; Food Safety; Frozen; Hard Goods; Household Products/Cleaning/Supplies; Ingredients; Pet Health & Nutrition; Private Brands; Seafood; Supplements

Primary Contact: Mr Arup Chatterjee  
Strategic Advisor

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## IFCO

Address: 3030 N. Rocky Point Drive  
Suite 300  
Tampa, FL 33607-5903



Tel: 813-463-4100

Website: [www.ifco.com](http://www.ifco.com)  
[www.ifco.com](http://www.ifco.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Packaging; Perishables; Supply Chain; Technology Services; Transportation/Distribution Services; Unsaleables

Company Description: IFCO Systems US, LLC is the leading provider of RPCs for fresh products including fruits and vegetables, meat, eggs and bananas. By partnering with leading producers and retailers, we are working to create North America's most cost effective and sustainable supply chain.

Primary Contact: Mr. Jonathan Brooks  
Vice President, Retail Sales

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## IMI Global

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.imiglobal.com](http://www.imiglobal.com)

Email: [info@imiglobal.com](mailto:info@imiglobal.com)

Primary Contact: Mrs. Cara Gerken  
Vice President, Quality

Parent Company: Where Food Comes From, Inc.

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## Impossible Foods

Address: 400 Saginaw Dr.  
Redwood City, CA 94063-4749



Tel: 650-461-4380

Website: [www.impossiblefoods.com](http://www.impossiblefoods.com)

Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain

Primary Contact: Amy Lay  
Executive Assistant, Sales

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## Incisiv

Address: 25 N Market Street 1st Floor  
Jacksonville, FL 32202-2802

Tel: 347-580-9329

Website: [www.incisiv.com](http://www.incisiv.com)  
Products / Services: Consulting Services; Research; Other  
Primary Contact: Gaurav Pant  
Chief Insights Officer

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## InContext Solutions

Address: 20 N Upper Wacker Drive  
Suite 1200  
Chicago, IL 60606-2901



Tel: 312-462-4232  
Website: [www.incontextsolutions.com](http://www.incontextsolutions.com)  
Email: [info@incontextsolutions.com](mailto:info@incontextsolutions.com)

Products / Services: Research; Technology Services

**Company Description:** InContext Solutions is the global leader in enterprise mixed reality (MR) solutions for total retail optimization and shopper engagement. In a time when tech-savvy consumers are driving retail innovation, we have revolutionized the way companies understand shopper behavior and bring their new ideas to life.

Founded in 2009, we provide a unique, in-depth perspective on what consumers see on the shelf, how this impacts their purchase behavior, and why. Our virtual solutions are powered by ShopperMX™, an enterprise simulation, collaboration, and decision-support platform for retail merchandising. InContext takes a holistic approach to brand and retail challenges, and provides the solutions and insights needed to make faster, smarter, more profitable business decisions.

Primary Contact: Mr. Greg Lopez  
Marketing Operations Manager

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## Inland Seafood Corporation

Address: 1651 Montreal Circle  
Atlanta, GA 30084-6933



Tel: 800-883-3474  
Website: [www.inlandseafood.com](http://www.inlandseafood.com)  
Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain

**Company Description:** Inland was founded in 1977 fueled by one man's love for the ocean and a single cab pickup truck. What started as a passion has grown into one of the largest seafood, meat, and specialty foods distributors in the Southeast. Over the years, Inland has evolved to become a trusted name in the industry, driven by our commitment to freshness, quality, and customer satisfaction.

**Primary Contact:** John Bowler  
Director of Sustainability

**Brands:** INLAND SEAFOOD  
INLAND LOBSTER

## Inmar Inc.

**Address:** One West Fourth St.  
Suite 500  
Winston Salem, NC 27101-3971



**Tel:** 336-770-3500

**Website:** [www.inmar.com](http://www.inmar.com)

**Email:** [solutions@inmar.com](mailto:solutions@inmar.com)

**Products / Services:** Advertising/Marketing and Design; Consulting Services; Financial Services; Pharmaceuticals; Private Brands; Research; Supply Chain; Technology Services; Unsaleables; Other

**Company Description:** For more than 40 years — through curiosity and the intelligent use of data and technology — we've been uncovering valuable insights that make it easier for brands and retailers to understand, predict and meet the personalized needs of shoppers. Today, we continue to empower brands and retailers to maximize value to their customers by offering the leading self-service loyalty platform — with best-in-class audience selection, hyper-personalization of incentives + media, advanced analytics, and enhanced measurement. Thanks to proprietary technology, we can apply hundreds of contextual rules to each incentive, creative element, and copy, ensuring personalized media and offers that resonate with shoppers and deliver enhanced results for retailers and advertisers.

**Primary Contact:** Kathy Hayden  
Senior Vice President, Strategic Partnerships

## InMarket

**Address:** 111 Congress Ave  
Suite 500  
Austin, TX 78701-4076



**Tel:** 908-232-3337

**Website:** [www.inmarket.com](http://www.inmarket.com)

**Email:** [kpearsall@inmarket.com](mailto:kpearsall@inmarket.com)

**Products / Services:** Technology Services



**Company Description:** For the past 14 years, InMarket has been a digital advertising market leader. Our mission is to help marketers connect brands with customers, when & where it matters most. Our industry-leading, real-time marketing and measurement platform helps our customers drive growth and optimize spend by providing data-driven, omnichannel marketing solutions from impression, to visit, all the way to purchase. Including Audiences, Analytics, Activation and Attribution, InMarket's offering helps marketers close the loop between consumer intent & real-world purchase with unique, actionable, and scaled consumer intent, location and transactional data.

**Primary Contact:** Daniel Perez  
CMO

**Brands:** List Ease, Check Points, Out of Milk, Key Ring

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## Instacart

**Address:** 50 Beale Street  
Suite 600  
San Francisco, CA 94105-1871

**Tel:** 734-748-4043

**Website:** [www.instacart.com](http://www.instacart.com)  
[www.instacart.com](http://www.instacart.com)

**Products / Services:** Merchandising Services; Natural/Organic; Packaging; Perishables; Supply Chain; Technology Services; Transportation/Distribution Services

**Primary Contact:** Mr. Andrew Nodes  
Vice President, Retail Strategy, Planning and Operations

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## InstaKey Security Systems

**Address:** 7991 Schaffer Parkway  
Littleton, CO 80127

**Tel:** 303-761-9999

**Website:** [www.instakey.com](http://www.instakey.com)

**Email:** [cdoyle@instakey.com](mailto:cdoyle@instakey.com)

**Products / Services:** Security Systems & Products

**Company Description:** InstaKey is a key management program that eliminates locksmith call outs with user rekeyable cylinders, non-duplicating keys, and online software that provides auditing and exception reporting.

**Primary Contact:** Ms. Cita Berthelsen Doyle  
Vice President, Sales and Marketing

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## The J.M. Smucker Company

**Address:** One Strawberry Lane  
Orrville, OH 44667-1241

Tel: 330-682-3000  
Website: [www.smuckers.com](http://www.smuckers.com)  
Products / Services: Beverages; Food Products/Snacks; Natural/Organic  
Primary Contact: Mr. Mark Smucker  
President and Chief Executive Officer  
Brands: Smucker's, Folgers, Dunkin Donuts, Crisco, Jif, Hungry Jack, Martha White, PET, Adams, Laura Seudder's, Crosse & Blackwell, Dickinson's, Eagle Brand, Golden Temple, Kava, Knott's Berry Farm, Millstone, None Such, Red River, White Lily.

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## JETRO Chicago

Address: 1 E Wacker Drive  
Suite 3350  
Chicago, IL 60601-1917  
Tel: 312-832-6000 ext.112  
Website: [www.jetro.org](http://www.jetro.org)  
[www.jetro.org](http://www.jetro.org)  
Products / Services: Agricultural; Baby Care; Bakery; Beverages; Food Products/Snacks;  
Food Safety; Fresh; Frozen; Nonfoods  
Primary Contact: Tatsuya Togashi  
Director

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## JOH

Address: One Progress Road  
Billerica, MA 01821-5731



Tel: 978-663-9000  
Website: <https://www.johare.com/>  
Products / Services: Baby Care; Beverages; Brokers; Confectionery; Fixtures/Shelving/Floors;  
Food Products/Snacks; Nonfoods; Health & Beauty Care;  
Household Products/Cleaning/Supplies; Merchandising Services;  
Natural/Organic; Perishables; Pet Health & Nutrition; Point-of-Sale  
Equipment

**Company Description:** JOH is one of the strongest brokers in the country. With offices and strategic partnerships across the United States, we are extremely focused on finding profitable solutions for both our clients and customers. At JOH we deeply believe in selling the right way, with passion and integrity.

Our teams represent each client with tenacity and respect. We deliver on all fronts by offering the best in all services and extraordinary access to decision makers.

JOH is family-owned, privately held and Driven To Sell Right.

**Primary Contact:** Mr. John Saidnawey  
Executive Chairman of the Board

## Johnsonville Sausage, LLC

**Address:** N6928 Johnsonville Way  
Sheboygan Falls, WI 53083

**Tel:** 920-453-6900

**Website:** [www.johnsonville.com](http://www.johnsonville.com)

**Products / Services:** Food Products/Snacks; Food Safety; Natural/Organic; Perishables

**Company Description:** We here at Johnsonville have a moral responsibility to create and maintain an environment that requires each member to fully develop their God-given talents. We achieve this by living the Johnsonville Way.

**Primary Contact:** Chris Gatzke  
Vice President, US Retail Sales

**Brands:** Perri Sausage, Simply Italian

## Jolt Software

**Address:** 2901 Ashton Blvd.  
STE #300  
Lehi, UT 84043-5497



**Tel:** 877-396-4112

**Website:** <https://www.jolt.com/>

**Products / Services:** Employment; Equipment; Human Resources/Training; Maintenance; Packaging; Perishables; Technology Services

Company Description: Built For All Facets of the Retail Industry  
 There is no longer any need to remember passwords to many different apps or search through multiple platforms, browser tabs, or paper notebooks to find all of the pertinent information you need for running your business. Jolt's highly acclaimed retail management software features all of your most useful tools in one place.

Primary Contact: David Doty  
 Partner & Program Manager

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## JSI Store Fixtures, Inc.

Address: 140 Park Street  
 P.O. Box 38  
 Milo, ME 04463-1740

Tel: 207-943-7400

Website: [www.jsistorefixtures.com](http://www.jsistorefixtures.com)

Email: [info@jsistorefixtures.com](mailto:info@jsistorefixtures.com)

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Point-of-Sale Equipment; Refrigeration; Store Design

Company Description: Since 1990, JSI Store Fixtures, Inc. has been supplying supermarkets chains with high quality produce, floral, bakery, grocery, and custom store displays.

Primary Contact: Ms. Gretel Seeley  
 Executive Vice President, Sales and Marketing

Brands: Refrigerated and Dry Fixtures- Foam Products

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## JTM Foods, LLC

Address: 2126 E. 33rd Street  
 Erie, PA 16510-2554



Tel: 814-899-0886

Website: [www.jjsbakery.net](http://www.jjsbakery.net)

Products / Services: Food Products/Snacks; Perishables; Unsaleables

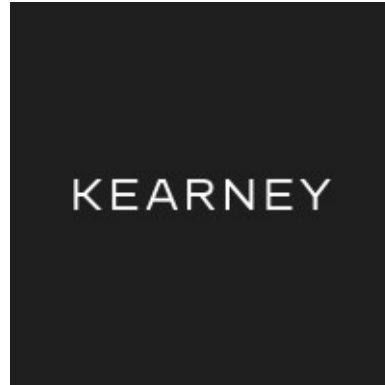
Company Description: JTM Foods, Inc. is a wholesale baker of snack pies, cakes and crisp rice treats. JTM Foods, Inc. offers a variety of quality baked products for all channels of retail.

Primary Contact: Mr. Lawrence Bilello  
Chief Commercial Officer

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## Kearney

Address: 227 W. Monroe Street  
Chicago, IL 60606-5055



Tel: 322-504-4811

Website: [www.kearney.com](http://www.kearney.com)

Email: [kristin.boswell@kearney.com](mailto:kristin.boswell@kearney.com)

Products / Services: Consulting Services

Company Description: As a global consulting partnership in more than 40 countries, our people make us who we are. We're individuals who take as much joy from those we work with as the work itself. Driven to be the difference between a big idea and making it happen, we help our clients break through. We work with more than three-quarters of the Fortune Global 500, as well as with the most influential governmental and non-profit organizations. Learn more at [Kearney.com](http://Kearney.com).

Primary Contact: Mr. Michael Brown  
Partner

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## KeepRite Refrigeration

Address: 159 Roy Boulevard  
Brantford, ON N3R 7K1  
Canada

Tel: 519-751-0444

Website: [www.keepriterefrigeration.com](http://www.keepriterefrigeration.com)  
[www.k-rp.com](http://www.k-rp.com)  
[info@k-rp.com](mailto:info@k-rp.com)

Primary Contact: Mr. David Teeter  
President

Parent Company: National Refrigerants, Inc. (NRI)

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## Kemin Food Technologies

Address: P.O. Box 70  
Des Moines, IA 50306-0070

Tel: 515-248-4000

Website: [www.kemin.com](http://www.kemin.com)

Products / Services: Food Safety

Primary Contact: Ms. Mackenzie Russo  
Marketing Specialist

Brands: Shield, Fortium, En-Hance

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## Kemps LLC

Address: 1270 Energy Lane  
St. Paul, MN 55108-5225

Tel: 651-379-6500

Website: [www.kemps.com](http://www.kemps.com)

Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands

Primary Contact: Mr. Greg Kurr  
President and CEO

Parent Company: DFA

Brands: Kemps, Hood, Greens, Hager

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## Kentucky Center for Agriculture and Rural Development (KCARD)

Address: 411 Ring Road  
Elizabethtown, KY 42701-6767



Tel: 270-763-8258

Website: [www.kcard.info/](http://www.kcard.info/)

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company Description: The Kentucky Center for Agriculture and Rural Development (KCARD) is a 501 (c)-3 non-profit organization established to facilitate agricultural and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey  
Executive Director

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## Keurig Dr Pepper

Address: 53 South Avenue  
Burlington, MA 01803-4903



Tel: 844-208-9991

Website: <https://www.keurigdrpepper.com/>

Email: [sarah.colby@gmcr.com](mailto:sarah.colby@gmcr.com)

Products / Services: Beverages; Food Safety; Packaging; Supply Chain

Company Description: Keurig Dr Pepper (NYSE: KDP) is a leading coffee and beverage company in North America, with annual revenue in excess of \$11 billion. Formed in 2018 with the merger of Keurig Green Mountain and Dr Pepper Snapple Group, we have leadership positions in soft drinks, specialty coffee and tea, water, juice and juice drinks and mixers, and we market the #1 single serve coffee brewing system in the U.S. We have an unrivaled distribution system that enables our portfolio of more than 125 owned, licensed and partner brands to be available nearly everywhere people shop and consume beverages. With a wide range of hot and cold beverages that meet virtually any consumer need, KDP key brands include Keurig®, Dr Pepper®, Green Mountain Coffee Roasters®, Canada Dry®, Snapple®, Bai®, Mott's® and The Original Donut Shop®. We have more than 25,000 employees and more than 120 offices, manufacturing plants, warehouses and distribution centers across North America.

Primary Contact: Mr. Thomas Burgess  
Director, Business Communications

Brands: Tully Coffee, Newman's Own Organic Coffee, Timothy World Coffee, Deidrich, Gloria Jeans, Green Mountain Coffee, Bigelow, Snapple, Brista Prima Coffee, Green Mountain Naturals and Swiss Miss

## Kies Consulting, LLC

Address: 1500 N. Astor Street  
Suite Eight  
Chicago, IL 60610-1640

**KIES CONSULTING, LLC**


 A graphic element consisting of a thick, grey, curved line that starts under the 'K' and ends under the 'C' of the company name.

Tel: 312-642-9730

Website: [www.kiesconsulting.com](http://www.kiesconsulting.com)

Products / Services: Consulting Services

Primary Contact: Mr. William S Kies  
Advisor to Wakefern

## KIND Snacks

Address: 1372 Broadway  
Suite 300  
New York, NY 10018-6107

Tel: 212-616-3006

Website: [www.kindsnacks.com](http://www.kindsnacks.com)

Primary Contact: Mr. Ian McBride  
VP of Sales

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## Klockner Pentaplast Food & Consumer Products

Address: 3585 Klöckner Road  
Gordonsville, VA 22942-6148



Tel: 540-832-3600

Website: [www.kpfilms.com](http://www.kpfilms.com)  
<https://www.kpfilms.com/en/kpfilms.com>

Products / Services: Packaging

**Company Description:** The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide from 61 total locations, including 32 production sites.

Primary Contact: Ms. Joan Fowler  
Marketing Communications Manager

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## KPI Solutions

Address: 801 W. Markey Rd.  
Belton, MO 64012-1709



Tel: 844-574-1010

Website: <https://kpisolutions.com/>

Email: [patti.satterfield@kpisolutions.com](mailto:patti.satterfield@kpisolutions.com)

Products / Services: Consulting Services; Supply Chain; Technology Services;  
Transportation/Distribution Services



Company Description: Providing Data-Driven & Cost-Justified Distribution Solutions. KPI Solutions is an end-to-end warehousing and distribution solutions provider. We partner with our clients to analyze, design, implement and support a full range of customized supply chain solutions that elevate distribution performance, provide competitive advantage, and enable growth.

Primary Contact: Ms. Patti Satterfield  
Senior Director, Marketing & Business Development

Brands: Opto(TM) Warehouse Execution Software

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## KPS Global

Address: 4201 N. Beach Street  
Fort Worth, TX 76137-3212



Tel: 800-633-3426

Website: [www.kpsglobal.com](http://www.kpsglobal.com)

Products / Services: Equipment; Refrigeration; Store Design

Company Description: KPS Global® is the industry-leading manufacturer of insulated panel systems, a supplier of aftermarket parts and replacement equipment and provider of seamless installation services. Through cutting-edge innovation and an unyielding commitment to customer satisfaction, KPS Global delivers solutions for the supermarket, convenience store, scientific and industrial markets.

Primary Contact: Ms. Ashleigh Martin  
Director of Marketing

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## Kruger Products USA

Address: 105 NW 2nd Street  
Suite 205  
Bentonville, AR 72712-4852

Tel: 479-845-0440

Website: [www.krugerproducts.ca](http://www.krugerproducts.ca)

Products / Services: Household Products/Cleaning/Supplies; Private Brands

Primary Contact: Mr. Gordon Goss  
Senior Vice President and GM, US and Mexico Consumer Business

Brands: White Cloud, Cashmere/Spongetowels.

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## KSS Retail

Address: 444 W. Third Street  
Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: [www.kssg.com](http://www.kssg.com)  
[www.KSSRetail.com](http://www.KSSRetail.com)

Products / Services: Consulting Services; Merchandising Services; Technology Services; Other

Company Description: dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company page.

dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.

The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built to support even the world's largest retailers. Make quick, customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and many others. Contact us to learn more

Primary Contact: Mr. Mark Hawtin  
Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

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## L&R Distributors

Address: 88 35th Street  
Building 4, 5th Floor, Suite D  
Brooklyn, NY 11232-2214

Tel: 718-272-2100

Website: <https://lrdist.com/>

Products / Services: Health & Beauty Care; Supply Chain; Transportation/Distribution Services

Primary Contact: Renee Bunney  
Executive Administrator to Jim Athey

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## La Costa Energy Efficiency Doors, Inc.

Address: 7040 Avienida Encinas  
Suite 104-294  
Carlsbad, CA 92011-4652

Tel: 949-350-5348

Website: [www.lacostadoors.com](http://www.lacostadoors.com)

Email: [howard@lacostadoors.com](mailto:howard@lacostadoors.com)

Products / Services: Agricultural; Association; Deli; Energy Management; Equipment;  
Financial Services; Food Products/Snacks; Fresh; Frozen; Meat/Poultry;  
Produce

Primary Contact: Mr. Howard Cagan  
President

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## Lakeview Farms, Inc

Address: 1700 Gressel Dr  
Delphos, OH 45833-9152



Tel: 419-695-9925 ext.313

Website: [LakeviewFarms.com](http://LakeviewFarms.com)  
[LakeviewFarms.com](http://LakeviewFarms.com)

Email: [lbaum@lakeviewfarm.com](mailto:lbaum@lakeviewfarm.com)

Products / Services: Agricultural; Deli; Food Products/Snacks; Fresh; Natural/Organic;  
Seafood

**Company Description:** Creating a World of Fresh, Delightful Foods  
Lakeview Farms, LLC is a leading manufacturer of fresh and convenient dips, desserts, and specialty products. The company brings true innovation to the refrigerated categories in which it competes, offering a wide-ranging selection of delicious and unique products to its customers and consumers. We think of ourselves as Creating a World of Fresh, Delightful Foods.

In 1988, Lakeview Farms started with one customer and a few employees who knew that success and future growth would depend not only on delicious products, but also on unparalleled dedication to our customers and their success. Over the years, the company has grown to provide an extensive portfolio of fresh, refrigerated dip products that includes hummus, salsa, layered dips and a wide variety of dairy, deli and seafood dips. Lakeview Farms also produces delicious sweet treats and desserts that include many varieties of gelatin, pudding, parfaits and premium desserts that delight consumers across the country. The company is constantly working to develop new products that will appeal to the foodies in all of us, with on-trend and timely innovation across our portfolio of brands and product lines.

At Lakeview Farms we do desserts, dips and specialty products... and we do them very well. We are proud of our creative product development, innovative packaging, quality assurance protocols and modern production facilities that enable us to satisfy our customers and consumers as we build on our commitment to Creating a World of Fresh, Delightful Foods.

**Primary Contact:** Tom Davis  
CEO

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## Lavazza North America Inc.

**Address:** 1301 Wilson Drive  
West Chester, PA 19380-5954



**Tel:** 215-262-1585

**Website:** [www.lavazza.us](http://www.lavazza.us)  
[lavazza.com](http://lavazza.com)

**Email:** [us.info@lavazza.com](mailto:us.info@lavazza.com)

**Products / Services:** Agricultural; Beverages; Food Products/Snacks; Natural/Organic

Company Description: Before being served, coffee passes through forty pairs of hands in its journey from sowing to an espresso cup. Behind every one of these exchanges, there is a different culture, a face, a story to be told. 40 Hands is a journey to discover the people who have decided to dedicate their lives to their passion for coffee. The coffee journey follows a path that unfolds through generations and latitudes, united by the same values: "Respect, dedication and responsibility, especially towards nature," says Enrique Mancilla Oyos, a Peruvian farmer who has been working with Lavazza for years. His ancestors processed coffee at Nagazú, but at the time there were no roads, so production was limited to the needs of the family.

Primary Contact: Andrea Chiamello  
Senior Vice President Nord America Retail Sales

Parent Company: Lavazza Group

Brands: Lavazza, Kicking Horse Coffee

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## Leadbetter Foods Inc.

Address: 255 Hughes Rd  
Orillia, ON L3V 7T4  
Canada

Tel: 705-325-9922

Website: <https://leadbetterfoods.ca/>

Products / Services: Meat/Poultry

Primary Contact: Ali Mohades  
Financial Controller

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## Leo Burnett USA, Inc.

Address: 35 W. Wacker Drive  
17th Floor  
Chicago, IL 60601-1760

Tel: 312-220-4291

Website: [www.leoburnett.com](http://www.leoburnett.com)

Products / Services: Consulting Services



Company Description: Born in Chicago and with offices across the globe, Leo Burnett was built on a simple belief. That the most creative, most effective and most powerful work has people at its core—their needs, wants, dreams and hopes. It's a belief that can be seen in action in everything we make.

Today, we call this belief HumanKind. And it's helped countless brands become more valuable to the people they serve, all around the world.

Primary Contact: Accounts Payable  
Accounts Payable

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## Liquid Remedy

Address: 1375 Broadway  
New York, NY 10018-7001



Tel: 717-725-3970

Website: <https://www.remedybrands.com/>

Products / Services: Beverages

Company Description: We could tell you that when Sarah and Emmet Condon started Liquid Remedy in their kitchen in Melbourne, Australia, they had no idea what lay ahead. But we'd be lying. They had an inkling. It all started with some home-brewed kombucha. Their kids were into it. Their mates were hooked. Family members were dropping by more often for a taste.

So, they took a chance. Some might call it a massive risk. They had a young family. No jobs to fall back on. Some savings, a couple of credit cards. Entrepreneurial know-how, but no experience in the food and drinks world. What they did have was big aspirations and a simple belief.

They wanted to do something good. Shake things up. They knew that healthy didn't have to be boring. Healthy could be tasty. Extraordinary, even. They believed we all deserve to know that too.

Primary Contact: Mr. Nate Schy  
Chief Customer Officer

Brands: Remedy Kombucha and Remedy Energy

## Littler Mendelson P.C.

Address: IDS Center  
80 S. Eighth Street, Suite 1300  
Minneapolis, MN 55402-2136



Tel: 612-313-7637

Website: [www.littler.com](http://www.littler.com)

Products / Services: Legal Services

Primary Contact: Brendan Fitzgerald  
Shareholder

## LK Packaging

Address: 6000 Sheila St.  
Commerce, CA 90040-2405

Tel: 800-809-8393

Website: [www.lkpkg.com](http://www.lkpkg.com)

Products / Services: Packaging

Primary Contact: Mr. Matthew Banghart  
VP, Food Packaging

Brands: Ready. Chef. Go! - #ReadyFresh - Red Rock - Fast Take - Wrap-EZE - PreservaWrap

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## Lowes Rental

Address: 615 Hwy 74 S  
Peachtree City, GA 30269-3003



Tel: 770-461-9001

Website: <https://www.lowerental.com/us/>

Products / Services: Baking/Roasting Equipment; Consulting Services; Energy Management; Refrigeration

Company Description: Lowe was established in Northern Ireland in 1977. Since then, Lowe has developed and grown to become a recognisable brand worldwide for innovation, ambition and premium products and service in rental of refrigeration and catering equipment. Lowe specialise in the exhibitions, events and retail markets.

Primary Contact: Ms. Sarah Parker  
Retail Account Executive

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## Mama's Creations, Inc.

Address: 355 Murray Hill Parkway  
East Rutherford, NJ 07073-2139



Tel: 201-531-1212

Website: <https://mamascreations.com/>

Products / Services: Food Products/Snacks; Fresh; Frozen

**Company Description:** Mama's Creations is your ultimate destination for fresh, easy-to-prepare dishes that capture the essence of grandma-quality food. Built off the authentic Italian heritage of Mama Mancini's, our name pays tribute to the treasured kitchens of grandmothers worldwide, where each meal is crafted with passion and care.

**Primary Contact:** Chris Darling  
Chief Commercial Officer

**Brands:** Mama Mancini's®  
The Olive Branch  
Creative Salads

## Maple Leaf Farms Inc.

**Address:** 101 E. Church Street  
P.O. Box 167  
Leesburg, IN 46538-7701



**Tel:** 800-348-2812

**Website:** [www.mapleleaffarms.com](http://www.mapleleaffarms.com)

**Products / Services:** Fresh; Natural/Organic; Perishables

**Company Description:** Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the world.

**Primary Contact:** Ms. Olivia Tucker Ruddell  
Director of Marketing

**Brands:** Whole Duck  
Roast Half Duck  
Duck Breast  
Duck Legs  
Duck Appetizers

## Marketing By Design



Address: 500 Cummings Center  
Suite 2500  
Beverly, MA 01915-6232



Tel: 978-969-0105  
Website: <https://www.mbdesign.com/>  
Products / Services: Advertising/Marketing and Design

Company Description: WE NEVER SLEEP, WITH OFFICES IN EVERY TIME ZONE, WE DON'T HAVE TO  
We're proudly independent, and that creates a spirit of togetherness. In the last 10 years we have grown five studios across the U.S. and two more internationally in China and the U.K.

We're a group of originals. Fun-loving, but fiercely driven. Uniquely Qualified to tell your story.

OUR PARTNERS BRING IT ALL TOGETHER

Primary Contact: Ms. Maria Dubuc  
President

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### Marketing Management, Inc.

Address: 4717 Fletcher Avenue  
Fort Worth, TX 76107-6826



Tel: 817-731-4176  
Website: [www.mmibrands.com](http://www.mmibrands.com)  
Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Consulting Services; Food Safety; Merchandising Services; Packaging; Private Brands

**Company Description:** Marketing Management Inc. (MMI) is a sales and marketing company focused on consumer packaged goods with brand owners and manufacturers of brands. Our suite of services is offered through a collection of companies dedicated to specific functions along the lifecycle of consumer packaged goods. Our focus is not only with new and emerging brands wanting to gain initial distribution into the marketplace, but also with brands that have successfully entered the consumer retail space, but need assistance in managing their business.

We help clients plan for expansion across all of North America, including Canada and Mexico. We can start early in the lifecycle with initial brand development, sales planning and the communication of your product's unique selling propositions (USPs), which we validate through consumer research. Or we can enter the journey after critical distribution has been achieved and your business needs more attention to take advantage of market place opportunities.

Whether you are an emerging brand looking to compete or an existing mid-tier relevant brand wanting to expand... our organization can guide you along the journey of success. MMI is YOUR TRUSTED RESOURCE for SUCCESS.

**Primary Contact:** Mr. Tim Hauser  
Vice President

**Brands:** Too many to list

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## Mars Food

**Address:** 1131 W Blackhawk St  
Chicago, IL 60642-2404



**Tel:** 479-236-6213

**Website:** [www.mars.com](http://www.mars.com)

**Email:** [chad.crumby@effem.com](mailto:chad.crumby@effem.com)

**Company Description:** Mars Food is dedicated to providing better food today and a better world tomorrow. We seek to make everyday meals healthier, easier, more affordable and tastier, and to serve more communities responsibly. We employ more than 2,000 Associates and have 11 manufacturing sites. Our 12 leading food brands are available in more than 28 countries, and include a one billion-dollar brand, UNCLE BEN'S®, which is more than 70 years old.

Primary Contact: Mr. Chad Crumby  
Senior Category Team Lead

## Mars Wrigley Confectionery

Address: 800 High Street  
Hackettstown, NJ 07840-1552



Tel: 908-852-1000

Website: [www.wrigley.com](http://www.wrigley.com)  
[www.mars.com](http://www.mars.com)  
<https://www.kindsnacks.com/>

Products / Services: Beverages; Confectionery; Food Products/Snacks; Natural/Organic; Pet Health & Nutrition

Company Description: Wrigley is a recognized leader in confections with a wide range of product offerings, including gum, mints, and hard and chewy candies. The Company has operations in more than 50 countries and distributes its world-famous brands in more than 180 countries. Wrigley employs approximately 17,000 Associates globally and is part of Mars, Incorporated. Five Wrigley brands — Wrigley's Spearmint®, Juicy Fruit®, Altoids®, Life Savers® and Doublemint® — have heritages stretching back more than a century.

Primary Contact: Mr. Mike Gilroy  
Vice President, Trade Development and Sponsorship

Brands: 3 Musketeers, Amicelli, Aquarian, Balisto, Bisc&, Bounty, Canigou, Castellari, Catsan, Celebrations, Cesar, Chappi, Combos, Cookies&, Crazy Hair, Dove, Ebly, Ethel-M, Exelpet, Fanfare, Flavia, Flyte, Galaxy, Golden Cob, Good-O, Greenies, Kal Kan, Kan Tong

## Mars, Incorporated

Address: 6885 Elm Street  
McLean, VA 22101-6031

Tel: 703-821-4900

Website: <https://www.mars.com/>

Primary Contact: Mr. Jarid Lukin  
General Manager, M&M'S Global Retail Stores

## Marsh & McLennan, Inc.

Address: 6 PPG Pl.  
Suite 300  
Pittsburgh, PA 15222-5406

Tel: 412-288-8949

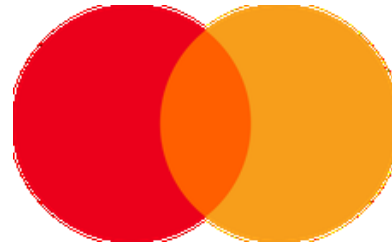
Website: [www.mmc.com/](http://www.mmc.com/)

Parent Company: Oliver Wyman Group

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## Mastercard

Address: 4250 N. Fairfax Drive  
Suite 1100  
Arlington, VA 22203-1665



Tel: 703-875-7700

Website: <https://www.mastercardservices.com/en>

Email: [info@mastercardservices.com](mailto:info@mastercardservices.com)

Products / Services: Consulting Services; Financial Services; Technology Services

Company Description: Mastercard Data & Services encompasses Mastercard's offerings beyond the transaction. We offer a suite of services to empower CPGs, grocers and retailers to drive smarter decisions with better outcomes.

Primary Contact: Ms. Haley Jackson  
Director Lead Generation

Brands: Test & Learn (R) (formerly Applied Predictive Technologies)  
SessionM, a Mastercard Company  
Dynamic Yield, a Mastercard Company

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## Mayfield Dairy Farms

Address: 126 Barber Court  
Birmingham, AL 35209-6418

Tel: 205-943-0265

Website: <https://www.mayfielddairy.com/>

Email: [tom\\_lunsford@dfamilk.com](mailto:tom_lunsford@dfamilk.com)

Parent Company: DFA

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## McCall Farms, Inc.

Address: 6615 S. Irby Street  
Effingham, SC 29541-3577

Tel: 843-662-2223

Website: [www.mccallfarms.com](http://www.mccallfarms.com)

Products / Services: Nonfoods

Primary Contact: Mr. Woodrow Swink  
Co-President

Brands: Margaret Holmes, Glory Foods, Bruce's Yams, Peanut Patch, Allens, Popeye, Veg-all, Princella

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## McCormick & Company, Inc.

Address: 24 Schilling Road  
Suite One  
Hunt Valley, MD 21031



Tel: 410-527-6000

Website: [www.mccormick.com](http://www.mccormick.com)

Products / Services: Food Products/Snacks

Company Description: McCormick is the global leader in the manufacturing, marketing and distribution of spices, seasonings and flavors to the entire food industry.

Primary Contact: Ms. Colleen Johnson  
Vice President Trade Marketing & Sales Operations

Brands: Bag 'n Season, Gourmet Collection, Grill Mates, Old Bay, Zatarain's, Thai Kitchen, Simply Asia, Lawry's, Mojave, Billy Bee

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## McKinsey & Company

Address: 300 E. Randolph Street  
Suite 3100  
Chicago, IL 60601-5075



Tel: 312-551-3500

Website: [www.mckinsey.com](http://www.mckinsey.com)

Products / Services: Consulting Services

Company Description: We are a global management consulting firm that serves a broad mix of private, public and social sector institutions. We help our clients make significant and lasting improvements to their performance and realize their most important goals. With nearly a century of experience, we've built a firm uniquely equipped to this task.

Primary Contact: Mr Eric Marohn  
Retail Expert

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## Meatable

Address: Emmy Noetherweg 2  
Leiden 2333BK  
Netherlands



Tel: 303-589-0968

Website: [www.meatable.com](http://www.meatable.com)

Products / Services: Meat/Poultry

Company Description: Real Meat. Real Science. Real Solutions.  
Current agricultural production methods have a devastating impact on the environment and society. Raising livestock to feed more people more protein will only make the situation worse

Primary Contact: Jeff Tripician  
CEO

## Mercatus

Address: 33130 Magnolia Circle  
Suite B  
Charlotte, TX 77354-4169



Tel: 929-447-0444

Website: [www.mercatus.com](http://www.mercatus.com)  
[www.linkedin.com/company/mercatus-technologies-inc/](https://www.linkedin.com/company/mercatus-technologies-inc/)

Email: [solutions@mercatus.com](mailto:solutions@mercatus.com)

Products / Services: Consulting Services; Technology Services

Company Description: Mercatus drives digital transformation for retailers through an extensive suite of connected commerce and personalization solutions. We enhance shopper engagement, tailor experiences to individual preferences, and cultivate enduring loyalty across retail businesses of every size. Our mission is to enable retailers to captivate customers, boost sales, foster retention, and deepen loyalty in a digital world. With our cutting-edge solutions, retailers can streamline operations, enrich customer experiences, and realize substantial growth. Embark on the digital transformation journey and unleash the full potential of your retail business with Mercatus.

Primary Contact: Ms. Emi Takeda  
Director, Marketing

## Merchant Cost Consulting

Address: 754 E Broadway  
Unit C  
Boston, MA 02127-5738

Tel: 833-622-7283

Website: <https://merchantcostconsulting.com/>

Products / Services: Consulting Services; Financial Services; Payments

Company Description: Merchant Cost Consulting was founded with the purpose of helping businesses navigate the credit card processing industry. Merchant service fees can be difficult to understand and one of the biggest expenses for business owners to incur. Merchant service providers tend to have numerous hidden fees and surcharges, along with large monthly fees that are meant to be purposely deceitful. MCC was established to become a part of our client's team to handle their merchant service fees to ensure they are always paying a fair and honest price.

Primary Contact: Patrick MacLellan  
Director of Business Development

Brands: Merchant Cost Consulting




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## MIC Food Group

Address: 13595 SW 134th Avenue  
Suite 201  
Miami, FL 33186-4580

Tel: 786-507-0540

Website: <https://micfood.com/>

Products / Services: Co-Packer; Frozen; Natural/Organic

Company Description: MIC Food® is a solutions provider to the retail and food-service industry, offering value-added frozen tropical products.



MIC Food® pioneered the frozen plantain industry over 30 years ago with the introduction of its prepared and frozen tostones. Since then, our product offering has grown to include frozen, ready-to-heat & serve sweet plantains, yuca, cassava boniato, sweet potato, pineapple and other tropical specialties.

We grow, handle and distribute wholesale tropical fruits and vegetables that are easy to prepare and serve without compromising quality or taste. We are the company behind Big Banana® and Tio Jorge®, two of the tropical food industry's most trusted brands.

Primary Contact: Ms. Valeria Lytton  
Director of Marketing

Brands: Big Banana®  
Tio Jorge®  
United Flavors®  
Pure & Simple®

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## Microsoft Corporation

Address: One Microsoft Way  
Redmond, WA 98052-8300

Tel: 425-882-8080

Website: [www.microsoft.com/business](http://www.microsoft.com/business)  
[www.microsoft.com](http://www.microsoft.com)

Email: [anjedry@microsoft.com](mailto:anjedry@microsoft.com)

Products / Services: Technology Services

Company Description: Our mission is to empower every person and every organization on the planet to achieve more.

Primary Contact: Anka Jedry  
Retail and Consumer Goods Industry Marketing



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## Mistica Foods

Address: 1811 W Fullerton Ave  
Addison, IL 60101-1475

Tel: 630-543-5409

Website: [www.misticafoods.com](http://www.misticafoods.com)

Products / Services: Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Private Brands

Primary Contact: Bernadette Krzysiak  
Marketing Director

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## Mizuho Bank, Ltd.

Address: 1251 Avenue of Americas  
New York, NY 10020

Tel: 212-282-4605

Website: <https://www.mizuhobank.com/index.html>

Email: [john.yang@mizuhocbus.com](mailto:john.yang@mizuhocbus.com)

Products / Services: Research

Primary Contact: Ms. Masayo Sonoda  
Industry Research Analyst

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## Molson Coors Beverage Company

Address: 250 S. Wacker Drive  
Suite 800  
Chicago, IL 60606-5888





Tel: 312-496-2000

Website: <https://www.molsoncoors.com/>

Products / Services: Beverages

Company Description: The Molson Coors Beverage Company is a multinational brewing company, formed in 2005 by the merger of Molson of Canada, and Coors of the United States. It is the world's seventh largest brewer by volume

While the company is incorporated in the United States, it is traded on stock exchanges in both the United States and Canada, and control is equally shared between the Molson and Coors families. The company is headquartered at 1801 California Street, a 1,372,179-square-foot (127,479.6 m<sup>2</sup>), 53-story building formerly known as the Transamerica Tower in Denver. It occupies 67,000-square-foot (6,200 m<sup>2</sup>) of space located on the 45th, 46th and part of the 47th floors of the structure.[7][8]

Molson Coors expanded significantly after the merger of Anheuser-Busch InBev and SABMiller in October 2016. This was achieved because during the plans for the merger, SABMiller had agreed to divest itself of the Miller brands by selling its stake in MillerCoors to Molson Coors.[9]

Primary Contact: Mr. Jeff Scanlan  
North American Vice President, Grocery

Brands: Coors Light, Miller Lite, Keystone Light, Miller High Life, Miller 64, Blue Moon, Killian's Irish Red, Leinenkugel's, Peroni Nastro Azzurro, Pilsner Urquell, Grolsch, Henry Weinhard's, Coors Banquet, Miller Genuine Draft, Foster's, Miller Chill, Molson, S

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## Motorola Solutions, Inc.

Address: One Motorola Plaza  
Holtsville, NY 11742-1300

Tel: 631-738-2400

Website: [www.motorolasolutions.com](http://www.motorolasolutions.com)

Products / Services: Consulting Services; Equipment; Point-of-Sale Equipment; Supply Chain; Technology Services; Other

Parent Company: Zebra Technologies

Brands: Motorola, Motorola Solutions, Symbol Technologies, Psion.

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## Mountaire Farms, Inc.

Address: Route 24 East  
Millsboro, DE 19966

Tel: 302-436-8241

Website: [www.mountaire.com](http://www.mountaire.com)

Email: [bkrushinskie@mountaire.com](mailto:bkrushinskie@mountaire.com)

Products / Services: Natural/Organic; Perishables

Primary Contact: Mr. Bruce Mooney  
Vice President, Retail Sales

Brands: Mountaire, Private Label

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## Movista, Inc.

Address: 406 SE 5th St.  
Suite 12  
Bentonville, AR 72712-6138



Tel: 888-686-6245

Website: [www.movista.com](http://www.movista.com)  
<https://www.linkedin.com/company/movista/>

Email: [shelby@movista.com](mailto:shelby@movista.com)

Products / Services: Technology Services

Company Description: Movista is a leading enterprise grade SaaS provider for Retail Execution and Monitoring. Our solution empowers store and field teams to efficiently orchestrate in-store work, reliably improve on-shelf availability, and much more.

Primary Contact: Bharat Vijayaraghavan  
VP, Marketing

Brands: Movista, Natural Insight

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## MSA Safety

Address: 1000 Cranberry Woods Drive  
Cranberry Township, PA  
16066-5207



Tel: 724-334-5000

Website: <https://us.msasafety.com>  
[www.mybacharach.com](http://www.mybacharach.com)

Products / Services: Construction; Energy Management; Equipment; Food Safety; Refrigeration; Store Design; Technology Services; Other

**Company Description:** Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices.

**Primary Contact:** Zachary Ziegler  
Product Line Manager

**Brands:** Bacharach  
MSA  
FieldServer  
Parasense  
Neutronics

## Multisorb Filtration Group

**Address:** 325 Harlem Road  
Buffalo, NY 14224-1825



**Tel:** 716-824-8900

**Website:** [www.multisorb.com](http://www.multisorb.com)  
<https://www.multisorb.com/>

**Products / Services:** Energy Management; Equipment; Fresh; Frozen; Meat/Poultry; Packaging; Store Design; Supplements; Technology Services; Sustainability

**Company Description:** Dispensing Equipment  
Production lines run smoother, faster, and with less interruption when using Multisorb APA series dispensers. Trusted by the world's leading companies.

**Primary Contact:** Mr. Jeff Brown  
Director of Sales- Food Business

**Brands:** FreshPax, FreshSnax, FreshMax, FreshPax CR

## Murphy Brown, LLC

**Address:** 200 Commerce Street  
Smithfield, VA 23430-1204

**Tel:** 757-365-3000

**Website:** [www.smithfieldfoods.com](http://www.smithfieldfoods.com)

**Parent Company:** Smithfield Foods Inc.

## Musco Family Olive Co.

Address: 17950 Via Nicolo  
Tracy, CA 95377-9767

Tel: 209-836-4600

Website: <https://www.olives.com/>

Email: [sales@olives.com](mailto:sales@olives.com)

Products / Services: Food Products/Snacks

**Company Description:** Since 1942, the Musco Family Olive Company has been focused on providing the highest quality olives to the foodservice industry. Nearly 80 years later, we're prouder than ever to supply many of the California Black Ripe and Sliced Olives found in restaurants across the country.

### The California Difference

As the only 100% California-owned, family-run full-line olive business in America, the Musco Family Olive Company is known for outstanding, uncompromising quality. Our supply chain has been the same for decades, anchored by long-term relationships with multi-generational California farmers. Our black ripe olives are sourced from over 450 California growers — each one a valued member of our extended family. Our process is completely transparent, resulting in consistently superior-quality olives from tree to table. Our competitors, on the other hand, mix and match different types of olives from a variety of countries, resulting in inconsistent textures and flavors.

**Primary Contact:** Mr. Felix Musco  
Chief Executive Officer

**Brands:** Pearls and Early California

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## Muscolino Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: <https://www.picsinv.com/>

Parent Company: PICS Inventory

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## Naddif Sales & Marketing

Address: 170 Main Street  
Tewksbury, MA 01876-1765

Tel: 978-858-0077

Website: [www.naddif.com](http://www.naddif.com)



Products / Services: Advertising/Marketing and Design; Consulting Services; Food Products/Snacks; Fresh; Meat/Poultry; Merchandising Services; Perishables; Produce

Primary Contact: Neal Fraser  
President

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## National Pork Board

Address: 1776 NW 114th Street  
Clive, IA 50325-7073

Tel: 515-223-2600

Website: [www.porkbeinspired.com](http://www.porkbeinspired.com)  
[pork.org](http://pork.org)

Products / Services: Association; Natural/Organic; Perishables; Supply Chain

Primary Contact: Kiersten Hafer  
Vice President, Strategy and Market Intelligence

Brands: Real Pork, US Pork, Pork Checkoff, We Care

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## National Refrigerants, Inc. (NRI)

Address: 11401 Roosevelt Boulevard  
Philadelphia, PA 19154-2102

Tel: 215-698-6620

Website: <https://refrigerants.com/>

Email: [info@refrigerants.com](mailto:info@refrigerants.com)

Products / Services: Energy Management; Maintenance; Refrigeration

Company Description: NRI is an independent worldwide distributor of refrigerants and all associated refrigerant management services.

NRI's full service "total quality" programs include every aspect of refrigerant management including reclamation, refrigerant and oil analysis, cylinder refurbishing, refrigerant banking and technical support

Primary Contact: Karen Strow  
Customer Service Representative

Brands: National Refrigerants.

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## Natural Insight

Address:

Tel:

Website: <https://www.naturalinsight.com/>

Parent Company: Movista, Inc.

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## Nature Fresh Farm Sales Inc

Address: 33 Princess St.  
Suite 201  
Leamington, Ontario N8H 2X8  
Canada



Tel: 519-326-1111

Website: [www.naturefresh.ca](http://www.naturefresh.ca)  
<https://naturefreshfarms.com/>

Products / Services: Agricultural; Food Products/Snacks; Fresh; Natural/Organic; Packaging; Perishables; Produce

Company Description: Growing for a kinder future  
Imagine breaking from tradition to ensure a brighter future for generations to come. At Nature Fresh Farms®, we're committed to nourishing people and the planet through greenhouse farming.

Since 1999, our family-owned company has sought a simple yet profound goal: To cultivate a kinder, healthier future. And decades later, we've become one of North America's largest vertically integrated leaders in greenhouse-grown produce. We're growers, for sure, but in more ways than one – greenhouse builders, plant nurturers, and partners with like minds and kindred spirits.

Our vision goes far beyond our current accomplishments ... we are committed to innovation and conservation, to reduce waste and promote biodiversity, and to create a friendlier future for all.

Primary Contact: Amanda Armstrong  
Director Marketing

## Nature's Way

Address: 825 Challenger Drive  
Green Bay, WI 54311-8328



Tel: 920-469-1313

Website: <https://naturesway.com/>

Products / Services: Health & Beauty Care; Natural/Organic; Supplements

Primary Contact: Ms. Laura Chamberlain  
Chief Commercial Officer

## Navajo Manufacturing Company Incorporated

Address: 5330 Fox Street  
Denver, CO 80216-1630

Tel: 303-996-7637

Website: <https://navajoinc.com/>

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu  
CEO

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## NETUNO USA

Address: 511 SE 5th Ave  
STE 103/104  
Fort Lauderdale, FL 33301-2984



Tel: 305-513-0904

Website: [netunousa.com](http://netunousa.com)

Email: [amanda@netunousa.com](mailto:amanda@netunousa.com)

Primary Contact: Mr. Luciano Bonaldo  
Chief Sales Officer/Co-Owner

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## New Zealand Trade + Enterprise

Address: 295 Madison Ave, Flr 41  
New York, NY 10017-6339

Tel: 646-378-4804

Website: [www.nzte.govt.nz](http://www.nzte.govt.nz)  
[newzealand.com/business](http://newzealand.com/business)

Products / Services: Agricultural; Association; Bakery; Beverages; Confectionery; Dairy; Deli; Floral; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Natural/Organic; Pet Health & Nutrition; Private Brands; Produce; Seafood; Spices; Supplements

Primary Contact: Brona Cosgrave  
Business Advisor

Brands: New Zealand Trade and Enterprise (NZTE) is the government sponsored agency charged with helping New Zealand Food + Beverage companies grow internationally. We can connect retailers and foodservice operators to a vast array of natural, sustainably produced

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## Newly Weds Foods Inc.

Address: 2501 N. Keeler Avenue  
Chicago, IL 60639-2131



Tel: 773-489-7000

Website: [www.newlywedsfoods.com](http://www.newlywedsfoods.com)

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Private Brands; Other

Company Description: At Newly Weds Foods we know you have a choice when selecting a food ingredient supplier. That is why we've incorporated some very important resources into our business specifically to better serve you, the customer. Consider the following in choosing a food ingredient manufacturer that can best service your needs.

With so many manufacturing facilities (16 in North America) under the Newly Weds Foods umbrella, we are always in close proximity to our customers. This business approach provides us and you with advantages in everything from communication to product development to transportation. Our industry leading commitment to a three day turn around on repeat orders is made possible by this number of locations, as well as our investment in capacity to stay ahead of customer volume demands.

Newly Weds Foods expands coverage as our customer base and their needs grow. We are currently supporting their business in over 80 countries and will continue to deliver the level of support they expect wherever their business takes them.

Primary Contact: Mr. Tom Downs  
Senior Director, Global Marketing

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## Nielsen Catalina Solutions

Address: 500 Fifth Avenue  
56th Floor  
New York, NY 10110-5699

Tel:

Website: [www.ncsolutions.com](http://www.ncsolutions.com)

Parent Company: NielsenIQ

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## NielsenIQ

Address: 200 W. Jackson Blvd.  
Chicago, IL 60606-6910



Tel: 856-321-2511



Website: <https://nielseniq.com>  
Email: [meg.major@nielseniq.com](mailto:meg.major@nielseniq.com)  
Products / Services: Consulting Services; Research; Technology Services  
Company Description: NielsenIQ (NIQ) is the world's leading consumer intelligence company, delivering the most complete understanding of consumer buying behavior and revealing new pathways to growth. In 2023, NIQ combined with GfK, bringing together the two industry leaders with unparalleled global reach. With a holistic retail read and the most comprehensive consumer insights—delivered with advanced analytics through state-of-the-art platforms—NIQ delivers The Full View.  
  
NIQ is an Advent International portfolio company with operations in 100+ markets, covering more than 90% of the world's population.  
Primary Contact: Ms. Meg Major  
Director of Industry Relations  
Brands: NielsenIQ, GfK, Byzzer, BASES

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## **Nippon Shokken U.S.A Inc.**

Address: 2970 Ramco St.,  
West Sacramento, CA  
95691-5841



Tel: 916-317-1621  
Website: <https://www.nihonshokken.com/>  
Products / Services: Food Products/Snacks; Frozen; Seafood; Spices; Other

**Company Description:** Since our founding in 1971, Nihon Shokken Group has accomplished continuous growth and has become internationally distinguished. As we continue to expand, we aspire to promote the development of “deliciousness” and “convenience” in food culture through the research, production, and sales of sauces and seasonings. Nihon Shokken Group began American operations in 1988 with opening its Los Angeles Sales Office in Torrance, California. As a subsidiary of Nihon Shokken Holding Co. Ltd., the company initially imported and distributed sauces and seasonings made in Japan throughout the U.S. Great reception of our products allowed our company to open other branches nationwide which encouraged the foundation of Nippon Shokken U.S.A. in 2006. In April 2013, after being captivated by the beauty of the region’s resources and surrounding food culture, the newly named company established roots locally through building a new manufacturing facility in West Sacramento and started domestic production of products in June 2013. From this 70,000 square foot head office and plant, we produce fresh, high quality products for our valued customers as we embark on furthering and delivering new innovations to food culture in the U.S.

**Specialties**  
Sauce, Batter Mix, Japanese Cuisine, and food manufacturing

**Primary Contact:** Yasuyuki - Joey Oyama  
Marketing/Sales Management Department

## Northeast Food Marketing

**Address:** 30 Myano Lane  
Suite 30  
Stamford, CT 06902-4532

**Tel:** 203-989-4953

**Website:** <https://www.northeastfoodmarketing.com/>

**Products / Services:** Brokers

**Company Description:** Northeast Food Marketing is a full service food broker. Founded in 1990, Northeast Food Marketing has become the Undisputed Perishable Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the “Big 6” perishable departments: Meat, Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

**Primary Contact:** Ms Margie Sperandeo  
Financial Manager

## Numerator

**Address:** 24 E Washington St.  
Suite 1200  
Chicago, IL 60602-1757

**Tel:** 312-585-3927

**Website:** <https://www.numerator.com/>



Email: [hello@numerator.com](mailto:hello@numerator.com)

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

Company Description: Numerator is a data and tech company bringing speed and scale to market research. Numerator blends first-party data from over 1 million US households with advanced technology to provide unparalleled 360-degree consumer understanding for the market research industry that has been slow to change. Headquartered in Chicago, IL, Numerator has more than 2,500 employees worldwide. The majority of Fortune 100 companies are Numerator clients.

Primary Contact: Ms. Emily Hill  
Chief Marketing Officer

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## Ocean Strategies, Inc.

Address: 1122 E. Pike Street, #761  
Seattle, WA 98122-3916



Tel: 253-219-2532

Website: [www.oceanstrat.com](http://www.oceanstrat.com)  
<https://www.linkedin.com/company/ocean-strategies-inc>

Products / Services: Consulting Services; Fresh; Frozen; Natural/Organic; Perishables; Research; Seafood; Supply Chain

Company Description: Ocean Strategies is a versatile public affairs firm specializing in fisheries, seafood and maritime industries. We offer a variety of services to address today's complex ocean issues, working closely with maritime industries, non-profit partners, and every sector of the seafood supply chain — from harvesters and engine manufacturers to processors and grocers.

Primary Contact: Mr. Brett Veerhusen  
Principal

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## Officine Mario Dorin

Address: Via Aretina 388 -50061  
Compiobbi, Fiesole - Firenze,  
Toscana  
Italy

Tel: +39-055-623211

Website: <https://www.dorin.com/en>

Products / Services: Energy Management; Equipment; Refrigeration



**Company Description:** Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness , commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors

**Parent Company:** Dorin USA LLC

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## **Oliver Wyman Group**

**Address:** 1166 Avenue of the Americas  
New York, NY 10036-2708

**Tel:** 212-345-8000

**Website:** [www.oliverwyman.com](http://www.oliverwyman.com)

**Products / Services:** Consulting Services

**Primary Contact:** Mr. Mike Matheis  
Senior Partner

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## **Onja Uone LLC**

Address: 614 W 1360 N  
Tooele, UT 84074-2456



Tel: 801-696-6850

Website: [www.Elgonnuts.com](http://www.Elgonnuts.com)

Email: [jgsitati@onjauone.co.ke](mailto:jgsitati@onjauone.co.ke)

Company Description: Unlike large manufacturers, we are a collection of local, family-owned orchards in the small village of Lukhuna. By combining our decades of experience, resources and love for the land, we are lifting the lives of our people while cultivating the most delicious macadamia nut that this world has to offer.

Primary Contact: Mr Joseph W Sitati  
Director

## **OSMG Cincinnati, LLC.**

Address: 9922 Windish Road  
West Chester, OH 45069

Tel: 513-463-0430 ext.1202

Website: <https://www.onshelfmarketing.com>

Email: [ChristianBunse@onshelfmarketing.com](mailto:ChristianBunse@onshelfmarketing.com)

Company Description: Since 2006, we've provided a solution for companies that desire to have best-in-market representation. You no longer have to choose between regional expertise and a national broker. With OSMG, you get the best of both worlds.

### How it works

Each OSMG partner serves as an independently-owned regional broker, with personal relationships and familiarity with their specific accounts in their region of the country.

When you decide that you want nationwide coverage, the partners join together seamlessly to create one cohesive broker - On Shelf Marketing Group (OSMG).

The same time and dedication you would receive in a local setting is applied throughout the nation.

Primary Contact: Christian Bunse  
Executive Vice President

Parent Company: SellEthics Marketing Group, Inc.

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## Panasonic Corporation

Address: 1-15 Matsuo Cho  
Kadoma, Osaka  
Japan

Tel:

Website: [www.panasonic.com/](http://www.panasonic.com/)

Parent Company: Hussmann Corporation

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## Parasense, Inc.

Address: 10 Ferry Street, Unit 438  
Concord, NH 03301-5052

Tel: 603-230-9511

Website: [www.parasense.com](http://www.parasense.com)

Email: [parasense@aol.com](mailto:parasense@aol.com)

Parent Company: MSA Safety

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## Paul Piazza & Son, Inc.

Address: 1552 St. Louis Street  
New Orleans, LA 70112-3254

Tel: 800-969-6011

Website: [www.paulpiazza.com](http://www.paulpiazza.com)

Products / Services: Consulting Services; Perishables; Private Brands; Supply Chain

Company Description: Paul Piazza and Son, Inc. is headquartered in New Orleans, Louisiana. Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is our only business. We are one of the largest processors in the Domestic industry and have the capacity to offer over 25 million pounds of Gulf Domestic Shrimp from our two state-of-the-art USDC and SQF processing plants located on the Gulf Coast. Our customer base includes national food service distributors, retail chains and foodservice chains in the United States and Canada. Our success is due to our consistent high quality products, our ability to supply our customers on a year-round basis and our innovative market support strategy.

Primary Contact: Mr. Andy Neely  
Vice President, Sales and Marketing

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## Pensa Systems

Address: 4704 East Cesar Chavez Street  
Building B, Suite 6  
Austin, TX 78702-5159



Tel: 773-844-5654

Website: <https://www.pensasystems.com/>

Email: [info@pensasystems.com](mailto:info@pensasystems.com)

Products / Services: Merchandising Services; Supply Chain; Technology Services

Company Description: Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

Primary Contact: Mr. Tim Whiting  
Vice President, Marketing

## Phillips Foods, Inc.

Address: 3761 Commerce Drive  
Suite 413  
Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: [www.phillipsfoods.com](http://www.phillipsfoods.com)

Products / Services: Food Products/Snacks

Company Description: Phillips Foods, Inc. produces blue swimming crab meat and seafood products. As a leading manufacturer of blue swimming crab, Phillips spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication to culinary excellence for its customers and consumers.

Primary Contact: Mr. John Knorr  
Senior Vice President

Brands: Phillips  
Asian Rhythms  
Coastal Cuisine

## Phoenix Energy Technologies

Address: 111 Pacifica  
Suite 160  
Irvine, CA 92618-7424



Tel: 877-340-8855

Website: [www.phoenixet.com](http://www.phoenixet.com)

Email: [info@phoenixet.com](mailto:info@phoenixet.com)

Products / Services: Energy Management

**Company Description:** Phoenix Energy Technologies is a leading property-technology company revolutionizing how multi-site building portfolios are operated. Through our innovative software platform, EnterpriseDX®, we integrate legacy IoT devices and external data sources into a seamless solution that enables proactive and predictive management of energy-intensive assets like HVAC, refrigeration, and lighting. By leveraging advanced data analytics and AI, we empower organizations to optimize equipment efficiency, cut energy costs, reduce maintenance expenses, and extend asset life—delivering substantial ROI. Our commitment to sustainability and operational excellence ensures that every facility achieves peak performance while minimizing energy consumption and maximizing long-term value. At Phoenix, we transform building management with data-driven insights and personalized service, enabling a future where buildings operate with unparalleled efficiency and sustainability.

Primary Contact: Miss Amber Landeen  
Associate

## Phononic, Inc.

Address: 801 Capitola Drive  
Suite 7  
Durham, NC 27713-4384



Tel: 919-908-6300

Website: <https://phononic.com/>  
[www.linkedin.com/company/phononic](https://www.linkedin.com/company/phononic)  
[https://twitter.com/phononic\\_inc](https://twitter.com/phononic_inc)

Products / Services: Construction; Food Products/Snacks; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Supply Chain; Technology Services

**Company Description:** Phononic is reimagining cooling and heating in ways never thought possible. Its breakthrough technology is transforming industries and creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.

Primary Contact: Linda Deeken  
Vice President, Marketing



## PICO

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: <https://www.picsinv.com/>

Parent Company: PICS Inventory

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## PICS Inventory

Address: 4150 Grange Hall Road  
Holly, MI 48442-1112

Tel: 888-303-8482

Website: [www.picsinv.com](http://www.picsinv.com)

Products / Services: Other

Company Description: At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading standards for the collection of your inventory data.

PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best... taking care of your customers.

Primary Contact: Mr. John Phyle  
Vice President, Sales

Brands: Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

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## Pilgrim Capital Partners, LLC

Address: 163 Oldfield Road  
Fairfield, CT 06824-6687

Tel: 203-292-6616

Website: [www.pilgrimcap.com](http://www.pilgrimcap.com)

Primary Contact: Mr. Christopher D Wright  
Partner

Parent Company: Heat Seal, LLC

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## Pine Manor/Miller Poultry

Address: 9622 W CR 350N  
P.O. Box 239  
Orland, IN 46776-0239

Tel: 260-829-6650 ext.573

Website: [www.millerpoultry.com](http://www.millerpoultry.com)

Email: [sallyd@millerpoultry.com](mailto:sallyd@millerpoultry.com)

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Galen D Miller  
Owner and President

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## Pinion Global

Address: 1605 N Waterfront Pkwy  
Suite 200  
Wichita, KS 67206-6635

Tel: 316-685-0222

Website: [pinionglobal.com](http://pinionglobal.com)  
<https://www.pinionglobal.com/>

Products / Services: Agricultural

Primary Contact: Becca Simmonds  
Manager, Client Strategist

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## Planalytics, Inc.

Address: 920 Cassatt Road  
Suite 300  
Berwyn, PA 19312-1178

Tel: 610-640-9485

Website: [www.planalytics.com](http://www.planalytics.com)  
[www.twitter.com/planalytics](https://www.twitter.com/planalytics)  
[www.linkedin.com/company/planalytics/](https://www.linkedin.com/company/planalytics/)

Products / Services: Technology Services; Other

Primary Contact: Mr. David Frieberg  
Vice President of Marketing

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## Potatoes USA

Address: 3675 Wynkoop Street  
Denver, CO 80216-3647



Tel: 303-369-7783  
Website: [PotatoGoodness.com](http://PotatoGoodness.com)  
Products / Services: Agricultural; Natural/Organic; Perishables; Supply Chain  
Company Description: Potatoes USA is the commodity board for the over 2,000 U.S. potato growers and importers.  
Primary Contact: Ms Kayla Vogel  
Global Marketing Manager - Retail

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## Precima

Address: 351 King Street East  
Suite 200  
Toronto, ON M5A 0L6  
Canada  
Tel: 301-652-0694  
Website: [www.precima.com](http://www.precima.com)  
Email: [info@precima.com](mailto:info@precima.com)  
Products / Services: Consulting Services  
Primary Contact: Mr. Brian Ross  
President  
Parent Company: NielsenIQ

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## Premier Sales Solutions

Address: 15375 Barranca Parkway  
Suite G107  
Irvine, CA 92618-2208  
Tel: 949-453-9533  
Website:  
Parent Company: Epic Sales Partners, Inc.

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## Primo Brands

Address: 900 Long Ridge Road  
Building 2  
Stamford, CT 06902-1140



Tel: 203-531-4100

Website: <https://twitter.com/bluetritonbrnds>  
<https://www.linkedin.com/company/bluetritonbrands/>  
<https://www.nestle-watersna.com/>

Products / Services: Beverages

Company Description: BlueTriton Brands, formerly known as Nestlé Waters North America & Canada, is an American beverage company based in Stamford, Connecticut. It was formerly the North American business unit of Nestlé Waters.

Primary Contact: Mr. Joe Wiggetman  
Chief Customer Officer

Brands: Arrowhead, Calistoga, Deer Park, Ice Mountain, Ozarka, Poland Spring, Zephyrhills

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## The Procter & Gamble Distributing Company LLC

Address: One Procter & Gamble Plaza  
Cincinnati, OH 45202-3315



Tel: 513-983-1100

Website: [www.pg.com](http://www.pg.com)

Products / Services: Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Pharmaceuticals; Other

Company Description: Making every day more than ordinary

Our brands are trusted in millions of living rooms, kitchens, laundry rooms, and bathrooms—and have been passed down from generation to generation. We are the people behind the brands you trust, and we're committed to making peoples' lives better in small but meaningful ways, every day.

Primary Contact: Brian L Williams  
Senior Vice President

Brands: Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty, Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn, Didronel

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**Procurant**

Address: 180 Westridge Drive  
Suite 100  
Watsonville, CA 95076-6683



## PROCURANT

Tel: 669-221-1026  
Website: [www.procurant.com](http://www.procurant.com)  
Email: [info@procurant.com](mailto:info@procurant.com)  
Products / Services: Fresh; Produce; Supply Chain; Technology Services  
Company Description: Procurant is transforming the global food supply chain with technology to reduce waste, increase visibility, improve food safety and digitize business from production to consumption. The company was founded by industry veterans with decades of experience delivering solutions to growers, shippers, distributors, retailers and food service operators.  
Primary Contact: Taylor Harney  
Marketing Communications and Events  
Brands: Procurant One, Procurant Trace, Procurant Inspect, Procurant Food Safety

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## Prodx

Address: 646 South MacArthur Street  
Tacoma, WA 98465-1820



Tel: 253-514-2374  
Website: [www.prodx.com](http://www.prodx.com)  
Products / Services: Technology Services

**Company Description:** Prodx helps leading Grocers and CPGs enable highly relevant and personalized experiences for grocery eCommerce. We do this through our proprietary approach of building highly standardized product data that covers each and every attribute that matters to customers across our the entire product catalog, including Private Brands.

Our foundational set of product data sits at the core of our 70+ interconnected services, which can be organized in to three distinct sets of capabilities:

- **Experiences:** Our 20+ Experience APIs can power relevant and personalized experiences like Search, Recommendations, Substitutions, and more.
- **Digital Merchandising:** Easy to use web based tools to further control, A/B test, and launch experiences tailored to your individual business priorities, like prioritizing Private Brands.
- **Retail Media:** Our unique offering utilizes the same product data to ensure on-site advertising never comes at the expense of customer experience. We're helping brands more efficiently spend their investment through our unique Pay per Conversion model, with an average ROAS of 9+ across all active brands to date.

**Primary Contact:** Mr. Matt Vezzani  
Co-Founder

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## PromoWorks

**Address:** 10205 Bayart Way  
Huntersville, NC 28078-6463

**Tel:** 714-310-4373

**Website:** [www.promoworks.com](http://www.promoworks.com)

**Parent Company:** CROSSMARK

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## Proviniti llc

**Address:** 501 Madison Ave  
New York, NY 10022-5602



**Tel:** 917-664-0647

**Website:** <https://proviniti.com/>

**Products / Services:** Consulting Services; Financial Services; Supply Chain; Technology Services

**Company Description:** With every engagement, we uncover the root causes of pain points and how they impact our clients' businesses. Our strategies ensure clear and constant communication at all organizational levels for seamless integration and straightforward, lasting solutions. Our goal is to empower organizations by making sophisticated technologies simple and easy to understand, unlocking the full potential of our clients and the industries they pursue.

By transforming complex endeavors into manageable step-by-step processes, Provniti clients and partners gain the edge for long-term success with the ability to foster talent and focus on what they do best.

**Primary Contact:** Steven McCaffrey  
Managing Partner

## Purcell International

**Address:** 800 Ellinwood Way  
Pleasant Hill, CA 94523-4703



**Tel:** 925-933-6100

**Website:** [www.purcell-intl.com](http://www.purcell-intl.com)

**Email:** [prcl@purcell-intl.com](mailto:prcl@purcell-intl.com)

**Products / Services:** Beverages; Deli; Food Products/Snacks; Food Safety; Meat/Poultry; Packaging; Pet Health & Nutrition; Private Brands; Seafood; Supply Chain; Transportation/Distribution Services

**Company Description:** Purcell International handles all purchasing, sales, quality control, accounting, warehousing and transport from the main office in California. We have an excellent staff with many years of experience. We have contract rates with ocean carriers, truckers and warehouses.

**Primary Contact:** Mr. William E Purcell  
President

**Brands:** Island Sun  
Select Fare  
Sea Fare  
Miller's Select

## Pure Flavor

Address: 459 Highway 77  
PO Box 607  
Leamington, Ontario N8H 3X4  
Canada

Tel: 519-326-8444

Website: <https://www.pure-flavor.com/>

Products / Services: Agricultural

Company Description: Pure Flavor® is committed to supporting healthier lifestyles by providing greenhouse-grown vegetables that meet our exceptional quality standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our sustainable growth.

Primary Contact: Julia Shreve  
Director of Marketing

Brands: Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites, RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna, Craft House Collection

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## Quad

Address: N61W23044 Harry's Way  
Sussex, WI 53089-3995

Tel: 845-518-9757

Website: <https://www.quad.com/>

Products / Services: Advertising/Marketing and Design; Consulting Services; Packaging; Store Design; Supply Chain; Technology Services

Company Description: In-Store Connect by Quad empowers retailers to easily create an in-store retail media solution, improving the shopping experience with zero capex investment. Build baskets, deepen shopper loyalty, and generate incremental profit from day one.

Quad is a global marketing experience company that helps brands and retailers reimagine their marketing to be more streamlined, impactful, flexible and frictionless. Our core offering includes strategy, insights and analytics, technology solutions, managed services, agency and studio solutions (Rise & Betty) as well as media, print and in-store solutions and packaging. Grocery is a core vertical focus including extensive clientele across major retail and CPG Brands.

Primary Contact: Emma Jarry  
Programming and Partnerships Manager

Brands: Quad, Rise, Betty, QuadMed

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## Quri, Inc.



Address: 475 Brannan  
San Francisco, CA 94107-5418



Tel: 805-598-0887

Website: [www.quri.com](http://www.quri.com)

Email: [info@quri.com](mailto:info@quri.com)

Products / Services: Consulting Services; Merchandising Services; Research; Technology Services

Parent Company: Trax Retail

Brands: Easyshift, Quri

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## **R Squared Solutions; a division of Advantage Solutions**

Address: 18100 Von Karman Avenue  
Suite 1000  
Irvine, CA 92612-7196

Tel: 972-740-7872

Website: [www.advantagesolutions.net](http://www.advantagesolutions.net)

Parent Company: Advantage Solutions

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## **Reach Marketing**

Address: 1334 Parkview Ve. - Ste. 310  
Manhattan Beach, CA 90266

Tel: 310-546-9510

Website:

Parent Company: Boston Consulting Group

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## **Red Gold, Inc.**

Address: 1500 Tomato Country Way  
P. O. Box 83  
Elwood, IN 46036-3437

Tel: 765-557-5500

Website: [www.redgold.com](http://www.redgold.com)  
[www.redgoldfoods.com](http://www.redgoldfoods.com)

Email: [info@redgold.com](mailto:info@redgold.com)

Products / Services: Beverages; Co-Packer; Food Products/Snacks; Private Brands

Company Description: Red Gold is a 4th generation family owned and operated manufacturer of tomato-based products. Serving Retail and Foodservice customers with quality brands as well as Customer owned Private Brands.

Primary Contact: Mr. Gary Petersen  
Senior Vice President, Sales

Brands: Red Gold, Red Pack, Tuttorosso, Sacramento, Private Brands

## Reflexis Systems Inc.

Address: Three Allied Drive  
Suite 400  
Dedham, MA 02026-6148



Tel: 781-493-3400

Website: [www.reflexisinc.com](http://www.reflexisinc.com)

Products / Services: Technology Services; Other

Company Description: Reflexis is the pioneer in real-time store execution and workforce management solutions that enable retailers to execute their customer engagement strategy flawlessly and uncover profit. The Reflexis platform of real-time store execution, task management, compliance, time and attendance, and labor scheduling (including budgeting, forecasting, and employee self-service) enables retailers to align store labor & activities to corporate goals and institutionalize best-practice response to real-time metrics and alerts.

For the past 15 years, more than 200 customers in multiple vertical categories such as retail, hospitality, and Quick Service Restaurants have reported dramatic improvements in compliance with corporate strategies; higher productivity of corporate, field, and store employees; and increased revenue and profitability after implementing Reflexis workforce management and real-time execution solutions.

Reflexis StorePulse® synchronizes activities with real-time metrics, alerts, and customer demand. Stores, hotels, and restaurants can systemically execute best practices to provide a greater quality of customer engagement, leading to higher revenues.

Reflexis Systems, Inc. is privately held and headquartered in Dedham, Massachusetts, with the Customer Operations Group in Kennesaw, Georgia and international offices in the UK, Germany, and India with additional sales presence in Canada and Latin America.

Parent Company: Zebra Technologies

## RefPlus, Inc.

Address: 2777 Grand Allee  
St. Hubert, Quebec J4T 2R4  
Canada



Tel: 450-641-2665

Website: [www.refplus.com](http://www.refplus.com)  
Email: [mcardinal@refplus.com](mailto:mcardinal@refplus.com)  
Products / Services: Equipment  
Company Description: RefPlus, Leader in Custom Quality Refrigeration ■ Equipment  
A leader in custom refrigeration, RefPlus designs and manufactures high-performance products tailored to your needs.  
  
Driven by a constant concern for the environment, quality craftsmanship and higher performance, our engineers and technicians design and build the best refrigeration equipment in the industry.  
Primary Contact: Mr. Mathieu Cardinal  
President

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## Refresco

Address: 8112 Woodland Center Boulevard  
Tampa, FL 33614-2403  
Tel: 331-777-2312  
Website: [www.refresco.com](http://www.refresco.com)  
Products / Services: Beverages; Private Brands  
Primary Contact: Ms. Jeanine Antiporek  
Senior Director Retail Sales - Brands: Vintage, Harvest Classic  
Brands: Vintage, Harvest Classic

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## Refrigeration Solutions, Inc.

Address: 4119 South Market Ct  
Sacramento, CA 95834-1223  
Tel: 916-281-2000  
Website: [www.rsiclimite.com/](http://www.rsiclimite.com/)  
Parent Company: CoolSys

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## Reiter Dairy

Address: 1961 Commerce Circle  
Springfield, OH 45504-2011  
Tel: 216-745-1123  
Website: [www.reiterdairy.com](http://www.reiterdairy.com)  
Primary Contact: Mr. Daniel Farmer  
Vice President of Sales, Southern Division  
Parent Company: DFA

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## Relex Solutions

Address: 1201 Peachtree Street  
Suite 1000  
Atlanta, GA 30361-3511

Tel: 678-203-0091

Website: [www.relexsolutions.com](http://www.relexsolutions.com)

Email: [info@relexsolutions.com](mailto:info@relexsolutions.com)

Products / Services: Consulting Services; Research; Supply Chain; Technology Services; Sustainability

Company Description: RELEX Solutions helps retailers and consumer goods brands drive profitable growth across all sales and distribution channels by maximizing customer satisfaction and minimizing operative costs in a rapidly changing market.

Primary Contact: Ms. Susan Boyme  
Vice President, Strategic Accounts

Brands: Acquired Galleria in 2016  
Acquired Formulate in 2022  
Acquired Optimity in 2023




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## Renaissance Capital Alliance, LLC

Address: 5440 Corporate Dr  
Troy, MI 48098-2646

Tel: 248-299-7800

Website: [rcalliance.com](http://rcalliance.com)

Products / Services: Other

Company Description: At the heart of RCA is a rich background with strong leadership and commitment to diversity and corporate responsibility.

Renaissance Capital Alliance (RCA) has been providing equipment financing solutions to some of the largest corporations in North America since 2001. As an independent Lessor, RCA's financing programs allow you to keep your current OEM relationships in place while lowering your overall cost of ownership through low-cost financing.

Primary Contact: Joshua Larish  
North America Program Manager




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## Respect Foods, Inc.

Address: 3801 PGA Boulevard  
Suite 600  
Palm Beach Gardens, FL  
33410-2756



Tel: 866-732-1676

Website: [www.respectfoods.com](http://www.respectfoods.com)

Products / Services: Bakery; Brokers; Co-Packer; Consulting Services; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Seafood

Company Description: "Wow!" That's your brain's response when something surprising hits your tastebuds—when a simple, wholesome food blows away your expectations. And it's just the feeling Respect® is going for. See, we got bored with the food conversation: too scientific, too complex. Yawn. Let's talk about the joy of simple and well-prepared food. Let's go to tastytown. Let's get together at the kitchen table and change those mealtime woes into mealtime wows.

Primary Contact: Mr. Ken Hartman  
President

## Retail Insight

Address: 1 Parkshot  
Richmond, UK TW9 2RD  
United Kingdom



Tel: 802-254-8600

Website: <https://www.retailinsight.io/>

Products / Services: Technology Services

Company Description: Retail Insight is a leading provider of in-store execution software for grocery retail. We help retailers tackle some of their biggest challenges, including product availability, food waste management, labor productivity, and phantom inventory.

We believe that successful solutions are built on a fundamental understanding of the nuances and complexities that come with the retail industry. This is why we use cognitive technology; the augmentation of human subject-matter expertise and analytics with advanced mathematical techniques.

Our software solutions ingest a retailer's foundational data to surface actions for your in-store teams as well as provide all-level reporting. As a result, we seamlessly integrate with your existing tech stack, require little IT investment or change management, supplement existing inventory and ordering systems and carry little to no capital investment.

As a result, we now work with many of the world's leading grocery retailers and CPGs.

Primary Contact: Mr. Paul Boyle  
CEO

## Retail Insight Ltd

Address:

Tel:

Website:

Parent Company: Retail Insight

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## Reynolds Consumer Products

Address: 1900 W. Field Court  
Lake Forest, IL 60045-4828



Tel: 847-482-2480

Website: [www.reynoldsconsumerproducts.com/](http://www.reynoldsconsumerproducts.com/)

Products / Services: Fresh; Frozen; Nonfoods

Company Description: Two of the most trusted household brands, Reynolds® and Hefty®, joined together as Reynolds Consumer Products in 2010. While the establishment of this new company made it official, the truth is that Reynolds® and Hefty® products have been found side-by-side in the kitchens of American families for more than three generations.

The creation of both the Reynolds® and Hefty® brands is the direct result of American ingenuity mixed with a bit of elbow grease. Reynolds Wrap® foil was invented after aluminum was no longer needed for military use; and became a new staple for American kitchens. Hefty® waste bags were first developed with excess material from an early plastics innovator, creating another household essential.

Primary Contact: Mr. Steve Pace  
President of Sales and Chief Customer Officer

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## Roberts Oxygen Company, Inc.

Address: 1632 E. Gude Drive  
Suite 100  
Rockville, MD 20850-1356

Tel: 301-315-9090

Website: [www.robertsoxygen.com](http://www.robertsoxygen.com)

Products / Services: Other  
Primary Contact: Don Hall  
Outside Sales Representative

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## RR Brands, Inc.

Address: 6633 Portwest Drive  
Suite 110  
Houston, TX 77024-8001  
Tel: 281-342-3749  
Website: [www.holmessmokehouse.com](http://www.holmessmokehouse.com)  
Parent Company: Double R Brand Foods, LLC

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## RSi

Address: 100 Century Center Court  
Suite 800  
San Jose, CA 95112-4537



Tel: 650-390-6100  
Website: [www.retailsolutions.com](http://www.retailsolutions.com)  
Products / Services: Supply Chain; Technology Services; Unsaleables; Other  
Company Description: Suppliers and retailers, both traditional and web, face a highly competitive and rapidly changing world. RSi has market leadership in marshaling available data, applying innovative analytics, and returning value with actionable insights every day. Insights range from rigorous analysis of web promotions, daily out-of-stock alerts delivered directly to store personnel chainwide and the massive task of cleansing and harmonizing fine grain sales and supply chain data from 225+ different retailers around the world.  
  
Our goal is to bring operational clarity for our customers, both suppliers and retailers, so that they can operate their business more successfully. For thirteen years we have been a trusted, massive data and analytics based provider to many major CPG manufacturers and have built supplier partnerships for a number of major retail chains.  
Primary Contact: Ms. Caitlyn Bordeaux Graber  
Global Marketing Manager  
Parent Company: Circana

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## RSM US LLP

Address: 4 Times Square, 151 W 42nd Street  
19th Floor  
New York, NY 10036

Tel: 212-372-1000

Website: [www.rsmus.com](http://www.rsmus.com)  
[www.rsmus.com](http://www.rsmus.com)

Products / Services: Consulting Services; Financial Services; Technology Services

Primary Contact: Ms. Jennifer Chelebi  
Marketing Manager, National Consumer Products

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## Rudolph Foods Co.

Address: 6575 Bellefontaine Rd  
Lima, OH 45804-4415



Tel: 419-648-3611

Website: <https://www.rudolphfoodscorp.com/>

Products / Services: Agricultural; Food Products/Snacks; Merchandising Services; Packaging; Supply Chain

Company Description: For Us, Pork Rinds are a Family Affair. Our commitment to excellence has been passed from generation to generation. In 1955, John Rudolph learned of an untapped market for pork rinds and the Ohio entrepreneur quickly launched his own company producing pork rinds from smoked bacon rinds.

And we've remained the family's namesake brand of pork rinds for nearly 70 years!

Primary Contact: Mark Singleton  
Vice President, Sales & Marketing

Brands: Southern Recipe Small Batch, Southern Recipe, Lee's, Grandpa John's

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## S. C. Johnson & Son, Inc.

Address: 1525 Howe Street  
Racine, WI 53403-2237

Tel: 262-260-2000

Website: [www.scjohnson.com](http://www.scjohnson.com)

Products / Services: Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies



**Company Description:** You know our products — Shout®, Windex®, Mr. Muscle®, Ziploc®, Edge®, Glade®, Brise®, Vanish®, Raid®, OFF!®, Kabbikiller®, Pledge®, Scrubbing Bubbles® — you use them all the time.  
SC Johnson has been making great products like these for more than a hundred years, and the same family that started the company still owns and runs it today. For over a century, spanning five generations, the Johnson family has demanded the best for families everywhere

**Primary Contact:** Kari Swift  
Sr. Director, Grocery, Drug & Military

**Brands:** Pledge, Windex, Scrubbing Bubbles, Raid, OFF!, Glade, Ziploc, Fantastic, Drano.

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## Wayne - Sanderson Farms

**Address:** 127 Flynt Road  
Laurel, MS 39443-9062

**Tel:** 800-267-1510

**Website:** <https://waynesandersonfarms.com/>

**Products / Services:** Fresh; Frozen; Meat/Poultry; Private Brands

**Primary Contact:** Ms. Hillary Burroughs  
Manager, Marketing

**Brands:** Wayne-Sanderson Farms, Sanderson Farms, Covington Farms, Naked Truth, Buffaloes, Fly'N Saucers, Crispy Fliers, Platinum Harvest, Chef's Craft

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## Sanhua International, Inc.

**Address:** 252 Fallbrook Drive  
Building 2, Suite 400  
Houston, TX 77038-1591



**Tel:** 614-873-7400

**Website:** [www.sanhuausa.com](http://www.sanhuausa.com)

**Products / Services:** Beverages; Food Safety; Refrigeration

**Company Description:** Sanhua is a leading HVAC&R manufacturer of controls and components with a global footprint and 30 years of experience. Our co-operation with the largest companies in the Automotive, Appliance and HVAC&R industries make Sanhua a leading worldwide OEM supplier providing the highest quality components at the most competitive price.  
Sanhua has established strategic supply and cooperation relationships with leading refrigeration and air-conditioning manufacturers including Panasonic, Daikin, Mitsubishi, Toshiba, Hitachi, Fujitsu, LG, Samsung, Carrier, Trane, York, Gree, Midea and Haier, among others.

**Brands:** Sanhua

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### **Sargento Cheese Inc.**

**Address:** One Persnickety Place  
Plymouth, WI 53073-3544



**Tel:** 920-894-8484  
**Website:** [www.sargento.com](http://www.sargento.com)  
**Products / Services:** Dairy; Food Products/Snacks; Ingredients; Unsaleables  
**Primary Contact:** Mr. Michael Pellegrino  
Chief Operating Officer

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### **Schlotterbeck & Foss**

**Address:** 3 Ledgeview Drive  
Westbrook, ME 04092-3939



**Tel:** 802-917-1693  
**Website:** <https://www.schlotterbeck-foss.com/>  
**Products / Services:** Food Products/Snacks; Ingredients

**Company Description:** When you've been in business for over 150 years, you learn a lot. From our beginning in 1866 as a prescription apothecary shop, founders Augustus G. Schlotterbeck and Charles S. Foss earned a reputation for quality handcrafted products and fair dealings. They maintained these principles when they moved on to develop patented medicines and flavoring extracts in the 20th century.

In the 21st century we have kept with tradition and emerged as a leader in the private label, premium sauces, marinade and condiments' space. Our core competency in product development supports our proprietary small batch manufacturing capabilities, resulting in marquee specialty foods. Our unmatched product development, using our selection of organic, clean label and non-GMO ingredients allows us to offer highly differentiated, innovative products that drive consumer loyalty.

Through the evolution of the company we have not changed our high standards, attention to detail and quality products. Our fudges are made of the finest Dutch cocoas and our coffees from specialty roasted beans grown around the world. The fruits and vegetables in our sauces and salsas are the freshest available and, whenever possible, organic. The seasonings and spices we choose for our dressings, grilling sauces, mustards and marinades are all-natural.

Though others may try to imitate our flavors, the main missing ingredient is always experience. No one in the industry does it better, because no one has done it longer. So indulge yourself in our products and discover why we've been pleasing palates for over 150 years.

**Primary Contact:** Hayley LeBel  
Marketing Coordinator

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## Schraad Sales & Marketing

**Address:** 10 NW 6th St  
Oklahoma City, OK 73102-6002



**Tel:** 405-528-3327

**Website:** [www.schraadinc.com](http://www.schraadinc.com)

**Email:** [billjr.schraad@schraadinc.com](mailto:billjr.schraad@schraadinc.com)

**Products / Services:** Beverages; Brokers; Consulting Services; Dairy; Food Products/Snacks; Fresh; Frozen; Health & Beauty Care; Household Products/Cleaning/Supplies; Meat/Poultry; Natural/Organic; Perishables; Private Brands; Produce

**Company Description:** Schraad services markets throughout the Central, North Central, South Central, Mid-South and Natural Channel of the United States. Continual performance and consistent results fuel our growth and set us apart from the competition. Our customer teams provide seamless solutions and deliver excellent communication, sales-based analytics, customized strategic planning, and timely retail execution.

**Primary Contact:** Mr. William T Schraad Jr  
President and CEO

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## Sealed Air Corporation

Address: 2415 Cascade Pointe Boulevard  
Charlotte, NC 28208-6899



Tel: 704-606-7318

Website: [www.sealedair.com](http://www.sealedair.com)

Email: [Cryovac@sealedair.com](mailto:Cryovac@sealedair.com)

Products / Services: Energy Management; Equipment; Refrigeration

Company Description: Industries around the world are at a turning point. Global megatrends such as population growth, urbanization, food, water, and energy scarcity, labor and skills shortages, and climate change are forcing companies to approach their business strategies in new ways. Meeting these growing resource challenges demands more than just sustainable solutions. It demands practical answers forged from deep experience, nimble application, and creative ingenuity that constantly reimagine the possibilities.

At Sealed Air, we partner with our customers to solve their most pressing resource challenges by delivering new solutions derived from our unmatched industry knowledge and expertise. These solutions create a more efficient, secure and less wasteful global food supply chain and enhance commerce through fulfillment and packaging solutions to protect the worldwide movement of goods.

Primary Contact: Tiffani Burt  
Executive Director Marketing Americas

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## Seasons 4, Inc.

Address: 4500 Industrial Access Road  
Douglasville, GA 30134-3949

Tel: 770-489-0716

Website: [www.seasons4.net](http://www.seasons4.net)

Email: [supermarket@seasons4.net](mailto:supermarket@seasons4.net)

Products / Services: Equipment

Primary Contact: Mr. Lee Churchill  
Vice President, Sales

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## SellEthics Marketing Group, Inc.

Address: 941 Matthews Mint Hill Road  
Matthews, NC 28105-1777



Tel: 704-847-4450

Website: [www.sellethics.com](http://www.sellethics.com)  
<https://www.sellethics.com/>

Products / Services: Advertising/Marketing and Design; Brokers

Company Description: SellEthics offers a comprehensive list of services including market-leading headquarter representation, expert data and analytic services and best-in-class retail coverage. We have been blessed to recruit, develop and deploy the top talent in the industry to ensure we successfully accomplish our manufacturers' goals and objectives. Our extraordinary team is the reason SellEthics has become the largest regional food sales and marketing agency in the southeast and why we represent leading manufacturers across the store.

Primary Contact: Mr. Joel Barham  
President and CEO

## Shipt, Inc.

Address: 17 20th Street North  
Suite 100  
Birmingham, AL 35203-4026



Tel: 205-502-2500

Website: [www.shipt.com](http://www.shipt.com)  
<https://www.shipt.com/about/>

Email: [partnerships@shipt.com](mailto:partnerships@shipt.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Merchandising Services; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Company Description: Southern hospitality. Silicon Valley tenacity. Nationally recognized. Our caring nature and innovative spirit runs deep in who we are and what we believe.

We're more than delivery. We go beyond bringing the things people need – to building positive and personal relationships that last. Whether it's taking the time to get to know our members, coming together as a team to make shoppers feel extra appreciated, or authentically representing ourselves and our partners — we spark connections that show every person counts. That's how a simple delivery can feel like so much more.

Parent Company: Target Corporation

## Shuman Farms, Inc

Address: P.O. Box550  
278 Hwy 23 South  
Reidsville, GA 30453-0550



Tel: 912-557-4477  
Website: <https://www.shumanfarmsga.com/>

Products / Services: Agricultural; Fresh

Company Description: Headquartered in the center of the Vidalia® growing region in Southeast Georgia, family-owned Shuman Farms has been in the sweet onion industry for more than 35 years. Our legacy began in the mid-1980s with a small family farm in Reidsville, GA. Today, we are an industry-leading, year-round grower and shipper of premium sweet onions.

Primary Contact: Mr. John Shuman  
CEO

## Sifter Solutions

Address: 500 W. Madison Street  
Suite 1000  
Chicago, IL 60661-2559



Tel: 847-239-0900  
Website: <https://www.siftersolutions.com/>  
Email: [judy@siftersolutions.com](mailto:judy@siftersolutions.com)

Products / Services: Technology Services

Company Description: Sifter is the only technology platform linking healthcare's Food as Medicine movement with food retail. Our science-based algorithms "sift" grocery foods and beverages against 1,500+ attributes, including chronic conditions such as food allergies, diabetes, and hypertension, as well as ingredient likes and dislikes — the greatest degree of personalization available today.

- Accurate, curated product data served fast
- In-store barcode scanning
- Recipe customization by health condition
- Targeted incentives that fit shopper's personal health needs
- Flexible API integration for drastically reduced development time

Primary Contact: Ms. Judy Seybold MS, RD, LD  
Chief Nutrition Officer

Brands: The Food as Medicine Platform, Sifter Connect API, Shop By Diet, Scan By Diet, RecipeSifter

## Simbe Robotics

Address: 439 Littlefield Avenue  
South San Francisco, CA  
94080-6106



Tel:

Website: <https://www.simberobotics.com/>

Email: [press@simberobotics.com](mailto:press@simberobotics.com)

Products / Services: Beverages; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health & Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Nutrition; Refrigeration; Store Design; Supply Chain; Technology Services

Company Description: Simbe's store intelligence platform is used by dozens of top grocers, wholesale clubs, and liquor stores around the world. With Simbe's cutting-edge autonomous robot Tally and AI-powered insights & analytics, these stores improve their operations and performance, while elevating the experience of shoppers and store teams.

Primary Contact: Mr. Brad Bogolea  
Chief Executive Officer

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## Simek's

Address: 940 Hastings Ave  
Saint Paul Park, MN 55071-1315

Tel: 651-459-5578

Website:

Products / Services: Frozen; Meat/Poultry; Natural/Organic

Primary Contact: Lindsey Hickey  
CEO

Brands: Simek's

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## Simpactful LLC

Address: 823 General Taylor Street  
New Orleans, LA 70115-2616

Tel: 925-234-6394

Website: <https://simpactful.com/>

Products / Services: Consulting Services

Primary Contact: Mr. David Friedler  
Co-Founder and CCO

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## Simplista

Address: 2300 Yonge Street  
Suite 1600  
Toronto, Ontario M4P1E4  
Canada

Tel: 416-832-6950

Website: [www.simplista.com](http://www.simplista.com)  
<https://twitter.com/SimplistaInc>  
<https://www.linkedin.com/company/simplista/>

Email: [info@simplista.com](mailto:info@simplista.com)

Products / Services: Technology Services

Company Description: Our journey began in 2015, when our founder's consulting firm, Bianix Technology, won a contract to solve the item onboarding challenge at Canada's largest retailer, Loblaw Companies Ltd. We revolutionized item setup at Loblaw, reducing time to onboard new items from weeks and months to 1-3 days, generating over 30 million dollars annually in increased profit, and millions more in cost savings.

Inspired by this success, we decided to bring our solution to the world. In 2017, we launched Simplista, an agile, intelligent, API-centric SaaS platform designed to streamline trade between retailers and their supplier partners.

Primary Contact: Mr. Evan Silver  
Founder and CEO

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## Singh360 Inc.

Address: 6330 Troy Lane North  
Maple Grove, MN 55311-4542

Tel: 651-605-1093

Website: [www.singh360.com](http://www.singh360.com)

Primary Contact: Mr. Abtar Singh  
President

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## Smithfield Farmland Sales Corp.

Address: 7501 NW Tiffany Springs  
Parkway  
Kansas City, MO 64153-1965

Tel: 816-243-2700

Website: [www.farmlandfoods.com](http://www.farmlandfoods.com)

Parent Company: Smithfield Foods Inc.

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## Smithfield Foods Inc.



Address: 200 Commerce Street  
Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: <https://www.smithfieldfoods.com/>  
[www.freshsausage.com](http://www.freshsausage.com)

Products / Services: Food Products/Snacks; Private Brands

Company Description: Smithfield Foods is an American food company with a leading position in packaged meats and fresh pork products. With a diverse brand portfolio and strong relationships with U.S. farmers and customers, we responsibly meet demand for quality protein around the world.

Primary Contact: Brian Gordon  
Senior Director, Sales Fresh

Brands: Smithfield, Gwaltney, farmland, Cooks, John Morrell, Armour, Eckrich, Curlup, Healthy Ones, Kretschmar, Carando, Margherits, Edelmanns (through acquisition of Fresh Sausage Specialists)

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## Soda Health

Address: 2045 W Grand Ave, Ste B PMB  
25733  
Chicago, IL 60612-1577



Tel: 919-355-5491

Website: <https://sodahealth.com/>

Products / Services: Financial Services; Research; Technology Services

Company Description: Soda Health is a healthcare technology company focused on building solutions which eliminate health inequities and create a healthier America. Social Determinants of Health (SDOH) have a major impact on health and wellbeing, as well as the cost of care. Our mission is so important, we found a way to work SDOH into our company name.

Primary Contact: Jared Childs  
VP, Business Development

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## Sofina Foods Inc.

Address: 100 Commerce Valley Drive E  
9th floor  
Markham, ON L3T 0A1  
Canada

Tel: 905-747-3322

Website: [www.sofinafoods.com](http://www.sofinafoods.com)

Email: [kpatel@sofinafoods.com](mailto:kpatel@sofinafoods.com)

Products / Services: Deli; Fresh; Frozen; Private Brands; Seafood  
 Primary Contact: Stephanie Sweetland  
 National Account Manager

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## Solomon Partners

Address: 1345 Avenue of the Americas  
 New York, NY 10105-0302



Tel: 212-508-1600

Website: [www.pjsc.com](http://www.pjsc.com)

Email: [info@pjsc.com](mailto:info@pjsc.com)

Products / Services: Financial Services

Primary Contact: Mr. Scott I Moses  
 Managing Director and Head of Grocery, Pharmacy and Restaurants  
 Investment Banking

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## Source Refrigeration & HVAC, Inc.

Address: 145 S. State College Blvd.  
 Suite 200  
 Brea, CA 92821-5806

Tel: 714-510-9589

Website: [www.sourcerefrigeration.com](http://www.sourcerefrigeration.com)  
[www.coolsys.com](http://www.coolsys.com)

Products / Services: Energy Management; Refrigeration; Store Design; Technology Services

Parent Company: CoolSys

Brands: Source.

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## Southeast Produce Council

Address: 242 N Masonic Street  
 Millen, GA 30442-1611



Tel: 478-982-4411

Website: <https://seproducecouncil.com/>

Products / Services: Association; Produce

Company Description: In 1999, the Southeast Produce Council (SEPC) was formed by six members who had a vision for a Southeastern-based produce organization. The members met at the Atlanta Farmer's Market in August 1999. The first formal meeting of the Southeast Produce Council was held in Charlotte, NC with 100 produce professionals from across all areas of the industry in attendance. An innovative produce organization emerged which has grown to over 2500 members and is continuing to grow at a steady pace. Today, the council stands behind its Vision, Mission, Values, and Goals.

Primary Contact: Mr. David Sherrod  
President and CEO

Brands: Southern Exposure  
Southern Innovations

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## Southern Glazer's Wine & Spirits

Address: 1600 NW 163rd St.  
Miami, FL 33169-5641



Tel: 305-625-4171

Website: <https://www.southernglazers.com/>

Email: [cwilliams@sgws.com](mailto:cwilliams@sgws.com)

Products / Services: Beverages

Company Description: We provide brand-centric customer experiences for cocktail-forward accounts and luxury spirits bottle shops so they can create distinct strategies for their market and consumer.

Primary Contact: Lisa Gulick  
SVP National Accounts Retail

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## Spartanburg Meat Processing Co., Inc.

Address: 3003 N. Blackstock Road  
P.O. Box 170069  
Spartanburg, SC 29301-5501



Tel: 864-574-1225

Website: [www.eatbbqribs.com](http://www.eatbbqribs.com)

Products / Services: Food Products/Snacks; Meat/Poultry

Company Description: We believe in the philosophy of offering top quality products, superb service and competitive pricing. We focus on the creation and production of value-added products: new market idea's and maximized profit opportunities for our customers – national and international customers as well as prime vendors supplying our US Military forces.

We aim for long term partnerships with our customers and work towards making their success, our success.

Primary Contact: Ms. JoAnne LaBounty  
President/CEO

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## Spins LLC

Address: 222 W. Hubbard Street  
Suite 300  
Chicago, IL 60654-6896



Tel: 312-281-5100

Website: [www.spins.com](http://www.spins.com)

Products / Services: Consulting Services

Primary Contact: Megan Nelson  
Vice President, Retail & Distributor Growth

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## Spoiler Alert

Address: 131 Dartmouth St.  
Floor 3  
Boston, MA 02116-5297



Tel: 617-917-4123

Website: [www.spoileralert.com](http://www.spoileralert.com)  
 Email: [sales@spoileralert.com](mailto:sales@spoileralert.com)  
 Products / Services: Consulting Services; Merchandising Services; Supply Chain; Technology Services; Unsaleables; Other; Sustainability  
 Company Description: Spoiler Alert is a B2B software company for CPG brands to manage sales of excess and short-dated inventory, recover value and increase sustainability.

Working exclusively at the manufacturing plant or distribution center level, Spoiler Alert offers a best-in-class sales platform that enables CPG brands to automate their discounting processes across a private network of discount retailers and nonprofit channels - with a heavy focus on maximizing value recovery, strengthening customer relationships, and increasing the effectiveness of CPG teams tasked with minimizing inventory write offs. Founded by alumni of MIT, Spoiler Alert works with some of the world's largest brands, including Campbell's, Danone, HelloFresh, KeHE Distributors, and Kraft Heinz, along with a growing network of discount channels committed to increasing affordable food access.

The company is backed by some of the nation's leading food, agriculture, technology, and supply chain investors, including Maersk - the global leader in supply chain and logistics. Our leadership team brings decades of experience across enterprise software, supply chain management, ecommerce, and data analytics within the CPG and retail industries. We are Friends of WRI's Champions 12.3 (the industry's leading stakeholder group committed to corporate food waste reductions), are members of ReFED's Expert Network, Pledge 1%, Climate Collaborative, and regularly contribute to the national dialogue around waste prevention and supply chain innovation - including through our affiliation with the Walmart Food Safety Collaboration Center.

Spoiler Alert is a winner of the 2022 Food Logistics Top Software & Tech Awards, ECR Top 30 Innovations in Food Waste 2022, The FoodTech 500, Tracxn Emerging Startup 2022, and Built In Boston's 22 Startups to Watch.

Primary Contact: Mr. Ricky Ashenfelter  
Co-Founder & Chief Executive Officer

## **Stampede Culinary Partners, Inc.**

Address: 7351 South 78th Ave.  
Bridgeview, IL 60455-1185  
 Tel: 912-632-4406  
 Website:  
 Products / Services: Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry; Perishables; Private Brands  
 Primary Contact: Mr. Mike Asleson  
Senior Director of Sales

## StarKist

Address: 1875 Explorer Street  
Reston, VA 20190-6277



Tel: 571-323-8038

Website: [www.starkist.com](http://www.starkist.com)

Products / Services: Food Products/Snacks; Seafood

Company Description: StarKist Co. provides trusted, healthy food products in the United States. An industry innovator, StarKist was the first brand to introduce single-serve pouch products, which include Tuna Creations®, Salmon Creations® and Chicken Creations®. As America's favorite tuna, StarKist represents a tradition of quality, consumer trust and a commitment to sustainability. StarKist's charismatic brand icon, Charlie® the Tuna, swam into the hearts of tuna fans in 1961 and remains a fan favorite today. StarKist Co. is a direct wholly owned subsidiary of Dongwon Industries Co., Ltd.

Primary Contact: Mr. John Casten  
Global Head of Sales

Brands: Star Kist Pouches, StarKist Cans and Starkist Kits

## STAT Recovery Services

Address: 809 SW I Street  
Bentonville, AR 72712-6202



Tel: 501-580-7241

Website: <https://www.statrecovery.com/>

Email: [john@statrecovery.com](mailto:john@statrecovery.com)

Products / Services: Financial Services; Supply Chain; Technology Services; Other

Company Description: STAT is a technology enabled invoice audit software platform helping retail suppliers optimize revenue by reducing and avoiding improper deductions and compliance fines from large retailers. Additionally, our expert analysts know exactly how to spot transaction errors from your retailer, capture those funds and return them to you.

STAT's proprietary software can work alongside your team to provide ongoing support, automation, and new recovery opportunities.

Primary Contact: Mr. John Gunther  
Vice President, Sales

## Steakhouse Elite

Address: 60337 Arnold Market Road  
Bend, OR 97702-9248

Tel: 541-420-5022

Website: [Steakhouseelite.com](http://Steakhouseelite.com)

Email: [meatinnovations@aol.com](mailto:meatinnovations@aol.com)

Products / Services: Meat/Poultry

Primary Contact: Mr Ty Freeborn  
CEO

Brands: Steakhouse Elite

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## the Stores Consulting Group

Address: P.O. Box 950  
1929 Rombach Avenue  
Wilmington, OH 45177-0950

Tel: 717-309-5302

Website: [www.storesconsulting.com](http://www.storesconsulting.com)

Products / Services: Consulting Services; Energy Management; Food Safety; Fresh; Frozen; Nonfoods; Hard Goods; Health & Beauty Care; Human Resources/Training; Merchandising Services; Perishables; Research; Store Design; Supply Chain; Other

Primary Contact: Mr. Rick Marino  
Managing Director

Brands: The Stores Consulting Group, LLC

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## Stores Services Group LLC

Address: 2732- G Interstate Street  
Charlotte, NC 28208

Tel: 980-859-1075

Website: [www.storeservicesgroup.com](http://www.storeservicesgroup.com)

Products / Services: Energy Management; Equipment; Maintenance; Petroleum

Company Description: With over 30 years experience with replacement products, we provide turn-key door retrofits, LED lighting retrofits, outdoor GEN connects and EMS upgrades. We also provide project management teams with on-site management

Primary Contact: Mr. Darryl Yarborough  
Principal

Brands: CD Controls, Sloan LED, Commercial Refrigerator Door , Base Metals

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## Strategic Audit Solutions, Inc.

Address: P.O. Box 6422  
Freehold, NJ 07728-6422



Tel: 732-626-9714  
Website: [www.sasrecovery.com](http://www.sasrecovery.com)  
Email: [info@sasrecovery.com](mailto:info@sasrecovery.com)  
Products / Services: Consulting Services; Financial Services; Technology Services  
Company Description: Decades of Audit and Industry Experience to Your Project  
Our co-founders oversee every project led by senior level auditors. Our team has audited many of America's largest companies including more than 50% of the Fortune 100. As pioneers in the AP Recovery Audit Industry, we developed many of the best practices and processes still in use today.  
  
As thought leaders, we continue to develop new approaches to identifying additional recovery opportunities for our clients.  
Primary Contact: Amy Petrosini  
SVP, Business Development

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## Strategic Food Solutions

Address: 20812 Claire Jean Path  
Pflugerville, TX 78660-6984  
Tel: 206-715-3578  
Website:  
Email: [Marcie@strategicfoodsolutions.com](mailto:Marcie@strategicfoodsolutions.com)  
Products / Services: Consulting Services  
Company Description: Strategic Food Solutions is a consulting business engaged in custom development of new food products and ingredients for major retailers, food service  
Primary Contact: Mitch Elvrum  
President

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## Styleline Glass Display Doors

Address: 6200 Porter Road  
Sarasota, FL 34240-9696  
Tel: 941-371-8110



Website: [www.styleline.com](http://www.styleline.com)

Products / Services: Advertising/Marketing and Design; Equipment; Merchandising Services; Store Design

Company Description: Styleline Glass Display Doors was established in 1975 with a single idea in mind: To offer a better product at a competitive price. The continued success of STYLELINE products is proof we had the right idea, and Commercial Refrigerator Door Company continues to be the premier glass display door manufacturer in the industry.

Primary Contact: Mr. David Jennings  
Executive Vice President, Sales and Marketing

Parent Company: Hussmann Corporation

Brands: Styleline Doors and Fired Windows  
Classic Plus, Hybridoor, 20//20 Plus, Mod // Line, Mod//Line LT, Classic Plus LT, Hybridoor LT, 20//20 Plus LT, Mod //Line HH, AB Door

## Superfridge

Address: 741 Boston Post Road  
Suite 303  
Guilford, CT 06437-2714



Tel: 203-453-2999

Website: <https://superfridge.com/>

Products / Services: Frozen; Merchandising Services; Point-of-Sale Equipment; Technology Services

Company Description: We are an in-store marketing and merchandising program that delivers consumer engagement, product trials, shopper conversion and incremental sales for frozen and refrigerated brands at the point of purchase.

Primary Contact: Rich Keiser  
VP of Retail Partnerships

Parent Company: Ephex Partners

## SupplyPike, Inc.

Address: 5111 W JB Hunt Drive  
Suite 500  
Rogers, AR 72758-5206



Tel: 479-385-7472

Website: <https://www.supplypike.com/>  
<https://supplierwiki.supplypike.com/>

Email: [parker@supplypike.com](mailto:parker@supplypike.com)

Products / Services: Financial Services; Supply Chain; Technology Services

**Company Description:** SupplyPike is a deductions management platform that empowers suppliers to effortlessly identify and recover retailer deductions while preventing revenue losses in their supply chain. SupplyPike assists finance, supply chain, and customer teams at 500+ top retail suppliers, including Blackstone Products, Eagle Family Foods, E.T Browne, Hanes Brands, Louisville Ladder, and more.

**Primary Contact:** Mr. Parker Stewart  
Vice President Strategic Partnerships

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## Swiftly Systems Inc.

**Address:** 475 El Camino Real  
Suite 308  
Millbrae, CA 94030-2643



**Tel:** 405-585-5321

**Website:** [www.swiftly.com](http://www.swiftly.com)

**Email:** [info@swiftly.com](mailto:info@swiftly.com)

**Products / Services:** Advertising/Marketing and Design; Technology Services

**Company Description:** Swiftly is a leading technology partner for retailers, offering innovative tools that drive engagement and enable them to own the digital relationship with shoppers across all channels. The company's Retail Tools, Mobile Platform, Analytics and Insights, and Retail Media Network are integrated into one robust, unified technology platform that allows retailers to accelerate sales and build loyalty. Customers who partner with Swiftly reach more shoppers and amplify campaigns more efficiently using their own first-party data. Trusted by hundreds of iconic brands, Swiftly empowers brick-and-mortar retailers to compete and succeed in the growing digital marketplace.

**Primary Contact:** Sean Turner  
Chief Technology Officer/Co-Founder

**Brands:** Retail Tools, Mobile Platform, Retail Media, Analytics & Insights

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## SymphonyAI

**Address:** 5000 El Dorado Pkwy  
Suite 150  
Frisco, TX 75033-8443



**Tel:** 404-355-3220

**Website:** [www.symphonyretailai.com](http://www.symphonyretailai.com)  
[www.symphonyai.com/retail-cpg](http://www.symphonyai.com/retail-cpg)

**Products / Services:** Consulting Services; Supply Chain; Technology Services; Other

**Company Description:** SymphonyAI is a leading enterprise AI SaaS company for digital transformation across the most critical and resilient growth verticals, including retail, consumer packaged goods, financial services, manufacturing, media, and IT/enterprise service management. SymphonyAI verticals have many leading enterprises as clients. Since its founding in 2017, SymphonyAI has grown rapidly to 3,000 talented leaders, data scientists, and other professionals. A 2024 Microsoft Partner of the Year for Business Transformation – AI Innovation, SymphonyAI is a SAIGroup company, backed by a \$1 billion commitment from successful entrepreneur and philanthropist Dr. Romesh Wadhvani.

**Primary Contact:** Mr Josh McCann  
Head of HQ Client Delivery & Analytics

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## Synergy Systems Inc.

**Address:** 3314 Parham Road  
Richmond, VA 23294-4152

**Tel:** 804-726-1467

**Website:** [www.synergyproto.com](http://www.synergyproto.com)  
[www.synergies4u.com](http://www.synergies4u.com)

**Email:** [info@synergies4u.com](mailto:info@synergies4u.com)

**Products / Services:** Consulting Services; Supply Chain; Technology Services

**Parent Company:** GlobalWorx

**Brands:** RLSWorx, RLSWorx Enterprise, Synergy DSD Vendor Program

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## T.G. Lee Dairy

**Address:** 315 N. Bumby Avenue  
Orlando, FL 32803-6029

**Tel:** 407-896-4757

**Website:** [www.tgleedairy.com](http://www.tgleedairy.com)

**Parent Company:** DFA

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## Tactiq

**Address:** 15521 Midlothian Turnpike  
STE 400  
Midlothian, VA 23113-7313



**Tel:** 856-912-7675

**Website:** [www.tactiqtech.com](http://www.tactiqtech.com)

**Email:** [info@tactiqtech.com](mailto:info@tactiqtech.com)

**Products / Services:** Payments; Technology Services

**Company Description:** Industry leading DSD technology provider helping retailers, distributors, and manufacturers optimize product performance and store operations.

Primary Contact: Mark Devooght  
CEO

Parent Company: GlobalWorx

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## TAGONE

Address: 300 Carnegie Center, Suite 150  
Princeton, NJ 08540-6285



Tel: 609-786-2426

Website: [www.tagone.com](http://www.tagone.com)

Products / Services: Consulting Services; Food Safety; Supply Chain; Technology Services

Company Description: A winner of the FDA's Global Traceability challenge, TagOne Compliance Link is a SaaS-based FSMA 204 compliance software that empowers companies across the food supply chain to easily identify, capture, validate, store, share & report relevant CTE data for FTL products, as required by law.

The solution has been custom-built for the food supply chain to help companies address the FSMA-204 requirements quickly and efficiently.

About the TagOne team: The company leadership has spent nearly 20 years in the supply chain traceability space, helping leading companies across multiple sectors, including pharmaceuticals, retail, supplements, and food, address their traceability challenges. TagOne's 100% focus now is to help the food industry comply with FSMA-204.

Primary Contact: Mr Trinanjan Gupta  
Co-founder & CEO

Brands: TagOne Compliance Link for FSMA-204  
TagOne Supplier Link  
TagOne Customer Link  
TagOne Integration Engine

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## Taylor Farms

Address: 150 Main Street  
Suite 300  
Salinas, CA 93901-3441



Tel: 813-676-9600

Website: <https://taylorfarmssdeli.com/>  
<https://www.taylorfarms.com/>

Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables

Company Description: Taylor Farms is a leader in innovation. Dedicated to being North America's favorite maker of salad and healthy fresh foods, Taylor Farms focuses on innovation by consistently developing new products and improving production methods. Taylor Farms is grounded in a commitment to quality with products harvested, packaged and shipped at the peak of freshness.

Primary Contact: Ms. Maureen Davis  
National Director of Sales -Deli Division

## Taylor Farms Foodservice

Address: 9055 Junction Drive  
Annapolis Junction, MD  
20701-1107

Tel: 301-617-2942

Website: [www.taylorfarmsfoodservice.com](http://www.taylorfarmsfoodservice.com)

Primary Contact: Garth Borman  
President, Prep'd Foods & Deli

Parent Company: Taylor Farms

## TCC Retail Marketing Inc.

Address: 477 Madison Avenue  
Floor 6  
New York, NY 10022-5827



Tel: 44-208-7423880

Website: [www.tccglobal.com](http://www.tccglobal.com)

Products / Services: Advertising/Marketing and Design; Other

Primary Contact: Justin Schneider  
Head of Sales

## Teys USA Inc.

Address: 770 N Halsted Street  
Suite 202  
Chicago, IL 60642-6930

Tel: 312-492-7163

Website: [www.teysusa.com](http://www.teysusa.com)

Primary Contact: Mr. Selwyn Jones  
Sales Manager

Parent Company: Cargill Incorporated

## TGW Systems Inc.

Address: 3001 Orchard Vista Drive SE  
Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: [www.tgw-group.com/us](http://www.tgw-group.com/us)

Email: [us.info@tgw-group.com](mailto:us.info@tgw-group.com)

Products / Services: Supply Chain; Technology Services; Other

Company Description: TGW is a global systems integrator of automated warehouse solutions. We are driven to combat fulfillment and distribution challenges through innovative, reliable automation systems. Our technology is specially engineered for grocery, especially for chilled and freezer environments.

Where others see supply chain challenges, we say: It's possible.

Primary Contact: Marissa Dierlam  
Head of Marketing

## The Advantage Group International, Inc.

Address: Advantage Group International,  
Inc.  
40 University Avenue, Suite 903  
Toronto, Ontario M5J 1T1  
Canada

Tel: 717-688-1825

Website: [www.advantagegroup.com](http://www.advantagegroup.com)  
[www.advantagegroup.com](http://www.advantagegroup.com)

Products / Services: Research; Other

Primary Contact: Matt Nitzberg  
Managing Director, North America

## The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.  
Suite 520  
Atlanta, GA 30327-2306



THE  
ALLAN  
SULLIVAN  
COMPANY

Tel: 479-936-1889

Website: <https://www.allansullivan.com>

Email: [racrey@allansullivan.com](mailto:racrey@allansullivan.com)

Products / Services: Consulting Services; Technology Services

Company Description: We've been in your shoes. We've experienced your frustration. The Allan Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of the value equation could come up so short so often?

Primary Contact: Reed Acrey  
Partner

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## The Best Dressed Chicken

Address: 262 Speigner Rd  
Ward, SC 29166-9516



Tel: 864-445-2161

Website: [bdchicken.com](http://bdchicken.com)

Products / Services: Agricultural; Deli; Food Products/Snacks; Fresh; Meat/Poultry

**Company Description:** Since 1958, The Best Dressed Chicken has had a culture that values quality products, ethical agriculture, and sustainable relationships. Today, we stand with a proud legacy of high standards and premium quality that is independently certified by Where Food Comes From, the U.S. Department of Agriculture, and Certified SC.

As a leader in agricultural production, we choose to maintain our passion for enabling communities, building businesses, and feeding families. We are driven by our belief in unparalleled service and goodwill. As we move forward, we strengthen our dedication to bringing wholesome meals to American dinner tables, one forkful at a time.

**Primary Contact:** Mr Kyle Richard  
VP of Sales and Marketing

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## The Food Group

**Address:** 3820 Northdale Blvd, Tampa, FL  
33624  
St 310B  
Tampa, FL 33624-1863

**Tel:** 646-342-4757

**Website:** [www.thefoodgroup.com](http://www.thefoodgroup.com)  
[thefoodgroup.com](http://thefoodgroup.com)

**Products / Services:** Advertising/Marketing and Design; Consulting Services

**Primary Contact:** Mr. Mark J Cotter  
Chief Executive Officer

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## The Food Law Firm

**Address:** 123 Garden Wood Drive  
Ponte Verde, FL 32081-5082



**Tel:** 800-559-4628

**Website:** [Foodlawfirm.com](http://Foodlawfirm.com)

**Email:** [jason@foodlawfirm.com](mailto:jason@foodlawfirm.com)

**Products / Services:** Legal Services

**Company Description:** The Food Law Firm, officially known as Foscolo & Diefenbach PLLC, specializes in providing comprehensive legal services tailored to food and beverage businesses. Operating on a General Counsel basis, they offer subscription packages that integrate seamlessly into clients' operations, covering areas such as co-packer agreements, private label agreements, supplier agreements, food labeling compliance, trademarks, and general commercial law. Their approach emphasizes consistent support, aiming to function as an integral part of their clients' teams.

**Primary Contact:** Jason Foscolo  
Founder

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## The Maker Group

Address: 1221 Pearl Street  
Boulder, CO 80302-5204



Tel: 404-308-3115

Website: <https://themakergroup.com/>

Products / Services: Consulting Services; Human Resources/Training; Supply Chain

Company Description: We help good organizations become great. The Maker Group is a global commercial capability-building firm that works with our clients to strengthen their strategic planning, selling and negotiation processes for accelerated profitable growth.

Primary Contact: Peter Tunkey  
Client Partner

## The Reisner Group

Address: 10406 Rockley Road  
Houston, TX 77099-3524



Tel: 281-396-4882

Website: <https://www.thereisnergroupp.com/>  
[www.seekerpitch.com](http://www.seekerpitch.com)

Products / Services: Consulting Services; Employment

Company Description: The Reisner Group is a professional recruiting firm specializing in supermarkets for the past 13 years. As a committed resource to both our clients and candidates, we truly take the time to understand your needs. The Reisner Group are specialist's in: Recruiting, Retention and Outplacement

Our systematic recruiting process will increase your human capital investment through: Data Intelligence, Semantic Sourcing, Accelerated Referrals, On-boarding Programs and Talent Acquisition Consultation.

The Reisner Group is partnering with clients across North America and our professionals continue to provide the most up-to-date and relevant expertise to your opportunities. With day-to-day consultation, we assist in shaping the future of your organization through preferred talent identification.

Primary Contact: Mr. Ryan Reisner  
President

## The Simply Good Food Company

Address: 1225 17th St  
STE 1000  
Denver, CO 80202-5599

Tel: 303-633-2860

Website: <https://thesimplygoodfoodscompany.gcs-web.com/>



Company Description: At Simply Good Foods, our mission is to empower and educate consumers about how to eat right and snack smarter through our education, advocacy, products and tools. Our vision is to lead the nutritional snacking movement with trusted brands that offer a rich variety of innovative, convenient, better-for-you snacks and meals that provide optimal nutrition for everyone.

With our heritage of science-based nutrition, we are committed to growing our portfolio of nutritious snacking brands. We distribute our products in major retail channels including grocery, club and mass merchandise, as well as through e-commerce, convenience, specialty and other channels. Our strong platform allows us to introduce new products, expand distribution, and appeal to current and potential consumers. We are well-positioned to continue to selectively pursue acquisition opportunities in the nutritious snacking and broader health and wellness food space.

Primary Contact: Ms. Jill Short  
Chief Customer Officer

Brands: Atkins®  
Quest®  
OWYN™

## The Wonderful Company

Address: 11444 W. Olympic Boulevard  
Los Angeles, CA 90064-1549



Tel: 513-375-2241

Website: [www.wonderfulpistachiosandalmonds.com](http://www.wonderfulpistachiosandalmonds.com)  
[www.wonderful.com](http://www.wonderful.com)

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic; Perishables; Unsaleables

Company Description: We aspire to provide our customers with consistently superior quality, food safety and service by holding ourselves to standards far beyond our direct competition. We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every day, we try to make them better. From our trees to your hearts.

Primary Contact: Mr. Kurt Vetter  
President, Wonderful Sales

## Think Blue Consulting LLC

Address: 4854 Winnetica Avenue  
Los Angeles, CA 91364



Tel: 203-921-9234

Website: <https://thethinkblue.com/>

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

Company Description: Think Blue is a growth-oriented solutions provider founded by three partners with over 75 years of combined expertise in Consumer-Packaged Goods (CPG), marketing, sales, Retail, and digital commerce. We excel in cutting-edge omnichannel strategies with proven traditional business practices to drive profitable growth and elevate operational efficiency. Our actionable insights and solutions mindset founded on deep industry knowledge, ensures scalable and sustainable business success.

Primary Contact: Mr. Sri Rajagopalan  
Co-Founder

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## ThinkLP

Address: 219 Labrador Dr  
Waterloo, Ontario N2K 4M8  
Canada



Tel: 650-888-4062

Website: <https://thinklp.com/>

Email: [info@thinkLP.com](mailto:info@thinkLP.com)

Products / Services: Food Safety; Security Systems & Products; Supply Chain; Technology Services

**Company Description:** ThinkLP is a leading-edge Loss Prevention and Safety Management integrated software platform helping organizations centralize their data and empower their teams. With easily configurable case forms, customizable metric tracking, complex workflow automation, beautiful reports & dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new way.

**Primary Contact:** Steph Flamen  
VP of Sales & Marketing

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## Threads Uniform Agency

**Address:** 14201 Sommerville Court  
Midlothian, VA 23113-6884



**Tel:** 804-323-3300  
**Website:** [www.threadsuniforms.com](http://www.threadsuniforms.com)  
**Email:** [inquiry@threadsuniforms.com](mailto:inquiry@threadsuniforms.com)  
**Products / Services:** Uniforms

**Company Description:** Threads Uniform Agency is a leading corporate apparel and business uniform company located in Richmond, Va. We were birthed from Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through commercialization.

**Brands:** customized company uniforms including: shirts, hats, aprons, pants, vests, etc. combined with ongoing support services.

**Primary Contact:** Mr. Jeff Ukrop  
President and CEO

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## Tom's of Maine, Inc.

**Address:** 302 Lafayette Center  
Kennebunk, ME 04043-6883

**Tel:** 207-985-2944

**Website:** <https://www.tomsomaine.com/>

**Email:** [toms\\_customer\\_service@tomsomaine.com](mailto:toms_customer_service@tomsomaine.com)

**Products / Services:** Health & Beauty Care

**Primary Contact:** Mr. Thomas O'Brien  
Chief Executive Officer

**Parent Company:** Colgate-Palmolive Company

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## Too Good To Go

Address: 215 Park Avenue S  
11th floor  
New York, NY 10003-1626

Tel: 626-731-4629

Website: <https://www.toogoodtogo.com/en-us>

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description:

Primary Contact: Liz Wilson  
Head of Key Accounts

Parent Company: Too Good To Go

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## Topline Farms

Address: 500 County RD 18  
Leamington, Ontario N8H 3V5  
Canada

Tel: 519-322-2351

Website: [www.toplinefarms.com](http://www.toplinefarms.com)

Email: [marketing@toplinefarms.com](mailto:marketing@toplinefarms.com)

Products / Services: Produce

Company Description: We are a vertically integrated greenhouse vegetable company that ships year-round from our farms across North America.

Primary Contact: Chris Veillon  
Vice-President, Marketing

Brands: Topline Farms



## Trace Register Inc.

Address: 20126 Ballinger Way NE  
Suite 117  
Shoreline, WA 98155-1117



**Smart. Simple. Trusted.**

Tel: 206-508-8877

Website: [www.traceregister.com](http://www.traceregister.com)

Email: [info@traceregister.com](mailto:info@traceregister.com)

Products / Services: Food Safety; Supply Chain; Technology Services

Company Description: Trace Register is the proven global seafood full-chain traceability leader, serving clients in over 50 countries for over 15 years. Its TR5 platform takes an unprecedented approach, utilizing cutting-edge technologies and industry standards such as GDST and GS1 to create interoperability and transform seafood supply chains.

TR5 offers advanced tools and insights to help businesses ensure the integrity and safety of their products and proactively address regulatory requirements such as SIMP and FDA FSMA 204. The results are fewer problems, higher margins, and more satisfied customers. Visit <https://.traceregister.com/> to learn more.

Primary Contact: Gaylee Duncan  
Principal

Brands: TR5 Full Chain Traceability Platform

## trakref®

Address: 501 Union St Ste 545 PMB 56716  
Nashville, TN 37219-1876



Tel: 615-260-0014

Website: [www.trakref.com](http://www.trakref.com)  
[Trakref.com](http://Trakref.com)

Email: [rpayne@trakref.com](mailto:rpayne@trakref.com)

Products / Services: Technology Services

Company Description: The most-comprehensive refrigerant tracking and management software on the market for compliance and operations.

Primary Contact: Ms. Roya Payne  
Senior Account Executive

Brands: Trakref  
Fexa

## Transnational Foods

Address: 1110 Brickell Avenue  
Suite 808  
Miami, FL 33131-3138



Tel: 305-365-9652

Website: [www.transnationalfoods.com](http://www.transnationalfoods.com)

Email: [info@transnationalfoods.com](mailto:info@transnationalfoods.com)

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands  
Primary Contact: Mr. Americo Preneste  
Chief Operating Officer  
Brands: Pampa, So Natural, Della Natura

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## Trax Retail

Address: 621 17th Street  
Suite 777  
Denver, CO 80293-0701



Tel: 770-727-0029

Website: [www.trax-usa.com](http://www.trax-usa.com)  
<https://traxretail.com/>

Products / Services: Technology Services

Company Description: Trax is the world leader in computer vision solutions for retail, ranking in the top 25 Fastest Growing Companies on Deloitte's Technology Fast 500 list.

Primary Contact: Mr. David Gottlieb  
Chief Revenue Officer

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## Trident Seafood Corporation

Address: 5303 Shilshole Avenue Northwest  
Seattle, WA 98107-4021



Tel: 206-783-3818

Website: [www.tridentseafoods.com](http://www.tridentseafoods.com)

Email: [sales@tridentseafoods.com](mailto:sales@tridentseafoods.com)

Products / Services: Food Products/Snacks; Pet Health & Nutrition

**Company Description:** Here at Trident, catching fish isn't just our business. It's our livelihood. It's our calling. We are all fishermen here, and catching the purest and healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where we fish, it's what we'll be doing 40 years from now, too.

**Primary Contact:** Mr. Joseph Bundrant  
Chief Executive Officer

**Brands:** Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse, Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse, PureCatch, Royal Pink, Royal Red, San Juan Seafoods,,

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## **TRS-SESCO, LLC.**

**Address:** 721-A Park Centre Drive  
Kernersville, NC 27284-3895

**Tel:** 336-996-2220

**Website:** <https://trs-sesco.com/>  
<https://sescohvac.com/>  
<https://trs-hvac.com/>

**Email:** [jerry@trs-sesco.com](mailto:jerry@trs-sesco.com)

**Products / Services:** Construction; Consulting Services; Energy Management; Equipment; Store Design



**Company Description:** SESCO® is the U.S. leader in providing equipment, engineering, commissioning, and energy management services for supermarket and restaurant HVAC systems. SESCO® has helped more supermarkets qualify for ENERGY STAR criteria than any other company in the United States.

SESCO® is recognized by industry and government for its expertise and continuing contributions to energy management through applied leading edge technologies within the supermarket HVAC discipline. SESCO® participates with industry and government to further energy management technology through the ENERGY STAR Program and other “Green Building” initiatives. SESCO® is publicly acclaimed for its contributions to the industry by major supermarket chains and the Environmental Protection Agency.

The goal of the SESCO® Program is to ensure the HVAC systems SESCO® provides commission as close to their design point as possible. As most customers can attest, strip shopping center construction does not always produce the best possible results and the owner ends up paying for deficiencies in the form of unnecessarily high energy bills. Broad application of the SESCO® Program to new store development and remodel programs produces significant reductions in operating costs associated with energy and maintenance.

SESCO® has completed more than 3,000 supermarket projects over the past 20 years. Our commitment to continuous process improvement throughout our history has resulted in the most experienced knowledge base regarding supermarket environments of any company in the United States.

Thermal Resource Solutions specializes in complex, custom, and energy-efficient mechanical and plumbing systems. We provide best-in-class application engineering and equipment services tailored to individual client needs. We approach a project from a systems perspective rather than an individual equipment perspective. We understand how all equipment components interact and strive to provide the best total system with the highest efficiency and the lowest life cycle cost.

We have a full-service division of factory-trained and certified technicians to perform equipment start-up, maintenance, warranty, and commissioning services.

Thermal Resource Solutions provides exclusive representation and sales/services for commercial and industrial HVAC and plumbing equipment manufacturers in North Carolina, South Carolina, and Georgia.

**Parent Company:** CoolSys

**Brands:** HVAC and Store Environment and Energy  
Russell, Witt, Bohn, Mammoth, Cook, VTS, Air Monitor

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**True Story Foods**

Address: 2475 Courage Driv  
Fairfield, CA 94533-6723



Tel: 707-422-6300

Website: [www.truestoryfoods.com](http://www.truestoryfoods.com)

Products / Services: Food Products/Snacks; Fresh; Meat/Poultry; Natural/Organic; Supply Chain

Company Description: We started True Story because we wanted to do things differently. We saw how we had lost our way as a society, with a food culture that prioritized fast over good, quantity over quality, efficiency over sustainability.

We're slowing down to raise and enjoy meat the way we were meant to. In doing so, we're not only enjoying cleaner, more delicious and healthier foods—we're improving the welfare of our land, our animals, our farmers and our families.

Primary Contact: Ms. Valeria Fiorito  
VP of Brand Marketing

## Trustwell

Address: 4747 Skyline Rd S  
Suite 100  
Salem, OR 97306-5700



Tel: 503-585-6242

Website: [www.trustwell.com](http://www.trustwell.com)

Products / Services: Consulting Services; Food Safety; Packaging; Supply Chain; Technology Services

Company Description: ESHA Research and FoodLogiQ merged in 2023 to become Trustwell. Combining FoodLogiQ's supply chain management software with Genesis' nutritional analysis and label development solution, the Trustwell platform creates the food industry's only software platform connecting product development and regulatory compliant labeling into supplier compliance, enhanced traceability, and automated recall management. We are committed to advancing innovation and technology in the food industry together with our customers while delivering the highest standards of products and services.

Primary Contact: Ms Julie McGill  
VP Supply Chain Strategy and Insights

Brands: Grower Relationship Management, Supplier Sustainability Assessment, Food Safety and Quality, Whole Chain Traceability  
U.S., Canada, Mexico, Chile  
IBM, Muddy

## TryAngle Food Brokers, Inc.

Address: 17 Accord Park  
Unit 202  
Norwell, MA 02061-1629



Tel: 781-871-6969  
Website: <https://www.tryanglefoods.com/>  
Products / Services: Brokers; Consulting Services

**Company Description:** At TryAngle Foods, we're always working hard behind the scenes to make your business run smoothly. From executing at headquarters to handling logistics, solving financial issues, and overseeing at the retail level, our team has every step of the process covered. Whether you're entering a new market, expanding your current distribution, trying to increase sales, or executing a complex retail project, the TryAngle team is there when you need them most.

We've grown substantially over the past four decades — from a small, family-owned business to a fully integrated team that consists of headquarter sales, retail services and backend support. Today, we leverage the latest technology and syndicated data to help our clients achieve record breaking sales for their business.

Through it all, we've continued to grow organically by instilling the "TryAngle Way" into each and every one of our employees: Energy, Passion, Accountability and Balance.

Primary Contact: Michael McGinley  
Sales Manager

## Tusan Commodities

Address: 3651 Peachtree Parkway Suite E  
314  
Suwanee, GA 30024-6034



Tel: 770-362-9041  
Website: [tusancommodities.com/](https://tusancommodities.com/)  
Email: [daniel@tusancommodities.com](mailto:daniel@tusancommodities.com)  
Products / Services: Co-Packer; Frozen; Meat/Poultry

**Company Description:** Tusan Commodities was created in 2017 by Daniel Tuta. After 13-years of experience in the food industry, Daniel decided that it was time to capitalize on his proven success, expertise, and well-established industry reputation by going into business on his own. Daniel started his career working for General Mills and Tia Maria Bakery in the early 2000s where he learned how to place products on the shelves for a variety of retailers and gained food production experience. He continued his career at Sherwood Foods as a Buyer. Soon after, he worked 2-year for Colorado Boxed Beef, where he mastered both areas of expertise, buying and selling commodities. This experience led him to a successful 8-year career with Signature Foods. At Signature he managed the procurement and sales department, further developed the Pick-5 business brand and expanded and grew the company's IQF chicken product line, domestically and internationally. Daniel became the most successful sales employee within Signature Foods.

**Primary Contact:** Mr Daniel Tuta  
President

**Brands:** Mr Chikin

## Uber Technologies, Inc.

**Address:** 175 Greenwich Street  
3 World Trade Center  
New York, NY 10007-0042




**Tel:**

**Website:** <https://www.uber.com/us/en/about/>

**Company Description:** Uber Eats is an online food ordering and delivery platform launched by Uber in 2014. Couriers deliver meals using cars, scooters, bikes, or on foot. It is operational in over 6,000 cities in 45 countries as of 2021

**Primary Contact:** Christian Freese  
Senior Director, General Manager, Grocery and Retail US&C

## Uber Eats

**Address:** 1455 Market Street  
Apt 512  
San Francisco, CA 94103-1308

**Tel:** 646-469-0059

**Website:**

Email: [SHEN.QIU@UBER.COM](mailto:SHEN.QIU@UBER.COM)  
Primary Contact: Mr. Shen Qiu Qiu  
Strategy & BD Manager  
Parent Company: Uber Technologies, Inc.

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## United Against Poverty

Address: 1400 27th Street  
Vero Beach, FL 32960-0303



Tel: 772-770-9113  
Website: [Unitedagainstopoverty.org](http://Unitedagainstopoverty.org)  
Products / Services: Baby Care; Bakery; Beverages; Confectionery; Deli; Fresh; Frozen; Hard Goods; Health & Beauty Care; Meat/Poultry; Natural/Organic; Perishables; Seafood; Unsaleables  
Company Description: Our mission is to serve those in poverty by providing crisis care, case management, transformative education, food and household subsidy, employment training and placement, personal empowerment training and active referrals to other collaborative social service providers.  
Primary Contact: Ms. Jacqueline Kazimer  
Director, Corporate Relations & Procurement

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## United Egg Producers

Address: 6455 East Johns Crossing  
Suite 410  
Johns Creek, GA 30097-1568  
Tel: 770-360-9220  
Website: [www.unitedegg.org](http://www.unitedegg.org)  
Email: [info@unitedegg.org](mailto:info@unitedegg.org)  
Products / Services: Association

**Company Description:** UEP's first organizational meeting was held in Chicago on November 12, 1968 at which time egg producers from across the U.S. recognized the need for a regional cooperative organization to address the needs of the industry. Thus, five regional offices were created: Midwest UEP, Southern UEP, North Atlantic UEP, West Coast and Northwest United Egg Producers. A federated Capper-Volstead Agricultural Cooperative was structured with membership available to producers who are engaged as a farmer in the production of table eggs. Membership is also available to owners of breeder flocks, hatcheries, pullets growers, contract egg producers, and farm cooperatives that meet the requirement of owned or leased facilities.

In October 1998, the by-laws of UEP were amended thereby changing the organization to a direct member organization.

**Primary Contact:** Mr. Chad Gregory  
President and CEO

## Upshop

**Address:** 7001 Burnet Road  
Ste 301  
Austin, TX 78757-2210



**Tel:** 512-812-7918

**Website:** <https://upshop.com/>  
<https://invafresh.com/>

**Products / Services:** Food Safety; Technology Services

**Company Description:** Upshop has built an AI-powered, SaaS platform connecting Fresh, Center, eCommerce, and DSD department operations to deliver a simplified, smarter, more connected store experience.

We are helping retailers on one, or all of these journeys:

- Ready for total store forecasting, inventory mgt and automated ordering / replenishment?
- Building an ownable, eCommerce experience?
- Seizing the opportunity to maximize Fresh and prepared?

150+ retailers run Upshop and realize significant improvements in sales, shrink, food safety and sustainability across the entire store.

**Primary Contact:** Mike Weber  
Chief Marketing Officer

**Brands:** Interstore Fresh Item Management, P-Cubet Perishable Production  
MultiGen Recipe Management, InterScale Scales Management Planning.

## Upside Services, Inc.

Address: 1701 Rhode Island Ave. NW  
Floor 1  
Washington, DC 20036-3001



Tel: 800-741-6726

Website: <https://try.upside.com/field-connect>  
<https://www.upside.com/business/grocery>

Email: [grocery@upside.com](mailto:grocery@upside.com)

Products / Services: Advertising/Marketing and Design; Technology Services

Company Description: Upside is a digital marketplace that puts retailers in front of thousands of customers they've never seen, and serves those customers compelling, margin-bound incentives that change their buying behavior. With minimal IT work, retailers offset rising costs and maximize net profit with new customers and larger basket sizes.

Primary Contact: Mr. Tyler Renaghan  
Vice President, Retail

Brands: Upside

## Utz Quality Foods, LLC

Address: 900 High Street  
Hanover, PA 17331-1639



Tel: 717-637-1759

Website: [www.utzsnacks.com](http://www.utzsnacks.com)

Products / Services: Food Products/Snacks; Natural/Organic; Packaging; Private Brands; Supply Chain

Company Description: Today, Utz is the largest independent, privately held snack brand in United States, producing over 3.3 million pounds of snacks per week (about half of which are potato chips) while operating over 900 company owned routes. Utz is also a leading snack supplier to Warehouse Clubs and Mass Merchandisers nationwide. We thank you for sharing in our story, and are proud to continue producing high-quality, delicious snacks for you and your family to enjoy today and for generations to come.

Primary Contact: Mr. Mark Schreiber  
Executive Vice President and Chief Customer Officer

Brands: UTZ, Golden Flake, Dirty, Zapps, Bchman, Good Health, Snikiddy

## Vector

Address: 135 Stillman  
San Francisco, CA 94107-4218



Tel: 855-442-5623

Website: [www.withvector.com](http://www.withvector.com)

Email: [info@withvector.com](mailto:info@withvector.com)

Products / Services: Technology Services

Company Description: Vector provides solutions for shippers and carriers to digitize the pickup and delivery process. Logistics partners benefit from labor efficiencies, gate entry/exit throughput, cargo theft prevention, and real-time visibility from appointments to proof of shipments.

Primary Contact: Francis Adanza  
VP, Marketing

Brands: Vector

## Veoci Inc.

Address: 195 Church Street  
14th Floor  
New Haven, CT 06510-2009



Tel: 203-782-5944

Website: [www.veoci.com](http://www.veoci.com)

Email: [info@veoci.com](mailto:info@veoci.com)

Products / Services: Maintenance; Technology Services; Other

Company Description: Veoci provides grocery stores with leading-edge asset protection and resilience solutions – plans for every situation, incident and emergency management, situation awareness, business continuity, mass notification, dashboards, maps of facilities, equipment status, guard tours, reports, case investigation, mobile app, etc... A complete Virtual Emergency Operations Center on the Internet ( VEOCI), based on FEMA standards and used by 400+ customers including a major grocery store in the Northeast.

Primary Contact: Mr. David Groesch  
Director of Sales

Brands: Veoci

## VerTerra LTD

Address: 90A Washington Street  
Norwalk, CT 06854-3077



Tel: 212-760-1200



Website: <https://www.verterra.com/>

Products / Services: Nonfoods; Household Products/Cleaning/Supplies

Company Description: VerTerra Dinnerware is the creator and originator of The Palm Leaf Plate. Dinnerware from Fallen Leaves™ was created in 2006 by CEO Michael Dwork. VerTerra's clean and stylish design has been recognized by the Smithsonian and awarded numerous times by the Natural Products Association, The NY Restaurant Association, and the International Hotel Motel Association. This is the most awarded disposable on the market.

Made of 100% renewable resources and BPI-certified compostable, VerTerra's Dinnerware From Fallen Leaves™ is the stylishly sustainable alternative to disposable paper and plastic plates. No trees are ever harvested or cut down for this line. No chemicals, waxes, dyes or additives are applied.

Primary Contact: Mr. Michael Dwork  
President

## Vestcom International, Inc.

Address: 2800 Cantrell Road  
Suite 400  
Little Rock, AR 72202-2049

Tel: 501-663-0100

Website: [www.vestcom.com](http://www.vestcom.com)

Email: [marketing@vestcom.com](mailto:marketing@vestcom.com)

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description: As the industry leader in data-integrated shelf-edge media, Vestcom leverages omnichannel connectivity to drive conversion at the shopper's point of decision. For more than 30 years, Vestcom has been relied upon by leading retailers to transform their shelf-edge into a competitive advantage. Our retail partnerships have enabled more than 600 CPGs to execute shelf-edge media campaigns at national scale across Vestcom's network of 70+ retailers, including Kroger, Albertsons, Ahold-Delhaize, Dollar General, Walgreens and more. Vestcom is a standalone business unit of Avery Dennison, a global Fortune 500 company.

Primary Contact: Karina Rocha  
Marketing Manager

Parent Company: Avery Dennison



## Visa Inc.

Address: 900 Metro Center Boulevard  
Foster City, CA 94404-2172

Tel: 650-432-1125



Website: [www.visa.com](http://www.visa.com)  
Products / Services: Consulting Services; Financial Services  
Primary Contact: Mrs. Marina Chernyak  
Head of Supermarket and Drug

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## Visscher Seafood Group

Address: Industrierondweg 4  
8321 EA  
Urk  
Netherlands



Tel: 31-527-681421

Website: [visscherseafood.com](http://visscherseafood.com)

Email: [info@visscherseafood.com](mailto:info@visscherseafood.com)

Products / Services: Seafood

Company Description: Our vision  
Fishing isles' culture, worldwide view. Like many of the aquaculture and fishing companies we own or cooperate with, our company has its foundation in a small North Atlantic fishing community with strong cultural values. We cherish our origin whilst having an open view with regards to our friends and partners across the globe. We have a tremendous drive to grow and develop ourselves to elevate our community by bringing our fantastic seafood to the world.

Primary Contact: Patrice Flanagan  
Advisor

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## VusionGroup

Address: 625 N. Michigan Avenue  
Suite 650  
Chicago, IL 60611-3632



Tel: 614-900-1513

Website: [vusion.com](http://vusion.com)


Email: [support.na@ses-imagotag.com](mailto:support.na@ses-imagotag.com)

Products / Services: Fixtures/Shelving/Floors; Point-of-Sale Equipment; Security Systems & Products; Store Design; Technology Services

Company Description:	<p>VusionGroup is a world leader in smart digital labels and IoT solutions for physical retail, serving over 350 large retailer groups around the world in Europe, Asia and North America. VusionGroup technology digitalizes your store from floor to ceiling to create a sustainable, hybrid model that's driven by data. Provide a better commerce experience — for consumers and associates — while enhancing profitability.</p> <p>VusionGroup supports the United Nations' Global Compact initiative and has received in 2024 the Platinum Sustainability Rating from EcoVadis, the world's reference of business sustainability ratings. VusionGroup (formerly SES-imagotag) is listed in compartment A of the Euronext™ Paris exchange Ticker symbol: SESL – ISIN code: FR0010282822 – Reuters: SESL.PA – Bloomberg: SES</p> <p>Learn more on <a href="https://vusion.com">vusion.com</a>  VusionGroup - Global Leader in Electronic Shelf Labels &amp; IoT Solutions for retail. Turn your physical stores into digital assets with VusionGroup.</p>
Primary Contact:	Mr. Cody Smith Senior Marketing Manager, Americas
Brands:	SES ImagoTag Electronic Shelf Labels, Vusion Cloud IoT Cloud Management, Captana Computer Vision AI, Memory Retail Intelligence, Engage Retail Media, PDI Industrial IoT

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## Wasteless Inc.

Address:	41 River Road Summit, NJ 07901-1426	
Tel:	917-519-9825	
Website:	<a href="https://www.wasteless.com/">https://www.wasteless.com/</a>	
Products / Services:	Fresh; Technology Services; Sustainability	
Company Description:	<p>Wasteless provides an all-in-one solution to reduce food waste and increase perishable food profit by dynamically pricing items with a shorter expiration date at their optimal price point.</p> <p>The company has offices in New York, Tel Aviv, London and Amsterdam, with operations throughout Europe and US.</p>	
Primary Contact:	Oded Omer CEO	
Brands:	Wasteless AI	

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## Webstop

Address: 4746 Kylemore Court  
Palm Harbor, FL 34685-2648



Tel: 813-942-2797

Website: <https://www.webstop.com/>

Products / Services: Technology Services

Company Description: We are Webstop and we are equipping you to meet the expectations of today's shopper.

Shopping trends are evolving as consumers increasingly rely on technology to guide their conventional retail experiences. Innovation on the digital front is producing increased levels of consumer engagement. Your customer is your greatest asset; keeping up with their needs in this digital era is of utmost importance.

We believe in creating powerful end-to-end solutions that guide your customers' complete digital grocery experience. By providing engagement opportunities through websites, mobile apps, digital circulars, eCommerce features, personalized shopping lists, branded promotional recipes, and paperless coupons, your digital offerings will put a unique and relevant experience into the hands of your shoppers. Since 1998, we have been guiding grocers through this process, driving sales and developing brand loyalty online and in-store.

Primary Contact: Shawn Tuckett  
CEO

## West Madison Foods

Address: 8 Sound Shore Drive  
Suite 265  
Greenwich, CT 06830-7272



Tel: 917-538-7375

Website: <https://maries.com/>  
<http://maries.com/>

Products / Services: Dairy; Deli; Food Products/Snacks

Company Description: West Madison Foods. U.S. manufacturer and marketer of gourmet salad dressings, dairy dips and spreads to the retail channel under the Marie's® and Dean's Dips® ...

Primary Contact: Mr. Eric Greifenberger  
President of Sales

Parent Company: Brynwood Partners L.P.

## Where Food Comes From, Inc.

Address: 202 Sixth Street  
Suite 400  
Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: [www.wherefoodcomesfrom.com](http://www.wherefoodcomesfrom.com)

Email: [info@wherefoodcomesfrom.com](mailto:info@wherefoodcomesfrom.com)

Products / Services: Consulting Services; Natural/Organic; Supply Chain; Other

Primary Contact: Hannah Saunders  
Sales, Enrollment & Business Development Specialist

Brands: Where Food Comes From CARE Certified  
Where Food Comes From Source Verified  
Non-Hormone Treated Cattle by WFCF  
Verified Natural Beef by WFCF  
Where Food Comes From Grass-fed  
Where Food Comes From Gluten-Free  
Where Food Comes From Plant-Based

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## Wilcox Marketing

Address: 701 Edgewood Road  
Wilkesboro, NC 28697-9504

Tel: 336-667-5000

Website:

Products / Services: Brokers

Primary Contact: Mr. James Wilcox  
President

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## Willard Bishop, LLC, an Inmar Analytics Company

Address: 840 S. Northwest Highway  
Barrington, IL 60010-4622

Tel: 847-381-4443

Website: [www.willardbishop.com](http://www.willardbishop.com)

Products / Services: Consulting Services; Research

Parent Company: Inmar Inc.

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## Wisner Marketing Group, Inc.

Address: 6615 Grand  
Suite # 1054  
Gurnee, IL 60031-4591

Tel: 847-680-3688

Website: [www.wisnermarketing.com](http://www.wisnermarketing.com)  
 Email: [info@wisnermarketing.com](mailto:info@wisnermarketing.com)  
 Products / Services: Advertising/Marketing and Design; Consulting Services; Human Resources/Training; Merchandising Services; Private Brands; Research  
 Company Description: Wisner Marketing Group assists retailers, manufacturers, and others in developing solutions to complex marketing issues in consumer healthcare, trade marketing, store brands and new product introductions. We do this from the retailer and consumer perspective with a focus on "making the line go up" for all.  
 Primary Contact: Mr. James H Wisner  
 President

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## Wynshop

Address: 100 Southeast Third Ave, Suite 601  
 Fort Lauderdale, FL 33394-0017  
 Tel: 786-577-3165  
 Website: <https://wynshop.com/>  
 Email: [info@wynshop.com](mailto:info@wynshop.com)  
 Products / Services: Consulting Services; Technology Services  
 Company Description: Wynshop is the most modern technology platform built for online grocery. Scale your business operations, personalize the shopping experience, and optimize order fulfillment to boost your bottom line. Unlike monolithic digital commerce solutions, Wynshop is designed to grow with you, ensuring your business success now and in the future.  
 Primary Contact: Mr. Charlie Kaplan  
 Chief Revenue Officer

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## Yerecic Label

Address: 701 Hunt Valley Road  
 New Kensington, PA 15068-7076



Tel: 724-334-3300  
 Website: [www.ylfresh.com](http://www.ylfresh.com)  
[www.SpeedOfFresh.com](http://www.SpeedOfFresh.com)  
 Email: [YLMarketing@yereciclabel.com](mailto:YLMarketing@yereciclabel.com)  
 Products / Services: Advertising/Marketing and Design; Merchandising Services; Packaging

Company Description:	<p>With over 55 years of experience, Yerecic Label is a trusted partner to the retail, grocery, fresh food, and beverage industries. Operating from Pennsylvania and Arizona, Yerecic Label goes beyond traditional label solutions, using lean manufacturing to deliver high-impact labels that drive sales and meet the evolving needs of customers. As a third-generation, family-owned business, Yerecic Label is dedicated to elevating service and uncovering growth opportunities in a dynamic marketplace. To learn more, visit YLfresh.com.</p> <p>We create a variety of labels for many different products, but we are best known for our work in three areas:</p> <ul style="list-style-type: none"><li>• Grocery Retailer</li><li>• Perishable Grower, Packer and? Processors</li><li>• Consumer Packaged Goods</li></ul>
Primary Contact:	Destiny Buccieri Marketing Manager
Brands:	Easy Fresh Cooking® AdImpact! ScaleAPeel SafetyReseal!® BackFlip!® SustainLabel!®

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## Zebra Technologies

Address: Three Overlook Point  
Lincolnshire, IL 60069-4302



**ZEBRA**

Tel: 847-634-6700  
Website: [www.zebra.com](http://www.zebra.com)  
Products / Services: Technology Services

**Company Description:** Data is the new natural resource, and your industry thrives on it. But what drives business is not the amount of data, but the right data. How will you manage thousands of data points to pinpoint the ones you need to make the best decisions?

Zebra's suite of solutions – complete with hardware, software, supplies and services – make data management, well, more manageable. We can help you identify and capture the critical information you need to run your business more efficiently and effectively, every day, every hour, and every minute.

**Primary Contact:** Kim Vendola  
Order Administration Senior/Tradeshow

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## **Zero Zone, Inc.**

**Address:** 110 N. Oakridge Drive  
North Prairie, WI 53153-9792



**Tel:** 262-392-6400

**Website:** [www.zero-zone.com](http://www.zero-zone.com)

**Email:** [sales@zero-zone.com](mailto:sales@zero-zone.com)

**Products / Services:** Equipment; Refrigeration

**Company Description:** Established in 1961, Zero Zone is a leading manufacturer of refrigerated display cases and commercial refrigeration systems for supermarkets, drug, dollar, and convenience stores. With display case plants in North Prairie and Waukesha, WI and refrigeration systems plants in Ramsey, MN, and Dyersville, IA, Zero Zone also manufactures industrial refrigeration systems for cold storage, food processing, pharmaceuticals, and ice arenas.

**Primary Contact:** Mr. Glenn Kormanik  
CEO

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